emmbi™
INDUSTRIES LIMITED

Date: 30th May, 2018

To,	To,
Dept. of Corporate Services, BSE Limited, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001 **Company Code: 533161**	The Listing Department, National Stock Exchange of India Limited, Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai 400051 **Company Code: EMMBI**

Dear Sir,

Sub: Press Release for Audited Financial Results for the Fourth Quarter and Financial Year Ended 31st March, 2018

Please find enclosed herewith press release issued by the Company in respect of audited financial results for the fourth quarter and financial year ended 31st March, 2018.

We request you to take the above information on record.

Thanking you,

Yours faithfully,

For Emmbi Industries Limited

Kaushal Patvi
Company Secretary

EMMBI INDUSTRIES LIMITED MUMBAI

Encl: As above

Corp. Off.: Valecha Chambers, 3rd Floor, Opp. Infiniti Mall, New Link Road, Andheri (West), Mumbai - 400 053. INDIA Tel: +91 22 6784 5555. Fax: +91 22 6784 5506
Regd. Off.:99/2/1 & 9, Madhuban Industrial Estate, Madhuban Dam Road, Rakholi Village, U. T. Of Dadra & Nagar Haveli, Silvassa - 396 230, INDIA.
Tel: +91 (0260) 320 0948 | CIN : L17120DN1994PLC000387 | E-mail: info@emmbi.com | www.fibcindia.com

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Improved Rural Marketing Focus and Share of Value added products help Emmbi to improve Profitability in FY18

Emmbi Industries records 23% jump in Profit margin of FY18

Mumbai, 30th May 2018:

Emmbi Industries Limited, (BSE: 533161; NSE: EMMBI) a market leader in water conservation and polymer processing declared its results today with a record quarterly performance for fourth quarter and full year FY 2017-18.

Financial Highlights for FY17-18 **(Rs. In Millions)**

Particulars	FY18	FY17	% Increase Y-o-Y
GROSS SALES	2,789.83	2,409.89	15.77
EBITDA	352.96	296.53	19.03
PAT	152.62	124.35	22.73
EPS	8.63	7.03	22.73

Commenting on the FY18 financial performance of the Emmbi industries Limited, Mr. Makrand Appalwar, MD, said, "The B2C vertical carved out by the company has helped us to move up the value chain by improving our product mix leading to better profitability and scalability during the year. Our conscious efforts to increase B2C share of the business has led us to introduce rural centric brands like Emmbi Jalsanchay and Emmbi Krishirakshak which indeed helped is in increasing our presence among rural consumers. The management is optimistic on the expectations of normal monsoon which will drive its B2C portfolio and improve capacity utilization levels".

Financial Highlights for fourth quarter ended 31st March, 2018:

Particulars	Q4FY18	Q4FY17	% Increase Q-o-Q
Net income from operations *	684.42	632.21	8.26
EBITDA	97.10	86.97	11.64
PAT	40.63	37.94	7.08
EPS	2.30	2.14	7.08

*Net income for Q4FY18 is excluding GST recovery implemented in India w.e.f. 1st July 2017. Net income for previous quarters in pre GST regime is net of excise duty.

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Performance Highlights:

Company's revenue for the FY18 has increased to Rs. 2,789.83 Million from Rs. 2,409.89 Million in FY17. This is an increase of **15.77%** over previous year.

The increase in revenue in FY17-18 has been driven due to following reasons:

a. Rise in exports due to increase in global demand of our various products in Specialty Packaging and Advanced Composites Business Verticals.
b. Increase in share of B2C vertical to ~9% through our brand building activities by enhancing our presence in rural markets.

Steady improvement in profit margins through following reasons:

a. Higher contribution of value added products portfolio driven by strong brand equity;
b. Improved Traction in our newly launched products;
c. Savings in interest cost due to optimal allocation of funds.

For the Year 2018-19:

Emmbi Industries continue to expand its Retail segment by launching margin accretive products developed by in-house R&D technology to cater large untapped market. The management continues to invest in building its consumer brands to increase the share of B2C vertical to drive profitability. The company expects higher growth momentum in revenues going forward due to expansion of capacity in last financial year and commensurate double digit growth in PAT and EPS.

About us:

Emmbi Industries Limited is a well-established brand in polymer processing and a niche player with advance applications in the areas of water conservation, logistics, agriculture, packaging, geo-textiles and various other polymer based material. Emmbi enjoys a prudent track record of more than two decades business.

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