

## Company's Standalone revenue and net margins grow by ~16% and ~17% respectively

**Hyderabad, 2<sup>nd</sup> August, 2017:** Transport Corporation of India Ltd., India's leading integrated supply chain and logistics solutions provider, today announced its financial results for the first quarter ended on 30<sup>th</sup> June 2017.

Commenting on the results, Mr. Vineet Agarwal, Managing Director said, "The first quarter showed good growth in all the service segments like FTL (Full Truck Load), LTL (Less than truck load), large scale warehousing, and multimodal rail and coastal solutions.

The supportive government policies and infrastructure development is an enabler and we look forward to changes that can help us propel growth further and be a partner to India's economic development."

### Highlights of Q1 Results (FY 2017-18) Figures in Cr

| Particular    | Q-1 FY18 | Q-1FY17 | %Growth |
|---------------|----------|---------|---------|
| Total Revenue | 497.8    | 429.7   | 15.8%   |
| EBDITA        | 46.1     | 40.16   | 14.2%   |
| PAT           | 17.6     | 15.11   | 16.6%   |

He further added, "The July 1st GST roll out is the next big thing after demonetization for Indian Economy. Though it has been a month since the roll out of most awaited GST, volumes are still subdued. As a company we are GST ready to support our customers and suppliers with our network and IT integration in place. GST is a game changer for the Logistics industry and the company expects to benefit in the short and medium term."

**About Group TCI:** Group TCI, with revenues of over Rs. 3000 crore, is India's leading integrated supply chain and logistics solutions provider. TCI group with expertise developed over 5 decades has an extensive network of company owned offices, 11 mn. sqft of Warehousing space and a strong team of trained employees. With its customer-centric approach, world class resources, State-of-Art technology and professional management, the group follows strong corporate governance and is committed to value creation for its stakeholders and social responsibilities. TCI was the first to launch several solutions in the logistics field. Its product offering includes:

**TCI Freight:** India's leading surface transport entity. This division is fully equipped to provide total transport solutions for cargo of any dimension or product segment. It transports cargo on FTL (Full truck load)/ LTL (Less than truck load)/ Small packages and consignments/ Over Dimensional cargo.

**TCI Supply Chain Solutions:** TCI SCS is a single window enabler of integrated supply chain solutions right from conceptualization and designing the logistics network to actual implementation. The core service offerings are Supply Chain Consultancy, Inbound Logistics, Warehousing / Distribution Centre Management & Outbound Logistics.

**TCI Seaways:** TCI Seaways has well equipped five ships in its fleet and caters to the coastal cargo requirements for transporting containers and bulk cargo.

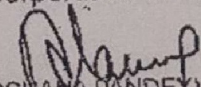
**TCI Express Ltd:** A leading express distribution specialist, it offers a single window door-to-door & time definite solution for customers' express requirements. It services 40,000 locations in India and 202 countries abroad.

**TCI Developers Ltd:** It is undertaking development of large modern Warehouses, Logistics Parks etc.

**TCI Foundation:** As the group's social arm, TCIF fulfils corporate social responsibility and runs charitable hospitals and schools for the under-privileged in the rural areas. It has also collaborated with the Bill & Melinda Gates Foundation & National Aids Control Organization to run programs on AIDS interventions and education among the vulnerable trucking community.

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For Transport Corporation of India Ltd

  
(ARCHANA PANDEY)

Company Secretary & Compliance Officer