

## Accelya Kale Consolidated Income for Q3 at Rs. 760 Million

### Quarter Highlights:

- Accelya voted as the 'Readers Choice company 2015' at the Air Transport News Awards
- Air Namibia selects Accelya's cost management & flight profitability solutions
- Accelya featured amongst IAOP® 2015 Global Outsourcing 100® List
- Accelya Kale MD & CEO Vipul Jain receives the Asia Pacific Entrepreneurship Award

Mumbai, 29<sup>th</sup> April 2015: Accelya Kale Solutions Limited, an Accelya group company and leading provider of financial and business intelligence solutions to the Airline and Travel industry, has recorded consolidated operating income of Rs. 760.13 million for the third quarter ended March 2015 compared to Rs. 770.48 million in December 2014. Consolidated PAT stood at 184.73 million compared to Rs. 170.69 million in the sequential period.

For the quarter ended March 2014, the consolidated operating income and PAT was Rs. 900.38 million and Rs. 308.58 million respectively which included one-time revenue.

Commenting on the performance, Mr. Vipul Jain, Managing Director and CEO said, "Our performance for the quarter is steady and in line with our expectations."

Accelya Kale provides comprehensive financial and business intelligence solutions to the airline industry. Accelya Kale's solutions are available as hosted and outsourced in pay-per-use models. These innovative models are beneficial for customers since they reduce upfront capital investments. The return on investment on the pay-per-use model is quite fast since the business benefits of the solution pays for itself. Accelya Kale thereby partners with customers in sharing risks and rewards.

### **About Accelya Kale**

Accelya Kale Solutions Limited (formerly known as Kale Consultants Limited) is part of the Accelya Group. Visit us at: [www.accelyakale.com](http://www.accelyakale.com)

### **About Accelya**

Accelya is a leading provider of financial and business intelligence solutions to the Airline and Travel industry. Accelya helps airline and travel companies manage their financial processes and gain insights into their business performance.

Accelya's expertise spans across all critical airline financial processes - BSP Processing, Revenue Accounting, Audit & Revenue Recovery, Card Management, Miscellaneous Billing, Cost Management and Business Intelligence. Accelya partners with airlines right from the time a ticket or an air waybill is issued, all the way through its entire financial life cycle, until the data is converted into actionable decision support.

With over 200 airline customers, our operations are spread across 9 countries and Accelya employs over 2000 professionals worldwide.

Accelya has been voted as 'Reader's Choice Company 2015' and 'IT Company of the Year 2014' at Air Transport News Awards and 'Information Technology for the Air Cargo Industry' at ACW World Air Cargo Awards 2014.

For more details visit [www.accelya.com](http://www.accelya.com)

For additional information, please contact:

**INVESTORS:**

Gurudas Shenoy

Chief Financial Officer

Accelya Kale Solutions Ltd.

Tel: +91-22-67808888

Email: [investors@accelyakale.com](mailto:investors@accelyakale.com)

**MEDIA:**

Mitul Mehta

Senior Vice President - Marketing

Accelya Kale Solutions Ltd

Tel: +91-22-67808888

Email: [media@accelyakale.com](mailto:media@accelyakale.com)

**Safe Harbor:**

Certain statements in this release concerning our future growth prospects are forward-looking statements which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition in IT services including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry. The company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the company.

