

12th February, 2016

To,

Deptt. of Corporate Services- Listing
National Stock Exchange of India Limited
Exchange Plaza, Plot no. C/1, G Block,
Bandra-Kurla Complex, Bandra (E)
Mumbai – 400 051

Sub: Press Release

Dear Sir/Madam,

Kindly find enclosed herewith a press release relating to announcement of Un-Audited financial results of the Company for the Third Quarter / Nine Months ended 31st December, 2015.

You are requested to upload the same on your web-site.

Thanking you,

Yours faithfully,

For **Aurionpro Solutions Limited**


Ninad Kelkar

Company Secretary

Aurionpro grows revenue by 6% in Q3 FY16; EBITDA up by 13%

12-FEB-2016, MUMBAI, IN, MARKETWIRED

Aurionpro Solutions Ltd (NSE: AURIONPRO) (BSE: 532668), a global provider of products and technology solutions for accelerating digital innovation, securely and efficiently announced its financial results for the third quarter ended December 31st, 2015.

Q3 FY15-16 – Financial Highlights:

- Total revenue for the period was Rs. 187.28 Crores, up 5.90% QoQ
- Consolidated EBITDA for the quarter was Rs. 23.61 crores, up 12.78% QoQ
- Profit Before Tax (PBT) was Rs.15.78 Crores, up 3.66% QoQ

"We are happy with the positive growth of both revenues and EBITDA. The market sentiment and client conversations continue to affirm the clear potential of our products in the long term." said Samir Shah, CEO, Aurionpro, "In the near term, client decisions are taking time to fructify and we continue to be cautiously optimistic in our outlook. We stay focused on creating long-term growth and value for our stakeholders."

Operational Highlights:

- Digital Innovation offerings including Automation, Interactive Experience and Communication solutions continue to find good traction and contribute to 25% of revenues
- Client relationships continue to grow stronger with the number of Fortune 500 clients increasing to 30 overall and over 6 clients contributing over Rs. 7 Crores each (>1 Mn USD) this quarter
- Partnered with ValidSoft, a leading voice biometrics technology provider for security and identity authorization in digital transactions

Client wins and go-lives – illustrative:

- Digital Innovation
 - Won and delivered a Process & Transaction Automation Project for India's leading Infrastructure Financing Banking corporation leveraging Digital Branch DX and Digital Signage DX
 - Won an engagement to deliver company-wide customer communication management using Interact DX for a leading Indian Insurance major.
- Enterprise Security
 - Won a Single Sign-on migration engagement with a leading Northeastern Bank in the USA
 - Helping a leading global publishing, financial and media services conglomerate revamp Identity Management to improve their credit ratings in a product license engagement
 - Won a new Identity Management Deal with a retail bank in Midwest
- Industry Solutions
 - Banking & Financial Services – went live with a leading Bank in Malaysia and Thailand with commercial module of Smart Lender solution

- Banking & Financial Services – A leading ASEAN banking major chose Aurionpro's SmartLender Commercial Loan Origination System along with its Financial Spreading Module as their regional platform to be rolled across Malaysia, Singapore, Thailand and Indonesia.
- Supply Chain – Won a deal with Kamadjaja Logistics in Indonesia to replace their legacy system with Aurionpro's cloud based SCMProFit delivering scalability and flexibility to their logistics operations.

"There is a strong demand for accelerated digital innovation," said Nirav Shah, Chief Operating Officer and Head – Digital Innovation, Aurionpro, "Our vision of building a comprehensive offering centered around Digital Innovation and Enterprise Security is the right way to position ourselves for growth in the long term."

About Aurionpro

Aurionpro Solutions (NSE: AURIONPRO) (BSE: 532668) is a global technology solutions leader that helps enterprises accelerate their digital innovation, securely and efficiently. It combines core domain expertise, thought leadership in innovation, security and leverages industry leading IP to deliver tangible business results for global corporations. Employing more than 1,400 domain and technology experts across North America, Asia and Europe, Aurionpro has been consistently recognized amongst the top 100 technology solutions providers for Financial Services companies. For more information, visit www.aurionpro.com.

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