SAKSOFT
Information Management Specialist

Saksoft Limited
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27th May 2013

To

The Listing Department
The National Stock Exchange of India Limited
"Exchange Plaza"
Bandra Kurla Complex
Bandra (E)
Mumbai – 400 051

Dear Sir,

Sub: Regarding intimation about Press Release

We wish to inform the Exchange that the Company is making the press releases as enclosed with this letter today.

We request you take note of the same for your records.

Thanking You

Yours truly,
For **SAKSOFT LIMITED**

COMPANY SECRETARY

SAKSOFT LIMITED CHENNAI 600 096

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FY13 Total Revenue at Rs 158.97 crore up 30%

- **Board recommends 20% dividend on face value of Rs 10 per share**

Chennai, 27 May, 2013: Saksoft Limited (BSE: 590051) (NSE: SAKSOFT), an Information Management Specialist company, announced its fourth quarter and full year results ended on 31st March' 2013. The results are available on the company's website, www.saksoft.com

Review of financial performance for the quarter ended 31st March, 2013

Consolidated Y-o-Y Review (Q4 2012-13 vs. Q4 2011-12)

- Operating revenue was Rs 50.02 crore during the quarter under review as compared to Rs 33.10 crore; an increase of 51% on Y-o-Y terms.
- Total Income was Rs. 50.30 crore during the quarter under review as compared to Rs. 33.15 crore during the same quarter in the previous year, up by 52% Y-o-Y.
- EBITDA stood at Rs. 4.72 crore for the quarter under review as compared to Rs. 3.2 crore in Q4FY12 up by 48%.
- Net profit stood at Rs 3.31 crore in Q4FY13 as against Rs 1.43 crore in Q4FY12, up by 131%.
- Basic EPS for the quarter stood at Rs. 3.44 as against Rs 1.49 in Q4FY12, up 131% Y-o-Y basis.

Consolidated FY13 Review

- Operating revenue was Rs 158.97 crore as compared to Rs 122.78 crore during the corresponding period of previous year reflecting an increase of 30% in rupee terms.
- Total income was Rs. 159.74 crore for the year as compared to Rs. 123.83 crores in FY12.
- EBITDA stood at Rs 17.26 crore as compared to Rs 13.25 crore during the corresponding period of previous year up by 30%.
- Net profit stood at Rs 10.90 crore for FY13 ended March 31, 2013 as compared to Net profit of Rs 7.01 crore in the corresponding period of the previous year.
- Basic EPS stood at Rs. 11.35 an increase of 55% over the same period last year.

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Commenting on the results, Mr. Aditya Krishna, Managing Director, Saksoft Limited, said

"We are beginning to see positive results from alignment to Information Management as a core business area for Saksoft. Our focus on right partnerships, appropriate offerings and long term client engagements is enabling the organisation to fuel its growth and set ambitious goals for itself in the coming years"

About Saksoft Limited

Saksoft is a leading provider of Information Management Solutions to successful companies around the world. We deliver success to the enterprise by helping consolidate, organize and manage large volumes of data collected by businesses. Working with data sources that are often disparate and complex, we make accurate, high quality, relevant information readily available to the people that need it. By being better informed, these companies are empowered to make key decisions and implement strategies for making their enterprises successful. Visit www.saksoft.com.

For further information, please contact:

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BSE: 590051 | NSE: SAKSOFT | Bloomberg: SAK:IN | Reuters: SAKS.NS

Saksoft Ltd.

Earnings Presentation

Q4 FY 2013

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Safe Harbor

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Please note that this presentation is based on the publicly available information on Saksoft including but not limited to Company's website and Annual Reports.

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Particulars

- Performance Review
- Consolidated Financial Summary
- Key Business Highlights
- Consolidated Quarterly P & L

Performance Review

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Consolidated Financial Summary

Particulars	Metrics	31-Mar-13 Q4 FY13	31-Dec-12 Q3 FY13	QoQ Growth	31-Mar-12 Q4 FY12	YoY Growth	31-Mar-13 FY13	31-Mar-12 FY12	YoY Growth
Revenue	Total Revenue (INR Crore)	50.3	38.5	31%	33.2	52%	159.7	123.8	29%
	Net Revenue (INR Crore)	50.0	38.1	31%	33.1	51%	159.0	122.8	29%
Profit	EBITDA (INR Crore)	4.7	4.4	8%	3.2	48%	17.3	13.3	30%
	PBT (INR Crore)	3.6	3.3	10%	2.0	82%	12.4	9.0	37%
	PAT (INR Crore)	3.3	3.0	12%	1.4	131%	10.9	7.0	55%
Margin	EBITDA	9.4%	11.5%		9.7%		10.9%	10.8%	
	PBT	7.2%	8.6%		6.0%		7.8%	7.3%	
	PAT	6.6%	7.7%		4.3%		6.8%	5.7%	
EPS	Basic (Rs.)	3.4	3.1	11.7%	1.5	131%	11.4	7.3	55%
	Diluted (Rs.)	3.0	2.9	2.1%	1.4	112%	10.7	6.8	56%
ShareHolding	Promoters (%)	74.9%	74.8%		74.8%		74.9%	74.8%	
	Public (%)	25.1%	25.2%		25.2%		25.1%	25.2%	

Key Business Highlights

- Saksoft entered into a partnership with Birst Inc., the leader in agile business analytics in Q4FY13.
- Acquired Electronic Data Professionals (EDP) , an Information Management company in US on 31st December 2012
- 8 new clients added to our business across geography
- Account Management strategy for Top 5 accounts has started showing positive results
- Excellent Q4 performance results and good annual growth for all regions

Consolidated Quarterly P & L

S. No.	Consolidated Unaudited Financial Statements for the Quarter ended (All figures in INR Crore except EPS)	31-Mar-13 Q4 FY13	31-Dec-12 Q3 FY13	QoQ Growth	31-Mar-12 Q4 FY12	YoY Growth	31-Mar-13 FY13	31-Mar-12 FY12	YoY Growth
	Net Sales / Income from Operation								
1	**Income**	**50.02**	**38.14**	31.15%	**33.10**	51.12%	**158.97**	**122.78**	29.47%
2	**Expenditure**								
(a)	Employee Cost	21.74	16.24	33.86%	14.73	47.59%	70.60	56.41	25.17%
(b)	Depreciation	0.35	0.34	3.58%	0.36	-2.78%	1.42	1.68	-15.61%
(c)	Other Expenditure	23.56	17.52	34.45%	15.17	55.31%	71.11	53.12	33.86%
(d)	**Total Expenditure**	**45.65**	**34.10**	33.86%	**30.26**	50.86%	**143.13**	**111.21**	28.70%
3	**Profit from Operations before Other Income, Interest & Exceptional Items (1-2)**	**4.37**	**4.04**	8.25%	**2.84**	53.87%	**15.84**	**11.57**	36.86%
4	Other Income	0.28	0.31	-10.86%	0.05	442.64%	0.77	1.05	-26.58%
5	**Profit before Interest and Exceptional Items (3+4)**	**4.65**	**4.35**	6.87%	**2.89**	60.81%	**16.61**	**12.62**	31.59%
6	Interest	1.01	1.05	-3.64%	0.89	13.53%	4.23	3.62	16.90%
7	**Profit after Interest but before Exceptional Items (5-6)**	**3.64**	**3.30**	10.20%	**2.00**	81.82%	**12.38**	**9.00**	37.50%
8	Exceptional Items	-	-		-		-	-	
9	**Profit(+)/ Loss (-) from Ordinary Activities before Tax (7+8)**	**3.64**	**3.30**	10.20%	**2.00**	81.82%	**12.38**	**9.00**	37.50%
10	Tax Expenses	0.33	0.34	-2.97%	0.57	-42.11%	1.48	1.99	-25.63%
11	**Net Profit(+)/ Loss (-) from Ordinary Activities after Tax (9-10)**	**3.31**	**2.96**	11.71%	**1.43**	131.15%	**10.90**	**7.01**	55.41%
12	Extraordinary Items (net of tax expense Rs.)	-	-		-		-	-	
13	**Net Profit(+)/ Loss (-) for the Period (11-12)**	**3.31**	**2.96**	11.71%	**1.43**	131.15%	**10.90**	**7.01**	55.41%
14	Paid-up Equity Share Capital of Rs10/- each	10.17	10.17		10.17		10.17	10.17	
15	Reserves Excluding Revaluation Reserve		-		-		64.45	55.69	
16	**Earnings Per Share (EPS) in Rs.**								
(a)	Basic and diluted EPS before Extraordinary items	3.44	3.08	11.69%	1.49	130.87%	11.35	7.32	55.05%
(b)	Basic and diluted EPS after Extraordinary items	3.25	2.89	2.08%	1.39	112.23%	10.67	6.84	55.99%

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