



Accelerating Business

AGC Networks Limited
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AGC/SD/SE/2018/33

July 31, 2018

Corporate Relationship Department Bombay Stock Exchange Limited P.J. Towers, Dalal Street, Fort, Mumbai - 400 001	Corporate Relationship Department National Stock Exchange Limited Exchange plaza, Bandra Kurla Complex, Bandra (E), Mumbai 400051
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Dear Sir,

Sub.: Press release for the Unaudited Financial Results of the Company (Standalone and Consolidated) for the quarter ended June 30, 2018

Ref.: Scrip code BSE: 500463/NSE: AGCNET

Please find attached herewith the Press release for the Unaudited Financial Results of the Company (Standalone and Consolidated) for the quarter ended June 30, 2018.

This is for your information, record and necessary action.

Thanking You,
For AGC Networks Limited

Aditya Goswami
Company Secretary & Compliance Officer
Encl: As above



AGC Networks Announces Q1 FY19 Financial Results

Mumbai, 31 July 2018: AGC Networks Limited, (BSE: 500463 and NSE: AGCNET), the trusted go-to Technology Integrator announced financial results for quarter ended 30 June, 2018.

Consolidated Financial Highlights for the Quarter ended 30th June 2018

Particulars	Rupees in Crores		Comparison (YoY)
	Q1 (FY 18-19)	Q1 (FY 17-18)	
Revenue from operations	188.31	157.69	19.4%
EBIDTA	8.61	(3.39)	
PBT	6.28	3.73	68.4%
Total Comprehensive Income	8.53	1.14	~ 6 times
EPS Basic (in Rs./ share)	2.03	0.40	
EPS Diluted (in Rs./share)	2.02	0.40	

Business Highlights

The Company's focus is moving from being just a player in the Unified Communications space to now augmenting and delivering new-age digital solutions to improve the customer's digital journey across Analytics, Mobility and Social Media. Tools such as AI and Chatbots that are on the CXO's agenda are AGC's area of expertise. The movement from on-prem to hosted or hybrid solutions across multiple security and networking solutions are being addressed by the Data Center and Edge IT solutions block across the theatres of India, US, Middle East and Australia.

Accreditation as Platinum partner of **Trend Micro** through business enhancement, certification and training programs and recognition from **Extreme Networks** for significant joint customer wins in the enterprise segment have been some key highlights.

AGC has also been featured by [The CEO Magazine](#), India as the Top 20 Tech brands to watch in 2018.

Some key wins include,

- A project from one of the **United States'** largest non-profit health plans for AGC's Managed Services
- Global support services provided for one of the world's largest food companies in the **US**
- An integrated solution to deliver email, voice, chat, messaging, workforce management, skills based routing and outbound campaign management for a Contact Center to operate the 5 retail brands of **New Zealand's** leading electricity retailer

- A major project win from the Government sector in the Security and cloud UCC domain in **Australia**
- Augmenting the customer's digital journey with an Omni-channel customer experience solution project win from a French headquartered company with presence in **India** providing roadside assistance and insurance

Speaking on the announcement of the financial results, **Sanjeev Verma, Whole-time Director**, AGC Networks said "Our customers are seeking AGC's newer solutions across Digital and Edge IT. The close working association and technology partnerships with leading global OEMs is on the right track to continue garnering customer confidence."

Deepak Kumar Bansal, Chief Financial Officer, AGC Networks said "We are being prudent in our business decisions at all stages and these are continually aimed at ensuring adherence to governance and compliance standards."

About AGC Networks:

AGC Networks (AGC) is a Global Solution Integrator representing the world's best brands in **Unified Communications, Data Center & Edge IT, Cyber Security (CYBER-i)** and **Digital Transformation & Applications** to evolve the customer's digital landscape. AGC's ability to tailor solutions across quadrants is strengthened through delivery of seamless customer support services.

AGC is the customer's **trusted go-to technology solution integrator** to **architect, deploy, manage and secure** their IT environment through customized solutions and services that accelerate their business.

A leader in Enterprise Communications in **India**, AGC has significant presence across **Middle East, Africa, North America, Singapore, Australia, New Zealand and Philippines** serving over 3000 customers.

In collaboration with global technology leaders like **Avaya, McAfee, Palo Alto, Cisco, HPE, Trend Micro, Juniper, Nutanix, NICE, Verint, Polycom, Genesys and Mitel** among others, AGC delivers domain-focused, flexible and customized technology solutions and seamless services that accelerate customers' business and ensures **Return on Technology Investments (ROTI)**. AGC Networks is an Essar Enterprise. For more information log on to www.agcnetworks.com

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An **ESSAR** Enterprise