

February 24, 2016

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Dear Sirs,

Sub: Press Release

Please find enclosed a press release, titled “**Ramco Systems partners with Aviation MRO Marketplace, Aeroxchange**”, which is being released to the press from our end.

We request you to kindly take the above on record.

Thanking you,

Yours Faithfully,

For **RAMCO SYSTEMS LIMITED**



G KARTHIKEYAN
COMPANY SECRETARY



AEROXCHANGE
Aviation Supply Chain Solutions

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Ramco Systems partners with Aviation MRO Marketplace, Aeroxchange

~ To deliver seamless integration between the two platforms ~

Texas, United States/ Chennai, India – February 24, 2016 – Ramco Systems, the global Aviation software provider on Cloud, Mobile & Tablets, partners with **Aeroxchange**, industry's leading electronic business network supporting all MRO business processes for buyers and sellers within the aviation industry.

Through this partnership and integration, customers using Ramco's next-gen Aviation enterprise software, can now purchase components and repair services on Aeroxchange's platform. In addition to product integration, both organizations will leverage each other's strong network to make further inroads into the Aviation MRO market.

Sourcing of maintenance, repair and overhaul (MRO) goods has been a complex and cumbersome process. By bringing buyers and sellers on a digital platform, Aeroxchange helps bring about supply chain efficiencies. By integrating Aeroxchange with Ramco Aviation Suite, customers will now be able to seamlessly leverage the power of a marketplace without having to shift screens. Ramco Aviation users will be able to oversee maintenance orders and shipments, as well as submit status updates and supplier invoices.

Under the agreement, both parties will mutually support and develop a standardised connection between their respective software, in order to enable Ramco customers to manage their supply chain transactions electronically, via AeroRepair® and AeroBuy®, Aeroxchange's e-commerce communication solutions.

Virender Aggarwal, CEO, Ramco Systems, said, "Aeroxchange has a growing network of MRO buyers and sellers on its platform. By integrating with them, our clients can now leverage a powerful network to reduce cost, improve service and grow revenues. We are excited to strike this partnership as it widens our horizon to offer clients' a holistic experience with Ramco."

Al Koszarek, President & CEO, Aeroxchange, said, "Ramco's powerful MRO solution provides a comprehensive planning, inventory and supply chain experience for their aviation customers. Our partnership will extend this robust experience to all supply chain partners allowing a fully integrated process that extends best practice supply chain operations to the all partners."

With Emirates, Malaysia Airlines, Petroleum Helicopters Inc., Cobham Aviation Services and seventy others onboard, Ramco is the solution of choice for several large airlines and five of the top heli-operators and multiple MROs in the world. Designed to be accessible on cloud, mobile and tablets, Ramco Aviation Software continues to add technological innovations with wearable devices offering hands-free computing, and the 'one user once screen' concept called HUB, amongst others that help significantly reduce transaction time both during AOG conditions and critical aircraft turnarounds.

About Aeroxchange Ltd

Aeroxchange is the only electronic business network that supports all MRO business processes within the aviation industry for buyer and sellers. Aeroxchange provides a complete lifecycle of electronic COMMUNICATION from order creation to final invoice. The Aeroxchange service accelerates repair, replenishment, sourcing, inventory pooling, exchanges and other critical operations in the aviation supply chain. Aeroxchange automates the exchange of documents and information for commercial transactions. Our electronic platform dramatically reduces manual activity for transaction processed by fax, telephone and email, and increases the accuracy and timeliness of information and document exchange.

For more information, please visit www.aeroxchange.com
Follow Aeroxchange on Twitter @aeroxchange

About Ramco Systems:

Ramco is a fast growing enterprise software player disrupting the market with its multi-tenanted cloud and mobile-based enterprise software in the area of HCM and Global Payroll, ERP and M&E MRO for Aviation. Part of the USD 1 billion Ramco Group, Ramco Systems focuses on Innovation and Culture to differentiate itself in the marketplace. On



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Innovation front, Ramco has been focusing on moving towards Cognitive and Robotic ERP with features such as Mail It – a feature which enables users to transact with the application by just sending an email; HUB It - a one screen does it all concept built to address all activities of a user; Thumb It – mobility where the system presents users with option to choose rather than type values and Prompt It – a cognitive ability which will let the system complete the transaction and prompts the user for approval.

With 1600+ employees spread across 20 offices, globally, Ramco follows a flat and open culture where employees are encouraged to share knowledge and grow. No Hierarchies, Cabin-less Offices, Respect work and not titles, among others are what makes the team say, Thank God it's Monday!

Winner of ISG Award for Innovation; Chosen as Preferred Next-Gen MRO IT Vendor by ARSA; Winner of HR Vendors on the Year Award 2015; Winner of CIO Choice Honor & Recognition 2016

For more information, please visit <http://www.ramco.com/aviation-suite>

Follow Ramco on Twitter @ramcosystems or read latest updates on <http://blogs.ramco.com/>

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