SAKSOFT
Information Management Specialist

Saksoft Limited
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5th August 2013

To

The Listing Department
The National Stock Exchange of India Limited
"Exchange Plaza"
Bandra Kurla Complex
Bandra (E)
Mumbai – 400 051

Dear Sir,

Sub: Regarding intimation about Press Release

We wish to inform the Exchange that the Company is making the press releases as enclosed with this letter today.

We request you take note of the same for your records.

Thanking You

Yours truly,
For **SAKSOFT LIMITED**

COMPANY SECRETARY

SAKSOFT LIMITED CHENNAI 600 096

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Q1–FY 13-14 Total Revenue atRs.52.62 crore up 59%

Chennai, 5 August, 2013: Saksoft Limited (BSE: 590051) (NSE: SAKSOFT), an Information Management Specialist company, announced its first quarter results ended on 30th June' 2013.The results are available on the company's website,www.saksoft.com

Review of financial performance for the quarter ended 30th June, 2013

Consolidated Quarter Review (Y-o-Y) (Q1 2013-14 vs. Q1 2012-13)

- Operating revenue was Rs52.62 crore during the quarter under review as compared to Rs 33.15 crore; an increase of 59%.
- Total Income was Rs. 52.80 crore during the quarter under review as compared to Rs. 33.50 crore during the same quarter in the previous year, up by 58%.
- EBITDA stood at Rs. 5.11 crore for the quarter under review as compared to Rs. 3.95 crore in Q1FY12-13 up by 29%.
- Net profit stood at Rs 3.32 crore in the current quarter as against Rs2.10 crore in Q1FY12-13, up by 58%.
- Basic EPS for the quarter stood at Rs. 3.45 as against Rs 2.19 in Q1FY12-13, up by 58%.

Consolidated Sequential Review (Q-o-Q) (Q1 2013-14 vs. Q4 2012-13)

- Operating revenue was Rs52.62 crore as compared to Rs50.02 crore during the corresponding period of previous quarter reflecting an increase of 5%.
- Total income was Rs. 52.80 crore for the year as compared to Rs. 50.30 crores Q-o-Q basis.
- EBITDA stood at Rs5.11 crore as compared to Rs4.99 crore during Q4 of FY 12-13.
- Net profit stood at Rs3.32 crore for Q1 of FY13-14 as compared to Net profit of Rs3.30 crore in Q4 of FY 12-13.
- Basic EPS stood at Rs. 3.45 for the current quarter ending 30 June 2013.

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Commenting on the results, Mr.Aditya Krishna, Managing Director, Saksoft Limited, said

"We are pleased with the company performance for the quarter. We are in the right track and with increased focus on our new offerings in Enterprise Mobility and Analytics, we are confident that the company will meet its stated objectives for the year"

About Saksoft Limited

Saksoft is a leading provider of Information Management Solutions to successful companies around the world. We deliver success to the enterprise by helping consolidate, organize and manage large volumes of data collected by businesses. Working with data sources that are often disparate and complex, we make accurate, high quality, relevant information readily available to the people that need it. By being better informed, these companies are empowered to make key decisions and implement strategies for making their enterprises successful. Visit www.saksoft.com.

SAKSOFT LIMITED CHENNAI 600096

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BSE: 590051 | NSE: SAKSOFT | Bloomberg: SAK:IN | Reuters: SAKS.NS

Saksoft Ltd.

Earnings Presentation

Q1 FY 2013-14

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Please note that this presentation is based on the publicly available information on Saksoft including but not limited to Company's website and Annual Reports.

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Particulars

- Performance Review
- Consolidated Financial Summary
- Key Business Highlights
- Consolidated Quarterly P & L

Performance Review

Consolidated Quarter Review (Y-o-Y) (Q1 2013-14 vs. Q1 2012-13)

- Operating revenue was Rs 52.62 crore during the quarter under review as compared to Rs 33.15 crore; an increase of 59%.
- Total Income was Rs. 52.80 crore during the quarter under review as compared to Rs. 33.50 crore during the same quarter in the previous year, up by 58%.
- EBITDA stood at Rs. 5.11 crore for the quarter under review as compared to Rs.3.95 crore in Q1FY12-13 up by 29%.
- Net profit stood at Rs 3.32 crore in Q1FY13-14 as against Rs 2.10 crore in Q1FY12-13, up by 58%.
- Basic EPS for the quarter stood at Rs. 3.45 as against Rs 2.19 in Q1 FY12-13, up by 58%

Consolidated Sequential Review (Q-o-Q) (Q1 2013-14 vs. Q4 2012-13)

- Operating revenue was Rs 52.62 crore as compared to Rs 50.02 crore during the corresponding period of previous quarter reflecting an increase of 5% in rupee terms.
- Total income was Rs. 52.80 crore for the year as compared to Rs. 50.30 crores Q-o-Q basis.
- EBITDA stood at Rs 5.11 crore during the quarter as compared to Rs 4.99 crore during Q4 of FY 12-13.
- Net profit was Rs 3.32 crore for Q1 of FY13-14 as compared to Rs 3.30 crore in Q4 of FY 12-13.
- Basic EPS stood at Rs. 3.45 for the current quarter ending 30 June 2013.

Consolidated Financial Summary

Particulars	Metrics	30-Jun-13 Q1 FY13-14	30-Jun-12 Q1 FY12-13	YoY Growth	31-Mar-13 Q4 FY12-13	QoQ Growth
Revenue	Total Revenue (INR Crore)	52.8	33.5	58%	50.3	5%
	Net Revenue (INR Crore)	52.6	33.2	59%	50.0	5%
Profit	EBITDA (INR Crore)	5.1	4.0	29%	5.0	2%
	PBT (INR Crore)	3.8	2.5	53%	3.6	5%
	PAT (INR Crore)	3.3	2.1	58%	3.3	1%
Margin	EBITDA	9.7%	11.9%		10.0%	
	PBT	7.2%	7.4%		7.2%	
	PAT	6.3%	6.3%		6.6%	
EPS	Basic (Rs.)	3.5	2.2	58%	3.4	0%
	Diluted (Rs.)	3.3	2.1	59%	3.3	0%
ShareHolding	Promoters (%)	74.9%	74.8%		74.9%	
	Public (%)	25.1%	25.2%		25.1%	

Key Business Highlights

- Business grew by 5% sequentially (Q-o-Q) and by 59% as compared to first quarter of 2012-13
- Executed the first SAP enterprise mobile project for a UK Housing Organization
- Analytics Practice launched as part of Information Management Service offering
- Jaspersoft and QlikTech partnerships have extended to US region, providing new opportunities
- Growth in business by addition of 6 new clients during the current quarter

Consolidated Quarterly P & L

S. No.	Consolidated Unaudited Results for the Quarter ended (All figures in INR Crore except EPS)	30-Jun-13 Q1 FY13-14	30-Jun-12 Q1 FY12-13	YoY Growth	31-Mar-13 Q4 FY12-13	QoQ Growth
	Net Sales / Income from Operation					
1	**Income**	52.62	33.15	58.73%	50.02	5.20%
2	**Expenditure**					
(a)	Employee Cost	23.08	16.21	42.38%	21.74	6.16%
(b)	Depreciation	0.30	0.37	-18.92%	0.35	-14.29%
(c)	Other Expenditure	24.61	13.34	84.48%	23.57	4.41%
(d)	**Total Expenditure**	47.99	29.92	60.39%	45.66	5.10%
3	**Profit from Operations before Other Income, Interest & Exceptional Items (1-2)**	4.63	3.23	43.34%	4.36	6.19%
4	Other Income	0.18	0.35	-48.57%	0.28	-35.71%
5	**Profit before Interest and Exceptional Items (3+4)**	4.81	3.58	34.36%	4.64	3.66%
6	Interest	1.00	1.09		1.01	
7	**Profit after Interest but before Exceptional Items (5-6)**	3.81	2.49	53.01%	3.63	4.96%
8	Exceptional Items	-	-		-	
9	**Profit(+)/ Loss (-) from Ordinary Activities before Tax (7+8)**	3.81	2.49	53.01%	3.63	4.96%
10	Tax Expenses	0.49	0.39	25.64%	0.33	48.48%
11	**Net Profit(+)/ Loss (-) from Ordinary Activities after Tax (9-10)**	3.32	2.10	58.10%	3.30	0.61%
12	Extraordinary Items (net of tax expense Rs.)	-	-		-	
13	**Net Profit(+)/ Loss (-) for the Period (11-12)**	3.32	2.10	58.10%	3.30	0.61%
14	Paid-up Equity Share Capital of Rs10/- each	10.17	10.17		10.17	
15	**Earnings Per Share (EPS) in Rs.**					
(a)	Basic EPS before Extraordinary items	3.45	2.19	57.53%	3.44	0.29%
(b)	Diluted EPS after Extraordinary items	3.26	2.05	59.02%	3.25	0.31%

For more information, please contact:

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