

**NIIT Limited**

85, Sector 32 Institutional
Gurgaon 122 001, India
Tel: +91 (124) 4293000
Fax: + 91 (124) 4293333
Email: info@niit.com

Registered Office:
8, Balaji Estate, First Floor
Guru Ravi Das Marg, Kalkaji
New Delhi 110 019, India
CIN: L74899DL1981PLC015865

www.niit.com

September 28, 2016

The Manager
National Stock Exchange of India Ltd
Listing Department
Exchange Plaza
5th Floor, Plot no C/1, G Block
Bandra Kurla Complex
Bandra (E), Mumbai – 400 051

The Manager
BSE Limited
Corporate Relationship Department,
1st Floor, New Trading Ring,
Rotunda Building
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai- 400 001

Subject: Press Release dated September 28, 2016

Scrip Code : BSE – 500304; NSE – NIITLTD

Dear Sir,

Please find enclosed a copy of the press release titled “**NIIT ties up with University of Danang to introduce state-of-the-art education model - ‘NIIT Inside’ in Vietnam**”.

This is for your information and records.

Kindly acknowledge the receipt.

Thanking you,

Yours truly,
For **NIIT Limited**

Deepak Bansal
Company Secretary &
Compliance Officer

Encl: a/a

NIIT ties up with University of Danang to introduce state-of-the-art education model - 'NIIT Inside' in Vietnam

- *Students to benefit from NIIT curriculum embedded in the University program*

Vietnam /New Delhi, India, September 28, 2016: NIIT, a global leader in skills and talent development and **University of Danang**, a regional multi-disciplinary University in Central Vietnam, have entered into a strategic tie up wherein NIIT will facilitate its state-of-the-art 'Inside Model' in the University. This the first ever NIIT Inside Model in Vietnam designed for the students of University of Danang. The tie up was announced by **Mr. Rahul Patwardhan CEO, NIIT Ltd** and **Prof. Dr. Tran Van Nam, President, University of Danang** at a press conference organized in the city.

'NIIT Inside Model' is a unique curriculum integration model for co-operation with universities and colleges in Vietnam where NIIT programs will be embedded in University/College IT curriculum. Students may undergo a 4-year Bachelor Degree program or a 3-year Associate Degree program post 12th grade in Information Technology. University system continues to teach the subjects that a student undergoes such as language, science etc. to obtain a Bachelor Degree, the high-end IT module shall be provided by NIIT. The students will get the degree from the University and also receive a certificate from NIIT. The NIIT Inside Model is successfully running in over 180 plus Universities/institutions in various Asian Countries.

The state-of-the-art Inside Model will help students access diverse technologies and industry relevant curriculum mapped to internationally recognized certifications. Each and every student will be exposed to standard course materials and will also get experience on live Industry relevant projects. NIIT Inside Model will also help universities in curriculum upgradation and standardized learning experience like student guides, data files, presentation slides, instructor guide, sessions plan, implementation manual, and online assessment engine. The University can easily access NIIT's innovations in learning and pedagogy.

Speaking on the occasion **Mr. Rahul Patwardhan CEO, NIIT Ltd** said, ***"We are committed to support Vietnam in its human capacity building initiative. Therefore, this strategic alliance with University of Danang will further open and accelerate new-age career opportunities by setting up state-of-the-art NIIT Inside Model. Through this tie up NIIT will foray into new segments and reach out to a vast audience in the country. NIIT Inside Model will lay the foundation for the next phase of our growth in Vietnam and create a talent pool armed with futuristic skill-sets aligned to the IT industry."***

Under this strategic tie up, NIIT will now provide pioneering programs in Digital Transformation. The company will now offer futuristic programs like digiNxt MMS, Big Data, Java Enterprises Apps with Dev-ops and Digital Marketing, under the DigiNxt Series brand umbrella. Through the Inside Model NIIT will train 5000 students over the next 5 years.



Prof. Dr. Tran Van Nam, University of Danang, said, “With a vision to prepare our students for today’s competitive job market we have joined hands with NIIT to offer cutting-edge training programs through the NIIT Inside model. The partnership will produce students with highest academic caliber, trained by faculty with highly innovative research achievements. We are confident that this collaboration will be a huge success.”

According to industry experts, digitally transformed organizations are 26% more profitable than their industry competitors. Global spending on digital transformation technologies is expected to cross \$2.1 Billion by 2019. By 2018, 35% of IT resources will be spent to support the creation of new digital revenue streams, and by 2020 almost 50% of IT budgets will be tied to digital transformation initiatives. All of these indicate that Digital transformation is going to drive the next phase of growth in the IT Industry.

Mr. Sanjay Tickoo, Head, International Education Business (Emerging Market), NIIT Ltd, said, “Over the last 35 years NIIT has created a pool of job-ready professionals, for the fast evolving IT industry worldwide. With our keen understanding of the changing skills requirement of the industry we are now focusing on the Digital Transformation needs of Vietnam. The company will now offer futuristic programs in digiNxt, Big Data, Java Enterprises Apps with Dev-ops and Digital Marketing to create a talent pool armed with futuristic skill-sets aligned to the industry.”

During the visit Mr. Patwardhan met Mr. Pham Dai Doung, Vice Minister of Science & Technology and Dr. Nguyen Son Hai, Director General Dept of Information and Communication Technology under Ministry of Education & Training. The meeting focused on discussions on the recent bilateral agreement signed between India and Vietnam. The talks were held on the upgradation in the curriculum that can benefit the student community and also on the employment issue that the workforce is currently facing in Vietnam.

Further Mr Patwardhan met Mr. Huynh Quyet Thang (Vice President) Hanoi University of Science & Technology (HUST). He also met Mr Nguyen The Hung - Deputy General Director, Vietnam Chamber of Commerce and Industry (VCCI) and Mr. Nguyen Duc Binh, Director, Small & Medium Enterprise, VCCI during the course of his visit.

NIIT has established its presence in Vietnam over the past 16 years, becoming the first Indian IT enterprise to do so. Over the years, NIIT has been training skilled IT professionals for the Vietnam IT industry. With the support of its outstanding partners and institutions, it has trained more than 50,000 students in the country. NIIT has also been the winner of Vietnam’s ICT Gold Award for 7 years.

About NIIT

Established in 1981, NIIT Limited, a global leader in Skills and Talent Development, offers multi-disciplinary learning management and training delivery solutions to corporations, institutions, and individuals in over 40 countries. NIIT has three main lines of business across the globe- Corporate Learning Group, Skills and Careers Group, and School Learning Group.



NIIT's Corporate Learning Group (CLG) offers Managed Training Services (MTS) to market-leading companies in North America, Europe, Asia, and Oceania. The comprehensive suite of Managed Training Services includes custom Curriculum Design and Content Development, Learning Administration, Learning Delivery, Strategic Sourcing, Learning Technology, and Advisory Services.

With a team of some of the world's finest learning professionals, NIIT is dedicated to helping customers increase the business value of learning and development (L&D). Built on the sound principles of 'Running Training like a Business', NIIT's Managed Training Services and best-in-class training processes enable customers to align business goals with L&D, reduce costs, realise measurable value, benefit from rock-solid operations, and increase business impact.

NIIT's Skills and Careers Group (SNC) delivers a diverse range of learning and talent development programs to millions of individual and corporate learners in areas including Banking, Finance & Insurance, Retail Sales Enablement, Management Education, Multi-Sectoral Vocational Skills, Digital Media Marketing, and programs in digital transformation technologies. These programs are delivered through a hybrid combination of the 'Cloud Campus' online platform, satellite-based 'Synchronous Learning Technology' and a physical network of hundreds of learning centers in India, China, and select markets in Asia & Africa. The flagship multi-disciplinary course offerings include the industry-endorsed GNIIT – Digital Transformation program and a set of **DigiNxt** Programs for students from different streams, apart from a wide range of specialist short duration programs.

To further strengthen its SNC portfolio in India, NIIT has tied up with industry majors like ICICI Bank for NIIT Institute of Finance Banking Insurance & Training Limited, IFBI; leading business schools in India for NIIT Imperia; Genpact for NIIT Uniqua; and a joint venture with NSDC for NIIT YuvaJyoti Limited. Besides this, for the China market, NIIT has tied up with governments and software parks in Guian, Chongqing, Wuxi, Suzhou, Changzhou, Zhangjiagang, Haikou and Dafeng, for state-of-the-art public-private partnership centres.

NIIT has introduced - **StackRoute™**, an initiative to produce the world's best full stack programmers. StackRoute™ aims to create multi-skilled, and multi-disciplinary programmers who can become key members of high-performance teams in top notch product engineering companies, start-ups, and IT firms. Further the company has also launched **NIIT.tv** – a digital learning initiative that brings skilling from NIIT classrooms to every digitally connected Indian, for free, at any time and place of their choice. A disruptive innovation by NIIT for the education space. NIIT.tv will deliver for the very first time, skill-based live courses as well as on-demand courses to the masses, through the digital medium.

As NIIT's wholly owned subsidiary for its K-12 school learning initiative - **MindChampion Learning Systems Limited**, is providing technology based learning to around 2,000 private schools across India, reaching out to more than a million students. The futuristic NIIT nGuru range of learning solutions for schools comprises Interactive Classrooms with digital content, technology-driven Math Lab, IT Wizard programs and Quick School - an Education Resource Planning software.

As the Most Trusted Training Brand in India for 4th year in a row (Brand Trust Report, 2016), NIIT's learning and talent development solutions, continue to receive widespread recognition globally. NIIT has been



PRESS RELEASE

NIIT

named among the Top 20 Training Outsourcing Companies for the past nine consecutive years by Training Industry, Inc. USA. Further, leading Indian ICT journal Dataquest has conferred upon NIIT the 'Top Training Company' award successively for the past 20 years, since the inception of this category. NIIT has also been featured as the 'Most Respected Education Company'- 2016 by leading financial magazine, Business World.

For media queries, please contact:

Prateek Chatterjee

Sr Vice President, Corporate Communications & Marketing, NIIT Limited

Ph: (Cell) +91 9910201085, (Dir) +91 124 4293041

Email: prateek.chatterjee@niit.com

Swati Sharma

Corporate Communications & Marketing, NIIT Limited

Ph: (Cell) +91 9999601154, (Dir) +91 124 4293042

Email: swati.1.sharma@niit.com

Sumana Bhattacharya/ Puja Shalini/ Manaswi

Candour Communications

Ph: (Cell) +91 9810597176/ 9654850909/9953885091

Email: sumana@candour.co.in, puja@candour.co.in, manaswi@candour.co.in

Visit us at: www.niit.com

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