

Date: 25th July, 2016

Ref: TRIL/SECT/2016-17/NSE-BSE/COMPL/20

**To,
The Secretary
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai - 400 001
Security Code : 532928**

**To,
The Secretary
National Stock Exchange of India Limited
Exchange Plaza, C-1, Block G,
Bandra - Kurla Complex,
Bandra (E), Mumbai - 400 051
Trading Symbol : TRIL**

Dear Sir/Madam,

Sub: Presentations for Analysts Call

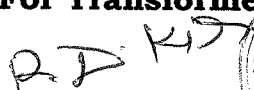
With reference to the captioned subject, please find enclosed herewith Presentations for Analysts Call on the Unaudited Standalone Financial Results of the Company for the quarter ended on 30th June, 2016 pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

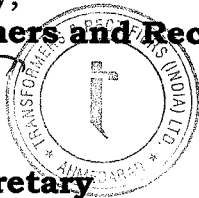
Please take the same on your record.

Thanking you,

Yours faithfully,

For Transformers and Rectifiers (India) Limited


**Rakesh Kiri
Company Secretary**



Encl.: As above



**transformers &
rectifiers (india) ltd**

BS OHSAS 18001 : 2007

**Q1 FY'2017- Presentation
25th July'2016**

Disclaimer



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Major Highlights during Q1FY'2017



- INR 159 Cr Turnover is the highest during First Quarter of any year.
- Received breakthrough order for 2 Nos 500 MVA 400kV Transformer from one of the Utility.
- Received breakthrough Order for 2 Nos 500 MVA 400kV and 1 nos 60MVAr reactor from one of the Utility.
- Received Export Order for 132 MVA Arc Furnace Transformer, is the Highest rating Arc Furnace Transformer to be manufactured in the country.

ANALYSIS OF THE Q1 FY 2017



- During the quarter the Company achieved total revenue of Rs. 159 Cr as compared to Rs. 62 Cr during Q1FY2016. Thus achieving growth of 156% on QoQ basis.
- During Q1FY2017, company reported EBIDTA of Rs. 13 Cr as compared to negative Rs. 8 Cr in Q1FY2016.
- During Q1FY2017, company reported PAT of Rs. 1 Cr as compared to loss of Rs. 12 Cr in Q1FY2016.
- The Company has order book of 30761 MVA valuing Rs. 868 Cr as on 30th June, 2016.

Financials – Standalone



Particulars (Rs. In Lacs)	Q1 FY'2017	Q1 FY'2016	FY' 2016
Net Sales / Income from Operations	15917	6211	57637
Other Income	87	105	504
Total Income	16004	6316	58141
Expenditure			
Cost of Raw Materials	12697	5049	46386
Employee Cost	545	625	2279
Other Expenditure	1472	1426	6101
Depreciation	336	330	1348
Finance Cost	839	718	3281
PBT	115	(1832)	(1254)
Tax	40	(583)	(400)
PAT	75	(1249)	(854)
EBITDA	1290	(784)	3375
EBITDA Margin	8%	(13%)	6%

Operational Performance



Production & Sales

Particulars	Q1 FY'2017	Q1 FY'2016	FY'2016
Revenue (In Lacs)	15917	6211	57637
Production (MVA)	4162	2155	15973
Sales (MVA)	3543	1308	15739

(* includes only Transformers sales)

Operational Performance



- Sales Breakup – Customer segment

The break-up of the sales achieved by the company between industrial segment (including furnace, rectifier, power and distribution transformers) and utility segment (SEBs, PGCIL and NTPC) is as under:

	Q1 FY'2017		Q1 FY'2016		FY'2016	
	Rs. (In Lacs)	%	Rs. (In Lacs)	%	Rs. (In Lacs)	%
Utilities (SEBs, PGCIL and NTPC)	5715	36%	4216	68%	20863	36%
Industrial	10202	64%	1995	32%	36774	64%
Total	15917	100%	6211	100%	57637	100%



INFRASTRUCTURE

1000Sq meter, 25 meter high test bay with shielding suitable for partial discharge measurements

Test Sources

- 3000 kW 50/60 Hz Generator
- 250kV Transformer for High Voltage test
- 0-170kV Source Transformer for losses measurement
- 1500 kW 200Hz Generator
- 50 MVAR Capacitor Bank
- 800kV Source Transformer (under design)
(provision to increase upto 100MVAR)

NABL Accredited Test Lab



- Moraiya Plant Test Lab is accredited by NABL (National Accreditation Board for Testing and Calibration Laboratories); Highest recognition of competence given by the Department of Science and Technology, Government of India.



QUALITY ASSURANCE



We believe quality endorses the operational integrity of our brand





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rectifiers (india) ltd**

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THANK YOU

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