RICO AUTO INDUSTRIES LIMITED
REGD. & CORP. OFFICE : 38 K.M. STONE, DELHI-JAIPUR HIGHWAY, GURUGRAM -122001, HARYANA (INDIA)
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CIN : L34300HR1983PLC023187

RAIL:SEC:2018 April 17, 2018

BSE Limited Phiroze Jeejeebhoy Towers Dalal Street Mumbai - 400001 Scrip Code - **520008**	National Stock Exchange of India Limited Exchange Plaza, 5th Floor, Plot No.C/1, G Block Bandra-Kurla Complex Bandra (E) Mumbai - 400 051 Scrip Code - **RICOAUTO**

Sub : **Schedule of Analyst / Institutional Investor Meeting**

Dear Sir/Madam,

Pursuant to Regulation 30 read with Para A of Schedule III and Regulation 46(2) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 please be informed that there is an Analyst/Institutional Investor Meeting on 18th April, 2018 at Hotel "The Claridges", Dr APJ Abdul Kalam Road, New Delhi organized by Edelweiss Broking. A copy of presentation is also enclosed.

The same is also uploaded on the website of the Company www.ricoauto.com.

Kindly acknowledge receipt and take the same on record.

Thanking you,

Yours faithfully,
for **Rico Auto Industries Limited**

B.M. Jhamb
Company Secretary
FCS : 2446

Encl : As above



RICO AUTO INDUSTRIES LIMITED

A world class integrated supplier of
Automotive Components & Assemblies

Investor Presentation

Apr 18

Safe Harbor Statement

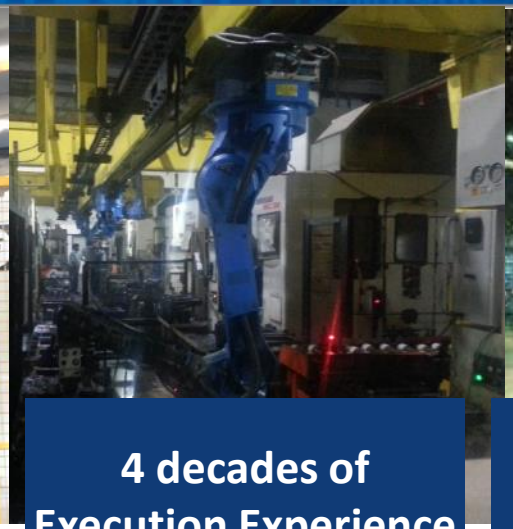
All statements included or incorporated by reference in this presentation, other than statements or characterizations of historical fact, are forward-looking statements. These forward-looking statements are based on our current expectations, estimates and projections about our industry, management's beliefs and certain assumptions made by us. Although Rico Auto Industries Limited believes that the expectations reflected in such forward looking statements are reasonable, there can be no assurance that such expectations will prove to be correct. Any forward-looking statement speaks only as of the date on which such statement was made, and Rico Auto Industries Limited undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. No assurance can be given that actual results, performance or achievement expressed in, or implied by, forward looking statements within this disclosure will occur, or if they do, that any benefits may be derived from them.

TABLE OF CONTENT

Key Business Strategies	04
Vision, Strategies and Values	05
Strong Customer Value Chain & Milestones	07
Key Management	09
Geographical Presence	11
Product Divisions & Segments	12
Global Customers	16
Joint Ventures & Subsidiaries	17
After Market Initiative	20
Facilities & Infrastructure	23
R&D Capabilities	27
Organizational Structure	35
Financial Overview	36
Awards & Recognition	38
CSR	39

Key Business Strategies







Preferred partner to OEMs

- Client engagement from concept to completion stage
- Strong in-house R&D capabilities.
- Long-established relationship with OEMs.

Strategically located plants

- Proximity of its plants to the OEMs.
- Just in time approach
- Last Mile Connectivity for overseas customers

4 decades of Execution Experience

- Excellence in engineering critical products.
- Strong focus on product & process innovation.

De-risked Business Model

Extensive product portfolio :

- Passenger vehicles,
- Commercial / Off Road Vehicles
- 2 Wheelers
- System Suppliers
- Balanced business: Segments / Geography

Core Values

E	**ENTREPRENEURSHIP** The power of persuing new challenges with speed, flexibility and ownership
T	**TEAMWORK** The power of working together
I	**INTEGRITY** The power of honesty and transparency
C	**COMMITMENT** The power of responsibility, accountability and ownership
EX	**EXCELLENCE** The power of being the best

The Journey So Far

2015-17	Added new facilities- Plants At Bawal & Chennai Added Customers – Bentley, PSA	**VDA 6.3** **CAT SQEP-Silver**
2010-14	Added new facilities - Plants At Bhiwadi, Sanand, & Haridwar Added Customers – Musashi, GKN, Toyota, VW, Kohler, Avtec	**GM QSB**
2007-09	JV with MAGNA Powertrain (Oil Pump, Water Pump) JV with Jinfei China (Aluminum Alloy Wheels – 2 Wheelers) Added Customers – JATCO, Magna, Renault, BMW	**FORD Q1** **CAT SQEP-Bronze**
2004-06	R&D Center Started Added Customers – NISSAN, TATA, Perkins	
2003-04	Enhanced Ferrous and Aluminum Capacity Added Customers – GM, Caterpillar, Honeywell, Detroit Diesel, Volvo, Honda	
2000-02	Full Service Engineering Design Development Added Customers – FORD, Land Rover, Jaguar	**TS 16949** **ISO 14001 OHSAS 18001**
1999-00	Aluminium Die Casting & Machining *(Gurgaon)*	**QS 9000**
1994-96	JV (50:50) FCC RICO (Clutch Assembly) Started Exports – GM, Eaton, Cummins	
1990-92	International Market OEM Supplier – MEC Japan Ferrous Casting & Machining *(Gurgaon)* Focus – Maruti Suzuki	**ISO 9000**
1985-86	Technical Collaboration FCC Japan Commercial Production Started (1986) Aluminum Die Casting & Machining (*Dharuhera)* Focus – Hero Honda & Maruti Suzuki	

Board of Directors



Arvind Kapur
Chairman, CEO & Managing Director



Kanwal Monga
Independent Director



Amarjit Chopra
Independent Director



Dr. Ashok Seth
Independent Director



Satish Sekhri
Independent Director



Rajeev Kapoor
Independent Director



Vinod Kumar Nagar
Independent Director



Rakesh Kapur
non-executive director



Upasana Kapur
Non-executive director



Arun Kapur
Joint Managing Director

Organization- Management Team



Surendra Singh
President & COO



Rakesh Sharma
Vice President
Finance



R. K. Miglani
Vice President
Operations



M. K. Jain
Vice President
(Chief Technical Officer)



Sanjay Sharma
(Corporate Quality Head)



R. Dharna
Vice President
Operations



S. Kaul
Vice President
Operations



Sandeep Rajpal
Vice President
Marketing



Abhishek Kulshrestha
Vice President (Procurement, Vendor Devp. & After Market.)

Advisory Committee



N. K. Sethi
Management Advisor



O. P. Aggarwal
Financial Advisor

Company Secretary



B. M. Jhamb
Company Secretary

Manufacturing Locations - 14



BAWAL
(Al. HPDC, Machining)



MANESAR
(Al. GDC, Machining)



BHIWADI / PATHREDI
(Machining)



GURGAON
(Corporate, R&D, Tool Manufacturing, Ferrous Casting, Al. HPDC, Machining)



DHARUHERA
(Al. HPDC, Machining)



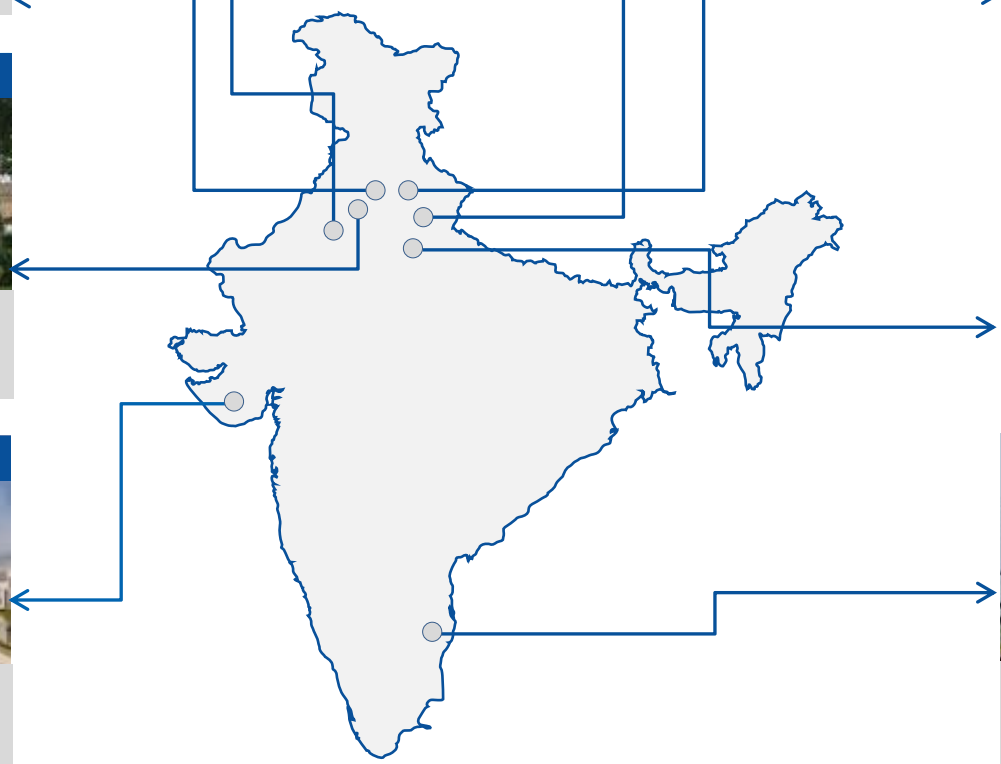
HARIDWAR
(Al. HPDC, Machining)



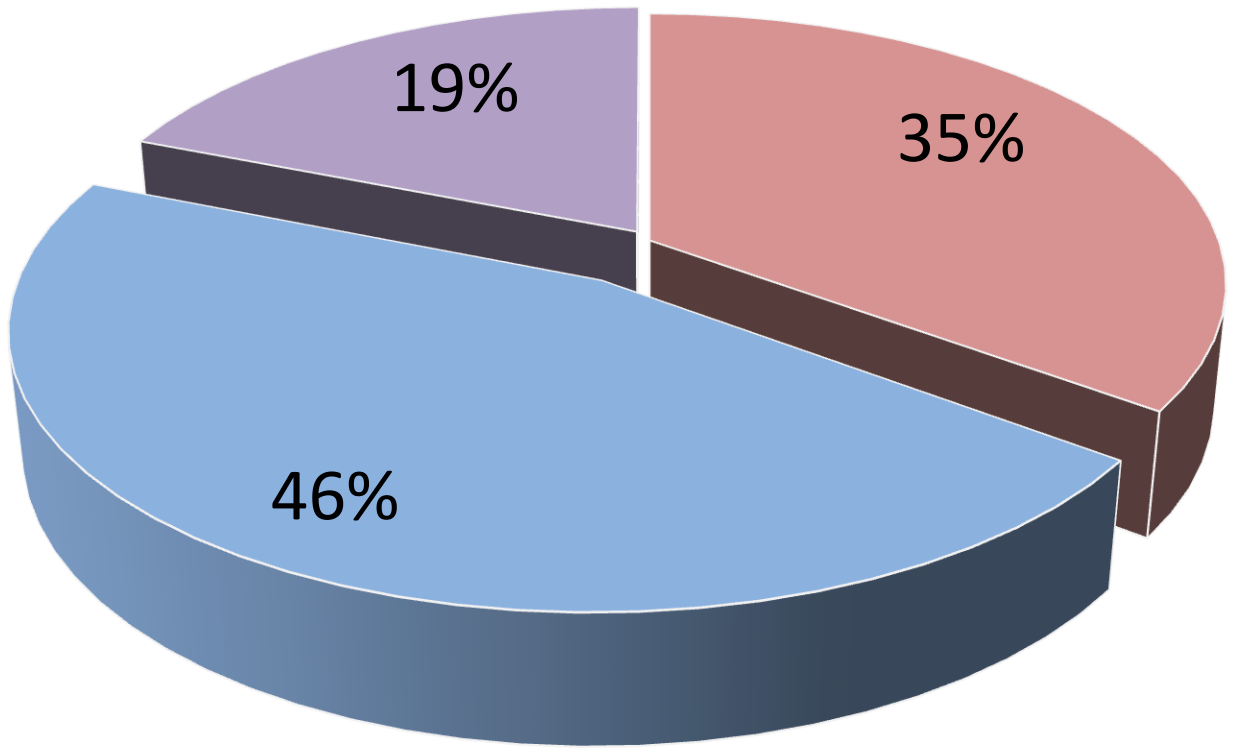
SANAND
(Al. HPDC, Machining)



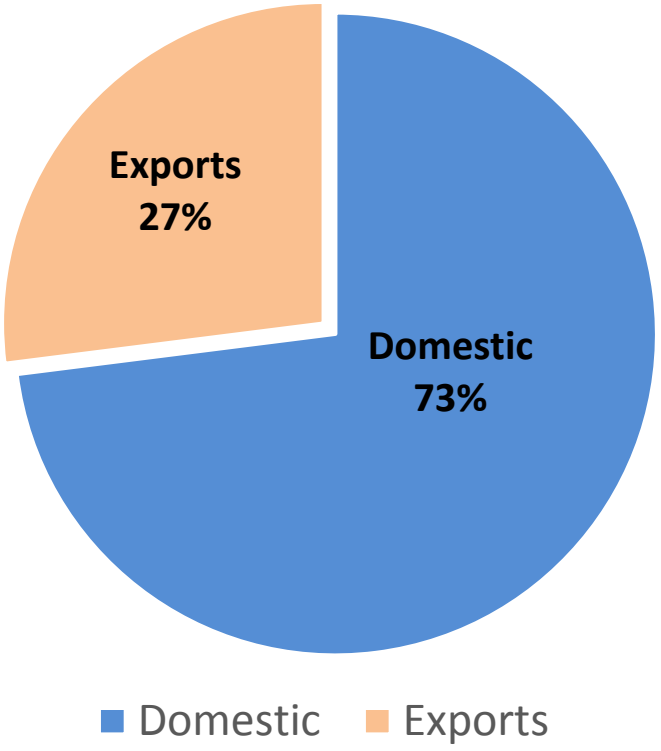
CHENNAI
(Al. HPDC, Machining)

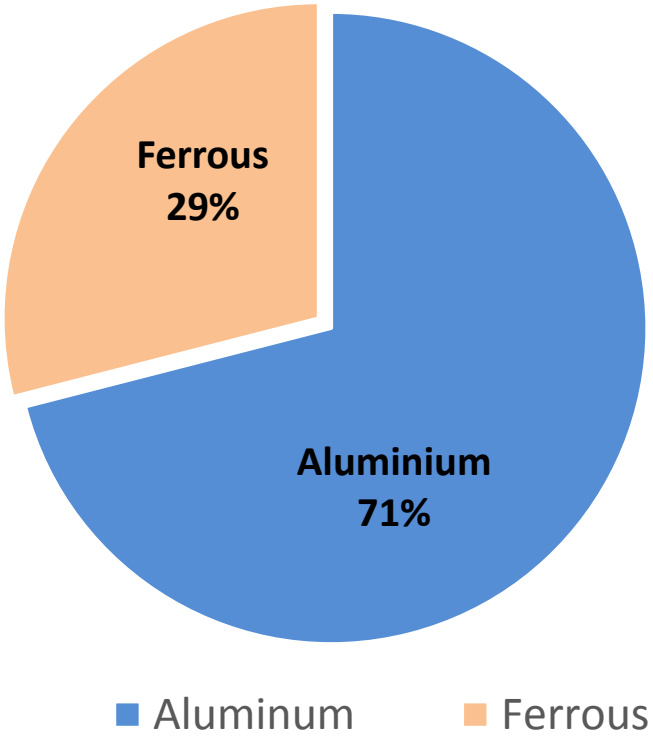


Group Revenue – Product Segment Wise



Revenue – Product Segment





Engine Business



Assy. Cover Cylinder Head (Suzuki, GM)



Balancer Shaft (GM)



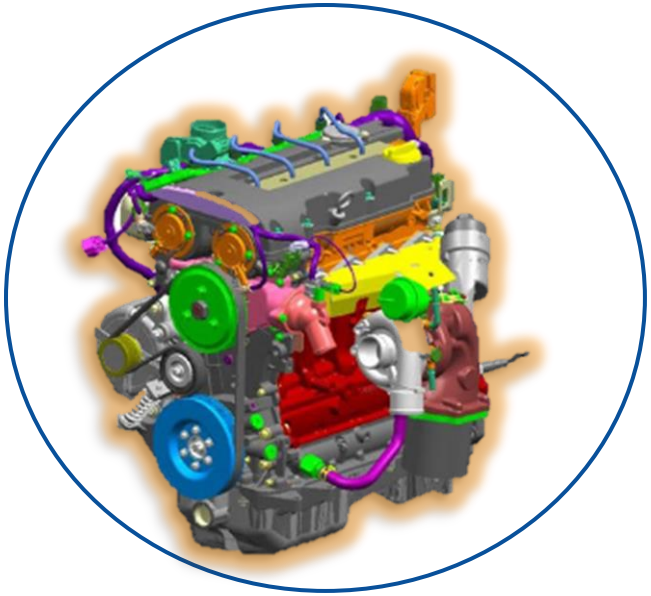
Exhaust Manifold (Renault, Nissan, Suzuki)

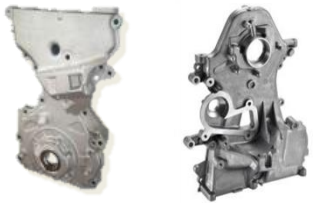


Turbine/ Center Hsg (Nissan, Tata, GM, Suzuki, Fiat, Honda, Ford, Hyundai, JCB)



Engine Block (Renault, Tata)





Case Chain/ Case Timing (Honda, Renault, Suzuki)



Engine & Support Brackets (Suzuki, Renault, VW, Volvo)



Oil Pan (Suzuki, Honda, GM, Tata)



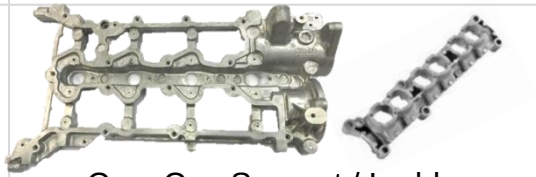
Bearing Cap (Renault, Cummins)



Turbo Outlet (Renault)



EGR Pipe (Renault)



Cam Cap Support / Ladder Frame (Renault, Suzuki)

Transmission Business



Transmission Case
(Eaton, Renault, Suzuki)



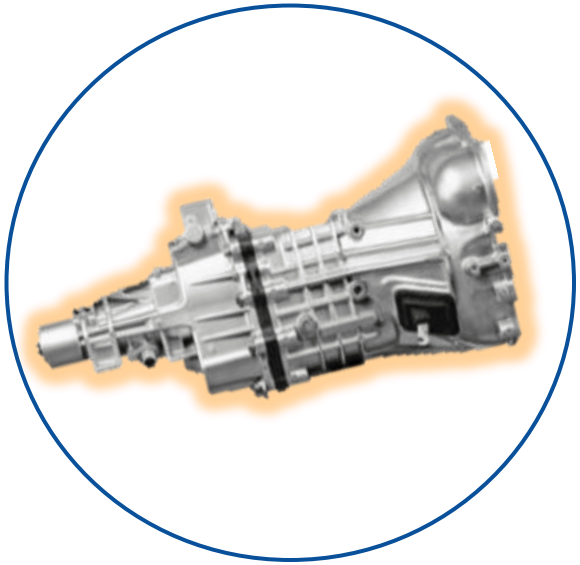
Clutch Housing
(Renault , Eaton)

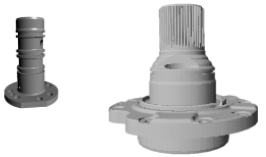


Shifter Forks
(Suzuki)



Clutch Plate
(Eaton)





Ground Sleeve & Shaft
(Allison)



Differential Case & Housing
(BMW, GKN, Suzuki, Ford, Honda)



Retainer Bearing
(Jatco)

2 Wheeler Business



Front & Rear Hubs



Front & Rear
Brake Panel Assy



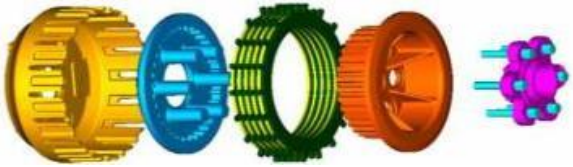
Crank Cases





Grips





Clutch Assembly



Engine Cover



Alloy Wheels

Global Customers

Four Wheelers

BMW | RENAULT | MARUTI SUZUKI Count on us | HONDA | VOLVO | GM | TATA | FIAT

TOYOTA | NISSAN | BENTLEY | VW | LAND ROVER | JAGUAR | PSA PEUGEOT CITROËN | CAT

System Supplier

GKN Driveline | MUSASHI | Jatco | Cummins | Cummins KOMATSU | TATA Cummins

EATON Powering Business Worldwide | Honeywell | AVTEC | KOHLER engines | Allison Transmission | Continental

MAGNA MAGNA POWERTRAIN

Two Wheelers

Hero | HONDA | BAJAJ

Magna – Rico (Joint Venture)



Oil Pump
Water Pump
(Automotive Engines)
(India & Europe)

50% : 50%





Year	FY 15-16	FY 16-17	FY 17-18 E
Oil & Water Pump Assy (Nos in Mn)	1.21	1.46	1.55
Turnover INR CR	68	87	90

Rico Jinfei (Joint Venture)



Aluminum Alloy Wheels
Two Wheelers
Capacity Expansion – 2.5 Mı

93.49% : 6.51%





Year	FY 15-16	FY 16-17	FY 17-18 E
Alloy Wheels (nos. in Mn)	0.85	0.96	1.1
Turnover Cr	78.8	84.1	112

AAN – Defense Vertical

AAN ENGINEERING INDUSTRIES LTD.









Enlisted and Registered with DGS&D, & DPSU's (HAL, HVF, ECIL)

Year	FY 15-16	FY 16-17	FY 17-18 E	FY 18-19 E
Turnover (INR CR)	**0.29**	**3.69**	**4+**	**15 +**

- Aerial Ammunition 50 Cr spread in 3 years by Aug 18
- Mechanical Fuses – under bidding Dec 19 – 250 Cr each for 10 years
- Electronic Fuse Assemblies – under bidding Dec 2019 – 350 Cr each for 10 years
- Track-links

After Market Initiative

- Aftermarket Business Initiated on 20th May'2017
- First Phase – 2W Range
- Second Phase – 4W Range from Jun'2018
- 31 Dealers appointed Pan India, 70 by March 18
- Over 70 different parts launched



Year	FY 17-18 E	FY 18-19 E
Turnover (INR CR)	**9.7**	**25**

After Market Initiative

Product Spectrum



WHEELS & BRAKING SYSTEMS



CLUTCH ASSEMBLY & COMPONENTS

New Technology Foray

Electric Programs

- Motors - Covers & Housings
- Transmission - Housings & Diff Cases
- Light Weighting – Structural Parts

Products

- Turbo Manifolds
- Water-cooled Bearing Housing
- Clutches for Motorcycles
- CVT for Scooters

New Metallurgy

- Stainless Steel
- Low Fe Cu Mg Alloy (Rico Spec)



Aluminum





Over 100 High Pressure Die Casting Machines (upto 2700 Tns Locking Force)
Largest High Pressure Die Casting Capacity in India including GDC & LPDC.

Ferrous



4 Molding Lines - 2 DISA & 2 Horizontal (SINTO & DISA)
Vertical Size (650 * 535 * 130~330) & Horizontal Size (610 * 510 * 200+200)
Material: Gray (FC), Ductile (FCD), SiMo, SiMo Chrome

Machining & Assemblies





Over 2000 Machines (CNCs & SPMs)

One of the Largest Machining Facility in India

Over 50% of Our Product Range is with Assemblies

R & D / Engineering



Capabilities (Over 60 Seats)

CAD – CAM
NX, Pro E, Catia, C3P, Ideas, Vericut

CAE - FEA, CFD, Ansys, FCX, MSC Fatigue

Magmasoft, 3D Printing

Advantages

Concurrent Engineering with Customers

Inhouse Designing, Prototyping & Special CNC Machine Building

Shorter development time.

Tools & Die Manufacturing



Design & Manufacturing

- Dies for HPDC Critical Parts upto 2500 T
- Dies for LPDC & GDC dies.

Expansion Plans

PATHREDI (near Bhiwadi)

New Iron Foundry & Machine Shop
Target – Q3 2019



BAWAL

New Machine Shop Ready
Aluminium Casting Shop Expansion - Jun 2018



CHENNAI

Aluminium Casting & Machine Shop Expansion
Phase 2– Completed
Phase 3 expansion – Apr 19



Area



Bawal

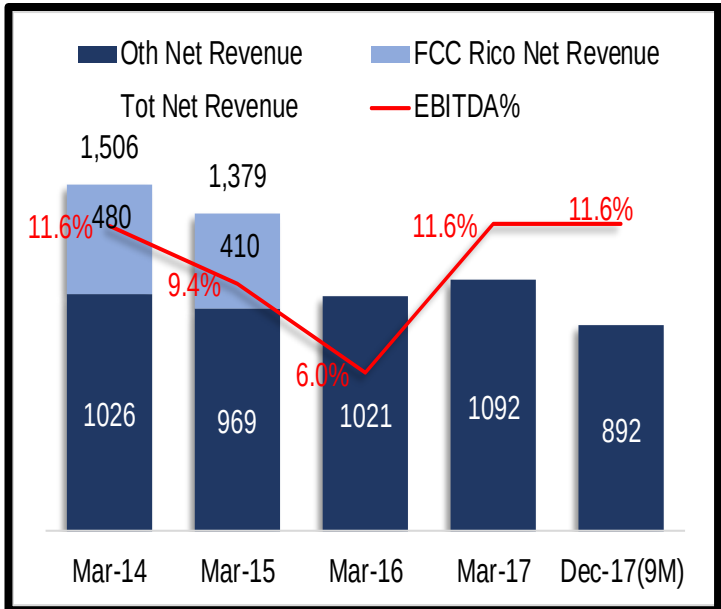
Under Expansion (6,000 sq. mtr.) Planned Jun 18	Constructed (6,000 sq. mtr.)
Available for Expansion (6,000 sq. mtr.)	Constructed (6,000 sq. mtr.)
Available for Expansion (4,000 sq. mtr.)	
Constructed (6,000 sq. mtr.)	

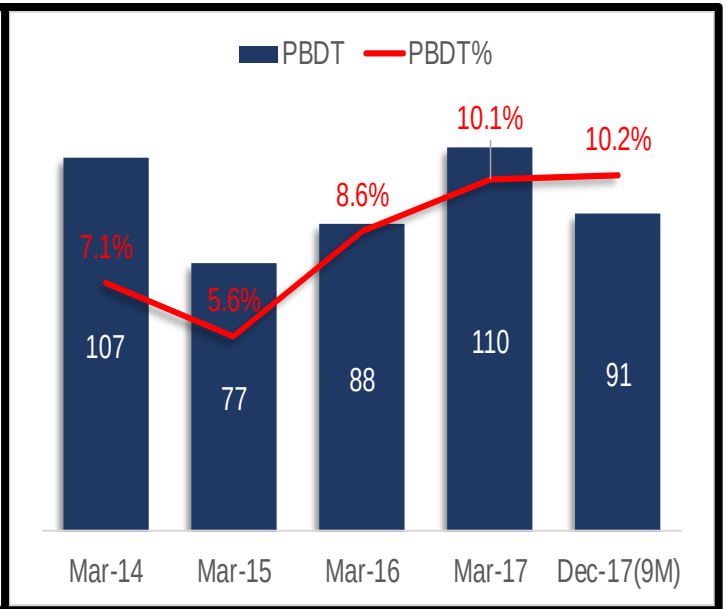


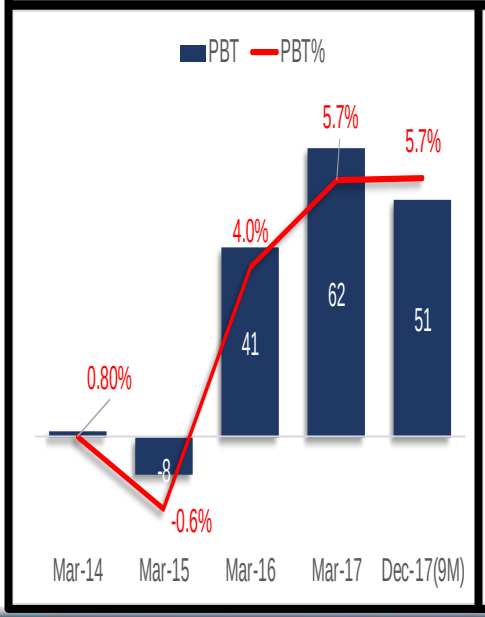
Chennai

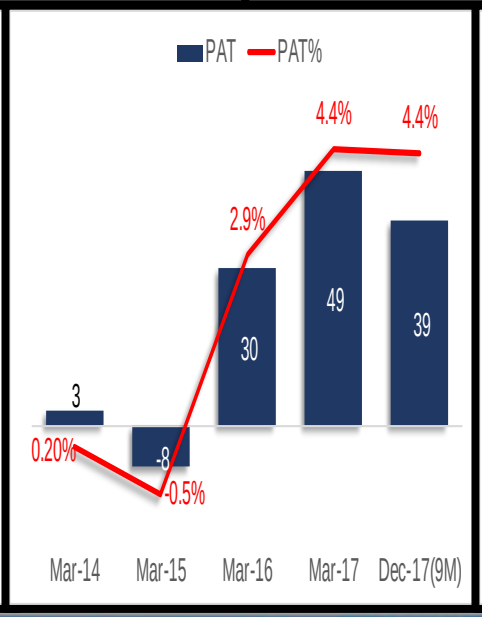
Ready by Jun 18	
Constructed (8,000 sq. mtr.) Ready	Constructed (8,000 sq. mtr.)
Available for Future Expansion (20,000 sq. mtr.) Phase 3 Ready by Apr 19	

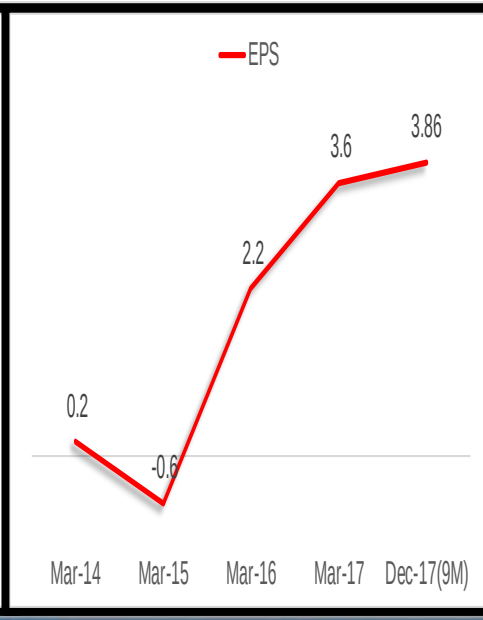
Financial Performance



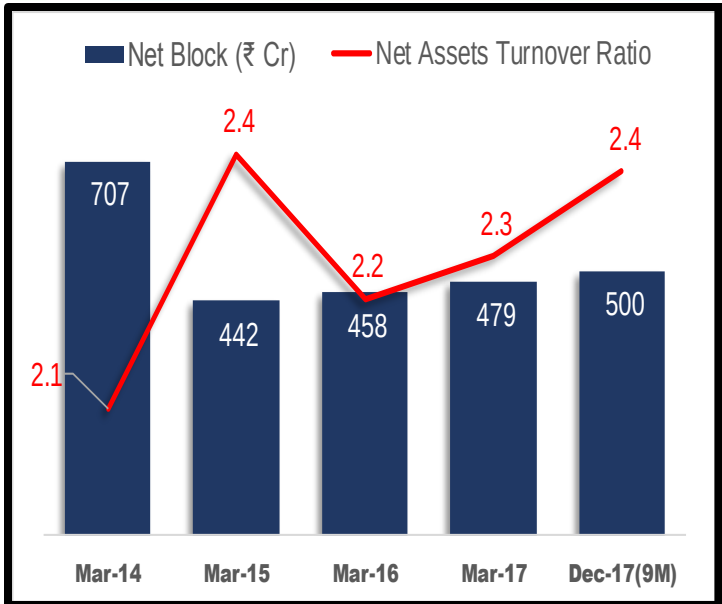


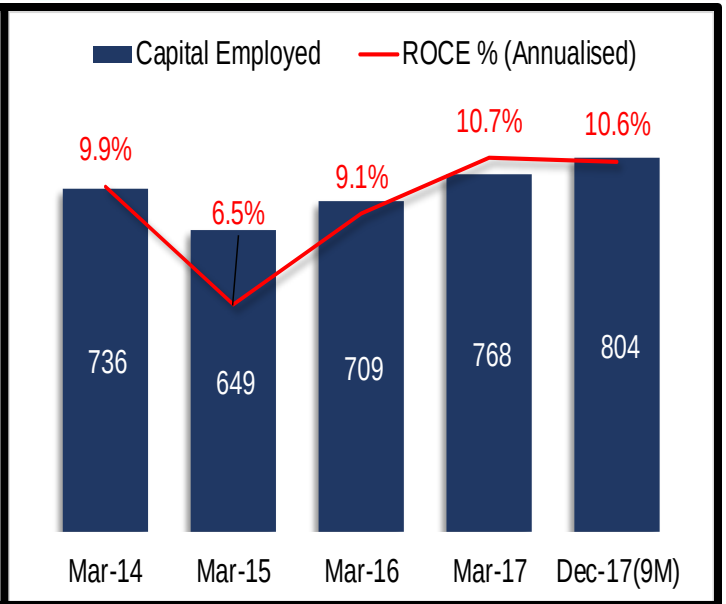


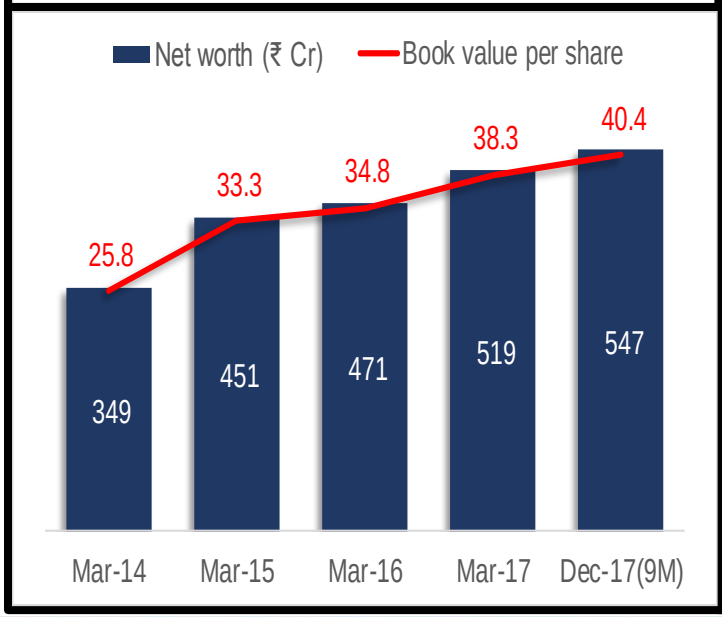


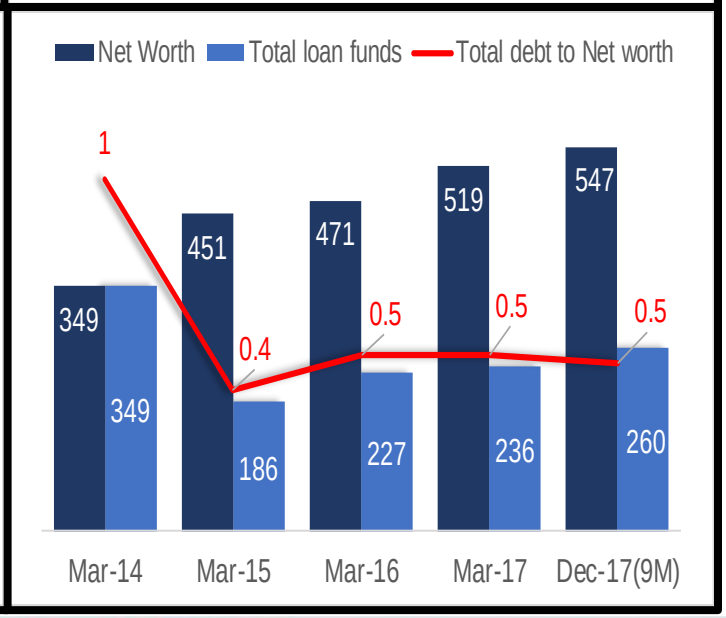


Financial Performance









Capex Plan



Bawal

HPDC Infrastructure	No.	Planned Installation
3300T	1	Sep-18
1750T	1	Jul-19
1250T	1	Jul-18
900T	1	Oct-18



Chennai

HPDC Infrastructure	No.	Planned Installation
2700T	2	Jun-19 / Jan-20
1750T	2	July-18 / Apr-19
1400T	2	July-18 / Apr-19
1100T / 1250T	2	July-18 / Apr-19

Awards & Recognition























Corporate Social Responsibility



- Enhancing Environmental Sustainability
- Supporting Rural Development
- Providing Preventive Health Care
- Promoting Girls Education & Skill Development
- Promoting “ Cleanliness & Sanitation” in Rural areas

Organizational HR / IR Initiatives

Employee Engagement & Nurturing Harmony



Induction Training – “Parichay”



Company Wide Training – “Jagriti”



Kaizen Award Ceremony



Best Work Place - Competition



Family Connect Program



Employees Children Safety Competition



Sports Competition



Yoga Training



Health Awareness Camp



Long Service Awards

Thanks