**Punj Lloyd Ltd**
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Punj Lloyd™

February 12, 2016

**National Stock Exchange of India Limited**
Exchange Plaza
Bandra Kurla Complex
Bandra (East)
Mumbai – 400051

**BSE Limited**
Department of Corporate Services
25th Floor
P J Towers
Dalal Street
Mumbai – 400001

Symbol: **PUNJLLOYD**

Scrip Code: **532693** / Scrip ID: **PUNJLLOYD**

**Sub: Un-audited Financial Results for quarter and nine months ended 31st December, 2015**

**Ref: Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.**

Dear Sir/Madam,

In terms of captioned regulation read with corresponding circulars and notifications issued thereunder by SEBI, we are enclosing herewith the Stand Alone Unaudited Financial Results of the Company for the quarter and nine months ended December 31, 2015 in the prescribed format, as approved and taken on record by the Board of Directors in their meeting held today i.e. February 12, 2016.

We are enclosing herewith the Limited Review Report of the Statutory Auditors of the Company on the Stand Alone Unaudited Financial Results of the Company for the quarter and nine months ended December 31, 2015.

A copy of the Press Release on the above results along with the Investor Presentation is also enclosed herewith.

The above is for your information and record.

Thanking You,

Yours Faithfully,

**For Punj Lloyd Limited**

**Dinesh Thairani**
**Group President – Legal & Company Secretary**

Encl.: As above

## Punj Lloyd Limited

**Regd. Office: Punj Lloyd House, 17-18 Nehru Place, New Delhi 110 019**

**CIN: L74899DL1988PLC033314**

**Statement of unaudited results for the quarter and nine months ended December 31, 2015**

(All amounts are in Lacs of INR, unless otherwise stated)

| Particulars | Three months ended | | | Nine months ended | | Year ended |
|---|---|---|---|---|---|---|
| | December 31, 2015 | September 30, 2015 | December 31, 2014 | December 31, 2015 | December 31, 2014 | March 31, 2015 |
| | (unaudited) | (unaudited) | (unaudited) | (unaudited) | (unaudited) | (audited) |
| **Income from operations** | | | | | | |
| Net sales/income from operations | 100,309 | 100,383 | 126,352 | 265,969 | 363,277 | 488,151 |
| Other operating income | 475 | 506 | 1,461 | 1,439 | 2,620 | 5,884 |
| **Total income from operations** | **100,784** | **100,889** | **127,813** | **267,408** | **365,897** | **494,035** |
| **Expenses** | | | | | | |
| Cost of material consumed | 46,087 | 48,498 | 68,290 | 129,295 | 204,990 | 256,573 |
| Contractor charges | 31,874 | 20,296 | 29,004 | 66,899 | 94,375 | 112,820 |
| Employee benefits expense | 10,106 | 11,231 | 13,686 | 32,497 | 42,901 | 56,344 |
| Depreciation and amortisation expense | 4,619 | 7,505 | 7,404 | 18,826 | 24,247 | 31,374 |
| Other expenses | 12,728 | 23,401 | 8,157 | 71,610 | 49,310 | 71,490 |
| **Total expenses** | **105,414** | **110,931** | **126,541** | **319,127** | **415,823** | **528,601** |
| **Profit/ (loss) from operations before other income, finance costs and exceptional items** | **(4,630)** | **(10,042)** | **1,272** | **(51,719)** | **(49,926)** | **(34,566)** |
| Other income | 495 | 3,052 | 1,246 | 4,058 | 2,336 | 59,269 |
| **Profit / (loss) from ordinary activities before finance costs and exceptional items** | **(4,135)** | **(6,990)** | **2,518** | **(47,661)** | **(47,590)** | **24,703** |
| Finance costs | 25,912 | 20,921 | 24,291 | 70,082 | 67,098 | 85,954 |
| **Loss from ordinary activities before exceptional items** | **(30,047)** | **(27,911)** | **(21,773)** | **(117,743)** | **(114,688)** | **(61,251)** |
| Exceptional items | - | - | - | - | - | - |
| **Loss from ordinary activities before tax** | **(30,047)** | **(27,911)** | **(21,773)** | **(117,743)** | **(114,688)** | **(61,251)** |
| Tax expense | - | 409 | (6,997) | 409 | (37,169) | (10,585) |
| **Loss for the period** | **(30,047)** | **(28,320)** | **(14,776)** | **(118,152)** | **(77,519)** | **(50,666)** |
| Paid-up equity share capital (face value of Rs. 2 each) | 6,642 | 6,642 | 6,642 | 6,642 | 6,642 | 6,642 |
| Reserves excluding revaluation reserves | | | | | | 313,613 |
| **Earnings per share** | | | | | | |
| Basic (in Rs.) | (9.05) | (8.53) | (4.45) | (35.58) | (23.34) | (15.26) |
| Diluted (in Rs.) | (9.05) | (8.53) | (4.45) | (35.58) | (23.34) | (15.26) |
| | (Not annualised) | (Not annualised) | (Not annualised) | (Not annualised) | (Not annualised) | (Annualised) |

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WALKER CHANDIOK & CO. LLP * CHARTERED ACCOUNTANTS *

PUNJ LLOYD LTD Punj Lloyd GURGAON

Segment wise revenue, results and capital employed

| Particulars | Three months ended | | | Nine months ended | | Year ended |
|---|---|---|---|---|---|---|
| | December 31, 2015 | September 30, 2015 | December 31, 2014 | December 31, 2015 | December 31, 2014 | March 31, 2015 |
| **Segment revenue** | | | | | | |
| Engineering, procurement and construction services | 86,792 | 76,244 | 100,234 | 213,486 | 281,786 | 388,480 |
| Traded goods | 13,106 | 20,214 | 24,699 | 47,325 | 76,809 | 93,389 |
| Unallocated | 411 | 3,925 | 1,419 | 5,158 | 4,682 | 6,282 |
| **Net sales / income from operations** | **100,309** | **100,383** | **126,352** | **265,969** | **363,277** | **488,151** |
| **Segment results** | | | | | | |
| Loss before interest and tax for each segment | | | | | | |
| Engineering, procurement and construction services | (4,635) | (13,660) | 239 | (55,837) | (53,472) | (39,664) |
| Traded goods | (184) | 56 | 66 | (51) | 194 | 234 |
| Unallocated | 175 | 3,508 | 967 | 4,091 | 3,352 | 4,565 |
| **Total** | **(4,644)** | **(10,096)** | **1,272** | **(51,797)** | **(49,926)** | **(34,865)** |
| Less: (i) Finance costs | 25,912 | 20,921 | 24,291 | 70,082 | 67,098 | 85,954 |
| (ii) Other unallocable expenditure net of unallocable income | (509) | (3,106) | (1,246) | (4,136) | (2,336) | (59,568) |
| **Total loss before tax** | **(30,047)** | **(27,911)** | **(21,773)** | **(117,743)** | **(114,688)** | **(61,251)** |
| **Capital employed (segment assets - segment liabilities)** | | | | | | |
| Engineering, procurement and construction services | 536,805 | 472,018 | 555,471 | 536,805 | 555,471 | 586,745 |
| Traded goods | 21,962 | 36,090 | 3,527 | 21,962 | 3,527 | 13,565 |
| Unallocated | (354,051) | (273,488) | (265,211) | (354,051) | (265,211) | (279,845) |
| **Total** | **204,716** | **234,620** | **293,787** | **204,716** | **293,787** | **320,465** |

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PUNJ LLOYD LTD Punj Lloyd GURGAON

**Notes**

1. The above unaudited financial results for the quarter ended December 31, 2015 have been reviewed and recommended by the Audit Committee and approved by the Board of Directors at their respective meetings held on February 12, 2016.

2. The auditors of the Company in their report on financial results for the quarter ended December 31, 2015 have invited attention in respect of certain cost over-runs amounting to Rs. 73,580 lacs, arising due to design changes and consequent changes in the scope of work on Heera Redevelopment Project with Oil and Natural Gas Corporation Limited. Due to the said reasons, certain differences and dispute arose between the parties and several rounds of discussions were held to explore the possibility of amicable resolution of the dispute mutually. The Company, with the view to resolve the matter in finality, expeditiously and with legal enforceability, during the previous year, re-commenced the arbitration proceedings, which were kept in abeyance earlier owing the proceedings by Outside Expert Committee. As the Company is confident of a satisfactory settlement of the disputes and recovery of the said amount, no adjustments have been considered necessary in these financial results. The auditors of the Company had expressed an emphasis on this matter in their report on financial results for the quarter ended September 30, 2015 and year ended March 31, 2015.

3. The auditors of the Company, based on the report of independent auditors of the Company's branch in Thailand, have invited attention in their report on financial results for the quarter ended December 31, 2015 on recoverability of claims aggregating to Rs. 39,109 lacs and encashment of the performance bond amounting to Rs. 17,108 lacs by the customer of a project of the said branch. The management is taking appropriate steps for the recovery of the said amounts and is confident of recovery of the amounts exceeding the recognized claims and performance bonds. Accordingly, no adjustments have been considered necessary in these financial results. The auditors of the Company had expressed an emphasis on this matter in their report on financial results for the quarter ended September 30, 2015 and year ended March 31, 2015.

4. As directed by the Singapore High Court vide its order dated September 18, 2015, meetings of creditors of Sembawang Engineers and Constructors Pte Limited (SEC) and Punj Lloyd Pte Limited (PLPL), subsidiaries of the Company, were held subsequent to the current quarter, to seek approval of their respective Schemes of Arrangement. In the said meetings, SEC's Scheme could not get requisite majority and PLPL's Scheme was withdrawn. Owing to this, the auditors of the Company in their report on financial results for the quarter ended December 31, 2015 have invited attention in respect of Company's investment and net receivables aggregating to Rs. 108,304 lacs in these subsidiaries. However, the management is working cohesively with the professional advisors in evaluating next course of action and is confident of realizing these assets in execess of book value. Accordingly, no adjustments have been considered necessary in these financial results.

5(a). Tax expenses are net of deferred tax effects and minimum alternative tax credit.

(b). The Company has accounted for deferred tax assets on timing differences, including those on unabsorbed depreciation and business losses, to the extent of deferred tax liability recognized at the reporting date, for which it is virtually certain that future taxable income would be generated by reversal of such deferred tax liability.

6(a). Previous quarters' / nine month's / year's amounts have been regrouped / re-arranged wherever necessary to conform to the current quarter's presentation.

(b). Other expenses include exchange differences (net) and gain on sale of fixed assets (net).

For and on behalf of the Board of Directors of Punj Lloyd Limited

J. P. Chalasani
Managing Director and Group CEO
DIN: 00308931

Place: Gurgaon
Date: February 12, 2016

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PUNJ LLOYD LTD Punj Lloyd GURGAON

# Walker Chandiok & Co LLP

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## Review Report

**To the Board of Directors of Punj Lloyd Limited**

1. We have reviewed the accompanying statement of unaudited financial results ("the Statement") of Punj Lloyd Limited ("the Company") for the quarter ended 31 December 2015 and the year to date results for the period 1 April 2015 to 31 December 2015. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.

2. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity, issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures, applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

3. Based on our review conducted as above and upon consideration of the review reports of other auditors, nothing has come to our attention that causes us to believe that the accompanying Statement prepared in accordance with applicable accounting standards, as notified under the Companies (Accounting Standards) Rules, 2006 read with Rule 7 of the Companies (Accounts) Rules, 2014 in respect of Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, including the manner in which it is to be disclosed, or that it contains any material misstatement.

4. We draw attention to the following matters in the notes to the Statement:

   a. note 2 to the statement, regarding unbilled revenue (work-in-progress) aggregating to Rs. 73,580 lacs as at 31 December 2015, representing claims made by the Company which are subject matter of arbitration;

   b. note 3 to the statement, regarding recoverability of unbilled revenue (work-in-progress) representing claims aggregating to Rs. 39,109 lacs and enforcement of the performance security amounting to Rs. 17,108 lacs as at 31 December 2015 by the customer at a project of the branch in Thailand, as reported by the independent auditors of the said branch; and






Walker Chandiok & Co LLP is registered with limited liability with identification number AAC-2085 and its registered office at L-41 Connaught Circus, New Delhi, 110001, India

**Review Report to the Board of Directors of Punj Lloyd Limited on the financial results for the quarter and nine months ended 31 December 2015 (Cont'd)**

c. Note 4 to the statement, regarding the realization of the investments and net receivables aggregating to Rs. 108,304 lacs as at December 31, 2015, from the subsidiaries of the Company.

Pending ultimate outcome of the above matters which is presently unascertainable, no adjustments have been made in the accompanying Statement. Our review report is not qualified in respect of these matters.

5. We did not review the interim financial results of certain branches, and an unincorporated joint venture, included in the Statement, whose interim financial results reflect total revenues (net of eliminations) of Rs. 17,144 lacs and Rs. 73,123 lacs for the quarter and nine months ended 31 December 2015. These interim financial results have been reviewed by other auditors whose review reports have been furnished to us by the management and our report in respect thereof is based solely on the review reports of such other auditors. Our review report is not qualified in respect of this matter.

Walker Chandiok & Co LLP

**For Walker Chandiok & Co LLP**
*(formerly Walker, Chandiok & Co)*
Chartered Accountants
Firm Registration No: 001076N/N500013

per **Anupam Kumar**
Partner
Membership No. 501531

WALKER CHANDIOK & CO. LLP * CHARTERED ACCOUNTANTS *

**Place:** Gurgaon
**Date:** 12 February 2016

## Punj Lloyd announces Q3 FY2016 results

Total income in Q3 FY2016 stands at INR 1,013 crores

Order backlog at INR 23,330 crores

**New Delhi, February 12, 2016:** Punj Lloyd Limited, the diversified engineering, procurement and construction conglomerate, announced its financial results for the third quarter ended December 31, 2015 at the meeting of its Board of Directors today.

### Financial Highlights

(INR in crores)

| | Three months ended | | | Nine months ended | |
|---|---|---|---|---|---|
| | Dec 31, 2015 | Sep 30, 2015 | Dec 31, 2014 | Dec 31, 2015 | Dec 31, 2014 |
| | | | | | |
| Gross Income | 1,013 | 1,039 | 1,291 | 2,715 | 3,682 |
| EBIDTA | 5 | 5 | 99 | (288) | (233) |
| Loss after Taxes | (300) | (283) | (148) | (1,182) | (775) |

Speaking on the financial performance, **Atul Punj, Chairman, Punj Lloyd**, said, "We are witnessing some encouraging traction in order booking across all our segments of presence. Amongst the most recent was the 459 km gas pipeline in Turkey worth Rs 2,780 crore. Additionally, in India, amongst others, we've won four highway contracts worth Rs 1,555 crore and two orders from NTPC for rural electrification. This we believe is a reflection of a gradually improving environment and should this continue, we are confident that Punj Lloyd, which possesses the requisite scale and capability, will be better positioned.

Our performance for the quarter under review has been impacted by delay in award of projects already won, non-movement in client negotiations for some projects and slow execution on account of unavailability of incremental working capital. However, most issues with regard to funding have been addressed and we are hopeful of progressively improved execution. "

The Group's order backlog stands at Rs. 23,330 crore, including order backlog of Rs. 7,457 crores in Libya which is not seeing traction. The order backlog is the value of unexecuted orders on December 31, 2015 plus new orders received after that date.

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**About Punj Lloyd:**

Punj Lloyd Ltd. (BSE SCRIP ID: PUNJLLOYD, NSE SYMBOL: PUNJLLOYD, CIN: L74899DL1988PLC033314). The Punj Lloyd Group is a diversified international conglomerate offering EPC services in Energy and Infrastructure along with engineering and manufacturing capabilities in the Defence sector. Known for its capabilities in delivering mega projects "on time," thereby ensuring repeat customers, the Group possesses a rich experience of successfully delivered projects across the globe,

while maintaining the highest standards of health, safety, environment and quality (HSEQ). Further information about the Group is available at www.punjlloydgroup.com.

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