

Date: 08.09.2025

To,  
The National Stock Exchange of India  
Ltd,  
Exchange Plaza,  
Bandra – Kurla Complex,  
Bandra (E),  
Mumbai – 400 051  
NSE EQUITY SYMBOL: **PRUDENT**

To,  
BSE Limited,  
Phiroze Jeejeebhoy Towers,  
Dalal Street,  
Mumbai- 400 001  
SCRIPT CODE: **543527**

ISIN: **INE00F201020**

**Sub.: Investor Presentation on Acquisition of Mutual Fund Distribution Business of Indus Capital.**

Dear Sir/Madam,

Pursuant to SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of Investor Presentation on Acquisition of Mutual Fund Distribution Business of Indus Capital.

The same will also be available on the website of the Company at [www.prudentcorporate.com](http://www.prudentcorporate.com).

Please take the same into your records and do the needful.

Thanking you,

Yours Faithfully,

**For, Prudent Corporate Advisory Services Limited**

**Kunal Chauhan**  
**Company Secretary**  
**Membership No: FCS-13492**

Encl.: As Stated



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— Money through wisdom —

A diversified play in wealth management

# Driving Growth; Prudent Acquires Indus Capital

SINCE 2002

**INDUS**  
CAPITAL



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# About Indus Capital

## Scale & Reach

Mutual Fund AUM	₹2,030 crore
PMS - AIF AUM	₹145 crore
Equity AUM Share	95%
Monthly SIP Book	₹10.83 crore (0.53% of AUM)
Active Families	3,571 families
Growth Track Record	AUM CAGR: 24.7% (FY21–FY25) Commission CAGR: 30.6% (FY21–FY25)

The business is powered by **15 experienced relationship managers** under the leadership of a professional Business Head.

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## Leadership Team



Mr. Sanjay Sanghvi  
Founder



Mr. Gaurav Gupta  
Business Head

# Financials: Indus Capital

Particulars	April - July 2025	12 Months (Annualized)	MF Assets in Cr
Mutual Fund Commission (in Lakhs)	717.5	2152.5	2030.00
Profit Before Tax (in Lakhs)	510.4	1531.3	
	April - July 2025	12 Months (Annualized)	PMS-AIF Assets in Cr
PMS-AIF Commission Income (in Lakhs)	35.0	105.0	145.00
Profit Before Tax (in Lakhs)	17.5	52.5	
Total Commission Income	752.5	2257.5	Total Assets
Total Profit Before tax	527.9	1583.8	2175.00
Tax @ 25.18%	132.9	398.8	
Profit After Tax	395.0	1185.0	
Total Cash Consideration (in Cr) (Upfront + Deferred)		113.75	
Multiple offered		9.60	
Special Consideration (in Cr) *		10.00	

\* On achieving 3000 cr AUM as per BTA.

# Leadership Perspective: On Business Synergies

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## Commenting on the acquisition, Mr. Sanjay Sanghvi, Founder of Indus, said:

*"Over the years, Indus Capital has been built on a simple promise—do right for the client. By becoming part of Prudent, it gives our investors a wider product shelf through Fundzbazar and a stronger, more reliable tech and service backbone, while preserving the relationships and advice they value. Our team will continue to serve clients with the same accountability, now with better tools and deeper research to scale outcomes. I'm excited about the growth runway this creates for our clients as we take the business to its next phase."*



**Sanjay Sanghvi**  
Founder

## Commenting on the acquisition, Mr. Sanjay Shah, CMD of Prudent, said:

*"Indus Capital has built a highly respected franchise with strong equity-focused assets, resilient SIP flows, and a professional team that mirrors Prudent's commitment to long-term client relationships. The acquisition will not only accelerate our retail expansion but will also be immensely cash accretive for our shareholders. With this strategic step, we reinforce our vision of becoming India's most trusted and scalable retail wealth management platform."*



**Sanjay Shah**  
Chairman & Managing  
Director



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In particular, such statements should not be regarded as a projection of future performance of Prudent. It should be noted that the actual performance or achievements of Prudent may vary significantly from such statements.

# Thank You

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**DICKENSON**

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