Prostarm/Secretarial/2026-27/78 November 11, 2026

To, **BSE Limited** Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001 **Script Code: 544410**	 **National Stock Exchange of India Limited** Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051 **Symbol: PROSTARM**

Sub: Investor Presentation for Quarter and Half Year ended September 30, 2026

Ref: Disclosure under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the "SEBI Listing Regulations")

Dear Sir/Madam,

This is to inform you that pursuant to Regulation 30 of the SEBI Listing Regulations, please find attached herewith the Investors Presentation for the Quarter and Half Year ended September 30, 2026.

These is also being made available on the website of the Company under the tab 'Investor' at www.prostarm.com.

Kindly take the above information on record.

Thanking you,

For **Prostarm Info Systems Limited**

SACHIN GUPTA

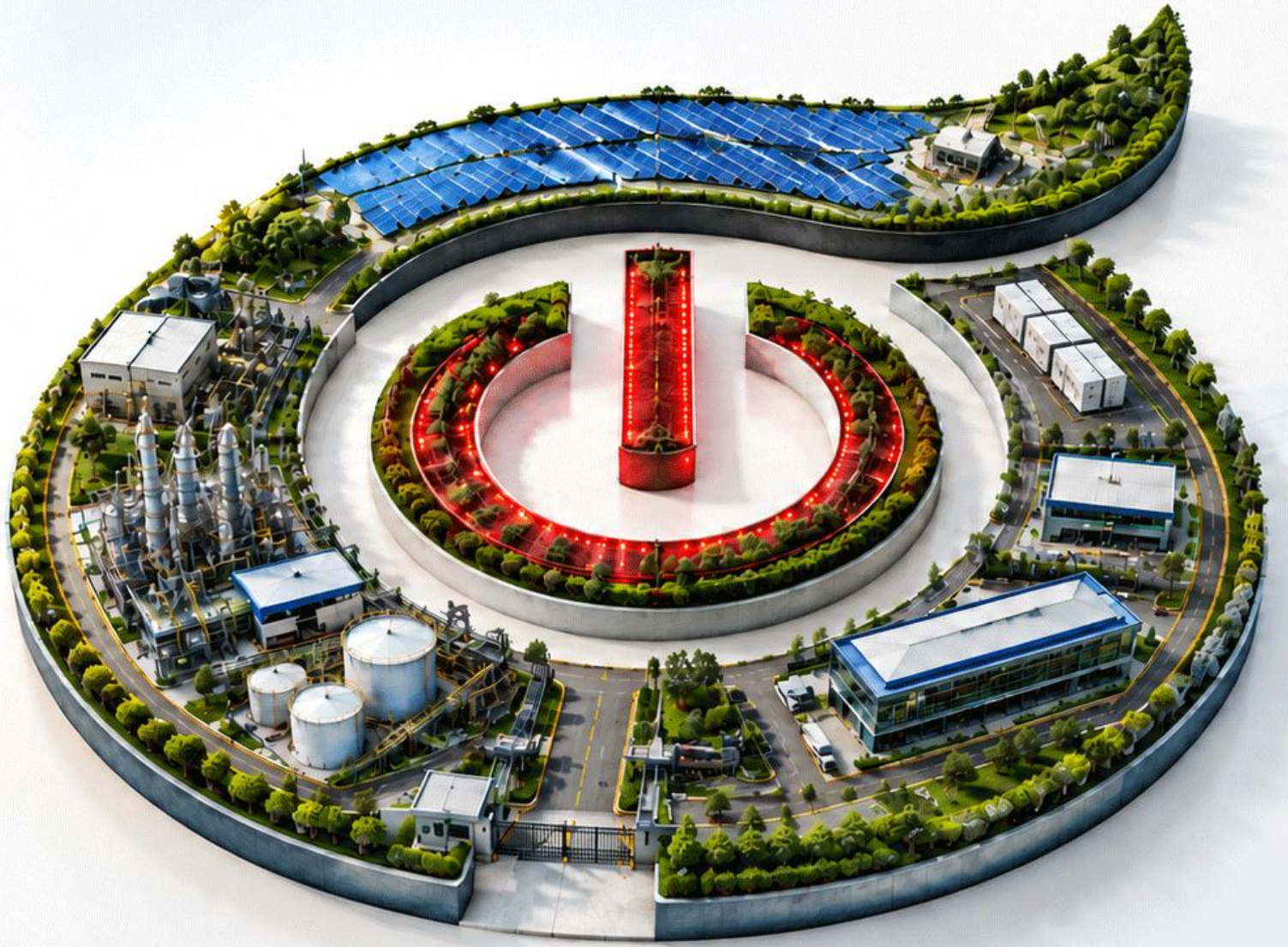
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Sachin Gupta
Company Secretary and Compliance Officer
Membership No: F12500

Encl: as above

PROSTARM

Power Redefined



Investor Presentation

Q2/H1-FY27

Snapshot



18+ years
of Industry Experience



5
Manufacturing Facilities



425+ Dealers
Pan-India



2,00,000+
Installations



INR 11,207 Mn
Total Order in Hand



18.75%
3-year Revenue CAGR



19.58%
3-year PAT CAGR



ROE: 11.51%
ROCE: 16.47%

Company Overview

Prostarm Info Systems is an Indian power solutions company that designs, manufactures, assembles and services energy storage and power conditioning equipment.

Its core products include UPS systems, inverters and lift inverters, solar hybrid inverters, lithium battery packs, servo stabilizers and isolation transformers.

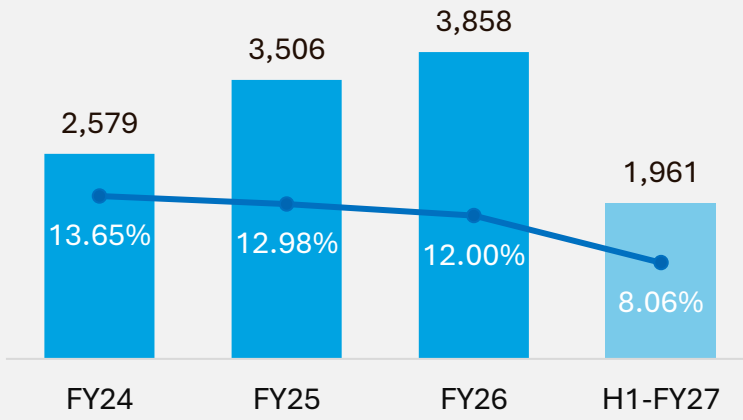
It also builds battery energy storage systems (BESS) for commercial, industrial and utility customers.

Beyond products, it supplies third-party batteries with buy-back of old units, provides system integration and rooftop solar EPC, and earns recurring income from rentals, AMC and warranty service.

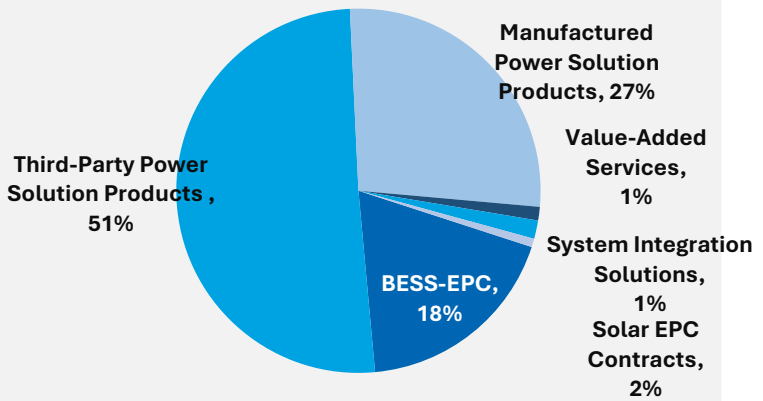
It serves a diverse range of sectors through a robust network of 425+ dealers, 23 branch offices, and multiple sales channels, including tenders, GeM and OEM supplies.

To meet growing demand, the Company has established a new unit and realigned its existing manufacturing facilities. A 1.2 GWh (single-shift) Battery Energy Storage (BESS) plant has been set up at Jhajjar, Haryana, along with a new UPS unit in Bakrol, Gujarat in September 2026. The relocation of the lithium battery manufacturing plant to Bakrol, Gujarat, and transfer of servo stabilizers and isolation transformer operations to Mahape, Navi Mumbai in Q2-FY27.

Revenue (INR Mn) and EBITDA margin (%)



H1-FY27 Segmental Revenue Breakup



Journey

2008 — Incorporated as Prostar Micronova Power Systems Private Limited in Pune to provide power backup and conditioning solutions

2010 — Secured and completed a major Pan-India UPS installation order worth INR 100 Mn for ATMs

2011 — Entered AMC services by managing UPS and battery systems for a global ATM brand across Indiaz

2014 — Empaneled as OEM with PSU Bank (Bengal Circle) for 1-25 kVA UPS systems

2017 — Converted to public limited and renamed Prostarm Info Systems Ltd.; empaneled with another major PSU bank in the North-East Circle

2018 — Awarded INR 136 Mn order from public sector oil company

Entered EPC segment for rooftop solar PV power plants

2019 — Bagged a significant RailTel order for UPS installation across Indian Railways for video surveillance

2020 — Completed UPS installation at Nagpur Airport

Entered healthcare and defence sector as UPS supplier

2021 — Set up Prostarm Energy Systems Pvt Ltd (PESPL) as a 51% subsidiary to expand manufacturing of UPS, solar inverters and batteries

2022 — Set up lithium-ion battery packs unit

Launched solar hybrid inverters, bagged L&T order

Installed 300 kVA UPS with isolation transformer and IGBT rectifier

Acquired assets and know-how for isolation transformer production

2023 — Empaneled with RailTel, NTPC Vidyut Vyapar Nigam and Airport Authority of India

2024 — Expanded lithium-ion battery facility to 1,00,000 kWh/year in Navi Mumbai

Empaneled with West Bengal PHED Department

2025 — Listed on BSE and NSE (3 Jun 2025)

First BESS EPC order: Adani Electricity, 11 MW / 22 MWh

BESS LOAs: Bihar State Power Generation Co. (BOOT, 30 MW / 120 MWh) and KPTCL (BOO, 150 MW / 300 MWh)

Acquired remaining 49% of PESPL, now wholly owned

Executed single 1.8 MW UPS order for industry load

2026 — Expanded manufacturing facilities to 5 nationwide:

1.2 GWh BESS plant in Jhajjar

UPS assembly plant in Bakrol, Bagged Single order for 3 MW UPS from well known Solar Company and about 33 MWh of BESS order from two of the Customers

Strategic Initiative



Built on a Strong Core, Expanding into BESS

Our established businesses continue to run and grow.
BESS is a new high-growth vertical built on the same foundation.

ESTABLISHED BUSINESSES

Power Electronics
- UPS
- Solar hybrid Inverter/Inverter
- Stabilizers
- Lithium Ion Battery Packs
- Transformers
- Other Power Solution Products

System Integration
- IT infrastructure
- Surveillance
- Displays

Solar EPC
- Rooftop solar
- Solar + storage

Value-Added Services
- Rentals
- AMC
- After-sales support

NEW GROWTH VERTICAL

Battery Energy Storage Systems (BESS)
- BESS assembly & integration
- PCS / EMS / EPC

C&I and utility customer led + existing developer projects

One integrated platform: Product · Integration · Solutions · Lifecycle Services · Energy Storage

Key Strengths

01 | Deep Power Electronics Expertise

- Promoter-led team with 18+ years of experience
- 2,00,000+ installations across mission-critical applications

02 | Integrated Power & Energy Solutions

- Broad portfolio across UPS, inverters, Li-ion batteries, stabilizers and transformers
- BESS, solar EPC and system integration capabilities
- Solutions spanning product supply, installation, rental and lifecycle support

03 | In-House Engineering & Manufacturing

- Dedicated engineering team enabling product customisation
- 24–96 hour heat-run and customer-specific testing
- Manufacturing footprint across Pune, Navi Mumbai, Jhajjar and Bakrol
- 1.2 GWh BESS assembly capacity at Jhajjar



04 | Pan-India Sales & Service Network

- Operates through a widespread service infrastructure across India, enabling timely product delivery, installation, and maintenance, which strengthens customer satisfaction and support

05 | Established Institutional Customer Base

- 15+ years of experience in government / institutional business
- Customers include Tata, Adani, L&T, Airport Authority, PSU and Pvt Banks, etc
- Executed projects for Delhi Metro, L&T, Tata Advanced Systems and high value state police order

06 | Recurring & Lifecycle Revenue

- 1–5 year warranties, AMC and out-of-warranty support
- Rentals, battery replacement and buy-back programmers'
- Installed base creates opportunities for repeat business and cross-selling

Promoter Group



Ram Agarwal

PROMOTER, CEO & WHOLE-TIME DIRECTOR

- 18+ years in electrical and electronic control, energy storage and power conditioning
- Engineering Excellence Award for Young Entrepreneur, Power Electronics (Divya Media, May 2022)
- Leads business strategy for growth and expansion
- B.Com, University of Calcutta



Sonu Ram Agarwal

PROMOTER & SENIOR MANAGEMENT PERSONNEL

- 18+ years in finance and business administration
- Business Head – Servo & Transformer
- MBA (Finance), KS School of Business Management, Gujarat University



Vikas Agarwal

PROMOTER, CEO & WHOLE-TIME DIRECTOR

- 18+ years in power conditioning and power consumption solutions
- Responsible for procurement and inventory management, Plant operation at Bakrol

Board Of Directors



Tapan Ghose

CHAIRMAN & MANAGING DIRECTOR

30+ years in electrical and electronic control, energy storage and power solutions; oversees strategy, administration and expansion.



Mitali Chatterjee

NON-EXECUTIVE INDEPENDENT DIRECTOR

42+ years in cybersecurity assurance, GRC (governance, risk and compliance) and security management systems.



Bhargav Chatterjee

NON-EXECUTIVE INDEPENDENT DIRECTOR

30+ years in insurance, accountancy and taxation.



Goutam Paul

NON-EXECUTIVE INDEPENDENT DIRECTOR

30+ years in project management across mobile banking, payment systems, IT infrastructure and implementation projects.



Ganesh Basant Pansari

NON-EXECUTIVE INDEPENDENT DIRECTOR

CA with 8+ years in statutory, tax and internal audits.



Shivkumar Madanlal Baser

NON-EXECUTIVE INDEPENDENT DIRECTOR

CA with 20+ years in bank, statutory, concurrent and stock audits.

Senior Management



Abhishek Jain

CHIEF FINANCIAL OFFICER

CFO since Oct 2020. CA with 20+ years in accounts, credit analysis and banking (Axis Bank, Tata Capital, Siemens Financial, Srei).



Sachin Gupta

COMPANY SECRETARY & COMPLIANCE OFFICER

CS since Aug 2024. Fellow member of ICSI with 11+ years in corporate and secretarial compliance, earlier at Mukund, eClerx, Donear etc.



Chandan Hemant Chaudhari

FINANCIAL CONTROLLER

Finance Controller since 1 Dec 2022. Qualified CA with 15+ years of professional experience, earlier at Raymond.



Indrani Banerjee

CHIEF PEOPLE OFFICER

30+ years of experience in HR management; earlier at Linde India Limited.



Umesh Damodar Ikhe

VICE PRESIDENT – TECHNICAL

17+ years in production management, project implementation and after-sales service in manufacturing.



Shilpa Dugar

CHIEF SALES OFFICER

15+ years in sales; with the Company since 2014. Leads Government, Banking and institutional sales.



Ajay Satish Rao

VICE PRESIDENT – OPERATIONS

15+ years in operations, project management and service delivery; earlier at FIS and NCR.



Prateek Srivastava

BUSINESS UNIT HEAD

21+ years in business development, project management and commercial operations; earlier at Coslight India Telecom, Alandick and Zepplin Mobile Systems.

Manufacturing Units



Pune

Maharashtra

PRODUCTS

UPS systems, solar hybrid inverters, lift inverters, inverters and other power solution products

CAPACITY

Unit I : 17,100 kVA/ kW
Unit II : 60,000 kVA/ kW

AREA

36,000 sq ft



Mahape

Navi Mumbai, Maharashtra

PRODUCTS

Servo and Isolation Transformer

CAPACITY

Servo - 24,000 kWh

Isolation Transformer- 14,400 kWh

AREA

7,501 sq ft



Jhajjar

Haryana

PRODUCTS

Battery Energy Storage Systems (BESS) for C&I and utility projects

CAPACITY

1.2 GWh

AREA

34,000 sq ft



Bakrol

Gujarat

PRODUCTS

Uninterruptible Power Supply (UPS) systems and Lithium ion battery packs

CAPACITY

UPS systems - 1 to 600 kVA

Lithium ion battery packs -100 MWh

AREA

46,558 sq ft

Strong Pan-India Presence



18 States

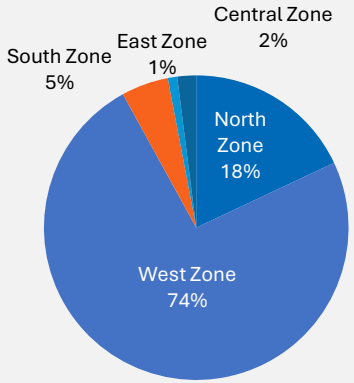
2 Union Territories

23 Branch Offices

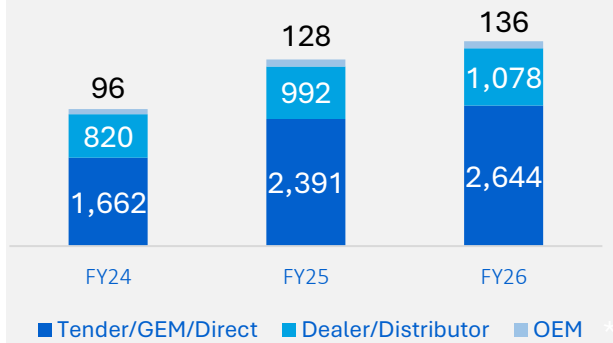
2 Storage Facilities

Manufacturing Facility

H1-FY27 Zone Wise Revenue Split (%)



Channel Wise Revenue (INR Mn)



Tender/GEM/Direct- *Sales via tenders, project contracts, and direct enquiries from institutions and end users*
Dealer/ Distributor- *Products supplied through dealers and distributors across India*
OEMs- *Supplies made to OEMs across diverse industries and to select UPS / Solar Inverter manufacturers on a white-label basis*

Certifications & Awards

PROSTARM
Power Redefined

मानक: पथप्रदर्शक:

ISO 9001:2015

CERTIFIED ISO 14001:2015 ENVIRONMENTAL MANAGEMENT SYSTEM

CERTIFIED ISO 22000:2018 COMPANY

CERTIFIED ISO 45001:2018 COMPANY

CERTIFIED ISO 14000 COMPANY

ISO 27001:2022

TL9000

dun & bradstreet



















Marquee Clientele Across Leading Industries

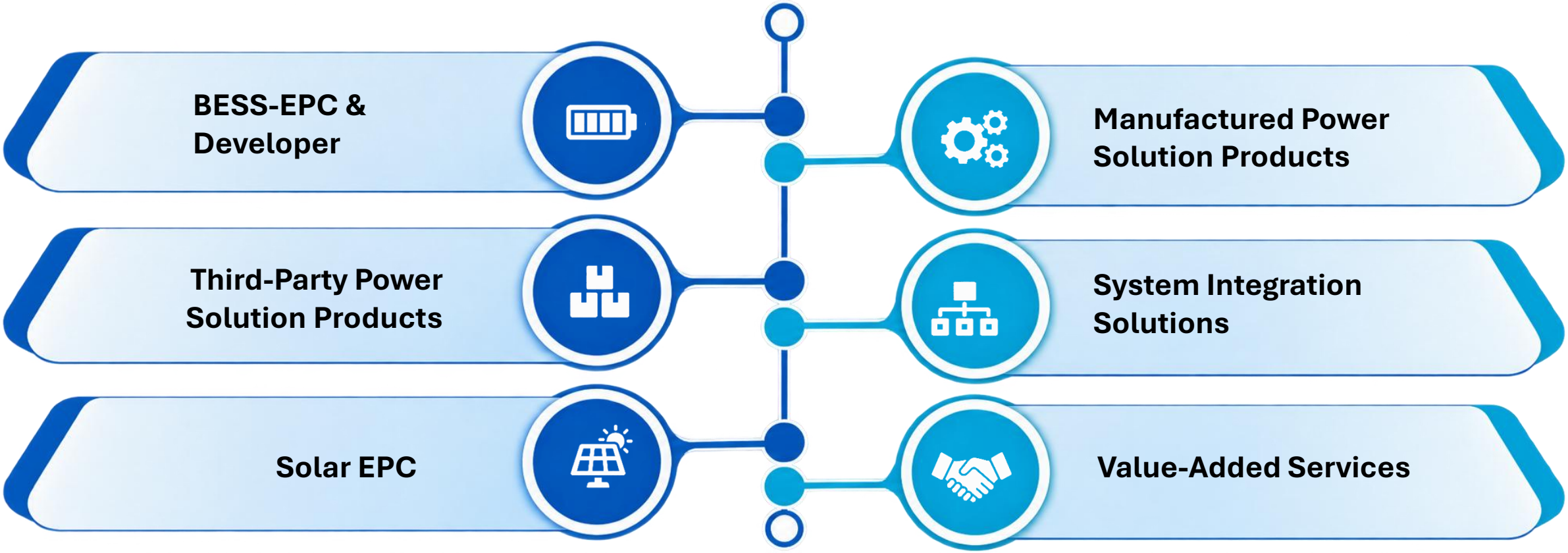
PROSTARM
Power Redefined



Business Overview



Business Segments



BESS – EPC & Developer

From battery cells to a complete, intelligent energy-storage system

PROSTARM'S PRESENCE ACROSS THE BESS VALUE CHAIN

1. **Cells externally sourced**
2. **Module Assembly**
   Cells assembled into modules
3. **Customized Integration**
   Container-level BESS build
4. **Power Electronics**
   In-house PCS with system integration capabilities
5. **Containerized BESS solution**
   Fully integrated, ready-to-deploy system
6. **EPC & Commissioning**
   Civil, electrical, installation and commissioning
7. **O&M**
   Operations, maintenance and lifecycle support

Utility-scale BESS
Selective / Existing Projects

- Industry facing aggressive pricing and margin pressure
- Focus is on BESS projects from private players

BESS Developer Model
Existing projects under BOOT / BOO

Bihar
- 120 MWh
- BOOT model
- 12-year monthly rental contract

KPTCL (Karnataka)
- 300 MWh
- BOO model
- 12-year monthly rental contract

Commercial & Industrial BESS
Strategic Focus

- 50–500 kWh distributed installations
- Peak shaving and demand charge optimization
- Backup power and integration with solar / renewable energy
- Better margin profile vs utility-scale
- Targeting export market and have exported some samples for approval

Strengthening the BESS Supply Chain

Local assembly and diversified sourcing can reduce supply-chain and policy risks

India's Supply Chain Tailwinds

- **Domestic manufacturing:** INR 18,100 crore PLI-ACC scheme outlay, with 40 GWh of ACC capacity already awarded under the PLI scheme.
- **Import diversification:** China tax in addition to geopolitical, freight & currency risks increase the value of diversified sourcing
- **Policy-backed BESS Deployment:** 43.8 GWh of BESS capacity supported through VGF schemes, improving project viability and accelerating deployment.
- **Growing Storage Requirement:** Renewable penetration drives demand for peak shifting, grid balancing & firm power

Where Prostarm Can Benefit

- **Local value addition:** Jhajjar's 1.2 GWh assembly capacity increases domestic BESS integration and manufacturing capability
- **Sourcing flexibility:** Ability to work with multiple cell suppliers as the domestic ecosystem develops
- **Power-electronics advantage:** In-house PCS and system-integration capabilities allow greater value capture beyond cell sourcing
- **Policy tailwinds:** India's push toward domestic ACC manufacturing supports a broader local BESS ecosystem
- **Established BESS credentials:** Successful execution of 11 MW / 22 MWh BESS supply to Adani Electricity, complemented by additional orders of ~33 MWh.

As India localises the BESS value chain, Prostarm is positioned to capture more value through assembly, power electronics and system integration

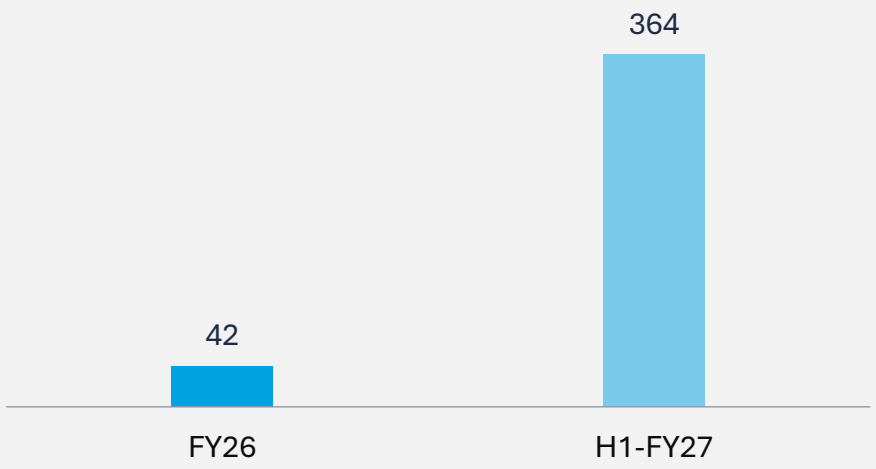
*ACC: Advanced Cell Chemistry

BESS Projects, Order Book And Execution

Project	Customer	Capacity	Model	Status	Expected commissioning	Contract tenure
Adani Electricity	Adani Electricity	11 MW / 22 MWh	EPC	Under execution & supply already done	FY27	–
Bihar State Power	BSPGCL	30 MW / 120 MWh	BOOT	In progress	FY27–FY28	12 years
KPTCL	Karnataka Power Transmission Corp.	150 MW / 300 MWh	BOO	In progress	FY28	12 years

*Additional BESS orders aggregating to ~33 MWh received from a portfolio of reputed customers.

BESS-EPC Revenue Trend (INR Mn)



Execution snapshot

1. Equipment procurement
2. Manufacturing
3. Project installation
4. Commissioning

Order Book

INR 9,085 Mn

Includes: BESS - EPC : INR 546.51 Mn and BESS-Developer : INR 8538.48 Mn)
(as of Sep 2026)

Manufactured Power Solution Products

Backup power, power quality and energy storage solutions

UPS Systems

Online UPS solutions up to 600 kVA

Inverters and Lift Inverters

Backup power for residential, commercial and elevator applications

Solar Hybrid Inverters

Integrated solar, battery and grid management

Lithium-ion Battery Packs

$LiFePO_4$ battery packs for backup and energy storage

Servo Voltage Stabilizers

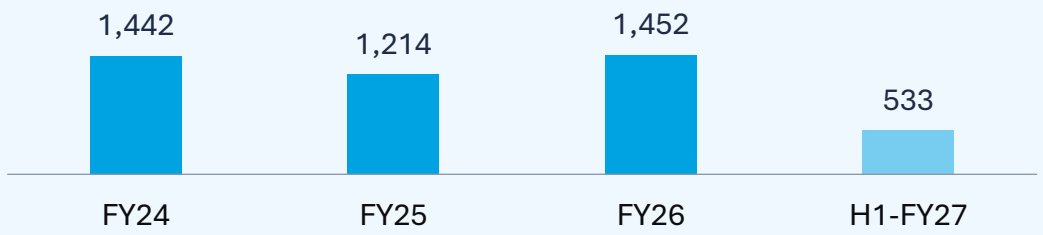
Voltage regulation and power protection

Isolation Transformers

1 kVA to 100 kVA

Revenue Trend

(INR Mn)



Order Book

INR 256 Mn

(as of Sep 2026)

Manufactured Power Solution Products Order Book

Sr. No.	Sub Segment (Product)	No of Project	Order Value (INR Mn)
1	UPS System	61	236.52
2	Solar Inveter System	5	17.40
3	Inverter	2	1.89
4	Isolation Transformer	1	0.42
5	Servo	1	0.12
Total		**70**	**256.36**

Third Party Power & Other Products

Complementary products and services that expand the customer relationship

Batteries

Third-party batteries sourced from trusted manufacturers for UPS, solar hybrid and lift inverter systems.

Reverse Logistics & End-of-Life

Buy-back of old/faulty UPS units and batteries across brands, with responsible disposal and recycling.

Other Products

Solar panels, battery racks, interlinks, spares and accessories for new installations and service.

Bundled Solutions

In-house and third-party products combined into integrated power solutions.

Asset-Light Model

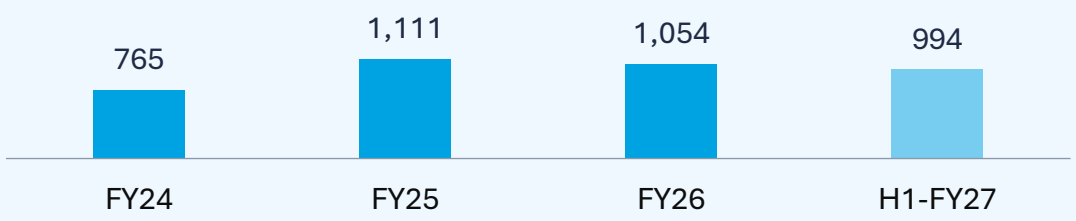
In-house manufacturing complemented by strategic third-party sourcing to ensure supply flexibility and scalability.

Replacement Demand & Services

Battery replacement creates recurring revenue through AMC contracts and off-warranty service opportunities.

Revenue Trend

(INR Mn)



Order Book

INR 3 Mn

(as of Sep 2026)

System Integration Solutions

End-to-end design, supply and lifecycle management of enterprise technology infrastructure

End-User Computing

Desktops, laptops and workstations with installation and support.

Core IT Infrastructure

Servers, storage and networking equipment.

IT Asset Lifecycle Management

Deployment, management and lifecycle support.

Surveillance Systems

CCTV, access control and command centres.

Digital Displays

Video walls, displays and digital signage.

Legacy Modernisation

Hardware, software and network upgrades.

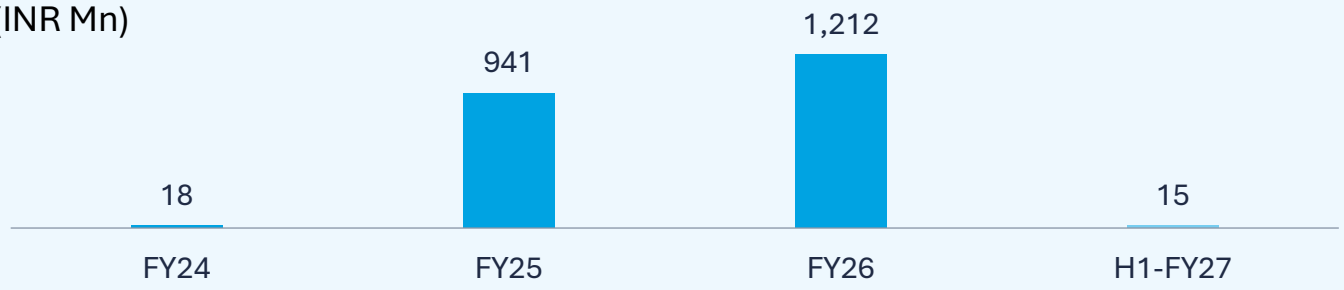
Selected Marquee Projects

DG Police, Pune
INR 1,345 Mn

Health Services
INR 959 Mn

Revenue Trend

(INR Mn)



Order Book

INR 77 Mn

(as of Sep 2026)

Solar EPC Contracts

Turnkey rooftop solar solutions, from design and procurement to commissioning and O&M

Site Assessment and Design

Rooftop systems are assessed and designed to meet each site's requirements.

Equipment Procurement

Full procurement of solar modules, inverters and balance-of-system equipment under a turnkey contract.

Installation and Commissioning

End-to-end project execution, from civil works to final commissioning.

Operations and Maintenance

Ongoing monitoring and maintenance to ensure optimal plant performance.

Solar with Storage

Solar hybrid inverter systems with storage for higher reliability and better energy management.

Cost and Carbon Savings

Helps clients reduce electricity costs and their carbon footprint.

Key Clients and Projects

Solarium Green Energy

INR 1,650 Mn(Rooftop solar project)

Commercial, industrial and institutional clients

Projects across multiple sectors

Revenue Trend

(INR Mn)



Order Book

INR 1,784 Mn

(as of Sep 2026)

Value Added Services

Rental, after-sales support and AMC that keep power equipment running and revenue recurring

Rental Services

UPS systems and batteries on rent for short- and medium-term requirements.

Flexible Rental Terms

Options based on backup duration, capacity and site requirements, with no high upfront capital.

In & Out of Warranty Support

Technical support, repairs and replacements during the warranty period (typically 1–5 years).

Annual Maintenance Contracts (AMC)

Routine servicing, preventive maintenance and timely repairs under long-term contracts.

AI-Enabled Service

Remote monitoring and predictive maintenance to improve uptime and service efficiency.

QR-Code Traceability

Digital tools for quick identification, service tracking and better asset traceability.

Key Clients and Projects

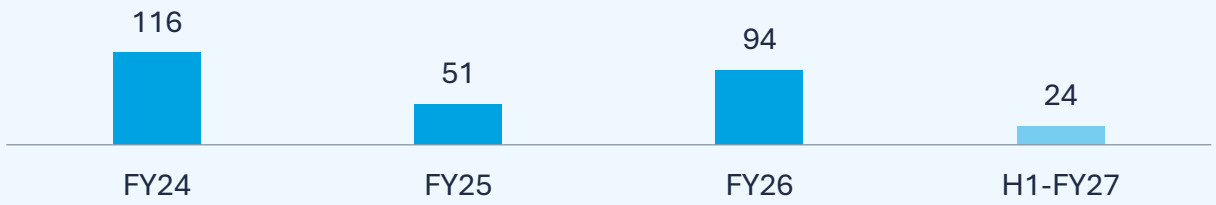
ATM sites - India1 Payments, Hitachi Payment Services, State Bank of India, Bank of Baroda

Remote and power-deficient areas- Tata Advanced Systems Limited, Rajasthan Council of School Education, Mafatlal Industries Limited

Institutions with temporary power needs - Airports Authority of India, RailTel Corporation of India

Revenue Trend

(INR Mn)



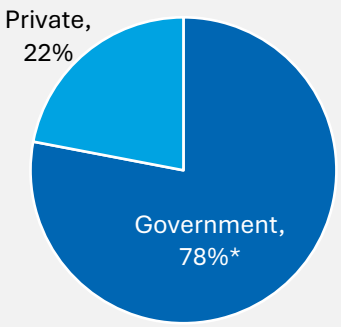
Order Book

INR 2 Mn

(as of Sep 2026)

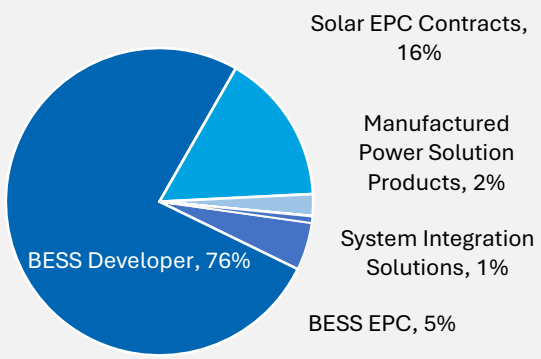
Order Book Overview & Key Segment Split

Government vs Private Order Book Split (%)



Order Value
INR 11,207 Mn

Segment Wise Order book (%)



Segment Wise Order Book

Sr. No.	Segment	Order Value (INR Mn)	No of Projects ongoing
1	BESS- EPC & Developer	9,084.99	2
2	Solar EPC Contracts	1,784.20	7
3	Manufactured Power Solution Products	256.36	70
4	System Integrated Solutions	76.71	4
5	Third Party Manufactured Power Solution Products	2.64	2
6	Value Added Services	1.63	3
Total		**11,206.53**	**97**

* Includes BESS Developer order of INR 8,538 Mn with annual rental of INR 617 Mn over 12 years

Major Projects Executed

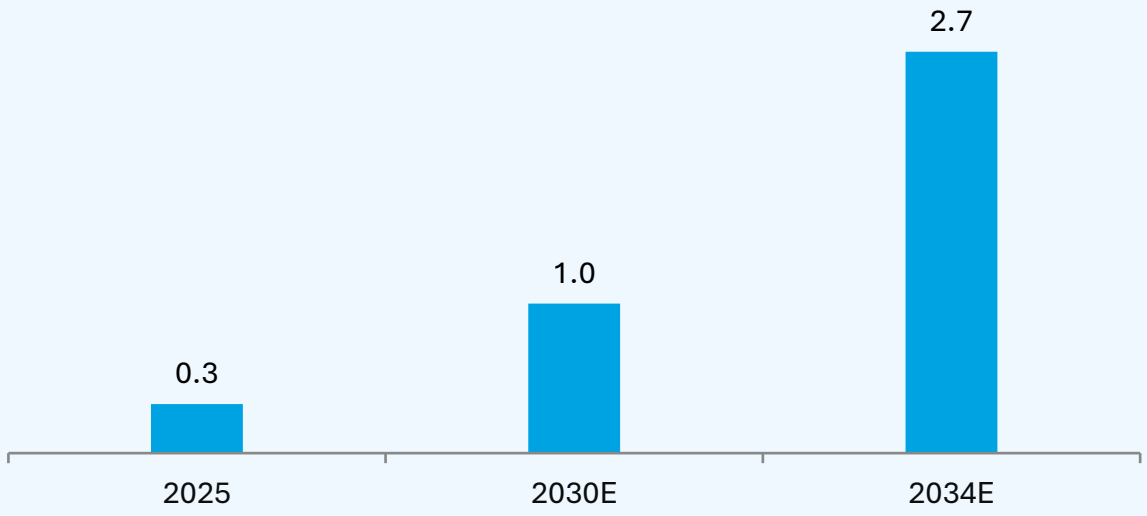
Top Major Projects Executed till September '26		
Client Name	**Project Details**	**Value (INR Mn)**
Director General of Police, Cid Pune	Executed the supply, installation, testing, and commissioning of integrated IT solution systems along with UPS systems	1,345
Commissionerate of Health Services	Executed the supply, installation, testing, and commissioning of integrated IT solution systems along with UPS systems	959
West Bengal Medical Services Corporation Ltd	Supply, Installation, Testing, and Commissioning (SITC) of UPS system across the 4000+ health centers in entire state of West Bengal	357
Rajasthan Council Of School Education	Solar EPC aggregating to 2MW along with Storage (Solar Hybrid Inverter systems) at 134 school locations across Rajasthan state	183
Rajcomp Info Services Ltd.	Supplied batteries to various government offices across Rajasthan	139
Tata Advanced Systems	SITC of 264 Nos of 3 KVA UPS Systems and Solar EPC of 184 Nos of 7.5 KW Solar Plant with storage (Solar Hybrid Inverter) along with 184 Nos of 5KVA SCVS in entire Jammu and Kashmir at Police station and Police posts.	132
Rajasthan Police State Crime Records Bureau	Battery Replacement across all Police station in Rajasthan	89
Telecommunications Consultants India Limited (TCIL)	Executed the supply, installation, testing, and commissioning of UPS systems for smart classrooms in schools across Uttar Pradesh	84
Delhi Metro Rail Corporation Ltd	Supplied range of UPS systems, isolation transformers, IT assets, racks, and spares for elevated stations on the Patna priority corridor	64
Larsen & Toubro Limited Construction (L&T)	MPPT charge controller supply	57
Mafatlal Industries Limited	SITC (Supply, Installation, Testing, and Commissioning) of UPS systems across schools in Himachal Pradesh	36
SOLARIUM GREEN ENERGY LIMITED	SITC of 1.8 MW UPS	15
Technovision Energy Private Limited	1.2 MWh UPS installation for MNC for industrial load	12

Industry Overview



BESS:A Structural Growth Opportunity in India

India’s battery storage market is forecast to grow more than 8x between 2025 and 2034 (25% CAGR)



Demand drivers

- **Renewable integration:** Storage enables solar/wind firming, time-shifting and grid balancing
- **Grid Flexibility:** Peak demand, transmission constraints and renewable intermittency increase the need for fast-response storage
- **Policy support:** VGF, Energy Storage Obligations and PLI-linked domestic manufacturing are accelerating BESS deployment
- **Falling system costs:** Declining Li-ion costs and improving BMS/thermal-management technology are improving BESS economics
- **C&I adoption:** Demand for peak shaving, backup power and solar integration is expanding the distributed storage opportunity

74.8%
Lithium-ion share of market
Li-ion remains the dominant chemistry

68.4%
On-grid share of market
Grid balancing and renewable integration drive deployment

32.7%
West India’s market share
Largest regional market, led by Gujarat & Maharashtra

Key constraints
Capex & Financing Import dependence & Interconnection Project bankability & evolving BESS regulations

Source: IMARC Group, India Battery Energy Storage Systems Market 2026-2034 (updated 28 Sep 2026). 2030 and 2034 are forecasts; shares are for 2025.

C&I BESS: The Business Case

Why customers are willing to adopt



C&I Challenges

High energy costs
Exposure to rising electricity tariffs and time-of-use pricing

Peak demand charges
High charges from short-duration spikes in electricity demand

Grid constraints
Limited capacity for new connections and load expansion

Renewable intermittency
Solar generation does not always coincide with consumption

How BESS Addresses Them

Time-shifts energy
Stores electricity when costs are lower and discharges during high-cost periods

Maximizes Solar Utilization
Stores excess solar generation for use when demand is higher

Reduces peak demand
Discharges during peak periods to lower demand charges

Provides backup power
Supports critical loads during outages and grid disturbances

Customer Value

Lower electricity costs
Reduced peak-demand charges and greater energy-cost optimization

Higher renewable utilization
Improves self-consumption of onsite solar

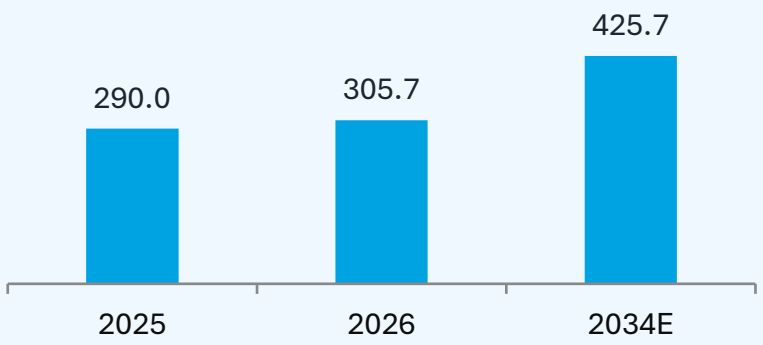
Greater power reliability
Reduces downtime and protects critical operations

Potential grid-services revenue
Enables participation in future flexibility / ancillary-service markets

India UPS Market Outlook, 2025 to 2034

Steady 4.23% CAGR as data centers, telecom, healthcare and industry raise the need for uninterrupted power

Market size (USD Million)



CAGR 2026 to 2034: 4.23%

Demand drivers

Grid instability & power quality
Rising need for reliable backup and voltage protection

Healthcare & diagnostics
Critical equipment & patient-care infrastructure require continuous, stable power

Industrial & manufacturing capex
New capacity drives demand for reliable power protection

Data centers and cloud
Expanding digital infrastructure requires uninterrupted & high-quality power

Emerging demand pools
Semiconductors & Electronics | BFSI | 5G & telecom | Railways & infrastructure

Government-Led Digitisation
Rising adoption of digital solutions across Smart Cities, healthcare, land records and public administration.

Data center capacity in India	1,150 MW December 2024	~2,100 MW March 2027

Source: IMARC Group, India UPS Market Overview and Forecast, 2026 to 2034. 2034F is an IMARC forecast.

Financial Overview



Q2/H1-FY27 Financial Highlights

Q2-FY27 Financial Highlights

INR 1,200 Mn	**INR 94 Mn**	**7.83 %**
Total Income	EBITDA	EBITDA Margin
INR 61 Mn	**5.08 %**	**INR 1.01 /Share**
PAT	PAT Margin	Diluted EPS

H1-FY27 Financial Highlights

INR 1,961 Mn	**INR 158 Mn**	**8.06 %**
Total Income	EBITDA	EBITDA Margin
INR 107 Mn	**5.46 %**	**INR 1.78 /Share**
PAT	PAT Margin	Diluted EPS

Operational Highlights

- Revenue from operations grew 62.3% YoY in H1-FY27, while Q2-FY27 revenue increased 82.1% YoY and 57.8% QoQ, driven by healthy order execution.
- EBITDA and PAT margins moderated to 8.06% and 5.46%, respectively, primarily due to the execution of relatively lower-margin orders in Q2-FY27 and higher input cost, freight, foreign exchange and increased employees cost, increased overheads associated with the new Jhajjar and Bakrol facilities.
- Working capital days increased to 192 days in H1 FY27 from 185 days in FY26, primarily due to higher inventory maintained to support anticipated order execution, ensure supply-chain continuity and cater to the Company's expanding business operations, along with increased government deposits due to higher GST input credit and supplier advances.
- Trade receivables remained elevated as of September 30, 2026, primarily reflecting revenue concentration towards the end of the quarter.
- Initiated international market expansion with the export of a sample Home Energy Storage System (Home ESS) to an overseas customer in October 2026, marking the first step towards exploring export opportunities.
- Commenced operations at the 1.2 GWh Battery Energy Storage System (BESS) manufacturing facility in Jhajjar, Haryana, and the UPS assembly facility in Bakrol, Gujarat, on September 25, 2026, strengthening manufacturing capabilities and supporting future business growth.
- Successfully implemented SAP and Salesforce during Q2 FY27 to enhance business process integration, improve operational visibility and strengthen customer relationship management.

Quarterly Consolidated Income Statement

Particulars (INR Mn)	Q2-FY27	Q2-FY26	Y-o-Y	Q1-FY27	Q-o-Q
Revenue from Operations	**1,200**	**659**	**82.1%**	**760**	**57.9%**
Total Expenses	1,106	546	NA	695	59.1%
EBITDA	**94**	**113**	**(16.8)%**	**65**	**44.6%**
EBITDA Margin (%)	***7.83%***	***17.15%***	***(932) Bps***	***8.55%***	***(72) Bps***
Other Income	17	15	13.3%	25	(32.0)%
Depreciation	10	8	25.0%	8	25.0%
Finance Cost	20	9	NA	21	(4.8)%
PBT	**81**	**111**	**(27.0)%**	**61**	**32.8%**
Tax	20	28	(28.6)%	15	33.3%
PAT	**61**	**83**	(26.5)%	**46**	32.6%
PAT Margin (%)	***5.08%***	***12.59%***	***(751) Bps***	***6.05%***	***(97) Bps***
Other Comprehensive Income	1	(1)	NA	(2)	NA
Total Comprehensive Income	**62**	**82**	**(24.4)%**	**44**	40.9%
EPS (INR) (not annualised)	1.01	1.53	(34.0)%	0.76	32.9%

YTD Consolidated Income Statement

Particulars (INR Mn)	H1-FY27	H1-FY26	Y-o-Y
Revenue from Operations	**1,961**	**1,208**	**62.3%**
Total Expenses	1,803	1,057	70.6%
EBITDA	**158**	**151**	**4.6%**
EBITDA Margin (%)	***8.06%***	***12.50%***	***(444) Bps***
Other Income	43	24	79.2%
Depreciation	17	14	21.4%
Finance Cost	41	25	64.0%
PBT	**143**	**136**	**5.1%**
Tax	36	35	2.9%
PAT	**107**	**101**	**5.9%**
PAT Margin (%)	***5.46%***	***8.36%***	***(290) Bps***
Other Comprehensive Income	(1)	(2)	(50.0)%
Total Comprehensive Income	**106**	**99**	**7.1%**
EPS (INR) (not annualised)	1.78	1.86	(4.3)%

Historical Income Statement

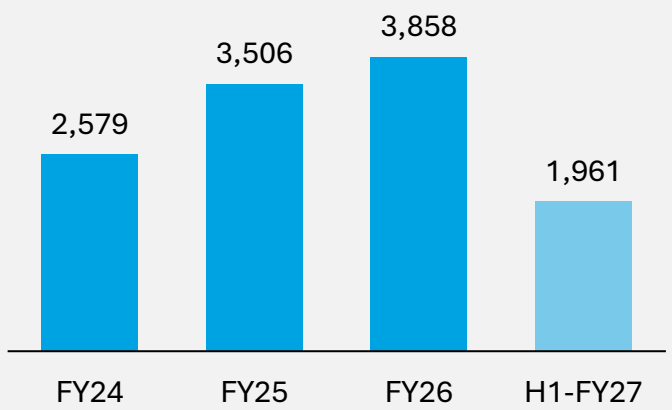
Particulars (INR Mn)	FY24	FY25	FY26	H1-FY27
Revenue from Operations	**2,579**	**3,506**	**3,858**	**1,961**
Total Expenses	2,227	3,051	3,395	1,803
EBITDA	**352**	**455**	**463**	**158**
EBITDA Margin (%)	**13.65%**	**12.98%**	**12.00%**	***8.06%***
Other Income	14	19	59	43
Depreciation	19	30	32	17
Finance Cost	37	54	46	41
PBT	**310**	**390**	**444**	**143**
Tax	82	101	114	36
PAT	**228**	**289**	**330**	**107**
PAT Margin (%)	**8.84%**	**8.24%**	**8.55%**	***5.46%***
Other Comprehensive Income	-	-	(1)	(1)
Total Comprehensive Income	**228**	**289**	**329**	**106**
EPS (INR)(not annualised)	5.44	6.74	5.82	1.78

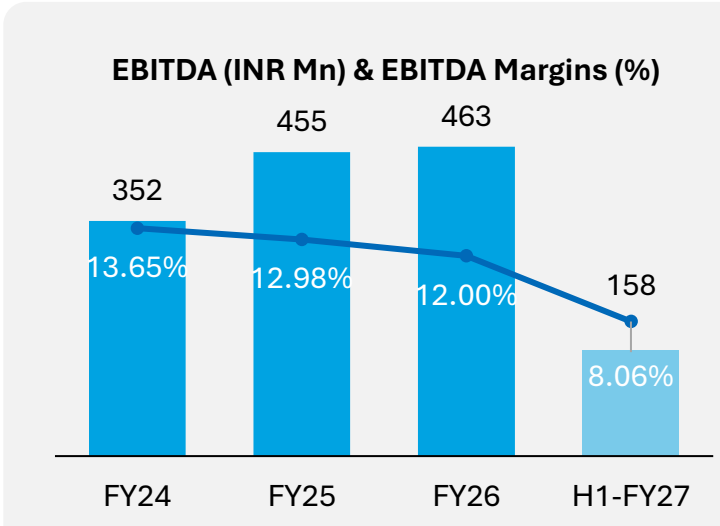
Balance Sheet

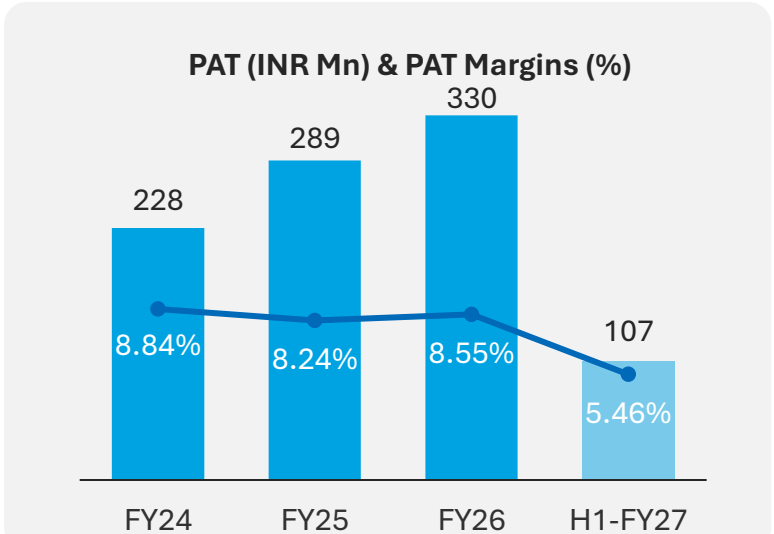
Equity and Liabilities (INR Mn)	FY25	FY26	H1-FY27
Equity			
Share Capital	429	589	589
Other Equity	610	2,278	2,391
Equity Attributable to Parent company	**1,039**	**2,867**	**2,980**
Non Current Liabilities			
Financial liabilities			
(i) Borrowings	34	8	10
(ii) Other Financial Liabilities	-	-	-
(iii)Lease Liabilities	-	79	73
Provisions	15	21	22
Other non-current liabilities			-
Total Non-Current Liabilities	**49**	**108**	**105**
Current Liabilities			
Financial liabilities			
(i) Borrowings	638	833	1,041
(ii) Lease Liabilities	-	10	10
(iii) Trade Payables	577	1,463	1,779
(iv) Other Financial liabilities	18	28	28
Other Current liabilities	26	36	10
Provisions	6	10	6
Current Tax Liabilities (net)	22	19	5
Total Current Liabilities	**1,287**	**2,399**	**2,879**
Total Liabilities	**1,336**	**2,507**	**2,984**
Grand Total – Equity and Liabilities	**2,375**	**5,374**	**5,964**

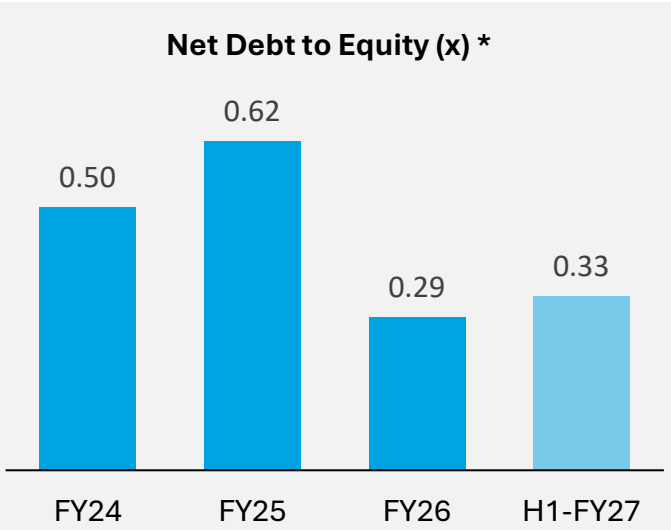
Assets (INR Mn)	FY25	FY26	H1-FY27
Non Current Assets			
Property, Plant & Equipment	159	161	439
Capital Work in Progress	-	208	15
Investment Property	29	98	104
Intangible assets	19	16	1
Intangible Assets under Development	-	7	11
Right of use assets	43	127	120
Financial assets			
(i) Investments	-	-	-
(ii) Other Financial Assets	156	353	181
Deferred tax assets (Net)	26	36	36
Other non-current assets	4	10	3
Total Non-Current Assets	**436**	**1,016**	**910**
Current Assets			
Inventories	587	732	1,223
Financial assets			
(i) Trade Receivable	1,074	2,546	2,577
(ii) Cash and cash equivalents	6	12	8
(iii) Bank balances	20	9	69
(iv) Loans	5	5	7
(v) Other current financial assets	76	735	774
Current Tax Asset (Net)	1	-	-
Other current assets	170	319	396
Total Current Assets	**1,939**	**4,358**	**5,054**
Grand Total - Assets	**2,375**	**5,374**	**5,964**

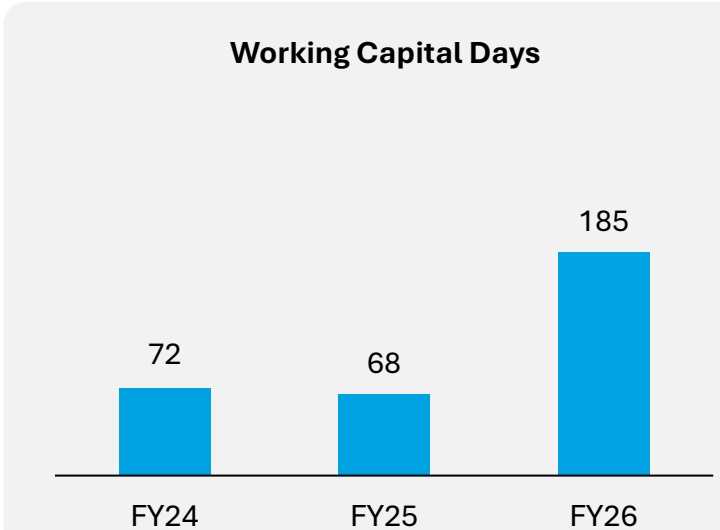
Financial Highlights

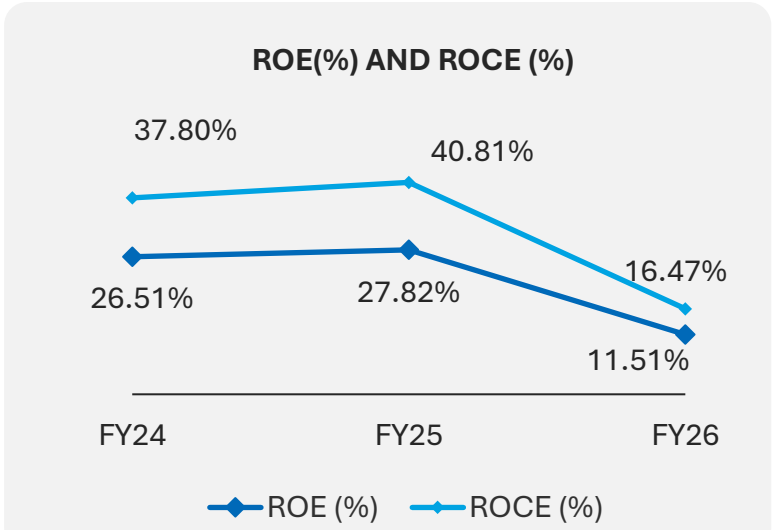






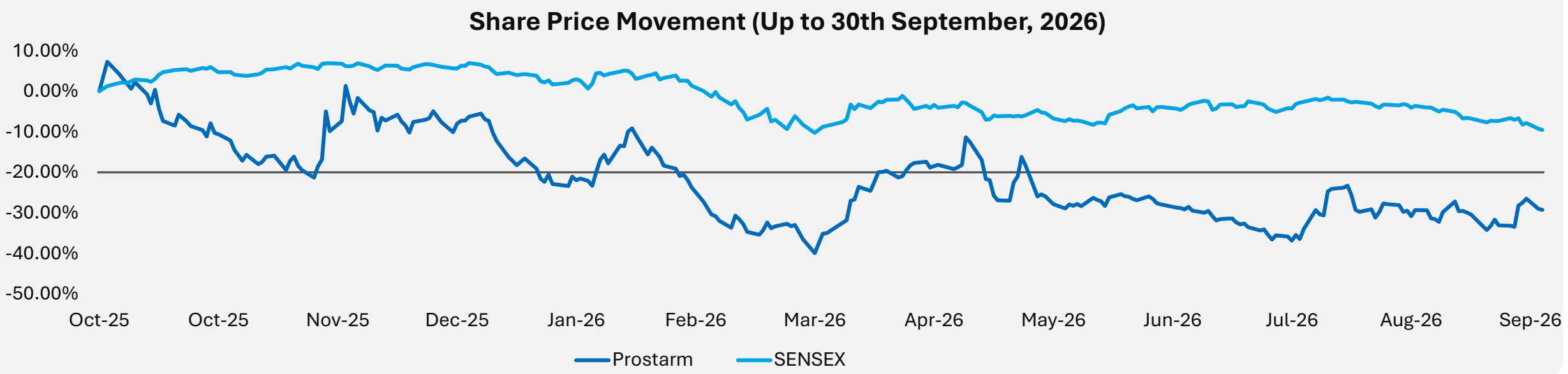






**Net Debt includes Lease Liabilities*

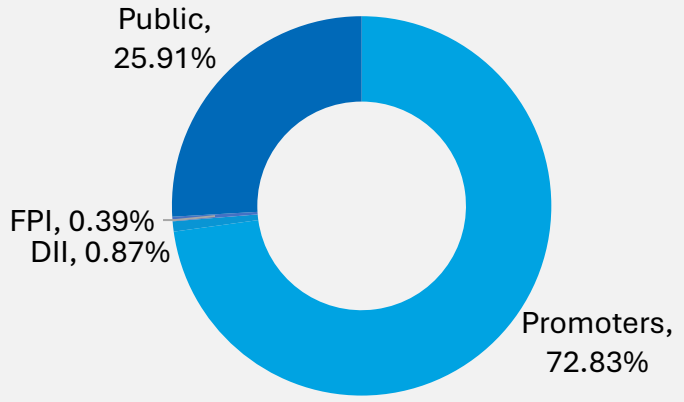
Capital Market Information



Market Data (INR) (As on 30th September, 2026)

Face Value	10.00
CMP	134.90
52 Week H/L	208.50 / 114.90
Market Cap (INR Mn)	7,942.18
Shares O/S (Mn)	58.87
Avg. Vol. ('000)	1,428.28

Shareholding Pattern (As on 30th September, 2026)



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