

Q3 FY26 (Oct – Dec'25) Business Update

Quarterly Investor Presentation

PropEquity (P.E. Analytics Limited)

Contents

- Product & Service Offerings
- Our Clientele and Coverage
- Key Financial Highlights
- Key Highlights
- Contact Us



Product & Service Offerings

Real-Estate Business Intelligence Platform Subscription

Choice of 50 leading Indian Cities, single city and multi-city package options

- Includes Client Engagement Support
- Includes transaction data for various commercial properties such as offices, IT Parks, IT SEZs and Retail

Research and Consulting Services

Caters to specific/ customized intelligence requirements like development feasibility studies, product-mix assessment, consumer preference and profiling analysis, financial models, project benchmarking, site-level real estate analysis and many other analysis that are backed by historic data and predictive analysis.

Valuations and Collateral Risk Management Services

Retail valuations for Banks, NBFCs, Mortgage lenders, etc.

Includes Project Monitoring/ Progress Reporting Developer & Project Assessment & Rating, Developer Valuation & Automated Valuation Model (AVM) Automated APF reports. Supporting leading banks in powering their real estate/home loan portals



50 Cities Coverage

Tier 1: 14 cities

Tier 2: 36 cities





Our Clientele

Private Equity Funds, Real Estate Developers, Banks, Financial Institutions, Education, Construction Industry, NBFCs and Mortgage Lenders

300 + Clients (80% + Retention)

18+ years of coverage

50
Cities

65,000+
Developers

1,80,000+
Projects

1.30 Crore+
Units

Key Highlights

UNAUDITED CONSOLIDATED FINANCIALS – Q3 FY26 Figures (Oct – Dec'25)

(Every quarter has seen a positive growth since our IPO in April 2022)

		Q3 FY26 (Oct – Dec'25) Figures (in thousand)	Q3 FY25 (Oct – Dec'24) Figures (in thousand)
Overall Growth in Revenues	▲ 7%	1,37,849	1,28,985
i. Growth in Subscription Business	▲ 20%	74,919	62,368
ii. Growth in Research & Consulting	▼ 3%	2,340	2,415
iii. Growth in Valuation/ CRM Business	▼ 17%	41,639	50,407
iii. Other Income	▲ 37%	18,951	13,795
Growth in Profit Before Tax (PBT)	▲ 29%	61,416	47,789

Key Highlights

UNAUDITED STANDALONE PROPEQUITY FINANCIALS – Q3 FY26 Figures (Oct – Dec'25)

Figures (in thousands)	For the Period Q3 FY26 (Oct – Dec'25)	For the Period Q3 FY25 (Oct-Dec'24)	% Change
INCOME			
Website subscriptions	74,919	62,368	▲ 20%
Research & Consulting services	2,340	2,415	▼ 3%
REVENUE FROM OPERATIONS	77,259	64,783	▲ 19%
Other income	18,949	13,795	▲ 37%
TOTAL INCOME	96,208	78,578	▲ 22%
EXPENSES			
Employee benefits expense	28,783	26,181	▲ 10%
Depreciation and Amortization expense	1,094	956	▲ 14%
Other expenses	8,474	9,805	▼ 14%
TOTAL EXPENSES	38,351	36,942	▲ 4%
PROFIT BEFORE TAX (PBT)	57,857	41,636	▲ 39%

Key Highlights

UNAUDITED STANDALONE PROPEDGE FINANCIALS – Q3 FY26 Figures (Oct – Dec'25)

Figures (in thousands)	For the Period Q3 FY26 (Oct – Dec'25)	For the Period Q3 FY25 (Oct – Dec'24)	% Change
INCOME			
Valuation and Professional services	41,639	50,407	
REVENUE FROM OPERATIONS	41,639	50,407	▼ 17%
Other income	2	0	
TOTAL INCOME	41,641	50,407	▼ 17%
EXPENSES			
Employee benefits expense	28,985	34,584	▼ 16%
Depreciation and Amortization expense			
Other expenses	9,097	9,670	▼ 6%
TOTAL EXPENSES	38,082	44,254	▼ 14%
PROFIT BEFORE TAX (PBT)	3,559	6,153	▼ 42%

Key Highlights

% PROFIT BEFORE TAX (P.B.T)

PROPEQUITY
CREATING INVESTOR INTELLIGENCE

60%

**PropEquity
With Other
Income P.B.T**

50%

**PropEquity
Without Other
Income P.B.T**

9%

**PropEdge
P.B.T**

45%

**Consolidated
(PropEquity +
PropEdge)
P.B.T**

*PropEquity's other income is the Interest Earned on Fixed Deposits and Dividends which will continue for the foreseeable future

Key Highlights

ACHIEVEMENTS – PROPEQUITY AND PROPEDGE



PROPEQUITY
CREATING INVESTOR INTELLIGENCE



Maintaining High P.B.T margins

- Our EBIDTA margin continues to be above **50% on a standalone basis** and **45% on a consolidated basis**.



Record Subscription Revenue

- Our flagship PropEquity platform has crossed **₹25 million per** month in subscription revenue for the first time, nearly **doubling** over the last 3.5 years since our public listing.
- This represents the fastest growth in the company's history, achieved while improving profit margins, underscoring the platform's scalability and sustainable business model.



Zero debt and enhancing cash reserves

- Our **cash reserves and liquid current assets** have exceeded over **Rs. 1 bn (100 cr +)** as of 31th Dec 2025.



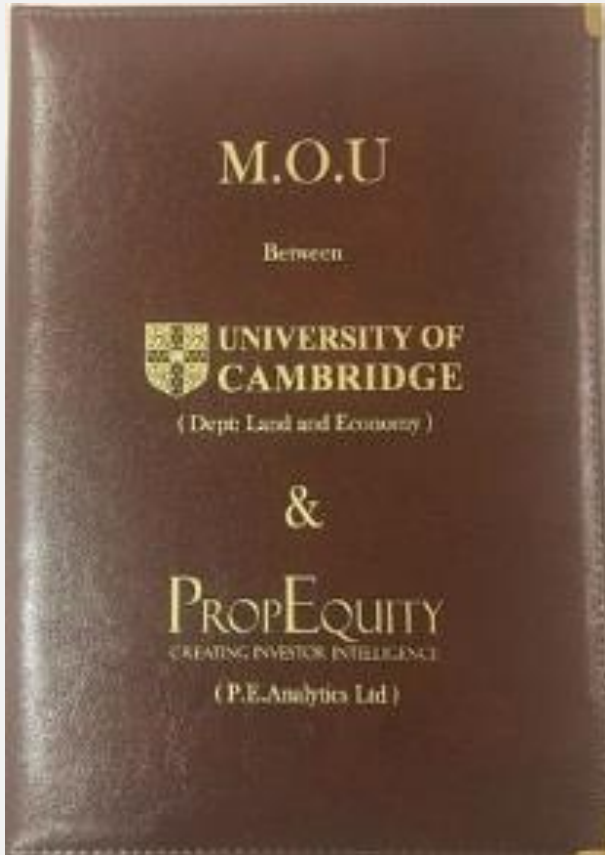
Valuation Business

- We are pleased to announce that our valuation business has turned **cash flow positive**, after 2 negative quarters and we have been able to stabilize our senior management team.
- Over the past year, we have addressed inefficiencies by developing state-of-the-art in-house software and processes, improving operational performance to drive higher revenues and profitability.

PropEquity Partners with The Cambridge University, U.K (Dept: Land Economy)



Driving Growth with University of Cambridge



Building India's Most Prestigious Real Estate School

Strategic Academic Partnership

- P E Analytics Ltd (NSE-listed), through PropEquity, has partnered with the **Department of Land Economy, University of Cambridge** to launch **India's first Real Estate School**

Executive & Industry-Led Education

- Programmes will include **CEO and leadership courses**, at **Cambridge, U.K**, and **other specialized courses** across key real estate verticals such as commercial, housing, retail, logistics, etc.


Global Academic & AI-Driven Research

- **Cambridge will provide curriculum and academic support** under its *Global Land Economy* initiative, enabling **cutting-edge research and AI-led predictive models** aligned with PropEquity's technology roadmap.

Scalable Centre of Excellence

- The school will **launch in Gurugram** and scale into a **full-fledged campus and Centre of Excellence**, strengthening PropEquity's long-term leadership in real estate research and data.

Link: <https://www.landecon.cam.ac.uk/news/department-land-economy-university-cambridge-and-propequity-india-launch-new-partnership>



“PropEquity has been a leader in real estate data and analytics, consistently driving innovation to empower data-backed decision-making.”

Mr. Samir Jasuja
(MD & CEO, PropEquity)

Thank you

For further information on the company,
please visit our website:

www.propequity.in

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