



Procter & Gamble Hygiene
and Health Care Limited
CIN : L24239MH1984PLC012971
Registered Office
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Cardinal Gracias Road, Chakala
Andheri (E), Mumbai 400 099
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Part I

(₹ in Lakhs)

STATEMENT OF UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND SIX MONTHS ENDED 31st DECEMBER 2014

Particulars	(1) Three Months Ended 31 st December 2014 (Unaudited)	(2) Preceding Three Months Ended 30 th September 2014 (Unaudited)	(3) Corresponding Three Months Ended 31 st December 2013 (Unaudited)	(4) Six Months Ended 31 st December 2014 (Unaudited)	(5) Corresponding Six Months Ended 31 st December 2013 (Unaudited)	(6) Previous Year Ended 30 th June 2014 (Audited)
1 Income from Operations						
(a) Net Sales / Income from Operations (Net of excise duty)	64403	57631	57059	122034	106334	204720
(b) Other operating income	48	18	68	66	83	374
Total income from operations (net)	64451	57649	57127	122100	106417	205094
2 Expenses						
a) Cost of raw and packing materials consumed	16173	17173	14199	33346	28582	52450
b) Purchase of stock-in-trade	8819	8816	6242	17635	13599	28341
c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	877	(1946)	1773	(1069)	1160	488
d) Employee benefits expense	2273	3315	3084	5588	5078	9496
e) Depreciation and amortisation expense	1587	1115	863	2702	1686	3518
f) Advertising & sales promotion expenses	8785	10488	9756	19273	17333	29449
g) Royalty expenses	3157	2751	2638	5908	5009	9554
h) Other expenses	11541	9153	9813	20694	18686	33247
Total expenses	53212	50865	48368	104077	91133	166543
3 Profit from operations before other income and finance costs (1-2)	11239	6784	8759	18023	15284	38551
4 Other income	1708	2104	2226	3812	4390	8020
5 Profit from ordinary activities before finance costs (3+4)	12947	8888	10985	21835	19674	46571
6 Finance costs	46	116	-	162	2	539
7 Profit from ordinary activities before tax (5-6)	12901	8772	10985	21673	19672	46032
8 Tax expense	3835	2622	3328	6457	6536	15830
9 Net profit for the period (7-8)	9066	6150	7657	15216	13136	30202
10 Paid-up equity share capital (Face Value ₹ 10 per equity share)	3246	3246	3246	3246	3246	3246
11 Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year						97044
12 Earnings per Share (Face value of ₹ 10 per equity share) (not audited)						
a) Basic	27.93	18.95	23.59	46.88	40.47	93.04
b) Diluted	27.93	18.95	23.59	46.88	40.47	93.04

See accompanying notes to the financial results

Part II

SELECT INFORMATION FOR THE QUARTER AND SIX MONTHS ENDED 31st DECEMBER 2014

Particulars	(1) Three Months Ended 31 st December 2014	(2) Preceding Three Months Ended 30 th September 2014	(3) Corresponding Three Months Ended 31 st December 2013	(4) Six Months Ended 31 st December 2014	(5) Corresponding Six Months Ended 31 st December 2013	(6) Previous Year Ended 30 th June 2014
A PARTICULARS OF SHAREHOLDING						
1 Public shareholding						
- Number of shares	9530963	9530963	9530963	9530963	9530963	9530963
- Percentage of shareholding	29.36	29.36	29.36	29.36	29.36	29.36
2 Promoters & Promoter Group Shareholding						
a) Pledged / Encumbered						
- Number of shares	-	-	-	-	-	-
- Percentage of shares (as a % of the total shareholding of Promoter & Promoter group)	-	-	-	-	-	-
- Percentage of shares (as a % of the total share capital of the company)	-	-	-	-	-	-
b) Non-encumbered						
- Number of shares	22929773	22929773	22929773	22929773	22929773	22929773
- Percentage of shares (as a % of the total shareholding of Promoter & Promoter group)	100.00	100.00	100.00	100.00	100.00	100.00
- Percentage of shares (as a % of the total share capital of the company)	70.64	70.64	70.64	70.64	70.64	70.64

B INVESTOR COMPLAINTS

THREE MONTHS ENDED 31st December 2014 (Numbers)

Pending at the beginning of the quarter	-
Received during the quarter	14
Disposed off during the quarter	14
Remaining unresolved at the end of the quarter	-



Notes :

1 Statement of Assets and Liabilities

(₹ in Lakhs)

Particulars	As at Six Months end 31 st December 2014 (Unaudited)	As at year end 30 th June 2014 (Audited)
EQUITY AND LIABILITIES		
SHAREHOLDERS' FUNDS		
a) Share Capital	3248	3248
b) Reserves and Surplus	112042	97044
Shareholders' Funds	115288	100290
NON-CURRENT LIABILITIES		
a) Other Long-term Liabilities	28	28
b) Long-term Provisions	269	266
Non-Current Liabilities	297	294
CURRENT LIABILITIES		
a) Trade Payables	33648	23032
b) Other Current Liabilities	6809	6279
c) Short-term Provisions	7285	20899
Current Liabilities	47742	50210
TOTAL - EQUITY AND LIABILITIES	163327	150794
ASSETS		
NON-CURRENT ASSETS		
a) Fixed assets	32989	33768
b) Deferred Tax Assets (Net)	304	717
c) Long-term Loans and Advances	17359	15066
Non-Current Assets	50652	49551
CURRENT ASSETS		
a) Inventories	13746	11852
b) Trade Receivables	8718	8605
c) Cash and Bank Balances	42451	26908
d) Short-term Loans and Advances	45587	49348
e) Other Current Assets	2173	4530
Current Assets	112675	101243
TOTAL - ASSETS	163327	150794

- 2 The above unaudited results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective Meetings held on 12th February 2015. The Statutory Auditors of the Company have carried out limited review of the above unaudited results pursuant to Clause 41 of the Listing Agreement.
- 3 Pursuant to the enactment of the Companies Act 2013 (the 'Act'), the Company has, effective 1st July 2014, reviewed and revised the estimated economic useful lives of its fixed assets, generally in accordance with the provisions of Schedule II of the Act. The consequential impact (after charging an amount of ₹ 218 Lakhs (net of deferred tax of ₹ 112 Lakhs) to retained earnings in line with the transitional provision specified in Schedule II) on the depreciation charged and the results for the quarter and six months 31st December 2014 is not material.
- 4 Other Expenses include the effect of net Exchange loss / (gain) in the respective periods as under:

Particulars	Three Months Ended 31 st December 2014	Preceding Three Months Ended 30 th September 2014	Corresponding Three Months Ended 31 st December 2013	Six Months Ended 31 st December 2014	Corresponding Six Months Ended 31 st December 2013	Previous Year Ended 30th June 2014
(₹ in Lakhs)	157	79	(76)	236	30	153

- 5 Other income includes Interest Income on income tax refund in the respective periods as under:

Particulars	Three Months Ended 31 st December 2014	Preceding Three Months Ended 30 th September 2014	Corresponding Three Months Ended 31 st December 2013	Six Months Ended 31 st December 2014	Corresponding Six Months Ended 31 st December 2013	Previous Year Ended 30th June 2014
(₹ in Lakhs)	-	-	-	-	736	817

- 6 The Company operates in a single segment i.e. Manufacturing, Trading and Marketing of Health and Hygiene Products.

- 7 Previous period's / year's figures have been regrouped / rearranged wherever considered necessary.

For and on behalf of the Board of Directors of
Procter & Gamble Hygiene and Health Care Limited

Shantanu Khosla
Managing Director



Place : Mumbai
Date : 12th February 2015



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Procter & Gamble Hygiene and Health Care Ltd. continues to deliver Sustained Growth

Net Sales up 13%; PAT up 18% for quarter ended December 31, 2014

Mumbai, February 12, 2015 – Procter & Gamble Hygiene and Health Care Ltd. (PGHHCL) announced today its financial results for the quarter ended December 31, 2014. The Company delivered total net sales of Rs. 644 crores, up 13% versus year ago. Profit After Tax (PAT) was Rs. 91 crores, up 18% versus year ago behind continued focus on brand fundamentals.

Both the Feminine Care and Health Care businesses continued to deliver double-digit growth in a competitive market environment behind superior products, strong innovation and strength of product portfolio.

About Procter & Gamble Hygiene and Health Care Ltd.

Procter & Gamble Hygiene and Health Care Ltd. (PGHHCL) is one of India's fastest growing FMCG companies that has in its portfolio WHISPER – India's leading Feminine Hygiene brand, and VICKS – India's No. 1 Health Care brand and Old Spice. The Company has carved a reputation for delivering high quality, value-added products to meet the needs of consumers. PGHHCL is committed to making every day in the lives of Indian consumers better through the quality of its products and the sincerity of its service. Please visit www.pg.com for the latest news and in-depth information about P&G and its brands.

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INDEPENDENT AUDITORS' REVIEW REPORT TO THE BOARD OF DIRECTORS OF PROCTER & GAMBLE HYGIENE AND HEALTH CARE LIMITED

1. We have reviewed the accompanying Statement of Unaudited Financial Results of **Procter & Gamble Hygiene and Health Care Limited** ("the Company") for the Quarter and Six Months ended 31st December, 2014 ("the Statement"), being submitted by the Company pursuant to the requirement of Clause 41 of the Listing Agreements with the Stock Exchanges, except for the disclosures in Part II - Select Information referred to in paragraph 4 below. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
3. Based on our review conducted as stated above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the Accounting Standards specified under the Companies Act, 1956 (which are deemed to be applicable as per Section 133 of the Companies Act, 2013, read with Rule 7 of the Companies (Accounts) Rules, 2014) and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreements with the Stock Exchanges, including the manner in which it is to be disclosed, or that it contains any material misstatement.
4. Further, we also report that we have traced the number of shares as well as the percentage of shareholding in respect of the aggregate amount of public shareholding and the number of shares as well as the percentage of shares pledged/encumbered and non-encumbered in respect of the aggregate amount of promoters and promoter group shareholding in terms of Clause 35 of the Listing Agreements with the Stock Exchanges and the particulars relating to investor complaints disclosed in Part II - Select Information for the Quarter and Six Months ended 31st December, 2014 of the Statement, from the details furnished by the Registrars.

For **DELOITTE HASKINS & SELLS LLP**
Chartered Accountants
(Firm's Registration No. 117366W/W-100018)



Shyamak R Tata
Partner
(Membership No. 038320)

Mumbai, 12th February, 2015