



Letter No.: PVL/012/2026-27

Date: April 23, 2026

To,
Listing Compliance Department
National Stock Exchange of India Limited
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex, Bandra (E),
Mumbai – 400 051, Maharashtra, India

NSE SYMBOL: PRIZOR | | ISIN: INE0V9N01017

Subject: Investor Presentation

Dear Sir/Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the investor presentation for the financial year ended 31st March 2026, which is also uploaded on website of the company at www.prizor.in.

Kindly take the aforesaid information on record.

Thanking You,

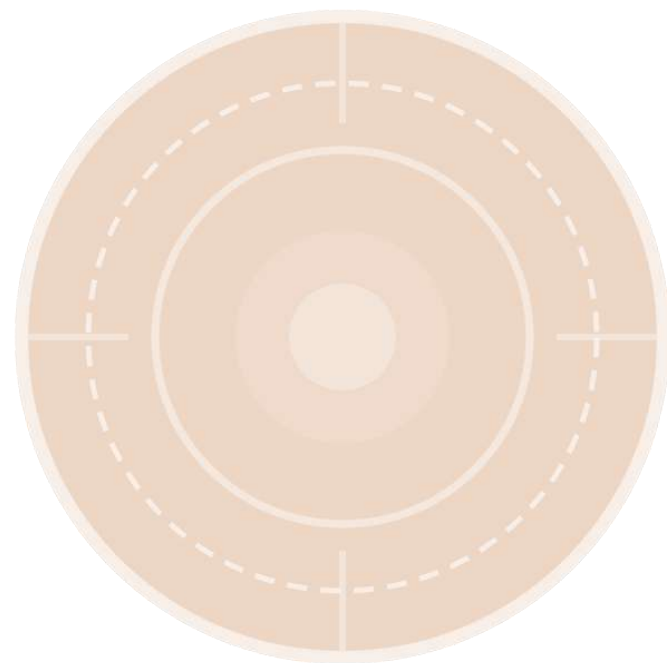
Yours Faithfully,
For, Prizor Viztech Limited

Mitali Gauswami
Chairman and Managing Director
DIN: 07712190



PRIZOR VIZTECH LIMITED

India Dekh Raha Hai.



INVESTOR PRESENTATION : APRIL 2026

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COMPANY OVERVIEW



Made in India. *Made for India.*

BIS-ER Certified

Through STQC-
accredited labs

11,000+

Dealers Across India

1281+

SKUs

120.1%

Revenue CAGR
FY23–FY26

157+

Employees

21

State Presence

147.9 Crs

Revenue - FY26

47.4%

ROCE - FY26

38.0%

ROE – FY26





SECURITY & SURVEILLANCE MANUFACTURER

Prizor Viztech Ltd manufactures a comprehensive range of security and surveillance solutions - IP cameras, analog cameras, and AI-enabled advanced cameras. BIS - ER certification (STQC Certified Lab), positioned at the forefront of India's indigenously developed cameras.

PAN-INDIA DISTRIBUTION

Products distributed across 21 states serving 3000+ tehsils, with strong presence in Maharashtra, Gujarat, Tamil Nadu, Delhi, Andaman & Nicobar Islands and Jammu & Kashmir. Network of 11,000+ dealers enables deep last-mile reach.

DIVERSIFIED PRODUCT PORTFOLIO

Expanded in 2022 to include LED TVs, monitors and touch panel displays all marketed under the Prizor brand and manufactured through third-party partners. Full ecosystem from surveillance to display, serving retail, government, education and infrastructure sectors.

FUTURE-READY: AI, STQC & BACKWARD INTEGRATION

With STQC regulation and Govt's push for Made-in-India cameras, Prizor has developed compliant products and is building an AI-enabled advanced camera range. IndieSemic MoU will secure the Supply chain for SoC - driving full backward integration.

2017

Founded

2022

Expanded in New Products

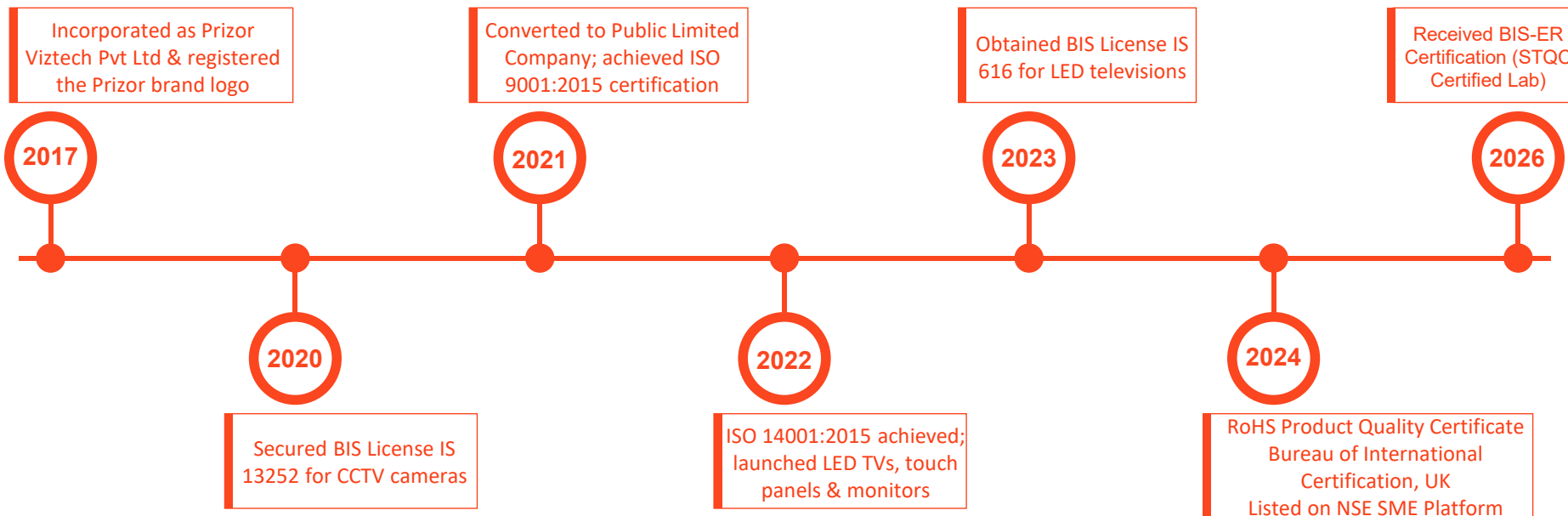
2024

Listed on Stock Exchange

2026

BIS-ER Certified

From Inception to India's Fastest-Growing Surveillance Brand.



India Dekh Raha Hai.

We are the eyes of the nation.

We are committed to solve cyber security challenges with our robust technology that is designed and engineered from the ground up at PRIZOR.

Be it Product Design, Research and Development, Software Stack and Manufacturing, is rooted in India.

We own the design - we own the outcomes and our commitment to serve the nation is paramount.



The Eyes of India

Solving India's real CCTV & surveillance challenges - homes, offices, institutions, public infrastructure.



Rooted in India

Headquartered in India, the brand has been conceptualized, developed, and built entirely in-house, reflecting a fully indigenous foundation.



Produced in India

Designed, engineered, and manufactured in Gandhinagar. BIS-ER certified through STQC-accredited labs.



Tested & verified in India

Every product tested, certified, and quality-assured domestically. No reliance on foreign validation.

India Dekh Raha Hai - And Now It Sees Prizor Differently



Strategic

Manufacturing & Assembling
Excellence

2.5 Years

Warranty on all Products

Extensive

Distribution Network

AI Cameras

Tech Driven Innovation

Security and Surveillance Solutions



Comprehensive product range tailored to meet all your security needs

Unmatched designs with cost-efficient solutions across every product category

Highly reliable after-sales service, trusted by dealers nationwide

4G/STAND ALONE CAMERA



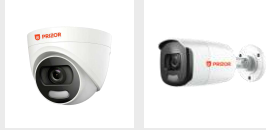
PRIME SERIES CAMERA



4G/STAND ALONE CAMERA



HD COLORVIEW AUDIO CAMERA



IP PTZ CAMERA



DISPLAYS



NVR & DVR





Market Reach Strategy

- Currently Prizor serving 3000+ tehsils
- Focused expansion into Tier 2 & Tier 3 towns - the next growth frontier
- Our dealer model enables asset-light, fast pin code penetration
- Each new pin code = new last-mile installer + recurring camera demand

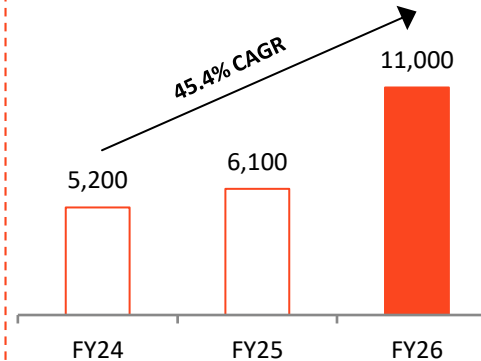
Retailers & Installers

On the ground, in every neighbourhood. The last mile between a Prizor camera and a protected space.

Distribution

Ensuring reach across geographies. Where others can't go, our distribution network extends the mission.

Expanding Dealer Network



Prizor Team

Product design, factory operations, certifications, partnerships. The force that sees the full field and acts.

State-of-the-Art Manufacturing Facility in Gandhinagar





Integrated Manufacturing Facility (Gandhinagar)

Transition from assembly-led operations to a fully backward-integrated manufacturing setup.

SMT Line Capacity (Core Backbone)

*50 lakh PCB units per annum
Enables complete in-house electronics manufacturing.*

Assembly Line Infrastructure FY26

*2 Assembly Lines
8 lakh units per line
Total: 16 lakh CCTV cameras per annum*

Scalable Assembly Capacity

Expandable up to 40 lakh units per annum

Fast & Capital-Efficient Expansion

*Low incremental capex required
Quick turnaround time for scaling capacity
Enables rapid response to demand growth.*

Fully Integrated Ecosystem

*Housing Mold Machines (camera bodies), Laser Branding Machines and Server Room (P2P cloud & IP/NVR infra)
Driving self-reliance, cost control & innovation*



BIS for CCTV, GTV, NON SMART
TV, PANEL & LED TV



RoHS Compliant
(EU Environmental Standards)



ISO 9001 IOT, ISO 9001:2015/QMS, ISO 14001,
ISO 27001, ISO 27032:2023, ISO 45001 2018,
ISO 45001 2018



International
Accreditation Forum (IAF)



EGAC (Egyptian
Accreditation Council)



EPR Registered



FCC04/BIC24/8093U
Registered



CE Mark (European
Conformity) Certified

Glimpse for Trade Shows & Exhibitions



We actively engage in industry trade shows and exhibitions to present our latest products and innovations. These platforms offer valuable opportunities to connect with industry leaders, peers, and potential clients, while staying informed about emerging market trends. Such participation enhances our market presence, demonstrates our technological expertise, and opens avenues for business growth and strategic partnerships.

STRATEGIC OVERVIEW



▶ MARKET DRIVERS

Growing Security Demands

AI-powered surveillance demand rising across homes, businesses and public spaces - real-time alerts & facial recognition.

Industry Wide Applications

From retail to manufacturing, video analytics optimizes operations, productivity and customer experience.

Cost Effective & Scalable

Falling camera, sensor and cloud storage prices make surveillance affordable for businesses of all sizes.

Tech-Driven Innovation

Cloud, AI, IoT and mobile integration enable real-time monitoring, automated alerts and seamless upgrades.

Shift From Manned Guarding

24/7 monitoring, remote access and motion-triggered alerts deliver better coverage and long-term savings.

Regulations & Urban Growth

Govt mandates and smart city initiatives drive CCTV installs in schools, ATMs, transport and public spaces.

▶ CORE STRATEGIES

Expanding Brand Visibility

Setting up new display centers to boost brand awareness, enhance customer engagement and create selling opportunities.

01

Strengthening Customer Relationships

Maintaining strong ties while expanding through new products, trade exhibitions and dealer meets.

02

Enhancing R&D and Innovation

Investing in ANPR cameras, face detection and energy-efficient designs to meet evolving customer needs.

03

Commitment to Quality Standards

ISO 9001:2015 certification backed by strict quality control, regular inspections and continuous improvement.

04

INDUSTRY OVERVIEW



The global video surveillance market is valued at \$35.9 billion in FY25 and is projected to grow at a 10.4% CAGR through FY30. Industry volumes are expected to rise from 1.11 billion to 1.60 billion units over the same period.

Shift to IP Cameras

IP-based cameras offer high-resolution video, remote access, motion alerts, and encrypted data. Integrated with NVRs, they allow centralized monitoring and efficient video retrieval.

Remote Monitoring

Users now expect 24/7 access to live footage via smartphones or desktops. Remote alerts and quick responses have become essential for modern surveillance.

Managed Video Surveillance Service

MVSS enables professional monitoring from a central control room while storing data onsite. It reduces false alarms and enhances security with IoT and analytics integration.

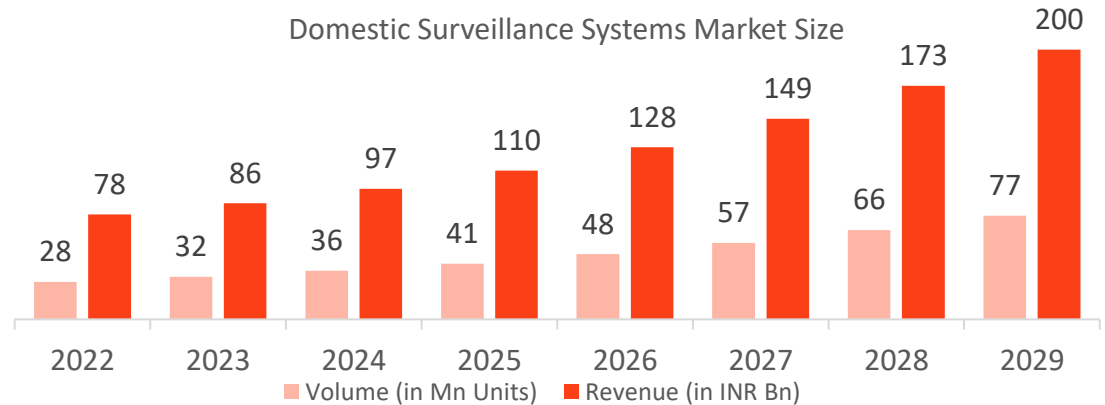
Cloud-Based Surveillance

VSaaS provides flexible, scalable surveillance with encrypted cloud storage, regular updates, and seamless integration - ideal for businesses of all sizes.

AI Powered Analytics

AI enables smart features like facial recognition, anomaly detection, license plate reading, and behavior prediction, transforming surveillance from passive to proactive.

Domestic Surveillance Systems Market Size



Demand Drivers

Urbanization and smart city initiatives

Regulatory mandates (E.g., school, banking, public safety)

Infrastructure Boom: 25 million new homes by 2030, Smart City Mission, 80 new airports by 2025

Infrastructure led growth

- Major government initiatives - Smart Cities Mission, PM Gati Shakti, Bharat Mala, and Digital India - are scaling surveillance across transportation, logistics, and industrial corridors.
- 25 million new homes by 2030 and 80 new airports by 2025 expected to incorporate advanced video surveillance and access control systems.

Technological Enablement

- Integration of IoT, AI, and Cloud platforms enabling real-time analytics, facial recognition, and proactive threat detection.
- Transition from passive monitoring to predictive intelligence through video analytics.

Public & Private Sector Adoption

Segment	Key Drivers & Applications
Government	Smart policing, traffic management, urban surveillance, and public safety under Smart City and Digital India programs.
Enterprises	Retail analytics, people counting, energy optimization, and automatic number plate recognition (ANPR) for efficiency and customer insight.
Residential	Rising safety awareness and affordable connected devices driving camera installations across new housing developments.

India's focus on infrastructure, digital transformation, and urban safety is driving rapid adoption of intelligent video surveillance.

City	Population	# of CCTV Cameras	Cameras per 1,000 People
Hyderabad	11,337,900	900,000	79.38
Indore	3,482,830	251,500	72.21
Bengaluru	14,395,400	585,284	40.66
Delhi	34,665,600	313,332	9.04
Chennai	12,336,000	106,576	8.64
Pune	7,525,720	52,065	6.92
Kochi	3,604,550	23,966	6.65
Lucknow	4,132,670	27,245	6.59
Mumbai	22,089,000	82,390	3.73
Ahmedabad	9,061,820	21,036	2.32

Source: Comparitech

H2 FY26 FINANCIAL OVERVIEW





Dr. Mitali Gauswami

Promoter, Chairman & Managing Director

“We are living through a pivotal moment in India's surveillance industry, and our H1 FY26 results reflect exactly that. Our revenue grew 164.4% year-on-year to Rs. 10,592.7 Lacs. EBITDA expanded 176.4% to Rs. 2,366.0 Lacs, and Profit After Tax grew 152.8% to Rs. 1,484.4 Lacs. This is our strongest half-year to date.

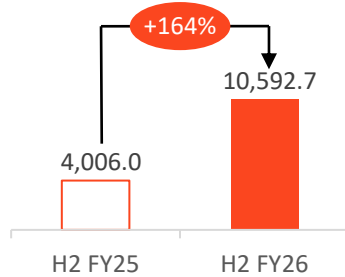
The Indian surveillance industry is undergoing a fundamental transformation. Regulatory amendments, including bold restrictions on certain non-Indian players, have strengthened the Make-in-India initiative across the CCTV landscape and permanently accelerated a transition toward trusted, compliant, and locally supported solutions. India's CCTV market is now entering a new phase, driven by domestic capability, stronger compliance standards, and a growing preference for secure, homegrown solutions. This is not a cyclical shift. It is structural, and it is irreversible.

We did not chase this opportunity reactively. Years of quiet, disciplined work in improving product reliability, expanding our distribution reach, and strengthening relationships with our partners and customers had already prepared us for this moment. We have built credibility in a market that is increasingly prioritizing quality, security, and accountability. We were ready.

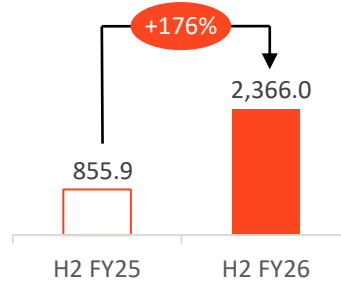
Prizor Viztech is well-positioned to participate in this significant opportunity. Our approach remains measured and confident. We will continue to invest in our product portfolio, service capabilities, and long-term partnerships, while maintaining discipline in execution.

We are committed to building sustainable growth and creating long-term value for our stakeholders as the industry evolves.”

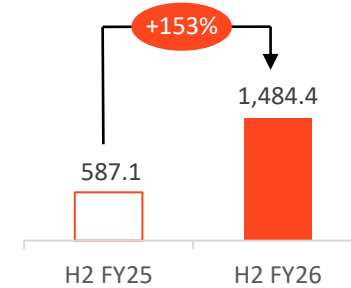
Revenue



EBITDA

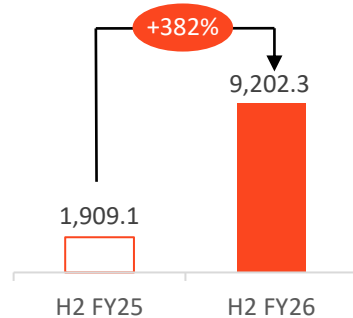


PAT

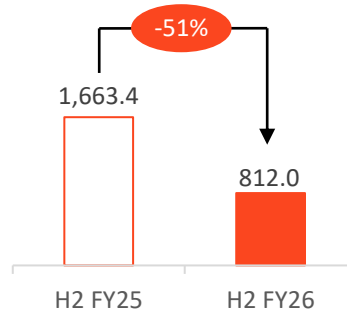


Segmental Performance

CCTV Camera



Display Products



Margins Profile

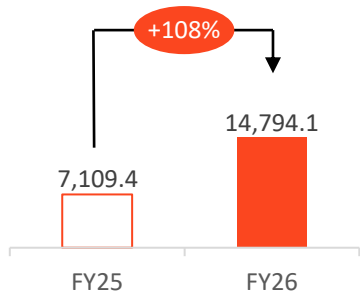
EBITDA

22.3%

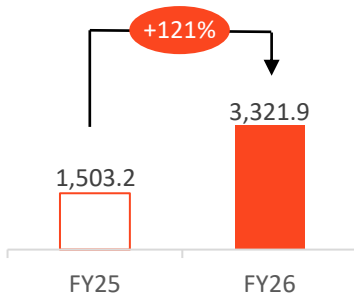
PAT

14.0%

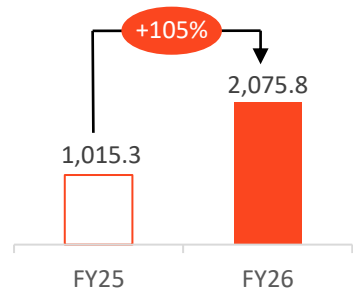
Revenue



EBITDA

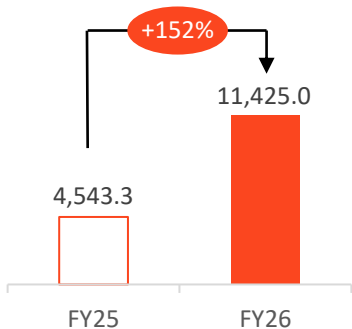


PAT

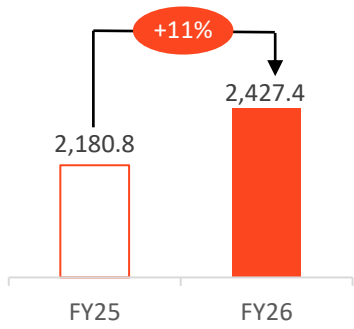


Segmental Performance

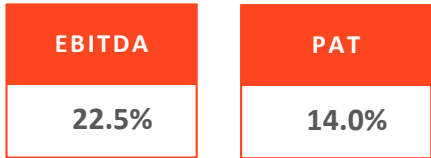
CCTV Camera



Display Products



Margins Profile



Income Statement

Particulars (Rs. Lacs)	H2 FY26	H2 FY25	Y-o-Y	H1 FY26	H-o-H	FY26	FY25	Y-o-Y
Revenue from Operations	10,592.7	4,006.0	164.4%	4,201.4	152.1%	14,794.1	7,109.4	108.1%
Purchase of Stock in Trade	2,779.8	2,201.3		0.0		2,779.8	2,201.3	
Change In Inventory	-1,977.2	-679.4		425.9		-1,551.3	-1,523.1	
Cost of Materials consumed	6,728.3	1,421.6		2,506.9		9,235.2	4,532.8	
Employee Expenses	327.5	96.1		187.3		514.7	172.6	
Other Expenses	368.4	110.5		125.5		493.8	222.6	
EBITDA	2,366.0	855.9	176.4%	955.9	147.5%	3,321.9	1,503.2	121.0%
EBITDA Margin (%)	22.3%	21.4%	90 bps	22.8%	-50 bps	22.5%	21.1%	140 bps
Other Income	12.8	2.3		1.7		14.5	4.5	
Depreciation	173.5	10.3		28.9		202.4	16.6	
EBIT	2,205.3	847.9	160.1%	928.7	137.5%	3,134.0	1,491.0	110.2%
EBIT Margin (%)	20.8%	21.2%	-40 bps	22.1%	-130 bps	21.2%	21.0%	20 bps
Finance Cost	203.2	82.9		134.6		337.8	124.0	
Profit before Tax	2,002.1	765.0	161.7%	794.1	152.1%	2,796.2	1,367.0	104.5%
Tax	517.7	177.9		202.8		720.4	351.8	
Profit After Tax	1,484.4	587.1	152.8%	591.4	151.0%	2,075.8	1,015.3	104.5%
PAT Margin (%)	14.0%	14.7%	-70 bps	14.1%	-10 bps	14.0%	14.3%	-30 bps
EPS (As per Profit after Tax)	13.88	6.01		5.53		19.41	10.40	

Assets (Rs. Lacs.)	Mar -26	Mar-25
Non - Current Assets		
(a) Property, plant and equipment	2,582.8	827.1
(b) Capital Work in Progress	10.6	186.3
(c) Intangible Assets	30.6	0.0
(d) Intangible Assets under Development	1,221.8	0.0
(e) Deferred Tax Assets (net)	0.0	0.0
(f) Non-Current Investments	5.1	5.1
(g) Long term Loans & Advances	1,000.0	0.0
(h) Other Non-current Assets	62.5	10.4
Total Non - Current Assets	4,913.4	1,028.9
Current Assets		
(a) Inventories	4,998.5	2,849.8
(b) Trade receivables	3,863.0	1,574.4
(c) Cash and cash equivalents	111.0	13.2
(d) Short term loans and advances	116.1	142.2
(e) Other current assets	74.4	71.3
Total Current Assets	9,163.0	4,650.9
Total Assets	14,076.4	5,679.8

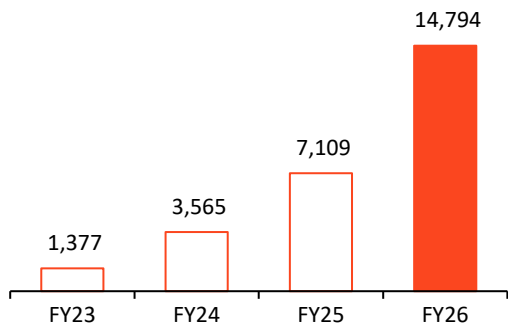
Equity & Liabilities (Rs. Lacs)	Mar-26	Mar-25
Shareholder's Fund		
(a) Equity share capital	1,079.6	1,069.1
(b) Reserves & Surplus	5,577.0	3,213.8
(c) Money Received against Share Warrants	767.5	0.0
Total Equity	7,424.2	4,282.9
Non - Current Liabilities		
(a) Long Term Borrowings	988.8	476.4
(b) Long term provision	13.3	0.0
(c) Deferred tax liabilities (net)	22.1	5.3
Total Non - Current Liabilities	1,024.2	481.8
Current Liabilities		
(a) Short Term Borrowings	3,182.4	275.6
(b) Trade payables		
(i) Total outstanding dues to Msme Dues	36.5	154.2
(ii) Total outstanding dues to Other than Msme Dues	1,615.5	109.5
(c) Other current liabilities	88.1	34.7
(d) Provisions	705.5	340.9
Total Current Liabilities	5,628.1	915.1
Total Equity and Liabilities	14,076.4	5,679.8

Particulars (Rs. Lacs)	Mar-26	Mar-25
Cash Flow from Operating Activities		
Profit before Tax	2,796.2	1,367.0
Adjustment for Non-Operating Items	546.4	140.6
Operating Profit before Working Capital Changes	3,342.6	1,507.7
Changes in Working Capital	-2,963.6	-2,723.3
Cash Generated/Used from Operations	379.0	-1,215.6
Less: Direct Taxes paid	-350.0	-193.9
Net Cash from Operating Activities	29.0	-1,409.5
Cash Flow from Investing Activities	-4,085.6	-843.0
Cash Flow from Financing Activities	4,154.4	2,264.0
Net Increase/(Decrease) in Cash and Cash equivalents	97.8	11.6

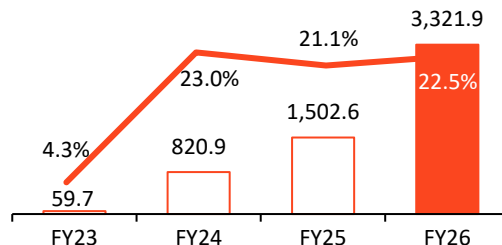
HISTORICAL FINANCIAL OVERVIEW



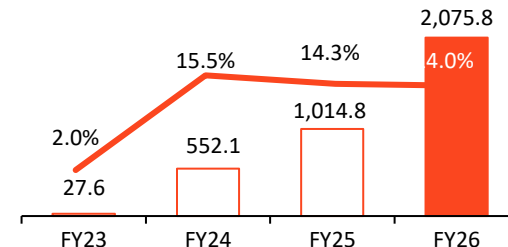
Revenue (INR Lakhs)



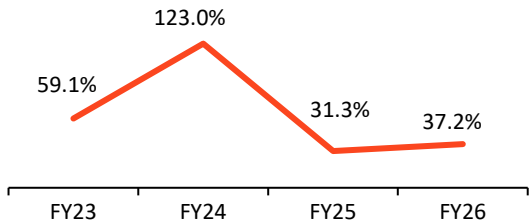
EBITDA (INR LACS) AND EBITDA MARGIN (%)



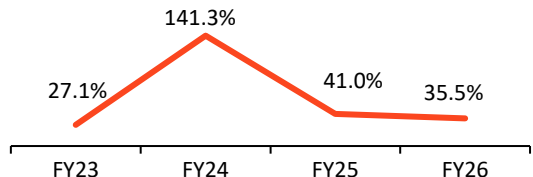
PAT (INR LACS) AND PAT MARGIN (%)



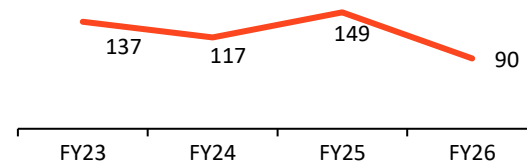
ROCE (%)



ROE (%)



WORKING CAPITAL DAYS



Historical Income Statement

Particulars (Rs. Lacs)	FY23	FY24	FY25	FY26
Revenue from Operations	1,376.8	3,565.4	7,109.4	14,794.1
Purchase of Stock in Trade	293.3	1,176.7	6,282.9	2,779.8
Change In Inventory	-57.3	-412.3	-1,624.6	-1,551.3
Cost of Materials consumed	939.8	1,768.0	552.7	9,235.2
Employee Expenses	98.6	139.2	172.6	514.7
Other Expenses	42.8	73.0	223.1	493.8
EBITDA	59.7	820.9	1,502.6	3,321.9
EBITDA Margin (%)	4.3%	23.0%	21.1%	22.5%
Other Income	17.5	4.2	4.5	14.5
Depreciation	9.3	5.0	16.6	202.4
EBIT	67.8	820.1	1,490.5	3,134.0
EBIT Margin (%)	4.9%	23.0%	21.0%	21.2%
Finance Cost	32.0	64.7	124.0	337.8
Profit before Tax	35.8	755.4	1,366.5	2,796.2
Tax	8.3	203.4	351.7	720.4
Profit After Tax	27.6	552.1	1,014.8	2,075.8
PAT Margin (%)	2.0%	15.5%	14.3%	14.0%
EPS (As per Profit after Tax)	3.45	7.46	10.39	19.41

Historical Balance Sheet

Assets (Rs. Lacs.)	Mar -24	Mar-25	Mar-26
Non - Current Assets			
(a) Property, plant and equipment	202.5	827.1	2,582.8
(b) Capital Work in Progress	0.0	186.3	10.6
(c) Intangible Assets	0.0	0.0	30.6
(d) Intangible Assets under Development	0.0	0.0	1,221.8
(e) Deferred Tax Assets (net)	5.5	0.0	0.0
(f) Non-Current Investments	0.0	5.1	5.1
(g) Long term Loans & Advances	0.0	0.0	1,000.0
(h) Other Non-current Assets	0.1	10.4	62.5
Total Non - Current Assets	208.1	1,028.9	4,913.4
Current Assets			
(a) Inventories	1,427.2	2,849.8	4,998.5
(b) Trade receivables	796.3	1,574.4	3,863.0
(c) Cash and cash equivalents	1.6	13.2	111.0
(d) Short term loans and advances	9.4	142.2	116.1
(e) Other current assets	19.8	71.3	74.4
Total Current Assets	2,254.3	4,650.9	9,163.0
Total Assets	2,462.4	5,679.8	14,076.4

Equity & Liabilities (Rs. Lacs)	Mar -24	Mar-25	Mar-26
Shareholder's Fund			
(a) Equity share capital	80.0	1,069.1	1,079.6
(b) Reserves & Surplus	586.8	3,213.8	5,577.0
(c) Money Received against Share Warrants	0.0	0.0	767.5
Total Equity	666.8	4,282.9	7,424.2
Non - Current Liabilities			
(a) Long Term Borrowings	498.1	476.4	988.8
(b) Long term provision	9.8	0.0	13.3
(c) Deferred tax liabilities (net)	0.0	5.3	22.1
Total Non - Current Liabilities	507.8	481.8	1,024.2
Current Liabilities			
(a) Short Term Borrowings	466.8	275.6	3,182.4
(b) Trade payables			
(i) Total outstanding dues to Msme Dues	0.0	154.2	36.5
(ii) Total outstanding dues to Other than Msme Dues	585.5	109.5	1,615.5
(c) Other current liabilities	41.5	34.7	88.1
(d) Provisions	193.9	340.9	705.5
Total Current Liabilities	1,287.8	915.1	5,628.1
Total Equity and Liabilities	2,462.4	5,679.8	14,076.4

Historical Cash Flow Statement

Particulars (Rs. Lacs)	Mar-24	Mar-25	Mar-26
Cash Flow from Operating Activities			
Profit before Tax	755.4	1,366.5	2,796.2
Adjustment for Non-Operating Items	69.6	140.6	546.4
Operating Profit before Working Capital Changes	825.1	1,507.2	3,342.6
Changes in Working Capital	-997.9	-2,722.8	-2,963.6
Cash Generated/Used from Operations	-172.8	-1,215.6	379.0
Less: Direct Taxes paid	-9.2	-193.9	-350.0
Net Cash from Operating Activities	-182.0	-1,409.5	29.0
Cash Flow from Investing Activities	-182.4	-837.9	-4,085.6
Cash Flow from Financing Activities	358.2	2,268.9	4,154.4
Net Increase/(Decrease) in Cash and Cash equivalents	-6.2	21.6	97.8

Way Ahead



India's Fastest-Growing Surveillance Brand

The company has achieved an exceptional 120.1% revenue CAGR from FY23 to FY26, supported by healthy EBITDA margins of 21–23%, reflecting both rapid scale and operational efficiency.

Policy Tailwind That Cannot Be Reversed

STQC enforcement permanently barred non-certified foreign brands. Prizor is certified now, and has built its entire strategy around where Indian regulation was always headed.

India's Quality Mandate Ended Chinese Dominance

The Make in India push eliminated the cost arbitrage long held by Chinese imports - creating sustained, policy-backed demand for certified Indian surveillance brands. Prizor is the ready beneficiary.

Data Sovereignty Drives Institutional Demand

Rising concerns over data privacy and foreign hardware vulnerabilities are accelerating the shift to indigenously certified systems across government, banking, education and infrastructure sectors.

Dealer & Distribution Network- Built Over 9 Years

11,000+ dealers, 150+ distributors and retailers across 21 states. This distribution moat took nearly a decade to build and cannot be replicated overnight. Every new pin code is a new last-mile growth opportunity.

Operational Leverage from the Gandhinagar Factory

With in-house PCB manufacturing now operational as part of backward integration, the Company is expected to gain operational leverage and enhance resilience against supply chain disruptions.

AI Cameras & Indigenous SoC - The Next Chapter

PRIZOR PLUS AI series (3MP–12MP/4K) with face recognition, ANPR and behaviour analysis moves the brand up the value chain. IndieSemic MoU for the ISC-S2-PZ SoC completes full backward integration.

Built on Compliance. Scaled by Conviction.

Prizor aligned its manufacturing and compliance roadmap with India's evolving policy framework - ensuring every regulation that followed became a competitive advantage, not a disruption.

Thank You!

Company Details



PRIZOR VIZTECH LTD.

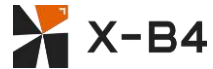
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