Letter No.: PVL/061/2026-27
Date: November 02, 2026

To,
Listing Compliance Department
National Stock Exchange of India Limited
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex, Bandra (E),
Mumbai – 400 051, Maharashtra, India

NSE SYMBOL: PRIZOR || ISIN: INE0V9N01017

Subject: Investor Presentation – H1 FY27

Dear Sir/Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the investor presentation, which is also uploaded on our website.

Kindly take the aforesaid information on record.

Thanking You,

Yours Faithfully,
For, Prizor Viztech Limited

MITALI DASHARATHBHARTHI GAUSWAMI
Digitally signed by MITALI DASHARATHBHARTHI GAUSWAMI
Date: 2026.11.02 16:20:51 +05'30'

Mitali Gauswami
Chairman and Managing Director
DIN: 07712190

PRIZOR

PRIZOR VIZTECH LIMITED

India Dekh Raha Hai.

INVESTOR PRESENTATION : OCTOBER 2026

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COMPANY OVERVIEW





PRIZOR

Made in India.
Made for India.

BIS-ER Certified
Through STQC-accredited labs

25
State Presence

4
Total Branch Network

13,000+
Dealers Across India

120.1%
Revenue CAGR FY23–FY26

238
Employees

106.5 Crs
Revenue - H1 FY27

21.5%*
ROCE - H1 FY27

17.1%*
ROE - H1 FY27

**ROE and ROCE are impacted by the preferential allotment of ₹119.45 crore, involving the issuance of an additional 13.63 lakh shares, approved on 27 August 2026. The fundraise has increased the equity base and capital employed, thereby impacting these ratios.*

About Prizor Viztech



SECURITY & SURVEILLANCE MANUFACTURER

Prizor Viztech Ltd manufactures a comprehensive range of security and surveillance solutions - IP cameras, analog cameras, and AI-enabled advanced cameras. BIS - ER certification (STQC Certified Lab), positioned at the forefront of India's indigenously developed cameras.

PAN-INDIA DISTRIBUTION

Products distributed across 25 states serving 3,200+ tehsils, with strong presence in Maharashtra, Gujarat, Tamil Nadu, Delhi, Andaman & Nicobar Islands and Jammu & Kashmir. Network of 13,000+ dealers enables deep last-mile reach.

DIVERSIFIED PRODUCT PORTFOLIO

Expanded in 2022 to include LED TVs, monitors and touch panel displays all marketed under the Prizor brand and manufactured through third-party partners. Full ecosystem from surveillance to display, serving retail, government, education and infrastructure sectors.

FUTURE-READY: AI, STQC & BACKWARD INTEGRATION

With STQC regulation and Govt's push for Made-in-India cameras, Prizor has developed compliant products and is building an AI-enabled advanced camera range. IndieSemic MoU will secure the Supply chain for SoC - driving full backward integration.

2017	2022	2024	2026
Founded	Expanded in New Products	Listed on Stock Exchange	BIS-ER Certified

India Dekh Raha Hai.

We are the eyes of the nation.

We are committed to solve cyber security challenges with our robust technology that is designed and engineered from the ground up at PRIZOR.

Be it Product Design, Research and Development, Software Stack and Manufacturing, is rooted in India.

We own the design - we own the outcomes and our commitment to serve the nation is paramount.

The Eyes of India

Solving India's real CCTV & surveillance challenges - homes, offices, institutions, public infrastructure.

Rooted in India

Headquartered in India, the brand has been conceptualized, developed, and built entirely in-house, reflecting a fully indigenous foundation.

Produced in India

Designed, engineered, and manufactured in Gandhinagar. BIS-ER certified through STQC-accredited labs.

Tested & verified in India

Every product tested, certified, and quality-assured domestically. No reliance on foreign validation.

Product Portfolio – IP & Analog CCTV Cameras

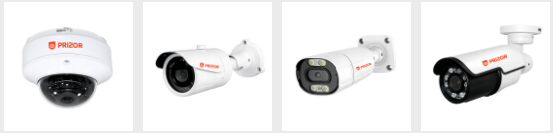
4G/STAND ALONE CAMERA



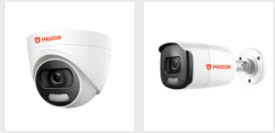
PRIME SERIES CAMERA



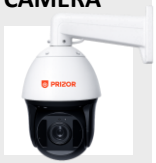
4G/STAND ALONE CAMERA



HD COLORVIEW AUDIO CAMERA



IP PTZ CAMERA



DISPLAYS



NVR & DVR



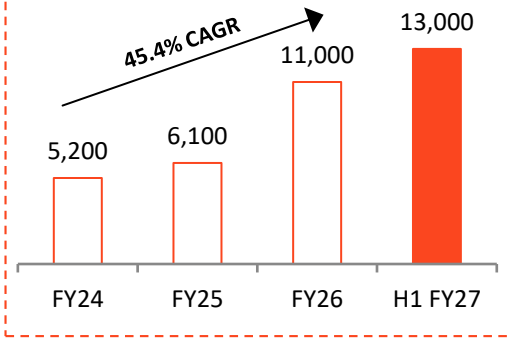
Pan-India Presence



Market Reach Strategy

- Currently Prizor serving 3,200+ tehsils
- Focused expansion into Tier 2 & Tier 3 towns - the next growth frontier
- Our dealer model enables asset-light, fast pin code penetration
- Each new pin code = new last-mile installer + recurring camera demand

Expanding Dealer Network



Retailers & Installers

On the ground, in every neighbourhood. The last mile between a Prizor camera and a protected space.

Distribution

Ensuring reach across geographies. Where others can't go, our distribution network extends the mission.

Prizor Team

Product design, factory operations, certifications, partnerships. The force that sees the full field and acts.

State-of-the-Art Manufacturing Facility in Gandhinagar















Glimpse for Trade Shows & Exhibitions











We actively engage in industry trade shows and exhibitions to present our latest products and innovations. These platforms offer valuable opportunities to connect with industry leaders, peers, and potential clients, while staying informed about emerging market trends. Such participation enhances our market presence, demonstrates our technological expertise, and opens avenues for business growth and strategic partnerships.

Structural Market Demand Meets Deliberate Strategic Execution

MARKET DRIVERS

Growing Security Demands
AI-powered surveillance demand rising across homes, businesses and public spaces - real-time alerts & facial recognition.

Industry Wide Applications
From retail to manufacturing, video analytics optimizes operations, productivity and customer experience.

Cost Effective & Scalable
Falling camera, sensor and cloud storage prices make surveillance affordable for businesses of all sizes.

Tech-Driven Innovation
Cloud, AI, IoT and mobile integration enable real-time monitoring, automated alerts and seamless upgrades.

Shift From Manned Guarding
24/7 monitoring, remote access and motion-triggered alerts deliver better coverage and long-term savings.

Regulations & Urban Growth
Govt mandates and smart city initiatives drive CCTV installs in schools, ATMs, transport and public spaces.

CORE STRATEGIES

01
Expanding Brand Visibility
Setting up new display centers to boost brand awareness, enhance customer engagement and create selling opportunities.

02
Strengthening Customer Relationships
Maintaining strong ties while expanding through new products, trade exhibitions and dealer meets.

03
Enhancing R&D and Innovation
Investing in ANPR cameras, face detection and energy-efficient designs to meet evolving customer needs.

04
Commitment to Quality Standards
ISO 9001:2015 certification backed by strict quality control, regular inspections and continuous improvement.

Building India’s Next Surveillance Champion

India's Fastest-Growing Surveillance Brand

The company has achieved an exceptional 120.1% revenue CAGR from FY23 to FY26, supported by healthy EBITDA margins of 21–23%, reflecting both rapid scale and operational efficiency.

Policy Tailwind That Cannot Be Reversed

STQC enforcement permanently barred non-certified foreign brands. Prizor is certified now, and has built its entire strategy around where Indian regulation was always headed.

India's Quality Mandate Ended Chinese Dominance

The Make in India push eliminated the cost arbitrage long held by Chinese imports - creating sustained, policy-backed demand for certified Indian surveillance brands. Prizor is the ready beneficiary.

Data Sovereignty Drives Institutional Demand

Rising concerns over data privacy and foreign hardware vulnerabilities are accelerating the shift to indigenously certified systems across government, banking, education and infrastructure sectors.

Dealer & Distribution Network- Built Over 9 Years

13,000+ dealers, 175+ distributors and retailers across 25 states. This distribution moat took nearly a decade to build and cannot be replicated overnight. Every new pin code is a new last-mile growth opportunity.

Operational Leverage from the Gandhinagar Factory

With in-house PCB manufacturing now operational as part of backward integration, the Company is expected to gain operational leverage and enhance resilience against supply chain disruptions.

AI Cameras & Indigenous SoC - The Next Chapter

PRIZOR PLUS AI series (3MP–12MP/4K) with face recognition, ANPR and behaviour analysis moves the brand up the value chain. IndieSemic MoU for the ISC-S2-PZ SoC completes full backward integration.

Built on Compliance. Scaled by Conviction.

Prizor aligned its manufacturing and compliance roadmap with India's evolving policy framework - ensuring every regulation that followed became a competitive advantage, not a disruption.

H1 FY27 FINANCIAL OVERVIEW



Management Commentary



Dr. Mitali Gauswami
Promoter, Chairman & Managing Director

"H1 FY27 has been a period of strategic progress for Prizor Viztech, as we continue to strengthen our position in India's evolving surveillance industry. The government's increasingly **stringent focus on Make-in-India products** and regulatory compliance is creating a favourable environment for domestic manufacturers like us.

During the period, we expanded our product portfolio **with 22 additional BIS-ER certified** camera models, taking our **total to 34 certified models**, while actively working towards obtaining further certifications. Our continued focus on R&D and product innovation enables us to address evolving market needs.

We further expanded our geographical footprint with new **Zonal offices in Kolkata and Noida**, strengthening our presence across East and North India. We also engaged with **450+ channel partners** through dealer programs, reinforcing our distribution network and customer relationships.

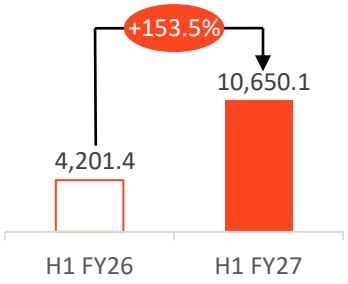
A key milestone was the commissioning of our new assembly line, **increasing annual capacity by 50% to 24 lakh units**, strengthening our readiness for future demand. We continue to focus on building a service-led business through enhanced dealer support, customer engagement and after-sales capabilities.

Our successful fundraise further strengthens our financial foundation to **support long-term growth** ambitions.

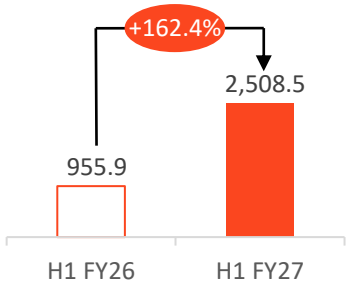
Looking ahead, we remain focused on **product innovation, deeper market penetration, stronger distribution partnerships and disciplined execution** to to drive sustainable growth and long-term stakeholder value."

Half Year Performance Highlights - H1 FY27

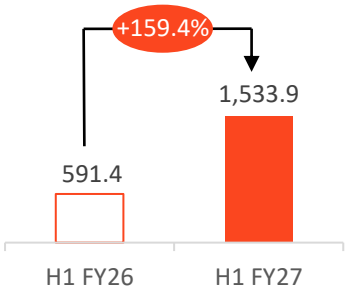
Revenue



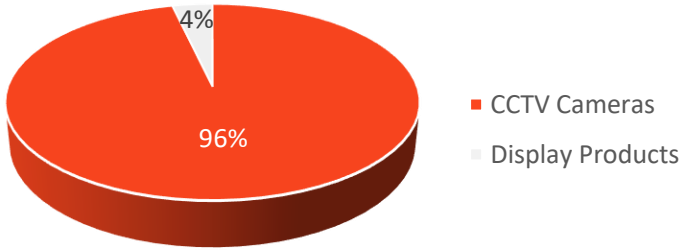
EBITDA



PAT



Category-wise Performance



Margins Profile

EBITDA	PAT
23.6%	14.4%
+80 Bps	+30 Bps

Income Statement

Particulars (Rs. Lacs)	H1 FY27	H1 FY26	Y-o-Y
Revenue from Operations	**10,650.1**	**4,201.4**	**153.5%**
Purchase of Stock in Trade	208.0	-	
Change In Inventory	-161.8	425.9	
Cost of Materials consumed	7,226.9	2,506.9	
Employee Expenses	479.7	187.3	
Other Expenses	388.9	125.5	
EBITDA	**2,508.5**	**955.9**	**162.4%**
EBITDA Margin (%)	**23.6%**	**22.8%**	**80 bps**
Other Income	2.9	1.7	
Depreciation	194.0	28.9	
EBIT	**2,317.4**	**928.7**	**149.5%**
EBIT Margin (%)	**21.8%**	**22.1%**	**-30 bps**
Finance Cost	254.3	134.6	
Profit before Tax	**2,063.1**	**794.1**	**159.8%**
Tax	529.2	202.8	
Profit After Tax	**1,533.9**	**591.4**	**159.4%**
PAT Margin (%)	**14.4%**	**14.1%**	**30 bps**
EPS (As per Profit after Tax)	14.21	5.53	

Balance Sheet

Assets (Rs. Lacs.)	Sept -26	Mar -26
Non - Current Assets		
(a) Property, plant and equipment	2,501.0	2,582.8
(b) Capital Work in Progress	0.0	10.6
(c) Intangible Assets	863.6	30.6
(d) Intangible Assets under Development	1,002.0	1,221.8
(e) Deferred Tax Assets (net)	0.0	0.0
(f) Non-Current Investments	5.1	5.1
(g) Long term Loans & Advances	1,326.6	1,000.0
(h) Other Non-current Assets	62.9	62.5
Total Non - Current Assets	**5,761.2**	**4,913.4**
Current Assets		
(a)Inventories	5,868.2	4,998.5
(b) Trade receivables	5,100.1	3,863.0
(c) Cash and cash equivalents	17.3	111.0
(d) Short term loans and advances	867.6	116.1
(e) Other current assets	37.4	74.4
Total Current Assets	**11,890.4**	**9,163.0**
Total Assets	**17,651.6**	**14,076.4**

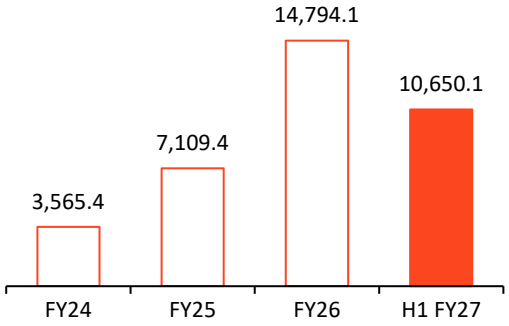
Equity & Liabilities (Rs. Lacs)	Sept -26	Mar-26
Shareholder's Fund		
(a) Equity share capital	1,079.6	1,079.6
(b) Reserves & Surplus	7,110.9	5,577.0
(c) Money Received against Share Warrants	767.5	767.5
Total Equity	**8,958.0**	**7,424.2**
Non - Current Liabilities		
(a) Long Term Borrowings	1,749.2	988.8
(b)Long term provision	13.3	13.3
(c) Deferred tax liabilities (net)	41.8	22.1
Total Non - Current Liabilities	**1,804.3**	**1,024.2**
Current Liabilities		
(a)Short Term Borrowings	4,078.9	3,182.4
(b) Trade payables		
(i) Total outstanding dues to Msme Dues	1,012.0	36.5
(ii) Total outstanding dues to Other than Msme Dues	398.7	1,615.5
(c)Other current liabilities	146.4	88.1
(d)Provisions	1,253.2	705.5
Total Current Liabilities	**6,889.2**	**5,628.0**
Total Equity and Liabilities	**17,651.6**	**14,076.4**

Cash Flow Statement

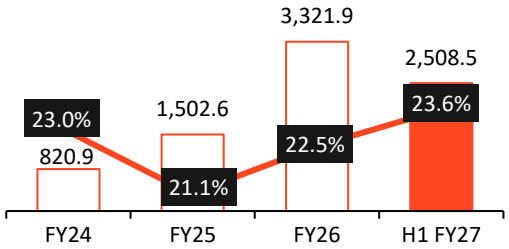
Particulars (Rs. Lacs)	Sept-26	Mar-26
Cash Flow from Operating Activities		
Profit before Tax	2,063.1	2,796.2
Adjustment for Non-Operating Items	513.1	546.4
Operating Profit before Working Capital Changes	**2,576.3**	**3,342.6**
Changes in Working Capital	-3,026.9	-2,963.6
Cash Generated/Used from Operations	**-450.7**	**379.0**
Less: Direct Taxes paid	6.0	-350.0
Net Cash from Operating Activities	**-456.7**	**29.0**
Cash Flow from Investing Activities	**-1,039.7**	**-4,085.6**
Cash Flow from Financing Activities	**1,402.7**	**4,154.4**
Net Increase/(Decrease) in Cash and Cash equivalents	**-93.7**	**97.8**

Key Financial Ratios

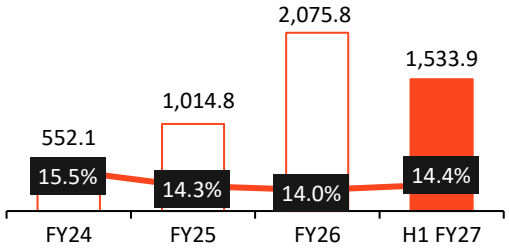
Revenue (INR Lakhs)



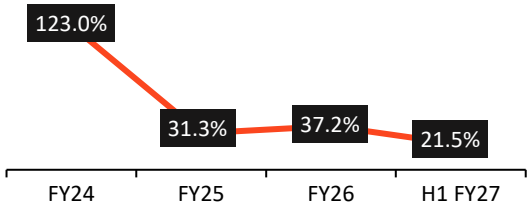
EBITDA (INR LACS) AND EBITDA MARGIN (%)



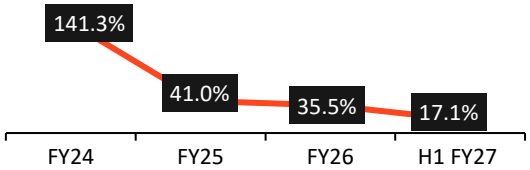
PAT (INR LACS) AND PAT MARGIN (%)



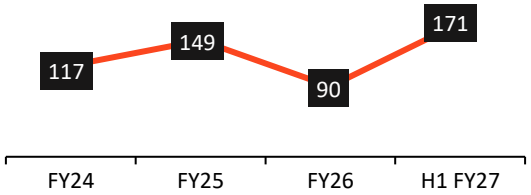
ROCE* (%)



ROE* (%)



WORKING CAPITAL DAYS



ROE and ROCE are impacted by the preferential allotment of ₹119.45 crore, involving the issuance of an additional 13.63 lakh shares, approved on 27 August 2026. The fundraise has increased the equity base and capital employed, thereby impacting these ratios.

Thank You!

Company Details

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