

To,
The Manager
Listing Department,
National Stock Exchange of India Ltd
Exchange Plaza, Bandra Kurla Complex,
Bandra (East), Mumbai 400 051

Date: 26th May 2018

Security Code: ONEPOINT

Subject: Intimation - Press Release on Financial Results for the half year and year ended 31st March, 2018.

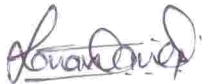
Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, kindly find attached herewith Press Release with respect to Financial Results for the half year and year ended 31st March, 2018.

Kindly take the same on your records and acknowledge the receipt.

Thanking you,

Yours faithfully,
For **One Point One Solutions Limited**



Pritesh Sonawane
Company Secretary



PRESS RELEASE - Results for half yearly Sep 17-March 2018 & 12 months FY18 ending 31st March 2018

Mumbai, May 26th, 2018: One Point One Solutions Limited (IPO) is a Domestic Business Process Management company, which employs 3500 personnel across 5 offshore delivery centres. It's subsidiary Silicon Softech India Ltd, is engaged in I.T Services. Please find below consolidated Results, Highlights & Audited financial results for 2HFY18 & FY18 ending 31st March 2018.

Highlights – Robust Growth in Revenues and PAT in 2HFY18 and FY18.

Revenues for 2HFY18 at Rs.71.04 crores were up 43% YoY and for the 12 months ended FY18 at Rs.121.14 crores were up 26% YoY.

EBIDTA for the 2HFY18 is Rs.14.75 crores, up 62% YoY. For the full year FY18 EBIDTA at Rs.24.23 crores is up 50% YoY compared to Rs.16.16 crores in the previous corresponding period. EBIDTA was boosted by addition of higher margin clients as well as improved efficiency.

EBIDTA Margins for FY18 at 20% were higher by 300 bsp on YoY basis. For the 2HFY18 margins were higher at 21% vs 18% in the corresponding previous period, boosted by addition of higher margin clients as well as improved efficiency.

PAT for 2HFY18 at Rs.6.47 crores up 53% YoY & full year FY18 Rs.9.44 crores up 44%. As a result of this EPS has increased from Rs. 6.88 to Rs. 7.97 on enhanced capital post SME IPO.

Financial Performance for Period ending 31st March, 2018 (Rs.Crores)

Particulars	6 Months 2HFY18	6 Months 2HFY17	Y-O-Y %	12 Months FY 18	12 Months FY 17	Y-O-Y %
Total Revenue	71.04	49.72	43%	121.14	95.84	26%
EBIDTA	14.75	9.09	62%	24.23	16.16	50%
EBIDTA Margin %	21%	18%	14%	20%	17%	19%
Interest	1.1	0.89	24%	2.64	2.33	13%
Depeciation	5.19	2.59	100%	9.89	3.74	164%
PBT	8.46	5.61	51%	11.7	10.09	16%
Tax	1.99	1.39	43%	2.26	3.54	-36%
PAT	6.47	4.22	53%	9.44	6.55	44%
PAT Margin %	9%	8%	7%	8%	7%	14%
EPS (Rs)	5.46	4.44	23%	7.97	6.88	16%



ONE POINT ONE SOLUTIONS LTD

(Formerly One Point One Solutions Pvt. Ltd.)

Registered Office : 904, Real Tech Park, Plot No.39/2, Sector 30A, Opp. Vashi Railway Station, Vashi, Navi Mumbai 400 703, INDIA

T. 022 6687 3800 F. 022 6687 3889 CIN. U74900MH2008PLC182869 www.1point1.in

Mumbai . Gurgaon . Indore . Bangalore

Management Comments :

Commenting on Company's performance for the 2HFY18 and full year FY18, the Chairman and Managing Director Mr. Akshay Chhabra said:

"We are happy to share with you the strong financial performance delivered by our company for the 2HFY18 and full year FY18. During this period we have expanded Business services across industries. Our service gamut has widened to cover new age technology from Voice service to Facial Recognition. Our engagement with customers has increased the spread of services there by further deepening the business partnership. We are constantly being recognized by our customers for the transformative work we deliver. We are optimistic that such industry-wide recognition, will go a long way in deepening our engagement with existing clients and enable us to grow business with addition of marquee names.

Company is on its way to increase revenue and profits by adding more business across all domains by leveraging its I.T solutions for the customer enhancement and increasing the competitive edge in the market. We are engaged in bidding for large contracts in the Financial Sector including Large Banks & Financial institutions. Our new Technology solutions we have created a difference for our existing customers helping them improve their business process efficiency and increase ROI. We have also brought down our debt to negligible levels which will add to our profitability.

We aspire to continue our strong growth momentum over the next couple of years and remain focused on growing business operations with higher margins. I thank the entire team for their constant efforts, sincerity and enthusiasm. Also, I would like to thank our valued Shareholders, who have reposed faith in Company and supported us along with their critical inputs."

About The Company :

One Point One Solutions Limited (1P1) is a Domestic Business Process Management company, with 5 offshore delivery centres at Navi Mumbai (HQ), Gurgaon (2), Bangalore and Indore. It offers Contact Centre services, Knowledge Management Services, Application Development and Consulting Services. It also offers industry tailored solutions for: (i) Telecom, (ii) E-commerce & Teleshopping, (iii) Consumer Durables & FMCG, and (iv) BFSI. Other verticals include Retail, Healthcare and Manufacturing. Its subsidiary Silicon Softech India Ltd is engaged in I.T Services.

For more details please visit : www.1point1.in

For any Investor Relations query, please contact :

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Ass. Manager Investor Relations



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Note: Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like regulatory changes, local political or economic developments, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward-looking statements. Further, past performance is not necessarily indicative of future results. Given these risks, uncertainties and other risk factors, viewers are cautioned not to place undue reliance on these forward-looking statements. One Point One Solutions Limited will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

For One Point One Solutions Limited



Pritesh Sonawane
Company Secretary



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