

26th May 2014

To

The Listing Department
The National Stock Exchange of India Limited
"Exchange Plaza"
Bandra Kurla Complex
Bandra (E)
Mumbai – 400 051

Dear Sir,

Sub: Regarding intimation about Press Release

We wish to inform the Exchange that the Company is making the press releases as enclosed with this letter today.

We request you take note of the same for your records.

Thanking You

Yours truly,
For **SAKSOFT LIMITED**


COMPANY SECRETARY



FY2014 Operating Revenues at Rs. 224.37 crore up by 41%
Impressive growth in PBT and EBITDA with
PBT increasing by 56% y-o-y

Chennai, 26 May, 2014: Saksoft Limited (BSE: 590051) (NSE: SAKSOFT), an Information Management Specialist company, announced its fourth quarter results ended on 31st March 2014 at its Board Meeting held today. The results are available on the company's website, www.saksoft.com.

Review of financial performance for the fourth quarter ended 31st March, 2014**Consolidated FY 2014 Review**

- Operating revenue was Rs. 224.37 crore during the year under review as compared to Rs. 158.97 crore during the previous year; witnessing an increase of 41%.
- EBITDA was at Rs. 24.55 crore for the year as compared to Rs. 18.03 crore in the preceding year up by 36%.
- Net profit before taxes was Rs. 19.28 crore in the current year as against Rs. 12.38 crore previous year, experiencing a growth of 56%.
- Basic EPS for the year stood at Rs. 15.73 as compared to previous year which stood at Rs.11.35 up by 39%.

Consolidated Quarter Review (Y-o-Y) (Q4 2013-14 vs. Q4 2012-13)

- Operating revenue was Rs. 53.81 crore during the quarter under review as compared to Rs. 50.02 crore during the same period in the previous year; an increase of 8%.
- EBITDA stood at Rs. 6.04 crore for the quarter under review as compared to Rs. 4.99 crore up by 21%.
- Net profit before taxes was Rs. 4.74 crore as against Rs. 3.63 crore in corresponding period in previous year; up by 31%.
- Basic EPS was Rs. 3.9 during the period as against Rs. 3.44 in Q4 FY2012-13.



Commenting on the results, Mr. Aditya Krishna, Managing Director, Saksoft Limited, said

"The team at Saksoft exceeded all our expectations. Focus on clients, commitment to deliver and ability to innovate in the last mile have resulted in one of our best performances to date. We will use this performance as a springboard to achieve our long term revenue and profitability goals.

We continue to focus on our key markets of Europe and United States and have invested in making sure that we have the right reach and offerings for these regions. Our positioning as Information Management Specialist and our technology partnerships would provide us the momentum to sustain this growth"

About Saksoft Limited

Saksoft is a leading provider of Information Management Solutions to successful companies around the world. We deliver success to the enterprise by helping consolidate, organize and manage large volumes of data collected by businesses. Working with data sources that are often disparate and complex, we make accurate, high quality, relevant information readily available to the people that need it. By being better informed, these companies are empowered to make key decisions and implement strategies for making their enterprises successful. Visit www.saksoft.com.

For further information, please contact:

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BSE: 590051 | NSE: SAKSOFT | Bloomberg: SAK:IN | Reuters: SAKS.NS

Saksoft Ltd.

Earnings Presentation

Q4 FY 2013-14

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Please note that this presentation is based on the publicly available information on Saksoft including but not limited to Company's website and Annual Reports.

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This presentation does not constitute an offer or invitation to purchase or subscribe for any shares in the Company and neither any part of it shall form the basis of or be relied upon in connection with any contract or commitment whatsoever.

Particulars

- Performance Review
- Consolidated Financial Summary
- Key Business Highlights
- Consolidated Quarterly P & L

Performance Review

Consolidated FY 2014 Review

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Consolidated Financial Summary

Particulars	Metrics	31-Mar-14 Q4 FY13-14	31-Mar-13 Q4 FY12-13	% Change	FY 2013-14	FY 2012-13	% Change
Revenue	Total Revenue (INR Crore)	53.90	50.30	7%	225.45	159.74	41%
	Net Revenue (INR Crore)	53.81	50.02	8%	224.37	158.97	41%
Profit	EBITDA (INR Crore)	6.04	4.99	21%	24.55	18.03	36%
	PBT (INR Crore)	4.74	3.63	31%	19.28	12.38	56%
	PAT (INR Crore)	3.75	3.30	14%	15.12	10.91	39%
Margin	EBITDA	11.2%	10.0%		10.9%	11.3%	
	PBT	8.8%	7.3%		8.6%	7.8%	
	PAT	7.0%	6.6%		6.7%	6.9%	
EPS	Basic (Rs.)	3.90	3.44	13%	15.73	11.35	39%
	Diluted (Rs.)	3.64	3.25	12%	14.80	10.67	39%
ShareHolding	Promoters (%)	74.4%	74.9%		74.4%	74.9%	
	Public (%)	25.6%	25.1%		25.6%	25.1%	

Key Business Highlights

- Business from Top 5 Key customers grew by 25% through planned and systematic investment in client domains and fine-tuned engagement models.
- Signed partnerships with TIBCO Spotfire, Jaspersoft, Logi-Analytics to strengthen our core IM offering
- Successfully completed and launched the first Enterprise Mobile application for one of our UK clients along with SAP, the world's leading enterprise solutions provider
- Mentioned as one of the Top 20 companies to watch for by the CIO Review magazine
- Investment in sales efforts is paying off with company recording a high growth of 40% YOY
- Added 14 new clients during the year

Consolidated Quarterly P & L

S. No.	Consolidated Unaudited Results for the Quarter ended (All figures in INR Crore except EPS)	Q4 FY13-14 31-Mar-14	Q4 FY12-13 31-Mar-13	% Change	FY 31-Mar-14	FY 31-Mar-13	% Change
	Net Sales / Income from Operation						
1	Income	53.81	50.02	7.58%	224.37	158.97	41.14%
2	Expenditure						
(a)	Employee Cost	22.54	21.74	3.68%	95.44	70.60	35.18%
(b)	Depreciation	0.35	0.35	-	1.30	1.42	-8.45%
(c)	Other Expenditure	25.32	23.57	7.42%	105.46	71.11	48.31%
(d)	Total Expenditure	48.21	45.66	5.58%	202.20	143.13	41.27%
	Profit from Operations before Other Income, Interest & Exceptional Items (1-2)	5.60	4.36	28.44%	22.17	15.84	39.96%
4	Other Income	0.09	0.28	-67.86%	1.08	0.77	40.26%
5	Profit before Interest and Exceptional Items (3+4)	5.69	4.64	22.63%	23.25	16.61	39.98%
6	Interest	0.95	1.01	-5.94%	3.97	4.23	-6.15%
7	Profit after Interest but before Exceptional Items (5-6)	4.74	3.63	30.58%	19.28	12.38	55.74%
8	Exceptional Items	-	-		-	-	
9	Profit(+)/ Loss (-) from Ordinary Activities before Tax (7+8)	4.74	3.63	30.58%	19.28	12.38	55.74%
10	Tax Expenses	0.99	0.33		4.16	1.47	182.99%
11	Net Profit(+)/ Loss (-) from Ordinary Activities after Tax (9-10)	3.75	3.30	13.64%	15.12	10.91	38.59%
12	Extraordinary Items (net of tax expense Rs.)	-	-		-	-	
13	Net Profit(+)/ Loss (-) for the Period (11-12)	3.75	3.30	13.64%	15.12	10.91	38.59%
14	Paid-up Equity Share Capital of Rs10/- each	10.24	10.16		10.24	10.16	
15	Earnings Per Share (EPS) in Rs.						
(a)	Basic EPS before Extraordinary items	3.90	3.44	13.37%	15.73	11.35	38.59%
(b)	Diluted EPS after Extraordinary items	3.64	3.25	12.00%	14.80	10.67	38.71%

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