An IBA Approved & ISO 9001, 14001, 45001 Certified Logistics Co.

January 14, 2025

To

The Manager-Listing Department
National Stock Exchange of India Limited
Exchange Plaza, 5th Floor,
Plot No. C/1, G-Block,
Bandra-Kurla Complex Bandra (E),
Mumbai - 400 051

**SCRIP CODE: PRLIND** 

SUB: BUSINESS UPDATE AT THE END OF THIRD QUARTER OF FY2025 (Q3 FY25)

Dear Sir,

With reference to the above-mentioned subject, we hereby enclose the Quarterly Business Update of the Company at the end of Third Quarter (Q3 FY25) and Nine Months ended on December 31, 2024.

Kindly take the aforesaid information on record and oblige.

Thanking You

Yours faithfully,
For Premier Roadlines Limited

Gaurav Chakarvati (Company Secretary & Compliance Officer) M. No. A69115



# Strong Q3 Performance and Expanding Capabilities Set Stage for Growth

**Delhi, India, January 14, 2025**: Premier Roadlines Limited (NSE: PRLIND) reports its Business Update for the Quarter and Nine months ended December 31, 2024.

## **Key Highlights**

#### Revenue Growth:

In Q3 FY25, revenue stood at Rs **80** crore, bringing the cumulative revenue for 9MFY25 to Rs **193** crore, compared to Rs **229** crore for the entire FY24, reflecting robust growth

## Revenue Mix for 9MFY25:

In 9MFY25, Over-Dimensional/Over-weight Cargo (ODC) contributed **21**%, Contracted Integrated Logistics Services stood at **20**%, General Logistics at **38**%, and Project Logistics at **21**%.

#### Order Execution:

The number of orders executed in Q3 FY25 was **9,618**, with cumulative orders for 9MFY25 at **25,352**, compared to **26,460** in FY24.

#### Asset Procurement:

Added 4 new pullers and 46 axles in Q3 FY25 at a cost of Rs 12.37 crore. These were funded through internal accruals and bank financing. This acquisition increases fleet size to 6 Pullers and 64 Axles

## • Strategic Acquisition:

Acquired PRL Supply Chain Solutions as a wholly owned subsidiary. It expands services to Ocean Freight, Air Freight, Project Logistics, and Warehousing & Distribution.

### ODC Consignment Success

Completed two over-dimensional cargo (ODC) consignments ahead of schedule. The Pune-to-Gadchiroli consignment was delivered in 26 days (vs. 45 days estimated). The Greater Noida-to-Panipat consignment, completed in 18 days (vs. 30 days estimated), overcame significant challenges with PRL's innovative planning and execution, ensuring safe and intact delivery.

Key Performance Indicator	Q3FY25	9MFY25	FY24
Revenue (Rs crore)	80	193	229
Number of Orders	9,618	25,352	26,460

The growth in Q3 for Project Logistics and ODC services was driven by the approval of multiple large-scale projects and increased demand for specialized transportation solutions. With these positive trends and our enhanced capabilities, we are well-positioned to achieve good growth in FY25.



#### **About Premier Roadlines Limited**

Founded in 2008, Premier Roadlines Ltd (PRL) is an IBA-approved and ISO-certified provider of surface logistics for dry cargo, handling shipments from 1MT to 250MT. PRL offers a range of services including project logistics, over dimensional cargo, contracted integrated logistics, general logistics and Fleet Rentals. The company serves leading clients like Tata, Thyssenkrupp, L&T, and KEC across sectors such as energy, infrastructure, renewables, and heavy engineering. Utilizing third-party operators and a fleet of trucks, trailers, and hydraulic axles, PRL operates a comprehensive PAN India network with expanding operations in Nepal and Bhutan. With its corporate office in Delhi, 28 branch offices, and a workforce of 210 employees, PRL managed 26,460 orders for 940 customers in FY24, overseeing a total of 19,851 vehicles.

Premier Roadlines Limited (PRL) is listed on national Stock Exchange of India under symbol: PRLIND. For more information about the company, please visit <a href="https://prlindia.com/">https://prlindia.com/</a>