PREMIER ROADLINES LTD.®

We serve excellence ....

An IBA Approved & ISO 9001, 14001, 45001 Certified Logistics Co.

November 12, 2026

To
The Manager-Listing Department
National Stock Exchange of India Limited
Exchange Plaza, 5th Floor,
Plot No. C/1, G-Block,
Bandra-Kurla Complex Bandra (E),
Mumbai - 400 051

SCRIP CODE: PRLIND

SUB: Investor Presentation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 for the half year ended on 30th September, 2026

Dear Sir,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith Investor Presentation of Premier Roadlines Limited highlighting the performance of the Company for the half year ended on 30th September, 2026.

Kindly take the same on records.

Thanking You

Yours faithfully,
For Premier Roadlines Limited

Samin Gupta

Digitally signed by Samin Gupta
DN: c=IN, o=Personal, title=4262, pseudonym=40822d64a7ba47c5b2813bef48dc1134, 2.5.4.20=f7d97a8761cbd896018931 4c8e1c5e125388940 1e502f06e764d16b229a7d924, postalCode=110065, st=Delhi, serialNumber=701b3466d12dac29046bb4873bc227b39ecafd5bf18a73ddc6818faae26794e7, cn=Samin Gupta
Date: 2026.11.12 17:38:57 +05'30'

Samin Gupta
Whole Time Director & CFO
DIN: 09621798

PREMIER ROADLINES LTD.
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INVESTOR PRESENTATION

H1FY27



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H1FY27 Financials



From the Chairman's Desk



Mr. Virender Gupta

Chairman & Managing Director

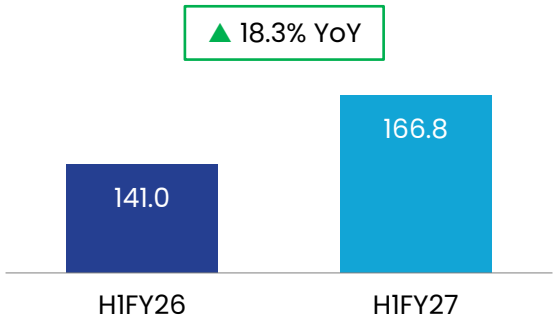
"H1FY27 witnessed **steady business momentum** across our key logistics segments, particularly Project Logistics and ODC, supported by strong demand from the power, transformer and renewable energy sectors. We delivered **revenue growth, with absolute EBITDA and PAT improving YoY** despite operating cost pressures. Importantly, **profitability also improved sequentially compared with H2FY26.**

During the period, the transportation ecosystem continued to face challenges arising from geopolitical developments, rising operating costs and tighter credit availability for smaller fleet operators, resulting in reduced fleet availability and higher vehicle hiring costs. The impact was more pronounced in **Contract Integrated Logistics**, where limited pass-through of non-fuel cost increases under existing contracts resulted in margin pressure. However, **strong execution in Project Logistics and ODC**, along with flexible spot-market pricing in General Logistics, helped mitigate these pressures. **With certain contracts approaching renewal in Q3FY27 and Q4FY27, we are adopting a more disciplined approach to contract pricing to better reflect prevailing operating costs and improve cost recovery**.

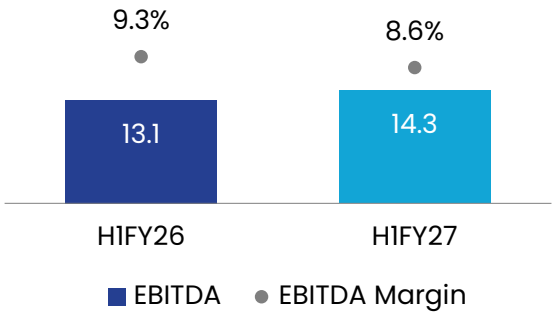
Looking ahead, **H2 typically witnesses stronger business activity compared with H1**, providing a favourable seasonal backdrop. Going forward, we remain focused on execution efficiency, customer servicing, and strengthening our specialised Project Logistics and ODC capabilities to support sustainable long-term growth."

Revenue Growth with Sequential Profitability Recovery Amid Cost Pressures

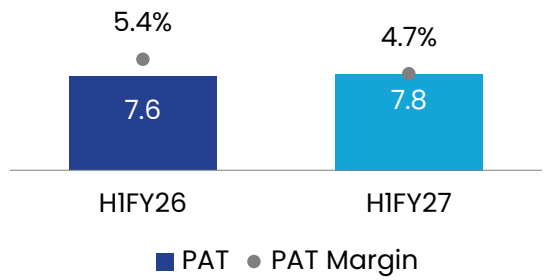
Revenue from Operations (Rs Cr)



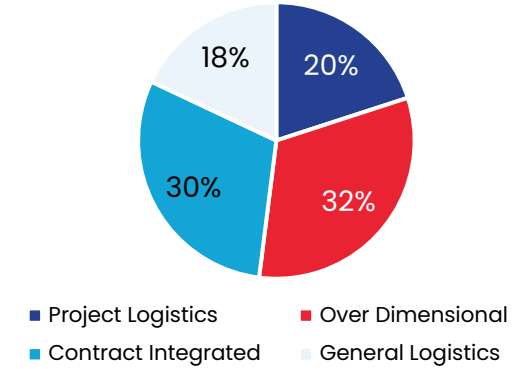
EBITDA (Rs Cr) & Margin (%)



PAT (Rs Cr) & Margin (%)



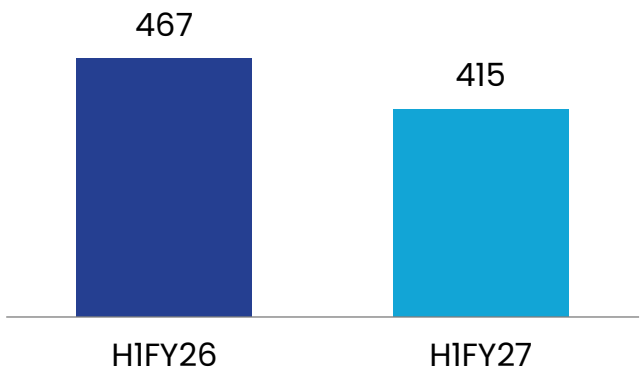
Segment-wise Revenue Mix (H1FY27)



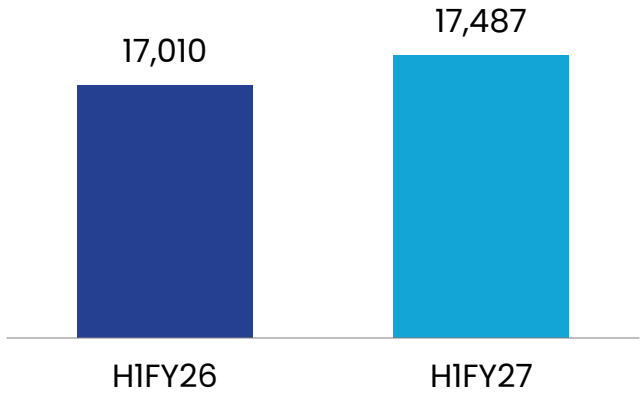
- **Revenue Growth Drivers:** Steady demand from the power, transformer and renewable energy sectors, coupled with strong execution in Project Logistics and ODC, supported revenue growth. Higher average revenue per order further contributed to performance.
- **Contract Logistics Margin Pressures:** Geopolitical disruptions, rising non-fuel operating costs and tighter credit availability for smaller fleet operators constrained vehicle availability, resulting in higher vehicle hiring costs. While diesel-related escalations are largely passed through, **limited recovery of non-fuel cost increases under existing contracts impacted EBITDA margins.**
- **Resilience Through Specialised Logistics:** Project Logistics and ODC contributed **52% of revenue in H1FY27, compared with 50% in H1FY26**. Strong execution and high-capacity utilisation in these segments helped mitigate margin pressures, while spot-market pricing in General Logistics enabled better cost recovery. EBITDA and PAT also improved compared with H2FY26, indicating a sequential recovery in profitability. **Going forward, the Company plans to increase the contribution of Project Logistics and ODC, given their higher margins. Contracts nearing expiry are expected to be renewed at revised prices, which is expected to further support margins.**
- **Expansion of Specialised Fleet Capabilities:** In line with its strategic focus on specialised logistics, the Company added **1 heavy-duty puller and 16 hydraulic axle lines during H1FY27**, strengthening its execution capabilities for complex cargo movements.
- **Positive Operating Cash Flow and Debt Reduction**: Generated operating cash flow of Rs 22.4 Cr in H1FY27, while total borrowings declined from Rs 55.9 Cr in March 2026 to Rs 41.9 Cr in September 2026.

Key Operational Metrics

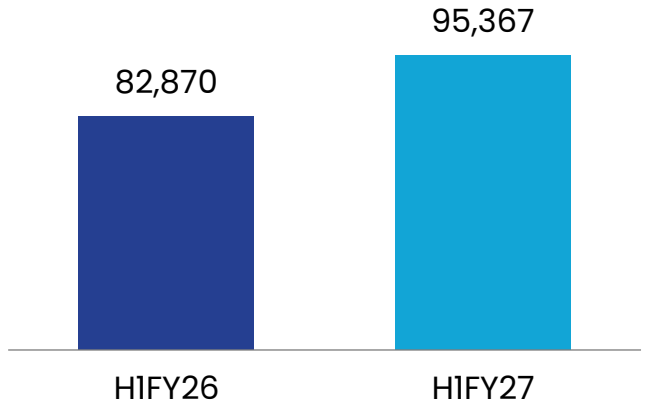
Number of Customers served (#)



Number of Orders (#)



Average Revenue per Order (in Rs)



- **Stronger Customer Engagement:** Continued focus on high-quality, long-term customer relationships, with **higher orders per customer** reflecting deeper engagement and repeat business despite a more focused customer base.
- **Improved Revenue Realisation:** Higher average revenue per order, supported by demand for **specialised Project Logistics and ODC services**, particularly from the power and transformer sectors.
- **Higher Vehicle Handling Activity:** Handled **13,216 vehicles in H1FY27, up 5.2% YoY**, reflecting continued transportation activity despite prevailing fleet availability constraints.

Standalone Profit & Loss – H1FY27

Particulars (Rs Cr)	H1FY27	H1FY26	YoY (%)	FY26	FY25	YoY (%)	FY26*
Revenue From Operations	166.8	141.0	18.3%	330.8	288.3	14.7%	332.1
Other Income	0.1	0.0		0.1	0.2		0.1
Total Income	**166.8**	**141.0**	**18.3%**	**330.8**	**288.5**	**14.7%**	**332.2**
Freight and Operating Expenses	140.2	117.0		283.5	245.9		284.6
Employee Benefit Expenses	8.0	6.9		14.3	12.1		14.3
Other Expenses	4.3	3.9		7.9	6.2		7.9
EBITDA	**14.3**	**13.1**	**9.4%**	**25.1**	**24.3**	**3.4%**	**25.3**
EBITDA Margin (%)	*8.6%*	*9.3%*	*-70 bps*	*7.6%*	*8.4%*	*-82 bps*	*7.6%*
Depreciation and Amortisation Expenses	2.0	1.6		4.0	1.7		4.0
EBIT	**12.4**	**11.5**	**7.8%**	**21.1**	**22.5**	**-6.4%**	**21.3**
EBIT Margin (%)	*7.4%*	*8.1%*	*-73 bps*	*6.4%*	*7.8%*	*-144 bps*	*6.4%*
Finance Cost	2.0	1.2		2.6	1.8		2.6
Exceptional items	0.0	0.0		0.0	-0.4		0.0
Profit Before Tax	**10.4**	**10.3**	**0.5%**	**18.5**	**21.2**	**-13.0%**	**18.6**
Tax Expense	2.5	2.7		4.8	5.5		4.8
PAT	**7.8**	**7.6**	**2.8%**	**13.6**	**15.7**	**-13.0%**	**13.8**
PAT Margin (%)	*4.7%*	*5.4%*	*-71 bps*	*4.1%*	*5.4%*	*-131 bps*	*4.1%*
EPS (Rs/share)	3.4	3.3		6.0	7.1		6.0

*Consolidated

Building Our Specialised Fleet for Greater Agility

Total 12 Pullers and 160 Axles through IPO Proceeds, Internal Accruals and Bank Finance



12 Heavy-Duty Pullers

- Volvo FM500
- Eicher Pro 8055

160 Hydraulic Axle Lines

- Goldhofer THPSL 45 Tons
- TII Scheuerle UHD (36T)
- VMT & Super Bhim HD



Growth Strategy

Building an Asset Right Model

Invest in acquiring and developing niche assets with limited availability through third-party vendors. This approach aims to enhance value for clients and expand service to previously untapped customer segments. Only a selective number of these assets will be acquired.

Serving High Growth Sectors

Expanding into new sectors such as Defence, Transformers, Hydro Projects, and Oil & Gas, while deepening our presence in existing industries.

Nurturing Partnerships to Build a Stronger Brand

Establish strong, mutually beneficial long-term relationships with transporters, Small Fleet Owners and Agents & Customers.

Continue to build brand image by providing quality services.

Focus on adhering to the quality standards to get repeat orders.

Expanding Transport Network

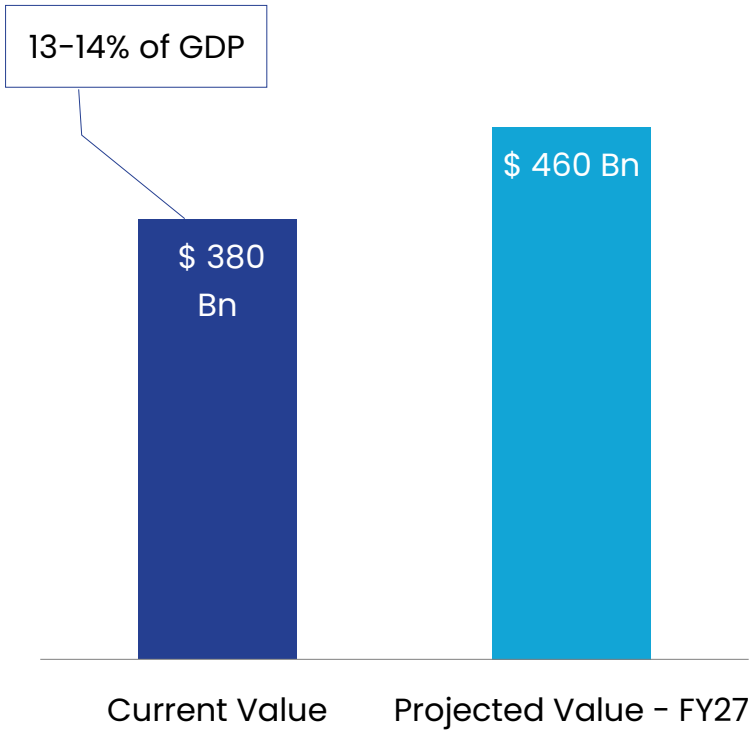
Aggressively penetrate domestic markets by expanding our transportation network to increase visibility and establishing additional branches in new locations.

Expanding Services

Offering comprehensive, end-to-end logistics solutions through our wholly owned subsidiary, Premier Worldwide Logistics (WOS), including Ocean Freight, Air Freight, ODC Road Movement, Warehousing & Distribution.

Indian Logistics Sector Offers Huge Growth Potential

Industry Size



India's ~$380 billion logistics sector is growing at 10–12% annually, driven by power sector investments and rising demand for pan-India movement of 400kV–765kV and HVDC transformers using specialized trailers.

Key Growth Drivers in the Indian Logistics Sector

- ✓ Nationwide demand for transformers is driving the need for specialized trailers and pan-India heavy-duty logistics.
- ✓ HVDC (High Voltage Direct Current) transformer projects are in the pipeline, indicating long-term demand for precision logistics solutions.
- ✓ Multiple new refinery and brownfield expansion projects are creating demand for oversized and critical equipment transportation.
- ✓ Rising defence investments require complex logistics for transporting heavy equipment to remote and hilly terrains.
- ✓ Upcoming hydroelectric projects in tough Himalayan regions demand time-bound and technically advanced logistics execution.
- ✓ Rapid growth in solar, wind, and hybrid energy projects is boosting logistics needs for large components like blades and inverters.
- ✓ New cement plants and modernization drives are increasing the movement of ball mills, rotary kilns, and pressure vessels.

Source – Logistics Skill Council & Financial Express

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Company Overview



Company Overview



- Premier Roadlines Limited, backed by four decades of logistics expertise, delivers reliable and efficient transportation solutions across India
- Serving marquee clients across a well-diversified portfolio of industries including Defence, Transformers, Hydro Projects, Oil & Gas, Energy, Renewables, and Heavy Engineering, etc.
- Services are rendered through third-party operators using trucks, trailers, hydraulic axles, etc., along with our own specialized fleet for critical and complex assignments
- Well-established pan-India network, along with growing presence in Nepal and Bhutan
- Premier Worldwide Logistics (Wholly Owned Subsidiary) provides comprehensive end-to-end logistics, covering Ocean Freight, Air Freight, Project Logistics, and Warehousing & Distribution

Over Dimension/ Over Weight Cargo



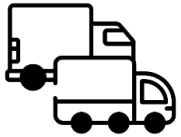
Project Logistics



Contract Integrated Logistics



General Logistics



Premier Worldwide Logistics(WOS)



Experienced Management at the Helm



Virender Gupta - *Chairman & Managing Director*

Experience: 30+ years

Qualification: Bachelor of Commerce from University of Delhi.

Responsible for the Business Development, Legal Operations, Compliance and overall management of the business.



Samin Gupta - *Whole-time Director and Chief Financial Officer*

Experience: 3+ years

Qualification: Business Administration in Finance and Accountancy from Christ University, Bengaluru, India, Master of Science in Supply Chain and Logistics Management from University of Warwick, UK.

Responsible for Finance and Accountancy policies of the company.



Rakhi Gupta - *Whole-time Director*

Experience: 15+ years

Qualification: Bachelor of Arts from University of Delhi.

Responsible for general business & administration activities of the company.

Additional Board of Directors



Megha Agarwal
(Independent Director)



Dipti Gupta
(Independent Director)



Mr. Pradeep Kapoor
(Independent Director)

Service Offerings - Over Dimension/ Over Weight Cargo

Specialized in safe, end-to-end transport of oversized transformers across India with advanced route planning and full regulatory compliance. Trusted partner for major power projects, delivering reliable loading, transit, and last-mile solutions.

- Conduct Feasibility Study & Route Survey, including en route obstacle and bypass assessment.
- Pan-India operations managed by expert supervisors, Volvo-trained drivers, and certified Goldhofer/TII PPU operators.
- Manage MORTH permissions and complete end-to-end approval processes.
- Develop and implement Method Statements covering Pre-Loading and Execution Protocols.
- Execute Mitigation Plans alongside strict EHS and Compliance checklist adherence.
- Handle Pan India transformer loading, unloading, and last-mile civil works.
  Coordinate bypass construction and civil work at challenging last-mile locations.







Service Offerings – Project Transportation

Premier Roadlines Limited (PRL) is an experienced and structured project logistics company, equipped with advanced technology, specialized equipment, and strategic assets to manage even the most challenging cargo movements across India.

- Capable of handling and executing projects for goods ranging from 1MT to 250MT.
- Our fleet, comprising both in-house and outsourced assets, includes specialized vehicles such as semi-low-bed and low-bed trailers, ideal for handling Super ODC consignments across India.
- Led by a Project Head with 27+ years of experience, supported by an expert fleet team and skilled workforce for safe and efficient execution of challenging projects.
- Skilled and experienced manpower to navigate and overcome all challenges during transit.
- Safe and precise cargo handling with utmost care across all operations.
- Advanced online systems with automated ETA alerts ensure timely, requirement-based deliveries.
- Strong database of qualified vendors and fleet owners to swiftly source required resources.



Service Offerings – Contract Integrated Logistics

We provide comprehensive end-to-end logistics solutions to multinational companies, addressing both inbound and outbound requirements.

Our services cover a wide range of vehicle capacities, from 1 MT to 40 MT, tailored to suit varied operational needs. We usually operate through logistics contracts of up to two years, ensuring reliability, consistency, and sustained value for our clients.

Currently managing over 30 active contracts with leading multinational clients across India.

We operate on a fully outsourced fleet model, deploying third-party vehicles across all capacities from 1 MT to 40 MT, ensuring flexibility and scalability.

Our operations are powered by a robust ERP platform and real-time tracking systems, enabling seamless management of the entire supply chain.

We have built long-standing, trusted partnerships with our clients, positioning ourselves as their preferred logistics partner for critical and recurring transport requirements.

Service Offerings – General Logistics

General logistics covers non-contracted, spot-based requirements, typically involving urgent, short-notice, or just-in-time cargo movements that fall outside the scope of long-term agreements.

This service segment is designed to handle:

- Spares and accessories for remote, hilly, or complex locations not covered under standard contracts.
- Unconventional or miscellaneous shipments requiring special handling.
- Just-in-time and short-notice requirements outside of long-term agreements.
- Key revenue driver: Accessories supporting ODC and contracted project logistics.

Expanding Services with Premier Worldwide Logistics (Subsidiary)

We have acquired Premier Worldwide Logistics(WOS), As a wholly owned subsidiary of Premier Roadlines.

This will enhance our service offerings in supply chain management across international markets. Through Premier Worldwide Logistics, we offer Ocean Freight, Air Freight, Project Logistics, and Warehousing & Distribution.



Ocean Freight



Air Freight



Project Logistics

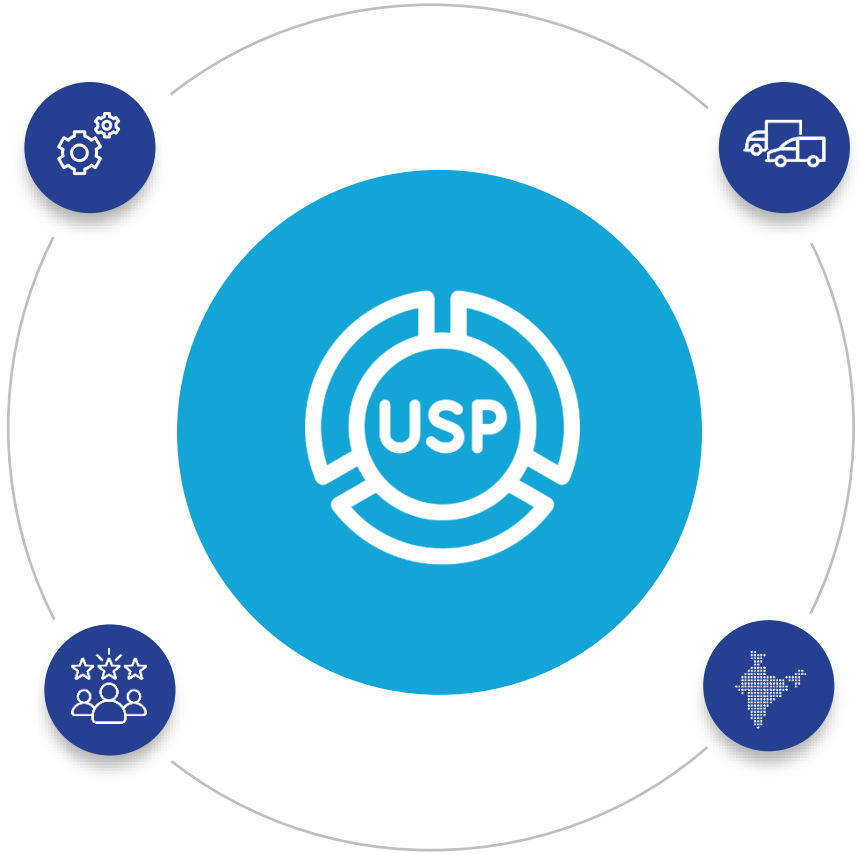


Warehousing & Distribution

Key Strengths

Serving High-Growth Sectors

Transformers, Hydro Projects, Oil & Gas, Energy, Renewables, Heavy Engineering and many more.



Asset-Light Model

Maintain an asset-light model by using third-party fleets, ensuring flexibility and scalability without major capital expenditure.

Esteemed Clientele

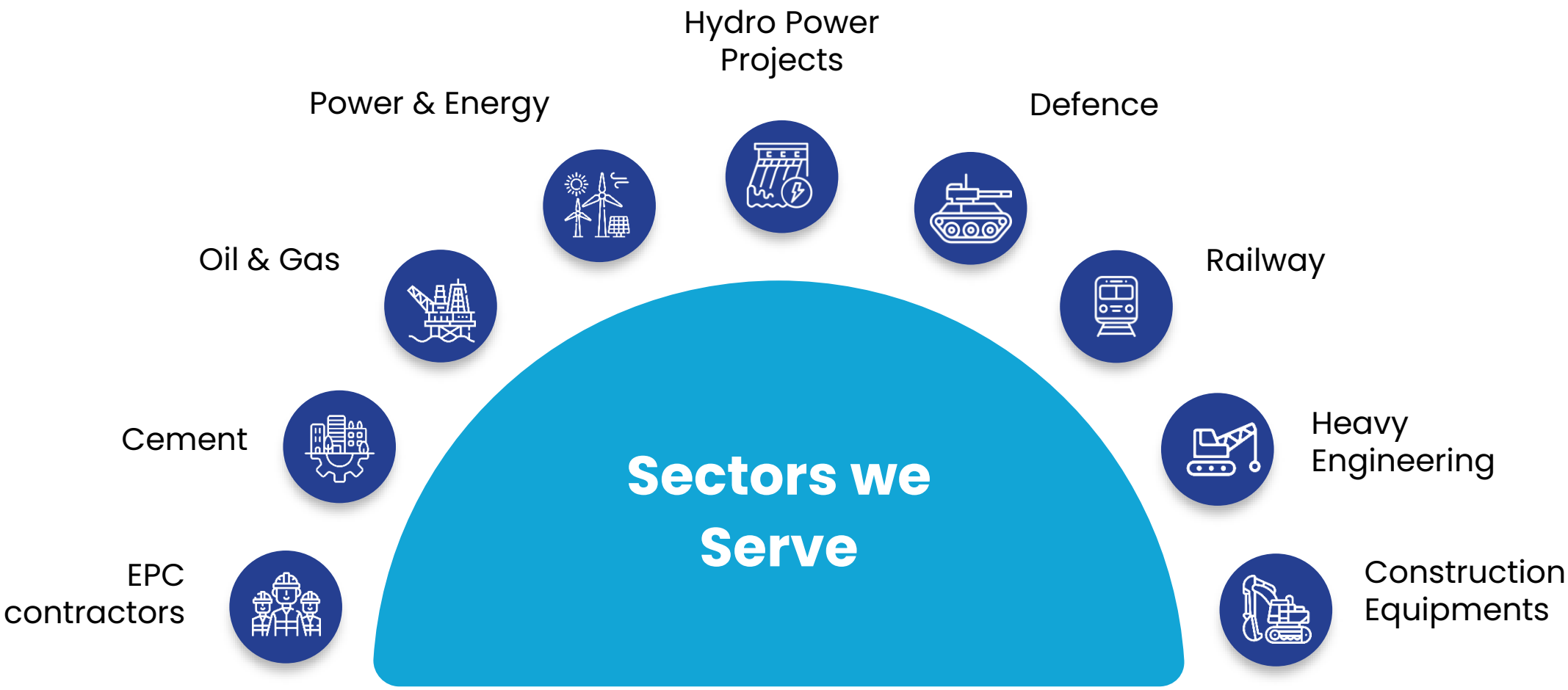
PRL carefully selects its customers before entering into business transactions, choosing to work exclusively with major clients and leading players within each sector.

Pan India Presence

With 28 branches and 233 employees, Premier Roadlines moved 13,216 GPS-tracked vehicles in H1FY27, efficiently managed via a robust ERP system.

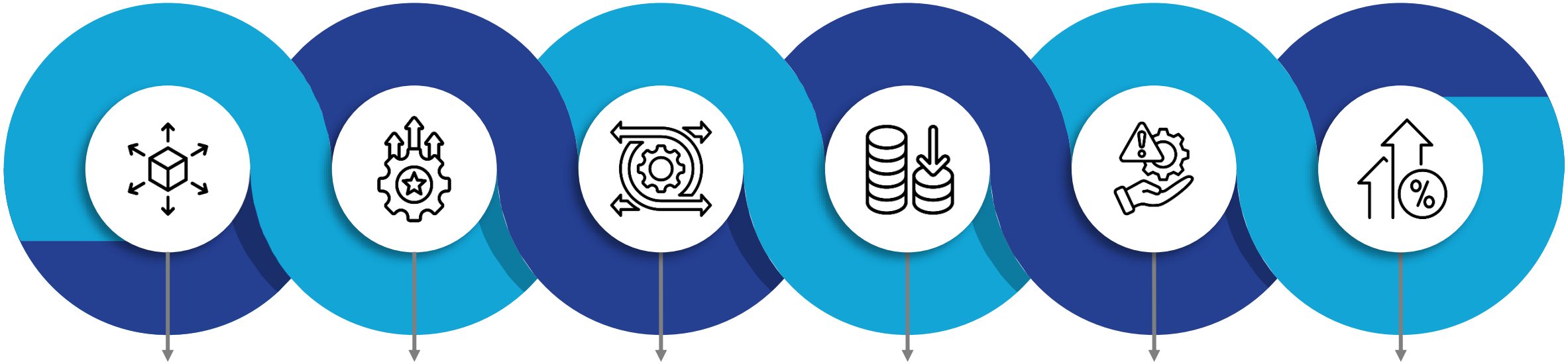
Serving High-Growth Sectors

Serving high-growth sectors in logistics enhances flexibility and resilience, allowing businesses to adapt quickly to market changes while maximizing efficiency and driving growth across multiple sectors.



Asset-Light Model

The Asset-Light Model in logistics emphasizes minimizing fixed asset ownership by leveraging partnerships and outsourcing, enabling companies to enhance operational flexibility and reduce costs while maintaining service quality.



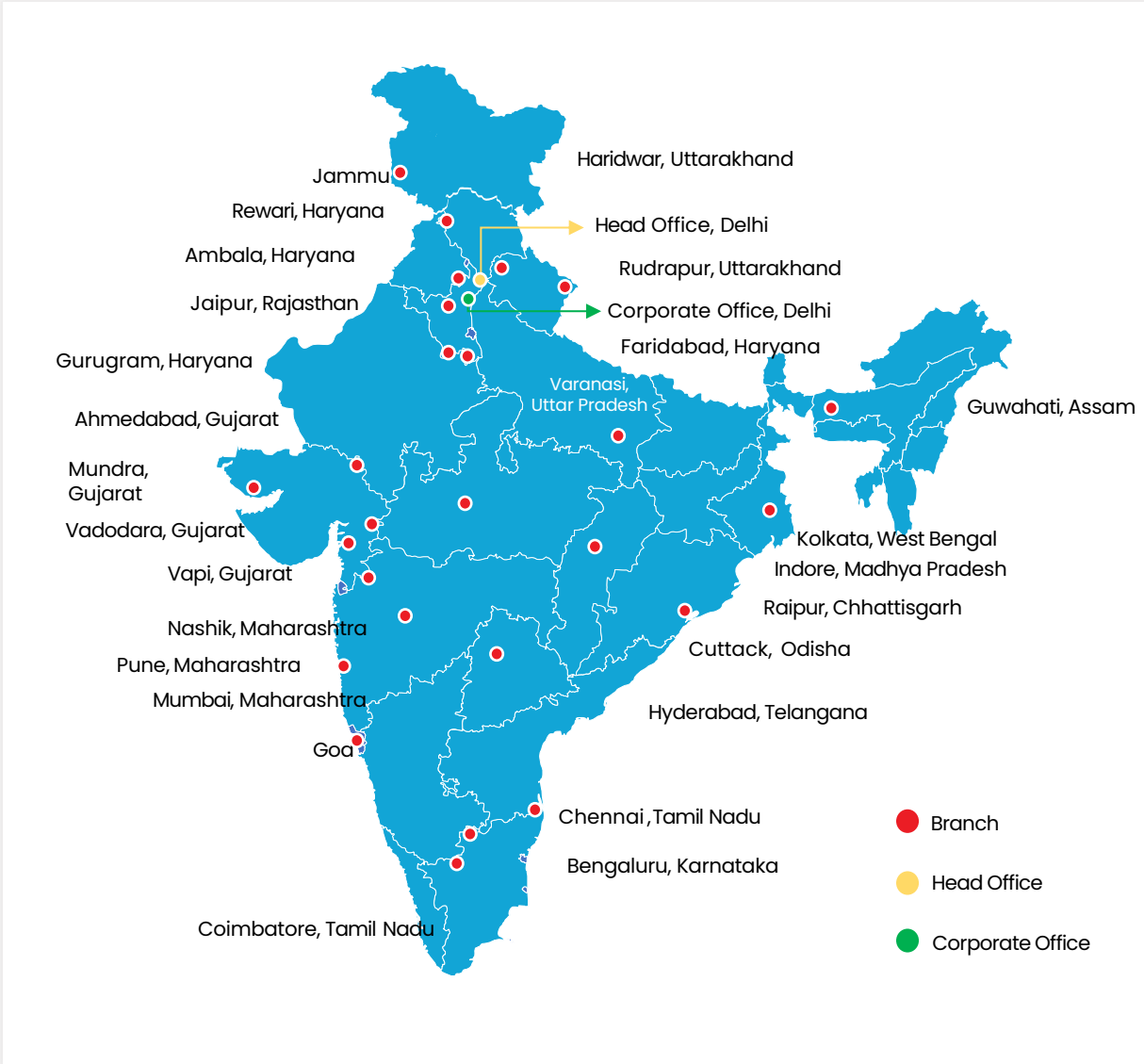
Pan India Presence with Technology Oversight

No of Branch Offices (H1FY27)	Total Vehicles Handled (H1FY27)	Employee Strength (H1FY27)
28	13,216	233

Arrangements for outsourcing trucks enabling access to larger fleet size.

Dedicated customized ERP software to track procurement of vehicles, permits/legal documents verification of the vehicle and driver, order entry & final settlement of the account.

GPS tracking system to track details of consignment, current location of the goods, exact time of the delivery of goods, fleet details, etc.



Long Standing Relationships with Marquee Clientele

- Serve a large and diverse mix of end market customers across several industry sectors.
- Working with all leading transformer manufacturers, handling units ranging up to 750 kV and 500 MVA.
- Long-standing relationships with customers like L&T construction, KEC international, ThyssenKrupp etc.
- Retention of customers enabled business growth and expansion of operations.

Few of our Esteemed Clientele

TATA POWER SOLAR
THERMAX
adani
LARSEN & TOUBRO
TOSHIBA
Linde
ReNew POWER
bemi NEW FRONTIERS. NEW DREAMS
SIEMENS energy
thyssenkrupp
Hitachi Energy
GE VERNOVA

Awards

Awarded by TP Solar Ltd. for outstanding partnership and operational support at the Business Associate Meet 2026.

Awarded at the Indo Tech Transformers Logistics Excellence Meet 2026 for outstanding logistics support and partnership excellence.

Recognised as a Preferred Supplier by Triveni Turbines at the Logistics Summit in 2023.

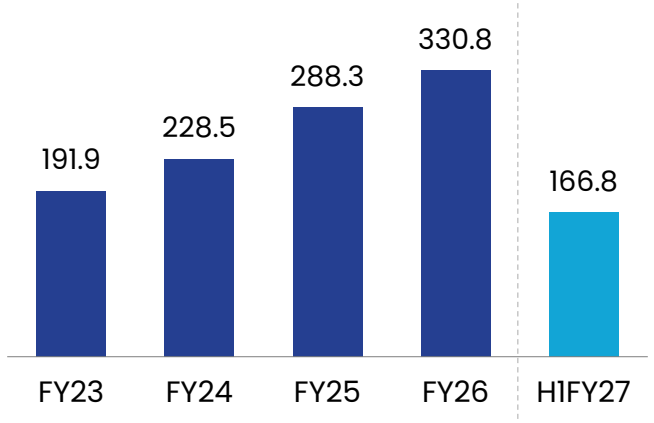
Awarded with "The Best Logistics-Large Fleet" for accelerating Large Fleet Transportation Services Pan India by Keller Group in Business Partner Meet-2022, Chennai.

Historical Financials

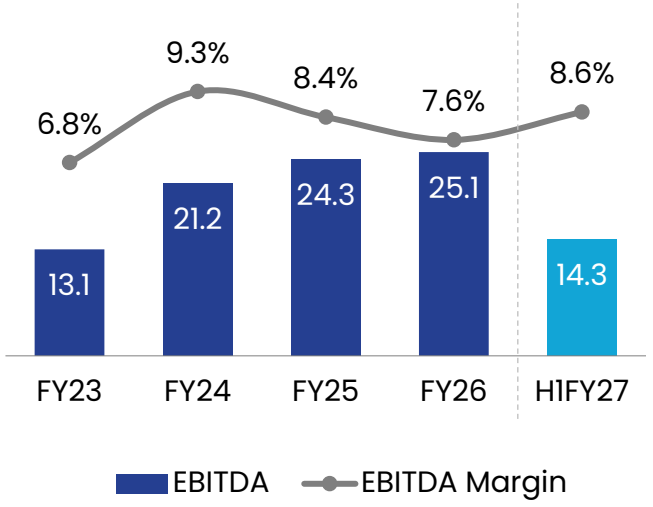


Strong Financial and Operational Performance Over the Years

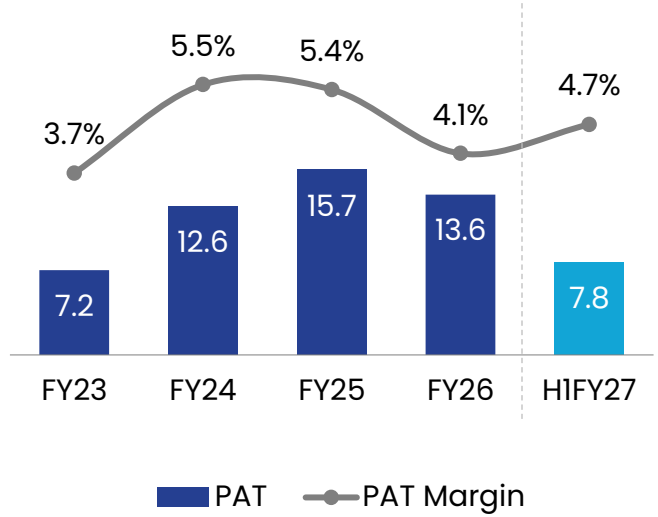
Revenue from Operations (Rs Cr)



EBITDA (Rs Cr) & Margin (%)



PAT (Rs Cr) & Margin (%)



- **Sustained Revenue Growth:** Revenue increased from **Rs 191.9 Cr in FY23 to Rs 330.8 Cr in FY26**, with **H1FY27 revenue growing 18.3% YoY**, supported by steady demand from the power, transformer and renewable energy sectors and strong execution in Project Logistics and ODC.
- **Profitability Resilience and Sequential Recovery:** Despite YoY margin pressure from higher vehicle hiring costs and limited non-fuel cost recovery in Contract Logistics, **EBITDA and PAT grew 9.4% and 2.8% YoY**, respectively, in H1FY27. **EBITDA margin improved to 8.6% from 6.3% in H2FY26**, supported by strong execution in specialised logistics.
- **Margin Improvement and Business Mix**: ODC and Project Logistics continued to support the Company's EBITDA margins due to the **healthy profitability** of these segments. Going forward, the Company plans to **increase the share of these segments in its overall revenue mix to strengthen margins**. Additionally, **contracts approaching expiry are expected to be renewed at higher prices, which could further improve profitability**.

Standalone Profit and Loss

Particulars (Rs Cr)	FY23	FY24	FY25	FY26	H1FY27
Revenue From Operations	191.9	228.5	288.3	330.8	166.8
Other Income	0.1	0.0	0.2	0.1	0.1
Total Income	**192.1**	**228.6**	**288.5**	**330.8**	**166.8**
Freight and Operating Expenses	165.2	192.6	245.9	283.5	140.2
Employee Benefit Expenses	9.6	9.6	12.1	14.3	8.0
Other Expenses	4.3	5.2	6.2	7.9	4.3
EBITDA	**13.1**	**21.2**	**24.3**	**25.1**	**14.3**
EBITDA Margin (%)	*6.8%*	*9.3%*	*8.4%*	*7.6%*	*8.6%*
Depreciation and Amortisation Expenses	0.7	0.9	1.7	4.0	2.0
EBIT	**12.4**	**20.4**	**22.5**	**21.1**	**12.4**
EBIT Margin (%)	*6.4%*	*8.9%*	*7.8%*	*6.4%*	*7.4%*
Finance Cost	2.7	3.4	1.8	2.6	2.0
Exceptional items	0.0	0.0	-0.4	0.0	0.0
Profit Before Tax	**9.6**	**16.9**	**21.2**	**18.5**	**10.4**
Tax Expense	2.5	4.3	5.5	4.8	2.5
Profit After Tax	**7.2**	**12.6**	**15.7**	**13.6**	**7.8**
PAT Margin (%)	*3.7%*	*5.5%*	*5.4%*	*4.1%*	*4.7%*
EPS (Rs/share)	4.3	7.5	7.1	6.0	3.4

Standalone Balance Sheet

Liabilities (Rs Cr)	Mar 23	Mar 24	Mar 25	Mar 26	Sep 26
Share Capital	1.5	16.8	22.9	22.9	22.9
Reserves & Surplus	25.6	22.9	66.2	79.8	87.7
Shareholders' Funds	**27.1**	**39.7**	**89.1**	**102.7**	**110.5**
Long Term Borrowings	9.3	0.1	10.2	18.1	14.7
Other Non-Current Liabilities	1.0	1.1	1.7	3.2	3.8
Total Non-Current Liabilities	**10.3**	**1.2**	**11.9**	**21.2**	**18.5**
Short Term Borrowings	27.4	36.8	28.8	37.8	27.2
Trade Payables	7.1	8.8	10.7	9.3	8.3
Other Current Liabilities	1.2	2.9	4.3	3.5	2.0
Short Term Provisions	1.0	1.8	0.2	0.2	0.3
Total Current Liabilities	**36.7**	**50.3**	**44.1**	**50.7**	**37.8**
Total Equity and Liabilities	**74.1**	**91.3**	**145.0**	**174.6**	**166.9**

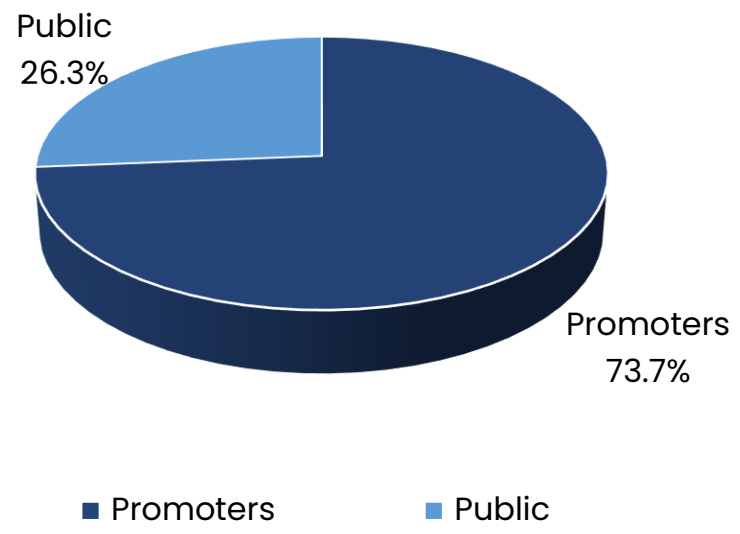
Assets (Rs Cr)	Mar 23	Mar 24	Mar 25	Mar 26	Sep 26
Property, Plant & Equipment and Intangible Assets	9.4	10.3	25.8	50.1	55.2
Deferred Tax Assets (Net)	0.3	0.3	0.0	0.0	0.0
Long Term Loans and Advances	0.1	0.0	0.1	2.7	4.7
Other Non-Current Assets	0.3	0.7	1.0	1.0	1.0
Total Non-Current Assets	**10.1**	**11.3**	**26.9**	**53.8**	**60.9**
Trade Receivables	59.2	77.4	114.5	115.2	98.5
Cash and cash equivalents	1.7	0.8	0.6	0.9	1.0
Short-Term Loans and Advances	2.9	1.7	2.0	3.1	5.4
Other Current Assets	0.2	0.2	1.1	1.6	1.0
Total Current Assets	**64.0**	**80.0**	**118.1**	**120.8**	**105.9**
Total Assets	**74.1**	**91.3**	**145.0**	**174.6**	**166.9**

Standalone Cash Flow Statement

Particulars (Rs Cr)	Mar 23	Mar 24	Mar 25	Mar 26	Sep 26
A. Net Cash Flow from Operating Activities	(3.9)	4.1	(17.5)	13.5	22.4
B. Net Cash Flow from Investing activities	(6.5)	(1.8)	(17.2)	(28.6)	(7.4)
C. Net Cash Flow from Financing Activities	10.5	(3.2)	34.9	15.4	(14.9)
Total increase (decrease) in cash and Cash equivalents during the period (A+B+C)	**0.1**	**(0.9)**	**0.2**	**0.3**	**0.1**
Cash and cash equivalents at beginning of year	1.6	1.7	0.4	0.6	0.9
Cash and cash equivalents during the period	**1.7**	**0.8**	**0.6**	**0.9**	**1.0**

Stock Information

Shareholding Pattern (as on 30th September, 2026)



Stock Information (as on 12th November, 2026)	
NSE Code	PRLIND
CMP (Rs)	42.0
Market Cap (Rs Cr)	96.0
Shares O/s (Cr)	2.29
Face Value (Rs)	10
Average Trading Volume ('000)	31

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