



27th May, 2025

To,
Manager - Listing Compliance Department
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex,
Bandra (East), Mumbai-400051
SYMBOL: PRANIK

Subject: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015
- Investors Presentation

Dear Sir / Ma'am,

In terms of Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, and other applicable regulations thereto, please find enclosed herewith Investors Presentation for the Financial Year 2024-25.

The same will be made available on the Company's website, i.e., on www.pranikgroup.com.

This is for your kind information and records.

Thanking you,

Yours faithfully,

For and on behalf of **Pranik Logistics Limited**
(Formerly known as *Pranik Logistics Private Limited*)

Anushree Chowdhury
Company Secretary
& Compliance Officer

PRANIK LOGISTICS LIMITED

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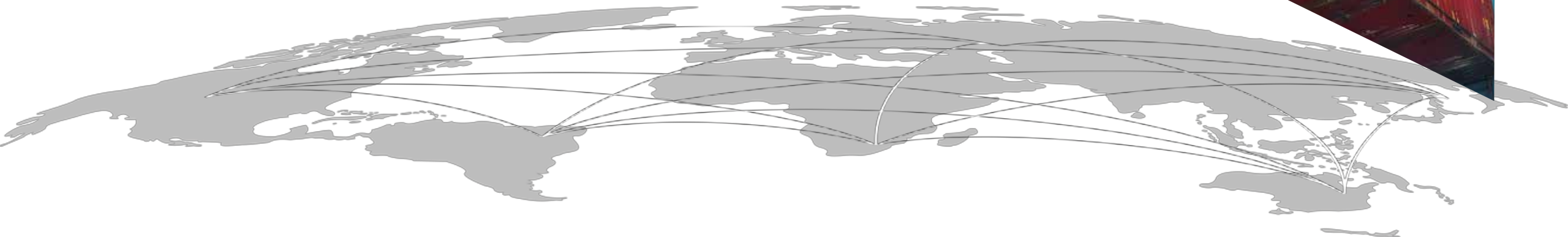
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**PRANIK
LOGISTICS**

PRANIK LOGISTICS LTD. FY 2025

INVESTOR PRESENTATION





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From the Director's Desk

The only permanent thing in the world is CHANGE. Logistics as in general is also under the same umbrella and is untouched by CHANGE. It has become a vital part of all the businesses irrespective of the industry. Logistics has a major role to play in deciding the success of any business. We here at PRANIK, have made an attempt to bring together high- rise experiences of the Logistics industry to build a supply chain system fit for every business needs.

We have grown exponentially over the years and are looking forward to rise high in the ladder.



OUR VISION

Our Vision is to make Pranik the most innovative Supply Chain Management Services Company, focused on highest value creation for its customers.



OUR MISSION

At Pranik, we strive to provide our clients with best of services customized to meet their unique needs through effective collaboration, management and optimization of its integrated value chain.

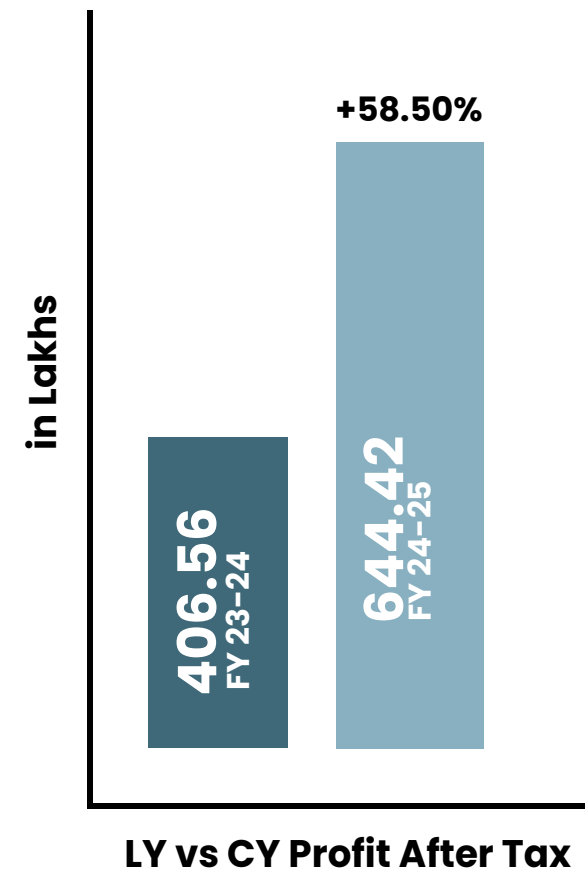
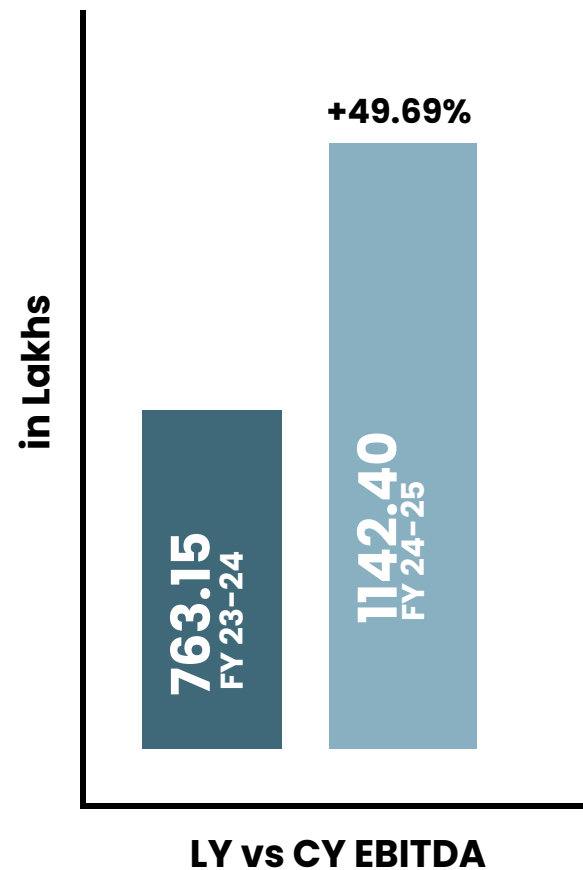
To deliver the Right Product, in the Right Condition, at the Right Place, at the Right Time, to the Right Customer, at the Right Cost.



- Centrally monitored Vehicle movement control room to meet transport SLA.
- Trained team to grab automated warehouse management through HHT-based WMS
- Customized Reverse logistics functions
- On-board centralized and local backup force to accept sudden spikes in logistical criticality & business requirement
- Well Experienced in Last-Mile forward and reverse logistics
- Vastly experienced in processing and delivering B2B customers in bulk numbers.
- Customized value-added service to customers.



- **Revenue Surge:**
Total revenue grew by 56.6% (₹10,604.47 Lakhs vs ₹6,770.08 Lakhs), showcasing significant expansion in operations.
- **Core Operational Growth:**
Income from operations alone increased by ₹3,791.66 Lakhs (+56.7%), indicating strong market demand or increased volumes.
- **Improved Profitability:**
Net profit (PAT) rose by 58.5% (₹644.42 Lakhs vs ₹406.56 Lakhs), driven by operational leverage despite rising costs showing company's ability to scale efficiently.
- **Stable Finance Cost Management:**
Finance costs remained nearly flat (+2.6%), reflecting disciplined borrowing.
- **Tax Outgo Increased with Profit:**
Tax expense increased proportionately, maintaining effective tax discipline as profits grew.
- **Healthy Business Momentum:**
Overall financials reflect a company in high growth mode with solid revenue and profit gains, preparing for future scalability.



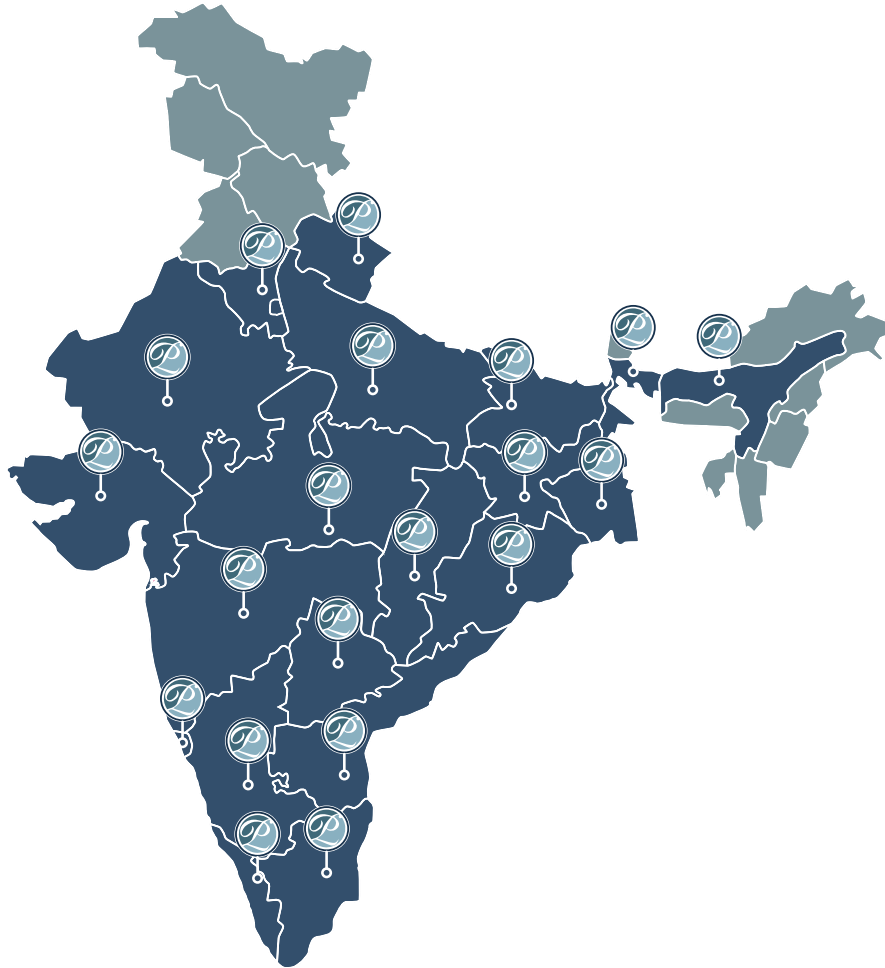


Profit & Loss Statement

Particulars		For the year ended 31-Mar-25	For the year ended 31-Mar-24
1	Revenue from operations	10,475.59	6,683.93
2	Other income	128.88	86.15
3	Total Income (1+2)	10,604.47	6,770.08
4	Expenses		
	Purchases of stock-in-trade	-	-
	Employee benefits expense	1,531.73	1,208.46
	Finance costs	175.47	171.04
	Depreciation and amortisation expense	281.29	206.10
	Other expenses	7,754.79	4,627.43
	Total expenses	9,743.27	6,213.03
5	Profit / (Loss) before tax (3 - 4)	861.20	557.05
6	Tax expense:		
	Current tax expense for current year	215.75	157.61
	Current tax expense relating to prior years	-	-
	Less: MAT Credit Entitlement/(Utilised)	215.75	157.61
		-	-
	Deferred tax expenses for current year	215.75	157.61
		1.02	(7.12)
7	Profit / (Loss) for the year (5 - 6)	644.42	406.56
8	Earnings per share (of Rs. 10/- each):		
	(a) Basic	5.85	7.54
	(b) Diluted	5.85	7.54
Note : This is only for representation purpose only.			



Pranik operates with more than 100% operational sites PAN India. Pranik Logistics Limited has implemented Logistics and Warehousing solutions **over 13 states of India** in various sectors including **Manufacturing, Pharma, Hospitality, Constructions, Online & Offline Retail etc.**



- Rajasthan
- Gujarat
- Uttar Pradesh
- Bihar
- Jharkhand
- West-Bengal
- Chhattisgarh
- Haryana
- Uttarakhand
- Odisha
- Assam
- Maharashtra
- Karnataka
- Tamil-Nadu
- Andhra Pradesh
- Telangana
- Kerala
- Delhi



Clients





SCM Middle East Conclave & Awards 2025 – Dubai

We are proud to share that Pranik Logistics was honoured with the **"Excellence in End-to-End Supply Chain Operations"** award at the prestigious **SCM Middle East Conclave & Awards 2025**, held in Dubai. Mr. Pranav Kumar Sonthalia, Managing Director, was recognised for his innovative strategies and leadership in redefining logistics excellence. His insights into emerging trends, technology, and operational transformation earned wide appreciation across the global logistics community.



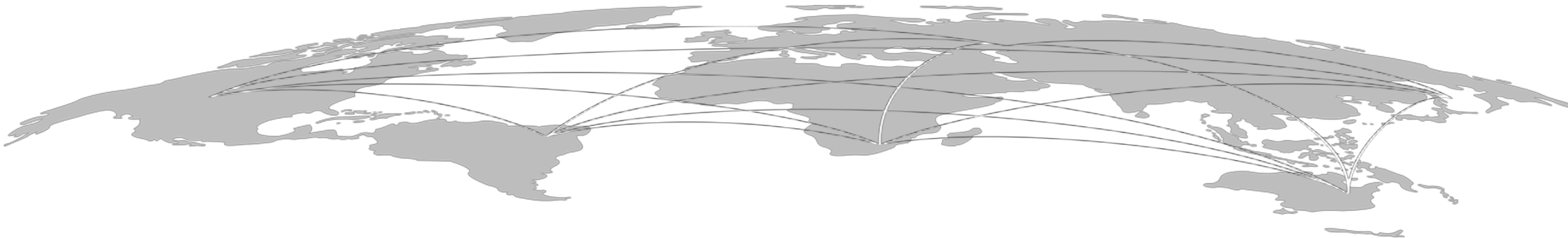
NSE Listing & IPO Meet 2024 – A Landmark Achievement

In October 2024, Pranik Logistics marked a historic milestone with a successful **Initial Public Offering (IPO)** and grand listing on the **National Stock Exchange (NSE)**. The IPO Meet was a celebration of vision, resilience, and strategic growth – reflecting our commitment to operational excellence and investor trust. This pivotal moment not only positioned us for future expansion and infrastructure development but also reaffirmed our role as a rising force in the logistics industry. The event brought together stakeholders, industry leaders, and team members in a unified vision for transformative progress.



**PRANIK
LOGISTICS**

Q&A Session





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Pranik Logistics Ltd.

Thank You

