

AGC/PB/SE/2017/024

August 10, 2017

Corporate Relationship Department Bombay Stock Exchange Limited P.J. Towers, Dalal Street, Fort, Mumbai - 400 001	Corporate Relationship Department National Stock Exchange Limited Exchange plaza, Bandra Kurla complex, Bandra (E) Mumbai 400051
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Dear Sir,

Sub.: Press release for the unaudited financial results of the Company
(stand-alone and consolidated) for the quarter ended June 30, 2017

Ref.: Scrip code BSE: 500463/NSE: AGCNET

Please find attached herewith the Press release for the unaudited financial results of the Company (stand-alone and consolidated) for the quarter ended June 30, 2017.

This is for your information, record and necessary action.

Thanking You,

For AGC Networks Limited


Pratik Bhanushali
Company Secretary
Encl.: A./a.

AGC Networks Announces Q1 FY 2018 Financial Results

Mumbai, 10 August 2017: **AGC Networks Limited**, (BSE: 500463 and NSE: AGCNET), a Global Solution Integrator announced unaudited financial results for quarter ended June 30, 2017.

Consolidated Financial Highlights for the Quarter ended 30th Jun 2017

INR in Crores

Particulars	Q1 (FY 17-18)	Q1 (FY 16-17)	Comparison (YoY)
Revenue from operations	157.69	206.77	-23.7%
EBIDTA	-3.39	9.79	-
PBT	3.73	1.93	93.3%
PAT	1.42	1.88	-24.5%

Business Highlights

The company's focus on improving **customer connects**, creating **efficiency improvements** and ensuring **cost optimization** has significantly enhanced in the last few months. Various initiatives have been underway to strengthen the organization through a focused approach on delivering the changing technology landscape of customers in close coordination with Global leading OEMs (Original Equipment Manufacturers) in the space.

Speaking on the occasion, **Sanjeev Verma, Whole-time Director**, AGC Networks said "The overall technology landscape is seeing adoption of **Cloud** and **Digital** initiatives and disrupting the traditional business model of IT across verticals. AGC's investments in **Managed Services** through creation of the **Global Security Operation Center** (G-SoC), **Cloud** and **Cyber Security** has started to yield positive results. We expect these to gather momentum in the quarters ahead."

Some major project wins,

- Advanced clinical communications delivered for a large southeastern U.S. hospital system
- A long term GUARDIAN support contract for a nation-wide commercial building supply store chain in the US
- Large addition to an AGC hosted contact center for one of the largest commercial security companies in the world
- High level Access Management Solution deployed for a public service infrastructure company in Middle East
- Perimeter and Application Security provided and a Digital Transformation Journey enabled for one of the largest financial services groups in South Africa
- A CCaaS solution enabled for a New Zealand-founded multi-channel retailer

AGC Networks has been ranked by Fortune India magazine in 'The Next 500 India's Top Midsize companies'.

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About AGC Networks:

AGC Networks (AGC) is a Global Solution Integrator representing the world's best brands in **Unified Communications, Network Infrastructure & Data Center, Cyber Security (CYBER-i) and Digital Transformation & Applications** to evolve the customer's digital landscape. AGC's ability to tailor solutions across quadrants is strengthened through delivery of seamless customer support services.

A leader in Enterprise Communications in **India**, AGC has significant presence across **Middle East, Africa, North America, Singapore, Australia, New Zealand and Philippines** serving over 3000 customers.

In collaboration with global technology leaders like **Avaya, McAfee, Dark Trace, Cisco, HP, Juniper, Shoretel, Verint and Polycom** among others, AGC delivers domain-focused, flexible and customized technology solutions and seamless services that accelerate customers' business and ensures **Return on Technology Investments (ROTI)**. AGC Networks is an Essar Enterprise. For more information log on to www.agcnetworks.com

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