



**July 30, 2026**

National Stock Exchange of  
India Limited  
Exchange Plaza, C-1, Block G,  
Bandra Kurla Complex,  
Bandra (E)  
MUMBAI - 400 051

BSE Limited,  
Floor 25, Phiroze Jeejeebhoy  
Towers, Dalal Street  
MUMBAI - 400 001

Dear Sir/Madam,

|                             |                |
|-----------------------------|----------------|
| Company's Scrip Code in BSE | : 543530       |
| Company's Symbol in NSE     | : PARADEEP     |
| ISIN                        | : INE088F01024 |

**Sub: Investor Presentation**

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of the presentation, on the financial results of the Company for the quarter ended June 30, 2026, which shall be shared with Analysts/Investors.

This is for your information and records.

Yours faithfully,  
For Paradeep Phosphates Limited

Sachin Patil  
Company Secretary

Encl: As above

**PARADEEP PHOSPHATES LIMITED**

CIN No.: L20122OR1981PLC001020

**Corporate Office:** Adventz Centre, 3<sup>rd</sup> Floor, No.28, Union Street, Off Cubbon Road, Bengaluru-560 001 **Tel:** +91 80 46812500/555  
**Email:** info-ppl@adventz.com

**Registered Office:** 5th Floor, Bayan Bhawan, Pandit JN Marg, Bhubaneswar -751 001 **Tel:** +0674 666 6100 | **Fax:** +0674 2392631  
**www.paradeepphosphates.com**



[www.paradeepphosphates.com](http://www.paradeepphosphates.com)

Follow us on :  

**Nourishing the Future - Feeding the Nation**

**Earnings Presentation**

**Q1 FY2027**

# Overview of PPL



- Paradeep Phosphates Limited (PPL) is India's leading private sector phosphatic fertilizer company with a capacity of **3.7 MMTPA**
- The Paradeep plant (1.8 MMTPA) can produce **DAP** and various **NPK grades**, while the Goa plant (1.2 MMTPA) can produce **unique NPK grades** (0.8 MMTPA) and **Urea** (0.4 MMTPA) and Mangalore plant (0.7 MMTPA) can produce **Urea** (0.4 MMTPA) and **NPK-20** (0.3 MMTPA)
- PPL's competencies are in sourcing critical raw materials, producing DAP and various NPK grades, and selling to more than **12 million farmers** through a wide distribution network of over **1,00,000 retailers** across **18 states** in India. PPL also has an industrial portfolio comprising of industrial chemicals and SNF and ABC
- PPL's brands, **Jai Kisaan Navratna**, and **Mangala** hold strong equity in the minds of farmers

| Manufacturing Units                                                                | Location             | Area in acres | Installed Capacity                           | Target Market                    | Key Products                                                                     | ISO Certifications                                                                                                 | Backward Integration                                           | Advantages                                                                                                        |
|------------------------------------------------------------------------------------|----------------------|---------------|----------------------------------------------|----------------------------------|----------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------|
|   | Paradeep, Odisha     | 2,280         | NPK / DAP<br>1.8 MMTPA                       | East, Central and South of India | DAP, NPK-20, N-12, N-10, N-14                                                    | <ul style="list-style-type: none"> <li>9001</li> <li>14001</li> <li>45001</li> <li>50001</li> <li>17025</li> </ul> | Phosphoric Acid<br>500 KTPA<br><br>Sulphuric Acid<br>2.0 MMTPA | Inbound logistics via a 3.4 km pipeline from the port<br><br>Green power generated from sulphuric acid production |
|  | Zuarinagar, Goa      | 260           | NPK / DAP<br>0.8 MMTPA,<br>Urea<br>0.4 MMTPA | West, Central and South of India | NPK-10, N-12, N-14, N-19, N-28, Urea<br>N-19 is unique to the Goa plant in India | <ul style="list-style-type: none"> <li>45001</li> <li>14001</li> </ul>                                             | Ammonia<br>290 KTPA                                            | Centrally located in agriculturally developed markets with high phosphate consumption                             |
|  | Mangalore, Karnataka | 200           | NPK / DAP<br>0.3 MMTPA<br>Urea<br>0.4 MMTPA  | South of India                   | Urea and NPK-20                                                                  | <ul style="list-style-type: none"> <li>45001</li> <li>14001</li> </ul>                                             | Sulphuric Acid<br>133 KTPA<br>Ammonia<br>290 KTPA              | Proximity to port<br>Serves Key Southern States                                                                   |

# West Asia Crisis – Implications for Fertilizer Supply Chain



West Asia tensions are disrupting key shipping routes, increasing freight costs and creating supply chain uncertainty

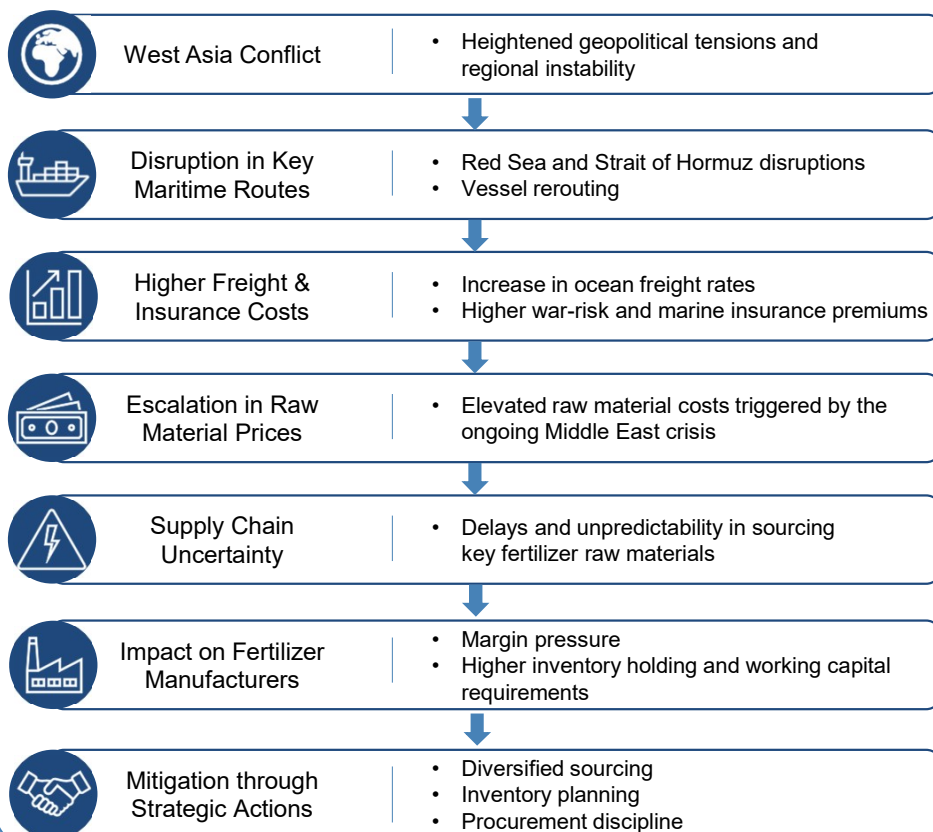
## 1. West Asia Crisis



### Key Supply Chain Disruptions

- Escalating geopolitical tensions in West Asia
- Security concerns in the Red Sea and Strait of Hormuz
- Vessel rerouting via Cape of Good Hope
- Higher insurance premiums and freight rates

## 2. From Crisis to Supply Chain Impact



## 3. Potential Supply Chain Implications

### Key Imported Raw Materials

|                                                                                     |                 |                                                |
|-------------------------------------------------------------------------------------|-----------------|------------------------------------------------|
|  | Rock Phosphate  | Longer procurement lead times                  |
|  | Phosphoric Acid | Longer procurement lead times                  |
|  | Sulphur         | Pricing volatility and availability challenges |
|  | Ammonia         | Pricing volatility and availability challenges |

### Management Response

- ✓ Diversified sourcing across multiple geographies
- ✓ Optimized inventory planning
- ✓ Flexible procurement approach
- ✓ Strong logistics partnerships
- ✓ Continuous monitoring of geopolitical developments and supply chain dynamics

## Q1 FY27 Sales Volumes

(Sales Volumes in MT)



### Total Fertilizers

985,143 MT

4.0% Y-o-Y

### DAP

(including traded DAP)

245,189 MT

55.1% Y-o-Y

### Total NPK (including TSP, Traded NPK)

472,707 MT

(8.8)% Y-o-Y

### Urea

196,646 MT

(15.8)% Y-o-Y

### Comments

Nano DAP:

- Q1 FY27: 496 KL, 62.2% Y-o-Y

TSP:

- Q1 FY27: 23,905 MT

Zypmite:

- Q1 FY27: 15,452 MT, 45.4% Y-o-Y

MOP:

- Q1 FY27: 64,715 MT, 109.6% Y-o-Y

## Management Commentary



**Mr. N Suresh Krishnan**  
**Managing Director and CEO**

“PPL has once again demonstrated strong operational and financial performance for the Q1 FY27 reflecting the strength of our integrated operations and our resilience to navigate the global volatility.

In Q1 FY27, Revenue from operations increased 36% YoY to ₹ 6,124 crore, EBITDA rose 21% YoY to ₹ 742 crore, PBT increased 24% YoY to ₹ 526 crore and PAT stood at ₹ 393 crore. Sales Volume grew by 4% to 9.85 LMT. During the quarter, full benefit of expanded capacities of sulphuric acid was available to us due to which our Sulphuric acid production was higher by 32% on Y-o-Y basis and Phos Acid Production was higher by 7% on Y-O-Y basis reflecting the strength of our backward integration in Phos Acid and Sulphuric Acid and helped us to improve our quality of earnings.

Our key project of Phos Acid expansion (Phase 1) from 500,000 MTPA to 700,000 MTPA at Paradeep is on track.

The Board of PPL in its Q1 FY27 meeting approved the investment proposal of Rs. 250 Cr for setting up Aluminum Fluoride (AlF<sub>3</sub>) Plant at Paradeep. The proposed investment aligns with the company's strategic objective to enter and diversify into related industrial chemicals space and will build and strengthen company's non subsidy portfolio in due course. The proposed investment is reinforcement of manufacturing excellence capability by having a by-product converted into value added products. These investments in Specialty /Industrial Chemicals will further augment our endeavor to create long term value for our shareholders.

Looking ahead, we believe the global uncertainty will prevail, and we will remain committed to drive growth in this challenging time through focused operational discipline.”

## Q1 FY27 Financial Highlights



(In Rupees Million)

### Total Income

Rs. 61,458

35.4% Y-o-Y

### EBITDA

Rs. 7,418

20.7% Y-o-Y

### PBT

Rs. 5,262

24.1% Y-o-Y

### Net Profit

Rs. 3,932 \*

24.0% Y-o-Y

\* Consolidated Figure

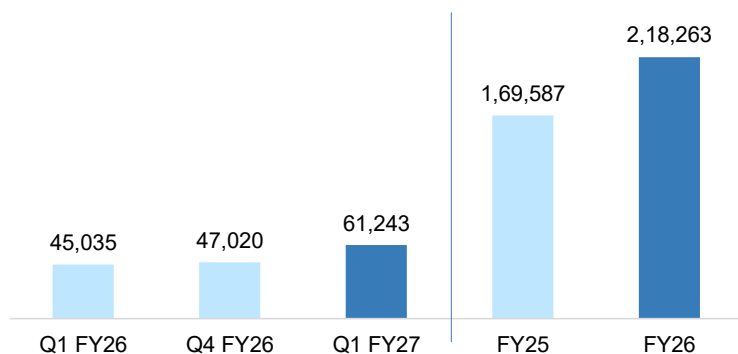
# Q1 FY27 Performance Trends

(In Rupees Million)

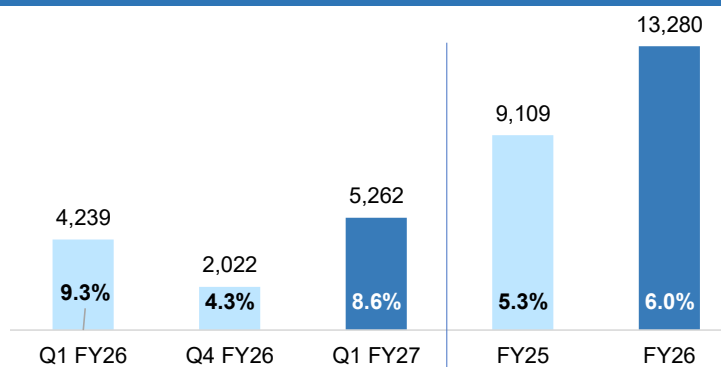


Q1 FY27 Revenue from Operations increased by 36.0% Y-o-Y and EBITDA by 20.7% Y-o-Y

## Revenue from Operations

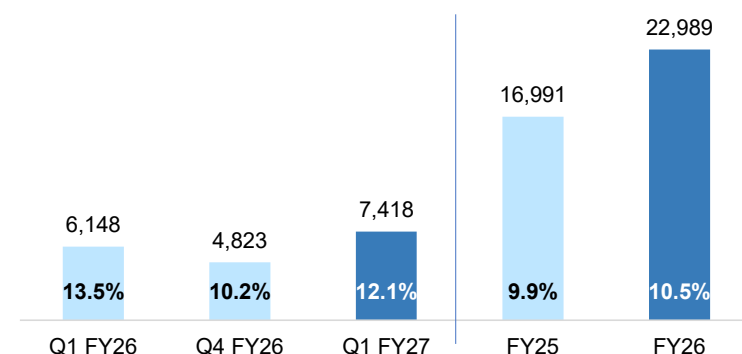


## PBT and Margins

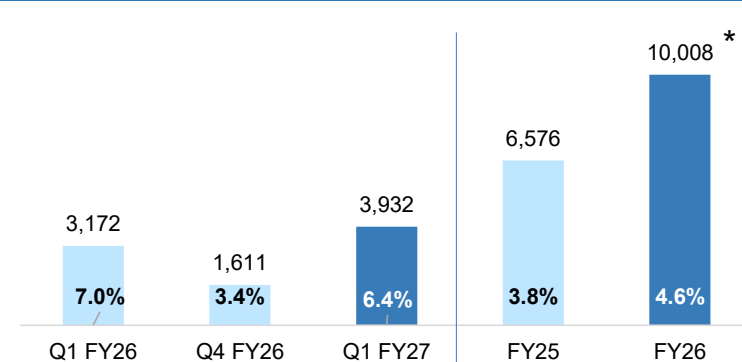


\* Consolidated Figure

## EBITDA and Margins



## Net Profit and Margins



# Financial Performance Summary

(in Rupees Million)



| Particulars                                                      | Q1      |         | Y-o-Y     | Q4      | Q-o-Q     | FY       |          | Y-o-Y     |
|------------------------------------------------------------------|---------|---------|-----------|---------|-----------|----------|----------|-----------|
|                                                                  | FY2027  | FY2026  | Growth(%) | FY2026  | Growth(%) | 2026     | 2025     | Growth(%) |
| Revenue from Operations                                          | 61,243  | 45,035  | 36.0%     | 47,020  | 30.2%     | 2,18,263 | 1,69,587 | 28.7%     |
| Other Income                                                     | 216     | 341     | (36.7)%   | 398     | (45.9)%   | 1,466    | 1,480    | (1.0)%    |
| Total Income                                                     | 61,458  | 45,376  | 35.4%     | 47,418  | 29.6%     | 2,19,729 | 1,71,067 | 28.4%     |
| Cost of Material Consumed                                        | 35,554  | 24,852  | 43.1%     | 33,246  | 6.9%      | 1,32,475 | 1,03,039 | 28.6%     |
| Purchase of Trading goods                                        | 18,573  | 15,312  | 21.3%     | 3,200   | nm        | 39,570   | 17,700   | nm        |
| Changes in Inventories of Finished Goods, W-I-P & Stock in Trade | (9,419) | (9,371) | nm        | (2,615) | nm        | (10,719) | (1,601)  | nm        |
| Employee benefits expense                                        | 872     | 802     | 8.7%      | 882     | (1.2)%    | 3,367    | 3,206    | 5.0%      |
| Other expenses                                                   | 8,460   | 7,633   | 10.8%     | 7,883   | 7.3%      | 32,048   | 31,733   | 1.0%      |
| EBITDA                                                           | 7,418   | 6,148   | 20.7%     | 4,823   | 53.8%     | 22,989   | 16,991   | 35.3%     |
| Margin                                                           | 12.1%   | 13.5%   |           | 10.2%   |           | 10.5%    | 9.9%     |           |
| EBIT                                                             | 6,361   | 5,287   | 20.3%     | 3,565   | 78.4%     | 18,957   | 13,548   | 39.9%     |
| Margin                                                           | 10.4%   | 11.7%   |           | 7.6%    |           | 8.6%     | 7.9%     |           |
| Exceptional items                                                | 218     | -       |           | 19      |           | (394)    | -        |           |
| PBT                                                              | 5,262   | 4,239   | 24.1%     | 2,022   | nm        | 13,280   | 9,109    | 50.1%     |
| Margin                                                           | 8.6%    | 9.3%    |           | 4.3%    |           | 6.0%     | 5.3%     |           |
| Reported Profit After Tax*                                       | 3,932   | 3,172   | 24.0%     | 1,611   | nm        | 10,008   | 6,576    | 52.2%     |
| Margin                                                           | 6.4%    | 7.0%    |           | 3.4%    |           | 4.6%     | 3.8%     |           |
| Basic EPS                                                        | 3.78    | 3.05    | 23.9%     | 1.50    | nm        | 9.60     | 6.39     | 50.2%     |

- Notes:
1. EBITDA includes Other Income
  2. All Margins are calculated on Total Income
  3. \* Consolidated figure

# PPL Competitive Advantages



Integrated phosphatic fertilizer player with a diversified product portfolio, strong distribution network and strategic capacity expansion, driving sustainable long-term growth

- 1 India's leading private sector phosphatic fertilizer company with an installed capacity of 3.7 MMTPA across three strategically located manufacturing facilities, serving key agricultural markets across East, West, Central and South India
- 2 Integrated manufacturing platform with progressive backward integration in phosphoric acid, sulphuric acid and ammonia, enhancing supply security, improving cost competitiveness and supporting sustainable margin expansion. Sulphuric acid capacity increased by 45% in FY26, while phosphoric acid capacity expansion to 1.0 MMTPA is underway
- 3 Well-diversified product portfolio comprising DAP, multiple value-added NPK grades, Urea and industrial products, enabling the Company to cater to diverse crop nutrient requirements while increasing contribution from higher-margin specialty fertilizer segments
- 4 Extensive distribution network reaching over 12 million farmers through 100,000+ retailers across 18 states, supported by trusted brands 'Jai Kisaan Navratna' and 'Jai Kisaan Mangala', driving strong market penetration and customer loyalty
- 5 Operational excellence demonstrated through production of 3.67 million tonnes in FY26 with nearly 100% capacity utilisation, reflecting manufacturing efficiency and strong execution capabilities
- 6 Focused strategy towards value-added fertilizers, with NPK (including TSP) sales increasing 22% YoY to 2.46 million tonnes in FY26, supporting an improved product mix and stronger profitability
- 7 Growth-led capital allocation through phased capacity expansion, including phosphoric acid debottlenecking and additional backward integration projects, strengthening long-term earnings visibility while enhancing operational efficiencies
- 8 Disciplined sourcing strategy, integrated operations and supply chain capabilities enable the Company to effectively navigate raw material volatility while maintaining industry-leading EBITDA per tonne and resilient operating performance
- 9 Strong commitment to sustainability, reflected in an S&P Global ESG Score of 76 and ranking amongst the top 2% of the global chemicals sector, reinforcing the Company's position as a responsible and future-ready fertilizer manufacturer

Leading Private Sector  
Phosphatic Fertilizer  
Platform

Integrated Manufacturing &  
Backward Integration Driving  
Margins

Pan-India Distribution  
with Strong Farmer  
Connect

Value-added Product Mix  
Supporting Profitable  
Growth

Capacity Expansion &  
Operational Excellence  
Driving Long-term Value

# PPL Sales and Distribution Strength



PPL is present pan-India and its continuous channel engagement enhances brand equity and customer loyalty



| Market Presence            | PPL      |
|----------------------------|----------|
| States Covered             | 18       |
| Regional Marketing Offices | 25       |
| Stock Points               | 669      |
| No. of Dealers             | 7,000    |
| No. of Retailers           | 1,00,000 |
| Farmers Covered            | 12 Mn    |

# PPL Product Portfolio



Well diversified product portfolio to cover the entire range of fertilizer market

## Core Products



NPK 20:20:0:13



NPK 19:19:19



NPK 10:26:26



NPK 12:32:16



NPK 28:28:0



DAP 18:46:0



NPK 14:35:14



Urea 46:0:0



MOP 0:0:60



TSP 0:46:0



Ammonium Sulphate  
20.5:0:0:23

## Recent Launches



Nano Urea



Nano DAP

## Soil Conditioners



Zyprite Plus



Maha Zyprite

In addition to fertilizers, PPL has an industrial portfolio of chemicals, ABC and SNF

For more details of our products, please visit : <https://www.paradeepphosphates.com/brands-and-products>

# Farmer Engagement & Brand Development (1/2)



A summary of our extensive brand development activities across farmers, dealers and retailers

## BTL Activities Organized

| Activity            | Q1 FY27 |
|---------------------|---------|
| Retailer Meetings   | 55      |
| Farmer Meetings     | 1,964   |
| Demonstrations      | 177     |
| Crop Seminar        | 54      |
| FPO Farmer meetings | 372     |

## Theme of BTL Activities

- During Q-1 of FY 26-27, the BTL activities have mainly focused on Farmer Meetings, FPO Farmer Meetings, Retailer Meetings, Demonstrations and participation in Agri fairs
- Our focused products – Jai Kisan Navratna 20:20:0:13, JKN Nano Shakti Nano DAP and JKN TSP 46% P
- PPL participated in the Krishi Mahotsav Pradarshani Evam Prashikshan exhibition organized by the Ministry of Agriculture & Farmers' Welfare at Raisen, Madhya Pradesh, from 11–13 April 2026.
- Other exhibitions with PPL Participation - Tenali Market National Cattle feed Agri Exhibition, organized by govt. of Andhra Pradesh, exhibition by Kanara Industrial Association, Mangaluru and Krishi Mela organized by Vijayavani, a leading Kannada newspaper



## Farmer Engagement & Brand Development (2/2)



A summary of our extensive brand development activities across farmers, dealers and retailers



Participated in the Krishi Mahotsav Pradarshani Evam Prashikshan exhibition organized by the Ministry of Agriculture & Farmers' Welfare at Raisen, Madhya Pradesh, from 11–13 April 2026.

**Shri Shivraj Singh Chouhan**, Honorable Minister of Agriculture and Farmers' Welfare, visited the PPL stall and engaged in interactions with officials and farmers.



Participated in Tenali Market National Cattle feed Agri Exhibition, organized by govt. of Andhra Pradesh at Guntur, from 1–4 April 2026



Participated in the exhibition organized by the Kanara Industrial Association, Mangaluru, held from 1st to 3rd May at Mangaluru.

Around 5,000 progressive farmers from Dakshina Kannada and Udupi districts, along with industry experts, attended the exhibition.



Participated in the Krishi Mela organized by Vijayavani, a leading Kannada newspaper, held from 1 to 3 May in Mysuru, Karnataka.

The event was inaugurated by the Honorable Karnataka State Agriculture Minister, Mr. Chaluvanaswamy.

Around 25,00 farmers from Mysuru, Mandya, & Kodagu districts attended the exhibition.

# Sustainability & ESG at PPL



ESG at PPL is a blend of GRI benchmarking, new policies & initiatives, reporting, rating and governance

| Financial Year   | Key Actions & Milestones                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>FY2025-26</b> | <ul style="list-style-type: none"> <li>- Published <b>4<sup>th</sup> ESG Report</b> for FY 24-25, externally assured by TUV India</li> <li>- S&amp;P Global CSA Score of 76 ( Top 2% globally in Chemical Sector)</li> <li>- Only Indian Fertilizer Company to be in S&amp;P Sustainability Yearbook Member-2025</li> </ul>                                                                                                                                                                  |
| <b>FY2024–25</b> | <ul style="list-style-type: none"> <li>- Achieved <b>S&amp;P CSA score of 75</b> (↑24-point jump, <b>top 2% globally in chemicals sector</b>)</li> <li>- Published <b>3<sup>rd</sup> ESG Report</b> for FY 23-24</li> <li>- Implemented new ESG initiatives across all pillars of E, S and G like: Climate Risk Assessment, Life Cycle Analysis of key products, Supplier ESG Assessment , Human Rights Due Diligence, ESG Policies and Targets, External Assurance on ESG Report</li> </ul> |
| <b>FY2023–24</b> | <ul style="list-style-type: none"> <li>- Achieved <b>S&amp;P CSA score 51</b> (Top 25% globally in chemicals sector)</li> <li>- Published <b>2<sup>nd</sup> ESG Report</b> for FY 22-23</li> <li>- Published <b>2<sup>nd</sup> BRSR Report</b> (voluntary, best practice) for FY 23-24</li> </ul>                                                                                                                                                                                            |
| <b>FY2022–23</b> | <ul style="list-style-type: none"> <li>- Published <b>1<sup>st</sup> BRSR Report</b> (voluntary, best practice) for FY 22-23</li> <li>- Implemented ESG Policies</li> <li>- Conducted Water Stress &amp; Biodiversity Assessments</li> <li>- Introduced Supply Chain ESG Framework</li> </ul>                                                                                                                                                                                                |
| <b>FY2021–22</b> | <ul style="list-style-type: none"> <li>- <b>Initiated</b> ESG &amp; Sustainability journey (integrated with corporate strategy)</li> <li>- Conducted <b>Materiality Assessment</b></li> <li>- <b>GHG Accounting</b> (Scope 1, 2, 3)</li> <li>- Published <b>1st ESG Report</b> (mapped to GRI, SASB, UN SDG) for FY 21-22</li> </ul>                                                                                                                                                         |



**Paradeep Site: A Crucial Habitat for Migratory Birds**

The Paradeep site, spanning 2,280 acres, is a vital habitat for over 30,000 migratory birds from more than 50 species annually. It offers diverse habitats like wetlands, grasslands, and woodlands, supporting avian biodiversity and ecological research. These birds, traveling long distances from around the world, help maintain ecological balance through seed dispersal, pollination, and insect control.

[ESG Report FY2021 - 2022](#) , [ESG Report FY2022 – 2023](#) , [BRSR Report FY2022-2023](#) , [ESG Report FY 2023-24](#), [BRSR Report FY 2023-24](#), [PPL Digital ESG Profile](#)  
[ESG Report FY2024-2025](#), [BRSR Report FY2024-25](#)

# CSR at PPL



We integrate our CSR into our strategy, linking it with sustainability and social impact. Through effective communication, we strengthen our brand identity, while aligning business goals with societal benefits

## Vision

To be the trusted partner towards inclusive Community Empowerment and Growth

## Mission

To ideate and implement need based solutions leading to sustainable community development



### Healthcare & Wash 7,155 lives touched

- Improved community health through Mobile HealthCare Units and safe water initiatives
- Expanded access to primary healthcare, TB nutrition support and sanitation services



### Environment Sustainability / Biodiversity 6,306 lives touched

- Strengthened water conservation and climate resilience through sustainable resource management
- Promoted afforestation, waste management, biodiversity conservation and green initiatives



### Community Empowerment 1,184 lives touched

- Strengthened women's SHGs through livelihood, entrepreneurship and skill development programs.
- Improved financial independence by promoting income-generating opportunities.



### Education 500 lives touched

- Enhanced learning through school infrastructure, AI & Robotics labs and digital education
- Enabled scholarships, early learning and future-ready skill development for students

## Disclaimer and Contact Information



### Disclaimer

This presentation contains statements that are “forward looking statements” including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating to “Paradeep Phosphates” future business developments and economic performance. While these forward-looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance.

Paradeep Phosphates undertakes no obligation to publicly revise any forward-looking statements to reflect future / likely events or circumstances.

For further information please contact:



### Paradeep Team

[Investorrelations.ppl@adventz.com](mailto:Investorrelations.ppl@adventz.com)

Churchgate  
Investor Relations

**Simran Malhotra / Kapil Juneja**  
[paradeep@churchgatepartners.com](mailto:paradeep@churchgatepartners.com)

Contact: +91 99454 72589

# Thank You

[www.paradeepphosphates.com](http://www.paradeepphosphates.com)

Follow us on :  

**Registered Office :** Paradeep Phosphates Limited, 5th Floor, Bayan Bhavan Pandit Jawaharlal Nehru Marg, Bhubaneswar, Odisha, India - 751 001