

August 12, 2020

BSE Limited
P.J. Towers
Dalal Street
Mumbai 400 001
(Atten: DCS Listing)

National Stock Exchange of India Limited
Exchange Plaza, 5th Floor
Plot No. C/1, G Block
Bandra-Kurla Complex, Bandra (E)
Mumbai 400 051
(Atten: Manager Listing Department)

Dear Sirs

Subject: Press Release for un-audited Financial Results for Quarter and half year ended June 30, 2020 pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Listing Regulations)

Ref : BSE Scrip: 543187 (POWERINDIA) NSE Symbol: POWERINDIA

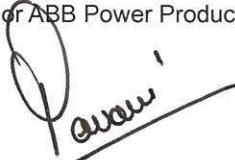
Pursuant to Regulation 30 of Listing Regulations, we are sending herewith a copy of Press Release, which is being issued by the Company today to the media, for the information of the Stock Exchanges, as required under the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

You are requested to take the same on your record.

Thanking you.

Yours faithfully,

For ABB Power Products and Systems India Limited



Poovanna Ammatanda
General Counsel and Company Secretary



Encl: As above

FOR IMMEDIATE RELEASE**Hitachi ABB Power Grids India: Building resilience despite strong COVID-19 undertow****Bangalore, 12.08.2020**

- Orders at 60% of Q1 2020 inspite of COVID-19 pandemic and restricted business activity
- Digital and remote service technologies deployed to enable customer connectivity and business continuity during the lockdown
- Cost optimization measures implemented
- PAT and operational EBITA sharply impacted by the pandemic
- Long-term growth drivers intact; order backlog at INR 5,134 crore

The COVID-19 pandemic weighed heavily on business of Hitachi ABB Power Grids India (listed on the stock exchanges as “ABB Power Products and Systems India Ltd.”) in Q2. While we won a large rail order, short-cycle demand plummeted and system installation and service activities faced mobility restrictions impacting adversely orders and revenues. Intensive cost mitigation efforts provided marginal support. Amidst the tough situation, employee and customer safety, as well as business continuity remained our top priorities.

In accordance with the nationwide lockdown, our shop floors, project sites and offices were shut for more than 30 days. Transport disruption, travel bans, quarantines, social distancing and various other curtailment measures impacted business negatively. We resumed operations end of April as per the Ministry of Home Affairs directives in a staggered manner, with safety guidelines. However, the disarray in supply chain continued and big-ticket projects were impacted by the mass exodus of migrant workers.

To ensure business continuity for customers, we commissioned some projects remotely, and executed remote factory acceptance tests (R-FATs) – for customers who were so inclined – to stay on track as much as possible with project timelines. We conducted numerous technical webinars, attended by several hundred customers virtually, on technologies that can aid a greener and sustainable post-COVID-19 economic recovery.

“In these unprecedented times we have maintained business continuity while keeping our employees safe. It says much that despite the COVID-19 pandemic, and the lockdowns triggered in its aftermath, we won major orders and strengthened customer relations thanks to our dedicated employees,” said N Venu, Managing Director, Hitachi ABB Power Grids India. “Once market normalizes, we are hopeful of opportunities that allow us to build back better and lend greater speed to India’s economic growth and energy transition,” he added.

Particulars (INR crore)	<u>Q2/20</u>	<u>Q2/19</u>	<u>H1 2020</u>
Orders	567.3	862.3	1,501.50
Revenue	634.3	1,086.60	1,446.20
Profit before tax (before exceptional items)	14.9	96.6	56.4
Profit after tax	10.9	60.7	40.1
Operational EBITA	3.9	101.2	60.5

“- more -”

Orders

Despite the COVID-19 outbreak and tight economic conditions, orders April-June 2020 stood at INR 567 crores, or 60 percent of Q1, with transport and infrastructure accounting for most, followed by utilities. Among our major wins was a transformers order from Chittaranjan Locomotive Works toward the Indian Railways.

Our efforts in exports continued to bear fruit. Amidst tough market conditions, replete with trade uncertainties, we booked orders from the sub-continent, South East Asia and Africa, especially for our high-voltage equipment and transformers. Our service portfolio continued to deliver with multiple cybersecurity assessment and lifecycle service orders for grid automation and high-voltage breakers and several digital upgrade, retrofitting and remote servicing contracts from traditional and new customers.

In addition, we signed a memorandum of understanding with the National Institute of Technology, Warangal, for cooperation to drive smart electric grid technology education, skills development and research activities, as well as made further headway into the e-mobility segment with the global launch of our Grid-eMotion fleet charging solution. This offering holds potential to fast-track India's mission to decarbonize its transport sector.

As of June 30, 2020, our order backlog was INR 5,133.9 crore, indicating future revenue inflow for when normalcy returns.

Revenue and operations

Despite the best of efforts, we had an estimated revenue impact of approx. INR 400 crore in Q2 vis-à-vis Q1 due to the lockdown. That reduced our turnover to INR 634.3 crore in the quarter under review.

Factories remained shut for most part of April, while supply chain was heavily impacted. Collections dipped and payouts increased. Operational resilience and effective use of digital technologies helped preserve business continuity. Our top focus remained the safety of our employees and customers, while we worked to mitigate the impact of the crisis, work toward better liquidity and cash position.

Profit

Our profit before tax, before exceptional item, in the second quarter was INR 14.9 crore, profit after tax was INR 10.9 crore, both hampered by the revenue shortfall. Operational EBITA was at INR 3.9 crore.

On July 1, 2020, Hitachi Ltd. and ABB Ltd announced the formation of Hitachi ABB Power Grids Ltd. Hitachi has an 80.1 percent stake in this global joint venture carrying out the power grids business and ABB holds the balance. The joint venture brings together two highly respected companies to create a global power leader. The joint venture with Hitachi will facilitate expansion opportunities for the power grids business in areas such as mobility, industry and energy storage, besides providing financial muscle to support ambitious projects and enabling access to Japan, the third largest economy in the world. By leveraging capabilities in digital platforms, combined with our energy platform and with a focus on intelligent grids, Hitachi ABB Power Grids will

enable customers to increase resilience and efficiency, and unlock new business models.

About Hitachi ABB Power Grids Ltd.

Hitachi ABB Power Grids is global technology leader with a combined heritage of almost 250 years, employing around 36,000 people in 90 countries. Headquartered in Switzerland, the business serves utility, industry and infrastructure customers across the value chain, and emerging areas like sustainable mobility, smart cities, energy storage and data centers. With a proven track record, global footprint and unparalleled installed base, Hitachi ABB Power Grids balances social, environmental and economic values. It is committed to powering good for a sustainable energy future, with pioneering and digital technologies, as the partner of choice for enabling a stronger, smarter and greener grid. <https://www.hitachiabb-powergrids.com>

Hitachi ABB Power Grids India operates under the legal entity name ABB Power Products and Systems India Limited and is listed on the National Stock Exchange of India Limited (NSE) and BSE Limited (BSE) as POWERINDIA, Scrip code 543187.

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