Pochiraju Industries Limited

Part I

POCHIRAJU INDUSTRIES LIMITED STATEMENT FOR STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31.03.12								
		(Rs. In Lakhs)						
S. No	Particulars	Three months ended	Preceeding Three months ended	CorrespondingThree months ended	Year to date figures for current Year ended	Year to date figures for Previous Year ended	Previous Year ended
		31.03.12	31.12.11	31.03.11	31.03.12	31.03.11	31.03.11
		Un-audited	Un-audited	Un-audited	Un-audited	Un-audited	Audited
1	Income from operations						
	(a) Net sales/income from operations (Net of excise duty)	3095.63	1833.65	1998.69	7243.20	5543.94	5543.94
	(b) Other operating income	0.00	0.00	0.00	0.00	0.00	0.00
	Total income from operations (net)	3095.63	1833.65	1998.69	7243.20	5543.94	5543.94
2	Expenses						
	(a) Cost of materials consumed	286.58	199.19	217.33	706.95	572.38	572.38
	(b) Purchases of stock-in-trade	1875.21	983.87	1103.67	4001.90	3067.91	3067.91
	(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	30.09	10.15	52.90	50.24	31.95	31.95
	(d) Employee benefits expense	157.19	95.67	51.83	372.86	207.31	207.31
	(e) Depreciation and amortisation expense	43.23	43.23	43.23	172.92	172.92	172.92
	(f) Other expenses(Any item exceeding 10% of total expenses relating to continuing operations to be shown seperately)(includes rates and taxes)(Including R & D revenue expenditure of Rs.51.27 lakhs)	206.23	100.41	74.31	431.44	264.70	264.70
	Total expenses	2598.53	1432.52	1543.27	5736.31	4317.17	4317.17
3	Profit / (Loss) from operations before other income, finance costs and exceptional items(1-2)	497.10	401.13	455.42	1506.89	1226.77	1226.77
4	Other income	0.00	0.00	0.00	0.00	0.00	0.00
5	Profit / (Loss) from ordinary activities before finance costs and exceptional items (3 + 4)	497.10	401.13	455.42	1506.89	1226.77	1226.77
6	Finance costs	0.56	1.35	5.14	6.29	19.50	19.50
7	Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5 + 6)	496.54	399.78	450.28	1500.60	1207.27	1207.27

P. Sudhakar

POCHIRAJU INDUSTRIES SATHYAMANGALAM T.N.

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Pochiraju Industries Limited

8	Exceptional items	0.00	0.00	0.00	0.00	0.00	0.00
9	Profit / (Loss) from ordinary activities before tax (7 + 8)	496.54	399.78	450.28	1500.60	1207.27	1207.27
10	Tax expense	18.00	19.00	5.00	65.00	35.06	35.06
11	Net profit or loss from ordinary activities after tax(9+/-10)	478.54	380.78	445.28	1435.60	1172.21	1172.21
12	Extraordinary items (net of tax expense Rs.)	0.00	0.00	0.00	0.00	0.00	0.00
13	Net Profit / (Loss) for the period (11 + 12)	478.54	380.78	445.28	1435.60	1172.21	1172.21
14	Share of profit / (loss) of associates*	0.00	0.00	0.00	0.00	0.00	0.00
15	Minority interest *	0.00	0.00	0.00	0.00	0.00	0.00
16	Net Profit / (Loss) after taxes, minority interest and share of profit / (loss) of associates (13 + 14 + 15) *	478.54	380.78	445.28	1435.60	1172.21	1172.21
17	Paid-up equity share capital (Face Value of the Share shall be indicated)	1890.67	1890.67	1890.67	1890.67	1890.67	1890.67
18	Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year	8240.77	8240.77	6967.06	8240.77	6967.67	8240.77
19.i.	Earnings per share (before extraordinary items) (of Rs.10/- each) (not annualised):						
	(a) Basic	2.53	2.01	2.49	7.59	6.54	6.54
	(b) Diluted	2.53	2.01	2.49	7.59	6.54	6.54
19.ii.	Earnings per share (after extraordinary items) (of Rs.10/- each) (not annualised):						
	(a) Basic	2.53	2.01	2.49	7.59	6.54	6.54
	(b) Diluted	2.53	2.01	2.49	7.59	6.54	6.54

For POCHIRAJU INDUSTRIES LIMITED

P. Sudhakar

P SUDHAKAR
MANAGING DIRECTOR

POCHIRAJU INDUSTRIES LIMITED SATHYAMANGALAM T.N.

Place:HYDERABAD
Date:12-05-2012

See accompanying note to the financial results

* Applicable in the case of consolidated results.

Note: The classification / disclosure of items in the financial results shall be in accordance with the Revised Schedule VI of the Companies Act, 1956. Further to the above, profit/loss from discontinuing operations, if any, included in the above shall be

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Pochiraju Industries Limited

Part II

POCHIRAJU INDUSTRIES LIMITED							
SELECT INFORMATION FOR THE QUARTER AND YEAR ENDED 31.03.2012							
		Three months ended	Preceeding Three months ended	CorrespondingThree months ended	Year to date figures for current Year ended	Year to date figures for Previous Year ended	Previous Year ended
		31.03.12	31.12.12	31.03.11	31.03.12	31.03.11	31.03.11
		Un-audited	Un-audited	Un-audited	Un-audited	Un-audited	Audited
A	PARTICULARS OF SHAREHOLDING						
1	Public shareholding						
	i. Number of shares	12584411	12584411	12584411	12584411	12584411	12584411
	ii.Percentage of Shareholding	66.56%	66.56%	70.28%	66.56%	70.28%	70.28%
2	Promoters and Promoter Group Shareholding **						
	a) Pledged / Encumbered						
	i. Number of shares	0	0	0	0	0	0
	ii.Percentage of shares (as a % of the total shareholding of promoter and	0	0	0	0	0	0
	iii.Percentage of shares (as a % of the total share capital of the company)	0	0	0	0	0	0
	b) Non - encumbered						
	i. Number of shares	6322264	6322264	5322264	6322264	5322264	5322264
	ii.Percentage of shares (as a % of the total shareholding of promoter and	100%	100%	100%	100%	100%	100%
	iii.Percentage of shares (as a % of the total share capital of the company)	33.44%	33.44%	29.72%	33.44%	29.72%	29.72%

P. Sudha

POCHIRAJU INDUSTRIES LIMITED SATHYAMANGALAM T.N.

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Pochiraju Industries Limited

	Particulars	Three months
B	INVESTOR COMPLAINTS	
	Pending at the beginning of the quarter	0
	Received during the quarter	4
	Disposed of during the quarter	3
	Remaining unresolved at the end of the quarter	1

For POCHIRAJU INDUSTRIES LIMITED

P. Sudhakar

P SUDHAKAR

MANAGING DIRECTOR

POCHIRAJU INDUSTRIES LIMITED SATHYAMANGALAM T.N.

Place:HYDERABAD

Date:12-05-2012

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POCHIRAJU

Pochiraju Industries Limited

POCHIRAJU INDUSTRIES LIMITED

STATEMENT STANDALONE OF ASSETS AND LIABILITIES

Rs. In lakhs

S.NO	Particulars	Current Year ended 31.03.12	Previous Year ended 31.03.11
A	**EQUITY AND LIABILITIES**		
1	Shareholders' funds		
	(a) Share capital	1,890.67	1,890.67
	(b) Reserves and surplus	9,827.50	8,240.78
	(c) Money received against share warrants	110.28	153.40
	Sub-total - Shareholders' funds	11,828.44	10,284.85
2	Share application money pending allotment		-
3	Minority interest *		-
4	Non-current liabilities		
	(a) Long-term borrowings	2,859.91	1,325.55
	(b) Deferred tax liabilities (net)		-
	(c) Other long-term liabilities		-
	(d) Long-term provisions		-
	Sub-total - Non-current liabilities	2,859.91	1,325.55
5	Current liabilities		
	(a) Short-term borrowings	75.00	-
	(b) Trade payables	35.00	23.96
	(c) Other current liabilities	-	-
	(d) Short-term provisions	53.00	60.48
	Sub-total - Current liabilities	163.00	84.44
	TOTAL - EQUITY AND LIABILITIES	14,851.35	11,694.84
B	**ASSETS**		
1	Non-current assets		
	(a) Fixed assets	11,088.44	8,109.37
	(b) Goodwill on consolidation *	-	-
	(c) Non-current investments	-	-
	(d) Deferred tax assets (net)	-	-
	(e) Long-term loans and advances	-	-
	(f) R & D Capital Expenditure	609.37	492.83
	Sub-total - Non-current assets	11,697.81	8,602.20
	Current assets		
	(a) Current investments	-	-
	(b) Inventories	695.28	745.52
	(c) Trade receivables	1,802.97	1,539.85
	(d) Cash and cash equivalents	102.94	264.05
	(e) Short-term loans and advances	552.35	543.21
	(f) Other current assets	-	-
	Sub-total - Current assets	3,153.54	3,092.63
	TOTAL - ASSETS	14,851.35	11,694.84

For POCHIRAJU INDUSTRIES LIMITED

P.Sudhakar

Place: HYDERABAD

Date:12.05.2012

P.SUDHAKAR

MANAGING DIRECTOR

POCHIRAJU INDUSTRIES LIMITED SATHYAMANGALAM T.N.

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Pochiraju Industries Limited

POCHIRAJU INDUSTRIES LIMITED

Report on segment wise Revenue, Results and Capital Employed

Rs. In Lakhs

Particulars	QUARTER ENDED		YEAR ENDED	
	31.03.2012 Un-audited	31.03.2011 Un-audited	31.03.2012 Un-audited	31.03.2011 Audited
1. Segment Revenue				
a. Agri- Division	3095.63	1990.03	7243.20	5503.54
b. Pharma - Division sales and stocks	0.00	8.66	0.00	40.41
Total	3095.63	1998.69	7243.20	5543.95
2. Segment Result (Profit before tax and interest (net of interest income) from each segment)				
a. Agri- Division	497.10	453.60	1506.89	1219.55
b. Pharma - Division	0.00	1.82	0.00	8.32
Total	497.10	455.42	1506.89	1227.87
Add:Interest income (net)	(0.56)	(5.14)	(6.29)	(20.60)
Profit before tax	496.54	450.28	1500.60	1207.27
3.Capital Employed (Segment Assets - Segment Liabilities)				
a. Agri- Division	4,591.49	4707.06	4,591.49	4707.06
b. Pharma - Division	635.22	944.46	635.22	944.46
c. Bio Pharma & R&D	9536.28	5958.87	9,536.28	5958.87
Total	14,762.99	11610.39	14,762.99	11,610.39

For POCHIRAJU INDUSTRIES LIMITED

P. Sudhakar

P SUDHAKAR
MANAGING DIRECTOR

POCHIRAJU INDUSTRIES LIMITED SATHYAMANGALAM T.N.

Place:HYDERABAD
Date:12-05-2012

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Notes:

1. The Above results were reviewed by the Audit committee, taken on record by the board of directors of the company at its meeting held on 12th May, 2012 and subjected to limited review by the auditors of the company.

2. The company is currently focusing on three business segments – Agri Business, Pharmaceuticals and Bio-Technology & Life Sciences. The organizational structure of company is designed for effective management of multiple businesses while retaining focus on each one of them.

3. Details of funds raised from the IPO and utilization of such funds are given below:

Purpose of utilization of Funds	**Amount Rs. in lakhs 31.03.2012**
Funds raised through IPO	3760.39
Interest earned on IPO Proceeds	223.29
Term Loan	2934.55
Internal accruals	1846.27
Share Warrant Application Money	462.90
Total	**9227.40**
Funds Deployed:	
Setting up of Biopharma Unit and R & D	7686.72
Pharma Division	534.88
Share Issue Expenses	613.44
Pre operative expenses	392.36
Total	**9227.40**

4. The unissued share warrants were forfeited and the relevant amount of Rs.151.125 lakhs was transferred to Reserves.

5. An amount of Rs.6089 lakhs for setting up of Bio-Pharma unit was capitalized and taken into Gross Block.

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6. R&D expenditure incurred upto 31.03.2012 was bifurcated into R&D capital expenditure and R&D revenue expenditure. R&D capital expenditure of Rs.609.37 lakhs is shown under fixed assets and R&D revenue expenditure of Rs.51.27 lakhs for the year 2011-12 was debited to P&L account. An amount of Rs.236 lakhs spent upto 31.03.2012 was shown in Miscellaneous Expenditure to be written off.

7. Previous quarter/ year figures have been regrouped/ recast, wherever necessary.

For POCHIRAJU INDUSTRIES LIMITED

P.Sudhakar

POCHIRAJU INDUSTRIES LIMITED SATHYAMANGALAM T.N.

Place: Hyderabad.

Date: 12-05-2012

P.SUDHAKAR
Managing Director

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