POCHIRAJU

Pochiraju Industries Limited

Part I

POCHIRAJU INDUSTRIES LIMITED

STATEMENT FOR STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER 30.09.2012

S. No	Particulars	(Rs. In Lakhs)					
		Three months ended	Preceeding Three months ended	Correspondin gThree months ended	Year to date figures for current Year ended	Year to date figures for Previous Year ended	Previous Year ended
		30.09.12	30.06.12	30.09.11	30.09.12	30.09.11	31.03.12
		Un-audited	Un-audited	Un-audited	Un-audited	Audited	Audited
1	Income from operations						
	(a) Net sales/income from operations (Net of excise duty)	2191.20	1776.06	1346.28	3967.26	2313.92	7243.20
	(b) Other operating income	0.00	0.00	0.00	0.00	0.00	0.00
	Total income from operations (net)	2191.20	1776.06	1346.28	3967.26	2313.92	7243.20
2	Expenses						
	(a) Cost of materials consumed	204.12	163.25	127.61	367.37	221.18	706.95
	(b) Purchases of stock-in-trade	1277.07	1019.80	664.10	2296.87	1142.82	3616.81
	(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	-198.00	17.26	15.28	-180.74	10.00	50.24
	(d) Employee benefits expense	93.98	156.85	67.75	250.83	120.00	288.03
	(e) Depreciation and amortisation expense	259.14	43.23	43.23	302.37	86.46	172.92
	(f) Other expenses(Any item exceeding 10% of total expenses relating to continuing	387.76	93.28	67.85	481.04	124.80	916.21
	Total expenses	2024.07	1493.67	985.82	3517.74	1705.26	5751.16
3	Profit / (Loss) from operations before other income, finance costs and exceptional items(1-	167.13	282.39	360.46	449.52	608.66	1492.04
4	Other income	0.00	0.00	0.00	0.00	0.00	0.00
5	Profit / (Loss) from ordinary activities before finance costs and exceptional items (3 + 4)	167.13	282.39	360.46	449.52	608.66	1492.04
6	Finance costs	121.74	119.38	1.41	241.12	4.38	6.29
7	Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5 +	45.39	163.01	359.05	208.40	604.28	1485.75
8	Exceptional items	0.00	0.00	0.00	0.00	0.00	0.00
9	Profit / (Loss) from ordinary activities before tax (7 + 8)	45.39	163.01	359.05	208.40	604.28	1485.75
10	Tax expense	1.20	10.45	13.50	11.65	28.00	0.00

P. Sudhakar

POCHIRAJU INDUSTRIES LIMITED SATHYAMANGALAM

Plant & Office : Plot No - 7, Phase - II, S.P.Biotech Park, Shameerpet, Ranga Reddy District. - 500 078. Andhra Pradesh
Tel No.: 040 - 27778999, Fax No. 040-27778777, 27778888
E-mail : pochirajuhyd@hotmail.com, Website : www.pochiraju.co.in

Regd. Office : 1/102, Sathyamangalam Village, Bagalur - Berigai Road, Thummanapalli Post, Hosur Taluk, Krishnagiri Dist. T.N. - 635 105

POCHIRAJU

Pochiraju Industries Limited

11	Net profit or loss from ordinary activities after tax(9+/-10)	44.19	152.56	345.55	196.75	576.28	1485.75
12	Extraordinary items (net of tax expense Rs.)	0.00	0.00	0.00	0.00	0.00	0.00
13	Net Profit / (Loss) for the period (11 + 12)	44.19	152.56	345.55	196.75	576.28	1485.75
14	Share of profit / (loss) of associates*	0.00	0.00	0.00	0.00	0.00	0.00
15	Minority interest *	0.00	0.00	0.00	0.00	0.00	0.00
16	Net Profit / (Loss) after taxes, minority interest and share of profit / (loss) of associates (13 +	44.19	152.56	345.55	196.75	576.28	1485.75
17	Paid-up equity share capital (Face Value of the Share shall be indicated)	1890.67	1890.67	1890.67	1890.67	1890.67	1890.67
18	Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year	8240.77	8240.77	6967.06	8240.77	6967.67	8240.77
19.i.	Earnings per share (before extraordinary items) (of Rs.10/- each) (not annualised):						
	(a) Basic	0.23	0.81	1.83	1.04	3.05	7.86
	(b) Diluted	0.23	0.81	1.83	1.04	3.05	7.86
19.ii.	Earnings per share (after extraordinary items) (of Rs.10/- each) (not annualised):						
	(a) Basic	0.23	0.81	1.83	1.04	3.05	7.86
	(b) Diluted	0.23	0.81	1.83	1.04	3.05	7.86

For POCHIRAJU INDUSTRIES LIMITED

P Sudhakar.

POCHIRAJU INDUSTRIES LIMITED SATYAMANGALAM T.N.

Place:HYDERABAD

Date: 12-11-2012

P SUDHAKAR

MANAGING DIRECTOR

See accompanying note to the financial results

* Applicable in the case of consolidated results.

Note: The classification / disclosure of items in the financial results shall be in accordance with the Revised Schedule VI of the Companies Act, 1956. Further to the above, profit/loss from discontinuing operations, if any, included in the above shall be disclosed with details thereof.

Plant & Office : Plot No - 7, Phase - II, S.P.Biotech Park, Shameerpet, Ranga Reddy District. - 500 078. Andhra Pradesh
Tel No.: 040 - 27778999, Fax No. 040-27778777, 27778888
E-mail : pochirajuhyd@hotmail.com, Website : www.pochiraju.co.in

Read. Office : 1/102, Sathyamangalam Village, Bagalur - Berigai Road, Thummanapalli Post, Hosur Taluk, Krishnagiri Dist. T.N. - 635 105

POCHIRAJU

Pochiraju Industries Limited

Part II

POCHIRAJU INDUSTRIES LIMITED

SELECT INFORMATION FOR THE QUARTER 30.09.2012

		Three months ended	Preceeding Three months ended	CorrespondingThree months	Year to date figures for current Year	Year to date figures for Previous	Previous Year ended
		30.09.12	30.06.12	30.09.11	30.09.12	30.09.11	31.03.12
		Un-audited	Un-audited	Un-audited	Un-audited	Audited	Audited
A	PARTICULARS OF SHAREHOLDING						
1	Public shareholding						
	i. Number of shares	12584411	12584411	12584411	12584411	12584411	12584411
	ii.Percentage of Shareholding	66.56%	66.56%	70.28%	66.56%	70.28%	70.28%
2	Promoters and Promoter Group Shareholding **						
	a) Pledged / Encumbered						
	i. Number of shares	0	0	0	0	0	0
	ii.Percentage of shares (as a % of the total shareholding of promoter and promoter group)	0	0	0	0	0	0
	iii.Percentage of shares (as a % of the total share capital of the company)	0	0	0	0	0	0
	b) Non - encumbered						
	i. Number of shares	6322264	6322264	5322264	6322264	5322264	5322264
	ii.Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%	100%	100%	100%
	iii.Percentage of shares (as a % of the total share capital of the company)	33.44%	33.44%	29.72%	33.44%	29.72%	29.72%

	Particulars	Three months ended 31.03.12
B	INVESTOR COMPLAINTS	
	Pending at the beginning of the quarter	0
	Received during the quarter	2
	Disposed of during the quarter	2
	Remaining unresolved at the end of the quarter	0

For POCHIRAJU INDUSTRIES LIMITED

POCHIRAJU INDUSTRIES LIMITED SATYAMANGALAM T.N.

P Sudhakar

P SUDHAKAR
MANAGING DIRECTOR

Place:HYDERABAD
Date: 12-11-2012

Plant & Office : Plot No - 7, Phase - II, S.P.Biotech Park, Shameerpet, Ranga Reddy District. - 500 078. Andhra Pradesh
Tel No.: 040 - 27778999, Fax No. 040-27778777, 27778888
E-mail : pochirajuhyd@hotmail.com, Website : www.pochiraju.co.in

Regd. Office : 1/102, Sathyamangalam Village, Bagalur - Berigai Road, Thummanapalli Post, Hosur Taluk, Krishnagiri Dist. T.N. - 635 105

POCHIRAJU

Pochiraju Industries Limited

POCHIRAJU INDUSTRIES LIMITED			
STATEMENT STANDALONE OF ASSETS AND LIABILITIES			
		Rs. In lakhs	
S.NO	Particulars	As at 31.03.12	As at 30.09.12
A	EQUITY AND LIABILITIES		
1	Shareholders' funds		
	(a) Share capital	1,890.67	1,890.67
	(b) Reserves and surplus	9,877.65	10,074.40
	(c) Money received against share warrants	110.28	110.28
	Sub-total - Shareholders' funds	11,878.59	12,075.34
2	Share application money pending allotment	-	-
3	Minority interest *	-	-
4	Non-current liabilities		
	(a) Long-term borrowings	2,934.91	2,915.80
	(b) Deferred tax liabilities (net)	-	-
	(c) Other long-term liabilities	-	-
	(d) Long-term provisions	-	-
	Sub-total - Non-current liabilities	2,934.91	2,915.80
5	Current liabilities		
	(a) Short-term borrowings	-	-
	(b) Trade payables	23.27	37.86
	(c) Other current liabilities	-	-
	(d) Short-term provisions	14.57	218.34
	Sub-total - Current liabilities	37.84	256.20
	TOTAL - EQUITY AND LIABILITIES	**14,851.34**	**15,247.34**

P. Sudha Rao

POCHIRAJU INDUSTRIES LIMITED

Plant & Office : Plot No - 7, Phase - II, S.P.Biotech Park, Shameerpet, Ranga Reddy District. - 500 078. Andhra Pradesh
Tel No.: 040 - 27778999, Fax No. 040-27778777, 27778888
E-mail : pochirajuhyd@hotmail.com, Website : www.pochiraju.co.in

Read. Office : 1/102, Sathyamangalam Village, Bagalur - Berigai Road, Thummanapalli Post, Hosur Taluk, Krishnagiri Dist. T.N. - 635 105

POCHIRAJU

Pochiraju Industries Limited

B	**ASSETS**		
1	Non-current assets		
	(a) Fixed assets	10,852.44	10,596.68
	(b) Goodwill on consolidation *	-	-
	(c) Non-current investments	-	-
	(d) Deferred tax assets (net)	-	-
	(e) Long-term loans and advances	-	-
	(f) R & D Capital Expenditure	809.37	909.37
	Sub-total - Non-current assets	11,661.81	11,506.05
	Current assets		
	(a) Current investments	-	-
	(b) Inventories	695.28	876.02
	(c) Trade receivables	1,803.33	1,802.30
	(d) Cash and cash equivalents	138.57	110.63
	(e) Short-term loans and advances	552.35	952.34
	(f) Other current assets	-	-
	Sub-total - Current assets	3,189.53	3,741.29
	TOTAL - ASSETS	**14,851.34**	**15,247.34**

For POCHIRAJU INDUSTRIES LIMITED

P. Sudhakar

P.SUDHAKAR
MANAGING DIRECTOR

POCHIRAJU INDUSTRIES LIMITED SATYAMANGALAM T.N.

Place: HYDERABAD
Date: 12-11-2012

Plant & Office : Plot No - 7, Phase - II, S.P.Biotech Park, Shameerpet, Ranga Reddy District. - 500 078. Andhra Pradesh
Tel No.: 040 - 27778999, Fax No. 040-27778777, 27778888
E-mail : pochirajuhyd@hotmail.com, Website : www.pochiraju.co.in

Regd. Office : 1/102, Satyamangalam Village, Bagalur - Berigai Road, Thummanapalli Post, Hosur Taluk, Krishnagiri Dist. T.N. - 635 105

Pochiraju Industries Limited

POCHIRAJU INDUSTRIES LIMITED				
Report on segment wise Revenue, Results and Capital Employed				
Particulars	Rs. In Lakhs			
	QUARTER ENDED		YEAR ENDED	
	30.09.2012 Un-audited	30.09.2011 Un-audited	31.03.2012 Audited	31.03.2011 Audited
1. Segment Revenue				
a. Agri- Division	2191.20	1337.62	7243.20	5503.54
b. Pharma - Division sales and stocks	0.00	8.66	0.00	40.41
Total	2191.20	1346.28	7243.20	5543.95
2. Segment Result (Profit before tax and interest (net of interest income) from each segment)				
a. Agri- Division	167.13	358.64	1492.04	1219.55
b. Pharma - Division	0.00	1.82	0.00	8.32
Total	167.13	360.46	1492.04	1227.87
Add:Interest income (net)	(121.74)	(1.41)	(6.29)	(20.60)
Profit before tax	45.39	359.05	1485.75	1207.27
3.Capital Employed (Segment Assets - Segment Liabilities)				
a. Agri- Division	4,796.05	4937.07	4,642.00	4707.06
b. Pharma - Division	635.22	944.46	635.22	944.46
c. Bio Pharma & R&D	9559.87	7165.73	9,536.28	5958.87
Total	14,991.14	13047.26	14,813.50	11,610.39

For POCHIRAJU INDUSTRIES LIMITED

P Sudhakar

POCHIRAJU INDUSTRIES LIMITED SATYAMANGALAM T.N.

Place:HYDERABAD
Date: 12-11-2012

P SUDHAKAR
MANAGING DIRECTOR

Plant & Office : Plot No - 7, Phase - II, S.P.Biotech Park, Shameerpet, Ranga Reddy District. - 500 078. Andhra Pradesh
Tel No.: 040 - 27778999, Fax No. 040-27778777, 27778888
E-mail : pochirajuhyd@hotmail.com, Website : www.pochiraju.co.in

Regd. Office : 1/102, Sathyamangalam Village, Bagalur - Berigai Road, Thummanapalli Post, Hosur Taluk, Krishnagiri Dist. T.N. - 635 105

Pochiraju Industries Limited

Notes:

1. The Above results were reviewed by the Audit committee, taken on record by the board of directors of the company at its meeting held on 12th November, 2012 and subjected to limited review by the auditors of the company.

2. The company is currently focusing on three business segments – Agri Business, Pharmaceuticals and Bio-Technology & Life Sciences. The organizational structure of company is designed for effective management of multiple businesses while retaining focus on each one of them.

3. The Bio-Pharma unit at Plot no. 7, Phase II, Alexandria Knowledge Park, Shamirpet, Kolthur Village, Ranga reddy dist has commenced production and the company has capitalized Rs.6089 Lakhs of capital expenditure incurred on the project as on 31.03.2012.The funds raised through IPO and the interest accrued on the same, the term loan raised for the project and the internal accruals brought in by the company were fully utilized totaling to Rs. 6089 Lakhs.

4. The company is going for expansion of the Bio-Pharma unit to enable it to meet the latest international cGMP standards and also to expand its product range with an additional capital investment of Rs.4512.48 Lakhs. Out of which an amount of Rs.1661.16 lakhs was already spent on civil works and plant and machinery by the company which is reflected in capital work in progress and the balance is being tied up as term loan from the financial institutions.

5. Previous quarter/half year figures have been regrouped/ recast, wherever necessary.

For POCHIRAJU INDUSTRIES LIMITED

P.Sudhakar

POCHIRAJU INDUSTRIES LIMITED SATYAMANGALAM

P.SUDHAKAR
Managing Director

Place: Hyderabad.
Date: 12-11-2012

Plant & Office : Plot No - 7, Phase - II, S.P.Biotech Park, Shameerpet, Ranga Reddy District. - 500 078. Andhra Pradesh
Tel No.: 040 - 27778999, Fax No. 040-27778777, 27778888
E-mail : pochirajuhyd@hotmail.com, Website : www.pochiraju.co.in

Read. Office : 1/102, Sathyamangalam Village, Bagalur - Berigai Road, Thummanapalli Post, Hosur Taluk, Krishnagiri Dist. T.N. - 635 105