POCHIRAJU

Pochiraju Industries Limited

Part I

POCHIRAJU INDUSTRIES LIMITED

STATEMENT FOR STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND THREE MONTHS ENDED 30.06.12

S. No	Particulars	(Rs. In Lakhs)			
		Three months ended	Preceeding Three months ended	Corresponding Three months ended	Previous Year ended
		30.06.12	31.03.12	30.06.11	31.03.12
		Un-audited	Un-audited	Un-audited	Audited
1	Income from operations				
	(a) Net sales/income from operations (Net of excise duty)	1776.06	3095.63	967.64	7243.20
	(b) Other operating income	0.00	0.00	0.00	0.00
	Total income from operations (net)	1776.06	3095.63	967.64	7243.20
2	Expenses				
	(a) Cost of materials consumed	163.25	286.58	93.57	706.95
	(b) Purchases of stock-in-trade	1072.15	1875.21	478.72	4001.90
	(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	17.26	30.09	-5.28	50.24
	(d) Employee benefits expense	89.50	157.19	52.25	372.86
	(e) Depreciation and amortisation expense	43.23	43.23	43.23	172.92
	(f) Other expenses(Any item exceeding 10% of total expenses relating to continuing operations to be shown seperately)(includes rates and taxes)(Including R & D revenue expenditure)	108.28	206.23	56.95	431.44
	Total expenses	1493.67	2598.53	719.44	5736.31
3	Profit / (Loss) from operations before other income, finance costs and exceptional	282.39	497.10	248.20	1506.89
4	Other income	0.00	0.00	0.00	0.00
5	Profit / (Loss) from ordinary activities before finance costs and exceptional items (3 + 4)	282.39	497.10	248.20	1506.89
6	Finance costs	119.38	0.56	2.97	6.29
7	Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5 + 6)	163.01	496.54	245.23	1500.60
8	Exceptional items	0.00	0.00	0.00	0.00
9	Profit / (Loss) from ordinary activities before tax (7 + 8)	163.01	496.54	245.23	1500.60
10	Tax expense	10.45	18.00	14.50	65.00
11	Net profit or loss from ordinary activities	152.56	478.54	230.73	1435.60
12	Extraordinary items (net of tax expense Rs.)	0.00	0.00	0.00	0.00

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Pochiraju Industries Limited

13	Net Profit / (Loss) for the period (11 + 12)	152.56	478.54	230.73	1435.60
14	Share of profit / (loss) of associates*	0.00	0.00	0.00	0.00
15	Minority interest *	0.00	0.00	0.00	0.00
16	Net Profit / (Loss) after taxes, minority interest and share of profit / (loss) of associates (13 + 14 + 15) *	152.56	478.54	230.73	1435.60
17	Paid-up equity share capital (Face Value of the Share shall be indicated)	1890.67	1890.67	1890.67	1890.67
18	Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year	8240.77	8240.77	8139.27	8240.77
19.i.	Earnings per share (before extraordinary items) (of Rs.10/- each) (not annualised):				
	(a) Basic	0.81	2.53	1.22	7.59
	(b) Diluted	0.81	2.53	1.22	7.59
19.ii.	Earnings per share (after extraordinary items) (of Rs.10/- each) (not annualised):				
	(a) Basic	0.81	2.53	1.22	7.59
	(b) Diluted	0.81	2.53	1.22	7.59

For POCHIRAJU INDUSTRIES LIMITED

P. Sudhakar

Place:HYDERABAD
Date:25-07-2012

P SUDHAKAR
MANAGING DIRECTOR

POCHIRAJU INDUSTRIES LIMITED SATHYAMANGALAM T.N.

See accompanying note to the financial results

* Applicable in the case of consolidated results.

Note: The classification / disclosure of items in the financial results shall be in accordance with the Revised Schedule VI of the Companies Act, 1956. Further to the above, profit/loss from discontinuing operations, if any, included in the above shall be disclosed with details thereof.

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POCHIRAJU

Pochiraju Industries Limited

Part II

POCHIRAJU INDUSTRIES LIMITED

SELECT INFORMATION FOR THE QUARTER AND THREE MONTHS ENDED 30.06.2012

		Three months	Preceeding Three	CorrespondingThree months	Previous Year ended
		30.06.12	31.03.12	30.06.11	31.03.12
		Un-audited	Un-audited	Un-audited	Audited
A	PARTICULARS OF SHAREHOLDING				
1	Public shareholding				
	i. Number of shares	12584411	12584411	12584411	12584411
	ii.Percentage of Shareholding	66.56%	66.56%	70.28%	70.28%
2	Promoters and Promoter Group Shareholding				
	a) Pledged / Encumbered				
	i. Number of shares	0	0	0	0
	ii.Percentage of shares (as a % of the total shareholding of promoter and promoter group)	0	0	0	0
	iii.Percentage of shares (as a % of the total share capital of the company)	0	0	0	0
	b) Non - encumbered				
	i. Number of shares	6322264	6322264	5322264	5322264
	ii.Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%	100%
	iii.Percentage of shares (as a % of the total share capital of the company)	33.44%	33.44%	29.72%	29.72%

	Particulars	Three
B	INVESTOR COMPLAINTS	
	Pending at the beginning of the quarter	1
	Received during the quarter	4
	Disposed of during the quarter	5
	Remaining unresolved at the end of the	0

For POCHIRAJU INDUSTRIES LIMITED

P. Sudhakar

P SUDHAKAR
MANAGING DIRECTOR

Place:HYDERABAD
Date:25-07-2012

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POCHIRAJU

Pochiraju Industries Limited

POCHIRAJU INDUSTRIES LIMITED

Report on segment wise Revenue, Results and Capital Employed

Particulars	Rs. In Lakhs			
	QUARTER ENDED		YEAR ENDED	
	30.06.2012 Un-audited	30.06.2011 Un-audited	31.03.2012 Audited	31.03.2011 Audited
1. Segment Revenue				
a. Agri- Division	1776.06	967.64	7243.20	5503.54
b. Pharma - Division sales and stocks	0.00	0.00	0.00	40.41
Total	1776.06	967.64	7243.20	5543.95
2. Segment Result (Profit before tax and interest (net of interest income) from each segment)				
a. Agri- Division	282.39	248.20	1506.89	1219.55
b. Pharma - Division	0.00	0.00	0.00	8.32
Total	282.39	248.20	1506.89	1227.87
Add:Interest income (net)	(119.38)	(2.97)	-6.29	(20.60)
Profit before tax	163.01	245.23	1500.60	1207.27
3.Capital Employed (Segment Assets - Segment Liabilities)				
a. Agri- Division	4,744.05	5075.96	4,591.49	4,707.06
b. Pharma - Division	635.22	944.46	635.22	944.46
c. Bio Pharma & R&D	9559.87	6704.38	9,536.28	5,958.87
Total	14,939.14	12,724.80	14,762.99	11,610.39

For POCHIRAJU INDUSTRIES LIMITED

P.Sudhakar.

Place:HYDERABAD
Date:25-07-2012

P SUDHAKAR
MANAGING DIRECTOR

POCHIRAJU INDUSTRIES LIMITED SATHYAMANGALAM T.N.

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Notes:

1. The Above results were reviewed by the Audit committee, taken on record by the board of directors of the company at its meeting held on 25th July, 2012 and subjected to limited review by the auditors of the company.

2. The company is currently focusing on three business segments – Agri Business, Pharmaceuticals and Bio-Technology & Life Sciences. The organizational structure of company is designed for effective management of multiple businesses while retaining focus on each one of them.

3. Details of funds raised from the IPO and utilization of such funds are given below:

Purpose of utilization of Funds	**Amount Rs. in lakhs 30.06.2012**
Funds raised through IPO	3760.39
Interest earned on IPO Proceeds	223.29
Term Loan	2958.14
Internal accruals	1956.55
Share Warrants	352.62
Total	**9250.99**
Funds Deployed:	
Setting up of Biopharma Unit and R & D	7710.31
Pharma Division	534.88
Share Issue Expenses	613.44
Pre operative expenses	392.36
Total	**9250.99**

4. Previous quarter/ year figures have been regrouped/ recast, wherever necessary.

For POCHIRAJU INDUSTRIES LIMITED

POCHIRAJU INDUSTRIES LIMITED SATHYAMANGALAM T.N.

P.SUDHAKAR
Managing Director

Place: Hyderabad.

Date: 25-07-2012

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