

**Pfizer Limited**

The Capital, 1802 / 1901,  
Plot No. C - 70, G Block, Bandra Kurla Complex,  
Bandra (East), Mumbai 400 051.  
Tel : +91 22 6693 2000 Fax : +91 22 2654 0274

January 24, 2018

The Corporate Relationship Dept.  
BSE Limited  
1<sup>st</sup> Floor, P.J.Towers  
Dalal Street, Fort  
Mumbai - 400 001  
Scrip Code: 500680

The Manager, Listing Dept.  
The National Stock Exchange of India Ltd.  
Exchange Plaza, 5<sup>th</sup> Floor,  
Plot No. C/1, G Block  
Bandra-Kurla Complex, Bandra (E)  
Mumbai - 400 051  
Scrip Symbol: PFIZER

Dear Sirs,

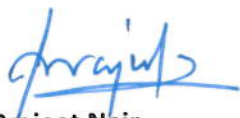
**Sub: Press Release**

Please find enclosed press release for the financial results for the quarter and nine months ended December 31, 2017.

Please take the above on record.

Thanking you,

Yours truly,  
**For Pfizer Limited**



**Prajeet Nair**  
Company Secretary

Encl: A/a



**Press Release**

**For immediate dissemination**

**Pfizer Limited Revenue from operations at ₹456.5 crore for the quarter ended December 31, 2017**

Pfizer Limited announced its results for the quarter and nine months ended December 31, 2017.

**Revenues**

Revenue from operations for the quarter ended December 31, 2017 is ₹456.5 crore as compared to ₹510.2 crore in the same period last year.

Revenue from operations for nine months ended December 31, 2017 is ₹1,460.2 crore as compared to ₹1,588.8 crore in the same period last year.

Sales for the quarter and nine months ended December 31, 2017 are strictly not comparable with that of previous quarters / periods.

1. Sales for the quarter ended December 31, 2017 is reported net of GST whereas revenue for the periods prior to September 30, 2017 quarter were reported including excise duty.
2. Sales for the quarter and nine months ended December 31, 2017, when compared with the same period last year, has been impacted by discontinuation of Corex cough syrup and transition / divestiture of certain brands.

Adjusting for the impact of the above, sales growth of 'continuing business' for the quarter and nine months ended December 31, 2017 is 5% and 10% respectively.

**Profits before other income, exceptional items and tax**

Profit from operations (before other income, exceptional items and tax) for the quarter and nine months ended December 31, 2017 is ₹100.0 crore and ₹312.3 crore respectively.

**Profit after tax**

Net Profit after tax (including other comprehensive income) for the quarter is ₹87.0 crore as against ₹60.5 crore in the same period last year. Net Profit after tax (including other comprehensive income) for nine months ended December 31, 2017 is ₹254.9 crore as against ₹267.6 crore in the same period last year.

The comparable quarter and nine months ending December 31, 2016 had an exceptional income of ₹19.0 crore and ₹130.4 crore pertaining to income from sale of properties and income from assignment of trademarks, net of related expenses.

For more information,

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**About Pfizer Limited:**

At Pfizer, we apply science and our global resources to improve health and well-being at every stage of life. We strive to set the standard for quality, safety and value in the discovery, development and manufacturing of medicines for people. Every day, Pfizer colleagues work to advance wellness, prevention, treatments and cures that challenge the most feared diseases of our time. Consistent with our responsibility as the world's leading Biopharmaceutical Company, we also collaborate with health care providers, governments and local communities to support and expand access to reliable, affordable health care around the world. For more than 60 years in India, Pfizer has worked to make a difference for all who rely on us. To learn more about our commitments, please visit us at [www.pfizerindia.com](http://www.pfizerindia.com)

**Disclaimer**

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