

October 30, 2026

BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street, Fort,
Mumbai- 400 001

National Stock Exchange of India Limited
Exchange Plaza,
Bandra-Kurla Complex, Bandra East,
Mumbai- 400051

Security code: 503100

Symbol: PHOENIXLTD

Dear Sir(s)/Madam(s),

Sub: Investors' Presentation on the Unaudited Standalone and Consolidated Financial Results for the quarter and half year ended September 30, 2026

Further to our intimation dated October 26, 2026 and pursuant to Regulation 30 read with Para A of Part A of Schedule III of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('**SEBI Listing Regulations**'), we enclose herewith the presentation on the Unaudited Standalone and Consolidated Financial Results of The Phoenix Mills Limited ('**Company**') for the quarter and half year ended September 30, 2026, to be made to investors and analysts.

The same is also being uploaded on the Company's website at <https://www.thephoenixmills.com/investors/FY2027/Investor-Presentation> in compliance with Regulation 46(2) of the SEBI Listing Regulations.

You are requested to take the aforesaid information on record.

Thanking you,

Yours Faithfully,
For The Phoenix Mills Limited

BHAVIK
MANILAL GALA
Digitally signed by
BHAVIK MANILAL GALA
Date: 2026.10.30 20:40:54
+05'30'

Bhavik Gala
Company Secretary
Membership No. F8671

Encl:- As below

Photo shot at location

Phoenix Avenue of Stars, Pune
Earlier known as Phoenix MarketCity Pune



THE PHOENIX MILLS LIMITED
Built to Compound

Investor Presentation
Q2 & H1 FY27

RETAIL

>18 msft

GLA by 2030

- Operational: ~11 msft
- Operational across:
12 malls | 8 Cities

OFFICES

~9 msft

GLA by 2030

- Operational: ~5 msft
- Grade-A, campus-integrated
offices operational across
Mumbai, Pune, Bengaluru,
Chennai

HOSPITALITY

~2,188 keys

Operational by 2030

- Operational: 2 hotels, ~588 keys
- The St. Regis, Mumbai,
Courtyard by Marriott, Agra

RESIDENTIAL

~7 msft

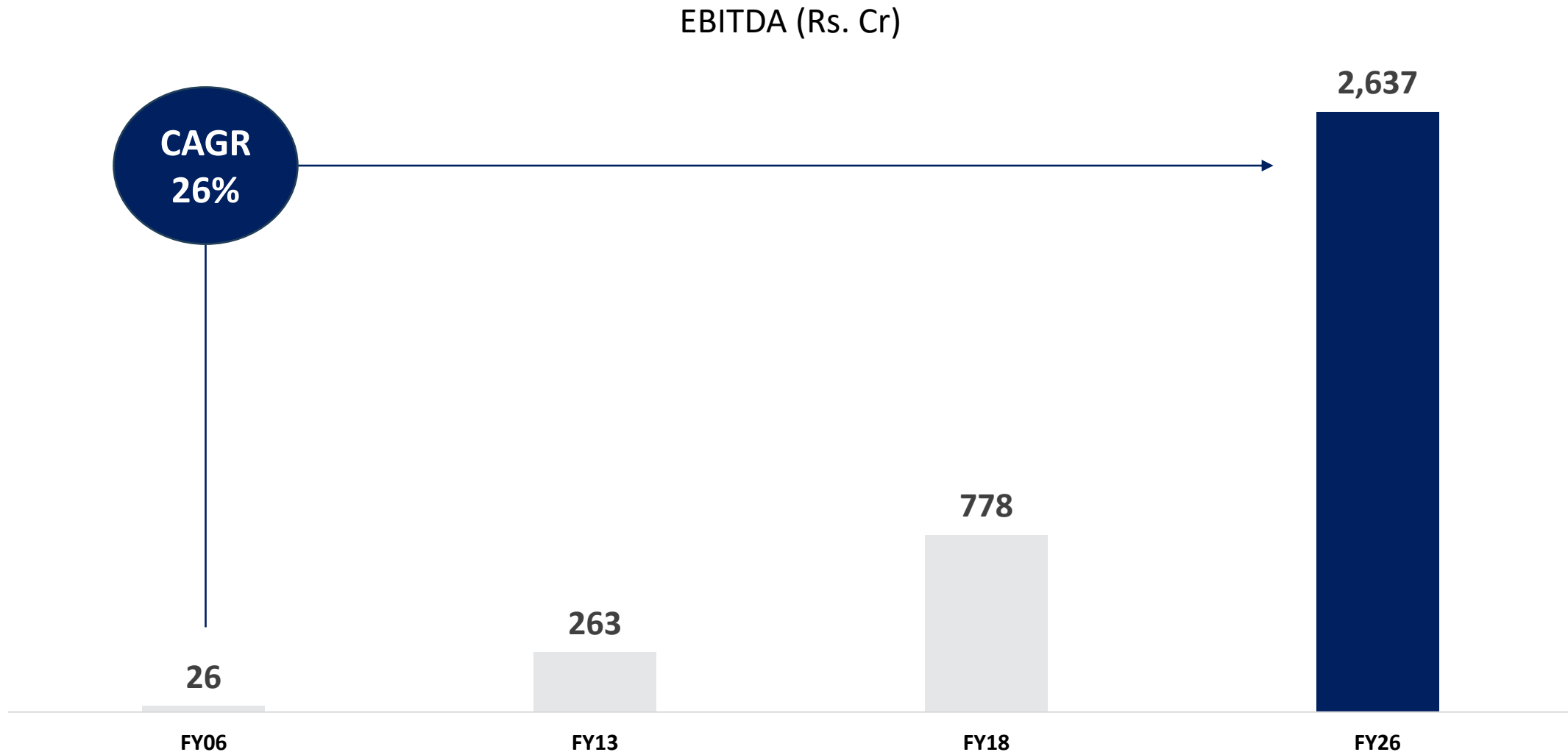
Cumulative Saleable Area by 2030

- Area launched: ~2.8 msft
- Premium projects in Bengaluru
One Bangalore West, Kessaku

From 1 Mall in 2005 to a Retail-led Mixed-use Portfolio Pan-India



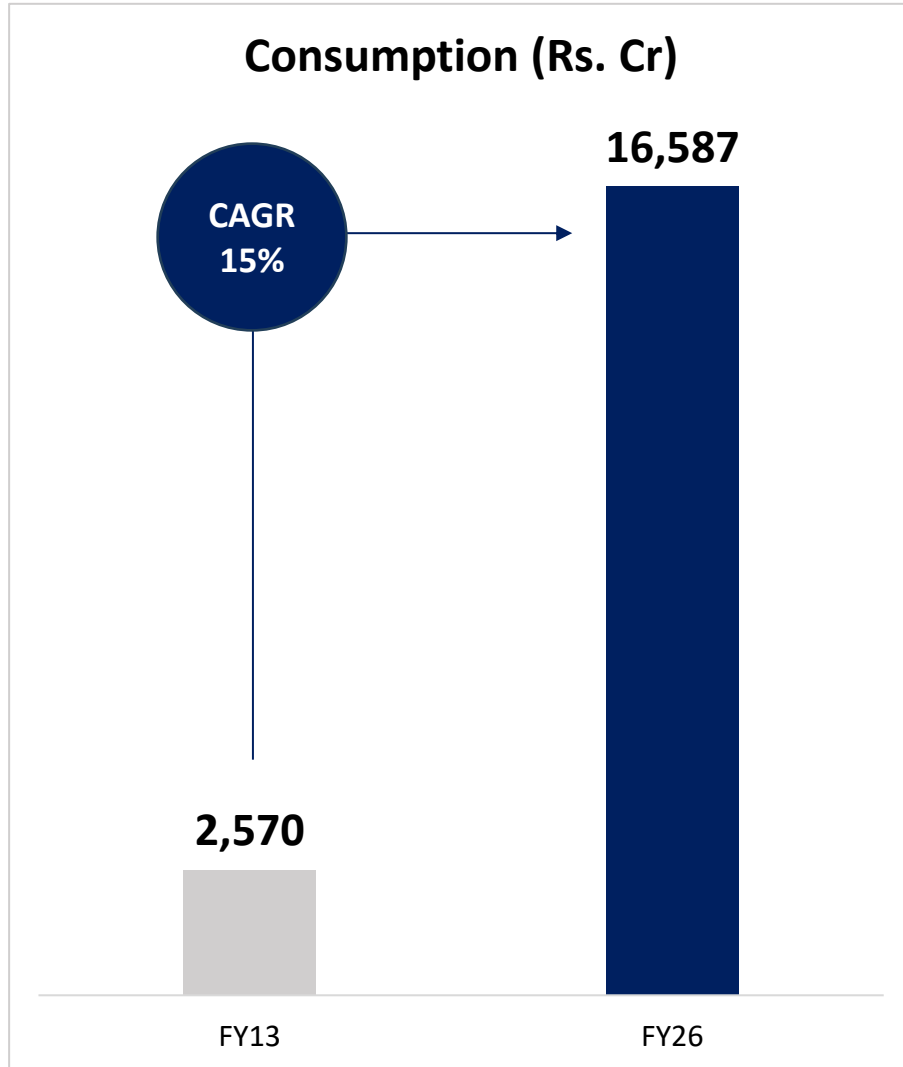
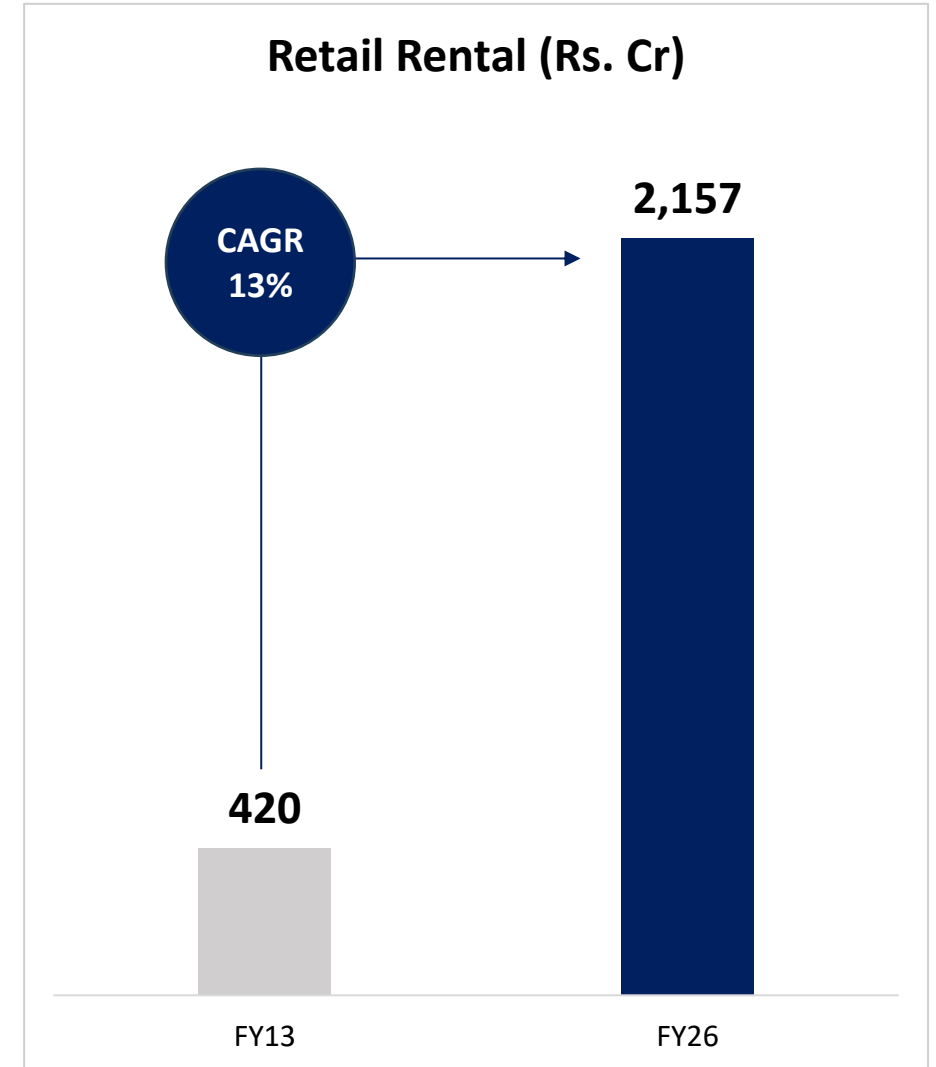
26% EBITDA CAGR Over 20 Years: Compounding Through Cycles



Note: Above figures represent the Consolidated EBITDA of PML Group.



India's Best Retail Developer & Operator





Q2 FY27 Consolidated Performance Overview

Revenue

EBITDA

PAT

Annuity Businesses (Retail,
Offices, Hotel and Asset
Management)

Rs. 1,055 cr

↑ 16% vs Q2 FY26

Rs. 669 cr

↑ 21% vs Q2 FY26

Rs. 391 cr

↑ 31% vs Q2 FY26

Consolidated Group
Performance

Rs. 1,153 cr

↑ 3% vs Q2 FY26

Rs. 710 cr

↑ 7% vs Q2 FY26

Rs. 424 cr

↑ 11% vs Q2 FY26



H1 FY27 Consolidated Performance Overview

Revenue

EBITDA

PAT

Annuity Businesses (Retail,
Offices, Hotel and Asset
Management)

Rs. 2,089 cr

↑ 16% vs H1 FY26

Rs. 1,318 cr

↑ 20% vs H1 FY26

Rs. 793 cr

↑ 31% vs H1 FY26

Consolidated Group
Performance

Rs. 2,228 cr

↑ 8% vs H1 FY26

Rs. 1,352 cr

↑ 10% vs H1 FY26

Rs. 818 cr

↑ 16% vs H1 FY26



Strong Cash Flows and Balance Sheet Provide Visibility for Next Growth Phase

Operating Free Cash Flow (H1 FY27)¹

Rs. 1,215 cr

↑ 22% YoY

Liquidity (as of 30-Sep-26)^{2,3}

Rs. 2,638 cr

↑ Rs. 634 cr vs March 2026

Gross Debt (as of 30-Sep-26)³

Rs. 6,117 cr

↑ Rs. 953 cr vs March 2026

Net Debt (as of 30-Sep-26)³

Rs. 3,479 cr

↑ Rs. 319 cr vs March 2026

Cost of Debt: 7.66% (spread of 241 bps over Repo)

Net Debt/EBITDA⁴ at 1.2x as of Sep-26 vs. 1.2x as of Mar-26

Notes:

1. Refers to net cash flow from operating activities after taxes, adjusted for interest paid/received.

2. Does not include amount available in overdraft accounts.

3. Includes Associate companies, which do not form a part of PML Consolidated financial statements.

4. Net Debt to EBITDA is based on trailing 12-month EBITDA for H1 FY27 and full-year EBITDA for FY26. Net Debt and EBITDA both include associate companies, which are not part of PML Consolidated financial statements.



Multiple Growth Levers Driving Earnings and Cash Flow Growth

Embedded Growth in Operating Retail Portfolio

- Rental uplift on existing malls through strategic repositioning.
- Contractual lease expiries unlock repricing spreads across the portfolio.
- Addition of Luxury & Flagship Brands to drive further growth.

Densification & Portfolio Expansion

- Densification of existing destinations and creation of integrated mixed-use campuses in Mumbai and Bengaluru.
- Development of New Retail Destinations Kolkata, Surat, Thane, Chandigarh and Coimbatore.
- Office Portfolio Ramp-Up: Conversion of leased space into occupied, rent-paying premises.

Incremental Growth Drivers

- 100% Ownership of ISMDPL Platform (4.4 msft retail, 2.2 msft office, plus expansion).
- Additional cash flows from Residential properties
- Infrastructure-led Catchment Uplift

Our growth roadmap to 2030 is embedded within existing assets, land parcels and development rights already under our control.



Photo shot at location

Q2 and H1 FY27 Business wise Update



Phoenix Mall of Asia, Bengaluru



Retail: Strong Performance Across Consumption, Rentals and EBITDA

**Q2 FY27
Consumption**

Rs. 4,685 cr

↑ 25% vs Q2 FY26

**Q2 FY27 Retail
Rental Income**

Rs. 605 cr

↑ 15% vs Q2 FY26

**Q2 FY27 Retail
Asset EBITDA**

Rs. 639 cr

↑ 18% vs Q2 FY26

**H1 FY27
Consumption**

Rs. 9,415 cr

↑ 28% vs H1 FY26

**H1 FY27 Retail
Rental Income**

Rs. 1,200 cr

↑ 16% vs H1 FY26

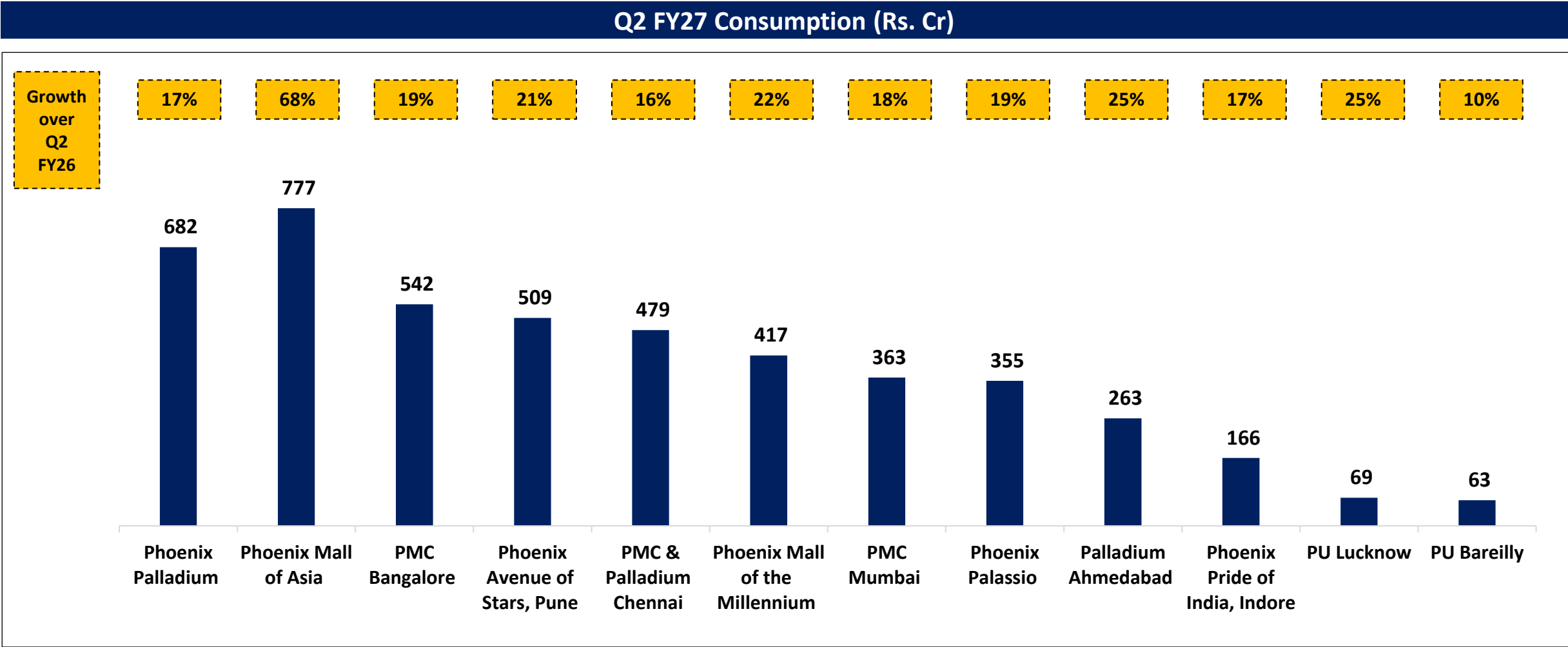
**H1 FY27 Retail
Asset EBITDA**

Rs. 1,264 cr

↑ 17% vs H1 FY26



Q2 FY27 Retail Consumption up 25% with growth across all malls

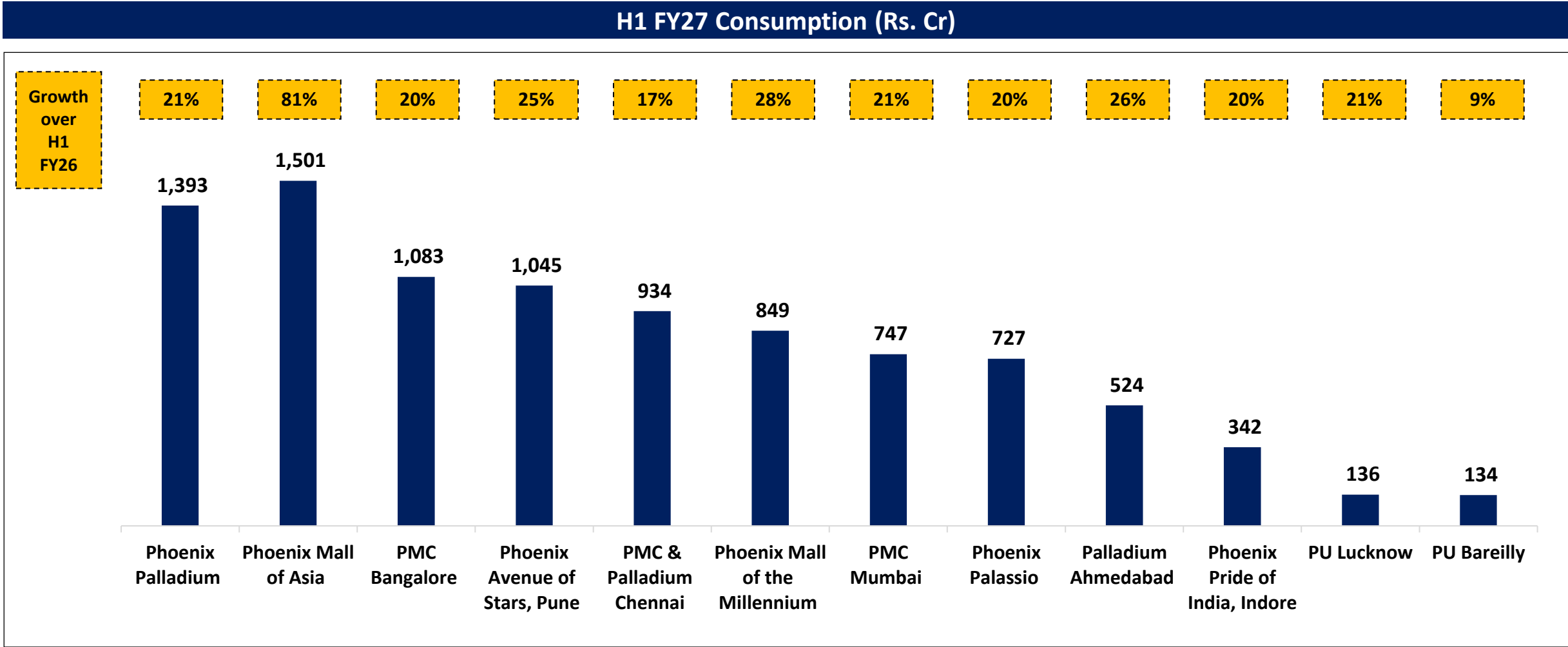


- Total consumption in Q2 FY27 stood at Rs. 4,685 cr, demonstrating a YoY growth of 25% over Q2 FY26.

Note: Above numbers are indicative and presented for illustration purpose.



H1 FY27 Retail Consumption up 28% with growth across all malls



• Total consumption in H1 FY27 stood at Rs. 9,415 cr, demonstrating a YoY growth of 28% over H1 FY26.

Note: Above numbers are indicative and presented for illustration purpose.



Q2 FY27: Consumption Across the Entire Spectrum of Discretionary Wallet Spend

	Consumption Contribution		Trading Area Mix	YoY Consumption Growth
Fashion & Accessories		51%	61%	22%
Jewellery		15%	2%	28%
Electronics		13%	3%	39%
Food & Beverages		9%	11%	21%
Others		5%	4%	34%
FEC & Multiplex		5%	15%	16%
Gourmet & Hypermarket		2% <div><i>Focused initiatives undertaken to optimize hypermarket space across the portfolio and drive better asset utilization.</i></div>	4%	14%

Growth: 25%



Repositioning Driving Higher Rentals at Phoenix Avenue of Stars, Pune

ANCHORS

UNIQLO	IKEA	MAX
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In a new avatar

PREMIUM BRANDS

BOSS	MICHAEL KORS	COACH
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SEIKO	VICTORIA's SECRET	ETHOS
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F&B BRANDS

POPEYES	PAUL
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PHOENIX AVENUE OF STARS, PUNE – PERFORMANCE

Q2 FY27	Value	YoY Growth
Consumption	Rs. 509 cr	↑ 21%
Trading Density	Rs. 2,328 pspm	↑ 12%
Rental Income	Rs. 60 cr	↑ 16%

H1 FY27	Value	YoY Growth
Consumption	Rs. 1,045 cr	↑ 25%
Trading Density	Rs. 2,397 pspm	↑ 19%
Rental Income	Rs. 120 cr	↑ 14%

Note: Growth comparisons are vs Q2 FY26 and H1 FY26 respectively.



Repositioning Driving Higher Rentals at Phoenix MarketCity Bangalore

NEW BRANDS

UNIQLO

AZORTE

NEXT

NYKAA

TIRA

LEVI'S

BUGATTI

FOOT LOCKER

LEGO

F&B BRANDS

POPEYES

PAUL

PHOENIX MARKETCITY BANGALORE – PERFORMANCE

Q2 FY27	Value	YoY Growth
Consumption	Rs. 542 cr	↑ 19%
Trading Density	Rs. 2,894 pspm	↑ 2%
Rental Income	Rs. 61 cr	↑ 25%

H1 FY27	Value	YoY Growth
Consumption	Rs. 1,083 cr	↑ 20%
Trading Density	Rs. 2,978 pspm	↑ 8%
Rental Income	Rs. 117 cr	↑ 21%

Note: Growth comparisons are vs Q2 FY26 and H1 FY26 respectively.



Phoenix Citadel, Indore relaunched as Phoenix Pride of India, Indore





INDIA CELEBRATES AT PHOENIX



Drone show at Phoenix Palassio, Lucknow

Diwali Fireworks at Phoenix Pride of India



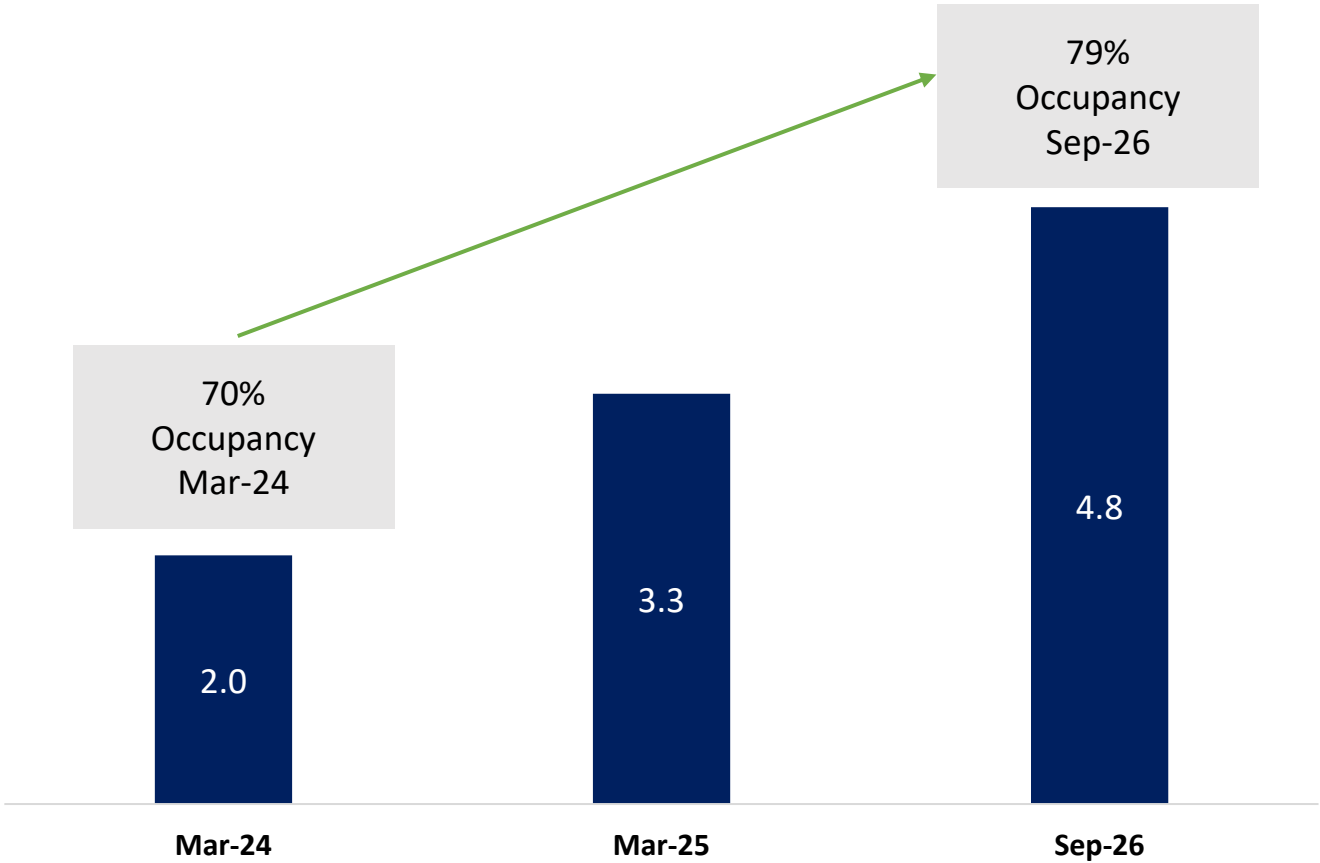
Diwali Décor at Phoenix Palladium



Offices: Expanding the Base, Building Occupancy

Portfolio doubled in 2 years, driven by three major completions during 2025

LEASABLE AREA & LEASED OCCUPANCY GROWTH



Total Area addition of
~2.8 msft in 2025

LEASED OCCUPANCY (SEPTEMBER 2026)

83%

Occupancy across
Established Assets¹

77%

Occupancy across
New Assets²

Millennium Towers, Pune (Completed Dec-25)

1.47 msft · 78% leased

One National Park, Chennai (Completed Aug-25)

0.60 msft · 64% leased

Phoenix Asia Towers, Bengaluru (Completed Jan-25)

0.81 msft · 84% leased

Notes:

1. Established Assets comprise offices in Mumbai and Pune i.e. Art Guild House, The Centrium, Phoenix Paragon and Fountainhead totalling to a GLA of ~2 msft.
2. New Assets represent offices completed in 2025 i.e. Phoenix Asia Towers, Millennium Towers and One National Park, in Bengaluru, Pune and Chennai respectively with a total GLA of ~2.9 msft.



Offices: Occupancy Ramp-Up Driving Income & EBITDA growth

**Q2 FY27
Income**

Rs. 89 cr

↑ 64% vs Q2 FY26

**Q2 FY27
EBITDA**

Rs. 56 cr

↑ 61% vs Q2 FY26

**H1 FY27
Income**

Rs. 163 cr

↑ 55% vs H1 FY26

**H1 FY27
EBITDA**

Rs. 98 cr

↑ 47% vs H1 FY26

Note: The numbers cover our entire offices portfolio across Mumbai, Pune, Chennai and Bengaluru.



Hotels: Growing Cash Flows, Strengthening Ecosystem

Q2 FY27
Income

Rs. 137 cr

↑ 13% vs Q2 FY26

Q2 FY27
EBITDA

Rs. 56 cr

↑ 12% vs Q2 FY26

Occupancy
(The St. Regis)

82%

For H1 FY27

H1 FY27
Income

Rs. 282 cr

↑ 15% vs H1 FY26

H1 FY27
EBITDA

Rs. 118 cr

↑ 16% vs H1 FY26

Occupancy
(CYMA)

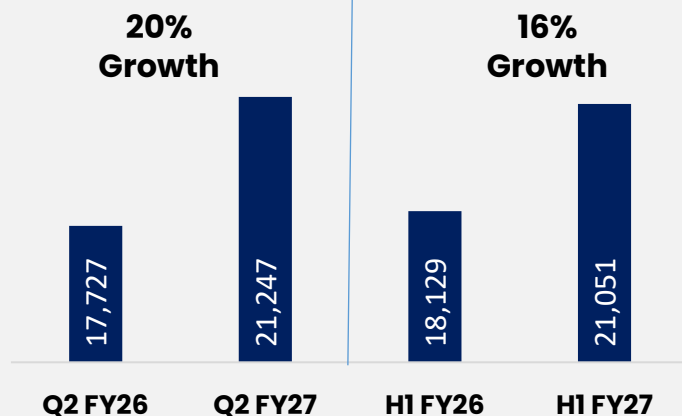
76%

For H1 FY27

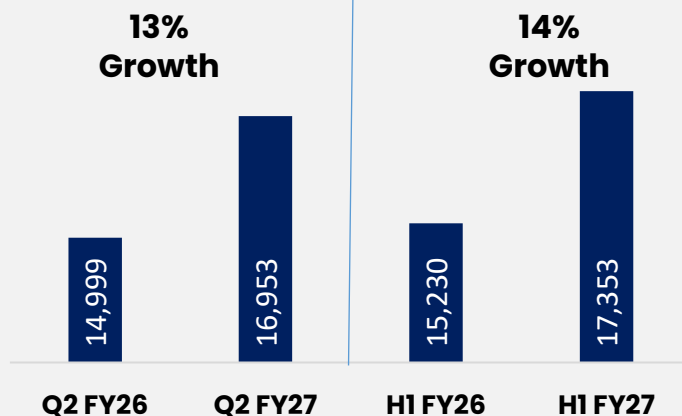


The St. Regis, Mumbai: Performance Overview for Q2 and H1 FY27

ARR (Rs.)



RevPAR (Rs.)

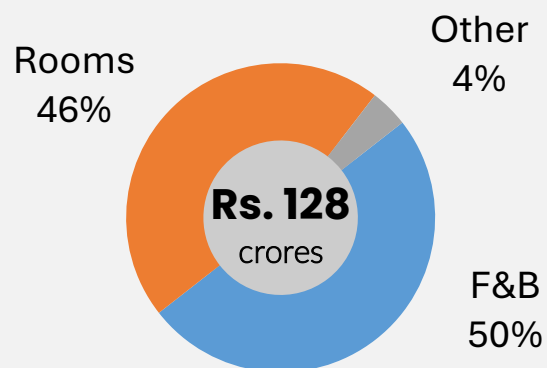


Occupancy

80%
Q2 FY27

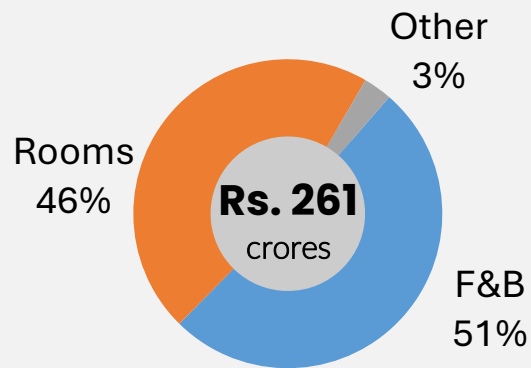
82%
H1 FY27

Q2 FY27 Revenue Mix



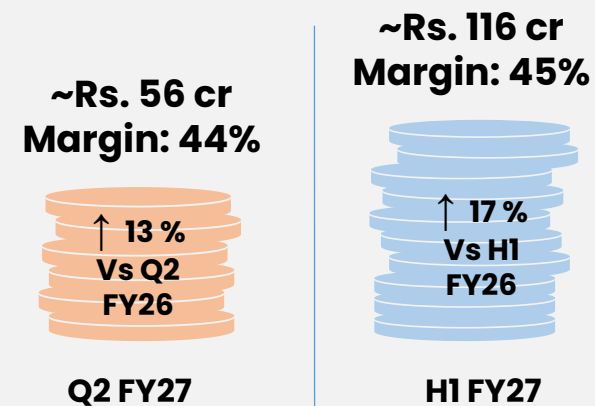
13% growth over Q2 FY26

H1 FY27 Revenue Mix



16% growth over H1 FY26

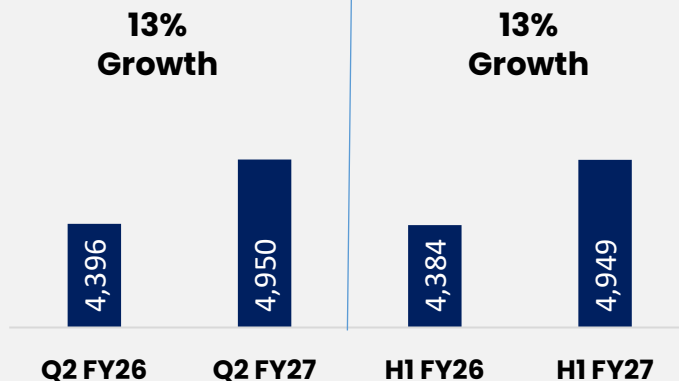
EBITDA Overview



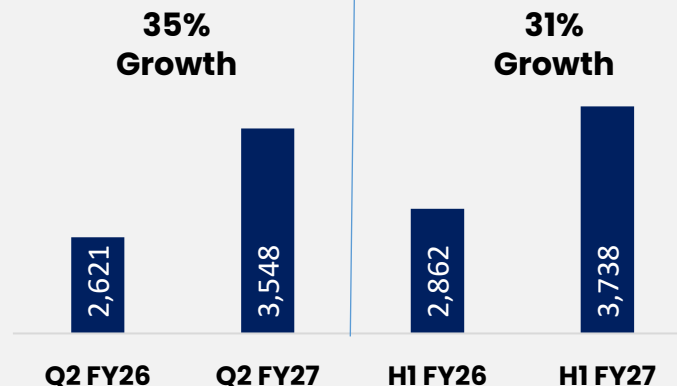


Courtyard by Marriott, Agra: Performance Overview for Q2 and H1 FY27

ARR (Rs.)



RevPAR (Rs.)



Occupancy

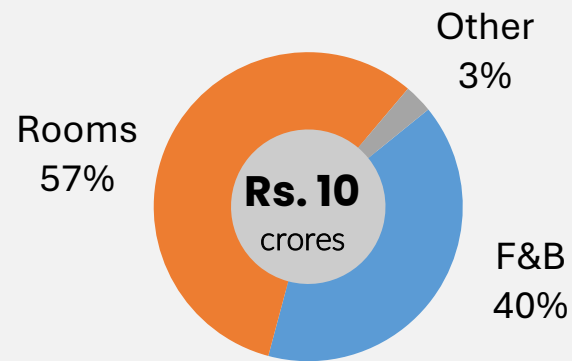
72%

Q2 FY27
↑ 12 pps

76%

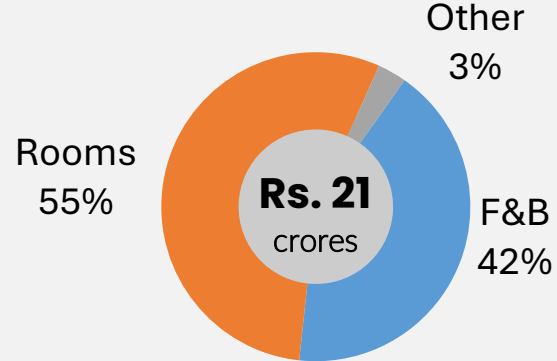
H1 FY27
↑ 10 pps

Q2 FY27 Revenue Mix



9% Growth over Q2 FY26

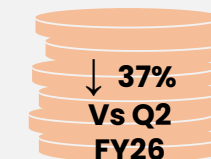
H1 FY27 Revenue Mix



7% Growth over H1 FY26

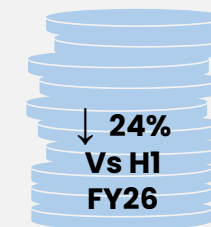
EBITDA Overview

~Rs. 0.2 cr
Margin: 3%



Q2 FY27

~Rs. 1.5 cr
Margin: 7%



H1 FY27



Residential Business Generating Cash Flows to Fund Future Growth

Rs. 84 cr

Q2 FY27
Gross Sales

Rs. 85 cr

Q2 FY27
Collections

~37,300 psf

H1 FY27
Average Sales Price (Rs.)

Rs. 147 cr

H1 FY27
Gross Sales

Rs. 136 cr

H1 FY27
Collections

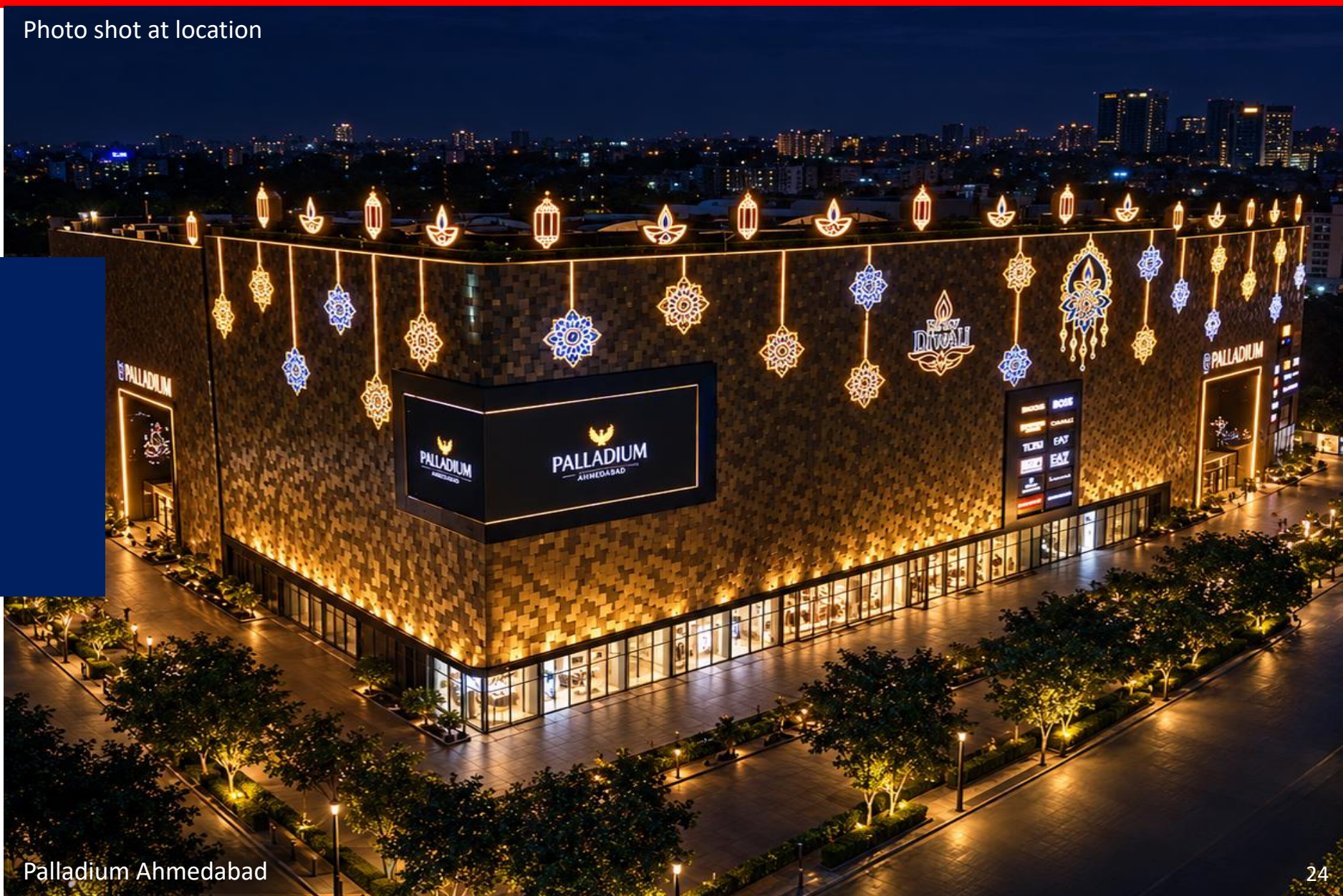
Rs. 62 cr

H1 FY27
Revenue recognized



Photo shot at location

Q2 and H1 FY27 Financial Results



Palladium Ahmedabad



H1 FY27 Consolidated EBITDA at Rs. 1,352 crores, up 10% YoY

Amount in Rs. Cr

Particulars	Q2 FY27	Q2 FY26	YoY%	H1 FY27	H1 FY26	YoY%
Income from operations	1,153	1,115	3%	2,228	2,068	8%
Operating EBITDA	710	667	7%	1,352	1,231	10%
EBITDA Margin (%)	62%	60%	2 pps	61%	60%	1 pps
Profit before tax & exceptional items	550	515	7%	1,042	922	13%
Exceptional items	-	-	-	-	-	-
Profit before tax	550	515	7%	1,042	922	13%
Net profit after tax for the period	424	383	11%	818	703	16%
Net Profit after tax, and after share of associates and minority interest	326	304	7%	623	545	14%
Diluted EPS (Rs.) (after exceptional items)	9.10	8.50	7%	17.40	15.23	14%



Breakup of Consolidated P&L

Amount in Rs. Cr

Particulars	Q2 FY27	Q2 FY26	YoY%	H1 FY27	H1 FY26	YoY%
Revenue from annuity businesses (Retail, Offices, Hotel & Asset Management)	1,055	914	16%	2,089	1,794	16%
Add: Residential & Others	98	202	-52%	139	274	-49%
Consolidated Revenue	1,153	1,115	3%	2,228	2,068	8%
EBITDA from annuity businesses (Retail, Offices, Hotel & Asset Management)	669	552	21%	1,318	1,095	20%
Add: Residential & Others	41	115	-64%	34	136	-75%
Consolidated EBITDA	710	667	7%	1,352	1,231	10%
PAT from annuity businesses (Retail, Offices, Hotel & Asset Management)	391	298	31%	793	605	31%
Add: Residential & Others	33	85	-62%	25	98	-75%
Consolidated PAT	424	383	11%	818	703	16%



H1 FY27 Standalone EBITDA at Rs. 194 crores up 15%

Amount in Rs. Cr

Particulars	Q2 FY27	Q2 FY26	YoY%	H1 FY27	H1 FY26	YoY%
Income from operations	141	137	3%	288	263	10%
Operating EBITDA	93	87	7%	194	168	15%
<i>EBITDA Margin (%)</i>	<i>66%</i>	<i>63%</i>	<i>3 pps</i>	<i>67%</i>	<i>64%</i>	<i>3 pps</i>
Profit before tax & exceptional items	164	150	9%	236	198	20%
Exceptional Items*	-12	-	-	-12	-	-
Profit before tax	152	150	1%	224	198	14%
Net Profit after tax for the period	127	129	-2%	189	170	11%
Diluted EPS (Rs.) (after exceptional items)	3.55	3.62	-2%	5.27	4.76	11%

**During the quarter, PML paid Rs. 12 crores for settlement of a matter relating to one of its subsidiaries.*



Operating Cash Flow in Q2 FY27

	Q2 FY27	Q2 FY26	% Change
<i>Amount in Rs. cr</i>			
Net cash from operating activities	711	590	20%
Less: Net Interest paid	-80	-75	7%
Operating free cash flow*	631	516	22%
Contribution to Operating free cash flow from			
Retail, Offices, Hotels	570	446	28%
Residential	60	69	-13%

*Refers to net cash flow from operating activities after taxes, adjusted for interest paid/received.



Operating Cash Flow in H1 FY27

	H1 FY27	H1 FY26	% Change
<i>Amount in Rs. cr</i>			
Net cash from operating activities	1,367	1,148	19%
Less: Net Interest paid	-151	-149	1%
Operating free cash flow*	1,215	998	22%
Contribution to Operating free cash flow from			
Retail, Offices, Hotels	1,137	872	30%
Residential	78	126	-38%

*Refers to net cash flow from operating activities after taxes, adjusted for interest paid/received.



Group-level Debt & Cash position as on 30th September 2026 vs. 31st March 2026

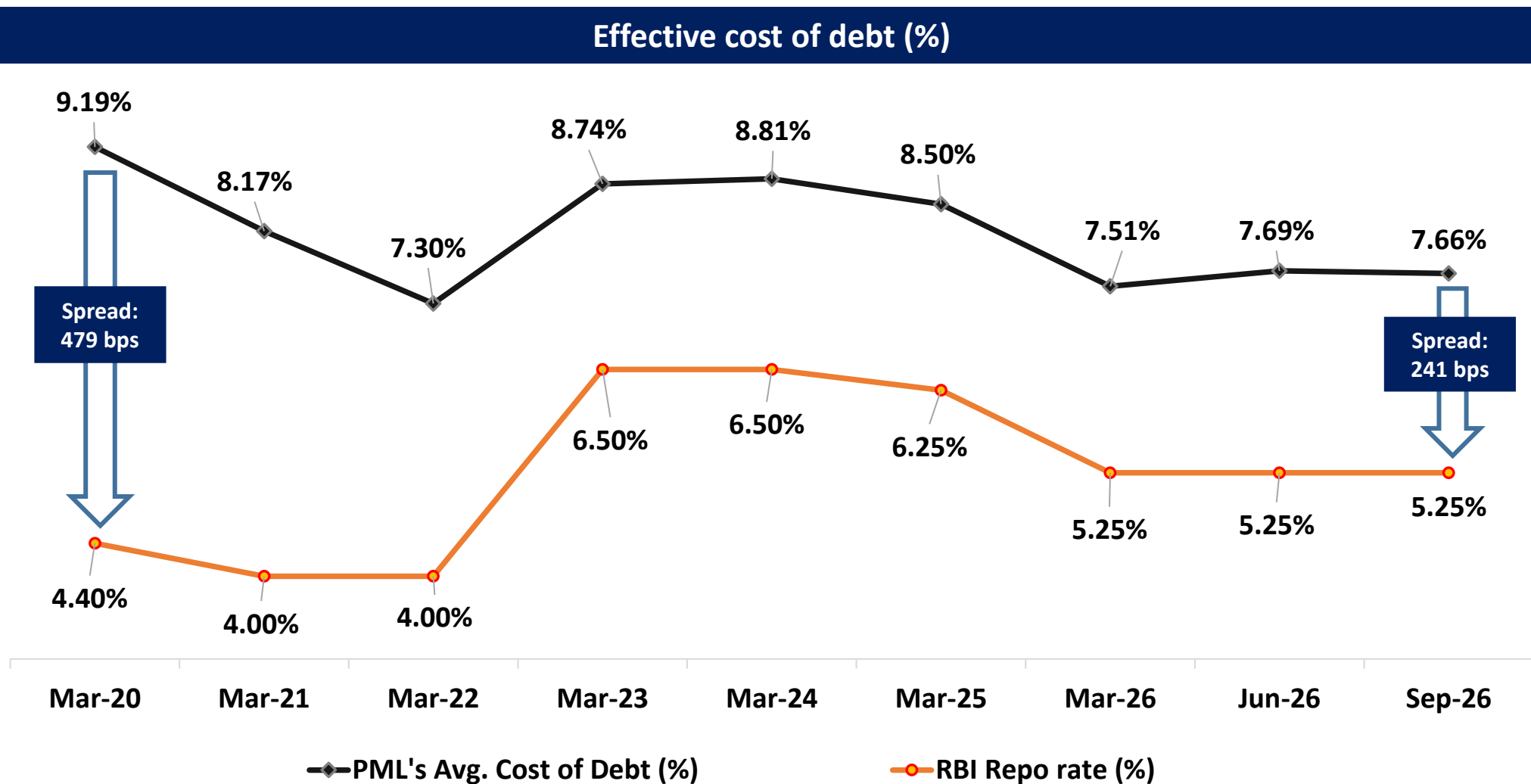
Amount Rs. cr	30-Sep-26	31-Mar-26	Change
Liquidity (Bank balance + Investments + DSRA) ^{1,2}	2,638	2,004	+ 634
Gross Debt ^{1,2}	6,117	5,164	+ 953
Net Debt ^{1,2}	3,479	3,160	+ 319
Net Debt to EBITDA ³	1.2x	1.2x	

Notes:

1. Does not include amount available in overdraft accounts.
2. Includes Associate companies, which do not form a part of PML Consolidated financials.
3. Net Debt to EBITDA is based on trailing 12-month EBITDA for H1 FY27 and full-year EBITDA for FY26. Net Debt and EBITDA both include associate companies, which are not part of PML's consolidated financial statements.



Average cost of debt in September 2026 is 7.66%





Landmark Destinations completing by 2028

Phoenix Grand Victoria, Kolkata

Retail: ~1 msft

2027

Phoenix MarketCity Bangalore Expansion

Retail: ~0.2 msft

2027

Phoenix Palladium, Mumbai Expansion

Retail: ~0.45 msft

2027

Phoenix Surat*

Retail: ~1 msft

2027

Art Exchange, Bengaluru

Offices: ~0.4 msft

2027

Grand Hyatt Bangalore

Hotel: Upto 400 keys

2027

Rise Offices, Mumbai

Offices: ~1.6 msft

2028

*Completion targeted by end of 2027



Key Projects Moving from Approvals to Execution

Thane

Retail GLA: ~1.30 msft
Phase 1

Excavation commenced.

Coimbatore

Retail GLA: ~1 msft

Excavation commenced.

Chandigarh

Retail GLA: ~1.70 msft
Phase 1

Excavation commenced.

Bangalore Expansion

Retail | Office | Hotel
Phase 3

*Approvals secured. Civil contracts
awarded.*



From Destination Retail to Integrated Urban Icons

Segments	2025	By 2027 - 2028	By 2030
Retail	~11 msft	>14 msft	>18 msft
Offices	~5 msft	~7 msft	~9 msft
Hotels	~588 keys	~988 keys	~2,188 keys
Residential^	~3.5 msft	~4.5 msft	~7 msft

GLA is an estimate based on current plans and market/company norms and is subject to change based on changes in development plans and tenant negotiations.

^Residential area denotes cumulative area



Photo shot at location

Growth Drivers



Phoenix Palladium, Mumbai



Multiple Growth Levers Driving the Next Phase of EBITDA Expansion

EMBEDDED PORTFOLIO GROWTH

Strategic Repositioning

- Rental uplift on rereturned space.
- Trading occupancy ramping up towards ~95% as stores open.

Growth from Lease Expiries

- Contractual lease expiries unlock repricing spreads across the portfolio, compounding rental growth with zero new capex.

Luxury & Premium Brand Addition

- Luxury brands and Flagship formats being strategically added across the portfolio to drive further growth.

DENSIFICATION & PORTFOLIO EXPANSION

Office Portfolio Ramp-Up

- Ramp up in the leased occupancy across the office portfolio adds meaningful EBITDA.

Campus Densification

- Adding 1.6 msft offices + 0.45 msft retail at Phoenix Palladium campus, in Lower Parel.
- PMC-B growing from 1 msft to 4+ msft integrated mixed-use campus.

Portfolio Visibility: 2030 & Beyond

- Across Retail, Offices, Hotel and Residential.
- Land parcels secured; all in high-growth cities.

INCREMENTAL DRIVERS

ISMDPL Acquisition

- 100% ownership of a completed platform of 4.4 msft retail and 2.2 msft office.
- PAT Accretive, self-funded acquisition.

Residential Cash Engine

- Significant cash generation with minimal incremental capex.

Infrastructure-led Catchment Uplift

- Across multiple micro markets expanding catchment and corporate footfall — at zero cost to PML.

Our growth roadmap to 2030 is embedded within existing assets, land parcels and development rights already under our control.



Re-leasing and Re-layout Unlock Higher Rents and Density

Growth Trigger 1: Case Study: Phoenix MarketCity Bangalore

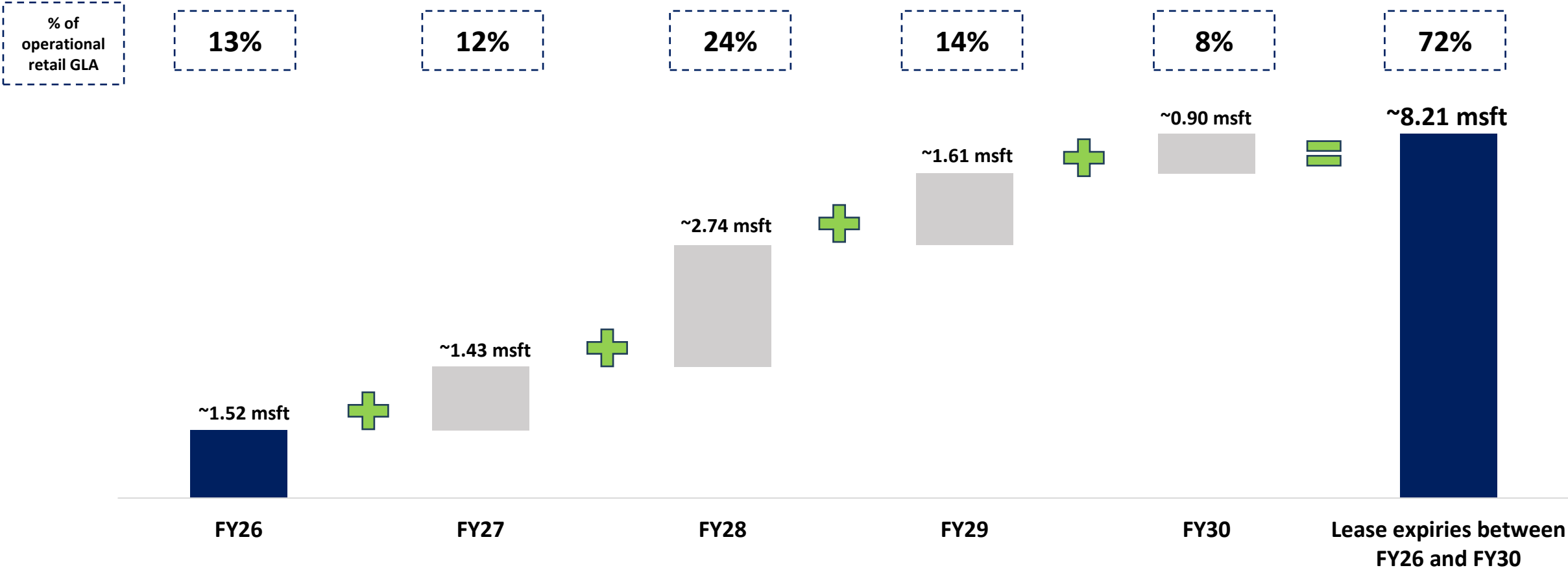
	Before		After	Resizing & Relocation Strategy
Layout	Hypermarket + 1 Fashion Anchor		1 Electronic + 2 Fashion Anchor	✓ Identify stores with large area, low density and low rent.
GLA (lakh sft)	0.82		0.87	✓ Optimize size for anchors or relocation
Trading Density (Rs. pspm)	568	→ 5X →	2,932 (projected TD after stabilization)	✓ Prime area available for re-leasing to flagship in-line and mini anchors at higher rent and generate higher TD
Monthly Rent (Rs. Cr)	0.65	→ 2X →	1.23	



Embedded Retail Growth from Lease Expiries and Re-leasing

Growth Trigger 2: Leases expiring for 72% of the GLA over FY26 to FY30

Lease expiries create opportunities to refresh the brand and category mix, achieve higher re-leasing spreads and drive growth without new capex





Luxury and Star Brands Addition Driving Higher Rentals

Growth Trigger 3: Case Study: Phoenix Mall of Asia



Trading Occupancy Q2 FY27	Leased Occupancy (Period ended Sep-26)
96%	99%

- Prime Upper Ground Level, strategically leased last to select Star and Luxury Brands driving higher TD and highest rental per sq ft.
- Most watch brand deals at Rs. 550 pspm++
- Mall average rental – Rs. 206 pspm (Q2 FY27), UG floor average rental – Rs. 250 pspm++



Premium Workspaces anchoring Retail Ecosystems

Growth Trigger 4: Ramp up of the Offices Portfolio



Grade A Offices

Strategically integrated with destination malls to enhance value creation and tenant experience.

Integrated Campus Design

Synergistic environments that blend work, retail, dining, and leisure for an elevated workplace experience.

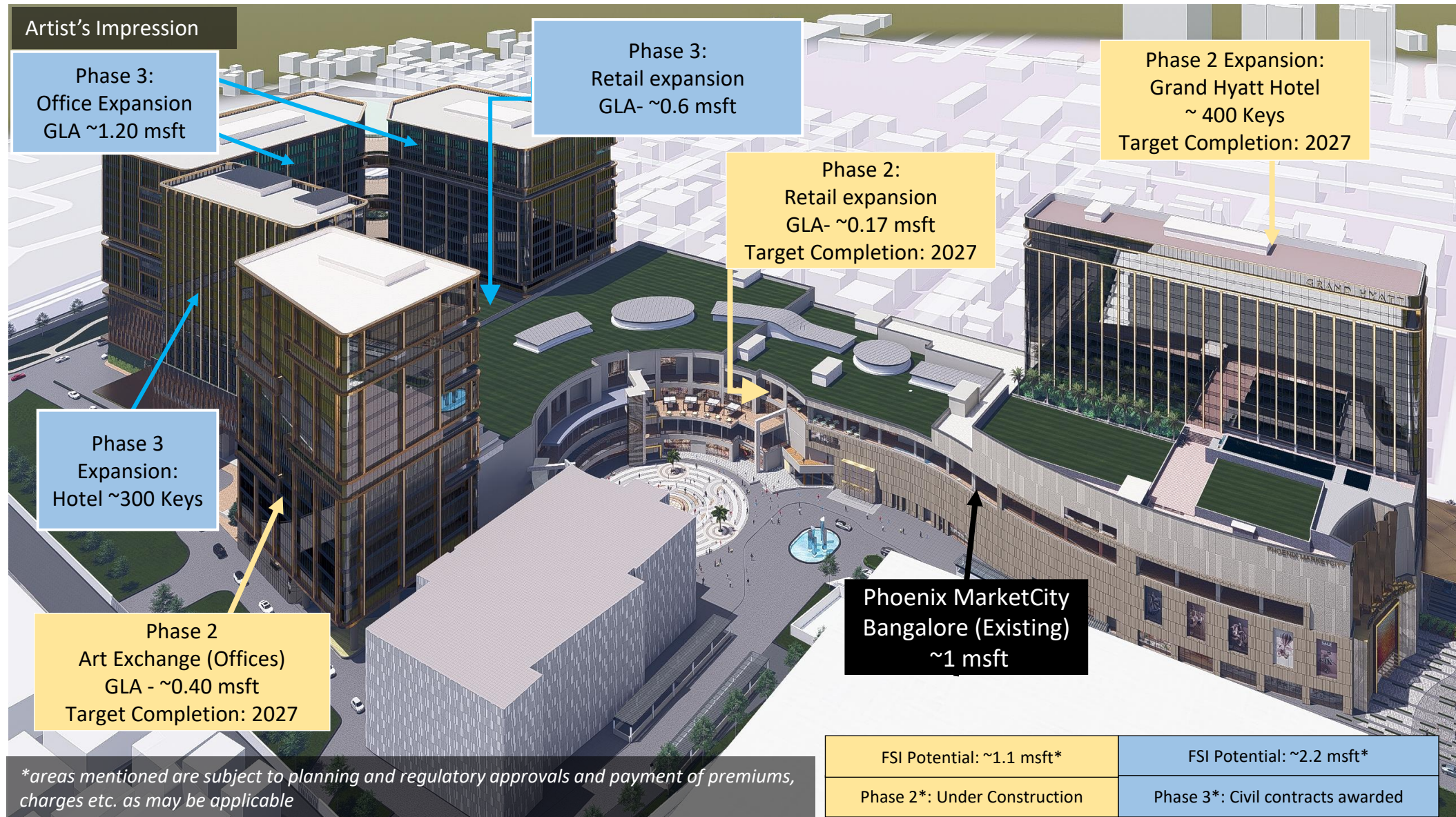
Future-Ready Workspaces

Focused on regional headquarters seeking premium spaces.



Campus Density to Unlock Multi-Year Growth at Phoenix MarketCity Bangalore

Growth Trigger 5: Density: Expansion of PMC-B from ~1 msft to 4+ msft



Phoenix Grand Victoria, Kolkata: Flagship Entry into East India

Expected Completion: 2027

Growth Trigger 6

Indicative Render

Retail GLA: ~1 msft





Surat: Our Second Retail Destination in Gujarat

Expected Completion: 2027-2028

Growth Trigger 6

Indicative Render

Retail GLA: ~1 msft





Pipeline of Scalable Retail-Led Developments

Thane, Coimbatore, Chandigarh | Expected Completion: By 2030

Growth Trigger 6

Thane

Retail GLA: ~1.30 msft
Phase 1

Excavation commenced.

Coimbatore

Retail GLA: ~1 msft

Excavation commenced.

Chandigarh

Retail GLA: ~1.70 msft
Phase 1

Excavation commenced.

ISMDPL Buyout Enhances Control and Earnings Visibility

Growth Trigger 7

Transaction Structure

PML to consolidate 100% ownership in ISMDPL

Structured buy out of CPP Investments' 49% stake

Consideration

~Rs. 5,449 cr, to be paid over 36 months in four tranches

Tranche 1 completed in Nov-25
Tranche 2 completion on track for Nov-26

Funding

Funded substantially from surplus cash + Internal accruals generated + Incremental debt at ISMDPL

Notes:

1. Island Star Mall Developers Pvt Ltd & its wholly owned subsidiaries, collectively referred to as ISMDPL
2. Consolidation of the transaction may be undertaken either directly or through affiliates
3. Payments will be made based on the actual transaction structure and execution

ISMDPL Platform



Operational Retail GLA

~4.4 msft



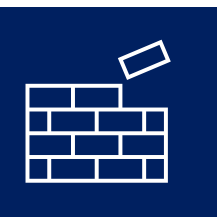
Completed Offices GLA

~2.2 msft



Phase 2 & Phase 3 Expansion at Phoenix MarketCity Bangalore*

Retail: ~0.8 msft | Offices: ~1.6 msft
Hotels: ~700 keys



Balance FSI Potential*

~2.7 msft across complexes at Phoenix Pride of India, Phoenix Mall of the Millennium & Phoenix Mall of Asia

** areas mentioned are subject to planning and regulatory approvals and payment of premiums, charges etc. as may be applicable*



Residential: Cash Generation from Ready Inventory

Growth Trigger 8: One Bangalore West and Kessaku (Bengaluru) & One Belvedere (Kolkata)

Average Price achieved in H1 FY27 (OBW and Kessaku)

~Rs. 37,300 per sq. ft.

Constructed and Ready to Sell Inventory (OBW and Kessaku)

~0.13 msft*

Inventory under planning (One Bangalore West Towers 8, 9)

~0.66 msft

Inventory under design (One Belvedere, Kolkata)

~1.00 msft

Total inventory (in Bengaluru + Kolkata)

~1.79 msft

* As of September 2026;
Areas given above denote saleable area



Photo shot at location of a completed tower of One Bangalore West

Ongoing infrastructure upgrades expand our catchment, enhance accessibility and increase footfalls

Coastal Road & Sea Link

Connecting Nariman Point and Bandra to Lower Parel



Monorail



Atal Setu: India's Longest Sea Bridge

Connecting Navi Mumbai to Lower Parel



Metro Aqua Line





Charting the growth roadmap: 2030 and beyond

List of Target Cities

Thane 	Coimbatore 	Chandigarh 	Hyderabad
NCR	Navi Mumbai	Goa	Jaipur
Visakhapatnam	Nagpur	Cochin	Trivandrum & Varanasi



A Distinguished Board Anchored in Experience and Governance



Mr. Atul Ruia
Chairman



Mr. Shishir Shrivastava
Vice Chairman



Mr. Rajesh Kulkarni
Whole Time Director &
CEO - Projects Delivery and
Architecture



Ms. Rashmi Sen
Whole Time Director &
CEO - Malls

4 out of 8 Directors are Independent; 2 out of 8 are Women Leaders



Dr. Archana Hingorani
Independent & Non- Executive
Director



Mr. Anand Khatau
Independent & Non- Executive
Director



Mr. Sumeet Anand
Independent & Non- Executive
Director



Mr. Sumanta Datta
Independent & Non- Executive
Director



Q2 and H1 FY27 Annexures

Photo shot at location



Phoenix Mall of the Millennium, Pune



Q2 FY27 Retail Rental Income grew by 15% over Q2 FY26

Name of Asset	Q2 FY27	Q2 FY26	% growth
	Retail Rental Income	Retail Rental Income	
	(Rs. cr)	(Rs. cr)	
Phoenix Palladium Mumbai*	120	113	6%
Phoenix MarketCity Bangalore	61	49	25%
Phoenix Avenue of Stars Pune	60	52	16%
Phoenix MarketCity and Palladium Chennai	64	58	10%
Phoenix MarketCity Mumbai	50	45	11%
Phoenix Palassio Lucknow	40	37	8%
Phoenix United Lucknow	9	9	2%
Phoenix United Bareilly	7	7	6%
Phoenix Pride of India Indore	30	26	14%
Palladium Ahmedabad	39	33	17%
Phoenix Mall of the Millennium Pune	51	44	15%
Phoenix Mall Asia Bangalore	73	51	44%
Grand Total	605	525	15%

**Phoenix Palladium Mumbai comprises the retail portion of the Mall housed under the standalone entity and the Lower Ground Floor of the Mall which is housed in a separate subsidiary, and excludes Phoenix House (offices).*



Q2 FY27 Retail Asset EBITDA grew by 18% over Q2 FY26

Name of Asset	Q2 FY27	Q2 FY26	% growth
	Retail Asset EBITDA	Retail Asset EBITDA	
	(Rs. cr)	(Rs. cr)	
Phoenix Palladium Mumbai*	117	110	6%
Phoenix MarketCity Bangalore	67	51	32%
Phoenix Avenue of Stars Pune	67	57	18%
Phoenix MarketCity and Palladium Chennai	75	64	17%
Phoenix MarketCity Mumbai	52	50	6%
Phoenix Palassio Lucknow	43	40	8%
Phoenix United Lucknow	10	9	8%
Phoenix United Bareilly	7	8	-1%
Phoenix Pride of India Indore	29	25	18%
Palladium Ahmedabad	37	31	19%
Phoenix Mall of the Millennium Pune	53	44	21%
Phoenix Mall Asia Bangalore	82	55	48%
Grand Total	639	544	18%

**Phoenix Palladium Mumbai comprises the retail portion of the Mall housed under the standalone entity and the Lower Ground Floor of the Mall which is housed in a separate subsidiary, and excludes Phoenix House (offices).*



H1 FY27 Retail Rental Income grew by 16% over H1 FY26

Name of Asset	H1 FY27	H1 FY26	% growth
	Retail Rental Income	Retail Rental Income	
	(Rs. cr)	(Rs. cr)	
Phoenix Palladium Mumbai*	246	219	13%
Phoenix MarketCity Bangalore	117	97	21%
Phoenix Avenue of Stars Pune	120	105	14%
Phoenix MarketCity and Palladium Chennai	128	115	11%
Phoenix MarketCity Mumbai	101	91	11%
Phoenix Palassio Lucknow	79	74	8%
Phoenix United Lucknow	18	18	3%
Phoenix United Bareilly	15	14	6%
Phoenix Pride of India Indore	59	52	15%
Palladium Ahmedabad	76	65	16%
Phoenix Mall of the Millennium Pune	98	87	13%
Phoenix Mall Asia Bangalore	143	98	45%
Grand Total	1,200	1,033	16%

*Phoenix Palladium Mumbai comprises the retail portion of the Mall housed under the standalone entity and the Lower Ground Floor of the Mall which is housed in a separate subsidiary, and excludes Phoenix House (offices).



H1 FY27 Retail Asset EBITDA grew by 17% over H1 FY26

Name of Asset	H1 FY27	H1 FY26	% growth
	Retail EBITDA	Retail EBITDA	
	(Rs. cr)	(Rs. cr)	
Phoenix Palladium Mumbai*	239	218	9%
Phoenix MarketCity Bangalore	128	102	26%
Phoenix Avenue of Stars Pune	132	117	13%
Phoenix MarketCity and Palladium Chennai	144	127	13%
Phoenix MarketCity Mumbai	107	97	10%
Phoenix Palassio Lucknow	84	79	6%
Phoenix United Lucknow	19	18	8%
Phoenix United Bareilly	15	14	2%
Phoenix Pride of India Indore	59	51	16%
Palladium Ahmedabad	75	63	18%
Phoenix Mall of the Millennium Pune	103	89	16%
Phoenix Mall Asia Bangalore	159	105	52%
Grand Total	1,264	1,080	17%

**Phoenix Palladium Mumbai comprises the retail portion of the Mall housed under the standalone entity and the Lower Ground Floor of the Mall which is housed in a separate subsidiary, and excludes Phoenix House (offices).*



Phoenix Palladium Mumbai



(Rs. cr)	Q2 FY27	Q2 FY26	% growth	H1 FY27	H1 FY26	% growth
Rental	115	109	6%	235	210	12%
CAM & Others	25	26	-2%	51	47	10%
Total Income	140	135	4%	287	257	12%
Asset EBITDA	117	110	6%	239	218	9%
Asset EBITDA as % of Rental	101%	101%	0 pps	101%	104%	-2 pps
PML Standalone EBITDA	93	87	7%	194	168	15%

Mall GLA (msft)^	1.01	1.03	-2%	1.01	1.03	-2%
Rental Rate (Rs. pspm)	481	452	6%	483	442	9%
Consumption (Rs. cr)	682	582	17%	1,393	1,151	21%
Trading Density (Rs. pspm)	3,678	3,233	14%	3,714	3,346	11%
Leased Occupancy (%)^	96%	98%	-2 pps	96%	98%	-2 pps
Trading Occupancy (%)*	93%	91%	2 pps	95%	87%	8 pps

Note: Rental income includes income from Phoenix House but does not include income from Lower Ground Floor in Phoenix Palladium which is housed under a separate subsidiary.

*Average trading occupancy for the period. ^Leased Occupancy for the period ended September.



Phoenix MarketCity Bangalore



(Rs. cr)	Q2 FY27	Q2 FY26	% growth	H1 FY27	H1 FY26	% growth
Rental	61	49	25%	117	97	21%
CAM & Others	24	20	20%	48	41	16%
Total Income	85	69	24%	165	137	20%
Asset EBITDA	67	51	32%	128	102	26%
Asset EBITDA as % of Rental	110%	105%	5 pps	109%	105%	4 pps
Rental Rate (Rs. pspm)	216	197	9%	215	194	11%
Consumption (Rs. cr)	542	457	19%	1,083	900	20%
Trading Density (Rs. pspm)	2,894	2,831	2%	2,978	2,757	8%
Leased Occupancy (%)^	99%	98%	1 pps	99%	98%	1 pps
Trading Occupancy (%)*	93%	82%	11 pps	90%	82%	8 pps

Note: Reported EBITDA is before fees paid to MarketCity Resources Pvt. Ltd., a 100% subsidiary of PML
*Average Trading Occupancy for the period. ^Leased Occupancy for the period ended September.



Phoenix Avenue of Stars, Pune



(Rs. cr)	Q2 FY27	Q2 FY26	% growth	H1 FY27	H1 FY26	% growth
Rental	60	52	16%	120	105	14%
CAM & Others	28	23	20%	56	48	18%
Total Income	88	75	17%	176	153	15%
Asset EBITDA	67	57	18%	132	117	13%
Asset EBITDA as % of Rental	112%	110%	2 pps	110%	111%	-1 pps
Rental Rate (Rs. pspm)	182	170	7%	181	167	8%
Consumption (Rs. cr)	509	422	21%	1,045	837	25%
Trading Density (Rs. pspm)	2,328	2,083	12%	2,397	2,017	19%
Leased Occupancy (%)^	98%	94%	4 pps	98%	94%	4 pps
Trading Occupancy (%)*	90%	82%	8 pps	90%	86%	4 pps

Note: Reported EBITDA is before fees paid to MarketCity Resources Pvt. Ltd., a 100% subsidiary of PML

*Average Trading Occupancy for the period. ^Leased Occupancy for the period ended September.



Phoenix MarketCity & Palladium Chennai



(Rs. cr)	Q2 FY27	Q2 FY26	% growth	H1 FY27	H1 FY26	% growth
Rental	64	58	10%	128	115	11%
CAM & Others	34	32	8%	68	63	7%
Total Income	98	90	9%	196	178	10%
Asset EBITDA	75	64	17%	144	127	13%
Asset EBITDA as % of Rental	116%	109%	7 pps	112%	110%	2 pps
Rental Rate (Rs. pspm)	198	186	6%	197	183	7%
Consumption (Rs. cr)	479	413	16%	934	795	17%
Trading Density (Rs. pspm)	2,178	1,965	11%	2,121	1,889	12%
Leased Occupancy (%)^	98%	96%	2 pps	98%	96%	2 pps
Trading Occupancy (%)*	92%	88%	4 pps	93%	89%	4 pps

*Average Trading Occupancy for the period. ^Leased Occupancy for the period ended September.



Phoenix MarketCity Mumbai



(Rs. cr)	Q2 FY27	Q2 FY26	% growth	H1 FY27	H1 FY26	% growth
Rental	50	45	11%	101	91	11%
CAM & Others	24	22	8%	48	43	10%
Total Income	74	67	10%	148	134	11%
Asset EBITDA	52	50	6%	107	97	10%
Asset EBITDA as % of Rental	104%	109%	-5 pps	107%	108%	-1 pps
Rental Rate (Rs. pspm)	155	135	15%	151	134	13%
Consumption (Rs. cr)	363	309	18%	747	619	21%
Trading Density (Rs. pspm)	1,655	1,387	19%	1,683	1,400	20%
Leased Occupancy (%)^	97%	97%	0 pps	97%	97%	0 pps
Trading Occupancy (%)*	89%	90%	-1 pps	90%	91%	-1 pps

Note: Reported EBITDA is before fees paid to MarketCity Resources Pvt. Ltd., a 100% subsidiary of PML

*Average Trading Occupancy for the period. ^Leased Occupancy for the period ended September.



Phoenix Palassio, Lucknow



(Rs. cr)	Q2 FY27	Q2 FY26	% growth	H1 FY27	H1 FY26	% growth
Rental	40	37	8%	79	74	8%
CAM & Others	21	20	9%	41	38	8%
Total Income	62	57	8%	121	112	8%
Asset EBITDA	43	40	8%	84	79	6%
Asset EBITDA as % of Rental	108%	108%	0 pps	106%	108%	-2 pps
Rental Rate (Rs. pspm)	160	140	14%	157	139	13%
Consumption (Rs. cr)	355	298	19%	727	604	20%
Trading Density (Rs. pspm)	2,110	1,695	24%	2,159	1,728	25%
Leased Occupancy (%)^	96%	99%	-3 pps	96%	99%	-3 pps
Trading Occupancy (%)*	92%	98%	-6 pps	93%	97%	-4 pps

*Average Trading Occupancy for the period. ^Leased Occupancy for the period ended September.



(Rs. cr)	Q2 FY27	Q2 FY26	% growth	H1 FY27	H1 FY26	% growth
Rental	9	9	2%	18	18	3%
CAM & Others	6	6	3%	13	12	6%
Total Income	16	15	2%	31	30	4%
Asset EBITDA	10	9	8%	19	18	8%
Asset EBITDA as % of Rental	108%	103%	6 pps	107%	102%	5 pps
Rental Rate (Rs. pspm)	92	95	-3%	92	96	-4%
Consumption (Rs. cr)	69	55	25%	136	113	21%
Trading Density (Rs. pspm)	987	836	18%	973	865	12%
Leased Occupancy (%)^	85%	85%	0 pps	85%	85%	0 pps
Trading Occupancy (%)*	84%	83%	1 pps	85%	81%	4 pps

*Average Trading Occupancy for the period. ^Leased Occupancy for the period ended September.



(Rs. cr)	Q2 FY27	Q2 FY26	% growth	H1 FY27	H1 FY26	% growth
Rental	7	7	6%	15	14	6%
CAM & Others	6	6	-6%	12	12	0%
Total Income	13	13	0%	26	25	3%
Asset EBITDA	7	8	-1%	15	14	2%
Asset EBITDA as % of Rental	102%	110%	-7 pps	102%	106%	-4 pps
Rental Rate (Rs. pspm)	79	74	7%	79	75	6%
Consumption (Rs. cr)	63	57	10%	134	123	9%
Trading Density (Rs. pspm)	982	886	11%	1,040	951	9%
Leased Occupancy (%)^	90%	92%	-2 pps	90%	92%	-2 pps
Trading Occupancy (%)*	89%	89%	0 pps	89%	89%	0 pps

*Average Trading Occupancy for the period. ^Leased Occupancy for the period ended September.



Phoenix Pride of India, Indore



(Rs. cr)	Q2 FY27	Q2 FY26	% growth	H1 FY27	H1 FY26	% growth
Rental	30	26	14%	59	52	15%
CAM & Others	17	17	5%	35	32	7%
Total Income	47	43	11%	94	84	12%
Asset EBITDA	29	25	18%	59	51	16%
Asset EBITDA as % of Rental	97%	95%	3 pps	100%	100%	1 pps
Rental Rate (Rs. pspm)	105	89	18%	103	88	17%
Consumption (Rs. cr)	166	143	17%	342	285	20%
Trading Density (Rs. pspm)	895	732	22%	912	783	17%
Leased Occupancy (%)^	89%	92%	-3 pps	89%	92%	-3 pps
Trading Occupancy (%)*	89%	91%	-2 pps	88%	91%	-3 pps

Note: Reported EBITDA is before fees paid to MarketCity Resources Pvt. Ltd., a 100% subsidiary of PML

*Average Trading Occupancy for the period. ^Leased Occupancy for the period ended September.



Palladium Ahmedabad



(Rs. cr)	Q2 FY27	Q2 FY26	% growth	H1 FY27	H1 FY26	% growth
Rental	39	33	17%	76	65	16%
CAM & Others	18	17	7%	37	35	5%
Total Income	56	50	14%	112	100	12%
Asset EBITDA	37	31	19%	75	63	18%
Asset EBITDA as % of Rental	96%	94%	1 pps	98%	97%	2 pps
Rental Rate (Rs. pspm)	179	154	16%	178	152	17%
Consumption (Rs. cr)	263	209	25%	524	415	26%
Trading Density (Rs. pspm)	1,913	1,523	26%	1,911	1,509	27%
Leased Occupancy (%)^	97%	96%	1 pps	97%	96%	1 pps
Trading Occupancy (%)*	94%	95%	-1 pps	95%	95%	0 pps

Note: Reported EBITDA is before fees paid to MarketCity Resources Pvt. Ltd., a 100% subsidiary of PML
*Average Trading Occupancy for the period. ^Leased Occupancy for the period ended September.



Phoenix Mall of the Millennium, Pune



(Rs. cr)	Q2 FY27	Q2 FY26	% growth	H1 FY27	H1 FY26	% growth
Rental	51	44	15%	98	87	13%
CAM & Others	26	22	15%	51	45	13%
Total Income	76	66	15%	149	132	13%
Asset EBITDA	53	44	21%	103	89	16%
Asset EBITDA as % of Rental	104%	100%	5 pps	106%	102%	4 pps
Rental Rate (Rs. pspm)	153	134	14%	147	133	11%
Consumption (Rs. cr)	417	341	22%	849	663	28%
Trading Density (Rs. pspm)	1,963	1,607	22%	1,993	1,578	26%
Leased Occupancy (%)^	96%	96%	0 pps	96%	96%	0 pps
Trading Occupancy (%)*	94%	94%	0 pps	94%	93%	1 pps

Note: Reported EBITDA is before fees paid to MarketCity Resources Pvt. Ltd., a 100% subsidiary of PML
*Average Trading Occupancy for the period. ^Leased Occupancy for the period ended September.



Phoenix Mall of Asia, Bengaluru



(Rs. cr)	Q2 FY27	Q2 FY26	% growth	H1 FY27	H1 FY26	% growth
Rental	73	51	44%	143	98	45%
CAM & Others	30	26	17%	60	49	23%
Total Income	104	77	35%	203	147	38%
Asset EBITDA	82	55	48%	159	105	52%
Asset EBITDA as % of Rental	111%	108%	3 pps	111%	106%	5 pps
Rental Rate (Rs. pspm)	206	161	28%	202	156	29%
Consumption (Rs. cr)	777	463	68%	1,501	832	81%
Trading Density (Rs. pspm)	3,342	1,982	69%	3,228	1,893	71%
Leased Occupancy (%)^	99%	95%	4 pps	99%	95%	4 pps
Trading Occupancy (%)*	96%	84%	12 pps	95%	84%	11 pps

Note: Reported EBITDA is before fees paid to MarketCity Resources Pvt. Ltd., a 100% subsidiary of PML

*Average Trading Occupancy for the period. ^Leased Occupancy for the period ended September.



Leasing and occupancy in the Commercial Office Portfolio as of September 2026

Asset	Location	Net Leasable Area (msft)	Area Leased (msft)	% area leased	Gross Rent (psfpm)*
Operational Assets					
Art Guild House	Mumbai	0.64	0.55	85%	130
Phoenix Paragon	Mumbai	0.31	0.22	73%	145
The Centrium	Mumbai	0.11	0.05	44%	122
FountainHead	Pune	0.84	0.75	89%	101
Total - Operational Assets		1.89	1.56	83%	118
Offices completed during 2025					
Phoenix Asia Towers	Bengaluru	0.81	0.68	84%	105
Millennium Towers	Pune	1.47	1.15	78%	90
One National Park	Chennai	0.60	0.38	64%	100
Total - Offices completed during 2025		2.87	2.21	77%	95
Total Portfolio		4.77	3.77	79%	109

- Occupancy in the operational offices at Mumbai and Vimmanagar in Pune stood at 83% in September 2026 vs. 77% in September 2025.
- Portfolio Occupancy (across operational and offices completed in 2025) stood at ~79% in September 2026.
- Gross leasing of ~6 lakh sq. ft. in the offices at Mumbai, Pune, Bengaluru and Chennai during H1 FY27.

* September 2026 Gross Rent includes CAM and Property Tax.



Q2 FY27 Commercial Offices Income stood at Rs. 89cr, up 64% over Q2 FY26

Asset Name	Total Income (Rs. Cr)			EBITDA (Rs. Cr)			EBITDA as % of Total Income	
	Q2 FY27	Q2 FY26	Growth (%)	Q2 FY27	Q2 FY26	Growth (%)	Q2 FY27	Q2 FY26
Art Guild House, Mumbai	26	23	13%	19	17	11%	72%	73%
The Centrium, Mumbai	3	3	-21%	1	2	-40%	45%	60%
Phoenix Paragon, Mumbai	11	9	19%	7	5	33%	64%	57%
Fountainhead, Pune	21	16	31%	16	11	42%	75%	69%
Total - Operational Assets	61	52	18%	43	35	21%	70%	68%
Phoenix Asia Towers, Bengaluru	6	2	-	1	-1	-	-	-
One National Park, Chennai	8	0	-	6	0	-	68%	-
Millennium Towers, Pune	14	0	-	7	0	-	-	-
Total - Offices Completed During 2025	28	2	-	13	-1	-	-	-
Grand Total	89	54	64%	56	35	61%	63%	64%

- Income from Operational Portfolio in Q2 FY27 stood at Rs. 61 cr, up 18% over Q2 FY26. EBITDA stood at Rs. 43 cr, up 21% over Q2 FY26.
- Office assets completed during 2025 witnessed strong momentum, driven by tenant move-ins and ramp up in occupancy, contributing Rs. 28 cr in income.



H1 FY27 Commercial Offices Income stood at Rs. 163 cr, up 55% over H1 FY26

Asset Name	Total Income (Rs. Cr)			EBITDA (Rs. Cr)			EBITDA as % of Total Income	
	H1 FY27	H1 FY26	Growth (%)	H1 FY27	H1 FY26	Growth (%)	H1 FY27	H1 FY26
Art Guild House, Mumbai	52	47	11%	38	34	13%	74%	73%
The Centrium, Mumbai	5	7	-21%	2	4	-40%	45%	59%
Phoenix Paragon, Mumbai	21	17	23%	13	10	34%	63%	57%
Fountainhead, Pune	41	31	31%	30	22	35%	73%	71%
Total - Operational Assets	119	102	17%	84	70	20%	70%	69%
Phoenix Asia Towers, Bengaluru	10	3	-	0	-3	-	-	-
One National Park, Chennai	15	0	-	10	0	-	64%	-
Millennium Towers, Pune	19	0	-	5	0	-	-	-
Total - Offices Completed During 2025	44	3	-	14	-3	-	-	-
Grand Total	163	105	55%	98	67	47%	60%	64%

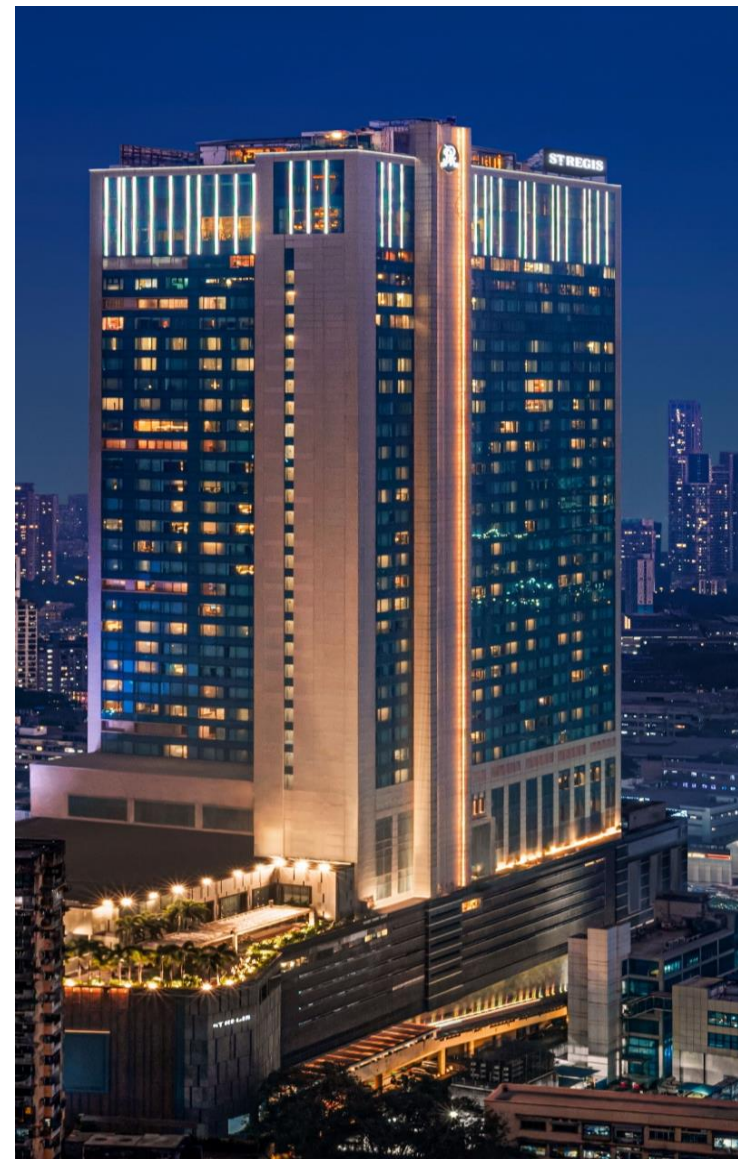
- Income from Operational Portfolio in H1 FY27 stood at Rs. 119 cr, up 17% over H1 FY26. EBITDA stood at Rs. 84 cr, up 20% over H1 FY26.
- Office assets completed during 2025 witnessed strong momentum, driven by tenant move-ins and ramp up in occupancy, contributing Rs. 44 cr in income.



The St. Regis, Mumbai

Amount in Rs. Cr

Particulars	Q2 FY27	Q2 FY26	% growth	H1 FY27	H1 FY26	% growth
Revenue from Rooms	59	52	14%	120	105	14%
Revenue from F&B and Banquet	64	57	13%	133	111	19%
Other Operating Income	4	4	7%	8	8	3%
Total Income	128	113	13%	261	225	16%
Operating EBITDA	56	50	13%	116	100	17%
<i>EBITDA margin (%)</i>	44%	44%	0 pps	45%	44%	0 pps





Courtyard by Marriott, Agra

Amount in Rs. Cr

Particulars	Q2 FY27	Q2 FY26	% growth	H1 FY27	H1 FY26	% growth
Revenue from Rooms	5.4	4.6	18%	11.6	10.0	17%
Revenue from F&B and Banquet	3.8	3.8	1%	9.0	9.2	-2%
Other Operating Income	0.3	0.4	-21%	0.6	0.7	-20%
Total Income	9.6	8.8	9%	21.1	19.8	7%
Operating EBITDA	0.2	0.4	-37%	1.5	2.0	-24%
<i>EBITDA margin (%)</i>	3%	5%	-2 pps	7%	10%	-3 pps





Residential Portfolio: Steady Sales and Collections in H1 FY27

- ✓ Residential sales and collections saw steady execution and monetisation of premium residential inventory.
- ✓ Gross residential sales of ~Rs. 147 cr in H1 FY27 and Collections of ~Rs. 136 cr in H1 FY27
- ✓ Gross residential sales of ~Rs. 84 cr in Q2 FY27 and Collections of ~Rs. 85 cr in Q2 FY27

Project Name ¹	Total Saleable area (msft)	Area launched (msft)	Cumulative Area Sold (msft)	Constructed and ready to sell inventory (msft)	Cumulative Sales Value (Rs. cr)	Collections in Q2 FY27 (Rs. cr)	Revenue recognized (Rs. cr)	
							in Q2 FY27	Cumulative
One Bangalore West ²	2.46	1.80	1.78	0.02	2,070	2	0	2,041
Kessaku, Bengaluru	1.03	1.03	0.92	0.11	1,803	83	60	1,711
Total	3.49	2.83	2.70	0.13	3,873	85	60	3,752

Note:

1. Area Figures given in the table are as of 30-Sep-26
2. Of the nine towers in One Bangalore West (OBW), only Towers 1-7 have been launched and completed. Towers 8 & 9 are yet to be launched, with a saleable area of ~0.66 msft.



Entity-wise Gross Debt as on 30th September 2026

Status	Asset Type	SPV	Asset Name	PML Ownership (%)	Q1 FY27 (Rs. Cr)	Q2 FY27 (Rs. Cr)
Operational Assets	Retail & Mixed-Use	The Phoenix Mills Ltd. (Standalone)	Phoenix Palladium, Mumbai	100.0%	649	688
		Classic Mall Development Company Ltd	Phoenix MarketCity Chennai	100.0%	413	408
		Vamona Developers Pvt Ltd	Phoenix Avenue of Stars, Pune	67.1%	275	268
		Island Star Mall Developers Pvt. Ltd.	Phoenix MarketCity Bangalore	58.3%	369	366
		Starboard Hotels Pvt Ltd	Palladium Chennai, One National Park (Offices)	50.0%	195	317
		Offbeat Developers Pvt. Ltd.	Phoenix MarketCity Mumbai	67.1%	315	312
			Art Guild House (Offices), Mumbai			
			Centrium (Offices), Mumbai			
		Destiny Retail Mall Developers Pvt. Ltd.	Phoenix Palassio, Lucknow	100.0%	425	500
		Insight Mall Developers Pvt. Ltd.	Phoenix Pride of India, Indore	58.4%	289	290
		SGH Realty Pvt. Ltd.	Palladium Ahmedabad	50.1%	453	444
		Alyssum Mall Developers Pvt. Ltd.	Phoenix Mall of the Millennium & Millennium Towers, Pune	58.3%	450	555
	Sparkle One Mall Developers Pvt. Ltd.	Phoenix Mall of Asia & Phoenix Asia Towers, Bengaluru	58.3%	547	567	
	Hotel	Pallazzio Hotels & Leisure Pvt. Ltd.	The St. Regis, Mumbai	73.0%	223	222
Office	Graceworks Realty & Leisure Pvt. Ltd.	Phoenix Paragon, Mumbai	67.1%	87	85	
	Alliance Spaces Pvt. Ltd.	Fountainhead, Pune	100.0%	36	34	
Sub-Total (A)					4,723	5,055
Under-development Assets	Retail	Mindstone Mall Developers Pvt Ltd.	Phoenix Grand Victoria, Kolkata	51.0%	264	334
		Thoth Mall And Commercial Real Estate Pvt. Ltd.	Phoenix Surat	53.7%	153	179
		Casper Realty Pvt. Ltd.	Phoenix Chandigarh	100.0%	519	550
Sub-Total (B)					936	1,063
Entity-wise Gross Debt across Assets (A + B)					5,658	6,117



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