



Procter & Gamble Hygiene
and Health Care Limited
CIN: L24239MH1964PLC012971
Registered Office:
P&G Plaza
Cardinal Gracias Road, Chakala
Andheri (E), Mumbai 400 099
Tel: (91-22) 2826 6000
Fax: (91-22) 2826 7303
www.pg.com/en_IN

To,
The National Stock Exchange of India Limited
Exchange Plaza, Plot No. C/1, G Block,
Bandra Kurla Complex, Bandra (East),
Mumbai – 400051

May 5, 2016

Ref:- Scrip Code:- PGHH

Dear Sir / Madam,

Sub: Unaudited Financial Results for the quarter and nine months ended March 31, 2016

We are pleased to inform you that at a meeting of the Board of Directors of the Company held today, the Unaudited Financial Results for the quarter and nine months ended March 31, 2016 were approved.

We are enclosing herewith the following:

- a. Unaudited Financial Results for the quarter and nine months ended March 31, 2016
- b. Press Release
- c. Limited Review Report in respect of the Unaudited Financial Results for the quarter and nine months ended March 31, 2016 furnished by Statutory Auditors of the Company.

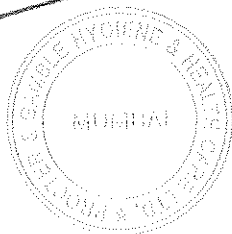
Kindly take the same on record and oblige.

Thanking you,

Yours faithfully,

For Procter & Gamble Hygiene and Health Care Limited

Preeti Bishnoi
Company Secretary



Encl: As Above



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Part I

STATEMENT OF UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31st MARCH 2016

(₹ in Lakhs)

Particulars	(1) Three Months Ended 31 st March 2016 (Unaudited)	(2) Preceding Three Months Ended 31 st December 2015 (Unaudited)	(3) Corresponding Three Months Ended 31 st March 2015 (Unaudited)	(4) Nine Months Ended 31 st March 2016 (Unaudited)	(5) Corresponding Nine Months Ended 31 st March 2015 (Unaudited)	(6) Previous Year Ended 30 th June 2015 (Audited)
1 Income from Operations						
(a) Net Sales / Income from Operations (Net of excise duty)	61323	71323	55484	192459	177518	233227
(b) Other operating income	57	47	39	147	105	152
Total income from operations (net)	61380	71370	55523	192606	177623	233379
2 Expenses						
(a) Cost of raw and packing materials consumed	14931	13980	12084	44296	45430	57886
(b) Purchase of stock-in-trade	7901	10171	7994	27680	25629	34330
(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	198	2683	2285	796	1216	(124)
(d) Employee benefits expense	2645	2843	3752	8850	9340	11329
(e) Depreciation and amortisation expense	1238	1419	1217	3928	3919	5253
(f) Advertising & sales promotion expenses	9305	7842	6650	25916	25923	33273
(g) Royalty expenses	3061	3547	2608	9578	8516	11144
(h) Other expenses	10016	8699	7869	30883	28563	37099
Total expenses	49295	51184	44459	151927	148536	190190
3 Profit from operations before other income and finance costs (1-2)	12085	20186	11064	40679	29087	43189
4 Other income	2363	2059	1771	6543	5583	7464
5 Profit from ordinary activities before finance costs (3+4)	14448	22245	12835	47222	34670	50653
6 Finance costs	24	230	380	369	542	572
7 Profit from ordinary activities before tax (5-6)	14424	22015	12455	46853	34128	50081
8 Tax expense	4694	7345	3766	15475	10223	15467
9 Net profit for the period (7-8)	9730	14670	8689	31378	23905	34614
10 Paid-up equity share capital (Face Value ₹ 10 per equity share)	3246	3246	3246	3246	3246	3246
11 Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year	-	-	-	-	-	119622
12 Earnings per Share (Face value of ₹ 10 per equity share) (not annualised):						
a) Basic	29.98	45.19	26.77	96.67	73.64	106.63
b) Diluted	29.98	45.19	26.77	96.67	73.64	106.63
See accompanying notes to the financial results						

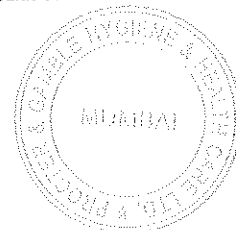
Notes :

- The above unaudited results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective Meetings held on 5th May 2016. The Statutory Auditors of the Company have carried out Limited Review of the above unaudited results pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.
- The Company operates in a single segment i.e. Manufacturing, Trading and Marketing of Health and Hygiene Products.
- Previous period's / year's figures have been regrouped / rearranged wherever necessary in order to make them comparable.

For and on behalf of the Board of Directors of
Procter & Gamble Hygiene and Health Care Limited

Al Rajwani

Al Rajwani
Managing Director



Place : Mumbai
Date : 5th May, 2016



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Procter & Gamble Hygiene and Health Care Ltd. continues to deliver Sustained Growth

Net Sales up 11%; PAT up 12% for quarter ended March 31, 2016

Mumbai, May 5, 2016 – Procter & Gamble Hygiene and Health Care Ltd. (PGHHCL) announced today its financial results for the quarter ended March 31, 2016. The Company delivered total net sales of Rs. 613 crores, up 11% versus year ago. Profit After Tax (PAT) was at Rs. 97 crores, up 12% versus year ago. The company continues to focus on productivity and cost efficiency.

Both the Feminine Care and Health Care businesses continued to deliver strong sales growth in a competitive market environment behind superior value propositions and strength of product portfolio.

About Procter & Gamble Hygiene and Health Care Ltd.

Procter & Gamble Hygiene and Health Care Ltd. (PGHHCL) is one of India's fastest growing FMCG companies that has in its portfolio WHISPER – India's leading Feminine Hygiene brand, and VICKS – India's No. 1 Health Care brand and Old Spice. The Company has carved a reputation for delivering high quality, value-added products to meet the needs of consumers. PGHHCL is committed to making every day in the lives of Indian consumers better through the quality of its products and the sincerity of its service. Please visit www.pg.com for the latest news and in-depth information about P&G and its brands.

For details contact:

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Deloitte Haskins & Sells LLP

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Elphinstone Road (West)
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Maharashtra, India

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INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM FINANCIAL RESULTS

TO THE BOARD OF DIRECTORS OF PROCTER & GAMBLE HYGIENE AND HEALTH CARE LIMITED

1. We have reviewed the accompanying Statement of Unaudited Financial Results of **Procter & Gamble Hygiene and Health Care Limited** ("the Company") for the Quarter and Nine Months ended 31st March, 2016 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. This Statement which is the responsibility of the Company's Management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Accounting Standard for Interim Financial Reporting (AS 25), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.
2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
3. Based on our review conducted as stated above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the aforesaid Accounting Standards and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, including the manner in which it is to be disclosed, or that it contains any material misstatement.

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For **DELOITTE HASKINS & SELLS LLP**
Chartered Accountants
(Firm's Registration No. 117366W/W-100018)

Shyamak R Tata

Shyamak R Tata
Partner
(Membership No. 038320)

Mumbai, 5th May, 2016

SL