



Procter & Gamble Hygiene
and Health Care Limited
Registered Office
P&G Plaza
Cardinal Gracias Road, Chakala
Andheri (E), Mumbai 400 099
(91-22) 2826 6000 phone
(91-22) 6693 9696 fax
www.pg.com

Fax Nos:- 26598237/38/8120

November 1, 2013

To,
The Listing Department
The National Stock Exchange of India Limited
Exchange Plaza, Plot No. C/1, G Block,
Bandra Kurla Complex, Bandra (East),
Mumbai – 400051.

Ref:- Scrip ID: - PGHH

Dear Sir / Madam,

Sub: Unaudited Financial Results for the Quarter ended September 30, 2013

We are pleased to inform you that at a meeting of the Board of Directors of the Company held today, the Unaudited Financial Results for the Quarter ended September 30, 2013 were approved.

We are enclosing herewith the following:

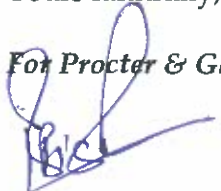
- a. Unaudited Financial Results for the Quarter ended September 30, 2013, as per the Stock Exchange Format under Clause 41 of the Listing Agreement.
- b. Press Release
- c. Limited Review Report in respect of the Unaudited Financial Results for the Quarter ended September 30, 2013 furnished by Statutory Auditors of the Company.

Kindly take the same on record and oblige.

Thanking you,

Yours faithfully,

For Procter & Gamble Hygiene and Health Care Limited


Preeti Bishnoi
Company Secretary

Encl: As Above





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Part I

(₹ in Lakhs)

STATEMENT OF UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30th SEPTEMBER 2013

Particulars	(1) Three Months Ended 30 th September 2013 (Unaudited)	(2) Preceding Three Months Ended 30 th June 2013 (Audited) Refer Note 2	(3) Corresponding Three Months Ended 30 th September 2012 (Unaudited)	(4) Previous Year Ended 30 th June 2013 (Audited)
1 Income from Operations				
(a) Net Sales / Income from Operations (Net of excise duty)	49275	42270	37496	168486
(b) Other operating income	15	38	66	192
Total income from operations (net)	49290	42308	37562	168678
2 Expenses				
a) Cost of raw and packing materials consumed	14383	11483	13394	49410
b) Purchase of stock-in-trade	7357	6376	4661	24379
c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(613)	(107)	(1754)	(3339)
d) Employee benefits expense	1994	2933	2190	9965
e) Depreciation and amortisation expense	823	920	775	3131
f) Advertising & sales promotion expenses	7577	5675	6855	28527
g) Royalty expenses	2371	1991	1794	7980
h) Other expenses	8873	6659	5790	26700
Total expenses	42765	35930	33705	146753
3 Profit from operations before other income and finance costs (1-2)	6525	6378	3857	21925
4 Other income	2164	1349	2461	6696
5 Profit from ordinary activities before finance costs (3+4)	8689	7727	6318	28621
6 Finance costs	2	1	-	1
7 Profit from ordinary activities before tax (5-6)	8687	7726	6318	28620
8 Tax expense	3208	2539	1791	8298
9 Net profit for the period (7-8)	5479	5187	4527	20322
10 Paid-up equity share capital (Face Value ₹ 10 per equity share)	3246	3246	3246	3246
11 Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year				77286
12 Earnings per Share (of ₹ 10 each) (not annualised) :				
a) Basic	16.88	15.98	13.95	62.61
b) Diluted	16.88	15.98	13.95	62.61

See accompanying notes to the financial results

Part II

SELECT INFORMATION FOR THE QUARTER ENDED 30th SEPTEMBER 2013

Particulars	(1) Three Months Ended 30 th September 2013	(2) Preceding Three Months Ended 30 th June 2013	(3) Corresponding Three Months Ended 30 th September 2012	(4) Previous Year Ended 30 th June 2013
A PARTICULARS OF SHAREHOLDING				
1 Public shareholding				
- Number of shares	9530963	9530963	9530963	9530963
- Percentage of shareholding	29.36	29.36	29.36	29.36
2 Promoters & Promoter Group Shareholding				
a) Pledged / Encumbered				
- Number of shares	-	-	-	-
- Percentage of shares (as a % of the total shareholding of Promoter & Promoter group)	-	-	-	-
- Percentage of shares (as a % of the total share capital of the company)	-	-	-	-
b) Non-encumbered				
- Number of shares	22929773	22929773	22929773	22929773
- Percentage of shares (as a % of the total shareholding of Promoter & Promoter group)	100.00	100.00	100.00	100.00
- Percentage of shares (as a % of the total share capital of the company)	70.64	70.64	70.64	70.64



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B INVESTOR COMPLAINTS	THREE MONTHS ENDED 30th September 2013 (Numbers)
Pending at the beginning of the quarter	-
Received during the quarter	30
Disposed off during the quarter	30
Remaining unresolved at the end of the quarter	-

Notes :

- The above audited results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective Meetings held on 1st November 2013. The Statutory Auditors of the Company have carried out limited review of the above unaudited results pursuant to clause 41 of the Listing Agreement.
- The figures for preceding three months ended 30th June 2013 are the balancing figures between audited figures in respect of full financial year ended 30th June 2013 and the year to date figures upto the third quarter of that financial year.
- The Board of Directors at its meeting held on 14th August 2013 has recommended a dividend of ₹ 25 per equity share (Nominal Value of ₹ 10 per equity share) amounting to ₹ 8115 lakhs for the financial year ended 30th June 2013, subject to approval of Members at Annual General Meeting of the Company to be held on 9th December 2013.
- Other Expenses includes the effect of net Exchange loss / (gain) in the respective periods as under:

Particulars	(1) Three Months Ended 30th September 2013	(2) Preceding Three Months Ended 30th June 2013	(3) Corresponding Three Months Ended 30th September 2012	(4) Previous Year Ended 30th June 2013
(₹ In Lakhs)	106	472	(348)	234

- Other income includes Interest Income on income tax refund in the respective periods as under:

Particulars	(1) Three Months Ended 30th September 2013	(2) Preceding Three Months Ended 30th June 2013	(3) Corresponding Three Months Ended 30th September 2012	(4) Previous Year Ended 30th June 2013
(₹ In Lakhs)	736	140	1081	1221

- Tax Expense for the current quarter includes a net charge of ₹ 638 Lakhs in respect of earlier years.
- The Company operates in a single reportable business segment i.e. Manufacturing and Marketing of Health and Hygiene Products.
- This being the first quarter, the cumulative year to date figures are same as quarter results.
- Previous period's / year's figures have been regrouped / rearranged wherever considered necessary.

Place : Mumbai
Date : 1st November 2013

For and on behalf of the Board of Directors of
Procter & Gamble Hygiene and Health Care Limited

Shantanu Khosla
Managing Director



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Procter & Gamble Hygiene and Health Care Ltd Delivers Robust Growth

Net Sales growth of +32%; PAT up 21% for quarter ended September 30, 2013

Mumbai, November 1, 2013 – Procter & Gamble Hygiene and Health Care Ltd. (PGHHCL) today announced its financial results for the quarter ended September 30, 2013. The company maintained its growth momentum, delivering Net Sales of Rs. 494 crores versus Rs. 375 crores in the previous year. Profit After Tax (PAT) stood at Rs. 55 crores, up by 21%.

Growth was broad-based with both Feminine Care and Health Care posting robust double digit results. Strong sales were driven by providing meaningful consumer propositions, strong marketing programs and a high consumption season. The Old Spice launch is adding incremental growth in line with expectations. Profit growth is driven via cost discipline and pricing up to recover inflation and devaluation. The company margins continued to be impacted by faster growth of Feminine Care, and within that, the value tier Choice franchise, where we are also witnessing new competition emerge. This quarter also contains a one time interest income of Rs. 7 crores on past litigations.

Sharing perspective on the results for the quarter ended September 30, 2013, Mr. Shantanu Khosla, Managing Director – Procter & Gamble Hygiene and Health Care Ltd. (PGHHCL) said, "In an evolving business environment, the company has yet again delivered robust growth this quarter, through innovations in product and marketing. This was spearheaded by the Health Care and the Feminine Hygiene categories, with Vicks and Whisper delivering sales momentum and growing market share. We remain committed to delivering sustained growth and profitability through value creation and operational excellence, as we focus on touching and improving the lives of our consumers through superior quality product propositions, innovative initiatives and social responsibility programs."

About Procter & Gamble Hygiene and Health Care Ltd.

Procter & Gamble Hygiene and Health Care Ltd. (PGHHCL) is one of India's fastest growing FMCG companies that has in its portfolio WHISPER – India's leading Feminine Hygiene brand, and VICKS – India's No. 1 Health Care brand. The company has carved a reputation for delivering high quality, value -added products to meet the needs of consumers. PGHH is committed to making every day in the lives of Indian consumers better through the quality of its products and the sincerity of its service. Please visit www.pg.com for the latest news and in-depth information about P&G and its brands.

For details contact:

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**INDEPENDENT AUDITORS' REVIEW REPORT
TO THE BOARD OF DIRECTORS OF
PROCTER & GAMBLE HYGIENE AND HEALTH CARE LIMITED**

1. We have reviewed the accompanying Statement of Unaudited Financial Results of **Procter & Gamble Hygiene and Health Care Limited** (the "Company") for the quarter ended September 30, 2013 ("the Statement"), being submitted by the Company pursuant to Clause 41 of the Listing Agreements with the Stock Exchanges, except for the disclosure in Part II – Select Information referred to in paragraph 4 below. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and an analytical procedure applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
3. Based on our review conducted as stated above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the Accounting Standards notified under Companies Act, 1956 (which continue to be applicable in respect of Section 133 of the Companies Act, 2013 in terms of General Circular 15/2013 dated 13 September 2013 of the Ministry of Corporate Affairs) and other recognised accounting practices and policies, has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreements with the Stock Exchanges, including the manner in which it is to be disclosed, or that it contains any material misstatement.
4. Further, we also report that we have traced the number of shares as well as the percentage of shareholding in respect of the aggregate amount of public shareholding and the number of shares as well as the percentage of shares pledged/encumbered and non-encumbered in respect of the aggregate amount of promoters and promoter group shareholding in terms of Clause 35 of the Listing Agreements and the particulars relating to undisputed investor complaints disclosed in Part II – Select Information for the Quarter ended September 30, 2013 of the statement, from the details furnished by the Registrars.

For **DELOITTE HASKINS & SELLS**

Chartered Accountants
(Firm Registration No. 117366W)



Shyamak R Tata
Partner
(Membership No. 038320)

Mumbai, November 01, 2013