



Procter & Gamble Hygiene
and Health Care Limited
Registered Office
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Fax Nos:- 26598237/38/8120

August 14, 2013

To,
The Listing Department
The National Stock Exchange of India Limited
Exchange Plaza, Plot No. C/1, G Block,
Bandra Kurla Complex, Bandra (East),
Mumbai - 400051

Ref:- Scrip ID: - PGHH

Sub: Audited Financial Results for the year ended June 30, 2013

We are pleased to inform you that at a meeting of the Board of Directors of the Company held today, the Audited Financial Statements for the year ended June 30, 2013 were approved.

We are enclosing herewith the following:

- a. Audited Financial Results for the year ended June 30, 2013, as per the Stock Exchange Format under Clause 41 of the Listing Agreement; and
- b. Press Release

We are pleased to further inform you that the Board of Directors of the Company at its meeting held today, *inter alia*, have recommended a dividend of ₹ 25 per Equity Share (Nominal Value of ₹ 10/- each), for the Financial Year ended June 30, 2013. The dividend will be paid on approval of the Shareholders at the 49th Annual General Meeting of the Company.

Kindly take the same on record and oblige.

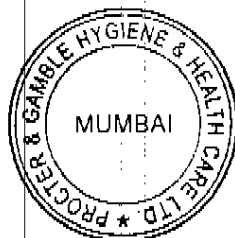
Thanking you,

Yours faithfully,

For Procter & Gamble Hygiene and Health Care Limited

Preeti Bishnoi
Company Secretary

Encl: As Above



Part I

(₹ In Lakhs)

STATEMENT OF AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED 30th JUNE 2013

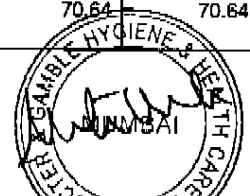
Particulars	(1) Three Months Ended 30 th June 2013 (Audited) Refer Note 3	(2) Preceding Three Months Ended 31 st March 2013 (Unaudited)	(3) Corresponding Three Months Ended 30 th June 2012 (Unaudited)	(4) Year Ended 30 th June 2013 (Audited)	(5) Previous Year Ended 30 th June 2012 (Audited)
1 Income from Operations					
(a) Net Sales / Income from Operations (Net of excise duty)	42270	41663	31259	168486	129470
(b) Other operating income	38	67	50	192	271
Total income from operations (net)	42308	41730	31309	168678	129741
2 Expenses					
a) Cost of raw and packing materials consumed	11483	9225	10003	49410	39589
b) Purchase of stock-in-trade	6376	9024	2445	24379	14506
c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(107)	(410)	(621)	(3339)	(1667)
d) Employee benefits expense	2933	2646	1417	9965	6466
e) Depreciation and amortisation expense	920	759	798	3131	2808
f) Advertising & sales promotion expenses	5675	6539	4828	28527	23344
g) Royalty expenses	1991	1926	1745	7980	6342
h) Other expenses	6659	6234	7133	26700	21140
Total expenses	35930	35943	27748	146753	112528
3 Profit from operations before other income and finance costs (1-2)	6378	5787	3561	21925	17213
4 Other Income	1349	1518	1070	6696	5092
5 Profit from ordinary activities before finance costs (3+4)	7727	7305	4631	28621	22305
6 Finance costs	1	-	2	1	3
7 Profit from ordinary activities before tax (5-6)	7726	7305	4629	28620	22302
8 Tax expense	2539	2096	1102	8298	4173
9 Net profit for the period (7-8)	5187	5209	3527	20322	18129
10 Paid-up equity share capital (Face Value ₹ 10 per equity share)	3246	3246	3246	3246	3246
11 Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year				77286	66458
12 Earnings per Share (of ₹ 10 each) (not annualised) :					
a) Basic	15.98	16.05	10.87	62.61	55.85
b) Diluted	15.98	16.05	10.87	62.61	55.85

See accompanying notes to the financial results

Part II

SELECT INFORMATION FOR THE YEAR ENDED 30th JUNE 2013

Particulars	(1) Three Months Ended 30 th June 2013	(2) Preceding Three Months Ended 31 st March 2013	(3) Corresponding Three Months Ended 30 th June 2012	(4) Year Ended 30 th June 2013	(5) Previous Year Ended 30 th June 2012
A PARTICULARS OF SHAREHOLDING					
1 Public shareholding					
- Number of shares	9530963	9530963	9530963	9530963	9530963
- Percentage of shareholding	29.36	29.36	29.36	29.36	29.36
2 Promoters & Promoter Group Shareholding					
a) Pledged / Encumbered					
- Number of shares	NIL	NIL	NIL	NIL	NIL
- Percentage of shares (as a % of the total shareholding of Promoter & Promoter group)					
- Percentage of shares (as a % of the total share capital of the company)					
b) Non-encumbered					
- Number of shares	22929773	22929773	22929773	22929773	22929773
- Percentage of shares (as a % of the total shareholding of Promoter & Promoter group)	100.00	100.00	100.00	100.00	100.00
- Percentage of shares (as a % of the total share capital of the company)	70.64	70.64	70.64	70.64	70.64



B INVESTOR COMPLAINTS		THREE MONTHS ENDED 30 th JUNE 2013 (Numbers)	
Pending at the beginning of the quarter			-
Received during the quarter			43
Disposed of during the quarter			43
Remaining unresolved at the end of the quarter			-

Notes :

1 Statement of Assets and Liabilities

(₹ In Lakhs)

Particulars	As at Year Ended 30 th June 2013 (Audited)	As at previous Year Ended 30 th June 2012 (Audited)
EQUITY AND LIABILITIES		
SHAREHOLDERS' FUNDS		
a) Share Capital	3246	3246
b) Reserves and Surplus	77286	86458
	80532	69704
NON-CURRENT LIABILITIES		
a) Other Long-term Liabilities	36	36
b) Long-term Provisions	243	220
	279	256
CURRENT LIABILITIES		
a) Trade Payables	20448	25536
b) Other Current Liabilities	8570	5401
c) Short-term Provisions	9974	8957
	38990	39894
TOTAL EQUITY AND LIABILITIES	119801	108854
ASSETS		
NON-CURRENT ASSETS		
a) Fixed assets	25611	22730
b) Deferred Tax Assets (Net)	295	153
c) Long-term Loans and Advances	9814	10038
d) Other Non-current Assets	11	4
	35731	32925
CURRENT ASSETS		
a) Inventories	11890	9227
b) Trade Receivables	8087	4815
c) Cash and Cash Equivalents and Other Bank Balances	16603	18237
d) Short-term Loans and Advances	46938	42540
e) Other Current Assets	552	2110
	84070	76929
TOTAL ASSETS	119801	108854

- 2 The above audited results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective Meetings held on 14th August 2013.
- 3 The figures of last quarter are the balancing figures between audited figures in respect of full financial year and the year to date figures upto the third quarter of the current financial year.
- 4 Other Expenses includes the effect of net Exchange loss / (gain) in the respective periods as under:

Particulars	(1) Three Months Ended 30 th June 2013	(2) Preceding Three Months Ended 31 st March 2013	(3) Corresponding Three Months Ended 30 th June 2012	(4) Year Ended 30 th June 2013	(5) Previous Year Ended 30 th June 2012
₹ in lakhs	472	(13)	439	234	688

- 5 Tax expense comprises of current tax and deferred tax and in case of previous period / year is net of adjustment towards Minimum Alternative Tax (MAT) credit entitlement.
- 6 The Company operates in a single reportable business segment i.e. Manufacturing and Marketing of Health and Hygiene Products and one reportable Geographical segment i.e. within India.
- 7 The Board of Directors at its meeting held on 14th August 2013 has recommended for the current year a final dividend of ₹ 25 per equity shares (nominal value ₹ 10 per equity share) aggregating to ₹ 8 115 lakhs subject to approval of members at the ensuing Annual General Meeting of the Company.
- 8 Previous period's / year's figures have been regrouped / rearranged wherever considered necessary.



For and on behalf of the Board of Directors of
Procter & Gamble Hygiene and Health Care Limited

Shantanu Khosla
Managing Director

Place : Mumbai
Date : 14th August 2013

Procter & Gamble Hygiene and Healthcare Ltd Annual Results Continues to Deliver Sustained Growth

Net Sales up 30%; PAT up 12% for fiscal year ended June 30, 2013

Mumbai, August 14, 2013 – Procter & Gamble Hygiene and Healthcare Ltd. (PGHHCL) today announced its annual financial results for the Financial Year ended June 30, 2013. The company maintained its growth momentum by delivering total net sales of Rs 1,685 crores (vs. last year's Rs 1,295 crores), thus achieving robust growth of 30%. Growth in net sales was seen across all businesses – feminine hygiene and healthcare. The quarter ended June, 2013 also registered strong business results, with net sales growth of 34%.

PBT stood at Rs 286 crores (vs last year's Rs 223 crores) and PAT for the fiscal year stood at Rs 203 crores (vs. last year's Rs 181 crores). The Company maintained tight cost control to offset inflation and currency devaluation which helped deliver PBT growth of 28%. PAT for the year is up 12%, as higher effective tax rates impacted net margins. PAT for the quarter ended June, 2013 was Rs 52 crores (vs. Rs 35 crores last year). PBT for the same quarter stood at Rs 77 crores (vs Rs 46 crores last year).

Sharing perspective on the results for the financial year ended June 30, 2013, Mr. Shantanu Khosla, Managing Director, – Procter & Gamble Hygiene and Healthcare Ltd. (PGHHCL) said, "Our strong year-over-year sales growth is a result of continued sales momentum across categories, driven by our focus on improving the lives of our consumers through superior product propositions and social responsibility programs focused on children's education like P&G Shiksha and Project Parivartan. Till date, our signature corporate sustainability program P&G Shiksha has helped over 420,000 children to access education by building & supporting over 220 schools across India. This year, Parivartan – Whisper School Program reached 4 million girls with quality feminine hygiene education. We will continue to focus on leveraging innovation to deliver superior product propositions that delight our consumers, with a sharp focus on delivering sustained growth."

About Procter & Gamble Hygiene and Healthcare Ltd.

Procter & Gamble Hygiene and Healthcare Ltd. (PGHHCL) is one of India's fastest growing FMCG companies that has in its portfolio WHISPER – India's leading Feminine Hygiene brand, and VICKS – India's No. 1 Health Care brand. The company has carved a reputation for delivering high quality, value-added products to meet the needs of consumers. PGHH is committed to making every day in the lives of Indian consumers better through the quality of its products and the sincerity of its service. Please visit www.pg.com for the latest news and in-depth information about P&G and its brands.

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P&G

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