



**Procter & Gamble Hygiene
and Health Care Limited**
Registered Office
P&G Plaza
Cardinal Gracias Road, Chakala
Andheri (E), Mumbai 400 099
(91-22) 2826 6000 phone
(91-22) 6693 9696 fax
www.pg.com

Fax Nos:- 26598237/38/8120

To,
The Listing Department
The National Stock Exchange of India Limited
Exchange Plaza, Plot No. C/1, G Block,
Bandra Kurla Complex, Bandra (East),
Mumbai – 400051.

August 23, 2012

Ref:- Scrip ID: - PGHH

Dear Sir / Madam,

Sub: Audited Financial Results for the year ended June 30, 2012

We are pleased to inform you that at a meeting of the Board of Directors of the Company held today, the Audited Financial Statements for the year ended June 30, 2012 were approved.

We are enclosing herewith the following:

- a. Audited Financial Results for the year ended June 30, 2012, as per the Stock Exchange Format under Clause 41 of the Listing Agreement; and
- b. Press Release

We are pleased to further inform you that the Board of Directors of the Company at its meeting held today, *inter alia*, have recommended a dividend of ₹ 22.50 per Equity Share (Nominal Value of ₹ 10/- each), for the Financial Year ended June 30, 2012. The dividend will be paid on approval of the Shareholders at the 48th Annual General Meeting of the Company.

Kindly take the same on record and oblige.

Thanking you,

Yours faithfully,

For Procter & Gamble Hygiene and Health Care Limited


Sachin Harlalka
Company Secretary



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Part I

(₹ In Lakhs)

STATEMENT OF AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED 30th JUNE 2012

Particulars	(1) Three Months Ended 30 th June 2012	(2) Preceding Three Months Ended 31 st March 2012	(3) Corresponding Three Months Ended 30 th June 2011	(4) Year Ended 30 th June 2012	(5) Previous Year Ended 30 th June 2011
(Refer Notes Below)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	(Audited)
1 Income from Operations					
(a) Net Sales / Income from Operations (Net of excise duty)	31259	32620	24461	129470	100025
(b) Other operating income	50	68	85	271	262
Total income from operations (net)	31309	32688	24546	129741	100287
2 Expenses					
a) Cost of raw and packing material consumed	10003	7786	8483	39589	29970
b) Purchases of stock-in-trade	2445	5543	1482	14506	9053
c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(621)	(275)	341	(1667)	(66)
d) Employee benefits expenses	1417	1730	1382	6466	5057
e) Advertising & sales promotion expenses	4828	5260	4531	23344	18478
f) Royalty expenses	1745	1386	1319	6342	5169
g) Depreciation and amortisation expenses	798	712	621	2808	2216
h) Other expenses	7133	5544	4549	21140	16274
Total expenses	27748	27686	22708	112528	86151
3 Profit from operations before other income, finance cost and exceptional items (1-2)	3561	5002	1838	17213	14136
4 Other income	1070	1796	1106	5092	3541
5 Profit from ordinary activities before finance costs and exceptional items (3+4)	4631	6798	2944	22305	17677
6 Finance cost	2	1	2	3	3
7 Profit from ordinary activities after finance costs but before exceptional items (5-6)	4629	6797	2942	22302	17674
8 Exceptional items	-	-	-	-	-
9 Profit from ordinary activities before tax (7+8)	4629	6797	2942	22302	17674
10 Tax expense	1102	1592	(621)	4173	2586
11 Net Profit from ordinary activities after tax (9-10)	3527	5205	3563	18129	15088
12 Extraordinary item (net of tax expense)	-	-	-	-	-
13 Net profit for the period (11+12)	3527	5205	3563	18129	15088
14 Paid-up equity share capital (Face Value ₹ 10 per equity share)	3246	3246	3246	3246	3246
15 Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year				66458	56817
16.i Earnings per Share - (before extraordinary items), (of ₹ 10 each) (not annualised) :					
a) Basic	10.87	16.04	10.98	55.85	46.48
b) Diluted	10.87	16.04	10.98	55.85	46.48
16.ii Earnings per Share - (after extraordinary items), (of ₹ 10 each) (not annualised) :					
a) Basic	10.87	16.04	10.98	55.85	46.48
b) Diluted	10.87	16.04	10.98	55.85	46.48





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Part II

SELECT INFORMATION FOR THE YEAR ENDED 30th JUNE 2012

Particulars	(1) Three Months Ended 30 th June 2012	(2) Preceding Three Months Ended 31 st March 2012	(3) Corresponding Three Months Ended 30 th June 2011	(4) Year Ended 30 th June 2012	(5) Previous Year Ended 30 th June 2011
A PARTICULARS OF SHAREHOLDING					
1 Public shareholding					
- Number of shares	9530963	9530963	9530963	9530963	9530963
- Percentage of shareholding	29.36	29.36	29.36	29.36	29.36
2 Promoters & Promoter Group Shareholding					
a) Pledged / Encumbered					
- Number of shares	NIL	NIL	NIL	NIL	NIL
- Percentage of shares (as a % of the total shareholding of Promoter & Promoter group)					
- Percentage of shares (as a % of the total share capital of the company)					
b) Non-encumbered					
- Number of shares	22929773	22929773	22929773	22929773	22929773
- Percentage of shares (as a % of the total shareholding of Promoter & Promoter group)	100.00	100.00	100.00	100.00	100.00
- Percentage of shares (as a % of the total share capital of the company)	70.64	70.64	70.64	70.64	70.64

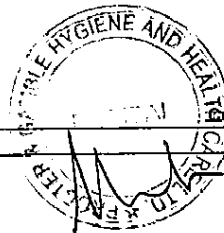
B INVESTOR COMPLAINTS	THREE MONTHS ENDED 30th JUNE 2012
1 Pending at the beginning of the quarter	-
Received during the quarter	51
Disposed of during the quarter	51
Remaining unresolved at the end of the quarter	-

Notes :

1. Statement of Assets and Liabilities

₹ In Lakhs)

Particulars	As at June 30, 2012	As at June 30, 2011
EQUITY AND LIABILITIES		
SHAREHOLDERS' FUNDS		
a) Share Capital	3246	3246
b) Reserves and Surplus	66458	56817
Shareholders' Funds	69704	60063
NON-CURRENT LIABILITIES		
a) Deferred Tax Liabilities (Net)	-	281
b) Other Long-term Liabilities	36	36
c) Long-term Provisions	220	207
Non-Current Liabilities	256	524
CURRENT LIABILITIES		
a) Trade Payables	25536	15412
b) Other Current Liabilities	5401	2830
c) Short-term Provisions	8957	8939
Current Liabilities	39894	27181
TOTAL EQUITY AND LIABILITIES	109854	87768
ASSETS		
NON-CURRENT ASSETS		
a) Fixed assets	22730	19802
b) Deferred Tax Assets (Net)	153	-
c) Long-term Loans and Advances	10038	8525
d) Other Non-current Assets	4	-
Non-Current Assets	32925	28327
CURRENT ASSETS		
a) Inventories	9227	6533
b) Trade Receivables	4815	3102
c) Cash and Cash Equivalents and Other Bank Balances	18237	12995
d) Short-term Loans and Advances	42540	35381
e) Other Current Assets	2110	1430
Current Assets	76929	59441
TOTAL ASSETS	109854	87768





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- 2 The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective Meetings held on 23rd August 2012.
- 3 The figures of last quarter are the balancing figures between audited figures in respect of the full financial year and the year to date figures upto the third quarter of the current financial year.
- 4 Previous period's / year's figures have been regrouped / rearranged wherever considered necessary as per the format revised by SEBI in conformity with the amended Schedule VI to the Companies Act, 1956.
- 5 Tax expense comprises of current tax and deferred tax and is net of adjustment towards Minimum Alternative Tax (MAT) credit entitlement.
- 6 The Company operates in a single reportable business segment i.e. Manufacturing and Marketing of Health and Hygiene Products and one reportable Geographical segment i.e. within India.
- 7 Mr. Shantanu Khosla has been re-appointed as Managing Director of the Company by the Board of Directors for a period of five years w.e.f. 1st June 2012. The re-appointment and remuneration paid to the Managing Director subsequent to the date of re-appointment i.e. 1st June 2012 amounting to ₹ 33.12 lakhs is subject to approval of the Members of the Company at the ensuing Annual General Meeting.
- 8 The Board of Directors at its meeting held on 23rd August 2012 has recommended for the current year a final dividend of ₹ 22.50 per equity shares (nominal value ₹ 10 per equity share) aggregating to ₹ 7304 lakhs subject to approval of members at the ensuing Annual General Meeting of the Company.

For and on behalf of the Board of Directors of
Procter & Gamble Hygiene and Health Care Limited

Shantanu Khosla

Managing Director

Place : Mumbai

Date : 23rd August 2012





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Procter & Gamble Hygiene and Healthcare Ltd Annual Results continues strong growth momentum
Net Sales up 29% for fiscal year, PAT up 20%

Mumbai, August 23, 2012 – Procter & Gamble Hygiene and Healthcare Ltd. (PGHHCL) today announced its annual financial results for the financial year ending June 2012. The Company sustained its strong growth momentum by delivering total Net Sales of ₹1295 crores (vs. last year's ₹ 1000 crores), thus achieving a growth of 29%. The Feminine Hygiene and Health Care businesses delivered robust sales growth. The April to June '12 quarter also registered strong results, with Net Sales growth of 31%.

PAT for the fiscal year was up 20% at ₹181 crores (vs. last year's ₹ 151 crores) driven by strategic cost optimization measures. PAT for April to June '12 quarter was ₹ 35 crores (vs. ₹ 36 crores last year), largely flat owing to currency fluctuations.

Sharing perspective on the results for the Financial Year ended June 30, 2011, Mr. Shantanu Khosla Managing Director, Procter & Gamble Hygiene and Health Care Limited (PGHHCL) said, "Our robust growth for the year ended June 2012 is testimony to our commitment to touch and improve the lives of more consumers, more completely and in more parts of India via trusted, high-quality products and social responsibility programs. This year, Parivartan - the Whisper School Program reached 2.5 million girls with timely hygiene education. With our support, Shiksha, the multi-brand CSR program now supports the education of over 3, 85, 000 underprivileged children in over 200 schools across the country. We will continue to focus on leveraging innovation and delivering superior product propositions that delight our consumer now, and for generations to come."

About Procter & Gamble Hygiene and Health Care Ltd.

Procter & Gamble Hygiene and Health Care Ltd. (PGHH) is one of India's fastest growing FMCG Companies that has in its portfolio WHISPER - India's leading Feminine Hygiene brand, and VICKS - India's No. 1 Health Care brand. The Company has carved a reputation for delivering high quality, value-added products to meet the needs of consumers. PGHH is committed to making every day in the lives of Indian consumers better through the quality of its products and the sincerity of its service. Please visit www.pg.com for the latest news and in-depth information about P&G and its brands.

For details contact: Rhea D'Souza +91 9820123887; rhea@corvoshandwick.co.in, Amanda Mendonza +91 9833977315; amanda@corvoshandwick.co.in