Procter & Gamble Hygiene
and Health Care Limited
CIN: L24239MH1964PLC012971
Registered Office:
P&G Plaza
Cardinal Gracias Road, Chakala
Andheri (E), Mumbai 400 099
Tel: (91-22) 2826 6000
Fax: (91-22) 2826 7303
www.pg.com/en_IN

August 26, 2016

To,
The National Stock Exchange of India Limited
Exchange Plaza, Plot No. C/1, G Block,
Bandra Kurla Complex, Bandra (East),
Mumbai – 400051

Ref:- Scrip Code:- PGHH

Dear Sir / Madam,

Sub: Audited Financial Results for the Financial Year ended June 30, 2016

We are pleased to inform you that at a meeting of the Board of Directors of the Company held today, the Audited Financial Results for the Financial Year ended June 30, 2016 were approved.

We are enclosing herewith the following:

a. Audited Financial Results for the Financial Year ended June 30, 2016, as per format prescribed under Regulation 33 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements), Regulations, 2015;
b. Auditor's Report, in respect of the aforementioned Financial Results, as furnished by the Statutory Auditors of the Company;
c. Press Release; and
d. A declaration with respect to Audit Report with unmodified opinion to the aforementioned Audited Financial Results

Further, we are pleased to inform you that the Board of Directors of the Company at its meeting held today, *inter alia*, have recommended a dividend of Rs. 36/- per Equity Share (Nominal Value of Rs. 10/- each), for the Financial Year ended June 30, 2016. The dividend shall be paid between December 1, 2016 to December 15, 2016, on approval of the Members at the 52nd Annual General Meeting.

Kindly take the same on record and oblige.

Thanking you,

Yours faithfully,

For Procter & Gamble Hygiene and Health Care Limited

Prashant Bhatnagar
Chief Financial Officer

Encl: As Above

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Part I

STATEMENT OF AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED 30th JUNE 2016

(₹ in Lakhs)

Particulars	(1) Three Months Ended 30th June 2016	(2) Preceding Three Months Ended 31st March 2016	(3) Corresponding Three Months Ended 30th June 2015	(4) Year Ended 30th June 2016	(5) Previous Year Ended 30th June 2015
	(Audited) Refer Note 5 below	(Unaudited)	(Audited) Refer Note 5 below	(Audited)	(Audited)
1 Income from Operations					
(a) Net Sales / Income from Operations (Net of excise duty)	55709	61323	55709	248168	233227
(b) Other operating income	118	57	47	265	152
Total income from operations (net)	**55827**	**61380**	**55756**	**248433**	**233379**
2 Expenses					
(a) Cost of raw and packing materials consumed	14867	14931	12456	59163	57886
(b) Purchase of stock-in-trade	5670	7901	8701	33350	34330
(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(1867)	198	(1340)	(1071)	(124)
(d) Employee benefits expense	3006	2645	1989	11856	11329
(e) Depreciation and amortisation expense	1241	1238	1334	5169	5253
(f) Advertising & sales promotion expenses	6626	9305	7350	32542	33273
(g) Royalty expenses	2760	3061	2628	12338	11144
(h) Other expenses	8908	10016	8536	39791	37099
Total expenses	**41211**	**49295**	**41654**	**193138**	**190190**
3 Profit from operations before other income and finance costs (1-2)	**14616**	**12085**	**14102**	**55295**	**43189**
4 Other income	2218	2363	1881	8761	7464
5 Profit from ordinary activities before finance costs (3+4)	**16834**	**14448**	**15983**	**64056**	**50653**
6 Finance costs	33	24	30	402	572
7 Profit from ordinary activities before tax (5-6)	**16801**	**14424**	**15953**	**63654**	**50081**
8 Tax expense	5861	4694	5244	21336	15467
9 Net profit for the period (7-8)	**10940**	**9730**	**10709**	**42318**	**34614**
10 Paid-up equity share capital (Face Value ₹ 10 per equity share)	3246	3246	3246	3246	3246
11 Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year	-	-	-	147875	119622
12 Earnings per Share (Face value of ₹ 10 per equity share) (not annualised) :					
a) Basic	33.70	29.98	32.99	130.37	106.63
b) Diluted	33.70	29.98	32.99	130.37	106.63
See accompanying notes to the financial results					

Notes :

1 Statement of Assets and Liabilities

(₹ in Lakhs)

Particulars	As at Year Ended 30th June 2016 (Audited)	As at Year Ended 30th June 2015 (Audited)
EQUITY AND LIABILITIES		
SHAREHOLDERS' FUNDS		
a) Share Capital	3246	3246
b) Reserves and Surplus	147875	119622
Shareholders' Funds	**151121**	**122868**
NON-CURRENT LIABILITIES		
a) Long-term Provisions	357	333
Non-Current Liabilities	**357**	**333**
CURRENT LIABILITIES		
a) Trade Payables	32413	37230
b) Other Current Liabilities	9974	8465
c) Short-term Provisions	22595	25872
Current Liabilities	**64982**	**71567**
TOTAL EQUITY AND LIABILITIES	**216460**	**194768**
ASSETS		
NON-CURRENT ASSETS		
a) Fixed assets	35158	34777
b) Deferred Tax Assets (Net)	788	396
c) Long-term Loans and Advances	17147	23879
d) Other Non-current Assets	12	5
Non-Current Assets	**53105**	**59057**
CURRENT ASSETS		
a) Inventories	12748	11907
b) Trade Receivables	14962	11394
c) Cash and Cash Equivalents and Other Bank Balances	107487	61858
d) Short-term Loans and Advances	21779	45116
e) Other Current Assets	6379	5436
Current Assets	**163355**	**135711**
TOTAL ASSETS	**216460**	**194768**

2 The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective Meetings held on 26th August , 2016.

3 The Company operates in a single segment i.e. Manufacturing,Trading and Marketing of Health and Hygiene Products.

4 The Board of Directors at its meeting held on 26th August , 2016 has recommended for the current year a final dividend of ₹ 36 per equity share (nominal value ₹ 10 per equity share) aggregating to ₹ 11 686 Lakhs subject to approval of members at the ensuing Annual General Meeting of the Company.

5 The figures of last quarter are the balancing figures between the audited figures in respect of full financial year and the year to date figures upto the third quarter of the relevant financial year.

6 Previous period's / year's figures have been regrouped / rearranged wherever necessary in order to make them comparable.

For and on behalf of the Board of Directors of
Procter & Gamble Hygiene and Health Care Limited

Al Rajwani
Managing Director

PROCTER & GAMBLE HYGIENE & HEALTH CARE LTD. MUMBAI

Place : Mumbai
Date : 26th August, 2016

Deloitte
Haskins & Sells LLP

Chartered Accountants
Indiabulls Finance Centre
Tower 3, 27th - 32nd Floor
Senapati Bapat Marg
Elphinstone Road (West)
Mumbai - 400 013
Maharashtra, India

Tel: +91 (022) 6185 4000
Fax: +91(022) 6185 4501/4601

INDEPENDENT AUDITOR'S REPORT
TO THE BOARD OF DIRECTORS OF
PROCTER & GAMBLE HYGIENE AND HEALTH CARE LIMITED

1. We have audited the accompanying Financial Results ("Results") of **PROCTER & GAMBLE HYGIENE AND HEALTH CARE LIMITED** ("the Company") for the year ended June 30, 2016 included in the accompanying Statement of Audited Financial Results for the year ended June 30, 2016 ("the Statement"), initialled by us for identification purposes only, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The Results included in the Statement, which are the responsibility of the Company's Management and approved by the Board of Directors, have been prepared on the basis of the related financial statements which is in accordance with the Accounting Standards prescribed under Section 133 of the Companies Act, 2013, as applicable and other accounting principles generally accepted in India. Our responsibility is to express an opinion on the Results included in the Statement.

2. We conducted our audit in accordance with the Standard on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Results included in the Statement are free of material misstatement.

   An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the Results included in Statement. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Results included in the Statement, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the Results included in the Statement in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Management, as well as evaluating the overall presentation of the Results included in the Statement.

   We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

3. In our opinion and to the best of our information and according to the explanations given to us, Results included in the Statement:

   (i) are presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015; and

   (ii) gives a true and fair view in conformity with the aforesaid Accounting Standards and other accounting principles generally accepted in India of the net profit and other financial information of the Company for the year ended June 30, 2016.

4. The Statement includes the results for the Quarter ended June 30, 2016 being the balancing figure between audited figures in respect of the full financial year and the published year to date figures up to the third quarter of the current financial year which were subject to limited review by us.

For **DELOITTE HASKINS & SELLS LLP**
Chartered Accountants
(Firm's Registration No. 117366W/W-100018)

Shyamak R Tata
(Partner)
(Membership No. 38320)

MUMBAI, August 26, 2016

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Procter & Gamble Hygiene and Health Care Ltd. continues to deliver Sustained Growth

Net Sales up 6%; PAT up 22% for Financial Year ended June 30, 2016

Mumbai, August 26, 2016 – Procter & Gamble Hygiene and Health Care Ltd. (PGHHCL) announced today its annual financial results for the Financial Year ended June 30, 2016. The Company delivered total net sales of Rs. 2482 crores, up 6% versus year ago behind strong volume growth and focus on improving mix. Profit after Tax (PAT) for the Financial Year stood at Rs. 423 crores, up 22% versus year ago behind continued focus on sales growth, productivity and cost efficiency.

The Feminine Care business continued to deliver strong double digit sales growth in a competitive market environment behind superior value propositions and strength of product portfolio. Due to category slowdown, sales in the Health Care Business remained flat.

For the quarter ended June 30, 2016, sales growth remained flat versus same quarter last year, behind overall category slowdown on Health Care. Profit After Tax (PAT) grew by 2% versus same quarter last year.

The Directors have recommended a dividend of Rs. 36 per Equity Share for the Financial Year ended June 30, 2016, subject to approval of Shareholders of the Company at the ensuing 52nd Annual General Meeting.

About Procter & Gamble Hygiene and Health Care Ltd.
Procter & Gamble Hygiene and Health Care Ltd. (PGHHCL) is one of India's fastest growing FMCG companies that has in its portfolio WHISPER – India's leading Feminine Hygiene brand, and VICKS – India's No. 1 Health Care brand and Old Spice. The Company has carved a reputation for delivering high quality, value-added products to meet the needs of consumers. PGHHCL is committed to making every day in the lives of Indian consumers better through the quality of its products and the sincerity of its service. Please visit www.pg.com for the latest news and in-depth information about P&G and its brands.

For details contact:
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Malika Bhavnani +91 9820496099; malika.bhavnani@madisonpr.in

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August 26, 2016

To
The National Stock Exchange of India Limited
Exchange Plaza, Plot No. C/1, G Block,
Bandra Kurla Complex, Bandra (East),
Mumbai – 400051

Ref:- Scrip Code:- PGHH

Dear Sir/Madam,

Sub: Declaration with respect to Audit Report with unmodified opinion to the Audited Financial Results for the Financial Year ended June 30, 2016

We hereby declare that Audited Financial Results for the Financial Year ended June 30, 2016 which have been approved by the Board of Directors of the Company at meeting held today, i.e., August 26, 2016, the Statutory Auditors, Deloitte Haskins and Sells LLP have not expressed any modified opinion(s) in their Audit Report.

The above declaration is made pursuant to Regulation 33 (3) (d) of the Securities Exchange and Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.

Yours faithfully,

For **Procter & Gamble Hygiene and Health Care Limited**

Prashant Bhatnagar
Chief Financial Officer