

NSE & BSE / 2026-27 / 137

September 25, 2026

The Manager,  
Corporate Services,  
National Stock Exchange of India Limited  
Exchange Plaza, Bandra Kurla Complex, Bandra (E),  
Mumbai 400 051

**Ref: Symbol: PERSISTENT**

The Manager,  
Corporate Services,  
BSE Limited  
P J Towers, Dalal Street,  
Mumbai 400 001

**Ref: Scrip Code: 533179**

Dear Sir/Madam,

**Sub: Outcome of Investor sessions held on Friday, September 25, 2026**

**Ref.: Our earlier intimations under Ref. Nos.:**

- i. NSE & BSE / 2026-27 / 124 dated September 18, 2026
- ii. NSE & BSE / 2026-27 / 126 dated September 19, 2026
- iii. NSE & BSE / 2026-27 / 130 dated September 22, 2026
- iv. NSE & BSE / 2026-27 / 133 dated September 23, 2026

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, and amendments thereto from time to time, we wish to inform you that Persistent Systems Limited (the 'Company') interacted with following Institutional investors (In-person), on Friday, September 25, 2026, as per the below schedule:

| Sr. No. | Names of Investors           | Time (IST) | Type       |
|---------|------------------------------|------------|------------|
| 1.      | SBI Mutual Fund              | 8:00 AM    | One-on-One |
| 2.      | UTI Mutual Fund              | 9:15 AM    | One-on-One |
| 3.      | Edelweiss Mutual Fund        | 10:30 AM   | One-on-One |
| 4.      | HSBC Mutual Fund             | 12:00 PM   | One-on-One |
| 5.      | ICICI Prudential Mutual Fund | 1:30 PM    | One-on-One |

During the aforesaid sessions, the Company reiterated the information contained in the Investor Presentation submitted to the stock exchanges on September 19, 2026, vide Ref No. NSE & BSE / 2026-27 / 126.

A copy of the said Investor Presentation is enclosed for ease of reference.

Please note that no unpublished price sensitive information was shared or discussed during these sessions.

Thanking you,

Yours sincerely,  
For **Persistent Systems Limited**

Amit Atre  
Company Secretary  
ICSI Membership No.: ACS 20507

Encl.: As above



# Investor Presentation

September 2026

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## Forward-looking and Cautionary Statements

IMPORTANT: You must read the following before continuing. The following applies to this document, the oral presentation of the information in this document by Persistent Systems Limited (the "Company") or any person on behalf of the Company, and any question-and-answer session that follows the oral presentation (collectively, the "Presentation"). If this Presentation has been received in error, it must be returned immediately to the Company.

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This Presentation contains selected information about the activities of the Company and its subsidiaries (together, the "Group") as at the date of the Presentation. The information contained in this Presentation is for information purposes only and does not constitute or form part of an offer or invitation to sell or the solicitation of an offer or invitation to purchase any securities. This Presentation should not, nor should any information contained in it, form the basis of or be relied upon in connection with any contract or commitment whatsoever.

This Presentation contains information regarding the Business Combination Agreement entered into between the Company and Nagarro SE ("Nagarro") in connection with the proposed business combination between the Company and Nagarro (the "Transaction"). The information relating to the Transaction contained in this Presentation is provided for information purposes only and is not intended to be a complete or comprehensive summary of the Transaction. There can be no assurance that the Transaction will be completed on the terms described herein, on the anticipated timeline, or at all, as completion remains subject to the satisfaction or waiver of a number of conditions, including required regulatory, shareholder and other third-party approvals and consents, many of which are outside the Company's control. Nagarro has not been involved in the preparation of this Presentation. Neither the Company or Nagarro accepts any responsibility for the information regarding the Transaction in this presentation, nor makes any representation or warranty, express or implied, as to the accuracy, completeness or reliability of any information in this Presentation relating to Nagarro, the Transaction or the combined group following completion of the Transaction. Nothing in this Presentation should be construed as legal, financial, tax, accounting or other professional advice on the Transaction.

The opinions expressed herein with respect to the Group and, where applicable, the Transaction and Nagarro, are based on a number of assumptions and are subject to a number of known and unknown risks. The Company, its agents and representatives (collectively, the "Representatives"), and each of their respective agents, affiliates, advisors, directors, officers, representatives, employees and shareholders make no representation or warranty, express or implied, as to the fairness, accuracy, completeness or correctness of the information or opinions contained herein, and no reliance should be placed on such information or opinions. None of them shall have any responsibility or liability whatsoever (whether in negligence or otherwise, including any third-party liability) for any loss or damage, including consequential loss or damage, arising from any use of, reliance on or distribution of this Presentation or its contents, or otherwise arising in connection with this Presentation. The Company and the Representatives expressly disclaim any and all liability that may be based on such information or any errors or omissions therein.

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This Presentation includes certain non-GAAP financial measures, including EBIT, EBIT Margin, EBITDA, Adjusted EBITDA and Adjusted EBITDA Margin (together, the "Non-GAAP Measures"). The Non-GAAP Measures are not standard measures under Ind AS, IFRS or any other generally accepted accounting principles, and are not a measure of operating income, operating performance or liquidity under Ind AS or IFRS, but are widely used financial indicators of a company's ability to service and incur debt. The Non-GAAP Measures should not be considered in isolation or construed as an alternative to cash flows, net income/profit or any other measure of financial performance, or as an indicator of operating performance, liquidity, profitability or cash flows generated by operating, investing or financing activities, as determined in accordance with Ind AS or IFRS. In evaluating the Non-GAAP Measures, prospective investors should consider, among other things, their components, such as total revenue and operating costs, and the amount by which they exceed capital expenditures and other charges. The Non-GAAP Measures have been included because it is believed that each is a useful supplement to cash flow data as a measure of performance and the ability to generate cash flow from operations to cover debt service and taxes. Certain Non-GAAP Measures relating to third parties referred to in this Presentation may reflect further adjustments made by the relevant third party and have not been independently reviewed or verified by the Company or its auditors. The Non-GAAP Measures presented herein may not be comparable to similarly titled measures presented by other companies, and prospective investors should not compare them to non-GAAP measures presented by other companies, as not all companies use the same definitions.

This Presentation includes data from a report (the "Report") currently being prepared by Zinnov Management Consulting Private Limited ("Zinnov"). The Report is expected to be, and the information in this presentation derived from a preliminary version of the Report is, based on information provided by third parties, publicly available information, industry publications and other sources that Zinnov considers reliable (the "Information"). While the Company believes that Zinnov considers the Information to be accurate, reliable and complete, neither the Company or Zinnov have independently verified the Information. Zinnov is not operating under a Financial Services Licence in providing the Report, and the Report will not constitute financial product advice. Data included in this Presentation that has been sourced from the Report is subject to the assumptions and qualifications set out in the Report. Such data is strictly limited to the matters contained in the Report and should not be read as extending, by implication or otherwise, to any other matter in this Presentation. As the Report has not yet been issued, any data attributed to the Report included in the Presentation is preliminary, subject to change and should not be relied upon.

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The information and opinions contained in this Presentation noted above are subject to change without notice, and neither the Company nor the Representatives are under any obligation to update or correct this Presentation. Certain figures contained in this Presentation may have been rounded for representation.

## Your speakers today



**Sandeep Kalra**  
Executive Director & Chief  
Executive Officer



**Vinit Teredesai**  
Executive Director & Chief  
Financial Officer



**Saurabh Dwivedi**  
Corporate Vice President,  
Finance & Strategy



**Rahul Ravi**  
Deputy General Manager,  
Corporate Development

# We are Persistent

AI-led, Platform-driven Digital Engineering & Enterprise Modernization partner

**\$452.4M**

FY27 Q1 Revenue<sup>1</sup>

**+16.1% YoY**

**16.0%**

FY27 Q1 EBIT Margin<sup>2</sup>

**+32.7% YoY**

**11.2%**

FY27 Q1 PAT Margin

**+13.7% YoY**

**\$1,717.1M**

TTM Revenue<sup>1,3</sup>

**+16.8% YoY**

**28,640**

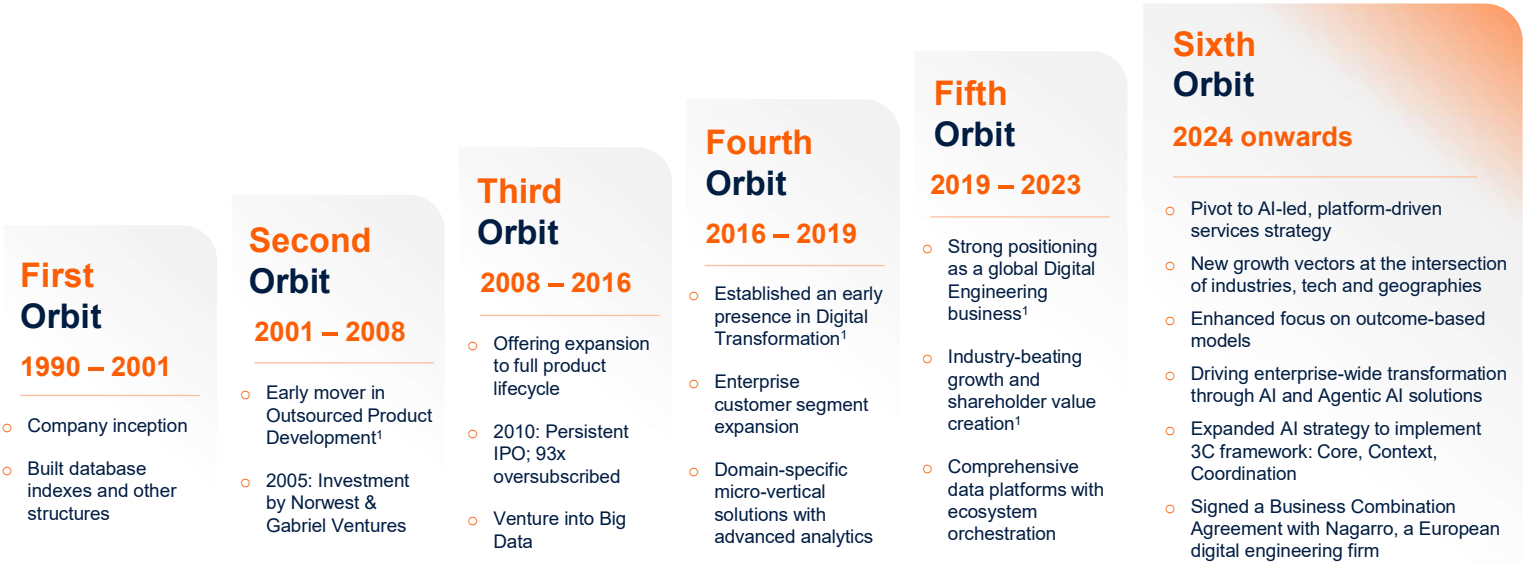
Employees  
(as of June 30, 2026)

**\$9.3B**

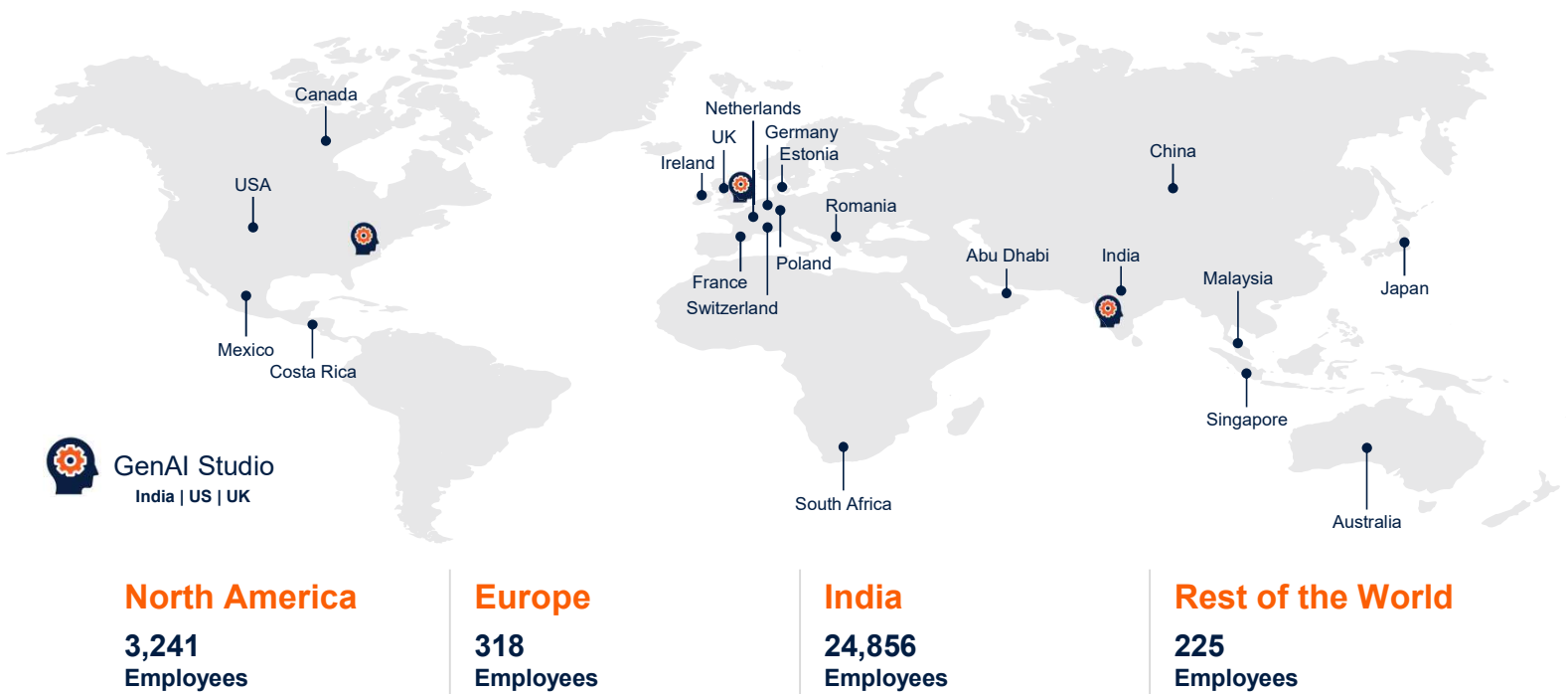
Market Capitalization<sup>4</sup>

<sup>4</sup> Notes: 1. Please refer to appendix for details on FX rates 2. EBIT = Profit before tax (PBT) minus Other Income net of finance cost minus Exchange Gain / (Loss); EBIT Margin = EBIT / Revenue from operations; 3. Revenue for trailing twelve months revenue as on June 30, 2026; 4. Based on share price and FX rate (INR 95.38 / USD) as of August 31, 2026

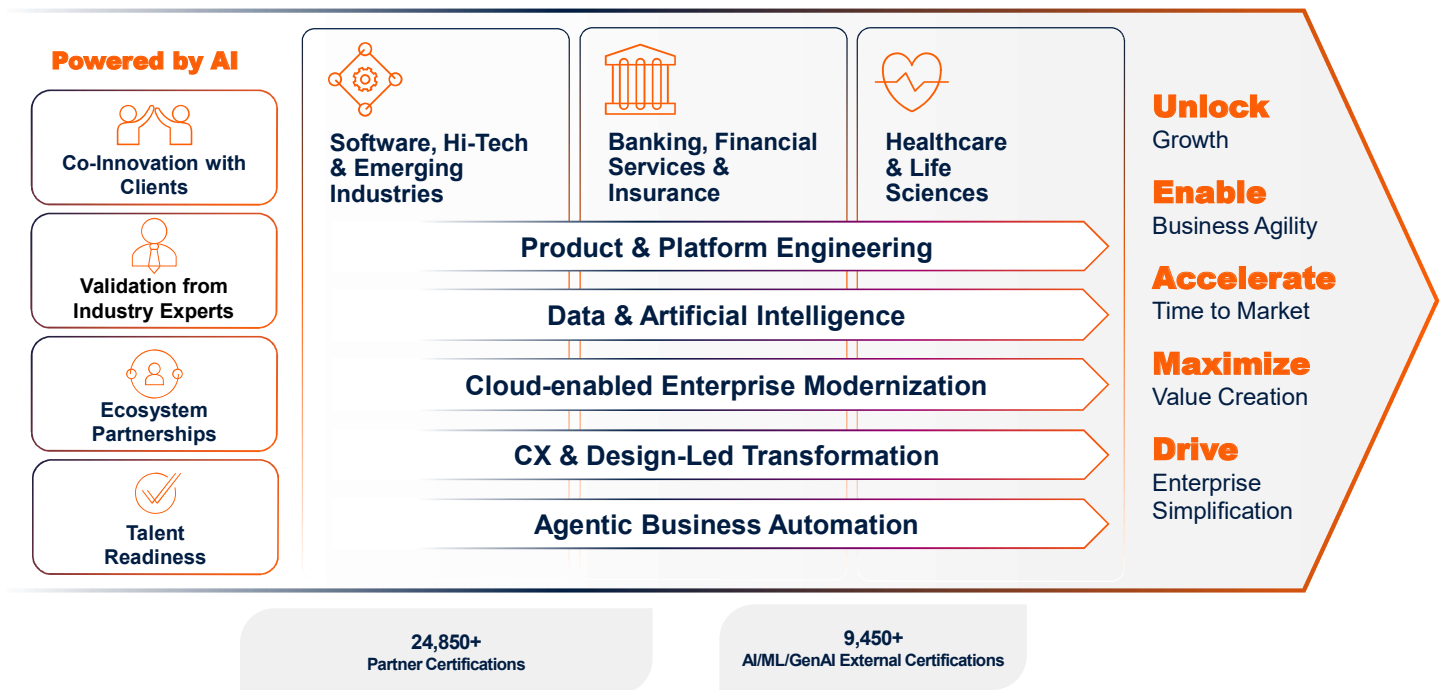
Our journey over 36+ years has been shaped with Cloud, Data and AI...



...powered by 28,600+ employees spread across the globe...



...and built on our Digital Engineering heritage



We are helping market leaders transform their industries



Software & Hi-Tech

9 of 10  
Top Technology  
Companies<sup>1</sup>



Banking, Financial Services & Insurance

7 of 10  
Top US Banks<sup>2</sup>

5 of 10  
Top Indian Banks<sup>3</sup>

5 of 10  
Top  
FinTech Companies<sup>4</sup>



Healthcare & Life Sciences

6 of 10  
Top SIMD\*  
Companies<sup>5</sup>

*\*Scientific Instruments &  
Medical Devices*

4 of 10  
Top Pharmaceutical  
Companies<sup>6</sup>

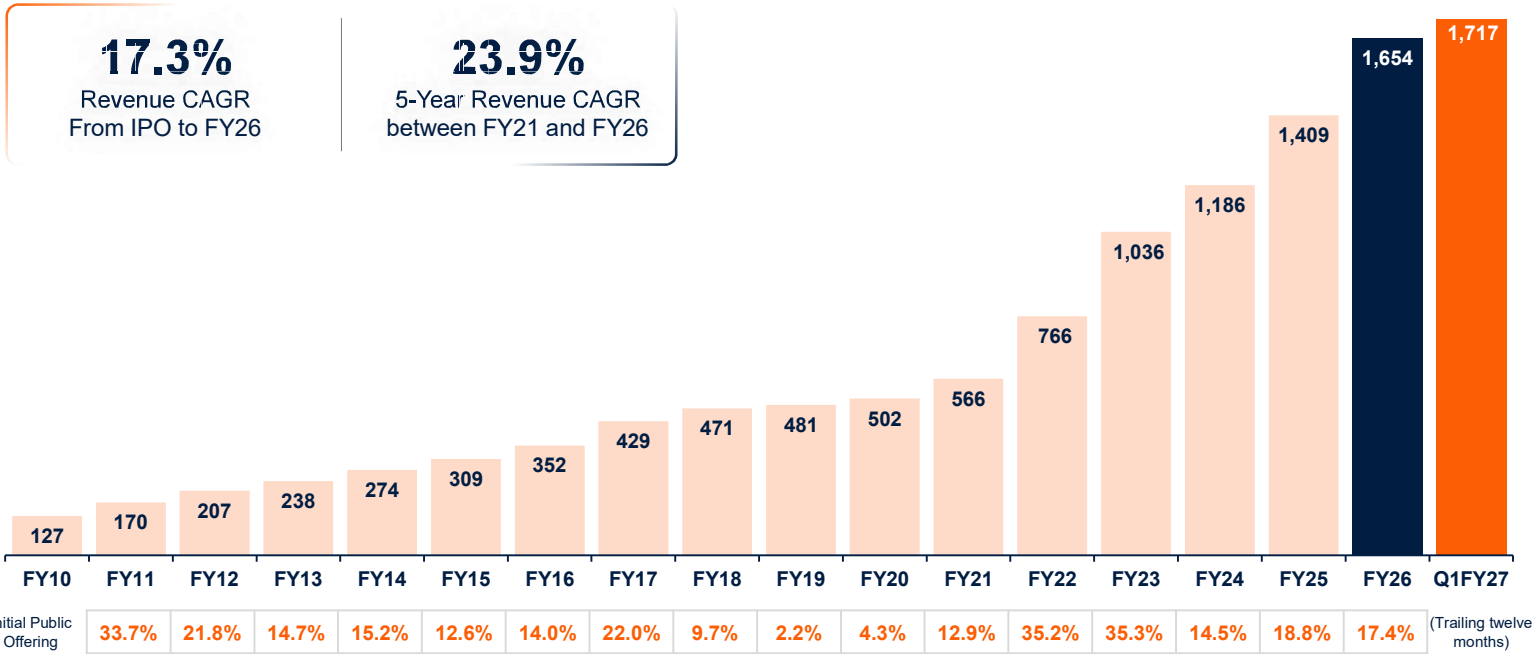
3 of 10  
Top Health Providers  
& Payers<sup>7,8</sup>

5 of 10  
Top Clinical Research  
Organizations<sup>9</sup>

18 of 50  
Fortune 50 companies<sup>10</sup>

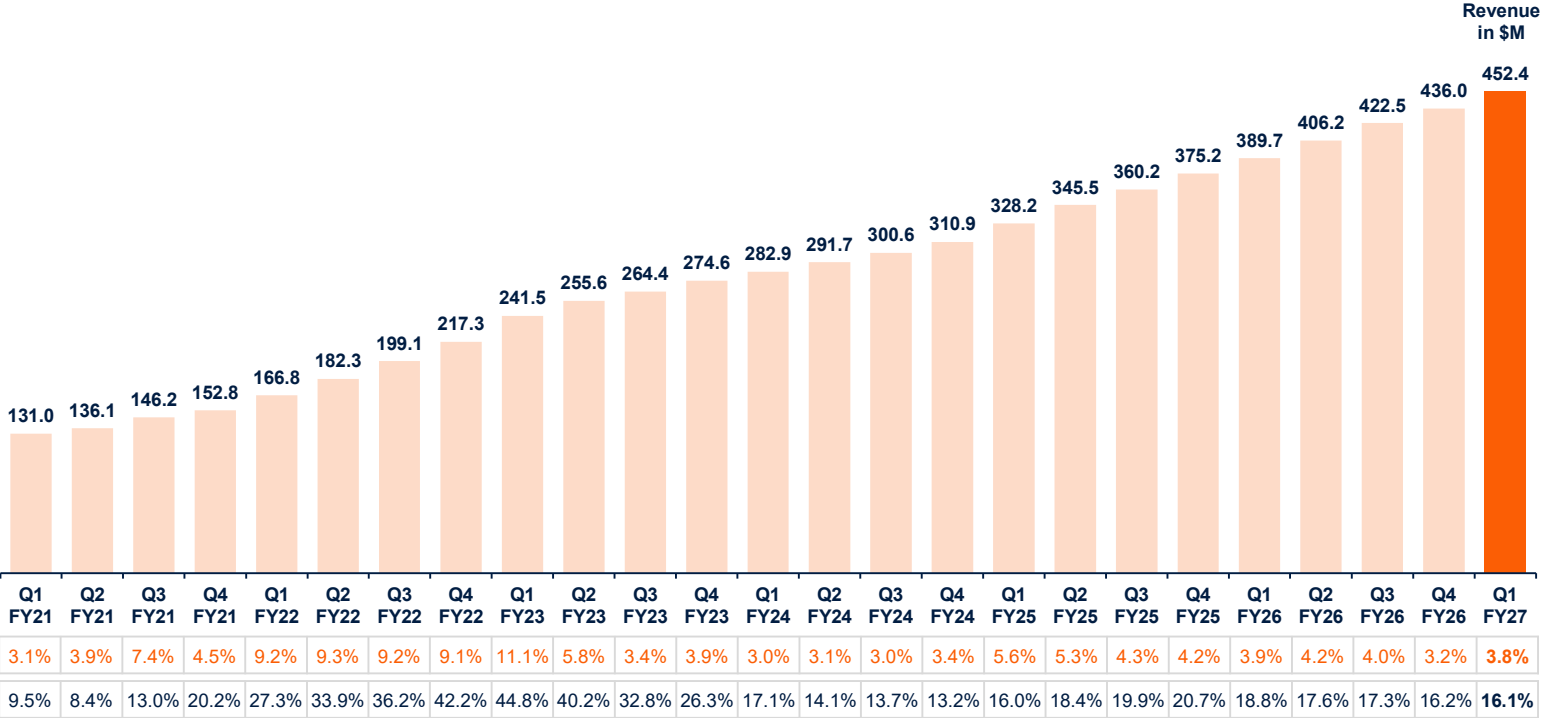
Source: Zinnov  
Note: Clients with active revenue in last 3 years (FY24-FY26); 1. Top listed technology companies by total revenue for the latest reported financial year, covering hardware, software and semiconductor firms headquartered across Persistent growth markets, and excluding IT services peers such as Accenture, TCS, Infosys and Cognizant; 2. Top listed US bank holding companies by total assets; 3. Top listed Indian scheduled commercial banks by total assets; 4. Top listed payments and fintech companies by total revenue for the latest reported financial year, across Persistent growth markets; 5. Top listed Scientific Instruments & medical device and diagnostics companies by total revenue for the latest reported financial year, across Persistent growth markets; 6. Top listed pharmaceutical manufacturers by consolidated group revenue for the latest reported financial year, across Persistent growth markets; 7. Top listed health insurers by total revenue for the latest reported financial year, across Persistent growth markets; 8. Top listed health providers by total revenue for the latest reported financial year, across Persistent growth markets; 9. Top listed contract research organizations by clinical research revenue for the latest reported financial year, across Persistent growth markets; 10. Top companies by total revenue as published by Fortune

We continue to scale our long-term growth trajectory...



9 Notes: Please refer to appendix for details on FX rates; Revenue from FY10 to FY16 accounted under IGAAP accounting standards, while FY17 to Q1FY27 accounted under IndAS accounting standard

...with 25 sequential quarters of revenue growth...



10 Notes: Please refer to appendix for details on FX rates

QoQ Growth % YoY Growth %

## ... and relative outperformance vs listed Indian IT Peers...

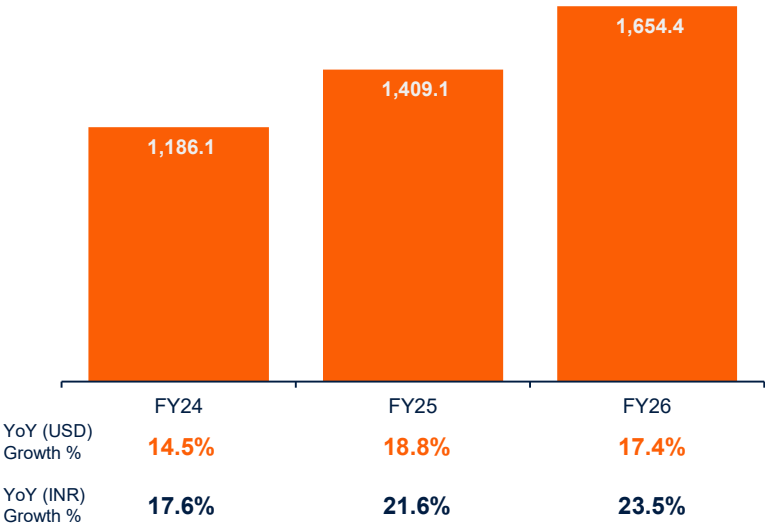
Revenue Growth (USD) %

- Only publicly listed Indian IT services company to have delivered **25 consecutive quarters of sequential revenue growth** since FY2021
- QoQ growth of Indian IT peers for Q1FY27 was **0.52%**; **Persistent's** outperformance by **3.24%**
- YoY growth of Indian IT peers for Q1FY27 was **3.44%**; **Persistent's** relative outperformance at **12.63%**

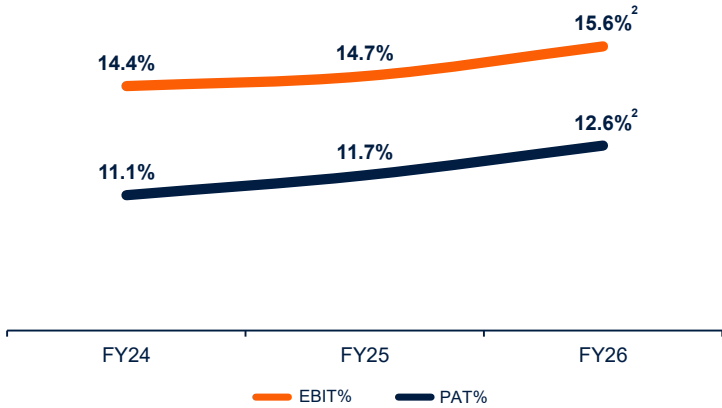
| Company                        | Q1FY27 Revenue (in USD Mn) | QoQ          | YoY           | 8Q CQGR      | 16Q CQGR     |
|--------------------------------|----------------------------|--------------|---------------|--------------|--------------|
| TCS                            | 7,624                      | 0.04%        | 2.74%         | 0.20%        | 0.74%        |
| Infosys                        | 5,082                      | 0.83%        | 2.85%         | 0.94%        | 0.84%        |
| HCLTech                        | 3,650                      | -0.87%       | 2.96%         | 1.03%        | 1.18%        |
| Wipro                          | 2,615                      | -1.38%       | 1.26%         | -0.05%       | -0.28%       |
| Tech Mahindra                  | 1,660                      | 2.15%        | 6.11%         | 0.79%        | 0.10%        |
| LTIMindtree                    | 1,224                      | 0.09%        | 6.09%         | 1.38%        | 1.40%        |
| Mphasis                        | 471                        | 1.84%        | 7.41%         | 1.75%        | 0.49%        |
| LTTS                           | 310                        | 1.31%        | -7.58%        | 0.61%        | 1.18%        |
| Coforge                        | 592                        | 21.08%       | 33.98%        | 9.27%        | 5.84%        |
| Zensar                         | 159                        | 0.60%        | -1.60%        | 0.40%        | 0.14%        |
| Birlasoft                      | 145                        | -0.07%       | -3.65%        | -1.14%       | -0.14%       |
| KPIT                           | 177                        | -3.83%       | -0.56%        | 0.88%        | 4.33%        |
| Mastek                         | 104                        | 0.55%        | -3.10%        | 0.84%        | 2.19%        |
| <b>Total ex-Persistent</b>     | <b>23,813</b>              | <b>0.52%</b> | <b>3.44%</b>  | <b>0.75%</b> | <b>0.79%</b> |
| <b>Persistent</b>              | <b>452</b>                 | <b>3.76%</b> | <b>16.07%</b> | <b>4.09%</b> | <b>4.00%</b> |
| <b>Relative Outperformance</b> |                            | <b>3.24%</b> | <b>12.63%</b> | <b>3.35%</b> | <b>3.21%</b> |

...while delivering sustained growth and profitability

Revenue (\$M), % YoY Growth



EBIT and PAT Margin %<sup>1</sup>



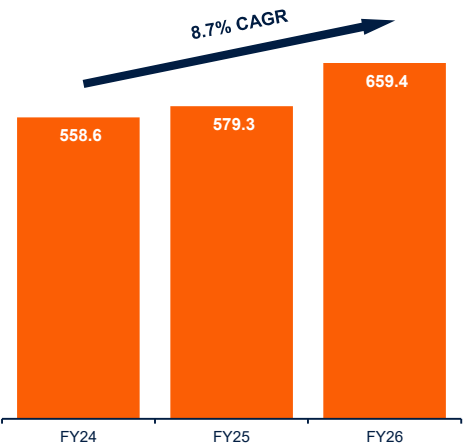
Notes: Please refer to appendix for details on FX rates  
1. EBIT = Profit before tax (PBT) minus Other Income net of finance cost minus Exchange Gain / (Loss); EBIT Margin = EBIT / Revenue from operations; PAT margin = PAT / Revenue from operations;  
2. Including one-time impact of ~0.6% on EBIT and ~0.5% on PAT in FY26 due to New Labor Codes

Broad-based momentum across industry segments...



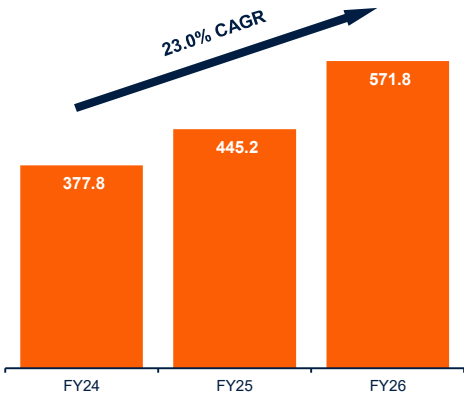
**Software, Hi-Tech & Emerging Industries**

Revenue (\$M)



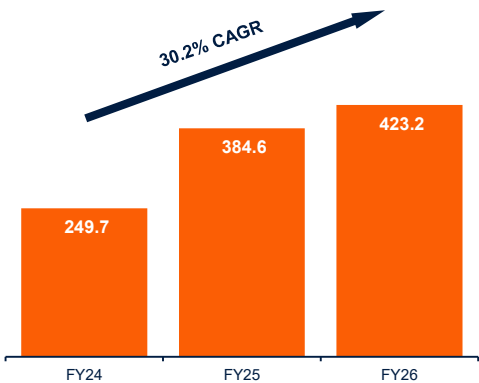
**Banking, Financial Services & Insurance**

Revenue (\$M)



**Healthcare & Life Sciences**

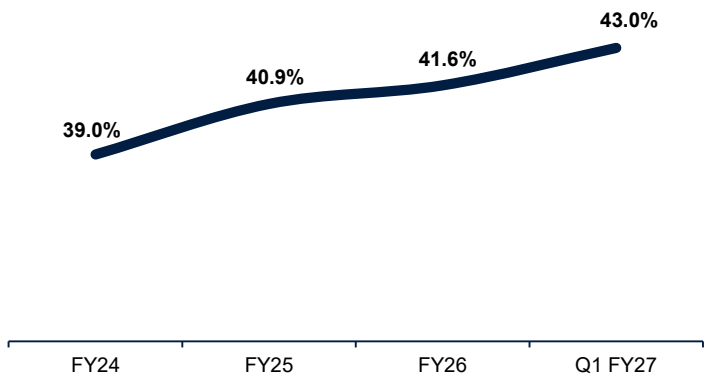
Revenue (\$M)



13 Notes: Please refer to appendix for details on FX rates

...and deepening strategic client relationships...

Client Concentration      Top 10 clients as % of total revenue

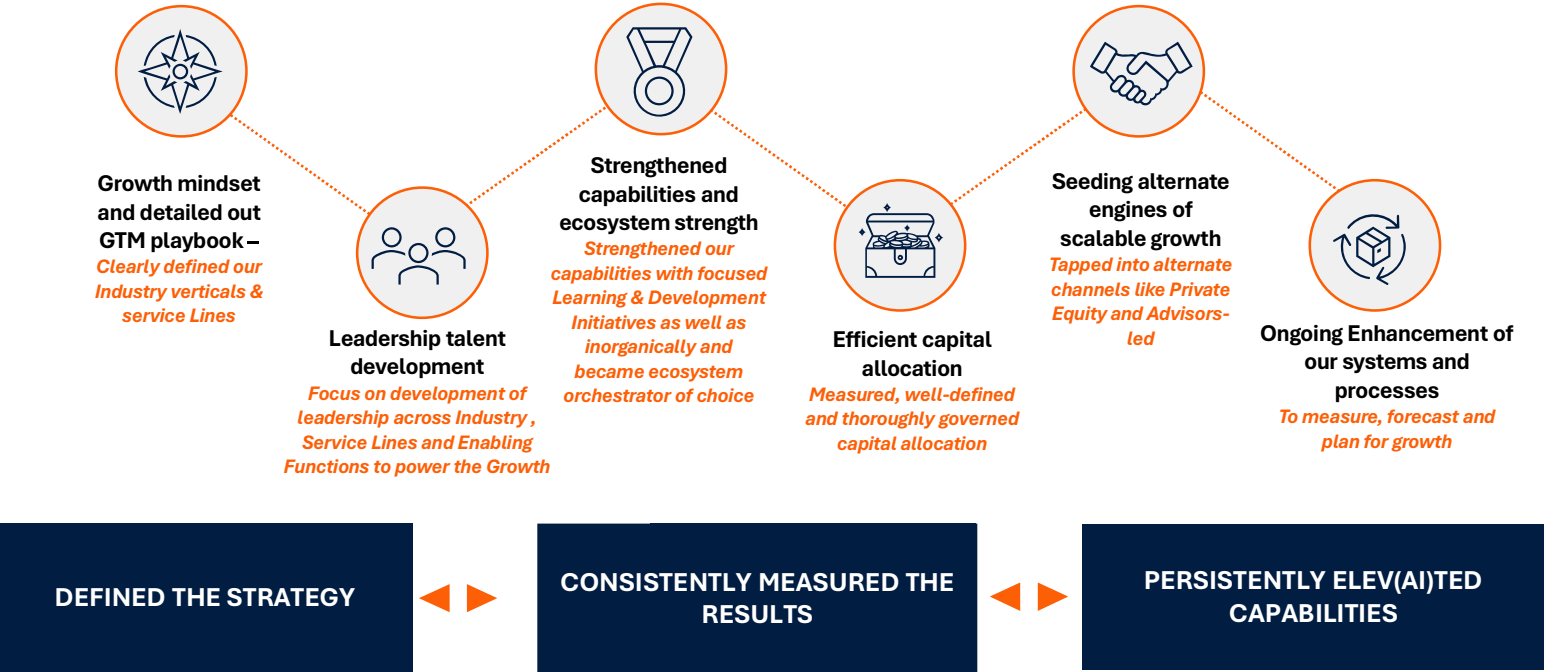


Client Count      Engagement size

|                 | FY24 | FY25 | FY26 | Q1FY27 |
|-----------------|------|------|------|--------|
| \$75M+          | 2    | 4    | 4    | 4      |
| \$20M – \$75M   | 8    | 6    | 8    | 8      |
| \$10M – \$20M   | 7    | 11   | 17   | 20     |
| \$5M – \$10M    | 23   | 34   | 33   | 28     |
| \$1M – \$5M     | 138  | 136  | 139  | 154    |
| Clients (\$1M+) | 178  | 191  | 201  | 214    |

Note: Q1FY27 Revenue/Count is for Trailing Twelve Months ending June 30, 2026

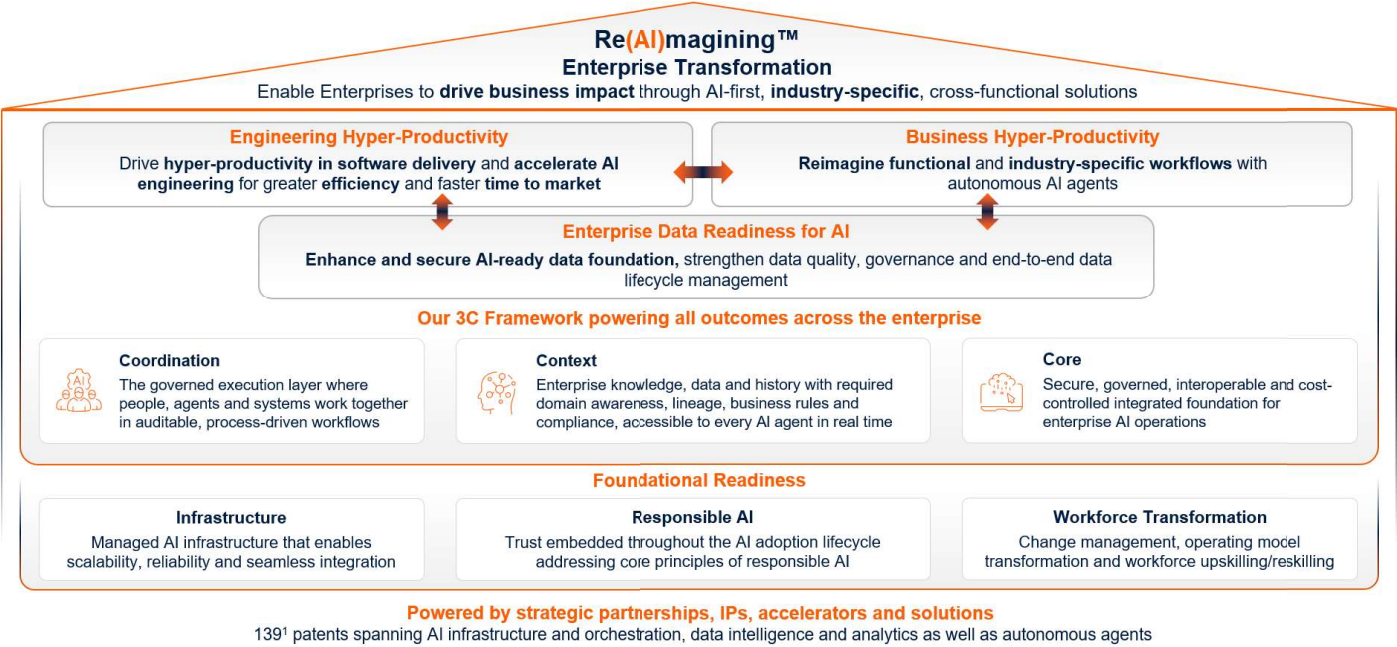
...underpinned by a scalable and differentiated Go-To-Market...



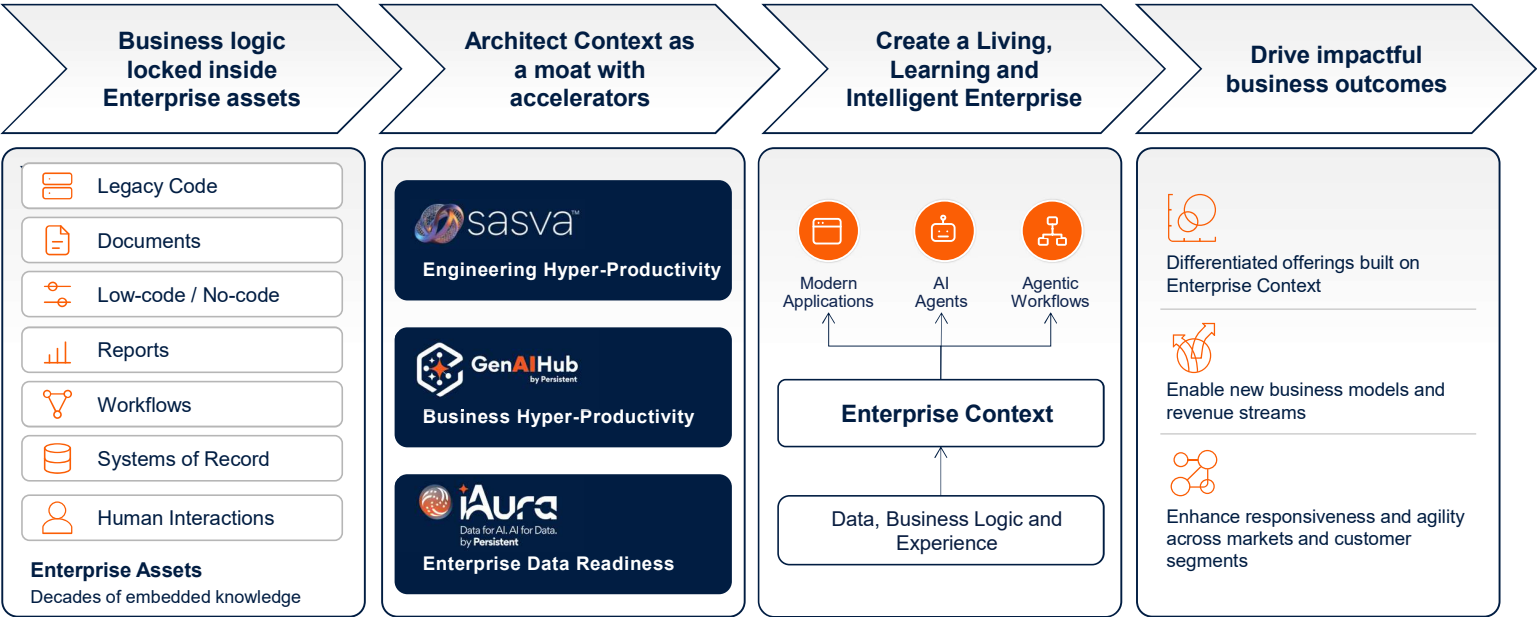
...executed with discipline on the back of systems and processes

-  **The Planning system called Huddle system - Defining, measuring & consistently improving on the key metrics**
  - Revenue, bookings, profitability: Historical data vs future planning
-  **Singular focus on capability build and articulation to various stakeholders**
  - Identifying where the puck is going, and getting there before our competition
  - Customers, partners, analysts, sourcing advisory, investors
-  **Robust corporate development program**
  - Tuck-in, capability led acquisitions
-  **Information Technology Function as a business partner**
  - Persistent as a “Customer zero - our capability showcase”

Over the past few quarters, we established AI-led, platform-driven strategy & worked on 3C framework that turns AI investments into Enterprise ROI...



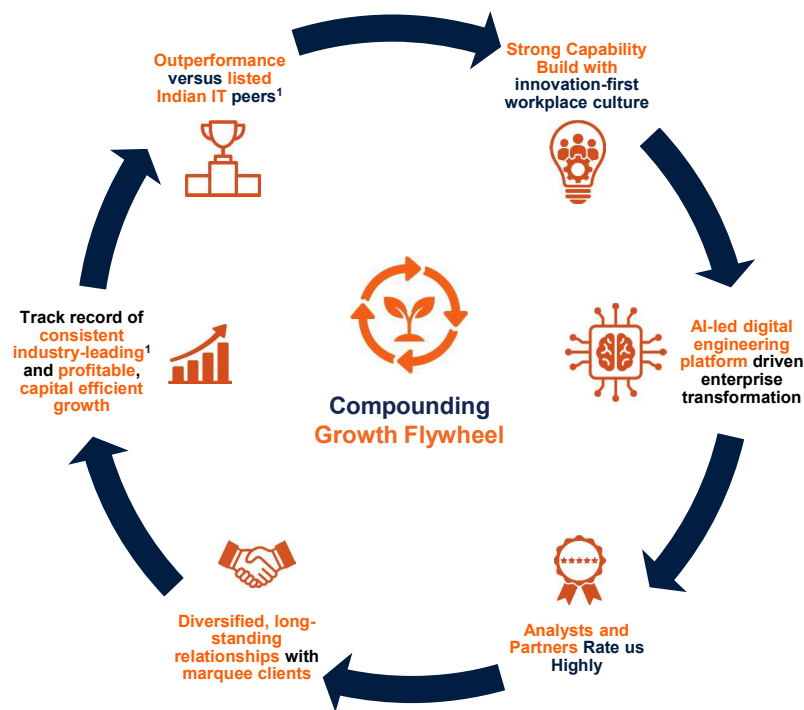
...by extracting business logic embedded across the Enterprise to create a unified Context



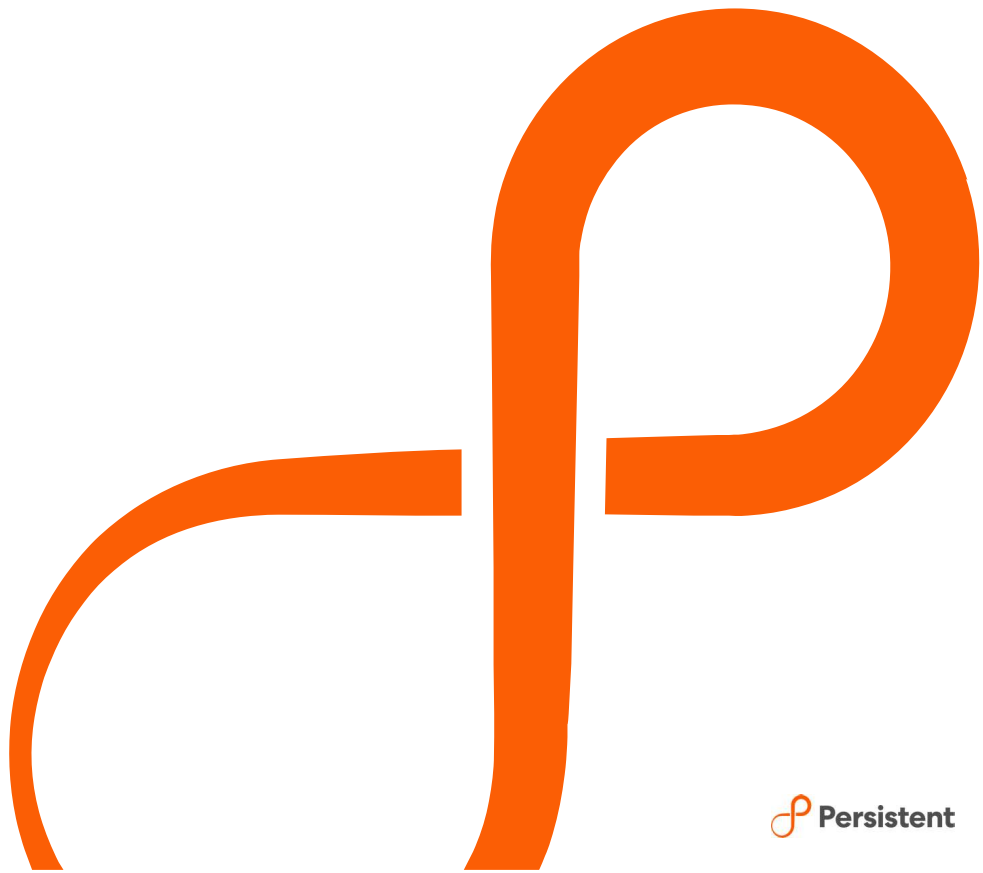
## Our strategies for continued long-term growth



In Summary: Our Growth is seeding further growth



# Acquisition of Nagarro



**Nagarro: EUR 1 billion Digital Engineering Business with a scaled European footprint and complementary vertical and technology capabilities...**

**€999.3M**  
CY2025 Revenue

**2.8%**  
CY2025 YoY Growth

**€138.2M**  
CY2025 Adjusted EBITDA<sup>(1)</sup>

**13.8%**  
CY2025 Adj. EBITDA Margin<sup>(2)</sup>

- Headquartered in **Munich, Germany** and listed on Frankfurt Stock Exchange
- **Seasoned Management Board:** Manas Human (Co-Founder, CEO), Vikram Sehgal (Co-Founder, Custodian of Operational Excellence), Annette Mainka (Custodian of Regulatory Compliance), Prateek Aggarwal (Chief Financial Officer)
- **18,003 professionals** across 38 countries (13,145 in India, 1,100 in Germany, 831 in Romania, 558 in US, 502 in Philippines and remaining in Rest of the World)
- **AI-first diversified digital engineering business**, delivering **full-stack solutions** across digital engineering, intelligent enterprise, and experience & design
- Portfolio of over **1,000 clients across 72 countries**
- **Strong European presence** with **presence across industries** such as Automotive, Manufacturing and Industrial, Retail and CPG, Financial Services and Insurance, Travel and Logistics

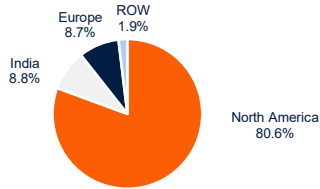
**Note:** Nagarro financials - FYE Dec 31<sup>st</sup>: 1. Adjusted EBITDA for Nagarro, as reported by the company, is EBITDA adjusted to exclude effects of impairment of goodwill, purchase price adjustments, badwill, foreign exchange effects on purchase price, sale of equity investments, share based payment arrangements cost, transaction costs related to business combinations, retention bonus and non-capitalized earn-out expenses related to acquisitions, expenses relating to the strategic review of Company's listing and privatization choices and subsequent exploration of the take-private option and, from current year, additional employee benefits expense related to statutory impact of new Labor Codes in India, additional audit fees and independent investigation expenses following past external allegations; 2. Adjusted EBITDA Margin = Adjusted EBITDA / Revenue

... a **highly complementary strategic fit** that creates a globally balanced profile across regions and verticals

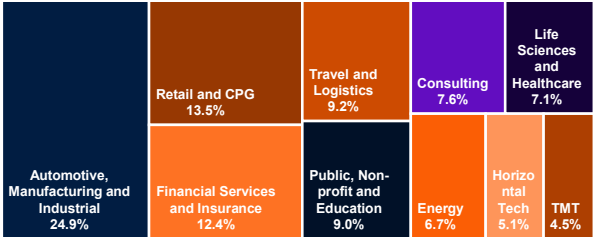
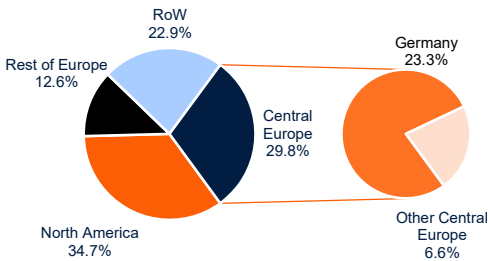
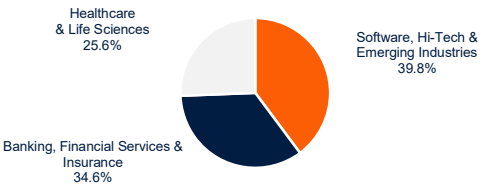
Persistent

Nagarro

Regional Revenue Split (%)



Revenue by Vertical (%)



Significant delivery and leadership presence in India will aid in integration

23 **Notes:** 1. Revenue split for Persistent is based on fiscal year 2026 and for Nagarro is based on CY2025; 2. Consulting - Management Consulting and Business Information, Energy - Energy, Utilities and Building Automation, TMT - Telecom, Media and Entertainment

## An AI-led engineering powerhouse to serve global clients with end-to-end offerings across multiple sectors

### New dimension of scale

Nagarro brings a global talent of **18,003 employees** including **16,429 engineering professionals**, and an extensive international delivery network across **38 countries**, which drive **~EUR 1 billion revenue**

### Expanded capabilities

Nagarro's **AI, digital, product design, ERP and CX capabilities** extend Persistent's technology portfolio, broadening the group's offerings to accelerate client outcomes in AI-led transformation

### Diversification

Expanded presence **across Europe, Middle East and Asia**, creating a more balanced geographic footprint beyond Persistent's North America-led business

### Broader vertical depth

Added vertical scale to **established capabilities in BFSI, TMT and HLS**, and across other verticals such as **Industrials, Retail and Public Sector**<sup>1</sup>, supported by relationships with marquee clients

### Strong cultural fit

Two global organizations aligned around an **entrepreneurial ethos, engineering-first culture** and decades of trust with global clients

## Transaction details

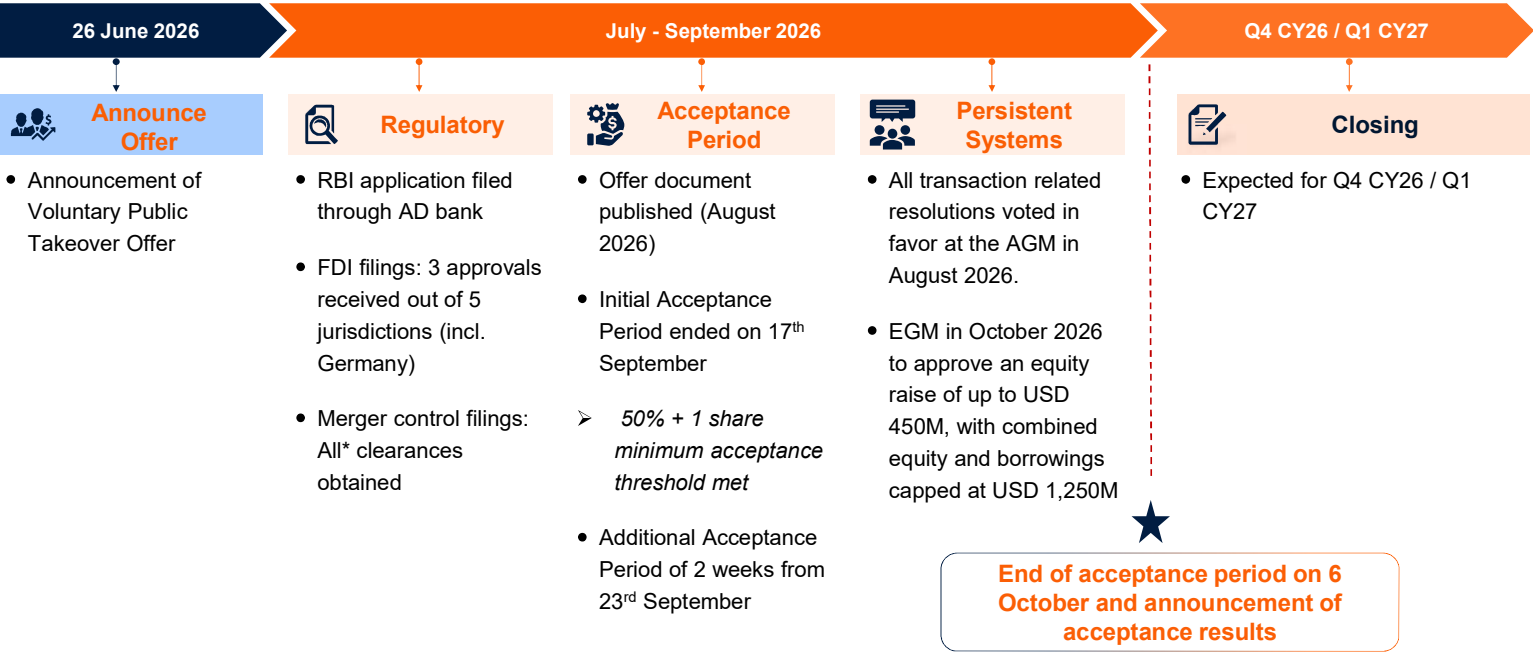


### Transaction

**Persistent has agreed to acquire 100% of Nagarro at an Enterprise Value\*\* of EUR ~1.27B, based on EUR 81 per share in cash**

- A premium of ~140% to the undisturbed closing price on June 25, 2026, and ~94% to three-month volume-weighted average price
- Transaction values Nagarro at 1.27X times EV / CY25A Revenue; 9.19X times EV / CY25A Adjusted EBITDA
- Persistent has already secured ~21% stake\*\* in Nagarro via a share purchase agreement
- Management Board has expressed their intent to tender their shares into the open offer
- Both Nagarro Boards\* fully support the transaction and signed a Business Combination Agreement (BCA)
- Persistent extends voluntary public takeover offer for all outstanding shares\*\* at EUR 81 per share in cash
- Minimum acceptance threshold for open offer: 50% + 1 share\*\*

# Transaction timelines



26 \*UK clearance deemed fulfilled at this point in time



Re(AI)maging<sup>TM</sup>  
the Enterprise

Appendix

| Period<br>(quarter) | Weighted Exchange Rate<br>(INR/USD) |
|---------------------|-------------------------------------|
| Q1FY27              | 95.12                               |
| Q4FY26              | 93.03                               |
| Q3FY26              | 89.42                               |
| Q2FY26              | 88.16                               |
| Q1FY26              | 85.53                               |
| Q4FY25              | 86.41                               |
| Q3FY25              | 85.01                               |
| Q2FY25              | 83.85                               |
| Q1FY25              | 83.40                               |
| Q4FY24              | 83.33                               |
| Q3FY24              | 83.12                               |
| Q2FY24              | 82.67                               |
| Q1FY24              | 82.05                               |
| Q4FY23              | 82.15                               |
| Q3FY23              | 82.06                               |
| Q2FY23              | 80.16                               |
| Q1FY23              | 77.76                               |
| Q4FY22              | 75.37                               |
| Q3FY22              | 74.92                               |
| Q2FY22              | 74.11                               |
| Q1FY22              | 73.73                               |
| Q4FY21              | 72.86                               |
| Q3FY21              | 73.58                               |
| Q2FY21              | 74.05                               |
| Q1FY21              | 75.67                               |

| Period<br>(fiscal year) | Weighted Exchange Rate<br>(INR/USD) |
|-------------------------|-------------------------------------|
| FY26                    | 89.15                               |
| FY25                    | 84.73                               |
| FY24                    | 82.81                               |
| FY23                    | 80.61                               |
| FY22                    | 74.59                               |
| FY21                    | 73.98                               |
| FY20                    | 71.09                               |
| FY19                    | 69.98                               |
| FY18                    | 64.47                               |
| FY17                    | 67.10                               |
| FY16                    | 65.76                               |
| FY15                    | 61.30                               |
| FY14                    | 60.90                               |
| FY13                    | 54.43                               |
| FY12                    | 48.23                               |
| FY11                    | 45.58                               |
| FY10                    | 47.22                               |