PENNAR INDUSTRIES LIMITED

Pennar

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Certified for ISO 9001, ISO 14001 & OHSAS 18001 Management Systems

TÜV NORD ISO / TS 16949

Dated: 12th February, 2018
Place: Hyderabad

BSE Limited Phiroze Jeejeebhoy Towers Dalal Street, Fort, Mumbai-400 001 K.A.: Ms Ishwari Vaidya	The National Stock Exchange of India Limited Bandra Kurla Complex Bandra East, Mumbai - 400 051 K.A.: Ms. Snehal

Dear Sir/Madam,
Sub : Outcome of Board Meeting
Ref: Regulations 30 and 33 of SEBI (Listing Regulations and Disclosure Requirements) Regulations, 2015

Dear Sir/Madam,
We wish to inform you that at the meeting of the Board of Directors of the company commenced at 4.45 p.m. and concluded at 6.15p.m. on Monday the 12th day of February, 2018, the following business were transacted:

1) Approval of the Un-audited Financial Results for the quarter ended 31st December, 2017.
a. Standalone Financial Results of M/s. Pennar Industries Limited.
b. Consolidated Financial Results of M/s. Pennar Industries Limited.
2) Approval of the Limited Review Report (standalone and consolidated) issued by the Statutory Auditors of the Company for the Quarter ended 31st December, 2017.
3) The Board has taken on record the statement of investor complaint under regulation 13(3) and compliance report on corporate governance under regulation 27(2) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 201 for the quarter ended 31st December, 2017.
4) Appointment of Mr. Subhash Kishan Kandrapu, Practicing Company Secretary, (Membership No. 32743) as Secretarial Auditors of the Company for the Financial Year 2017-18.

The following are attached herewith for your information and record:

a. The certified copy of Un-audited Financial Results of the Company for the Quarter ended 31st December, 2017.
b. The Limited Review Report (Standalone and Consolidated) for the Quarter ended 31st December, 2017 issued by the Statutory Auditors of the Company.
c. Press Release for the Quarter ended 31st December, 2017.

Kindly take the same on your records.

Thanking you

Yours faithfully,

for Pennar Industries Limited

Mirza Mohammed Ali Baig
Company Secretary & Compliance Officer
ACS No. 29058

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PENNAR INDUSTRIES LIMITED

Statement of Unaudited Standalone Financial Results for the Quarter and Nine months ended December 31, 2017

Rs. in Lakhs

S.No.	Particulars	Quarter ended			Nine months ended	
		31 Dec 2017	30 Sep 2017	31 Dec 2016	31 Dec 2017	31 Dec 2016
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited
1	**Income**					
a	Revenue from operations (Refer Note 4)	29,940	28,550	26,560	90,555	76,748
b	Other income	147	111	64	315	366
	Total Income	**30,087**	**28,661**	**26,624**	**90,870**	**77,114**
2	**Expenses**					
a	Cost of materials consumed	18,816	17,667	17,945	58,591	49,375
b	Changes in inventories of finished goods, work in progress and stock in trade	1,607	2,308	(1,165)	2,860	(804)
c	Excise duty (Refer Note 4)	-	-	2,037	2,121	6,062
d	Employee benefits expense	1,770	1,665	1,562	5,125	4,505
e	Finance costs	1,001	1,013	811	2,908	2,443
f	Depreciation and amortisation expense	403	348	357	1,043	1,071
g	Other expenses	5,251	4,326	4,227	14,137	11,764
	Total Expenses	**28,848**	**27,327**	**25,774**	**86,785**	**74,416**
3	**Profit before tax (1 - 2)**	**1,239**	**1,334**	**850**	**4,085**	**2,698**
4	**Tax expense**					
a	Current tax	300	187	290	1,001	875
b	Deferred tax	82	375	63	802	347
	Total tax expense	**382**	**562**	**353**	**1,803**	**1,222**
5	**Net profit for the period (3 - 4)**	**857**	**772**	**497**	**2,282**	**1,476**
6	**Other Comprehensive Income (net of tax)**					
	Items that will not be reclassified to profit or loss in subsequent periods					
	(i) (Loss) / Gain on remeasurement of defined benefit plan	(13)	(25)	7	(38)	(46)
	(ii) Income tax relating to the above	7	6	2	13	15
	Total Other Comprehensive Income	**(6)**	**(19)**	**9**	**(25)**	**(31)**
7	**Total Comprehensive Income (5 + 6)**	**851**	**753**	**506**	**2,257**	**1,445**
8	Paid up Equity Share Capital (Face value of Rs. 5/- share)	6,017	6,017	6,017	6,017	6,017
9	**Earnings per Share**					
	Basic and Diluted Earnings per Rs. 5/- share (not annualised) (in Rs.)	0.71	0.64	0.41	1.90	1.23

DELOITTE HASKINS & SELLS LLP CHARTERED ACCOUNTANTS

Pennar Industries Limited Pennar Hyd.

Aditya N. Rao

Notes:

1. The above unaudited standalone financial results were reviewed and recommended by the Audit Committee at their meeting held on February 10, 2018 and approved by the Board of Directors at their meeting held on February 12, 2018.

2(a) The Company adopted Indian Accounting Standards ("Ind AS") from April 1, 2017 with transition date of April 1, 2016 and accordingly these financial results have been prepared in accordance with the recognition and measurement principles laid down in the Ind AS 34 - Interim financial reporting prescribed under Section 133 of the Companies Act, 2013 read with the relevant rules issued thereunder and other accounting principles generally accepted in India.

2.(b) Pursuant to the Securities and Exchange Board of India ('SEBI') circular CIR/CFD/FAC/62/2016 dated July 05, 2016, the Company has opted to avail the relaxation provided in respect of disclosure requirements for Ind AS compliant results for the Year Ended March 31, 2017. The results for the quarter and nine months ended December 31, 2016 have been recast to Ind AS to the extent applicable to the Company.

2(c) The reconciliation of the financial results for the Quarter and Nine months ended December 31, 2016 to those reported under previous Generally Accepted Accounting Principles ("GAAP") is summarised as follows:

Rs in Lakhs

S.No.	Particulars	Quarter ended 31 Dec 2016	Nine months ended 31 Dec 2016
	Net profit after tax as reported under previous GAAP	**531**	**1,610**
i.	Recognition of Financial Instruments using effective interest rate	(15)	(40)
ii.	Reversal of amount charged to statement of profit and loss from revaluation reserve	(62)	(187)
iii.	Actuarial (gain) / loss on employee benefits expenses reclassified to Other Comprehensive Income (OCI)	(7)	46
iv.	Tax adjustments	50	47
	Net profit after tax as per Ind-AS before OCI	**497**	**1,476**
	Other Comprehensive Income (net of tax)	9	(31)
	Total Comprehensive Income as per Ind-AS	**506**	**1,445**

3(a) The Company has entered into a definitive agreement with a third party for transfer of its entire shareholding held in subsidiary, Pennar Renewables Private Limited (PRPL). Pending completion of closing conditions contained in the agreement, the accounting for divestment of stake in PRPL will be given effect to in the subsequent period when the transaction consummates.

3(b) The Board of Directors of the Company have approved a Scheme of Arrangement ("the Scheme") for amalgamation of its subsidiaries, Pennar Engineering Building Systems Limited and Pennar Enviro Limited with the Company, effective from April 1, 2018, subject to necessary statutory and regulatory approvals. The Scheme has been filed with the stock exchanges.

4. The Government of India introduced the Goods & Services Tax (GST) with effect from July 01, 2017. Accordingly, in compliance with Indian Accounting Standards (Ind AS) 18 - 'Revenue', Revenue from Operations for the quarter ended December 31, 2017 and September 30, 2017 is provided net of GST. Revenue from Operations of earlier periods included excise duty which is now subsumed in GST. Revenue from Operations for the nine months ended December 31, 2017 includes excise duty upto June 30, 2017.

5.These unaudited standalone financial results may require adjustments before constituting the final standalone Ind AS financial statements as of and for the year ending March 31, 2018 due to changes in financial reporting requirements arising from new or revised standards or interpretations issued by MCA/ICAI or changes in the use of one or more optional exemptions from full retrospective application of certain Ind AS as permitted under Ind AS 101.

6. The Company is engaged in the manufacture of various steel products, which in the context of Ind AS 108 - Operating Segments, specified under section 133 of the Companies Act, 2013 is considered as a single business segment of the Company.

7. Comparative figures have been regrouped or reclassified, wherever necessary.

By order of the Board

Aditya N Rao

Vice Chairman and Managing Director

Place : Hyderabad
Date : February 12, 2018

DELOITTE HASKINS & SELLS LLP CHARTERED ACCOUNTANTS

Pennar Industries Limited Pennar Hyd.

Deloitte
Haskins & Sells LLP

Chartered Accountants
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INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM FINANCIAL RESULTS

TO THE BOARD OF DIRECTORS OF
PENNAR INDUSTRIES LIMITED

1. We have reviewed the accompanying Statement of Unaudited Standalone Financial Results of **PENNAR INDUSTRIES LIMITED** ("the Company"), for the Quarter and Nine Months ended December 31, 2017 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.

   This Statement which is the responsibility of the Company's Management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.

2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.

3. Based on our review conducted as stated above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.

4. The previously issued financial information of the Company for the quarter and nine months ended December 31, 2016 were prepared in accordance with the Companies (Accounting Standards) Rules, 2006 and were reviewed by the predecessor auditor (whose report dated February 9, 2017 expressed an unmodified conclusion). These previously issued financial information have been restated to comply with Ind AS and included in this Statement as comparative financial information. The adjustments made to the previously issued financial information to comply with Ind AS have been reviewed by us.

For DELOITTE HASKINS & SELLS LLP
Chartered Accountants
(Firm's Registration No. 117366W/W-100018)

Ganesh Balakrishnan
Partner
(Membership No. 201193)

Hyderabad, February 12, 2018

Pennar

PENNAR INDUSTRIES LIMITED

Statement of Unaudited Consolidated Financial Results for the Quarter and Nine months ended December 31, 2017

(Rs. In Lakhs)

S.No	Particulars	Quarter Ended			Nine months ended	
		31 Dec 2017	30 Sep 2017	31 Dec 2016	31 Dec 2017	31 Dec 2016
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited
1	**Income**					
a	Revenue from Operations (Refer Note 3)	41,491	42,250	42,600	1,29,533	1,16,948
b	Other Income	196	386	203	794	794
	Total Income	**41,687**	**42,636**	**42,803**	**1,30,327**	**1,17,742**
2	**Expenses**					
a	Cost of materials consumed	23,423	22,742	25,815	77,618	69,254
b	Changes in inventories of Finished goods, work in progress and stock in trade	1,511	4,006	(1,915)	613	(5,484)
c	Excise duty (Refer Note 3)	-	-	3,236	3,035	9,219
d	Employee benefits expenses	3,067	2,872	2,672	8,893	7,818
e	Finance cost	1,472	1,739	1,600	4,772	4,365
f	Depreciation and amortisation expense	768	721	707	2,121	2,154
g	Other expenses	9,136	8,533	8,587	26,509	24,337
	Total Expenses	**39,377**	**40,613**	**40,702**	**1,23,561**	**1,11,663**
3	**Profit before tax (1-2)**	**2,310**	**2,023**	**2,101**	**6,766**	**6,079**
4	**Tax expense**					
a	Current tax	637	426	640	1,789	1,928
b	Deferred tax	(71)	348	61	680	512
	Total tax expense	**566**	**774**	**701**	**2,469**	**2,440**
5	**Net Profit for the period (3-4)**	**1,744**	**1,249**	**1,400**	**4,297**	**3,639**
6	Other Comprehensive Income (net of Tax)					
	Items that will not be reclassified to profit or loss in subsequent periods					
	(i) (Loss) / gain on remeasurement of defined benefit plan	(17)	(25)	5	(42)	(47)
	(ii) Income tax relating to the above	8	6	2	14	15
	Total Other Comprehensive Income	(9)	(19)	7	(28)	(32)
7	**Total Comprehensive Income (5+6)**	1,735	1,230	1,407	4,269	3,607
i	**Net Profit Attributable to:**					
a	Owners of the Company	1,325	1,048	1,024	3,442	2,732
b	Non Controlling Interest	419	201	376	855	907
ii.	**Other Comprehensive Income Attributable to:**					
a	Owners of the Company	(9)	(19)	7	(28)	(32)
b	Non Controlling Interest	-	-	-	-	-
iii.	**Total Comprehensive Income Attributable to:**					
a	Owners of the Company	1,316	1,029	1,031	3,414	2,700
b	Non Controlling Interest	419	201	376	855	907
8	**Paid up Equity Share Capital**					
	(Face value of Rs. 5/- per equity share)	6,017	6,017	6,017	6,017	6,017
9	**Earnings per Share**					
	Basic and Diluted Earnings per Rs. 5/- share (not annualised) (Rs.)	1.10	0.87	0.85	2.86	2.27

DELOITTE HASKINS & SELLS LLP CHARTERED ACCOUNTANTS

Pennar Industries Limited Pennar Hyd.

Aditya

1. The above unaudited consolidated financial results were reviewed and recommended by the Audit Committee at their meeting held on February 10, 2018 and approved by the Board of Directors at their meeting held on February 12, 2018.

2(a).The Company and its subsidiaries adopted Indian Accounting Standards ("Ind AS") from April 1, 2017 with transition date of April 1, 2016 and accordingly these financial results have been prepared in accordance with the recognition and measurement principles laid down in Ind AS 34 - Interim financial reporting prescribed under Section 133 of the Companies Act, 2013 read with the relevant rules issued thereunder and other accounting principles generally accepted in India.

2.(b) Pursuant to the Securities and Exchange Board of India ('SEBI') circular CIR/CFD/FAC/62/2016 dated July 05, 2016, the Company has opted to avail the relaxation provided in respect of disclosure requirements for Ind AS compliant results for the Year Ended March 31, 2017. The results for the quarter and nine months ended December 31, 2016 have been recast to Ind AS to the extent applicable to the Company and its subsidiaries.

2(c). The reconciliation of the financial results for the Quarter and Nine months ended December 31, 2016 to those reported under previous Generally Accepted Accounting Principles ("GAAP") is summarised as follows:

Rs. in Lakhs

S.No.	Particulars	Quarter ended 31 Dec, 2016	Nine months ended 31 Dec, 2016
	Net Profit after tax as reported under previous GAAP	**1,446**	**3,770**
i.	Recognition of Financial Instruments using effective interest rate	(27)	(40)
ii.	Reversal of amount charged to statement of profit and loss from revaluation reserve	(62)	(187)
iii.	Actuarial (gain) / loss on employee benefits expenses reclassified to Other Comprehensive Income (OCI)	(8)	47
iv.	Others	(4)	4
v.	Tax Adjustments	55	45
	Net Profit after tax as per Ind-As before OCI	**1,400**	**3,639**
vi	Other Comprehensive Income (Net of Tax)	7	(32)
	Total Comprehensive Income after tax as per Ind-AS	**1,407**	**3,607**

3. The Government of India introduced the Goods & Services Tax (GST) with effect from July 01, 2017. Accordingly in compliance with Indian Accounting Standards (Ind AS) 18 - ' Revenue', Revenue from Operations for the quarter ended December 31, 2017 is provided net of GST. Revenue from Operations of earlier periods included excise duty which is now subsumed in GST. Revenue from Operations for the nine months ended December 31, 2017 includes excise duty upto June 30, 2017.

4. The consolidated financial results include the results of the following group companies:

S.No.	Name of the Company	Country of Incorporation	Nature of relationship	% Holding
(i)	Pennar Engineered Building Systems Limited	India	Subsidiary	53.98%
(ii)	Pennar Enviro Limited	India	Subsidiary	51.03%
(iii)	Pennar Renewables Private Limited (Refer Note 5(a))	India	Subsidiary	41.07%

5(a) The Company has entered into a definitive agreement with a third party for transfer of its entire shareholding held in subsidiary, Pennar Renewables Private Limited (PRPL). Pending completion of closing conditions contained in the agreement, the accounting for divestment of stake in PRPL will be given effect to in the subsequent period when the transaction consummates.

5(b) The Board of Directors of the Company have approved a Scheme of Arrangement ("the Scheme") for amalgamation of its subsidiaries, Pennar Engineering Building Systems Limited and Pennar Enviro Limited with the Company, effective from April 1, 2018, subject to necessary statutory and regulatory approvals. The Scheme has been filed with the stock exchanges.

6. The Company is engaged in the manufacture of various steel products, which in the context of Ind AS 108 - Operating Segment, specified under section 133 of the Companies Act, 2013 is considered as a single business segment of the Company.

7. These unaudited consolidated financial results may require adjustments before constituting the final consolidated Ind AS financial statements as of and for the year ending March 31, 2018 due to changes in financial reporting requirements arising from new or revised standards or interpretations issued by MCA/ICAI or changes in the use of one or more optional exemptions from full retrospective application of certain Ind AS as permitted under Ind AS 101.

8. Comparative figures have been regrouped or reclassified, wherever necessary.

DELOITTE HASKINS & SELLS LLP CHARTERED ACCOUNTANTS

Pennar Industries Limited Pennar

By order of the Board

Aditya N Rao

Aditya N Rao
Vice Chairman and Managing Director

Place : Hyderabad
Date : February 12, 2018

Deloitte
Haskins & Sells LLP

Chartered Accountants
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INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM FINANCIAL RESULTS

TO THE BOARD OF DIRECTORS OF
PENNAR INDUSTRIES LIMITED

1. We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of **PENNAR INDUSTRIES LIMITED** ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group"), for the Quarter and Nine months ended December 31, 2017 ("the Statement") being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016.

   This Statement, which is the responsibility of the Parent's Management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.

2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Parent's personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.

3. The Statement includes the results of the following entities:
   a. Pennar Engineered Building Systems Limited, India
   b. Pennar Enviro Limited, India
   c. Pennar Renewables Private Limited, India

4. Based on our review conducted as stated above and based on the consideration of the review reports of other auditors referred to in paragraph 5 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.

5. We did not review the interim financial information of three subsidiaries included in the unaudited consolidated financial results, whose interim financial information reflect total revenues of ₹ 14,156 lakhs and ₹ 46,246 lakhs for the Quarter and Nine months ended December 31, 2017 respectively, total profit after tax of ₹ 899 lakhs and ₹ 2,015 lakhs, and total comprehensive income of ₹ 899 lakhs and ₹ 2,013 lakhs for the quarter and Nine months ended December 31, 2017 respectively, as considered in the unaudited consolidated financial results. These interim financial information have been reviewed by other auditors whose reports have been furnished to us by the Management and our report on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, is based solely on the reports of the other auditors.

   Our report on the Statement is not modified in respect of this matter.

Deloitte
Haskins & Sells LLP

6. The previously issued financial information of the Group for the quarter and nine months ended December 31, 2016 were prepared in accordance with the Companies (Accounting Standards) Rules, 2006 and were reviewed by the predecessor auditor (whose report dated February 9, 2017 expressed an unmodified conclusion). These previously issued financial information have been restated to comply with Ind AS and included in this Statement as comparative financial information. The adjustments made to the previously issued financial information to comply with Ind AS have been reviewed by us.

For DELOITTE HASKINS & SELLS LLP
Chartered Accountants
(Firm's Registration No. 117366W/W-100018)

Ganesh Balakrishnan
Partner
(Membership No. 201193)

Hyderabad, February 12, 2018

Press release

For immediate release

Pennar

Pennar Industries' Standalone Q3FY18 Net Revenues at Rs 300.9 Crores; up 22% YoY
Q3FY18 EBITDA Margin up 60 bps at 8.8%
Q3FY18 PAT up 72% YoY at Rs. 8.6 Crores

Hyderabad, February 12, 2018: Pennar Industries Limited, one of India's leading industrial organizations offering specialized, engineered steel solutions, announced today their unaudited financial results for the quarter and 9 months ended 31st December 2017.

CONSOLIDATED FINANCIAL PERFORMANCE:

	Consolidated					
	Q3		*y-o-y*	9Months		*y-o-y*
(Rs. Crore)	FY2018	FY2017	*Growth (%)*	FY2018	FY2017	*Growth (%)*
Net Revenue	416.9	395.7	*5.4%*	1,272.9	1,085.2	*17.3%*
EBITDA	45.5	44.1	*3.2%*	136.6	126.0	*8.4%*
EBITDA Margin (%)	*10.9%*	*11.1%*		*10.7%*	*11.6%*	
Cash Profit	20.2	17.9	*12.8%*	62.4	54.0	*15.6%*
Cash Profit Margin (%)	*4.9%*	*4.5%*		*4.9%*	*5.0%*	
Net Profit	13.3	10.2	*29.4%*	34.4	27.3	*26.0%*
Net Profit Margin (%)	*3.18%*	*2.59%*		*2.70%*	*2.52%*	
Basic EPS (Rs)	1.10	0.85	*29.4%*	2.86	2.27	*26.0%*

STANDALONE FINANCIAL PERFORMANCE:

	Standalone					
	Q3		*y-o-y*	9Months		*y-o-y*
(Rs. Crore)	FY2018	FY2017	*Growth (%)*	FY2018	FY2017	*Growth (%)*
Net Revenue	300.9	245.9	*22.4%*	887.5	710.5	*24.9%*
EBITDA	26.4	20.2	*31.0%*	80.4	62.1	*29.4%*
EBITDA Margin (%)	*8.8%*	*8.2%*		*9.1%*	*8.7%*	
Cash Profit	13.4	9.2	*46.3%*	41.3	28.9	*42.6%*
Cash Profit Margin (%)	*4.5%*	*3.7%*		*4.7%*	*4.1%*	
Net Profit	8.6	5.0	*72.4%*	22.8	14.8	*54.6%*
Net Profit Margin (%)	*2.8%*	*2.0%*		*2.6%*	*2.1%*	
Basic EPS (Rs)	0.71	0.41	*72.4%*	1.90	1.23	*54.6%*

SEGMENT FINANCIAL PERFORMANCE (STANDALONE):

Particulars	Net Revenue (Rs in crores)		
	Q3		*y-o-y*
	FY18	FY17	*Growth (%)*
Steel Products	163.5	137.8	*18.6%*
Tubes	50.7	38.4	*32.2%*
Industrial Components	18.5	15.3	*20.8%*
Railways	54.7	47.0	*16.5%*
Scrap	13.4	7.1	
Total Standalone	**300.9**	**245.9**	*22.4%*
Total Consolidated	**416.9**	**395.7**	*5.4%*

BUSINESS HIGHLIGHTS FOR Q3FY18 AND OUTLOOK FOR FY18:

RAILWAYS: Railways division supplies Stainless Steel Sidewall, Roof Assemblies, Fabrication items etc to ICF/Chennai & MCF/Raebareli e.t.c. The division has an order book of Rs. 90 crores. There is a surge in Stainless Steel Coach demand by the Indian Railways.

TUBES: This division has about 255 customers in domestic and exports, covering the following industries - Auto, power, Gen Engineering, Textile and, earth moving equipment. Major customers in this vertical include VECV, Mahindra, Gabriel, Yamaha, Bridgestone, Endurance, Royal Enfield, Magna closures, Bajaj, Hyundai, TVS, Thermax, Reiter, LMW, Isgec, Rajwest, Hindalco, Tata Vendors among others. In the exports segment, Pennar has added 3 new customers - Metal One (USA), Stomet (Germany) and CIE Automotive (Spain). The new domestic customers include Hyundai Polytech, Puja fluids, K.Tech and Gaziabad Precision Engineering. Plant approvals came from the TVS Group and Bajaj for CDW/ERW tubing. Plant approval by Tokai Rubber – a Tier 1 Toyota Vendor - has been completed. CDW export order booking up to April 2018, and regular schedules are lined up for FY18. The focus is on CDW business expansion; expected to add additional export business in Q4FY18 from North America/ Europe/ Africa. The CDW capacity expansion is expected by March 2018. The division is also planning to add a 5th tube mill to get ready for the 2018-19 financial year and the project will kick off in May/ June 2018.

INDUSTRIAL COMPONENTS: New products in this quarter were Hoist Cylinder, Tie rod cylinders and Farm Equipment cylinders. The commercial segment continues to pull the volumes up and sequential orders from the Hydraulics segment continues to show a positive trend.

STEEL PRODUCTS: The New plant at Velchal, near Hyderabad has started production and has helped the division to secure new orders.

ABOUT PENNAR INDUSTRIES LIMITED:

Pennar Industries (NSE: PENIND, BSE: 513228) is one of India's leading industrial organizations offering specialized, engineered steel solutions. The Company has a strong presence across growth sectors in India through four business units, Steel Products, Tubes, Industrial Components and Systems & Projects, and its subsidiary companies, Pennar Engineered Building Systems Limited and Pennar Enviro Limited. All of Pennar's manufacturing units are ISO 9001:2008-certified and the Company has presence across 10 industry verticals. Pennar has over 30 years of rich experience and more than 1,000 precision engineered products, 2,500 tools and dies, over 600 customers and seven manufacturing plants located at Patancheru, Sadashivpet, Isnapur and Mallapur, Velchal near Hyderabad, Chennai in Tamil Nadu and Tarapur in Maharashtra.

For more information, please visit **www.pennarindia.com**

DISCLAIMER:

This release contains statements that contain "forward looking statements" including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating to Pennar's future business developments and economic performance. While these forward-looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations. These factors include, but are not limited to, general market, macroeconomic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance. Pennar undertakes no obligation to publicly revise any forward-looking statements to reflect future / likely events or circumstances.

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