PELATRO

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PEL/2026-27/50

November 04, 2026

The Secretary
National Stock Exchange of India Limited
Exchange Plaza, 5th Floor, Plot no. C/lG Block
Bandra-Kurla Complex Bandra (E)
MUMBAI - 400 051

Scrip Code: PELATRO

Dear Sir/Madam,

Sub: Press Release for the half year ended September 30, 2026

Further to our intimation dated October 29, 2026, regarding investor conference call, we wish to inform you that the Press Release on H1 FY27 results has been enclosed herewith.

This is for your information and records.

Thanking you.
Yours sincerely,

For Pelatro Limited

Lakshmy Mohanan
Digitally signed by Lakshmy Mohanan
Date: 2026.11.04 17:16:49 +05'30'

PELATRO LIMITED Bangalore India

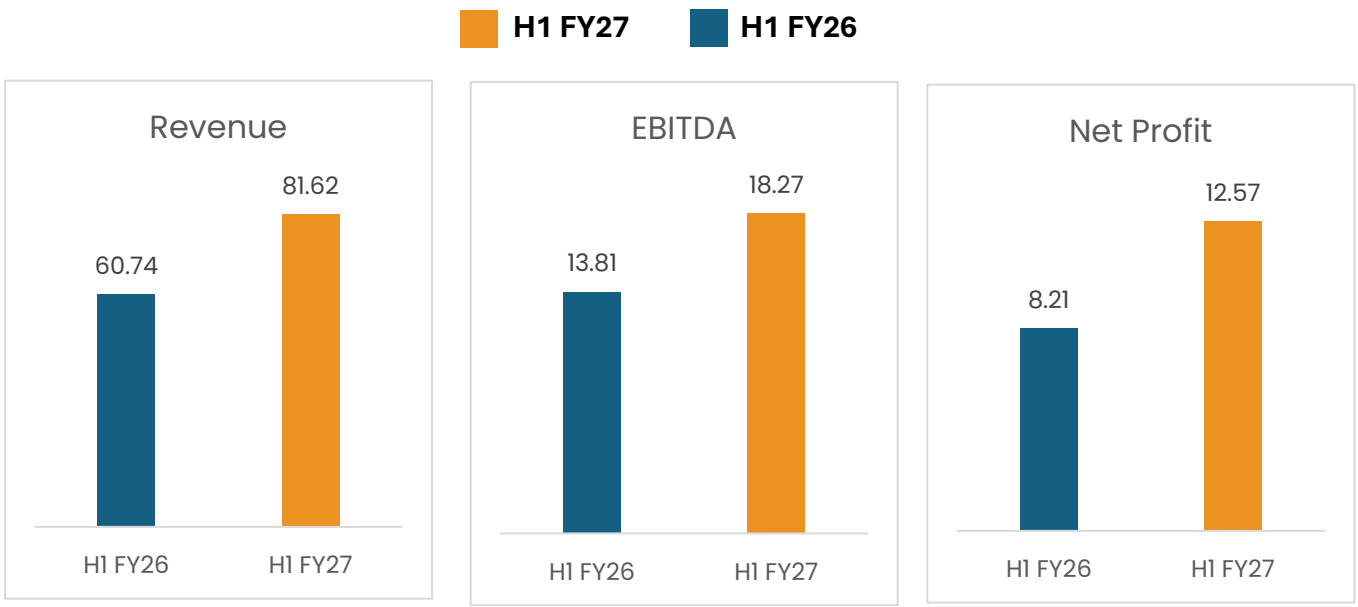
Lakshmy Mohanan
Company Secretary and Compliance Officer

Pelatro Limited Reports Strong Q2 and H1 FY27 Performance; H1 Revenue Grows 34.37% YoY to ₹81.62 Crore and PAT Rises 53.11% to ₹12.57 Crore

Q2 FY27 Revenue Increases 21.59% YoY to ₹41.40 Crore; PAT Grows 53.56% to ₹7.14 Crore

Mumbai, November 04, 2026: Pelatro Limited (NSE - SME: PELATRO), a global technology company providing AI-powered customer engagement and monetisation solutions to the telecommunications industry through its proprietary mViva platform, announced its financial results for the second quarter and half year ended September 30, 2026.

Key Financial Highlights (Consolidated)



(In Rs. Crore)

Particulars	H1 FY27	H1 FY26	YoY Change	Q2 FY27	Q2 FY26	YoY Change
Revenue from Operations	**81.62**	60.74	▲ 34.37%	**41.4**	34.05	▲ 21.59%
EBITDA	**18.27**	13.81	▲ 32.30%	**10.14**	7.49	▲ 35.38%
PAT	**12.57**	8.21	▲ 53.11%	**7.14**	4.65	▲ 53.56%
EPS (₹)	**11.86**	7.83	▲ 51.47%	**6.74**	4.44	▲ 51.80%

Business Performance and Revenue Visibility

Pelatro operates through two business divisions – the Customer Value Management (CVM) Division, focused on contextual customer engagement, and the Estel Division, which provides e-Topup, Voucher Management, Distribution Management and related solutions to telecom operators.

During H1 FY27, the CVM Division contributed ₹65.77 crore to revenue, while the Estel Division contributed ₹15.85 crore. The Company continues to leverage the complementary nature of both divisions to expand its product offerings and increase revenue opportunities across its existing customer base.

As highlighted in its business outlook, 100% of FY27 revenue has been contracted, providing visibility over the current financial year's revenue.

Management Perspective & Outlook

Commenting on the H1 FY27 performance, **Mr. Subash Menon, Chairman, Managing Director and Founder**, said:

"We have delivered a strong performance during the first half of FY27, with revenue growing 34.37% and PAT increasing 53.11% year-on-year. Our focus remains on strengthening our technology leadership, expanding our product capabilities and improving operational efficiency.

The integration of Generative AI and Agentic AI into our mViva platform marks an important step in our product evolution. With the launch of our Revenue Acceleration Platform™, AI Agents and Co-Pilot, we are enhancing the capabilities of our solutions for telecom operators. In parallel, our internal AI-led development initiatives are focused on improving quality and reducing the cost of delivery, with the profitability benefits expected to become visible from FY28.

We believe our established global customer relationships, complementary product portfolio and opportunities to deepen market penetration provide a strong foundation for our next phase of growth."

About Pelatro Limited

Pelatro Limited is a global technology company serving the telecommunications industry through its proprietary customer engagement platform, mViva. The platform leverages large-scale data analytics and intelligence to enable enterprises to understand customer behaviour, drive targeted engagement and improve monetisation.

Operating across 35 countries and serving approximately 1.5 billion subscribers, Pelatro offers solutions spanning analytics, audience segmentation, campaign orchestration, execution and performance reporting. The Company operates through its CVM and Estel divisions, providing a

comprehensive portfolio of customer engagement, monetisation, recharge, voucher management and distribution solutions.

Disclaimer

Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

Investor Relations Partner

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