



Date: 01/08/2025

To,
The Listing Compliance Department,
BSE Limited,
P J Towers, Dalal Street,
Mumbai – 400001
Scrip Code: 534809

To,
The Listing Compliance Department,
National Stock Exchange of India Limited,
Exchange Plaza, Bandra Kurla Complex,
Bandra (East), Mumbai - 400051
Symbol: PCJEWELLER

Sub.: Results Presentation

Dear Sir / Ma'am,

Please find enclosed herewith the presentation on the standalone financial results of the Company for the quarter ended June 30, 2025 alongwith results highlights.

Kindly take the same on record.

Yours sincerely,
For **PC Jeweller Limited**

(VISHAN DEO)
Executive Director (Finance) & CFO
DIN: 07634994



Encl.: As above

PC Jeweller Limited

Regd. Office : 2713, 3rd Floor, Bank Street, Karol Bagh, New Delhi-110005 Ph. : 011 - 49714971 Fax : 011 – 49714972

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PC JEWELLER LTD

Results Presentation

August 01st, 2025

Safe Harbor



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Industry Overview



India's Love for Jewellery



The Quirk's of the Indian Market

- ✓ Gold is considered as a status symbol as well as auspicious
- ✓ Indians spend a significant proportion of their wedding budget on jewellery
- ✓ It is considered as an important mode of saving by the female of the house
- ✓ Many families start buying gold for a girl child from the 1st year in preparation for her wedding
- ✓ Mid-size retailers account for 70% of sales with expected shift to regional and national chain on the back of increasing regulatory compliances

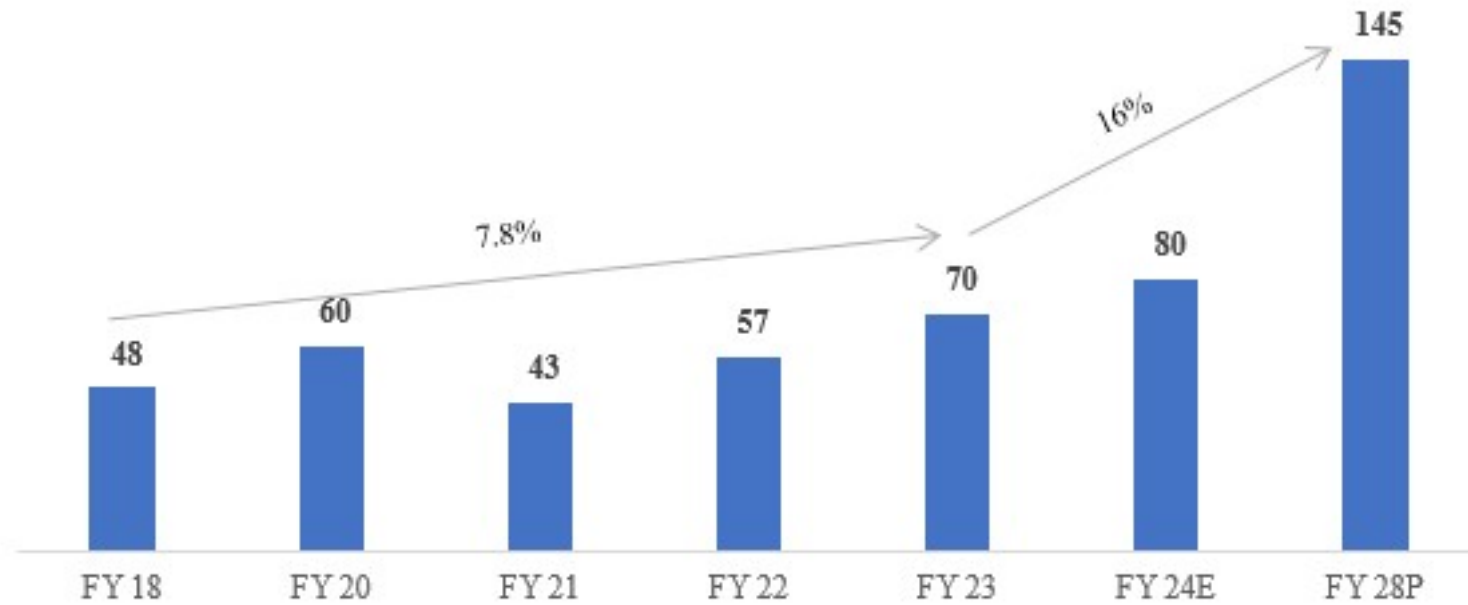


India's Love for Jewellery



The Indian jewellery retail sector's size in FY 2023 was close to USD 70 billion. Within this landscape, organized retail accounted for about 37%, encompassing both national and regional players. The remainder of the jewellery retail sector continued to be dominated by the unorganized segment, comprising over 500,000 local goldsmiths and jewellers. Projections indicate that the jewellery retail market is poised for growth, expected to reach approximately USD 145 billion by FY 2028. This optimistic outlook is attributed to the expanding economy, increased disposable income, a surge in consumer demand for gold, the upward trajectory of gold prices, and a rising interest in other categories such as diamonds, other precious stones, and costume jewellery. As per the industry sources, the Indian Jewellery Retail Sector has already crossed USD 145 billion by the end of FY 2025.

Indian domestic jewellery market size – By Value (USD billion)

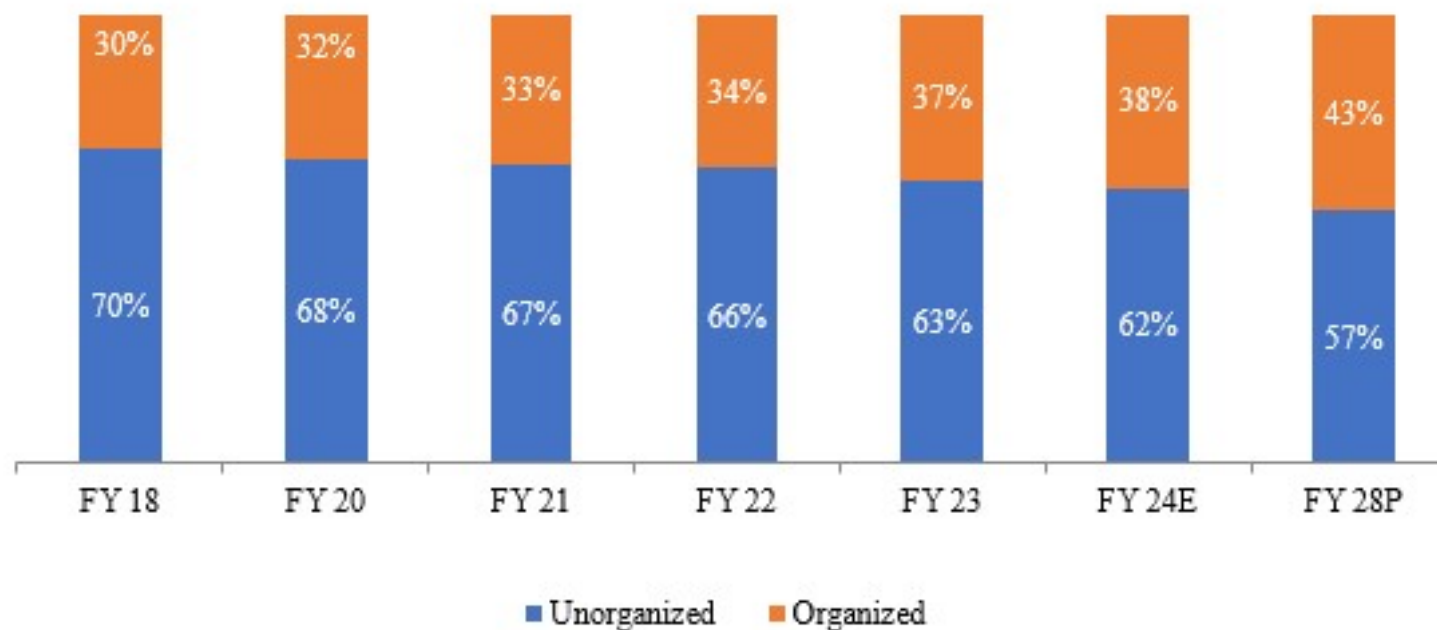


Transition of Jewellery retailing towards organized retail

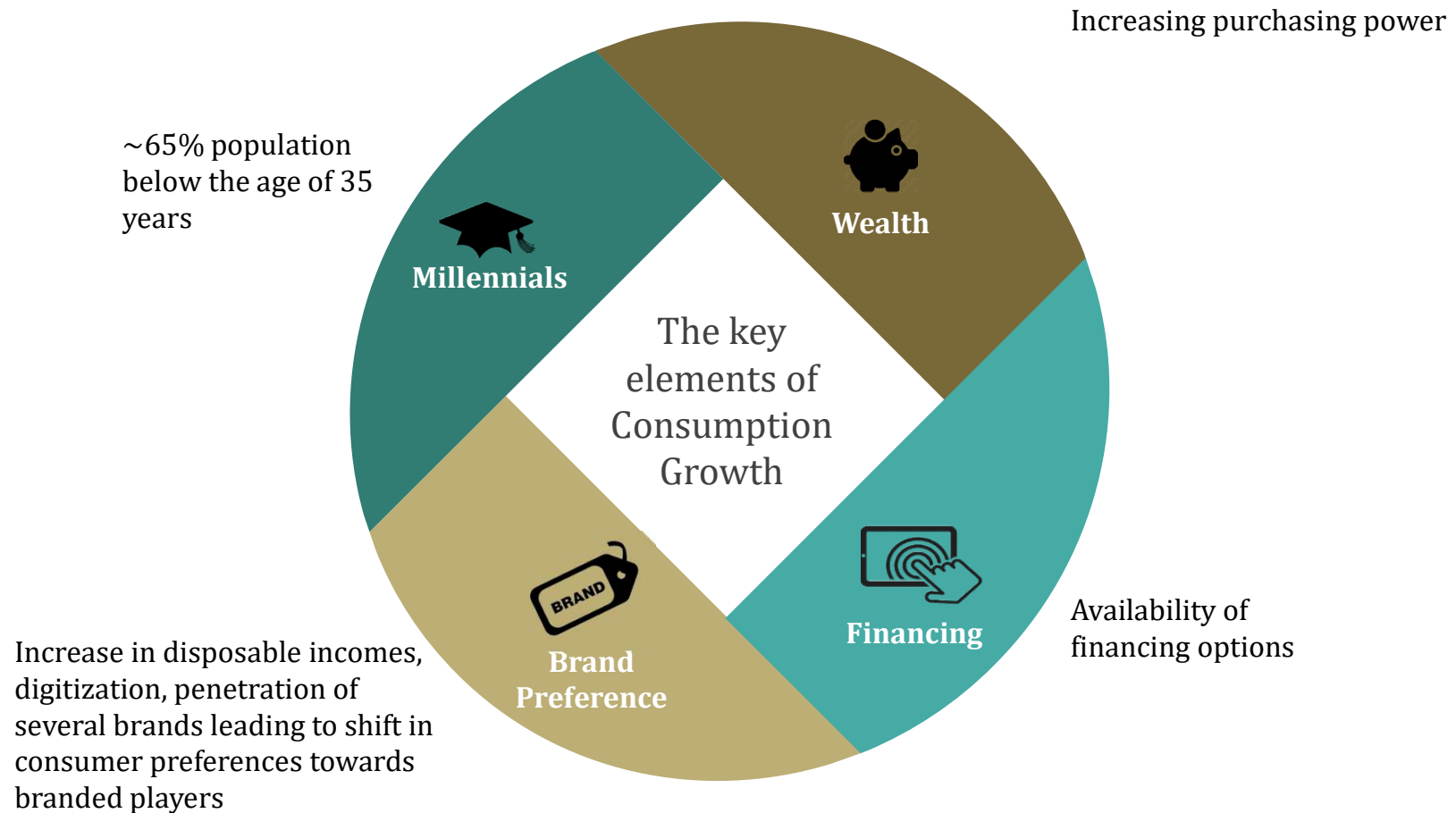


National and regional jewellery retailers often have a wider presence across multiple cities and locations compared to smaller, independent counterparts. By strategically expanding through their own stores and franchised outlets, they can capitalize on the growing consumer appreciation for quality, brand recognition, and evolving design trends. This approach allows them to gain market share from the unorganized segment within the jewellery industry, while maintaining their commitment to excellence.

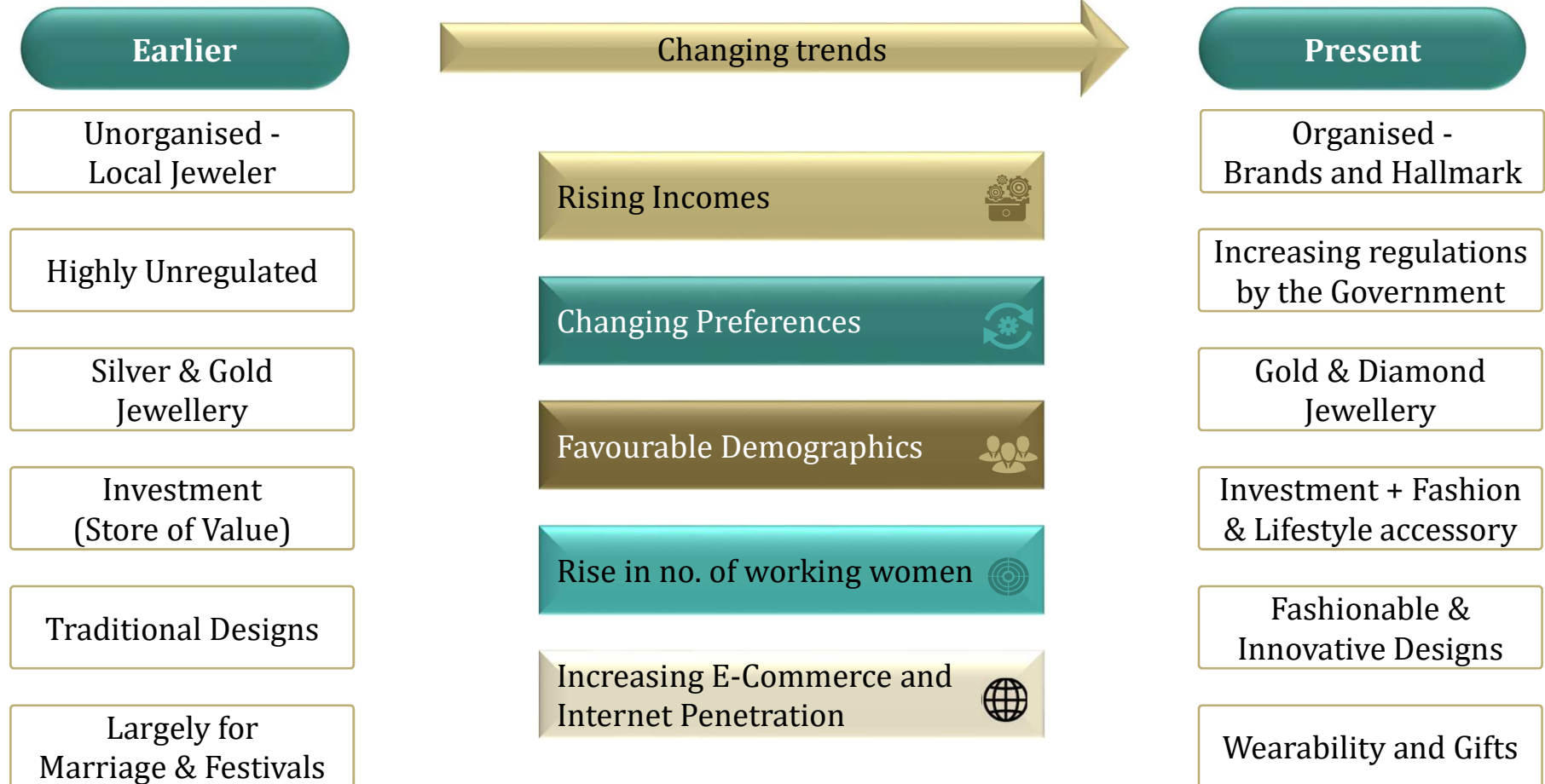
Organized and Unorganized jewellery market breakup



Increasing affordability of Indians



Visible shift in Demand Scenario



World of PCJ



The world of PC Jeweller



Established in 2005
and is one of the
Largest listed
jewellery retailer in
India

A Leading player in
Indian Wedding
Jewellery Market

Featured
in the list of 20 fastest
growing Luxury Goods
companies across the
world

Alongside: Pandora, Fossil, Graff
Diamonds, Michael Kors, etc.



Source: Deloitte – Global Power of Luxury Goods 2016



We stand apart with our offerings...



Flagship Store at Karol Bagh, New Delhi

High Street Locations

Mass Market Locations

Franchisee

Online Platform

Bridal to Fashion Offerings



Targeted market approach



Customer Segment	Metro	Tier I	Tier II	Tier III
Ultra Rich	<ul style="list-style-type: none"> ✓ Exclusive Lounges ✓ Started this concept in select showrooms years back. ✓ Focused on high end designer pieces 			
Rich and Upper Middle Class	<ul style="list-style-type: none"> ✓ High Street Showroom ✓ Own showrooms across Metro, Tier 1 and Tier 2 ✓ Focused on exclusive gold and diamond jewellery for weddings and occasions 		<ul style="list-style-type: none"> ✓ Franchisee showrooms across Tier 2 and Tier 3 	
Youngsters, Young couples and Working Women	<ul style="list-style-type: none"> ✓ Showrooms in high footfall areas primarily metros and Tier 1 for youth oriented jewellery like Anant, Dashavtar etc. ✓ E-Commerce platform - Penetration across Metro, Tier 1 and Tier 2 ✓ Focused on light weight, everyday and work wear jewellery 			
Middle and Lower Middle Class	<ul style="list-style-type: none"> ✓ Mass Market Stores ✓ Smaller local markets at locations in towns with population at least 0.5 million ✓ Focused on gold (primarily) and small ticket diamond jewellery 			



High Street Stores – creates favorable brand image



Trust and Ambience

- ✓ Located at high street locations in the city
- ✓ An element of 'Trust' to customers seeking one-stop for wedding jewellery products

Large Product Variety

- ✓ Have larger variety across price ranges
- ✓ More buying options ensure higher share of customer wallet

Intelligent Pricing

- ✓ Lower making charges on 'comparable' products to give comfort & trust to the customer
- ✓ High margins on unique, designer and exclusive pieces which are not 'comparable'

Customer Friendly Policies

- ✓ Exchange policy, lifetime free service
- ✓ Karatmeters at all showrooms to test Gold purity



Mass Market Stores – taps into newer micro markets



- ✓ In our endeavour to innovate and target newer micro markets, we have moved beyond high street locations to local markets.
 - ✓ Target middle class/ lower middle class customers who are not very comfortable in visiting showrooms at high street locations
 - ✓ We believe such customers have a limited budget and preference for gold jewellery
 - ✓ Ideal location for such stores is busy local markets which mostly have unorganized players
 - ✓ However, the interiors are in line with the PCJ brand

- ✓ Idea is to leverage PCJ brand and gain market share from unorganized market segment
 - ✓ Focus on gold jewellery and small ticket diamond jewellery
 - ✓ Target cities where PCJ has a strong brand recall and a presence on high street



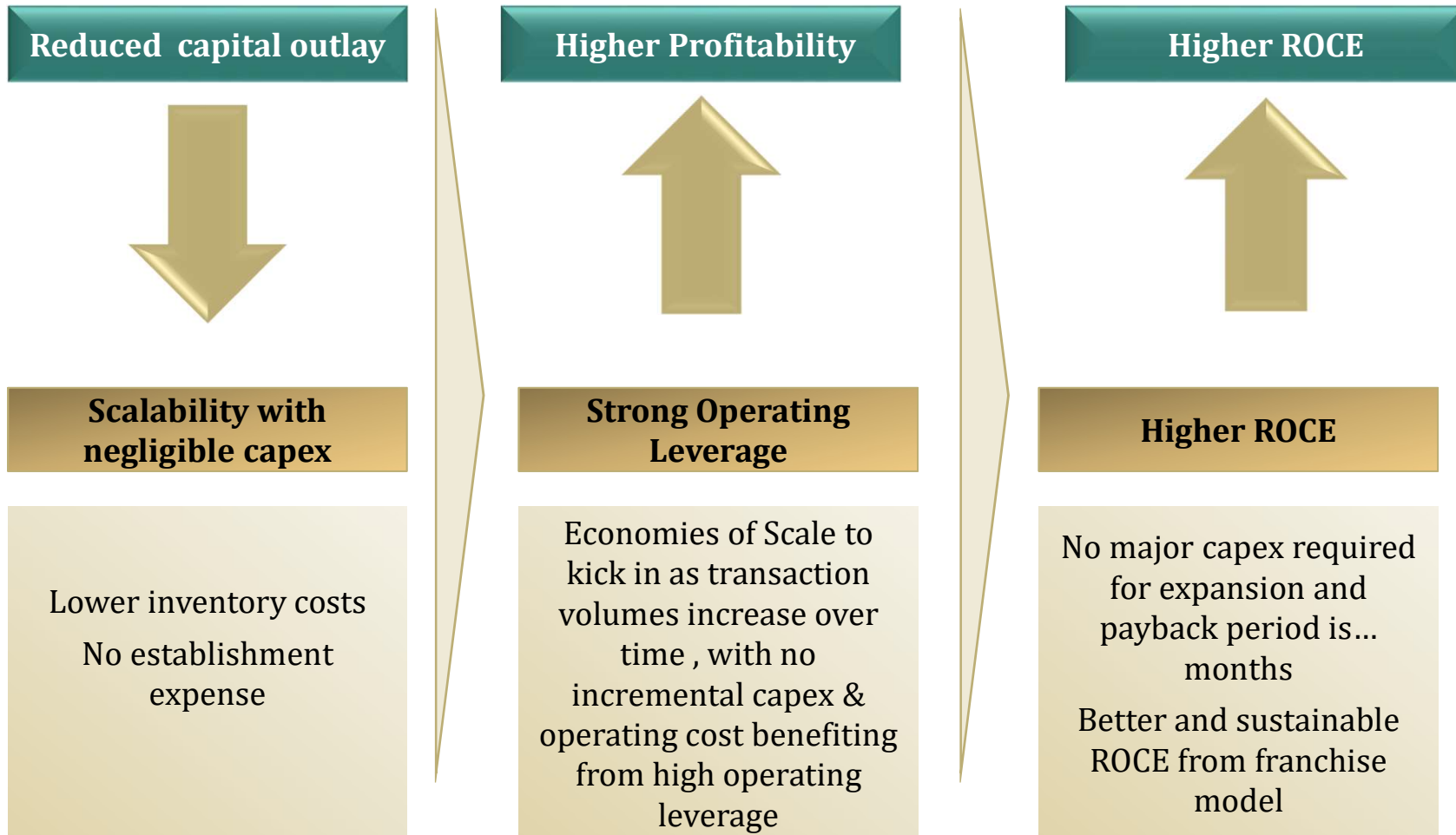
Franchising – A Strategy for Growth



- ✓ Targets smaller Indian cities (Tier 2 and 3)
 - ✓ Majority of smaller Indian cities still lack branded jewellery outlets
 - ✓ However, the consumers of these locations also are brand conscious and want assurance of purity, quality as well as variety and range
- ✓ In light of this, we have developed franchisee model with a win-win proposition for PCJ and Franchisee
 - ✓ Leverage on PCJ brand and utilize the infrastructure and resources of local jewellers/ investors
 - ✓ Smaller Cities, Tier II - III cities do not require significant inventory levels (relative to Metros and Tier 1 cities) and hence we expect that franchisees should be able to meet the capital requirements. However , depending on Franchises investment appetite we can consider franchise even for Tier 1 city
 - ✓ Robust compliance, monitoring and control systems put in place to ensure meeting brand standards
 - ✓ Strict Franchise Selection process – Parameters include financial strength, market goodwill, previous track record, other business interests
- ✓ We have 3 franchise showrooms as on date located at Katihar, Haldwani and Jhansi.



Franchising – A Strategy for Growth



Online Platform



- ✓ Considering the potential of online purchasing, we launched our ecommerce vertical www.pcjeweller.com as a curated jewellery marketplace.
- ✓ Online platform is a great complement to our physical showrooms and this aligns with our strategy of targeting future wedding jewellery customers at an early age
 - ✓ Target the growing Work Wear/ Daily Wear jewellery segment which was not being targeted earlier
 - ✓ Help us catch the target segment young - A regular visitor/ buyer on our online platform is more likely to visit/ prefer nearby PCJ Showrooms when she/ he has to evaluate a high-ticket wedding jewellery purchase
 - ✓ A strong online presence helps us to create online offline synergies as many consumers like to browse online before visiting a physical store
 - ✓ The online/e-commerce jewellery market is one of the fastest growing industries in India. The industry has been driven by various factors like the growing number of internet users, competitive prices of jewellery etc. The consumers can easily compare the products offered online with various brands, specifications and discounts offered. The market has evolved over the last 5 years with major cities like Delhi, Mumbai, Bangalore, Chennai, etc. driving the growth in Jewellery industry

Comparison of Online Vs Over the counter Sales

	Online	Over the Counter/Offline
Average Ticket Size	INR 15,000 - 25,000	INR 50,000 - 2.5 Lakhs and above
Type of Jewellery	Daily Wear, Office Wear, Gifting Jewellery	Occasion Wear, Wedding Jewellery, Customize Jewellery
Preferred SKUs	Ear Studs, Chains, Rings, etc.	Necklace, Temple Jewellery, Bridal Jewellery
Assisted Sales	Low	High
Options of Brand & Products	High	Medium
Touch & Feel Experience	Low	High
Discounts & Other offers	High	Medium
Customization	Low	High



Our Curated focus areas



Major Events and Awards in the past



Apart from opening and closing of various showrooms as per prudent practice in the industry, our Company raised Rs.427 Crore by issue of Compulsorily Convertible Debentures by way of preferential issue and Rs.257 crore by issue of Compulsorily Convertible Preference Shares by way of preferential issue in the year 2016. The Company has also received the following, awards, certifications and recognitions

Financial Year	Award/Recognition
2005-06	<ul style="list-style-type: none">• 'Best EOU (SSI) - GEM & Jewellery, EPCES Export Awards For The Year 2005-06, Export Promotion Council For EOUs And SEZs
2006-07	<ul style="list-style-type: none">• Best EOU (SSI) - GEM & Jewellery, EPCES Export Awards For The Year 2006-07 (3rd Feb 2009), Export Promotion Council For EOUs And SEZs
2010-11	<ul style="list-style-type: none">• Best EOU (MSME) - GEM & Jewellery, EPCES Export Awards for the Year 2010-11, Export Promotion Council for EOUs and SEZs.• In The Category Gems And Jewellery Sector - Non MSME, Niryat Shree - Bronze Trophy 2010-11, Federation Of Indian Export Organization - 15th Set Of Awards



Major Events and Awards in the past



Financial Year	Award/Recognition
2011-12	<ul style="list-style-type: none">• Best Single Store Of The Year - North, National Jewellery Awards 2011-12 - (NJA), All India Gems & Jewellery Trade Federation• Best Retail Chain Of The Year, National Jewellery Awards 2011-12 - (NJA), All India Gems & Jewellery Trade Federation• Best Advertising Campaign Of The Year - Print, National Jewellery Awards 2011-12 – (NJA), All India Gems & Jewellery Trade Federation• Associate Sponsor of Filmfare Award 2011
2012 - 13	<ul style="list-style-type: none">• For Overall Excellence In Category Of Precious Metal Jewellery (Plain) Large, India Gem And Jewellery Awards 2012-13• Associate Sponsor of Filmfare Award 2012• Title Sponsor of Delhi Couture Week 2012• Title Sponsorship for IIJW, Grand Hyatt Mumbai, GJEPC India 2012• Title Sponsor of Mizwan Fashion Show by Shabana Aazmi 2012



Major Events and Awards in the past



Financial Year	Award/Recognition
2013 – 14	<ul style="list-style-type: none">• ‘Century International Gold Quality Era Award’ in the realm of customer satisfaction, leadership, strategic planning and benchmarking as established in the QC100 TQM system, by BID, Business Initiative Directions, Spain• ‘Precious Metal Jewellery Plain (Large)’ award at the 40th Indian Gem and Jewellery Awards;• ‘Regional Retail Chain of the Year’ at 9th Annual Gemfields & Nazraana Retail Jeweller India Awards 2013;• Shri Balram Garg, Managing Director of the Company, received Business Sphere award for 2012-13 for being Numero Uno in Hallmark Gold Jewellery & Certified Diamond Jewellery.• You Made A Difference Mr. Balram Garg, Director GJF (2013-15), All India Gems & Jewellery Trade Federation.• Gold Trophy – Geneva, Century International Quality Era Award



Major Events and Awards in the past



Financial Year	Award/Recognition
2013 – 14	<ul style="list-style-type: none">• Crown & Jewellery Partner of Femina Miss India 2013• Title Sponsor of Delhi Couture Week 2013• Title Sponsorship for IIJW, Grand Hyatt Mumbai, GJEPC India 2013
2014 - 15	<ul style="list-style-type: none">• Regional retail Chain Of The Year, Retail Jeweller India Awards 2014• For Overall Excellence In Category Of Precious Metal Jewellery (Plain) Large, India Gem And Jewellery Awards 2014-15, GJEPC India• Title Sponsorship for IIJW, Grand Hyatt Mumbai, GJEPC India 2014• Felicitated As The Admired Brand Of India 2014-15, Admired Brand• 6th Rank as per total income in the Gems and Jewellery sector, Dun & Brandstreet – 2014



Major Events and Awards in the past



Financial Year	Award/Recognition
2014 - 15	<ul style="list-style-type: none"> ● Shri Balram Garg, Managing Director, of the Company, received Award in Precious Metal Jewellery Plain (Large) category for the year 2014-15 ● Associate Sponsor of Filmfare Award 2014 ● Crown & Jewellery Partner of Femina Miss India 2014
2015-16	<ul style="list-style-type: none"> ● Shri Balram Garg, Managing Director, of the Company, received “Niryat Shree Award” for the year 2015-16 in Non-MSME Sector. ● Special Contribution by PCJ -Dr. APJ Abdul Kalam Award 2015 ● Best SEZ In India (MSME) - UP, EPCES Export Awards For The Year 2015-16, Export Promotion Council For EOUs And SEZs ● 3rd Rank as per total income in the Gems and Jewellery sector, Dun & Brandstreet – 2015 ● Best Jeweller Of The year, 18th Rajiv Gandhi Global Excellence Award 2015, Rajiv Gandhi Global Excellence Award



Major Events and Awards in the past



Financial Year	Award/Recognition
2015-16	<ul style="list-style-type: none"> • For Overall Excellence In Category Of Highest Taxpayer Company, India Gem And Jewellery Awards 2015-16, GJEPC India • PC Jeweller Is Presented Special Jury Mention Certificate , United Nations population Fund - 20th March 2015 • Ramnath Goenka Excellence In Journalism Awards 2015, The Express Group & Ramnath Goenka – Delhi • Crown & Jewellery Partner of Femina Miss India 2015 • Title Sponsor of Mizwan Fashion Show by Shabana Aazmi 2015
2016-17	<ul style="list-style-type: none"> • First ranking in the category of Highest Taxpayer Company (Rest of Gems & Jewellery items) for the year 2015-16 by the Gem & Jewellery Export Promotion Council. • Gold Trophy in Reader’s digest Trust Brands 2016. • Gold Trophy in Northern Region Export Excellence Awards for Outstanding Export Performance in the category of Star Export House – MSME by Federation of Indian Export Organizations.



Major Events and Awards in the past



Financial Year	Award/Recognition
2016-17	<ul style="list-style-type: none"><li data-bbox="428 375 1745 412">• Trusted Brand 2016 - Gold (Voted By Consumers), Reader's Digest Award<li data-bbox="428 477 1839 563">• Globe Platinum Awards - World Business Conclave 2016, Global Leadership Of Business Excellence<li data-bbox="428 628 1850 665">• Best Retailer Of the Gems And Jewellery industry Of India - 2016, Jewel Trendz<li data-bbox="428 730 1896 816">• Best Unit Under Jurisdiction Of NSEZ - SEZ (MSME), EPCES Export Awards For The Year 2016-17, Export Promotion Council For EOUs And SEZs<li data-bbox="428 881 1787 967">• Setting Fashion Trends In Jewellery Award, World Business Conclave 2016 - Celebrating Asia - Pacific's Success Story, Stimulus Research Services<li data-bbox="428 1032 1896 1118">• For Overall Excellence In Category Of Precious Metal Jewellery (Plain) Large, India Gem And Jewellery Awards 2016-17, GJEPC India<li data-bbox="428 1183 1860 1269">• Best SEZ MSME - GEM & Jewellery, EPCES Export Awards For The Year 2016-17, Export Promotion Council For EOUs And SEZs



Major Events and Awards in the past



Financial Year	Award/Recognition
2016-17	<ul style="list-style-type: none">• Ramnath Goenka Excellence In Journalism Awards 2016, The Express Group & Ramnath Goenka – Delhi• Featured in the list of 20 fastest growing Luxury Goods companies across the world• #44 in the Top 100 Luxury Goods Companies Globally – Deloitte report
2017-18	<ul style="list-style-type: none">• Best SEZ MSME - GEM & Jewellery, EPCES Export Awards For The Year 2017-18, Export Promotion Council For EOUs And SEZs• Best Jewellery Advertisement Campaign - 2017, 4th India Bullion & Jewellery Awards – 2017• Best Unit Under Jurisdiction Of NSEZ - SEZ (MSME), EPCES Export Awards For The Year 2017-18, Export Promotion Council For EOUs And SEZs• Best Bridal Design under Rs.15,00,000, Jeweller Choice Design Awards - Finalist 2017, Indian Jeweller



Major Events and Awards in the past



Financial Year	Award/Recognition
2017-18	<ul style="list-style-type: none">• Best Bridal Design under Rs. 5,00,000, Jeweller Choice Design Awards - Finalist 2017, Indian Jeweller• Ramnath Goenka Excellence In Journalism Awards 2017, The Express Group & Ramnath Goenka – Delhi• 100 Iconic Jewellers Of India, Treasure Trove - 2017
2018-19	<ul style="list-style-type: none">• Best Chain Of Retail Stores - National , 6th India Bullion & Jewellery Awards - 2019, India Bullion And Jewellers Association Limited• Associate Sponsor of Filmfare Award 2018



Financial Updates



Quarterly highlights



Q1 FY 2026 Sales* : Rs 725 crores v/s Rs 401 crores in Q1 FY 2025

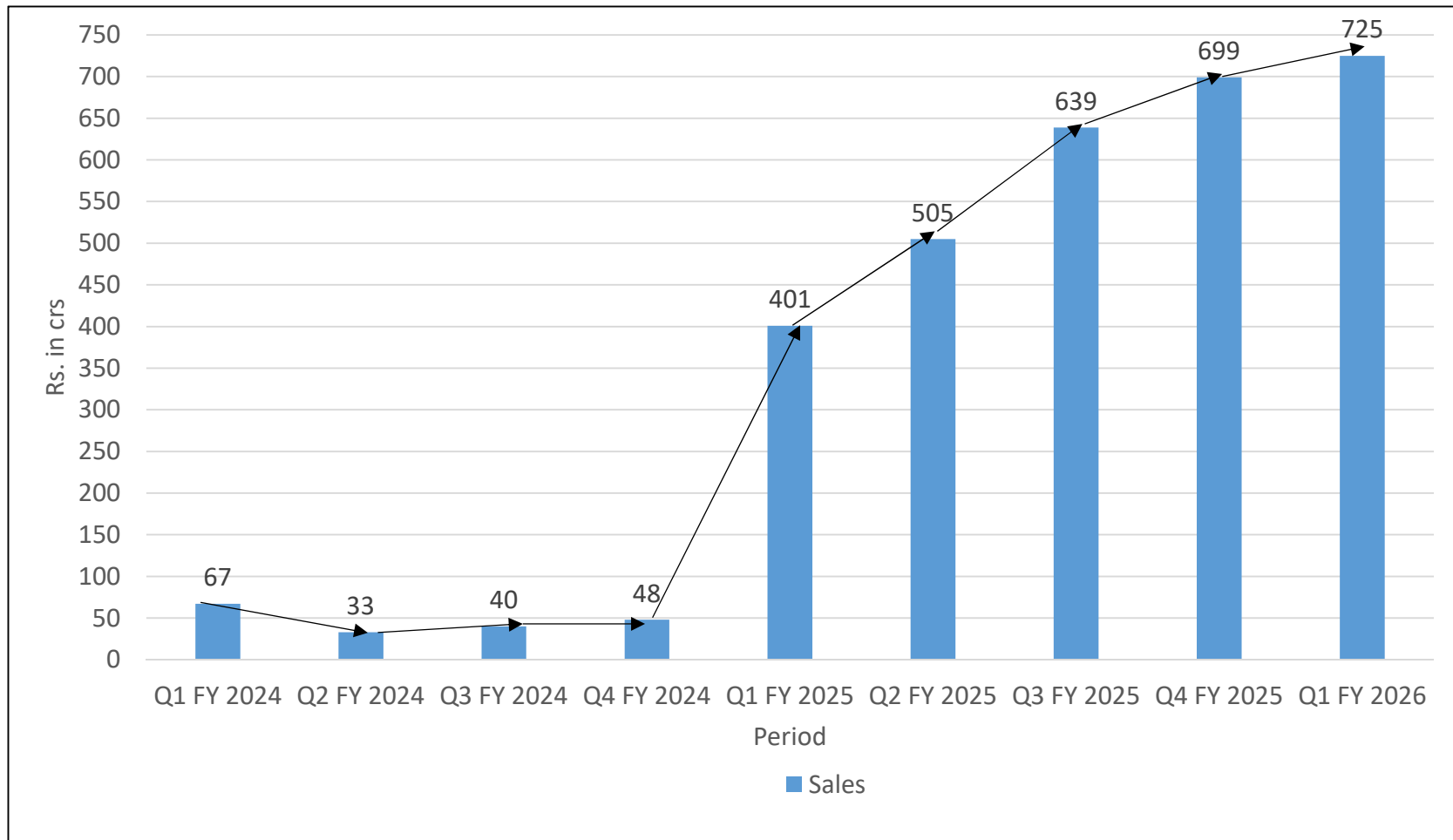
*(*The company's turnover comprises of Domestic Sales only and it does not have any Export/Foreign exposure including The USA)*

Q1 FY 2026 EBITDA : Rs 210 crores v/s Rs 89 crores in Q1 FY 2025

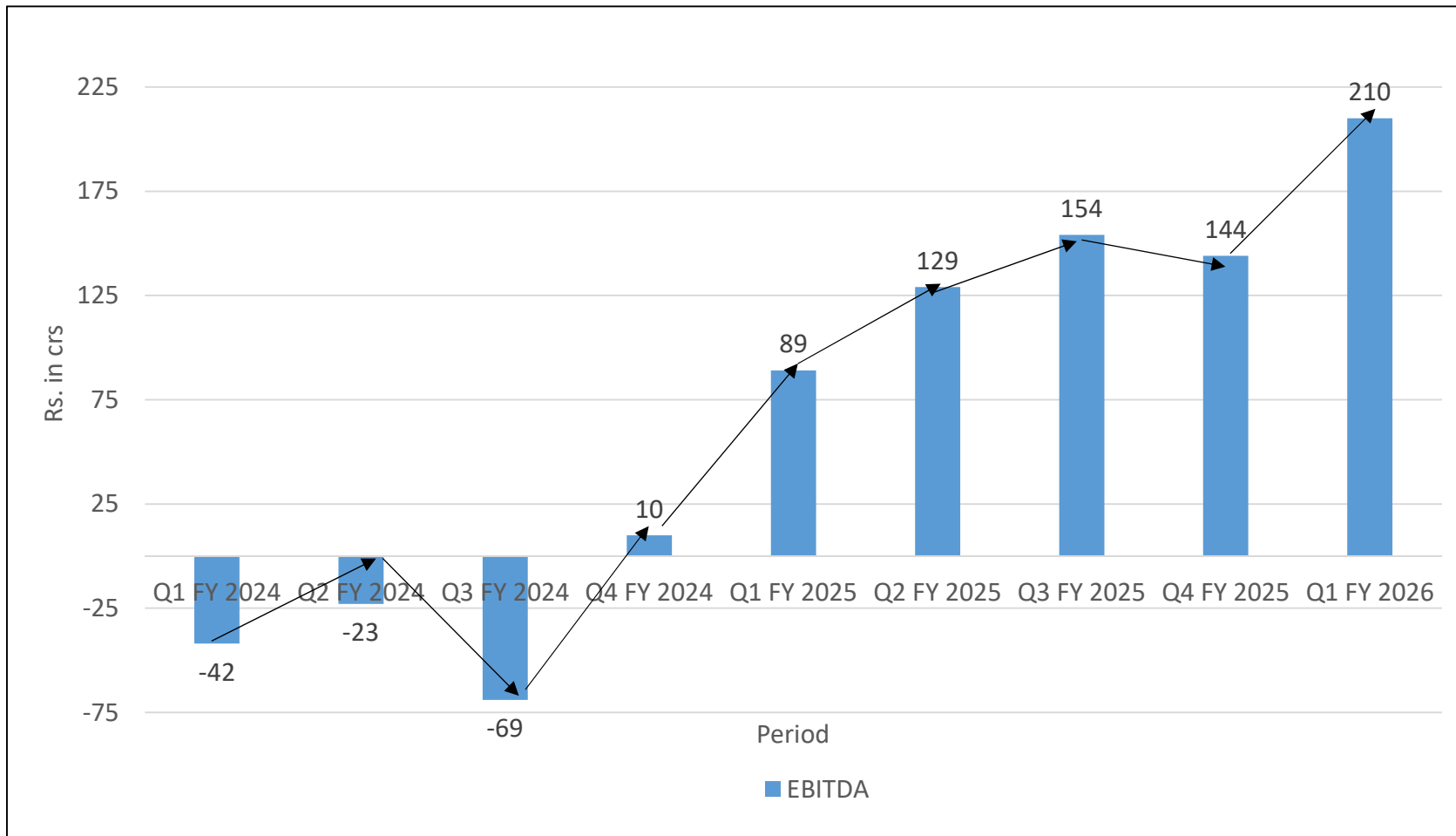
Q1 FY 2026 PBT : Rs 164 crores v/s Rs 83 crores in Q1 FY 2025



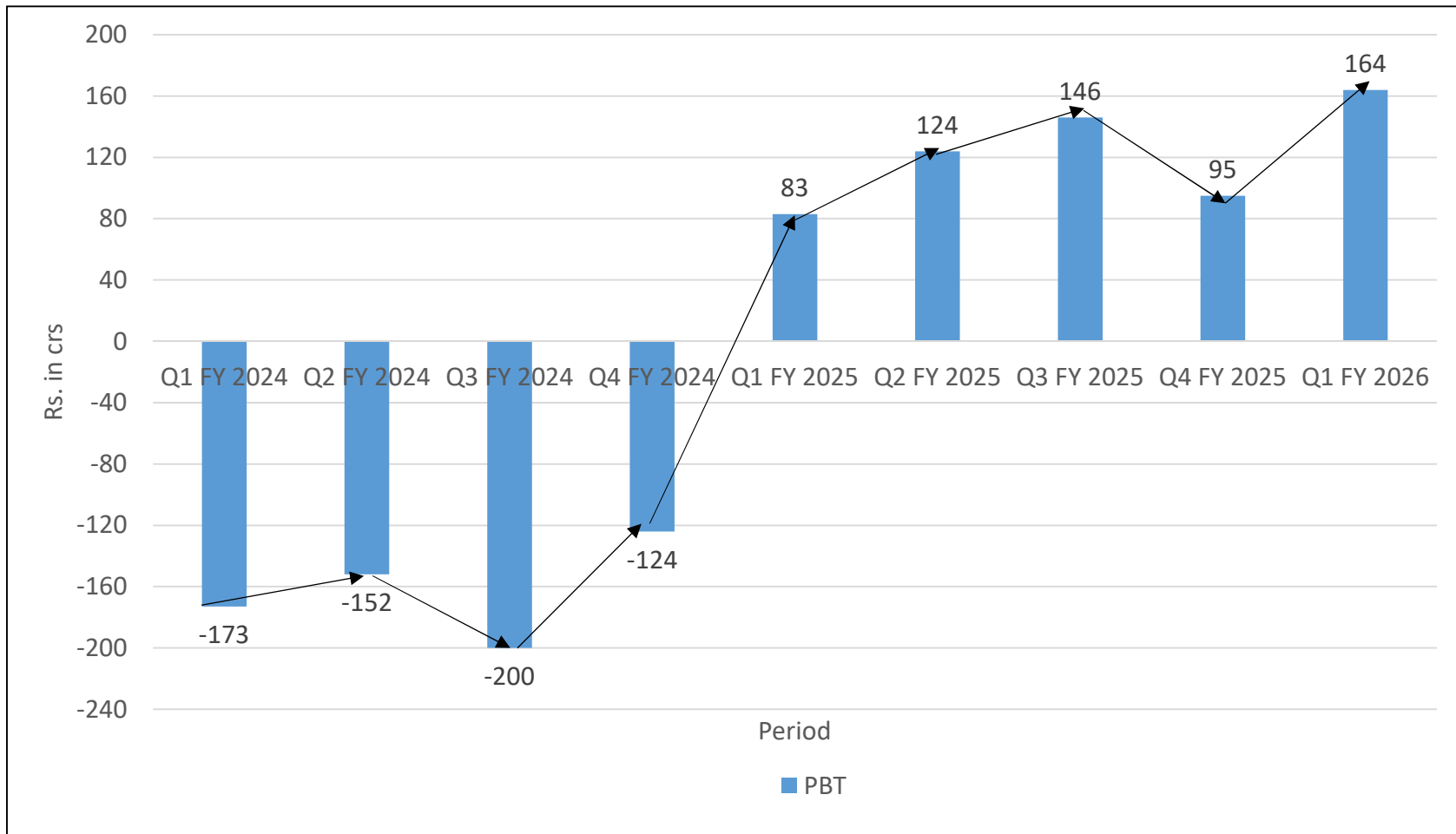
Quarterly Trend



Quarterly Trend



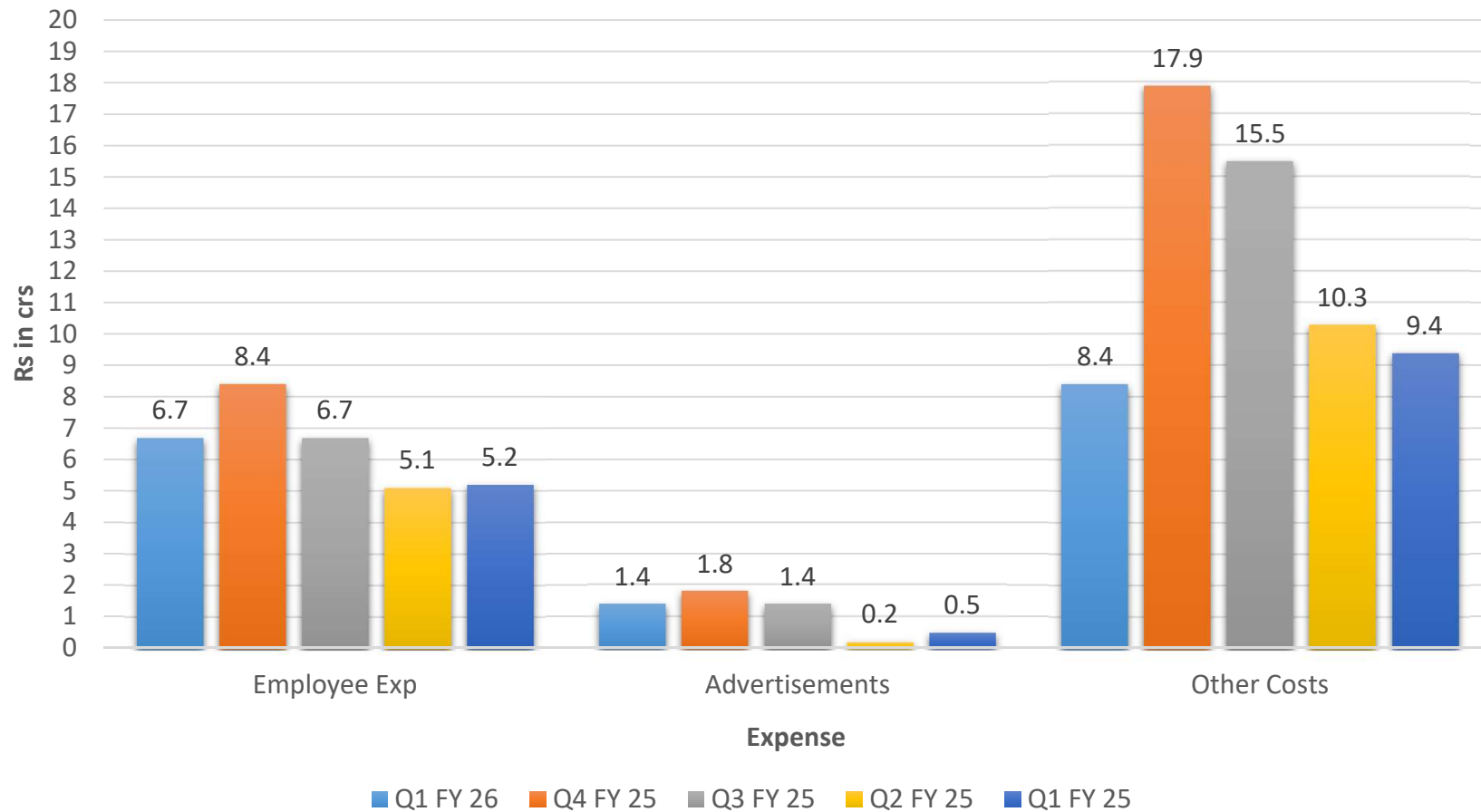
Quarterly Trend



Highlights: Major Expenses



Comparison of business expenses



Business Updates



Business update – Q1 FY 2026



- The **Q1 FY 2026 had been very promising and fulfilling** for the company. The company closed the quarter on a very strong note clocking **robust performance** riding on its customer's trust and goodwill.
- Despite the volatility in the gold prices, the company witnessed **high demand** of its products on account of wedding/festive purchases by its customers. As a result, the company was able to achieve **Domestic Sales of Rs 725 crores in Q1 FY 2026** as compared to **Rs 401 crores in Q1 FY 2025**, a **growth** of approx. **81%**.
- The company's **EBITDA** stood at a **profit of Rs 210 crores in Q1 FY 2026** as against a **profit of Rs 89 crores in Q1 FY 2025**, thereby clocking a **growth** of approx. **136%**.
- The company's **PBT** (a **profit of Rs 164 crores in Q1 FY 2026** as against a **profit of Rs 83 crores in Q1 FY 2025**), has also shown a significant **increase** of approx. **98%**.



Business update – Q1 FY 2026



- The company had already **executed a Settlement Agreement** with the consortium banks on **30th Sep 2024** and, as on date, the company has **discharged all its obligations** that it had to **as per the timelines** mentioned in the Settlement Agreement.
- Further, the company had **already reduced** its **outstanding debt** towards its banks by **more than 50% in the FY 2024-25**. The company is targeting and is confident to discharging its **complete obligations** due towards its banks **by the end of FY 2026** and thereby become **debt free**. In achieving this target, the company has **further reduced** its outstanding debt towards its banks that stood at the end of previous fiscal as per the terms of Settlement Agreement, by **another approx. 8.7% during the quarter ended 30th June 2025** and **another approx. 10.1% in July 2025**.
- During the **previous FY**, the company had **successfully completed its fund raising** via preferential issue of fully convertible warrants **amounting to Rs 2,702.11 crores** with a **subscription of 99.89%**. Further, the **Board of Directors** vide their meeting held on **10th July 2025**, **approved further raising of funds** aggregating upto approx. **Rs 500 crores** by way of Preferential Allotment on private placement basis.



Business update – Q1 FY 2026



- The company continues to maintain a **wide network of 51 showrooms** (including 3 franchisee showrooms) located in 37 cities across India as on 30th June 2025 (subsequent to closure of showroom located at Jamshedpur during Q1 FY 2026). Also, the company reiterates that all its core strengths in the form of manufacturing & designing capabilities, manufacturing facilities, skilled staff, soft skills in the form of systems and procedures, customer policies, etc. remain intact and it continues to evaluate and improve all other aspects of its business operations as well, the results of which are visible in its financials.
- All the above efforts have led to an **increase in the company's operational levels, revenue, customer footfalls** and demand for its products in the market. The company is **focusing on business development**, increasing its **brand presence** through its marketing initiatives.
- All these efforts combined with **better overheads management** has had a visible impact on the company's performance. The company looks forward to **further increasing its market share** in the industry and catering to the changing needs of its customers and is optimistic of **even better performance in the future as well**.



Way Forward



- The company to repay its outstanding debt towards its banks as per the terms of Settlement Agreement and become debt free by the end of Financial Year 2025-2026.
- Once the company becomes debt free, it will not incur any further finance cost. The company will be able to meet its working capital requirement from its operations itself.
- The company has already worked on revamping its showrooms during the Financial Year 2024-25 and with a wide network of showrooms across India and its core strengths in the form of manufacturing & designing capabilities, manufacturing facilities, skilled staff, soft skills in the form of systems and procedures, customer policies, etc., the company is poised for a bright future and is confident of regaining not only its lost market share but also attaining higher business levels in the coming quarters as well.
- With surplus cash, no further finance cost and the strategic turnaround underway, the company expects improved operational momentum, renewed market engagement and sustainable growth through network maturity and exploring the opportunity of expansion of retail footprint.



Showroom Network



Showroom Network



Ajmer (Rajasthan)



Alwar (Rajasthan)



Bhagalpur (Bihar)



Bahadurgarh (Haryana)



Bareilly (Uttar Pradesh)



Bhilai (Chattisgarh)



Showroom Network



Bhilwara (Rajasthan)



Bhopal (Madhya Pradesh)



Rohini (Delhi)



Bilaspur (Chattisgarh)



Chandigarh



Dehradun (Uttarakhand)



Showroom Network



Rohtak (Haryana)



Dwarka (Delhi)



Faridabad (Haryana)



Gaya (Bihar)



Ghaziabad (Uttar Pradesh)



Gurgaon (Haryana)



Showroom Network



Guwahati (Assam)



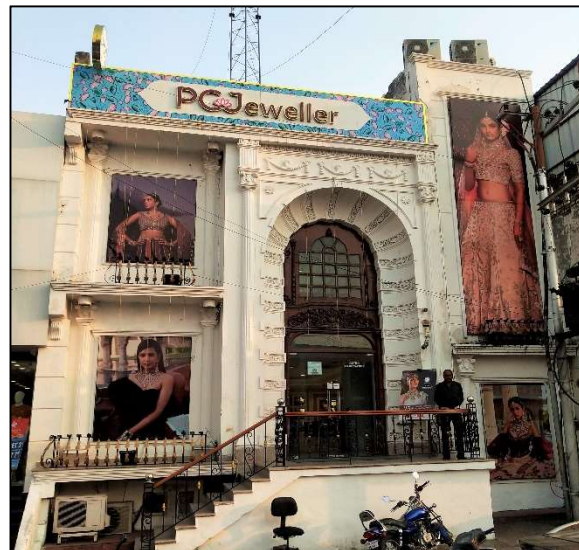
Haldwani (Uttarakhand)



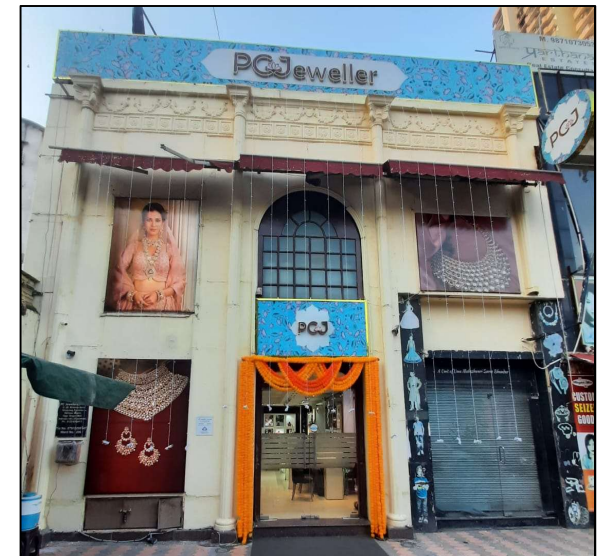
Hapur (Uttar Pradesh)



Hardoi (Uttar Pradesh)



Haridwar (Uttarakhand)



Indirapuram (Uttar Pradesh)



Showroom Network



Jabalpur (Madhya Pradesh)



Jammu (Jammu & Kashmir)



Rajouri Garden (Delhi)



Jhansi (Uttar Pradesh)



Jodhpur (Rajasthan)



Kaithal (Haryana)



Showroom Network



Yamuna Nagar (Haryana)



Karol Bagh - 2 (Delhi)



Katihar (Bihar)



Kingsway Camp (Delhi)



Krishna Nagar (Delhi)



Lucknow (Uttar Pradesh)



Showroom Network



Ludhiana (Punjab)



RDC Ghaziabad (Uttar Pradesh)



Muzaffarnagar (Uttar Pradesh)



Najafgarh (Delhi)



Nangloi (Delhi)



Noida (Uttar Pradesh)



Showroom Network



Logix Mall Noida (Uttar Pradesh)



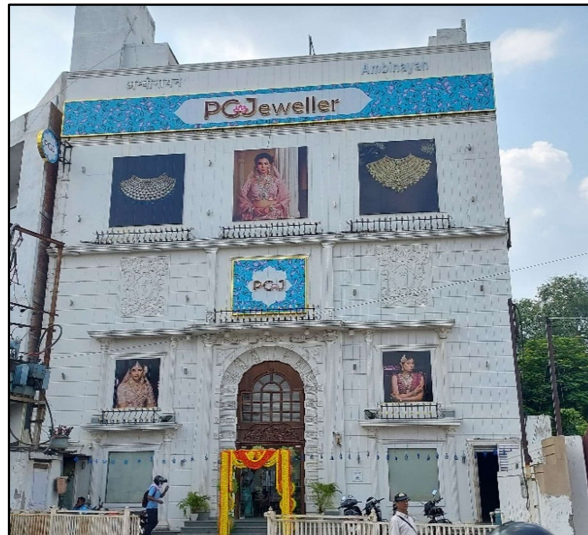
Palwal (Haryana)



Panchkula (Haryana)



Paschim Vihar (Delhi)



Varanasi (Uttar Pradesh)



Yamuna Vihar (Delhi)



Showroom Network



South Extension (Delhi)



Ranchi (Jharkhand)



Showroom Network



Karol Bagh (Delhi)



Jewellery Collections



Jewellery Collections

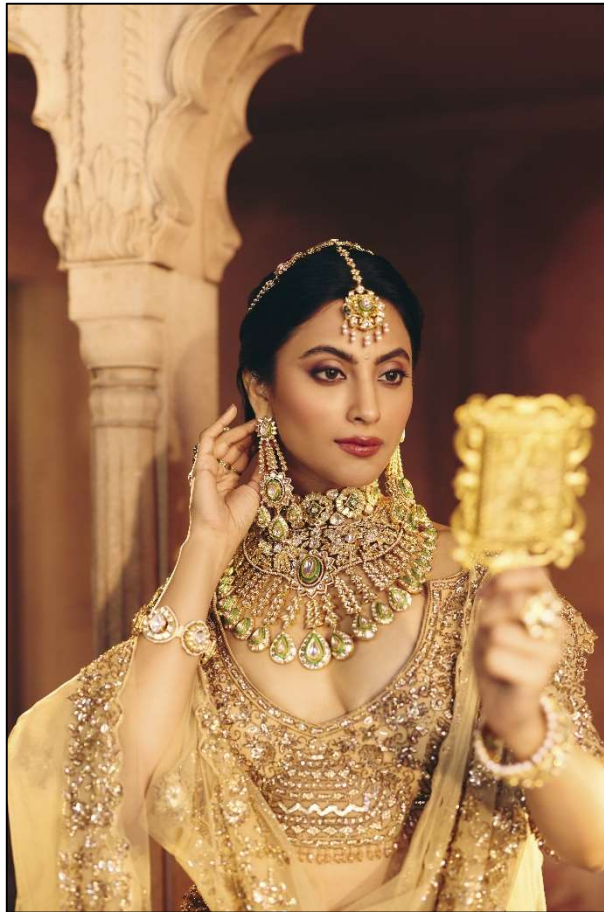


Some of our running collections –

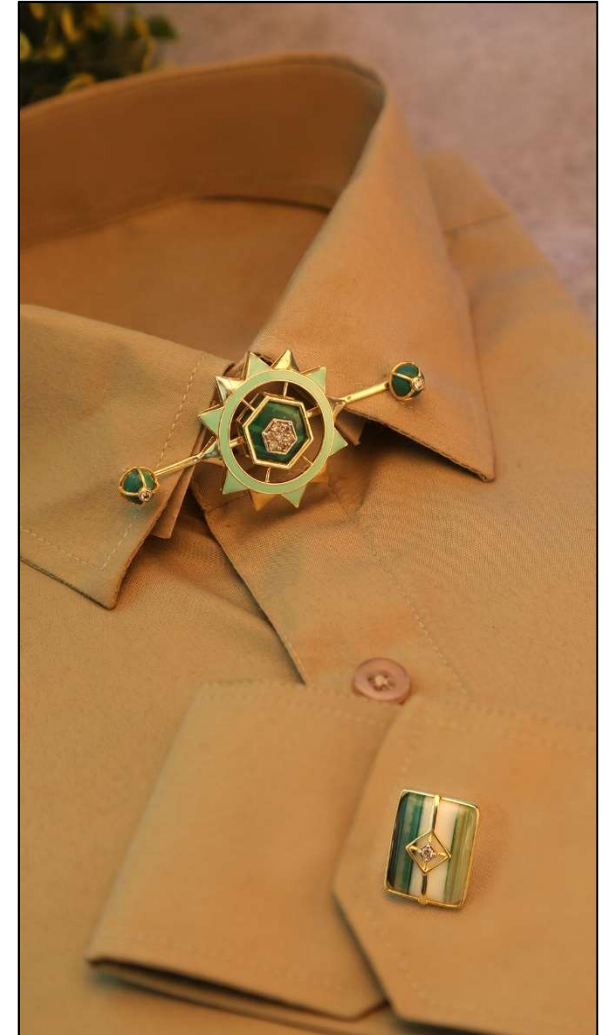
- WEDDING COLLECTION
- MENS COLLECTION
- DASHAVATAR
- ANANT
- FOLIA AMORIS
- ANIMAL COLLECTION
- HAND MANGALSUTRA



WEDDING COLLECTION



MEN'S COLLECTION



DASHAVATAR



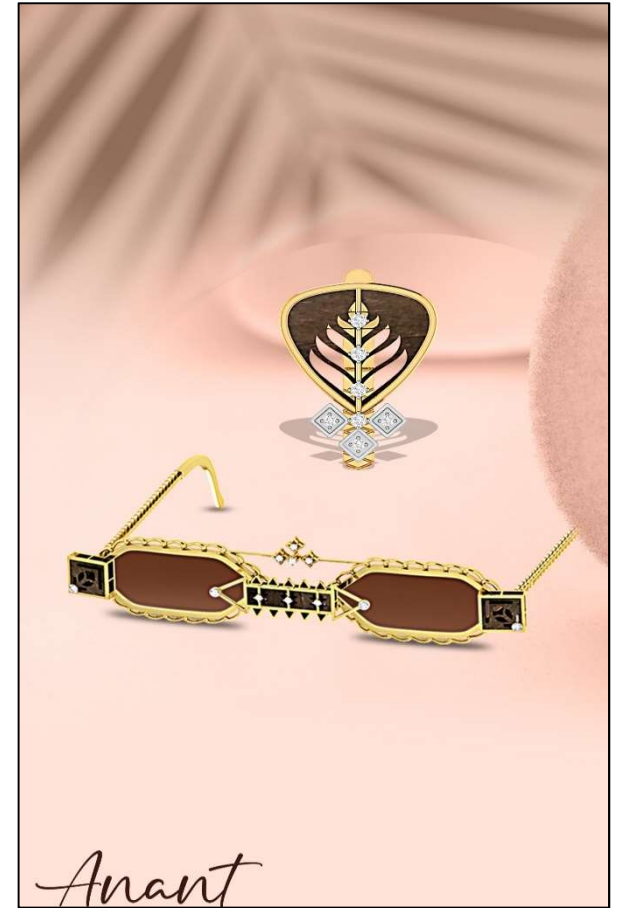
*Dashavatar
Collection*



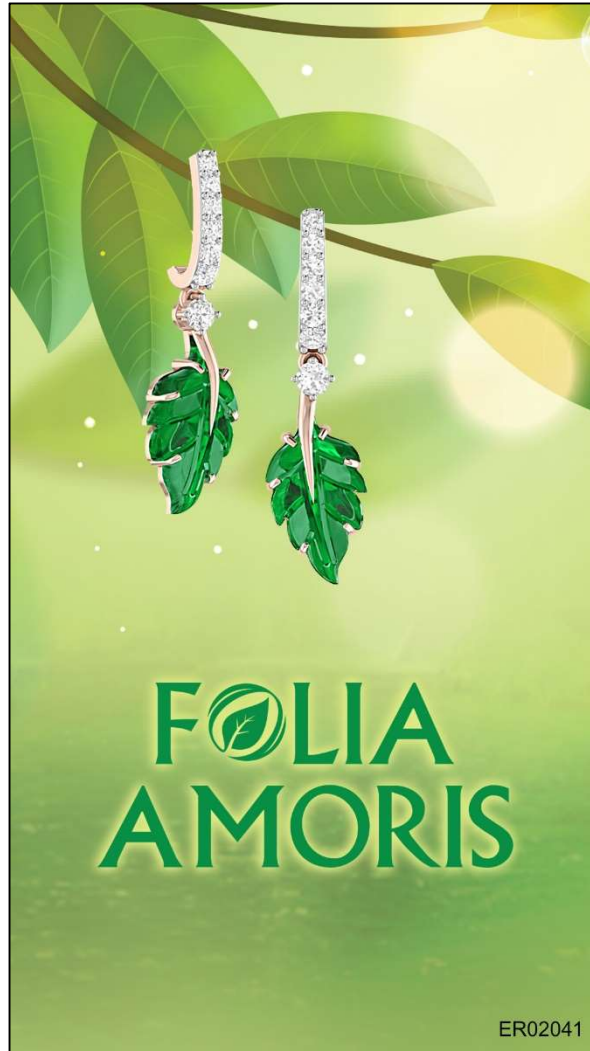
Bold and Stylish



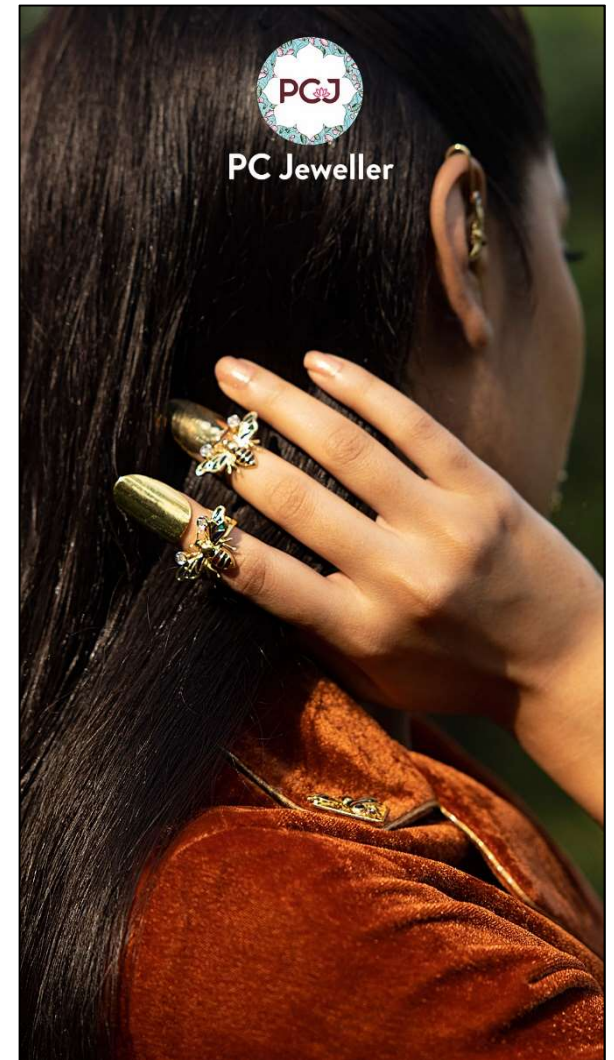
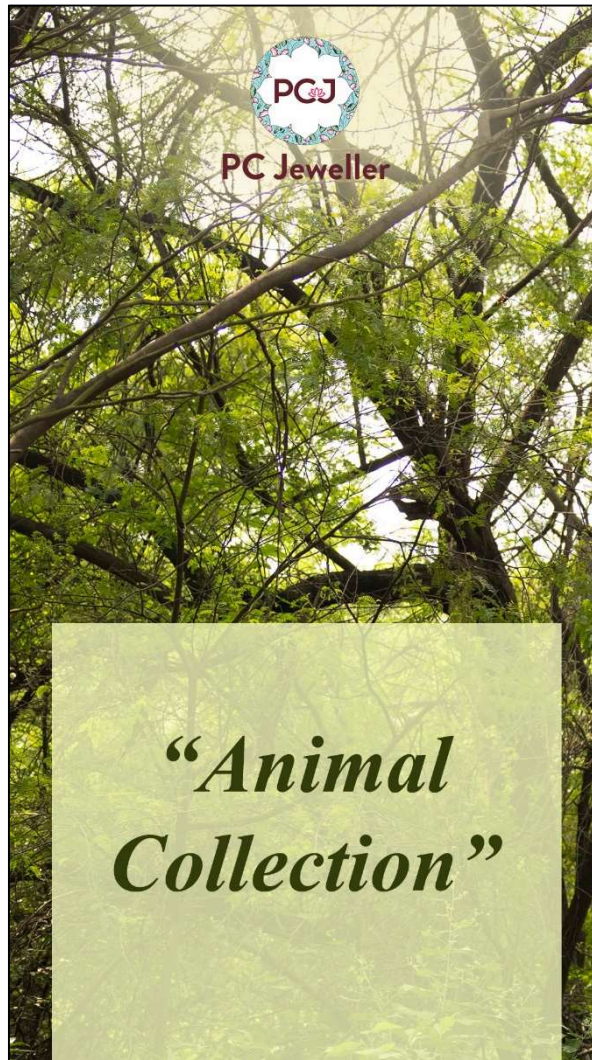
ANANT



FOLIA AMORIS



ANIMAL COLLECTION



HAND MANGALSUTRA



PC Jeweller



The Skarkling
Diamond Mangalsutra Bracelet



PC Jeweller

मंगलसूत्रा
Collection
Perfect Fit
for your Soulmate



PC Jeweller



The Flora
Diamond Mangalsutra Bracelet





Thank you



HIGHLIGHTS

- The **Q1 FY 2026** had been very **promising and fulfilling** for the company. The company closed the quarter on a very strong note **clocking robust performance** riding on its customer's trust and goodwill. **The financials of the company** which showcased a significant improvement in the previous financial year have **continued** to exhibit **further improvement in Q1 FY 2026** as well. The company's turnover comprises of **Domestic sales only** and it **does not have any Export/Foreign exposure including The USA**. The company's financial performance is being highlighted below –

(Rs in crores)

Parameter	Q1 FY 2026	Q1 FY 2025	Change
Sales	725	401	Increase by 81%
Gross Profit	144	65	Increase by 122%
EBITDA	210	89	Increase by 136%
PBT	164	83	Increase by 98%

- Also, the company's **PAT** that stood at **Rs 95 crores** in **Q4 FY 2025** has now **risen to Rs 164 crores** in **Q1 FY 2026**, thereby recording a **growth** of approx. **73%** from the previous quarter.
- The company had **already reduced its outstanding debt** towards its banks **by more than 50%** in the **FY 2024-25**. It has **further reduced its outstanding debt payable** to its banks that stood at the end of previous fiscal as per the terms of Settlement Agreement, **by another approx. 8.7% during the quarter ended 30th June 2025** and **another approx. 10.1% in July 2025**. The company is targeting and is confident to **discharging its complete obligations** due towards its banks **by the end of FY 2026** and thereby **become debt free**. Further, the company had already raised Rs 2,702.11 crores during the previous FY via **preferential issue of fully convertible warrants and the Board of Directors** vide their meeting held on **10th July 2025**, **approved further raising of funds** aggregating upto approx. **Rs 500 crores** by way of Preferential Allotment on private placement basis.
- With a view to **enhance the liquidity** of company's equity shares and to encourage **participation of retail investors** by making equity shares of the company more affordable, the face value of equity shares of the company was **sub-divided/split from Rs 10/- each to Re 1/- each** during the previous FY (record date being 16th December 2024). As a result, the total **number of shareholders** of the company have **increased by approx. 91%** since the sub-division/split till date.
- In line with the positive developments combined with efforts, the company is confident of becoming **debt free** by the **end of FY 2026**. With **no further finance cost** to be incurred after becoming debt free and **its strategic turnaround underway**, the company expects improved **operational momentum, renewed market engagement** and **sustainable growth** through **network maturity** and exploring the opportunity of **expansion of retail footprint** and it is optimistic of **even better performance** in the future as well.