PATEL RETAIL LIMITED
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CIN: L52100MH2007PLC171625

TRUST & TOGETHERNESS

Monday, August 24, 2026

Ref: PRL/BSE&NSE/2026-2027/34.

To, Department of Corporate Services **BSE Limited** Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai 400 001. **Scrip Code: 544487**	To, The Listing Department **National Stock Exchange of India Limited** Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (East), Mumbai - 400 051. **Symbol: PATELRMART**

Subject: Intimations under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements), Regulation, 2015 -Investor Presentation of Patel Retail Limited ("the Company").

Respected Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements), Regulation, 2015, please find enclosed a copy of the Investor Presentation for the quarter ended on June30, 2026.

The said Presentation will be simultaneously posted on the Company's website at https://patelrpl.in/investor-relations/

This for information, dissemination and record purpose.

Yours Sincerely,
For Patel Retail Limited
Prasad Ramesh Khopkar
Digitally signed by Prasad Ramesh Khopkar
DN: cn=Prasad Ramesh Khopkar, c=IN, email=cs@paterlrpl.net
Date: 2026.08.24 11:16:31 +05'30'
Prasad Ramesh Khopkar
(Company Secretary)

Enclosure: Investor Presentation.

PATEL RETAIL LIMITED

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Q1 FY27 Investor Presentation

Disclaimer

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This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

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These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company's ability to successfully implement its strategy, the Company's future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company's market preferences and its exposure to market risks, as well as other risks.

The Company's actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third-party statements and projections.

Patel Retail Limited, Value Retailing With A Growing Footprint

Patel Retail Limited (PRL) is a fast-growing, value-driven retail and FMCG company with an integrated model spanning, manufacturing(retail), and exports.

The company began its journey in 1990 with a single grocery store in Ambernath, Maharashtra and has since evolved into one of the most trusted neighborhood supermarket chains across Thane, Raigad and Palghar operating 53 stores with 2,41,658 Sq. Ft. of retail space.

PRL's cluster-based retail expansion, strong private-label portfolio, and backward-integrated manufacturing units in Ambernath and Kutch have built a competitive moat combining scale, efficiency, and brand recall. Its in-house brands, Patel Fresh, Indian Chaska, Blue Nation, and Patel Essentials, drive higher margins and customer loyalty, while exports to 35+ countries amplify its global reach.

The Company got listed on NSE & BSE on August 2025.

15+
Year Of Experience

2
Business Verticals

17
Locations in MMRDA

3
Processing Units & Facilities

~38
Product Categories

10,000+
SKUs

5+
Private Label Brands

3000+
Farmers Connected

3.50 Lakhs+
Customers

Q1 FY27

₹ 310.24 Cr	₹ 19.68 Cr	₹ 9.52 Cr
Total Income	EBITDA	PAT

PRL's Journey, From Inception To Listing

1990
Began retail journey under Patel Enterprises with the first grocery store.

2003
Opened the first supermarket in Ambernath, Maharashtra.

2007–2009
Incorporated patel Retail Private Limited and commenced export business.

2010
Expanded retail presence across Thane & Raigad, following a **cluster-based expansion model** to build local market dominance.

2014
Set Up 1st Processing Plant at Dudhai Kutch Gujarat

2019
Received **approval from MOFPI** to set up Agro Processing. Cluster. Opened **20th Supermarket &** Recognized as **Three Star Export House.**

2022
Established **Agro Processing Cluster** at Dudhai, Kutch, Gujarat.

2022-2023
Recognised as Four Star export house. Expanded exports to **25+ countries** and increased retail base from **30 to 33 stores**

2024
Achieved **39.7 lakh bill cuts** and retail sales of **₹289.72 Cr**, reflecting strong year-on-year growth.

2025
Accelerated expansion with **9 new stores**, reaching **42 stores by March 2025**; achieved **₹369 Cr retail sales** and **52 lakh bill cuts**.

2026
Added **11 new stores** covering **2,41,658 sq. ft**. area expanding retail network to **53 stores**,.
Recorded **58 lakh bill cuts**, with FY26 **retail sales** of **₹468 Cr** generated from 50 operational stores.
Received **DGFT authorization** to export wheat flour and related products, unlocking major international growth channels
Successfully **listed on BSE & NSE on August 26, 2025.**

Board Of Directors & Leadership Team

Board Of Directors

Dhanji Patel
Chairman and Managing Director
25+ Years Of Experience

Bechar Patel
Whole Time Director
25+ Years Of Experience

Hiren Patel
Non Executive Director
10 + Years Of Experience

Nitin Patil
Independent Director
15 + Years Of Experience

Yashwant Bhojwani
Independent Director
07+ Years Of Experience

Harshini Jadhav
Independent Director
25+ Years Of Experience

Leadership Team

Rahul Patel
Chief Executive Officer
07+ Years Of Experience

Bharat Patel
Chief Operating Officer
15+ Years Of Experience

Mahesh Patel
Head, Retail Business
15+ Years Of Experience

Hitesh Sawlani
Chief Financial Officer
10 + Years Of Experience

Diversified Business Model: Balanced Growth Engines

Business Category

- **Retail**
  - **Third Party Reputed Brands & Unbranded**
  - **Own Private Label**
    - **Food**: Staples and Grocery Dairy Snacks Frozen Processed Foods Beverages Cooking Oils
    - **FMCG Non Food**: Home Care Personal Care Toiletries OTC Products
    - **General Merchandise and Apparel**: Bed and Bath Toys CrockeryPlastic Goods Footwear Home Appliances Garments
- **Manufacturing & Processing**
  - **Domestic Sales**
  - **Export Sales**
    - **Third Party Reputed Brands & Unbranded**
    - **Own Private Label**

Targeting India's Expanding Middle-Income Consumer Base

Patel Retail is the dependable neighborhood supermarket for everyday essentials bridging affordability, accessibility, and trust for India's growing middle-income households

Lower-Middle and Middle-Income Families

Seeking value-for-money products and one-stop convenience for groceries, staples, and daily essentials.

Aspiring Upper-Middle-Class Consumers

Drawn by quality, brand assortment, and modern store ambience at affordable prices.

Bulk Buyers and Local Traders

Catered through value retail packs and competitive pricing for household and small-business needs.

Working Professionals and Salaried Employees

Depend on proximity-based stores offering quick and convenient shopping experiences.

Homemakers and Senior Citizens

Loyal customers who value proximity, trust, and product reliability.

Customer Segments Served

Efficient Hub-and-Spoke Model Powering Retail Operations

Central Distribution Centre (DC) at Ambernath, Maharashtra, Catering To Stores Within A 60 Km Radius.

Own Brands & Third-Party Brands

Select Third Party Brands

Vendor → **Stores** → **Customers**

DC Area
64,000 sq. ft.

Acts as the core hub for **storage, sorting & dispatch.**

Supported by **18 trucks + hired vehicles** for smooth logistics.

Last-mile delivery managed via hired tempos.

Model To Be Replicated In New Clusters For Faster And Cost-efficient Distribution

Integrated Manufacturing & Agri-Processing Facilities

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Patel Retail Operates A Patel Retail Operates A Fully Integrated Processing Ecosystem Across Maharashtra & Gujarat, Supporting Retail, Private Label, And Export Operations.

Facility 1 – Ambernath, Maharashtra

Area
7,678 sq. ft.

Capacity
14,400 MTPA

Core Operations

- Processing hub for pulses, spices & groceries.
- Handles intensive cleaning, grading, sorting, packaging, deshelling, and roasting.

Strategically Located Within 60 Km Of Major Stores For Efficient Supply Chain

Facility 2 – Kutch, Gujarat

Area
7,461 sq. mt.

Capacity
43,200 MTPA

Core Operations

- Specialized focus on peanuts and whole spices.
- Fully equipped with modern, high-speed automated shelling, roasting, and packaging lines.

Proximity To Kandla & Mundra Ports Ensures Export Efficiency

Facility 3 – Kutch, Gujarat

Area
15.9 acres

Capacity
90,000 MTPA

Core Operations

- Bulk processing of spices, flour, peanuts, sesame, and mango pulp.
- Includes dynamic dry warehouse (3,040 MT) & cold storage (3,000 MT).

Backbone For Domestic Distribution And Global Exports

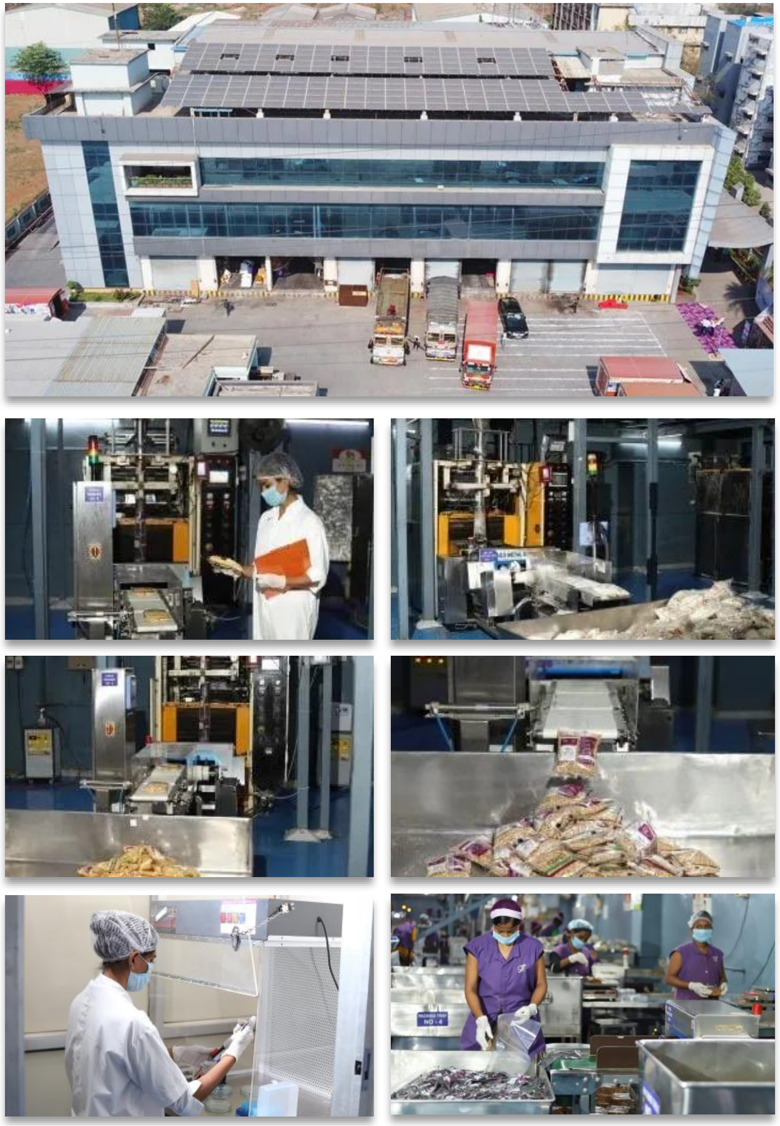
located across **Maharashtra & Gujarat**	**2** Processing Facilities	**1** Agri-cluster	Total installed capacity: **1,47,000+ MTPA**	Backbone for **domestic distribution and exports to 35+ countries,.**	FY26 Revenue Contribution of **₹ 619 Cr (59%)**

Units Are Certified Under

fssai · BRCGS Food Safety CERTIFICATED · एपीडा APEDA · Spices Board India स्पाइसेस बोर्ड भारत · IOPEPC · Star Export House Recognized by Govt of India · Indian Register Quality Systems · NABCB FSMS 005 · ISO 22000:2005 Food Safety Management System

Glimpse Of Manufacturing Facilities

Facility 1 – Ambernath, Maharashtra



Facility 2 – Kutch, Gujarat

Facility 3 – Kutch, Gujarat

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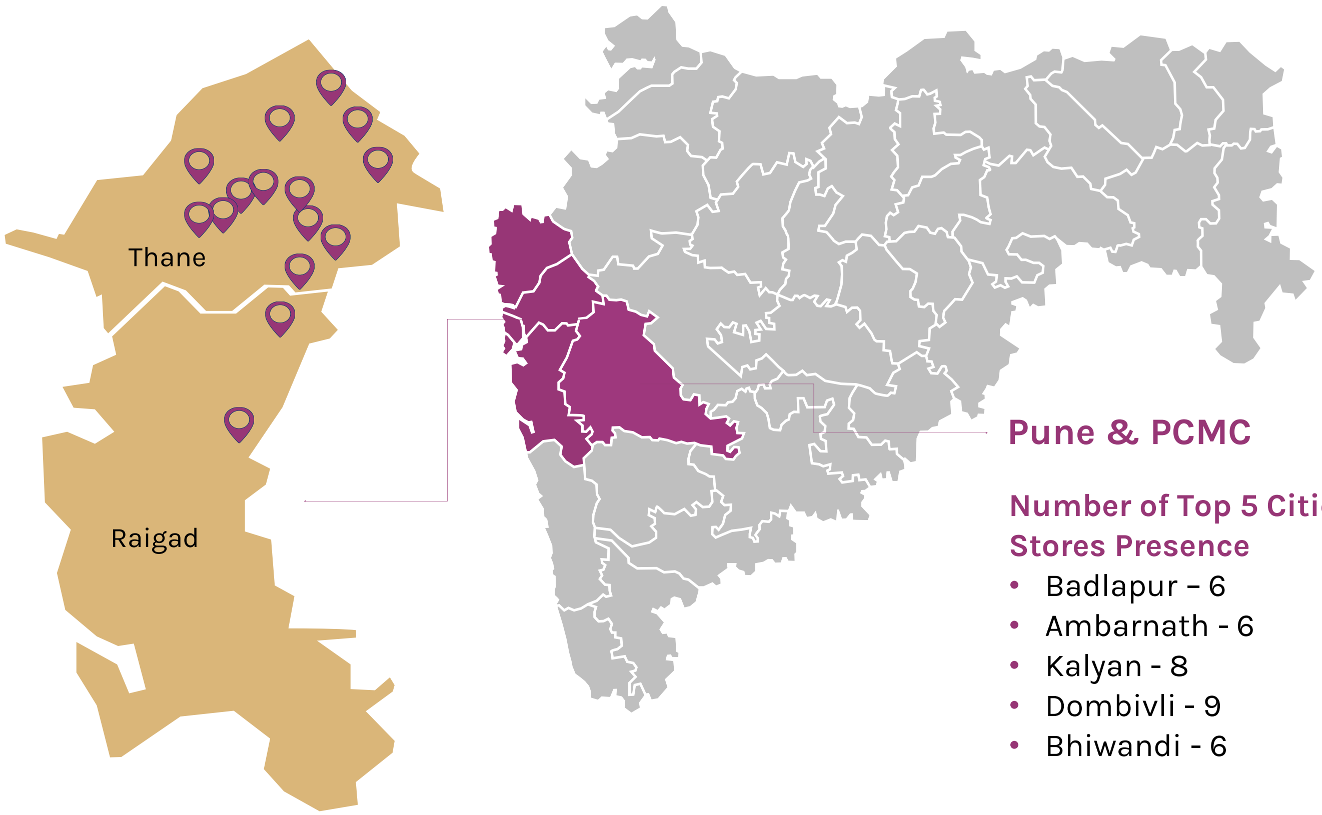
Average Store Size	Average Store Setup Cost	Average Payback Period	Average Store Size
5,000 Sq. Ft	1500/Sq.ft Capex & 2000/sq.ft Inventory	2 Years	5,000 Sq. Ft

Strong Presence In MMRDA Region



Number of Top 5 Cities Stores Presence

- Badlapur - 6
- Ambarnath - 6
- Kalyan - 8
- Dombivli - 9
- Bhiwandi - 6

Store Location & Expansion Strategy

- Stores are selected based on **cluster proximity (within 60–100 km)** to existing outlets, ensuring efficient supply chain coverage.
- Focus on **densely populated residential areas** catering to **lower-middle, middle, and upper-middle-class consumers**.
- Expansion planned into **western MMR suburbs** (Virar, Vasai, Bhayander) and **Pune & PCMC** under the same cluster model.
- **Distribution Centre at Ambernath (64,000 sq. ft.)** supports all stores through a **hub-and-spoke logistics model**, optimizing turnaround time and replenishment cycles.

Glimpse Of PRL’s Retail Stores






Click Here To View All The Stores

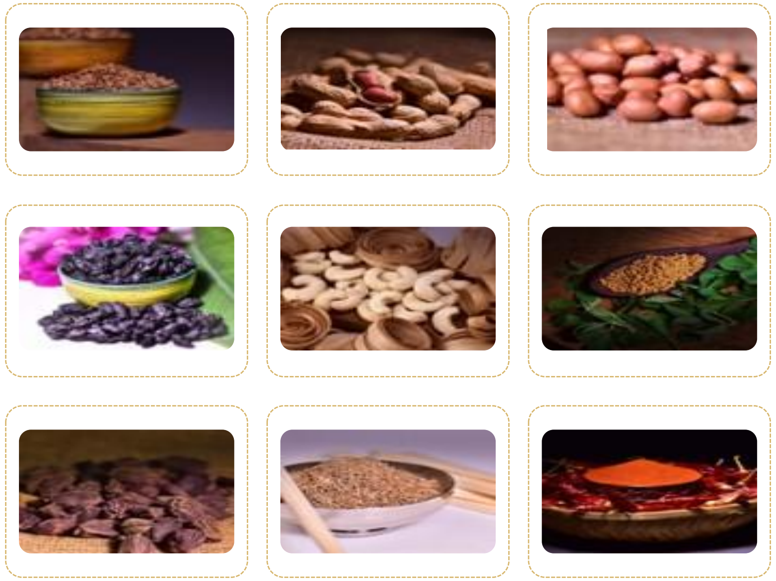
Diversified Product Portfolio: From Kitchen To Home Care

Indian-chaska NATURAL TASTE

Spices, Ghee, Papad

PATEL FRESH

pulses, instant mix, RTC



Some Other Brands

Apparel & Home Improving products

Patel Essential

Blixo

SANIQ

BrightWave

WASHYBAR

TIDYMAX

Blue Nation

TIDYFLUSH

[Click here To View More Products]

Private Label Sales Accounts For 17.5% of the Retail Revenue in Q1 FY27

Indian Chaska: Building a Scalable, Pan-India FMCG Brand

Indian-chaska

Brand Positioning

Value-led packaged foods brand focused on everyday Indian staples

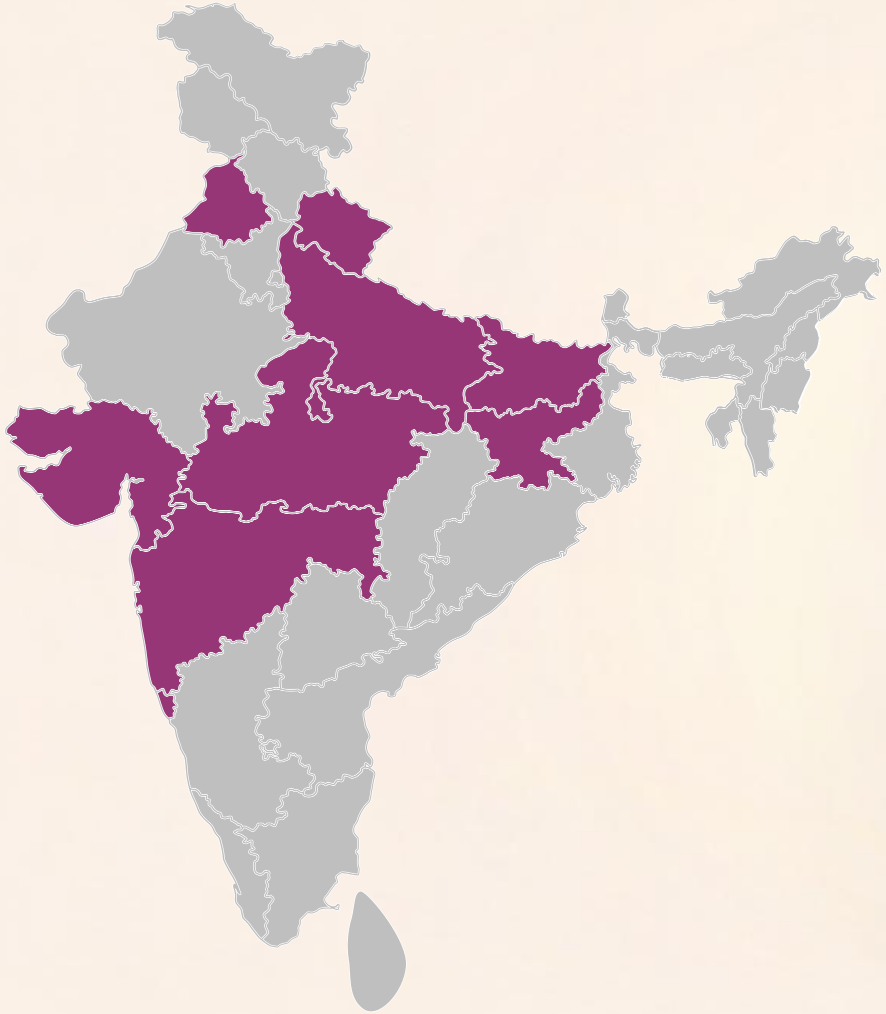
57+ SKUs
Across staples, spices, flours, and processed foods

₹ 12.10 Cr
Domestic Sales (till 31 Mar)

08 States
Pan-India distribution footprint

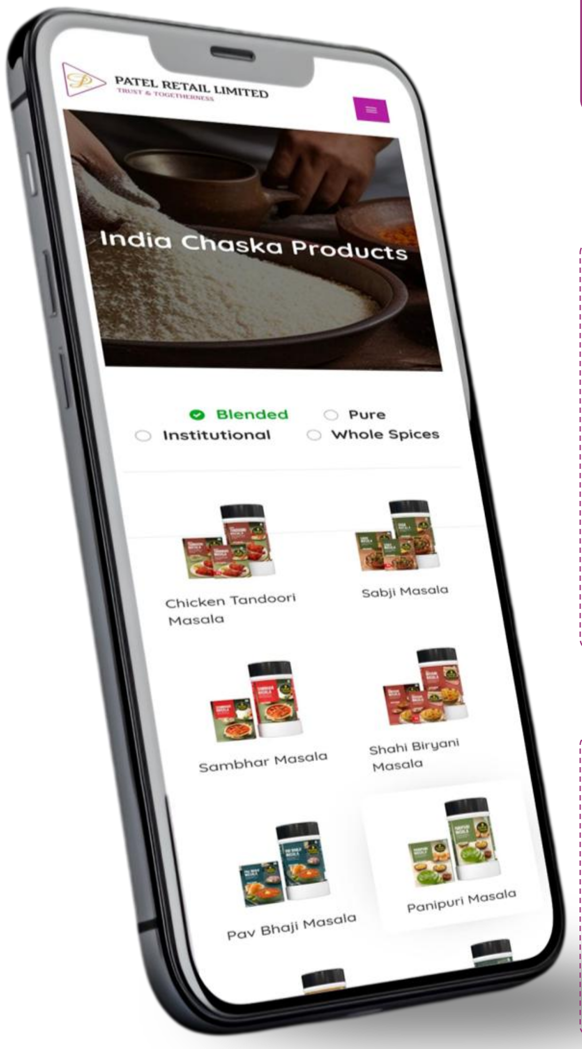
337+ Distributors
Strong trade-led reach

45,610+ Retailers
Deep last-mile penetration



Indian Chaska is a fast-growing packaged foods brand with expanding reach, multi-category presence, and in-house manufacturing support.

Patel's R Mart App: Strengthening Omnichannel Retail Presence



50,000+ Downloads

₹ 50 L + Online Sales Value (Q1 FY27)

Patel's R Mart | **Available on** Google Play, App Store

Patel Retail Limited enhances its customer reach through the Patel's R Mart mobile application, providing a seamless online-to-offline (O2O) shopping experience. The app enables customers to browse, order, and receive doorstep deliveries from their nearest store.

- Integrated with the company's **store network across Thane, Raigad and Palghar, enabling real-time inventory visibility** and faster delivery.
- Offers **exclusive discounts, and personalized offers**, driving repeat purchases.
- Supports **click & collect** and **home delivery** options, ensuring accessibility across both urban and suburban markets.
- Contributes to Patel Retail's **omnichannel growth strategy**, bridging offline retail strength with digital convenience.

Omni-Channel Flow

Mobile App → Nearest Store → Customer

O2O Model Ensures Faster Delivery, Lower Costs, And Store-led Fulfilment.

Customer Engagement Plan

Patel Retail Limited retains customers, increases repeat purchases, and strengthens loyalty by offering structured value-based rewards and long-term engagement initiatives, while also continuously engaging its customers through a mix of in-store activations, promotional campaigns, and digital outreach.

Key Initiative – “One Month Free Shopping (15+1)” Scheme

Aim

- Retain existing customers and prevent churn to competitors.
- Encourage sustained monthly shopping and deeper brand loyalty.

Enrollment Process

- Customer completes an **enrollment form** and receives a unique **Customer ID** in the system.
- Continuous purchases are tracked to ensure transparency and engagement.

How It Works

- Customers spending **₹2,500 or more per month** become eligible to join the **15+1 Free Shopping Club**.
- They commit to shopping continuously for **15 months**.
- Upon completion, they receive **Free Shopping in the 16th month**, rewarding loyalty and consistency.

Expected Benefits

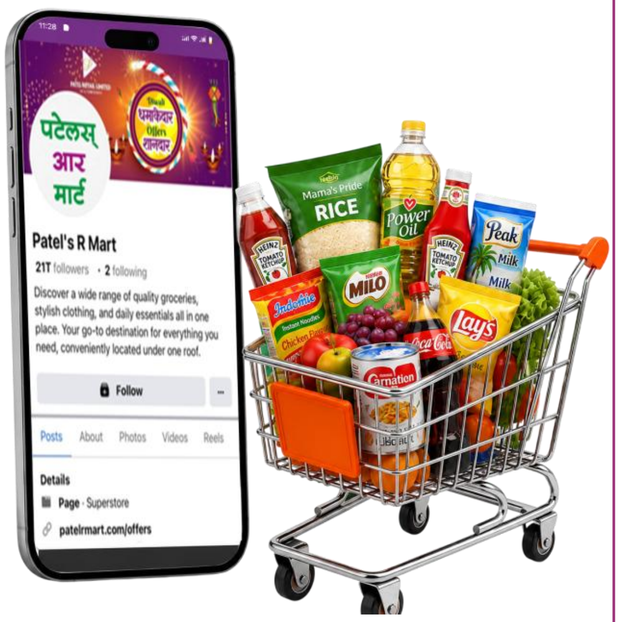
- Builds **long-term customer retention** and increases **store-level revenue stability**.
- Strengthens **customer relationships** through recognition and reward.
- Enhances **brand differentiation** in competitive value retail markets.

Customer Engagement Levers

Loyalty Programs	Festive Campaigns	Local Area Activation	Digital Advertising
Monthly savings schemes & repeat purchase incentives	High-footfall events during key consumption periods	Store-level promotions, neighbourhood outreach	Hyperlocal ads driving app installs & store visits

Social Media Presence: Strengthening Digital Engagement

Patel Retail Limited Maintains An Active And Engaging Presence Across Major Social Media Platforms To Enhance Brand Visibility, Build Consumer Trust, And Drive Footfalls To Stores.



21,000+
Followers

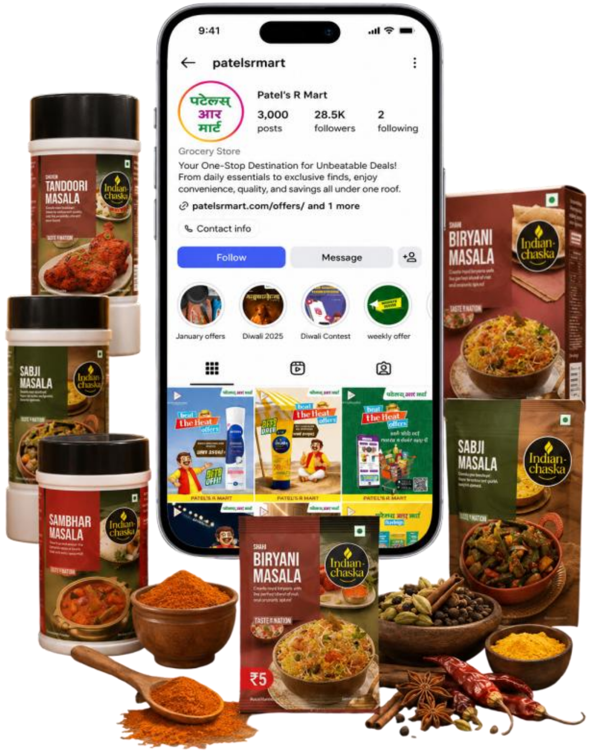
Shares **store updates, festive campaigns, product launches, and offers** to engage with customers.

Promotes its private labels

Uses **targeted digital ads and influencer tie-ups** to reach local audiences

Social channels play a vital role in **driving footfalls, app downloads, and repeat purchases.**

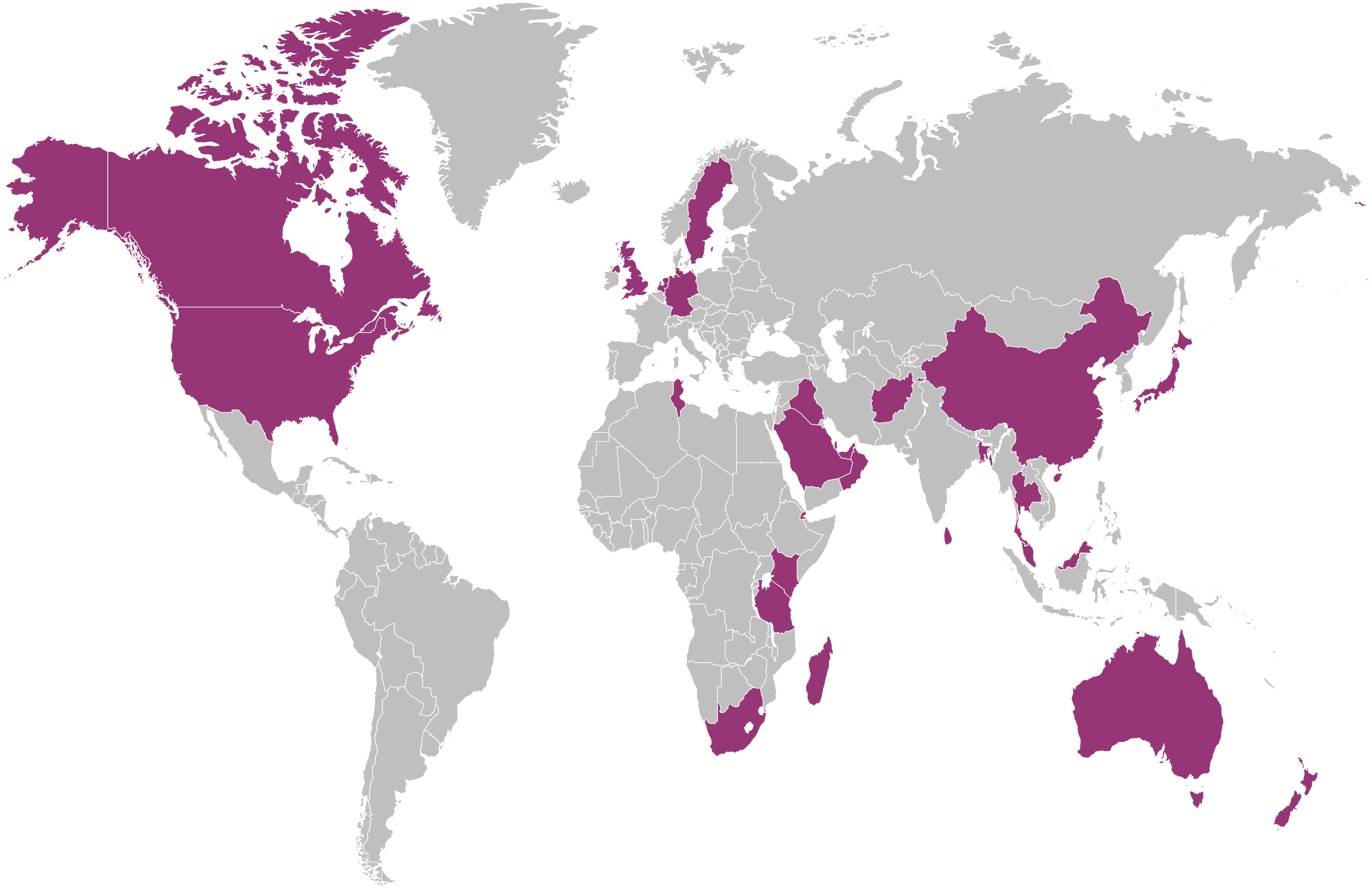
Focused on **building a hyperlocal digital community** that reinforces trust and customer loyalty.



32,300+
Followers

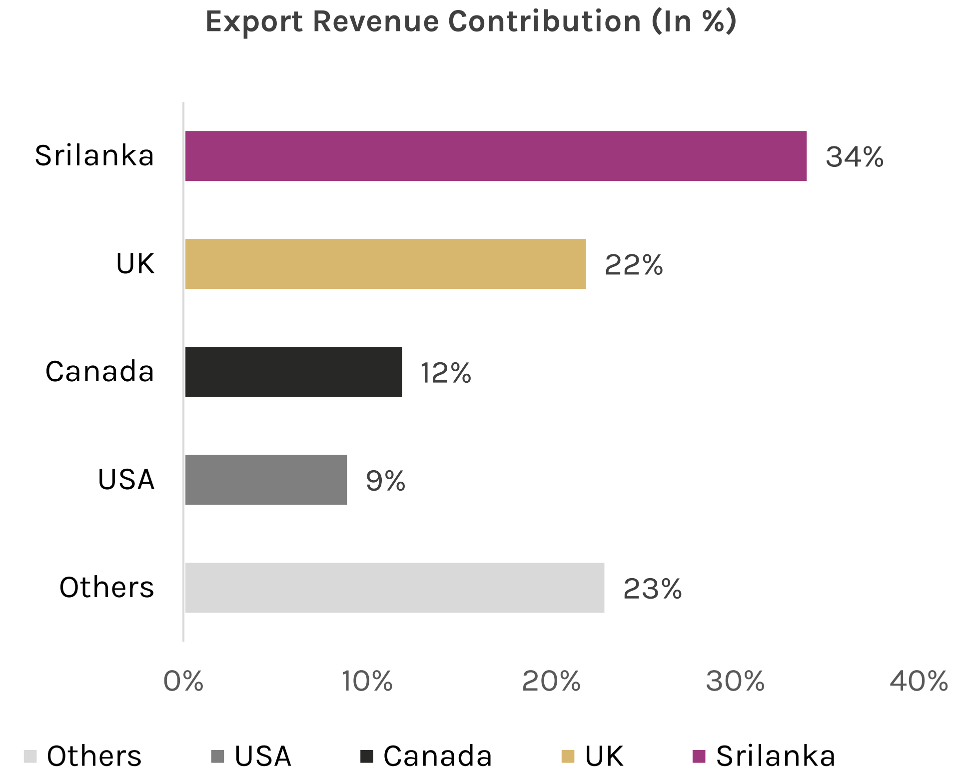
Exports: Expanding Global Reach With Trusted Brands

Patel Retail Limited has built a strong global presence by exporting **staples, pulses, spices, and processed foods** under its brands **Patel Fresh** and **Indian Chaska**, as well as third-party labels. Its integrated facilities at **Ambernath and Kutch** ensure **consistent quality, superior packaging, and reliable supply** to international markets.



Exports to over **35 countries**

Export revenue contributes ~34% of Manufacturing & Processing revenue in Q1 FY27



New Store Location Selection Process

Data-Driven, Disciplined, and Cluster-Focused Approach

Catchment & Market Analysis

- Evaluate population density, income profile, and buying behavior within a 1–3 km radius.
- Assess existing retail infrastructure and competition (e.g., Dmart, Reliance Smart, local kiranas).

Supply Chain & Operational Fit

- Check distance from the Distribution Centre and route feasibility for logistics.
- Confirm smooth loading/unloading access and delivery scheduling efficiency.

Legal & Regulatory Compliance

- Verify commercial zoning, fire safety, and municipal approvals before lease signing.

Site Evaluation & Accessibility

- Prioritize main-road locations with strong visibility, parking, and footfall potential.
- Ensure proximity to residential clusters, offices, and transit points.

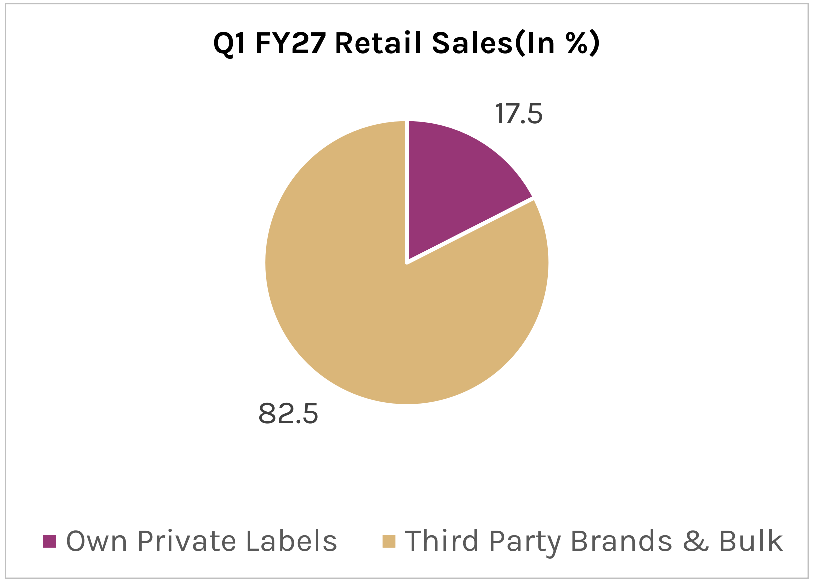
Property & Financial Feasibility

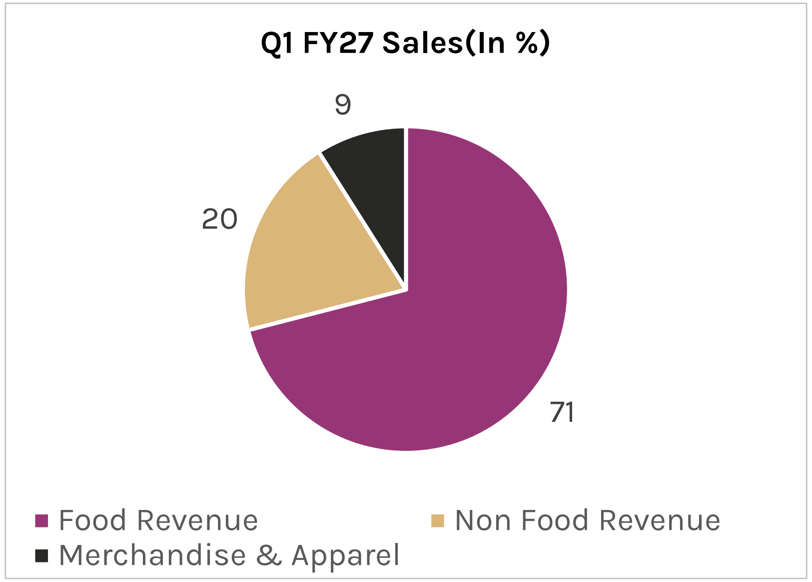
- Validate site against store model (4,000–5,000 sq. ft.) and infrastructure norms.
- Review rent benchmarks, lease terms, CAM, and expected ROI/payback period.

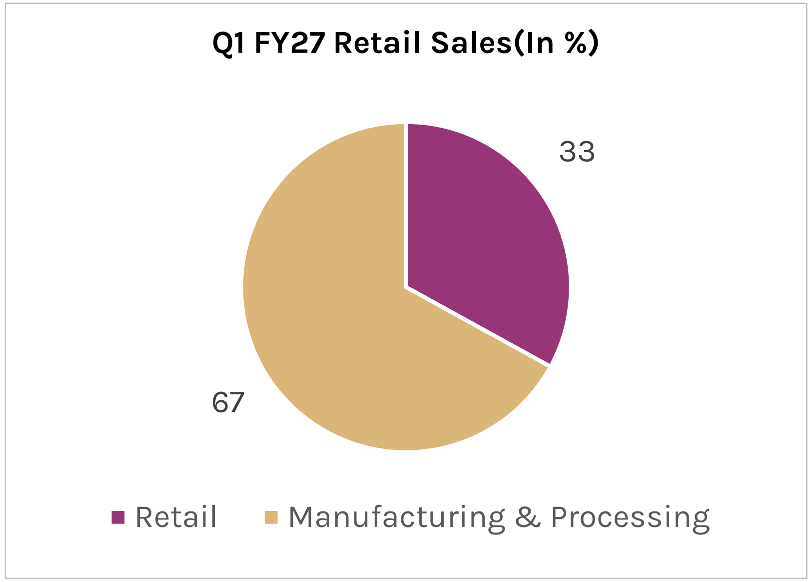
Internal Approval & Finalization

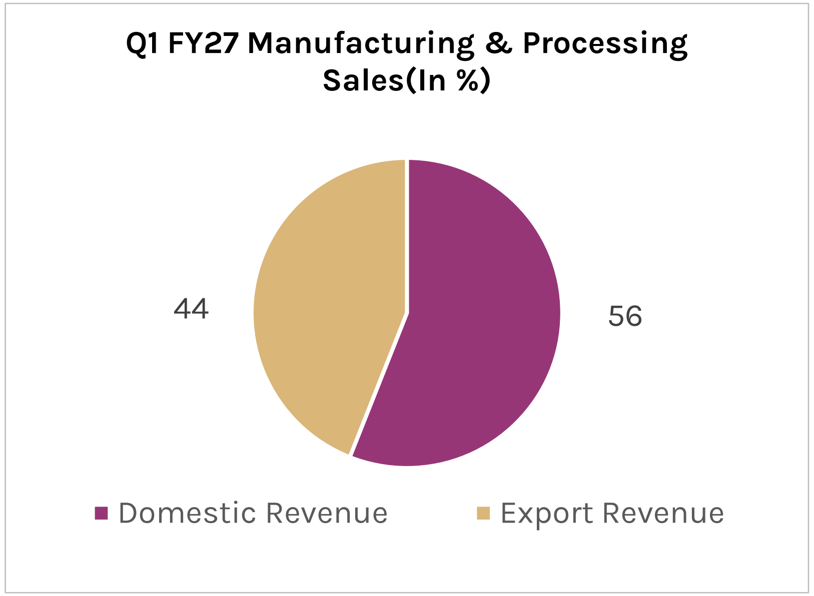
- Prepare Property Viability Report → Review by Management/CEO → Lease execution and handover to store setup team.

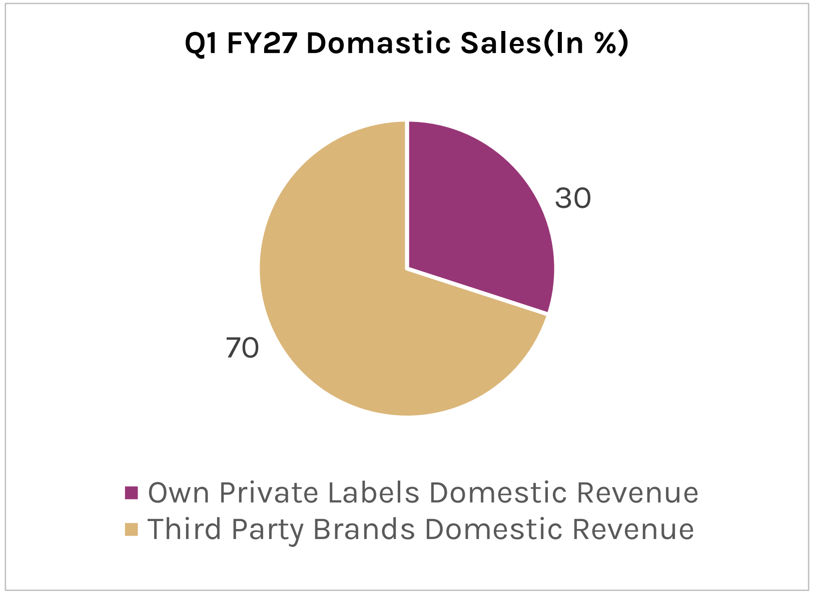
Key Metrics & Revenue Performance Overview

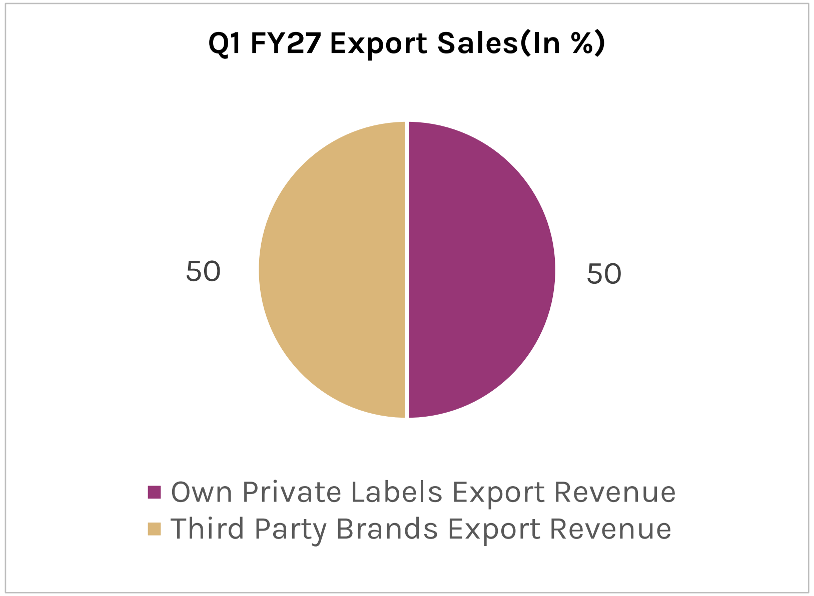












Key Metrics & Revenue Performance Overview

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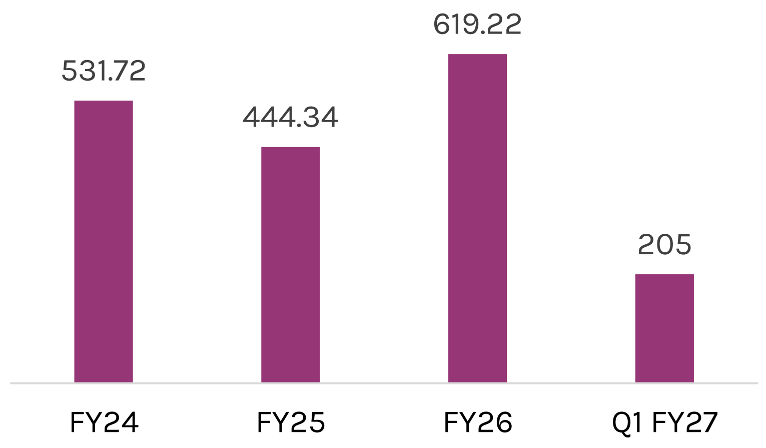
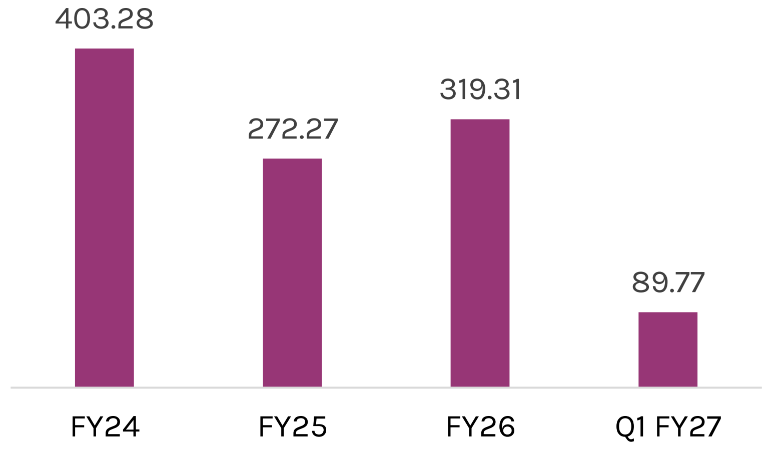
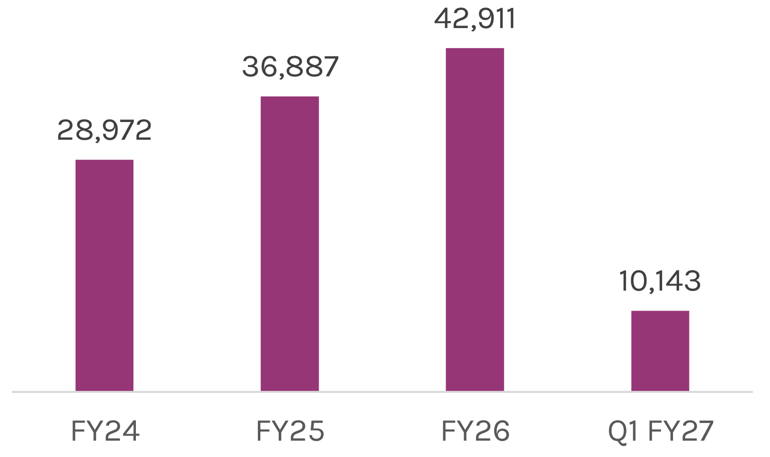
Manufacturing & Processing Revenue (₹ in Cr)



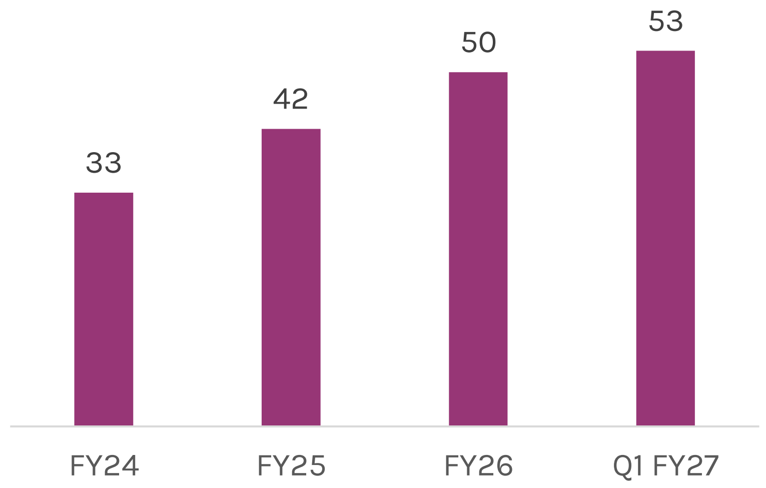
Export Revenue (₹ in Cr)



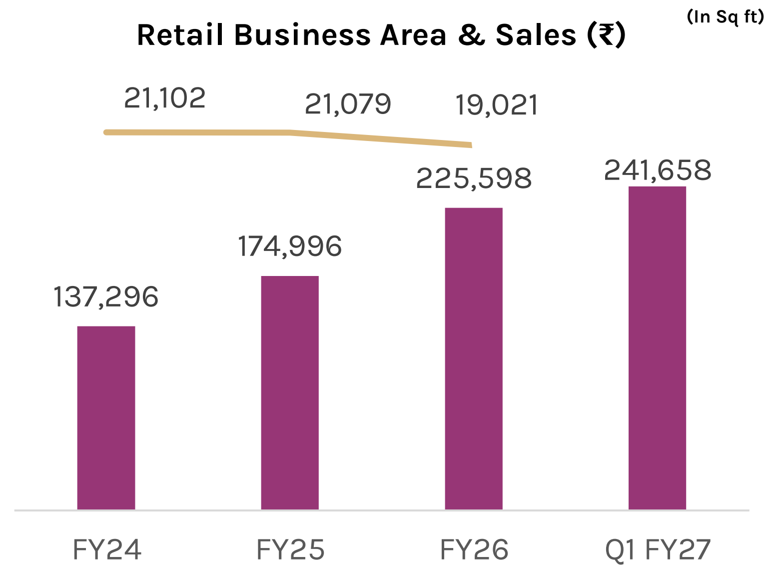
Retail Sales (₹ in lakhs)



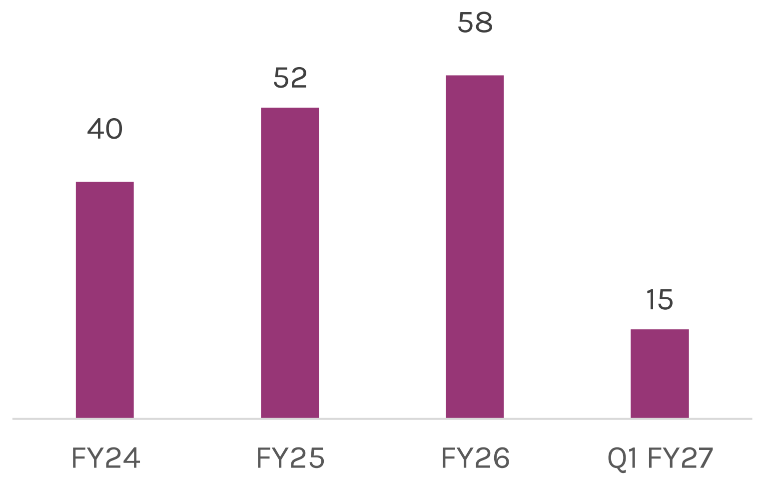
Number Of Stores



Retail Business Area & Sales (₹)



Number of bill cuts (In lakhs)



Strengths & USPs Of Patel Retail

Strong Value Retail Proposition
Positioned as a dependable neighborhood supermarket catering to the growing lower-middle, middle, and aspiring upper-middle class consumers.

Wide & Diversified Portfolio
Over **10,000 SKUs across 38 product categories**, including food, FMCG, general merchandise, and apparel.

Private Label Edge
Strong in-house brands (Patel Fresh, Indian Chaska, Blue Nation, Patel Essentials) contributing **~18% of retail revenue in Q1 FY27**.

Efficient Supply Chain & IT Integration
Robust ERP-driven systems for procurement, sales, and inventory control, ensuring optimized assortment and minimal losses.

Cluster-based Expansion
53 stores across 17 suburban locations with no closures since inception, leveraging local market knowledge and distribution synergies.

Backward Integration
Own processing and agro facilities in Maharashtra & Gujarat, enabling better margins, quality control, and export capability.

Omni-Channel Presence
Mobile app with 50k+ downloads, bridging offline stores with online convenience.

Consistent Growth Track Record
Expanded from 1 store in 2003 to 53 by August 2026, with steady revenue and profitability growth.

Export Reach
Products sold in **35+ countries**, strengthening global visibility of Patel Fresh & Indian Chaska brands.

Resilient Operations
Zero store closures, strong customer engagement (58 lakh bill cuts in FY26), and efficient working capital management.

Future Path: Building Scale & Expanding Horizons

Retail Expansion Beyond MMR

Expand beyond Thane, Raigad & Palghar, into **western suburbs** and new cities in Maharashtra. Explore entry into **central & western India** to broaden the retail footprint. Target **75+ stores by FY27** with cluster-based approach ensuring cost efficiency.

Strengthening Private Labels

Increase private label contribution from **17.50% in FY26** to over **22% in medium term**. Launch new categories in packaged foods, instant mixes, home essentials & apparel. Enhance partnerships with manufacturers for **exclusive, higher-margin products**.

Scaling Manufacturing & Processing

Optimize utilization of the Ambernath and Kutch facilities to 80–85% to support rising domestic and export demand. Expand capacities across pulses, spices, and mango pulp to strengthen export competitiveness, while investing in automation and technology to boost productivity and cost efficiency.

Digital & Omni-Channel Growth

Scale app adoption beyond 1,00,000 downloads by integrating loyalty features and personalized offers. Leverage the omni-channel model to enhance convenience-led shopping and last-mile delivery. The Company also plans to enter quick commerce using its existing app infrastructure.

Expanding Exports & Trading

Strengthen presence in **35+ countries**, with focus on South Asia, Middle East & North America.Scale bulk trading of agri-commodities to **emerging global markets**.

Financial & Market Leadership

Focus on **steady revenue CAGR, margin expansion through private labels**, and prudent working capital management. Position PRL as a **leading regional value retail chain with national aspirations**.

Industry Overview: India's Retail Growth Story

Retail sector accounts for ~10% of India's GDP and is projected to grow at a **CAGR of 7% (2024–2030)** and **5% (2024–2033)**.

Food & Grocery contributes 63% of India's total retail market, remaining the largest consumption segment.

Rapid urbanization, rising disposable incomes, and changing demographics continue to drive retail expansion.

Tier-II and Tier-III cities are emerging as key growth engines for organized retail.

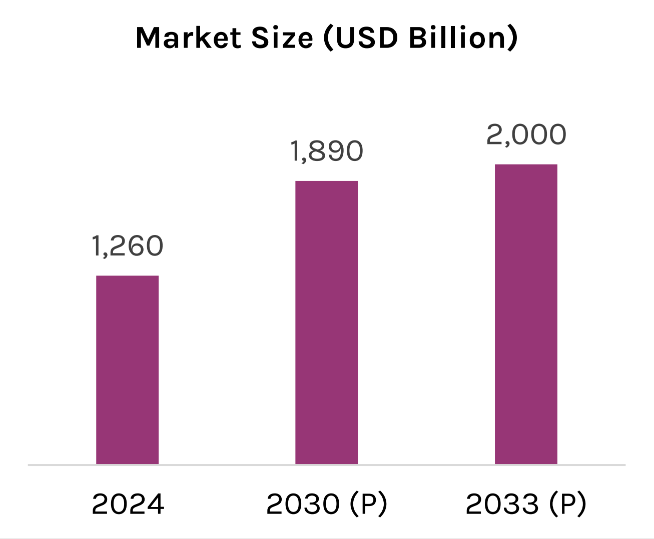
Organized retail currently forms **12–15% of FMCG sales** and is expected to grow from **USD 186 Bn (2024)** to **USD 267 Bn (2033)**.

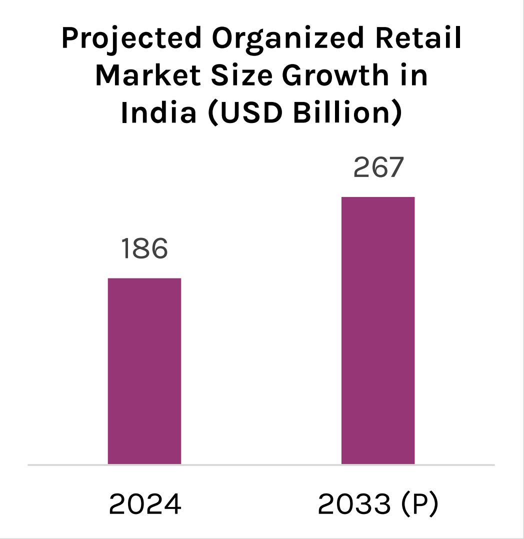
Malls and shopping centers are projected to grow at **17% CAGR (2022–2028)**, outpacing overall retail sector growth.

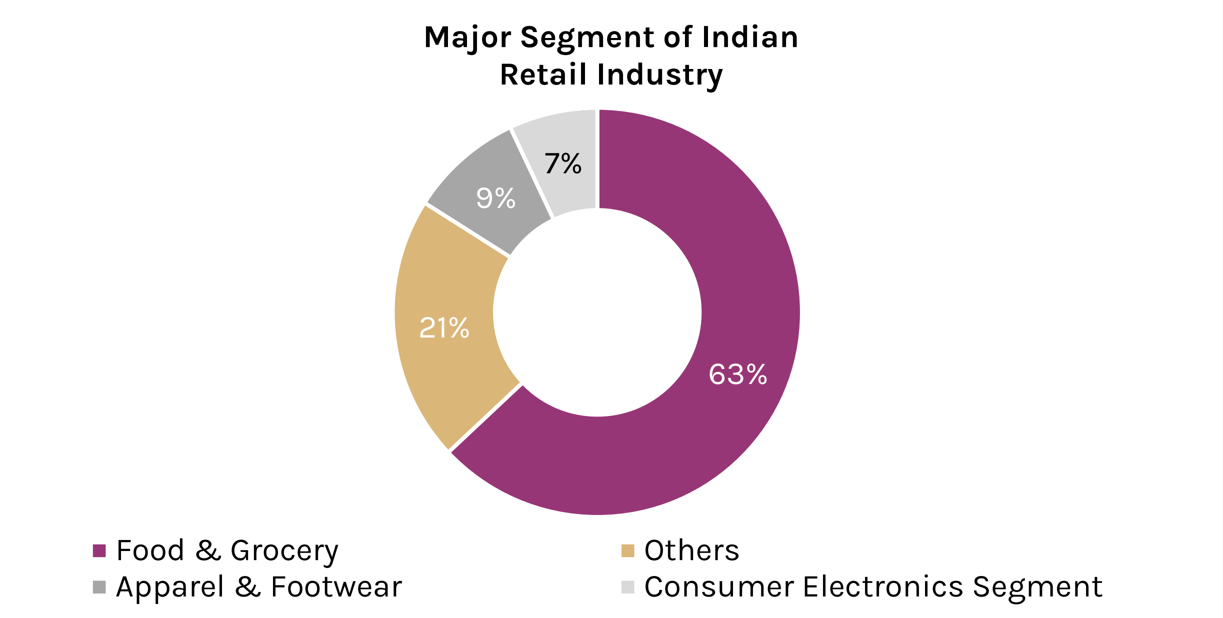
The **Indian Food & Grocery market** is forecast to expand at **3.29% CAGR (2025–2030)**.

The **E-grocery market**, valued at **USD 9.68 Bn (2024)**, is projected to reach **USD 50.3 Bn by 2030**, recording an impressive **~31.6% CAGR**.

Source: IBEF, D&B Report







Industry Overview: Food Processing & Agri Exports

Spices

Branded & packaged segment forms **30–40%** of India's spice market; exports **225+ spice varieties** to **180+ countries**. Growth driven by **urbanisation, health focus, and demand for convenient, well-packaged products**.

Wheat

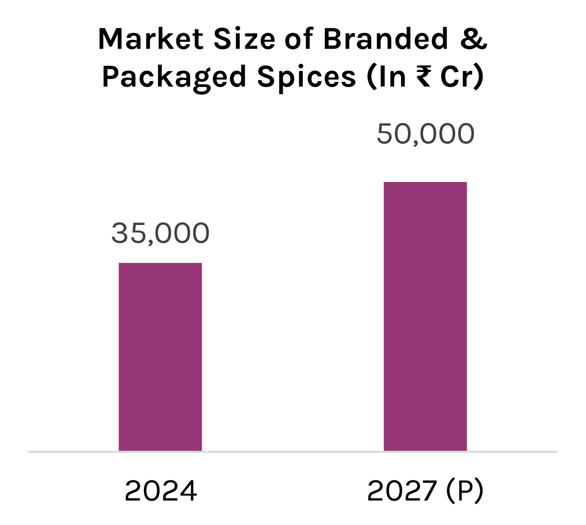
India holds **14.25% of global production**, ranked **2nd globally**; the **packaged flour market** is worth **₹20,000 Cr (CY2023)**. Bakery demand continues to drive growth.

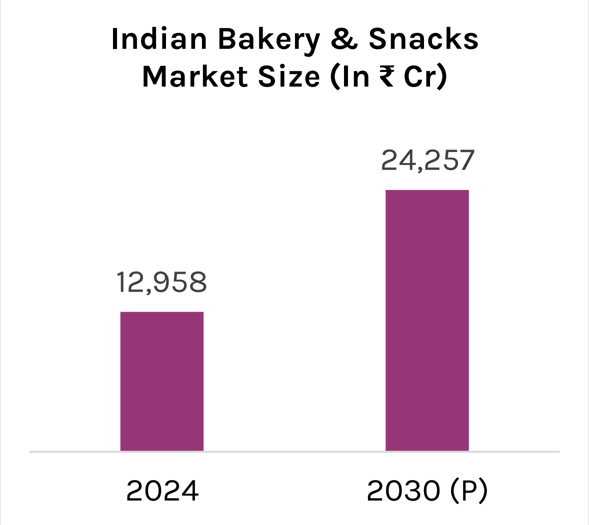
Mango Pulp

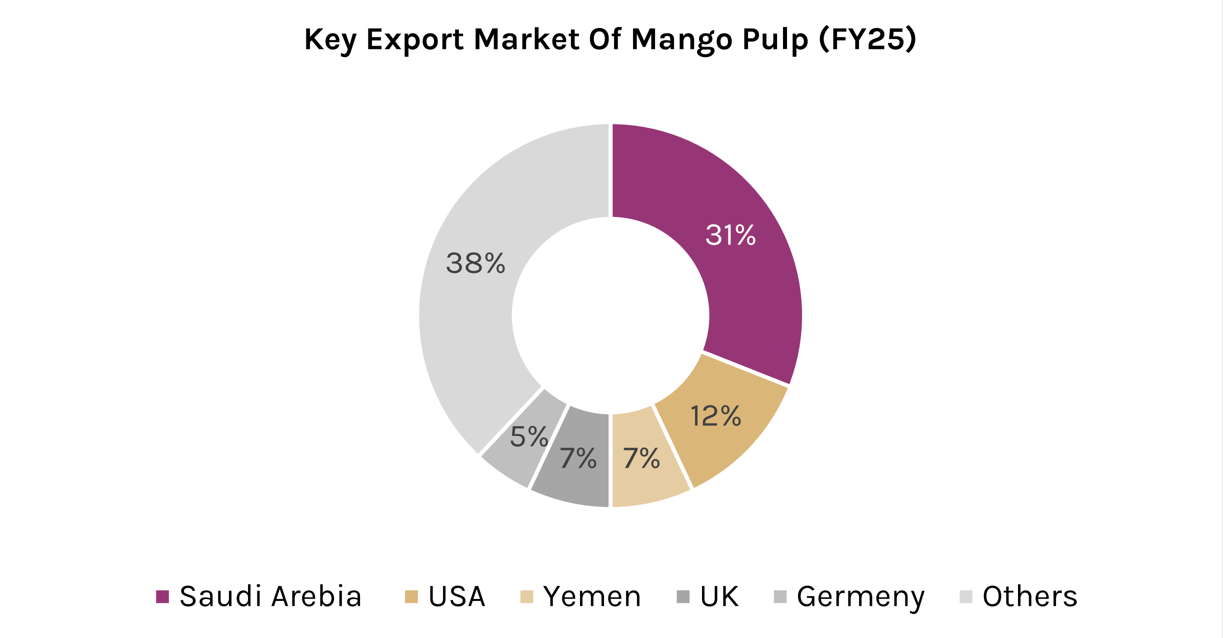
Production reached **372K tonnes in FY24**; exports of **63.3 Mn kgs** valued at **₹6.8 Bn**, highlighting strong global demand.

Groundnut

India produced **11.9 Mn tonnes (2025)**, second after China; rising use in **packaged snacks, peanut butter & oils**. Exports rose from **USD 727 Mn (FY21)** to **USD 795 Mn (FY25)**.







Source: IBEF, APEDA, D&B Report

Management's Comment On Q1 FY27 Financial Performance

PATEL RETAIL LIMITED
TRUST & TOGETHERNESS

"We are pleased with our performance in Q1 FY27, with Total Income growing 69.35% YoY to ₹310.24 Cr, compared with ₹183.19 Cr in Q1 FY26. The strong growth reflects healthy momentum across our retail and food processing businesses. EBITDA stood at ₹19.68 Cr, while Net Profit increased 37.43% YoY to ₹9.52 Cr.

During the quarter, we continued to expand our retail footprint with the launch of our 51st Patel's R Mart store in Rasayani, Raigad and 52nd store in Bapgaon, Bhiwandi. With another store added in July, our retail network has now expanded to 53 stores, further strengthening our presence across the MMR region and surrounding markets.

We also continue to strengthen our private-label portfolio. Patel Essential, our household and personal hygiene brand, offers a growing range of quality and value-driven cleaning and hygiene products, further enhancing our presence across everyday household categories.

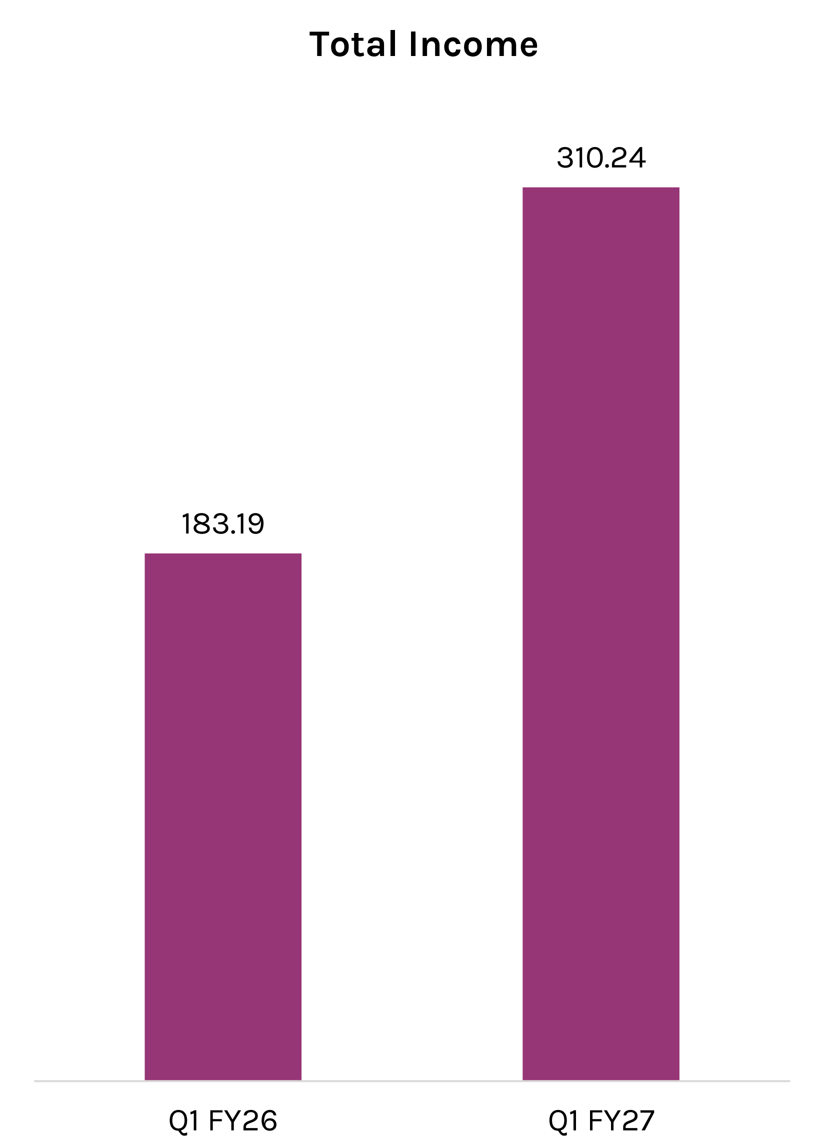
Going forward, our focus remains on expanding the retail network, improving capacity utilisation and automation across our processing facilities, scaling private labels such as Patel Fresh, Indian Chaska and Patel Essential, and widening the distribution reach of Indian Chaska across new markets. We are also exploring additional export opportunities while maintaining our focus on working capital efficiency and debt reduction.

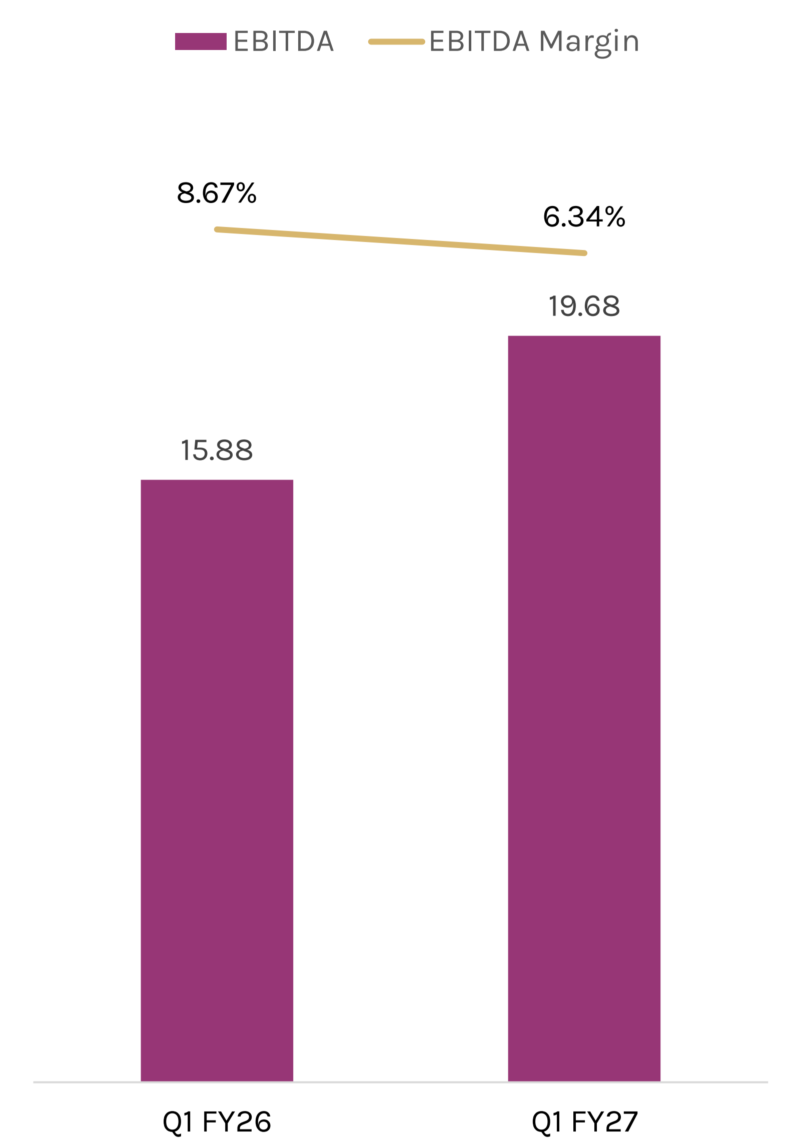
We remain positive about the opportunities ahead and believe our expanding retail footprint, integrated food processing capabilities and growing portfolio of in-house brands provide a strong platform for sustainable growth."

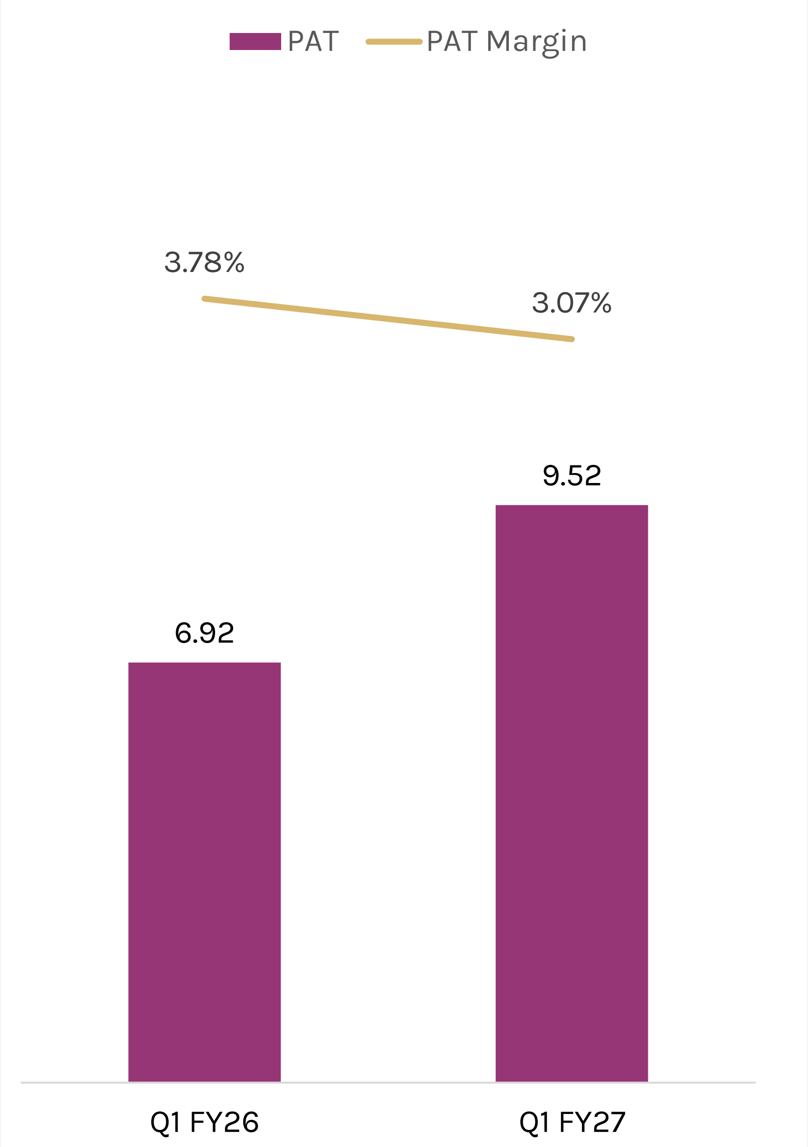
Mr. Dhanji Patel
Chairman & Managing Director

Q1 FY27 Key Financial Highlights

(All Amount In ₹ Cr & Margins In %)







Q1 FY27 Profit & Loss Highlights

PATEL RETAIL LIMITED
TRUST & TOGETHERNESS

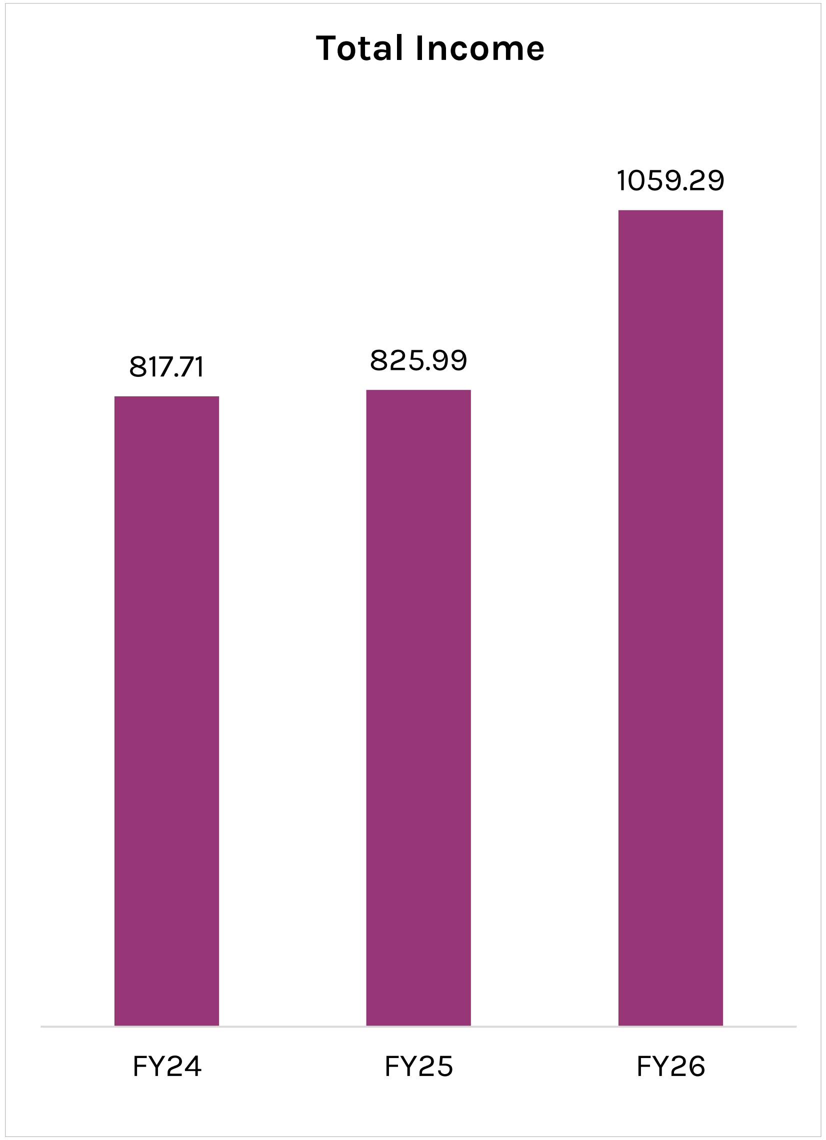
Particulars	Q1 FY26	Q1 FY27	YoY
Revenues	182.45	309.54	
Other Income	0.74	0.70	
Total Income	**183.19**	**310.24**	**69.35%**
Raw Material Expenses	143.44	259.20	
Employee Costs	8.31	10.80	
Other Expenses	15.56	20.56	
Total Expenditure	167.31	290.55	
EBITDA	**15.88**	**19.68**	**23.92%**
EBITDA Margin	**8.67%**	**6.34%**	
Finance Costs	3.83	2.50	
Depreciation	2.78	4.37	
PBT	**9.27**	**12.82**	
Tax	2.35	3.30	
PAT	**6.92**	**9.52**	**37.43%**
PAT Margin	**3.78%**	**3.07%**	

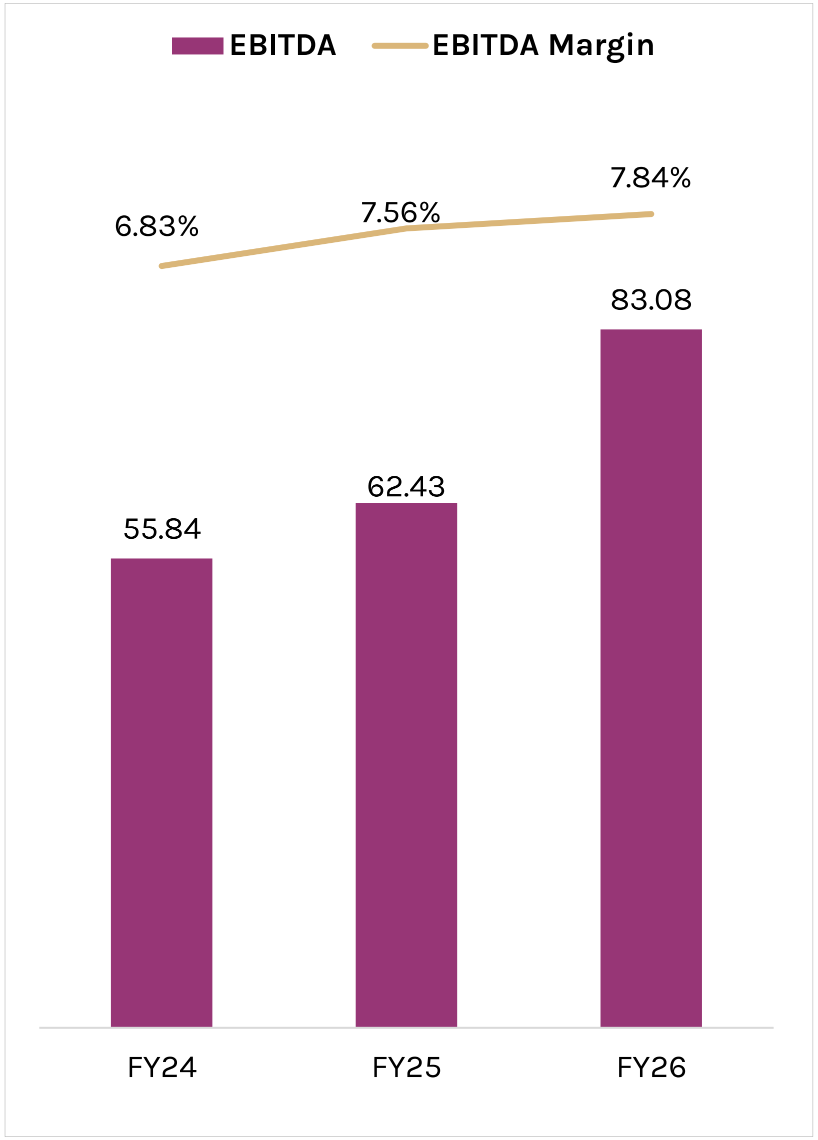
FY26 Financial Highlights

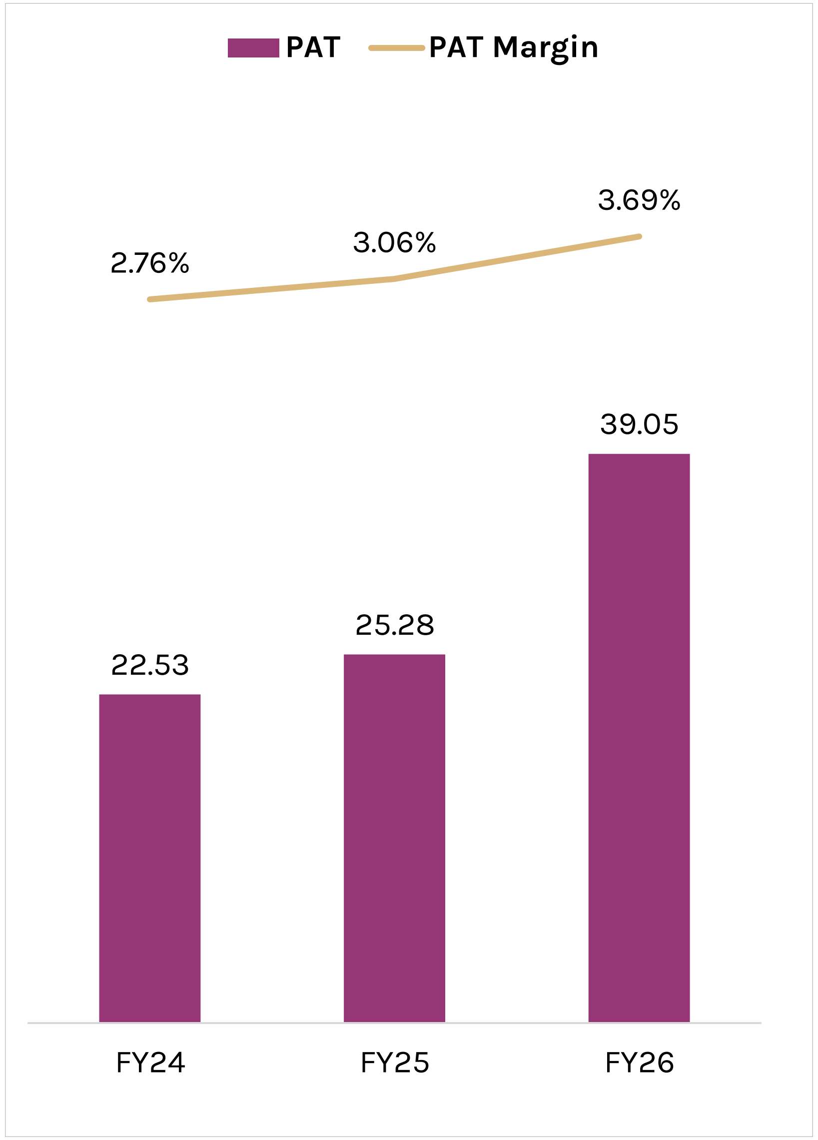
Year On Year EBITDA Growth	33.07%
Fixed Asset Turnover	15.71 Times
Interest Coverage	5.26 Times
Return on Equity	10.73%
Year on Year Profit Growth	54.48%
Return on capital Employed	12.53%
Debt to Equity	0.34 Times
Book Value	₹ 109

Key Financial Highlights

(All Amount In ₹ Cr & Margins In %)





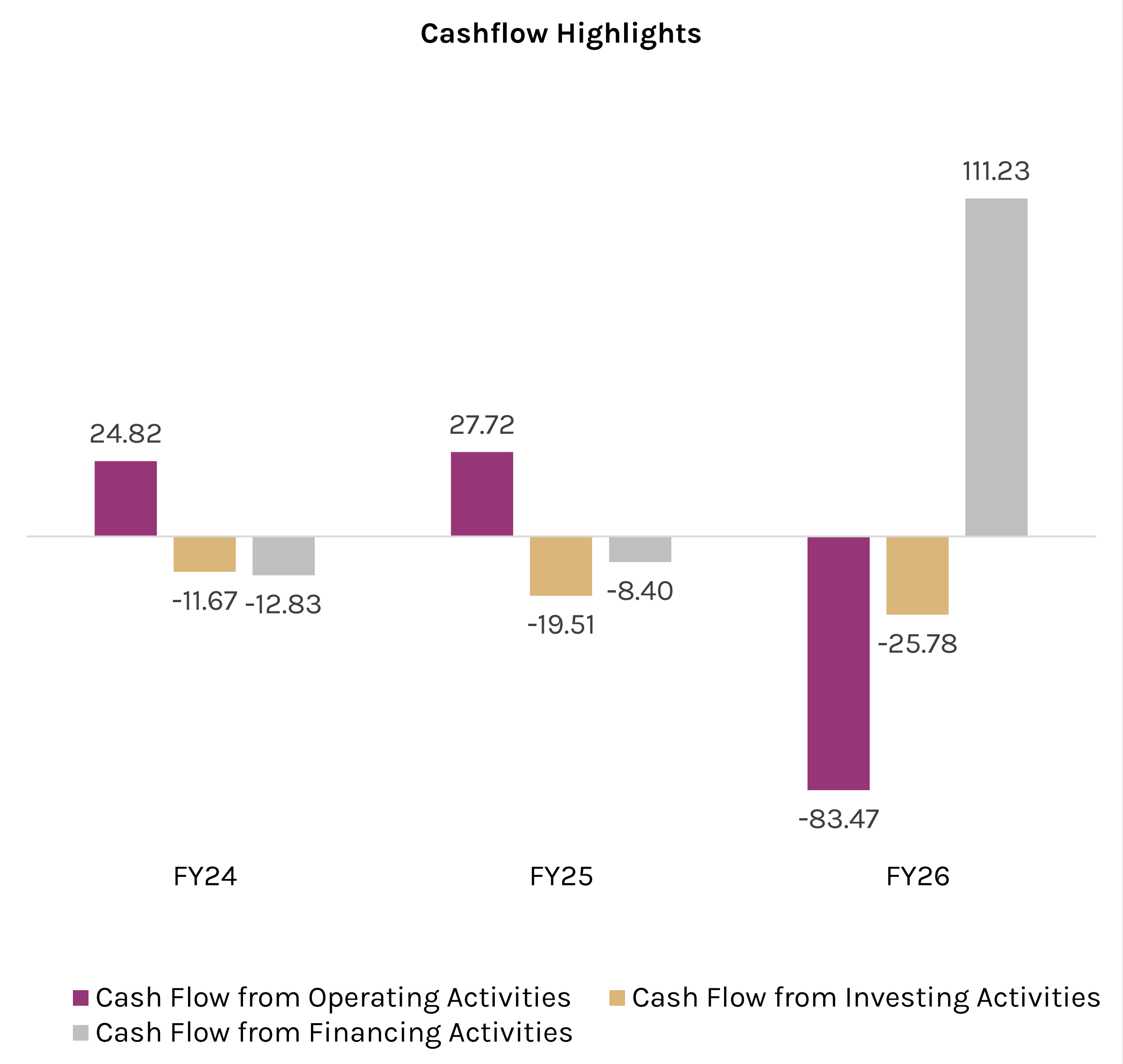


Profit & Loss Statement & Cashflow Highlights

(In ₹ Cr)

Particulars	FY24	FY25	FY26
Revenues	814.19	820.69	1,048.33
Other Income	3.52	5.30	10.97
Total Income	**817.71**	**825.99**	**1,059.29**
Raw Material Expenses	658.90	661.31	871.39
Employee Costs	27.18	31.71	38.00
Other Expenses	75.80	70.54	66.83
Total Expenditure	761.87	763.56	976.21
EBITDA	**55.84**	**62.43**	**83.08**
EBITDA Margin	6.83%	**7.56%**	**7.84%**
Finance Costs	15.19	16.38	12.30
Depreciation	10.04	11.73	18.36
PBT	**30.61**	**34.33**	**52.42**
Tax	8.08	9.05	13.37
PAT	**22.53**	**25.28**	**39.05**
PAT Margin	2.76%	**3.06%**	**3.69%**

(In ₹ Cr)



Balance Sheet

(In ₹ Cr)

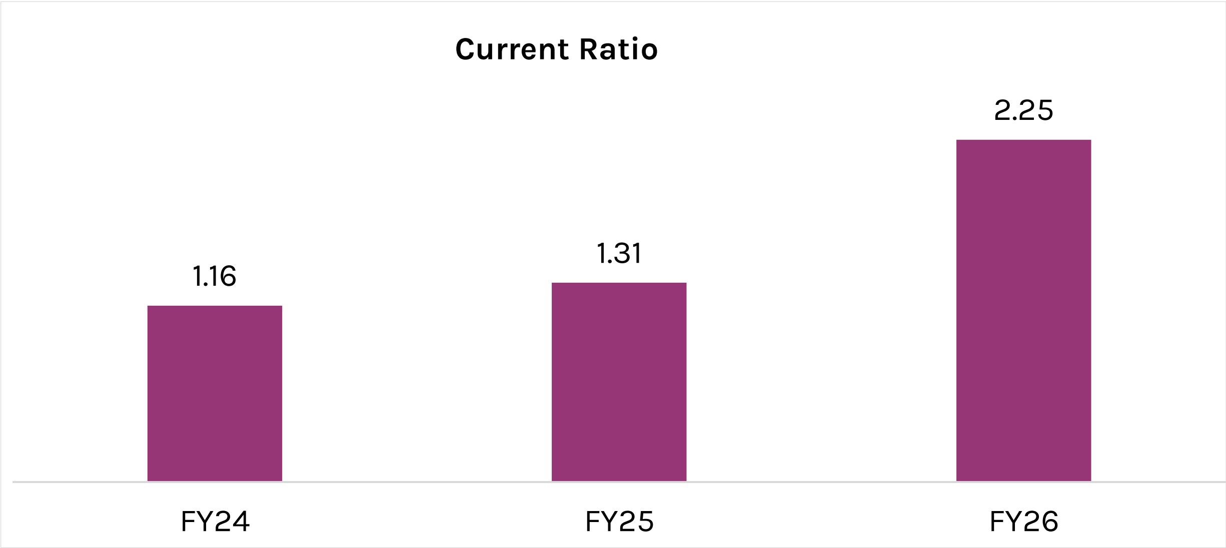
Equities & Liabilities	FY24	FY25	FY26
Equity	24.38	24.88	33.40
Reserves And Surplus	70.02	109.69	330.49
Total Equity	**94.40**	**134.57**	**363.89**
Non-Current Liabilities			
Non Current Borrowings	26.86	20.16	14.22
Lease Liabilities	1.02	0.92	29.56
Other Financial Liabilities	0.00	0.41	0.01
Long Term Provision	0.30	0.60	0.85
Total Non-Current Liabilities	**28.17**	**22.08**	**44.63**
Current Liabilities			
Current Borrowings	158.89	160.38	109.03
Lease Liabilities	0.89	1.09	10.68
Trade Payables	47.48	60.40	88.78
Current Tax Liabilities (Net)	2.12	2.89	0.16
Short Term Provisions	0.00	0.03	0.05
Other Current Liabilities	1.06	1.42	2.87
Total Current Liabilities	**210.44**	**226.21**	**211.58**
Total Equity & Liabilities	**333.02**	**382.86**	**620.10**

Note: Fixed Assets include PPE, Capital WIP, Right to use assets, Intangible assets

Assets	FY24	FY25	FY26
Non-Current Assets			
Fixed assets	64.71	64.96	109.03
Non Current Investments	0.00	0.00	0.00
Other Non Current Financial Assets	6.09	6.13	7.59
Deferred Tax Assets (Net)	2.16	2.47	2.78
Other Non Current Assets	15.35	13.28	25.57
Total Non-Current Assets	**88.31**	**86.84**	**144.97**
Current Assets			
Inventories	127.00	143.72	259.60
Trade receivables	96.56	124.64	161.95
Cash & Bank Balance	3.63	12.39	24.06
Other Current Financial Assets	6.01	3.58	5.56
Current Tax Assets (Net)	0.00	0.00	0.00
Other Current Assets	11.51	11.70	23.97
Total Current Assets	**244.71**	**296.02**	**475.13**
Total Assets	**333.02**	**382.86**	**620.10**

Key Ratios

(In Times)



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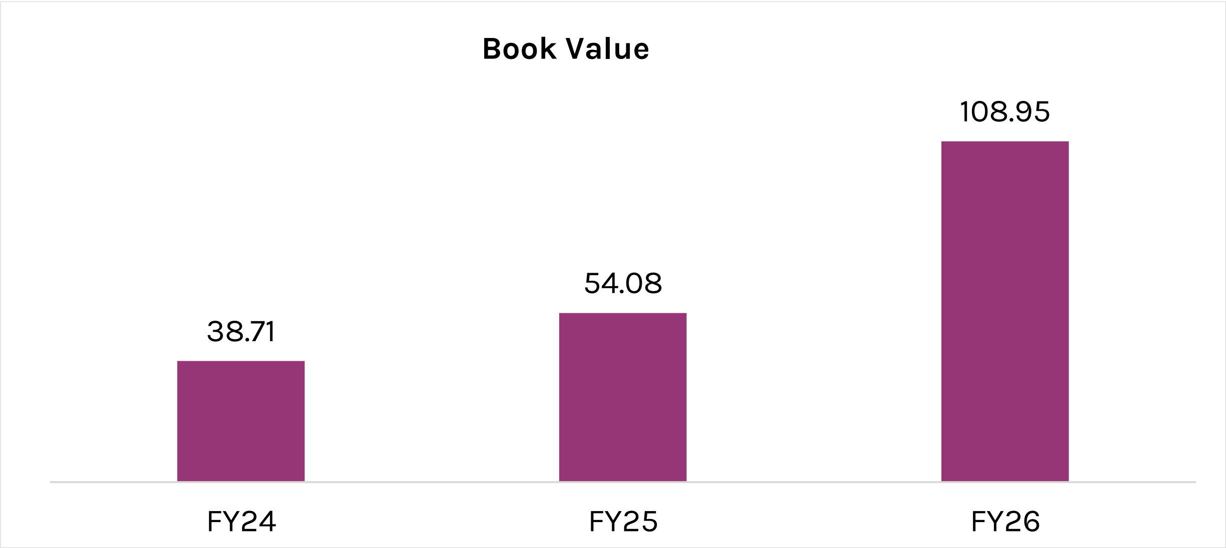

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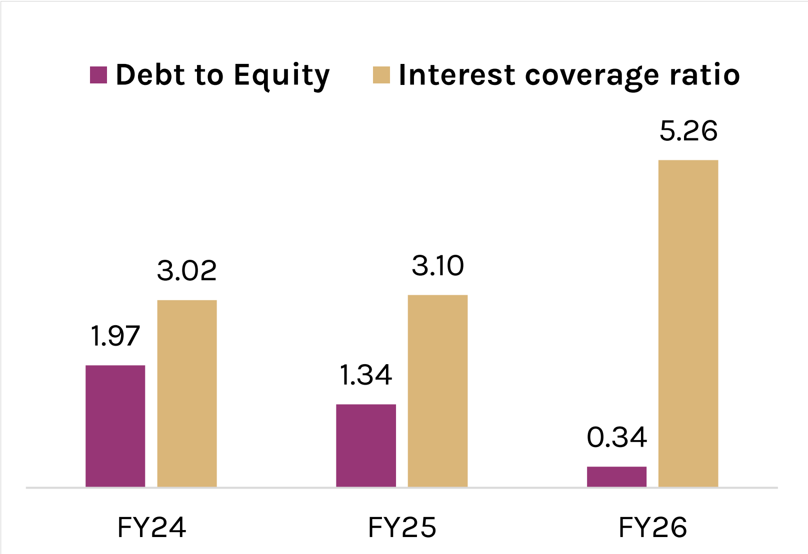

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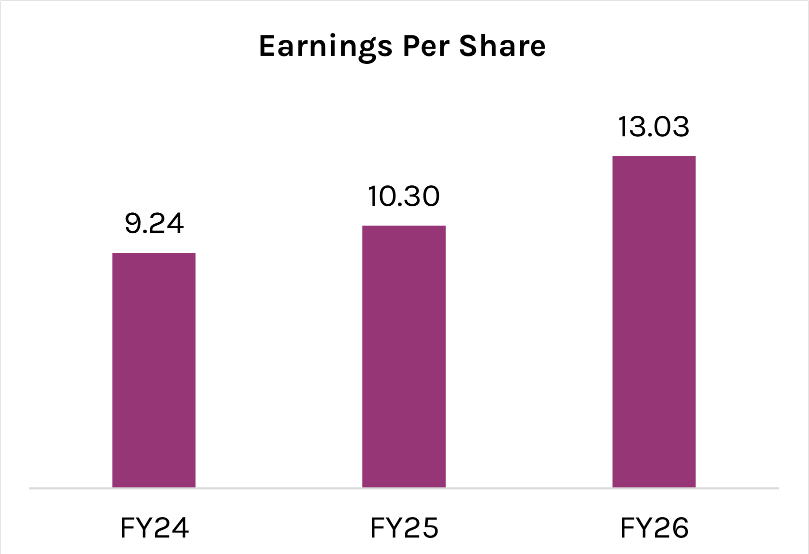

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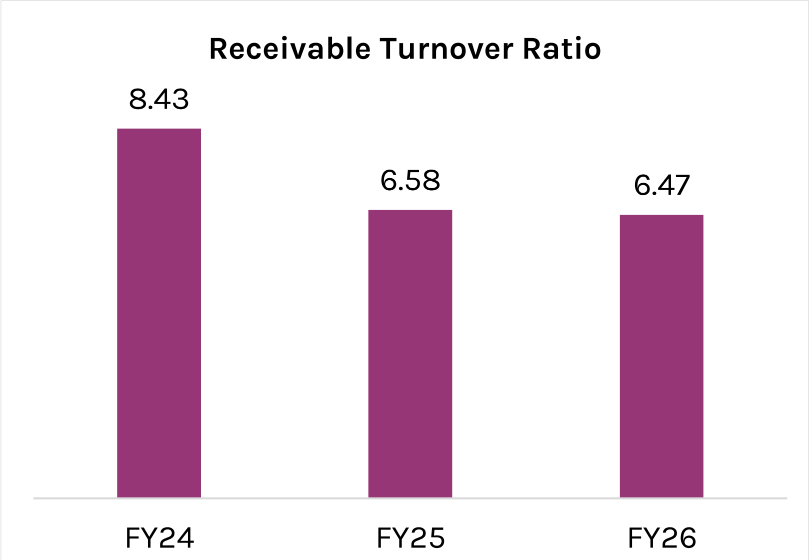
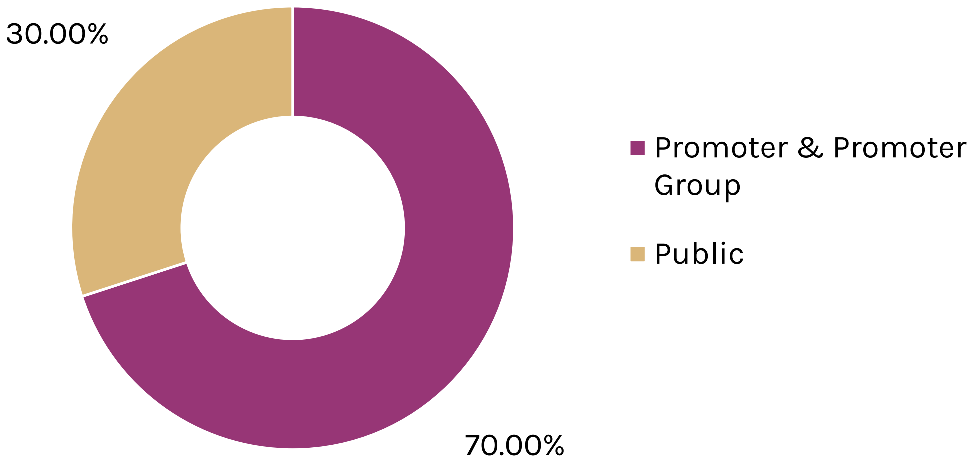


As On 24-08-2026

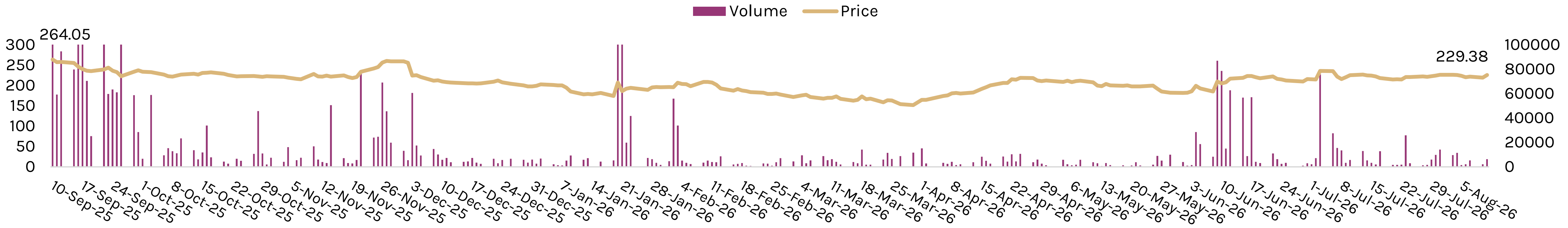
NSE (PATELRMART | INE01YQ01013) BSE (544487)	
Share Price (₹)	229.38
Market Capitalization (₹ Cr)	766.14
No. of Shares Outstanding	3,34,00,528
Face Value (₹)	10.00
52-week High-Low (₹)	305.00 - 150.25

As On 30-06-2026

Share Holding Pattern



Share Performnce From 26th August 2025 Till Date



Source: BSE

Proven Track Record of Growth

Expanded to **53 stores till date**, with **no store closures since inception**.
Strong revenue growth: Retail sales increased from **₹26,656 lakhs** in **FY23** to **₹42,911** lakhs with 50 stores in **FY26**.

Strong Presence with Expansion Potential

Leadership in **MMR suburban markets** with **2,29,158 sq. ft. retail space**. Cluster-based strategy ensures **efficient supply chain and scalability**; poised to expand into new geographies.

Diversified & Integrated Business Model

Balanced revenue mix: **Retail (~41%) & Manufacturing & Processing (59%)**. Integrated manufacturing facilities in **Ambernath & Kutch** strengthen supply chain and exports.

Growing Private Labels

Portfolio of **Patel Fresh, Indian Chaska, Blue Nation, Patel Essentials**. Contributed **~17.50% of retail sales in FY26**, targeted to reach **22%+ in medium term**, driving margin expansion.

Export Growth Story

Presence in **35+ countries**, leveraging in-house brands and third-party trading. Opportunity to capture global demand in **spices, staples, and processed foods**.

Omni-Channel Edge

Mobile app with **50,000+ downloads** integrates offline + online, enhancing customer stickiness. Future growth through digital-led convenience retailing.

Well-Positioned Post IPO

Listed on **BSE & NSE (Aug 2025)** with IPO proceeds earmarked for **debt reduction and working capital**. Strengthened balance sheet supports **next phase of growth and expansion**.

Thank You

PATEL RETAIL LIMITED
TRUST & TOGETHERNESS

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