PARAMOUNT
WIRES & CABLES

INVESTOR PRESENTATION Q1 FY27

Powering the Next Phase of Growth

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"We have started FY27 on a strong note, with healthy growth across both revenue and profitability compared with the corresponding period last year. The performance reflects sustained demand across our key business segments, coupled with improved operating efficiencies and disciplined executions.

We continue to see encouraging opportunities across the power sector, especially transmission & distribution, data centers, renewables and infrastructure sectors, while our specialized cable portfolio and international business provide additional avenues for growth. Our focus remains on strengthening our product capabilities and expanding our presence across domestic and international markets.

With a healthy business pipeline and supportive underlying demand, we remain confident about maintaining this momentum through the year and creating sustainable, long-term value for our stakeholders."

SANJAY AGGARWAL

Chairman & CEO

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PARAMOUNT WIRES & CABLES

Paramount at a Glance

01

PARAMOUNT WIRES & CABLES

35.4%
4-Year Revenue CAGR

48.5%
4-Year EBITDA CAGR

64.6%
4-Year PAT CAGR

₹ 583 Cr
Order book
31 Mar 2026

29,664
Metal throughput
MTPA | FY26

35+
Presence across Export Geographies
8 US distributors

2 (+1)
Manufacturing Plants (3rd under construction)

Largest Indian LV Cable Exporter to the U.S. in CY2025

950+
Institutional Clients

Our Value Chain

Input

Sourcing raw materials

Copper & Aluminum from domestic vendors

Research

Product Development & Innovation

Manufacturing process

2 production facilities in Rajasthan & Haryana

Manufacturing Process

Copper/ Aluminum wire

Bunching/ Stranding

Core insulation

Laying of cores

Taping & braiding of co-axial/shielding cables

Outer sheathing of cables

Final testing/High Voltage Test etc

Dispatch

Market

NTPC

LARSEN & TOUBRO

TATA PROJECTS

adani

POWERGRID

STERLING & WILSON

End-To-End Capabilities

Strategic Sourcing

- Quality raw materials
- Long term supplier relationships
- Stringent incoming quality checks

Integrated Manufacturing

- Automated & technology-driven production line
- Greenfield EHV facility under construction (Narmadapuram, M.P)

Quality & Testing

- In house testing at every stage of production
- High voltage & routine testing
- Global certification UL, BIS, ROSO, ISO

Distribution Network

- 950+ Institutional Clients
- 250+ Channel Partners
- Pan-India distribution presence
- 35+ Export Geographies

End Markets Served

- Power Transmission & Distribution
- Railway & Metro
- Telecom
- Renewable Energy
- Industrial, Defense, EPC Projects
- Data Centers

Seven Decades of Capability Building

PARAMOUNT WIRES & CABLES

1955
Established Paramount; built a trusted brand in house wires & cables.

1976
Launched PVC Telecom Cables for the Department of Telecommunications.

1985
Pioneered Axle Counter Cables for Indian Railways.

1996
Commissioned PIJF Cable manufacturing facility at Dharuhera.

1999
Commissioned Optical Fibre Cable manufacturing facility.

2005
Expanded into HT & LT Power Cables.

2008
Launched India's first Lead-Free House Wires.

2012
Entered Fire Survival Cables with BASEC & LPCB approvals.

2016
Entered Solar Cables, strengthening renewable energy portfolio.

2017
Expanded into EPC & Turnkey Project Solutions.

2019
Executed Submarine Cable Repair Project.

2020
Accelerated focus on export markets.

2023
Exports contributed ~50% of revenue.

2026
Crossed ₹1,900 Cr revenue; acquired Narmadapuram land for Greenfield EHV expansion.

PARAMOUNT WIRES & CABLES

35+ geographies; strong US market presence and approvals

Export credibility

950+ institutional clients with deep government / infrastructure exposure

Customer access

Product breadth

Power, railways, telecom, renewables, domestic wires and EPC/turnkey

70+ years of domain experience across critical cable applications

Heritage

Capacity optionality

Narmadapuram opens the next leg in EHV Cables, Specialized Transmission Conductors, E-Beam, and other Specialized Cables

Paramount combines a broad application base with the ability to move up the value chain as infrastructure spending accelerates.

Wire & Cables Sector at a Glance

02

PARAMOUNT WIRES & CABLES

$240bn → $279bn

2026 | **3.8% CAGR** | 2030

Global W&C Market Forecast

$23.1bn → $35.6bn

2026 | **9.0% CAGR** | 2031

India W&C Market Forecast

900 GW

India FY2032 Projection

Installed Power Capacity

KEY GROWTH DRIVERS

POWER INFRASTRUCTURE

- Expansion of transmission & distribution network
- Rising electricity demand
- Smart grid investments

RENEWABLE ENERGY

- 500 GW RE target by FY30
- Growth in solar & wind installations
- Demand for specialty cables

RAILWAYS & METRO

- 100% railway electrification
- Record capex & modernization
- Metro expansion across major cities

INFRASTRUCTURE & CONSTRUCTION

- Smart Cities Mission
- Housing for All
- Commercial & residential construction boom

DIGITAL INFRASTRUCTURE

- Data centre capacity expansion
- 5G rollout
- BharatNet expansion

EXPORT OPPORTUNITIES

- China+1 sourcing strategy
- Growing US wire & cable demand
- Increasing acceptance of Indian manufacturers

India's wires & cables industry is entering a multi-year growth phase supported by infrastructure investments, renewable energy, digitalization and export opportunities.

Source(s): Mordor Intelligence, National Electricity Plan 2032, IEA – Electricity 2026, Grand View Research

03 Operating Scale

Diversified Product Portfolio serving Mission-Critical Applications

PARAMOUNT WIRES & CABLES

POWER
- LT / HT
- Control
- Cable UL Certified
- Instrumentation

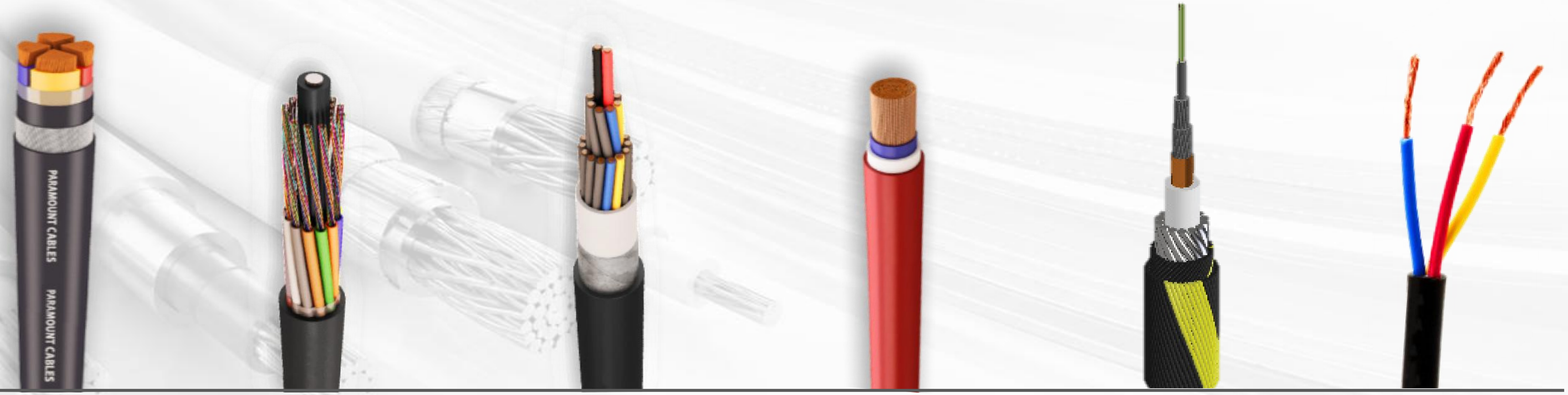
TELECOM
- Optical Fibre
- FTTH
- Jelly-Filled

RAILWAYS
- Signalling
- Axle Counter
- Power

DOMESTIC
- Building wires
- Submersible
- LAN
- Coaxial

EPC/TURNKEY
- HTLS & OPGW
- Submarine Cable Laying & Repair

SPECIALISED
- HTLS Conductors
- MVCC
- PV Solar
- Fire Survival
- EV Charging



25+ product lines | 2,500+ SKUs | engineered for domestic and global standards

Manufacturing Depth Today; Capacity Expansion for Tomorrow

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Existing

Dharuhera

Haryana

Established base

Near-optimal utilization

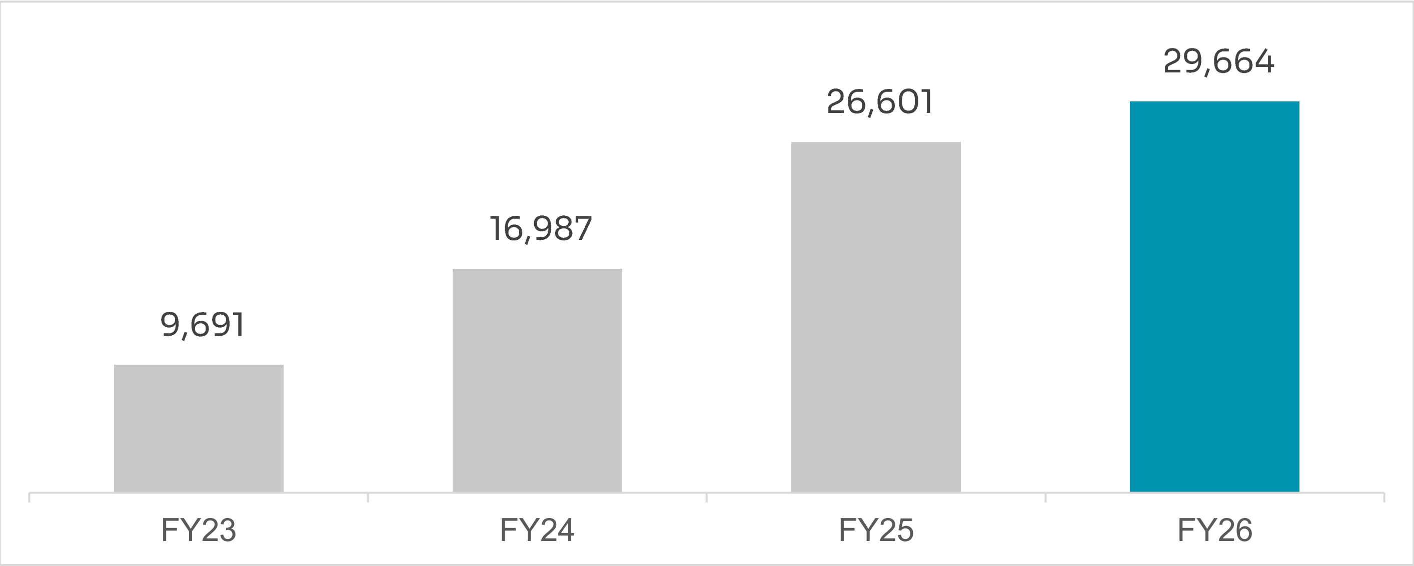
Khushkhera

Rajasthan

Established base

Near-optimal utilization

Metal throughput trajectory (MTPA)



Upcoming

Narmadapuram

Madhya Pradesh

31 acres | ₹ 300 Cr Investment

Partial commissioning Q1 FY28

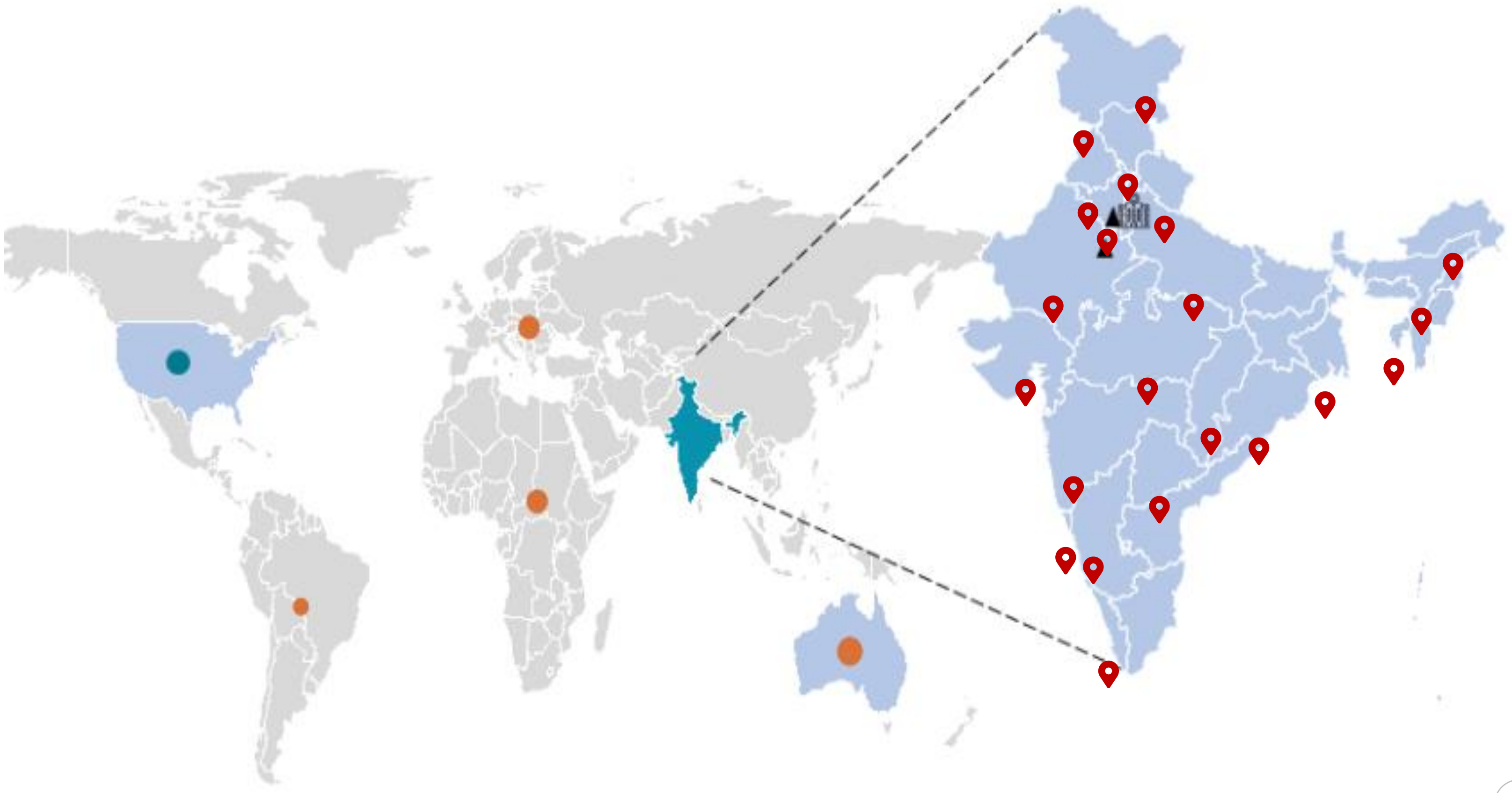
EHV cables up to **132 kV**

Targeted Turnover

FY28 ₹ 500 Cr → **FY29** ₹ 1,200 Cr

Domestic Platform with a Growing Global Footprint

PARAMOUNT WIRES & CABLES



- **Delhi (INDIA)** Head Office
- **USA** Largest Export Market
- **Growth Opportunity**
- **Manufacturing Plant** Khushkhera, (Rajasthan) & Dharuhera, (Haryana)

Pan India Distribution

Rajasthan, Gujarat, Delhi, Uttar Pradesh, Madhya Pradesh, Jammu and Kashmir, Haryana, Maharashtra, Jharkhand, Bihar, Andhra Pradesh, Tamil Nadu, Telangana, West Bengal, Punjab, Chhattisgarh, Karnataka, Tripura, Odisha, Kerala, Himachal Pradesh, Uttarakhand, Assam, Arunachal Pradesh, Dadra & Nagar Haveli, Chandigarh, Ladakh, and Goa.

Replicating similar success story as USA on back of superior product quality in other geographies.

DOMESTIC

950+ Institutional clients	250+ Channel partners
600+ Retail outlets	10,000+ Electricians

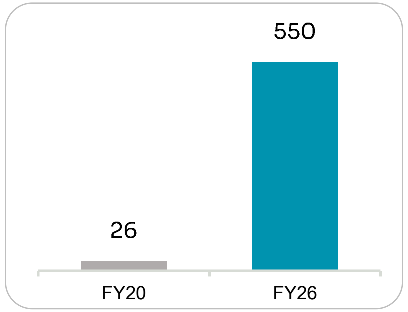
GLOBAL

35+ Presence across export geographies

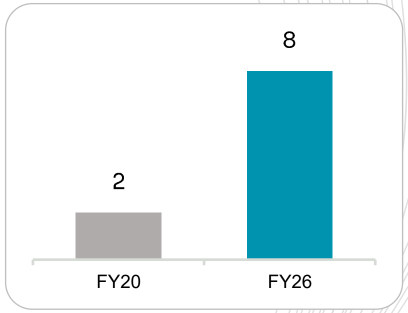
USA	UK / Europe
Middle East	Africa / South Asia

USA remains the largest export market, supported by approvals and 8 distributors.

Export (₹ Cr)

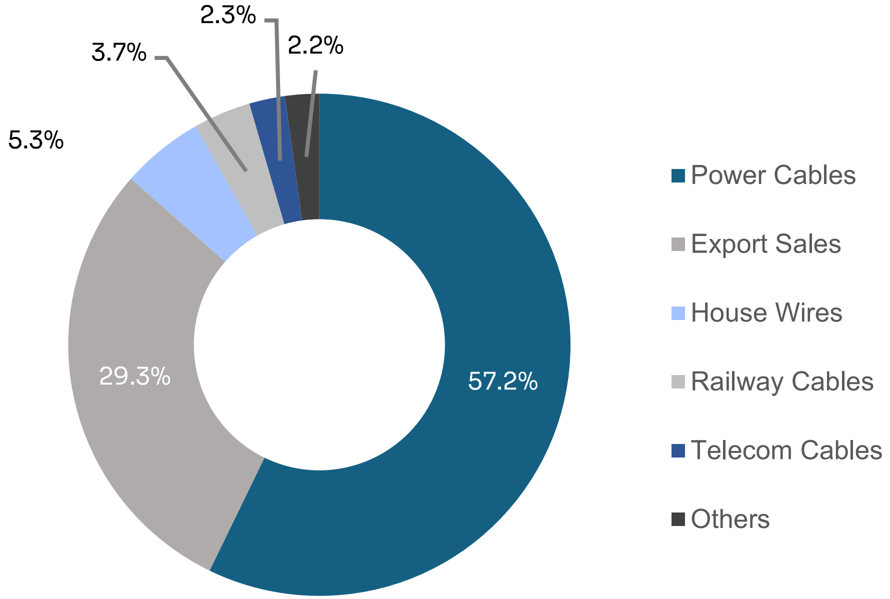


No. of Distributors in USA

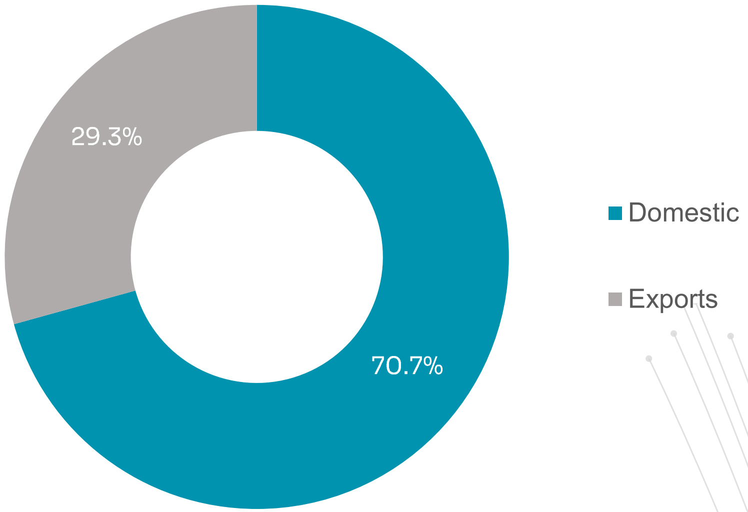


Revenue Mix

01 SEGMENT MIX Q1FY27



02 DOMESTIC/EXPORT MIX Q1FY27



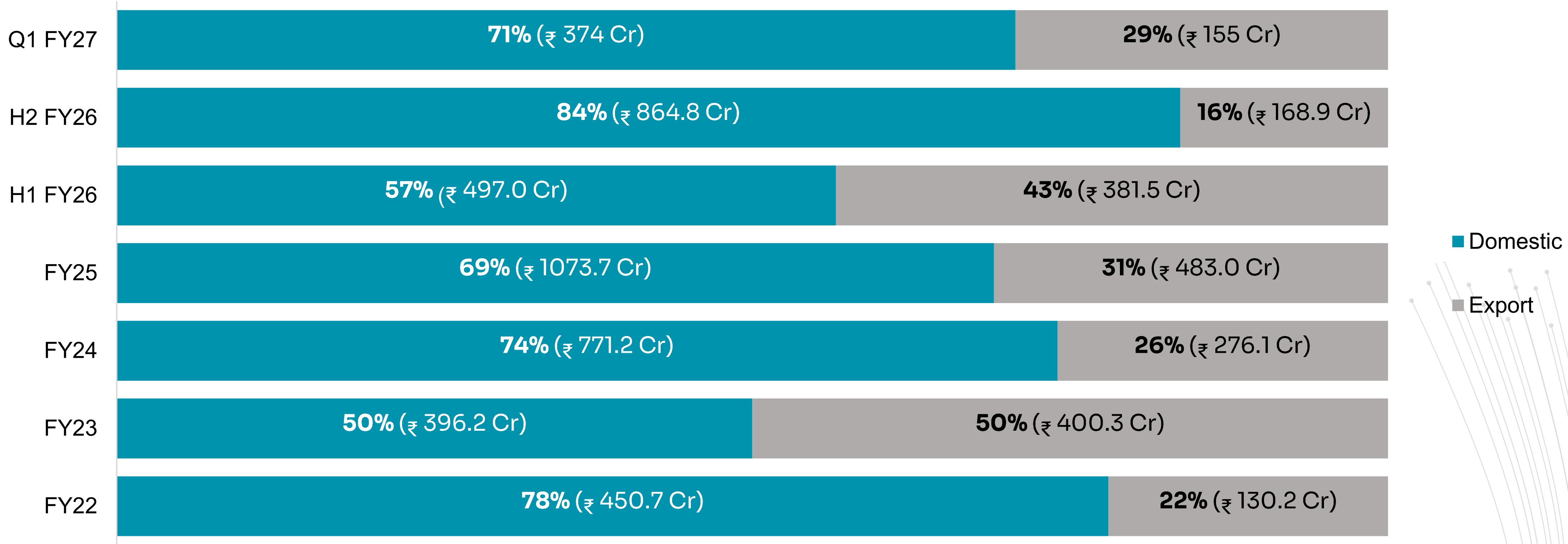
Segment	FY26 Revenue	FY25 Revenue	YoY	Highlights
US (Exports)	₹ 550 Cr	₹ 483 Cr	+13.9%	Largest LV (up to 600V) exporter from India to US in CY2025; 8 active distributors (FY22: 2); zero rejections over 6 years
India Institutional + Govt.	₹ 1183 Cr	₹ 912 Cr	+29.7%	B2B Institutional +37.3% to ₹ 1001 Cr (power-cable led); B2G stable at ₹ 182 Cr (10% of sales)
India B2C	₹ 179 Cr	₹ 162 Cr	+10.6%	250+ channel partners, 600+ retail outlets, 10,000+ registered electricians via Paramount Parivar

Export Flexibility through Market Cycles

PARAMOUNT WIRES & CABLES

REVENUE MIX - DOMESTIC/EXPORT

Strategic flexibility to flex channels based on market conditions: a durable structural advantage.



FY22
Domestic-anchored (78%); US exports nascent (22%)

FY23
Export breakthrough: 50/50 mix; US distributor expansion

FY24
USA de-stocking year, demand down; re-balancing to domestic (74%)

FY25
Exports recover to 31% as USA regains traction; 8 active US distributors

H1 FY26
High export mix (43%) — strong pre-tariff US demand

H2 FY26
Sharp domestic pivot (84%) following Aug 2025 US tariff shock

Q1 FY27
Exports regain traction as tariff uncertainty eases; increases to 29%

Domestic Power Orders anchor the near-term opportunity

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₹ 615 Cr

Total order book

30th June 2026

₹ 518 Cr

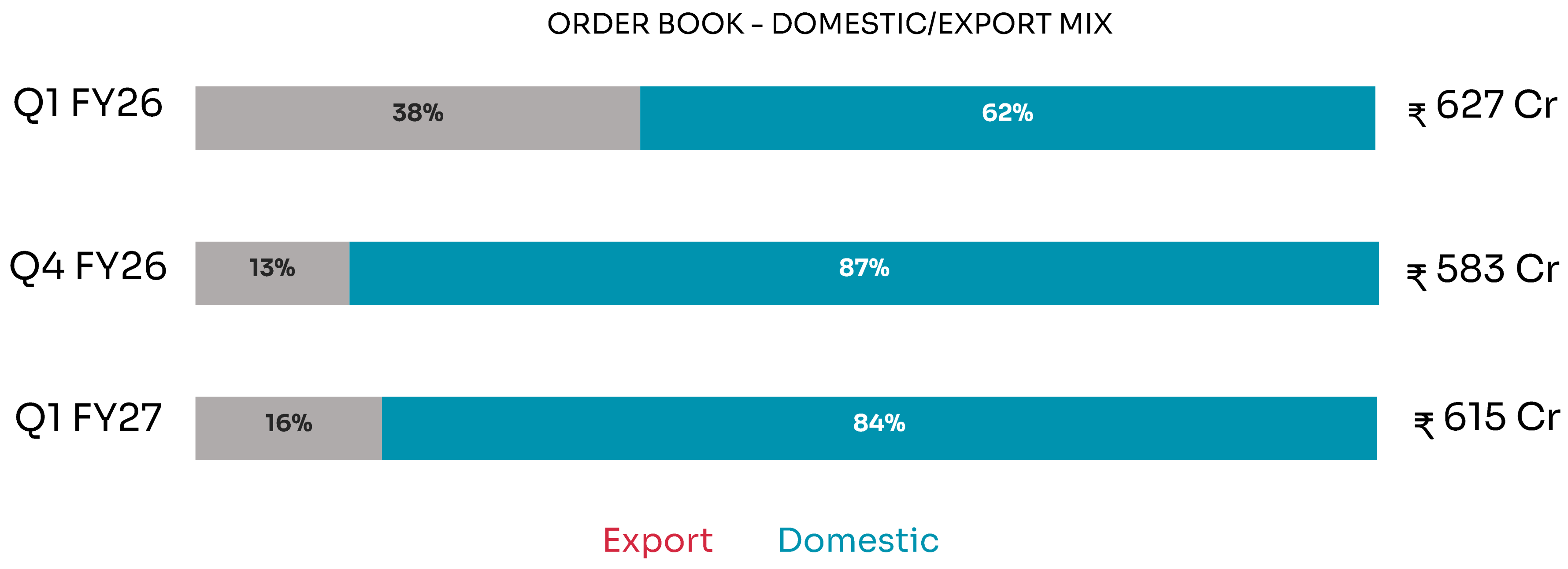
Domestic orders

84% of total orders

₹ 455 Cr

Power orders

+74% of total orders



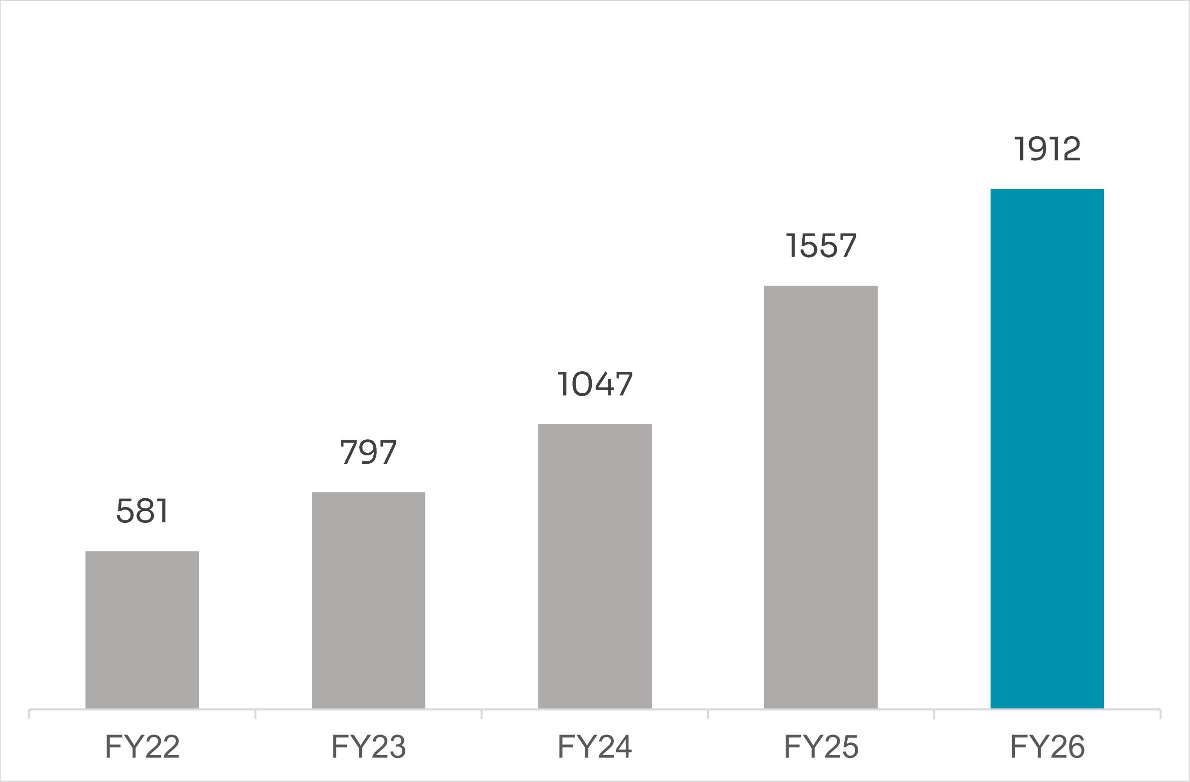
Margin discipline - No firm-price orders beyond 3 months to protect against copper / aluminium volatility

04 Financial Performance

A High-Growth Trajectory

PARAMOUNT WIRES & CABLES

Revenue Trajectory | ₹ Cr



4-year Revenue CAGR: 34.7% | FY26 Growth: 22.8%

FY26 Snapshot

Revenue	₹ 1,912 Cr
EBITDA	₹ 118 Cr
PAT	₹ 60 Cr
Net worth	₹ 778 Cr
D/E	0.15x

FY26: tariff disruption + one-time items weighed on margins

Q1 FY27 Performance Update

PARAMOUNT WIRES & CABLES

₹ 529.4 Cr

Revenue from Operations

YoY 17.4%

₹ 34.7 Cr

Operating Profit

Margin 6.6%

₹ 19.7 Cr

PAT

Margin 3.7%

₹ 615 Cr

Order book

as of 30 Jun 2026

₹ 0.64

Diluted EPS (Rs.)

₹ 894 Cr

Networth

21.5% YoY

0.15x

Debt / Equity

(FY22: 0.87x)

96

Working Capital Days

vs 101 days in Q4 FY26

PARAMOUNT WIRES & CABLES

₹ Cr

Particulars	Q1 FY27	Q4 FY26	QoQ	Q1 FY26	YoY
Revenue from Operations	529.4	573.3	(7.7%)	450.9	17.4%
Other Income	3.1	8.9	(65.4%)	18.0	(82.8%)
Total Income	532.5	582.2	(8.5%)	468.9	13.6%
Operating Profit	34.7	29.9	16.3%	15.2	129.2%
Operating Margin %	6.6%	5.2%	136 bps	3.4%	320 bps
EBITDA (incl. OI)	37.8	38.8	(2.5%)	33.2	14.1%
EBITDA Margin %	7.1%	6.7%	44 bps	7.1%	3 bps
Depreciation	4.4	3.8	16.3%	3.5	25.5%
Finance Cost	6.9	7.5	(8.7%)	4.0	73.7%
PBT	26.5	27.5	(3.4%)	25.7	3.3 %
PAT	19.7	20.5	(4.0%)	19.0	3.7%
EPS (Rs.)	0.6	0.7	(4.5%)	0.6	3.7%

Performance Trajectory – 5 Year Financial Highlights

PARAMOUNT WIRES & CABLES

₹ Cr

Particulars	FY22	FY23	FY24	FY25	FY26
Total Sales	581	797	1,047	1,557	1,912
Total Revenue (incl. OI)	585	813	1,056	1,570	1,964
Operating Margin*	20.4	48	87	121	65.7
Operating Margin %	3.5%	6.0%	8.3%	7.7%	3.4%
EBITDA (incl. OI)	24.2	64.2	96	133	118
EBITDA %	4.1%	7.9%	9.1%	8.5%	6.0%
PAT	8.2	47.8	85.4	86.7	60.2
PAT %	1.4%	5.9%	8.1%	5.5%	3.1%
Net Worth	202	295	626	717	778
Debt / Equity	0.87	0.54	0.16	0.04	0.15

PARAMOUNT WIRES & CABLES

₹ Cr

Equity & Liabilities	FY26	FY25
Equity Share Capital	61	61
Other Equity	717	656
Total Shareholders' Funds	778	717
Long-Term Borrowings	2	2
Lease + Provisions + DTL	13	11
Total Non-Current Liabilities	15	13
Short-Term Borrowings	114	22
Trade Payables	197	136
Other Current Liabilities	25	16
Total Current Liabilities	336	173
Total Equity & Liabilities	1129	903

Assets	FY26	FY25
Property, Plant & Equipment	228	185
Right of Use + Other Non-CA	89	93
Total Non-Current Assets	317	278
Inventories	285	302
Trade Receivables	413	201
Cash & Bank Balances	33	39
Other Current Assets	80	83
Total Current Assets	812	625
Total Assets	1129	903

FY27 Outlook

05

FY27 Roadmap that Defines the Next Phase of Growth

PARAMOUNT WIRES & CABLES

01

Strengthen domestic leadership

Deepen participation in power transmission, renewables, railways, infrastructure and data centres.

02

Rebuild exports

Leverage US presence while broadening international diversification.

03

Restore profitability

Move toward pre-tariff margins as export markets normalize.

04

Advance Narmadapuram

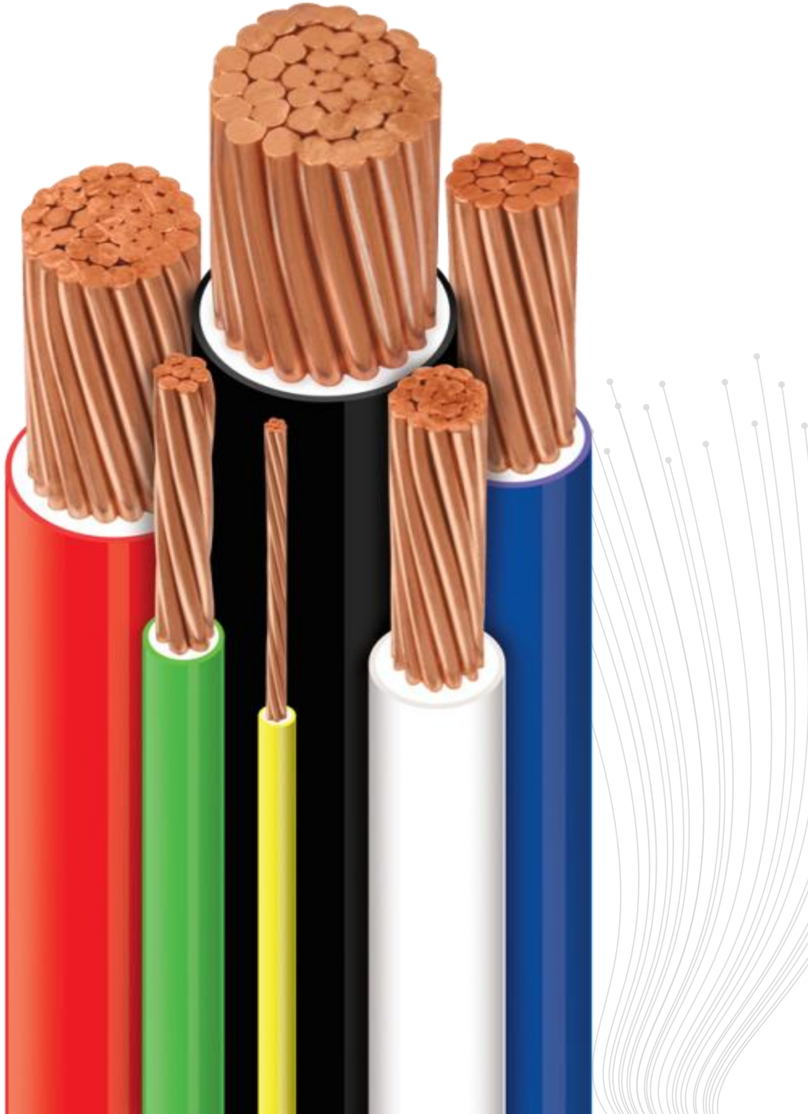
Progress toward Q1 FY28 commissioning of EHV cables, specialized conductors and E-Beam.

05

Increase value-added mix

Expand specialized conductors, higher-voltage cables and turnkey solutions.

Medium-term ambition: ₹5,000 crore revenue over five years



06

Annexures

Experienced Leadership

SANJAY AGGARWAL
Chairman & CEO

Mr. Sanjay Aggarwal has been instrumental in shaping the Company's growth journey, transforming it from a small-scale industrial unit into one of India's leading cable manufacturers. Having joined the Company immediately after graduation, he has played an integral role in its evolution and has been a driving force behind its growth and success over the years.

SANDEEP AGGARWAL
Managing Director

Mr. Sandeep Aggarwal provides strategic vision and leadership across the Company's growth, diversification and operations. Having joined the Company immediately after completing his graduation in 1983, he has played an integral role in its evolution, contributing to its transformation from a small-scale industrial unit into one of India's leading cable manufacturers.

SHAMBHU KUMAR AGARWAL
Chief Financial Officer

Mr. Shambhu Agarwal brings expertise in financial planning, budgeting, reporting and corporate restructuring, with a strong track record in developing and implementing robust financial controls and processes across diverse organizations.

MANMEET SINGH ANAND
Business Development Head

Mr. Manmeet Singh Anand Brings over two decades of experience in business development and marketing of wires and cables, with extensive knowledge of the Indian and international cable markets. Brings strong expertise in negotiation, sales management and driving business development across global markets.

D.S. MUCHHAL
President, Operations – Dharuhera

Mr. D.S. Muchhal brings over four decades of experience in product development, operational efficiency, cost-effective systems and administration. A Bachelor of Engineering in Mechanical Engineering and Diploma in Industrial and Business Management, he has been with the Company since 1997, strengthening operations and driving process efficiencies.

PUNAWASI PRASAD PAL
Vice President – Khushkhera

Mr. Punawasi Prasad Pal brings over three decades of experience in product development, operational efficiency, cost-effective systems and administration. A Bachelor of Technology from JRN Rajasthan Vidyapeeth University, he has been associated with the Company since 1999, contributing to the development of efficient operations and cost-effective systems.

Long-standing Relationships & Key Certifications

PARAMOUNT
WIRES & CABLES

Marquee Institutional Clients (950+ Institutional Clients across sectors)

एनटीपीसी NTPC
पावरग्रिड
बी एच ई एल BHEL
LARSEN & TOUBRO
adani Power
TATA STEEL
JSW
इंडियनऑयल
STERLING & WILSON
UltraTech CEMENT
Godrej
JKcement

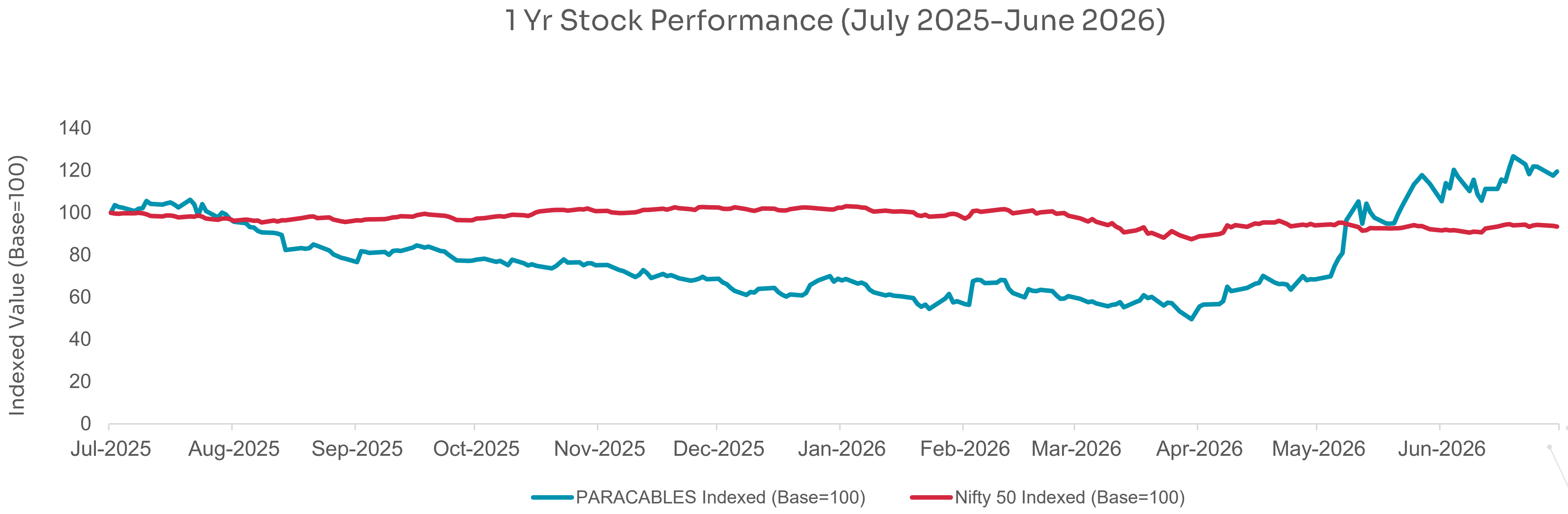
Key Certifications & Standards

ISO 9001:2015 14001:2015
UL CERTIFIED
LOSS PREVENTION CERTIFICATION BOARD LPCB
CPR I
CE
IS : 694

Awards & Recognition

- National Entrepreneurship Award 1984, GOI
- Udyog Ratna Award 2019 (Institute of Economic Studies)
- Corporate Excellence Award 2010 (Amity University)
- Niryat Shree Award 2010 (FIEO)
- Star Performer Award 2006, 2008, 2011-15 (EEPC India)

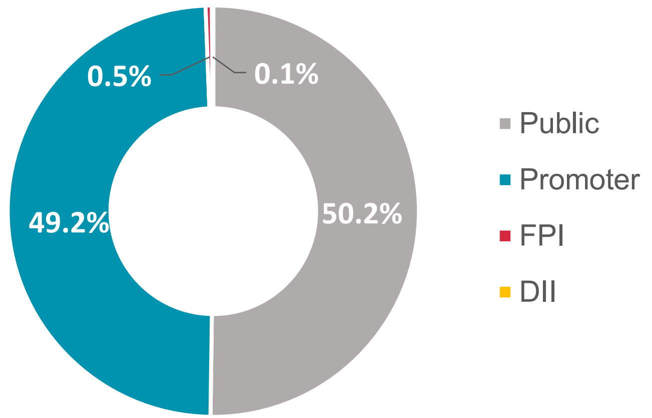
Stock Performance & Shareholding

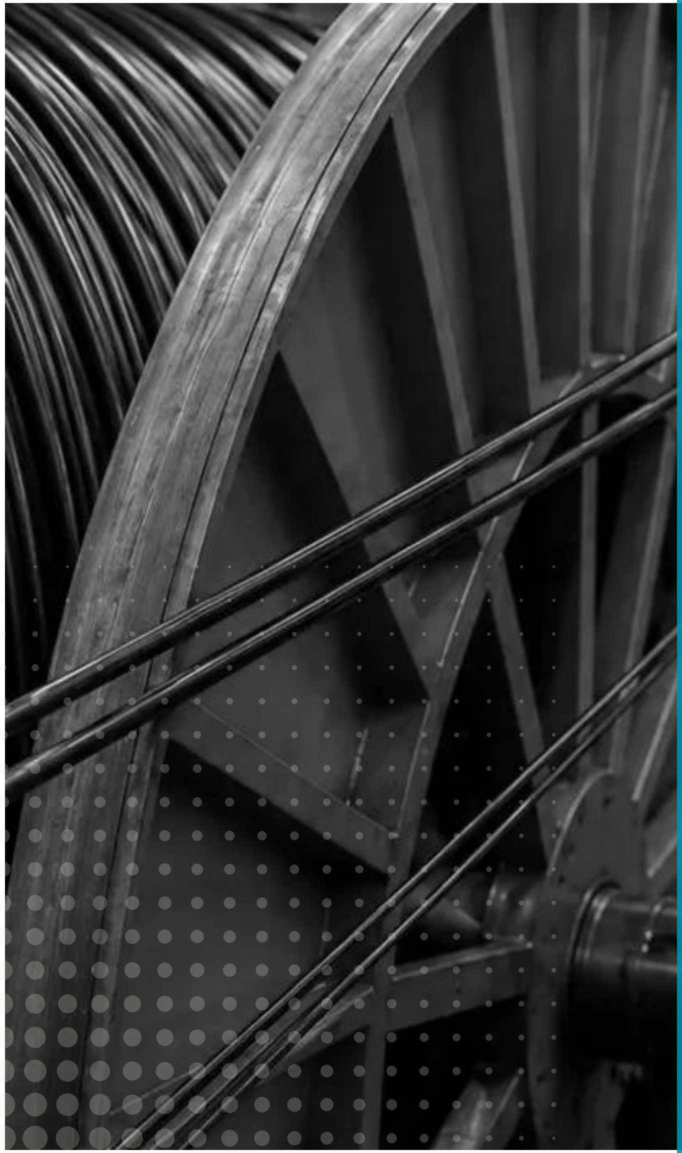


Market Data as on 30th June 2026

Particulars	INR
52 Week H/L	75.4 / 28.4
Market Capitalization (Cr)	2,103
Shares o/s	30,52,09,814

Shareholding Pattern (as of June 2026)





THANK YOU

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