November 16, 2026

The Manager (Listing),
National Stock Exchange of India Limited,
Exchange Plaza, Plot No. C/1, G Block,
Bandra-Kurla Complex, Bandra (East),
Mumbai – 400 051
Symbol: **PATILAUTOM**

Sub: Intimation under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations") – Transcript of Earnings Conference Call

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI Listing Regulations, please find attached herewith Transcript in connection with Earnings Conference Call for investors held on November 12, 2026 at 04:30 p.m. (IST) to discuss the unaudited Standalone and Consolidated Financial Results of the Company for the half year ended September 30, 2026.

The above information is also available on the website of the Company i.e., www.patilautomation.com

Kindly take the same on records.

Thanking You,

Yours faithfully,

For Patil Automation Limited
(Formerly known as Patil Automation Private Limited)
VISHAKHA ANKIT PATHAK
Digitally signed by VISHAKHA ANKIT PATHAK
Date: 2026.11.16 15:06:47 +05'30'
Vishakha Pathak
Company Secretary & Compliance officer
Membership No.: A59436

Encl: As above

"Patil Automation Limited

H1 FY27 Results Conference Call"

November 12, 2026

MANAGEMENT: **MR. MANOJ PATIL – CHAIRMAN AND MANAGING DIRECTOR – PATIL AUTOMATION LIMITED**
MS. PIYUSHA PATIL – DIRECTOR (GROWTH) – PATIL AUTOMATION LIMITED
MR. MANOJ AGARWAL – FINANCE CONTROLLER – PATIL AUTOMATION LIMITED
MRS. VISHAKHA PATNAIK – COMPANY SECRETARY AND COMPLIANCE OFFICER – PATIL AUTOMATION LIMITED

MODERATOR: **MS. SAKHI PANJIYARA – KIRIN ADVISORS PRIVATE LIMITED**

Moderator: Ladies and gentlemen, good day and welcome to the H1 FY27 Results Conference Call of Patil Automation Limited hosted by Kirin Advisors Private Limited. This conference call may contain forward-looking statements about the company which are based on the beliefs, opinions and expectations of the company as on the date of this call. These statements are not the guarantees of future performance and involve risks and uncertainties that are difficult to predict.

As a reminder, all participant lines will be in the listen-only mode and there will be an opportunity for you to ask questions after the presentation concludes. Should you need assistance during the conference call, please signal an operator by pressing star then zero on your touchtone phone. Please note that this conference is being recorded. I now hand the conference over to Sakhi Panjiyara from Kirin Advisors. Thank you and over to you.

Sakhi Panjiyara: Good evening, everyone. On behalf of Kirin Advisors, I welcome you all to the H1 FY27 Earnings Conference Call of Patil Automation Limited. From the management team, we have today Mr. Manoj Patil, Chairman and Managing Director, Ms. Piyusha Patil, Director of Growth, Mr. Manoj Agarwal, Finance Controller and Mrs. Vishakha Pathak, Company Secretary and Compliance Officer. Now I hand over the call to Ms. Piyusha Patil for opening remarks. Over to you, Piyusha.

Piyusha Patil: A very good evening, everyone and thank you for joining us today. On behalf of the management team, I would like to welcome you all, investors, analysts and partners to Patil Automation Earnings call for the first half of FY27. Patil Automation's foundation has been welding and assembly lines for the automotive industry.

Over the last few years, we have been steadily building on that base and in the first half of FY27 shows this progress more clearly. We are serving a wider set of industries. Our group companies are adding new capabilities and the capacity and capital we have put in place gives us more room to grow.

Automotive continues to be the core of our business and a source of steady demand. During the half, many of our customers continue to come back to us as they expanded capacity and launched new models. This repeat business gives us a stable foundation as we grow in other areas.

Building on this foundation, our work in other sectors is also gaining momentum. Defense has been an important area for us. We added more than five new defense clients during the half and executed projects automating the production lines of artillery shells. Across the EV, automotive and defense sectors, we onboarded more than 10 new clients overall in the first half of FY27.

We are also seeing keen interest in battery and energy storage, a segment we have recently entered and our participation at the Battery Show India in October has generated several leads that we are now pursuing. Entering new sectors calls for new capabilities and this is where our group companies play an important role.

During the half, we increased our stake in MiiRobotics to 70% strengthening capability in robotics, defense automation and machine vision. Pentaco Automation adds assembly and inspection expertise while PAL Green Energy takes us into solar trackers, module assembly lines and best automation. Together, they allow us to offer customers a wider range of solutions from one platform.

To support this growth, we have put the required capacity and capital in one place. A new facility at Faridabad has been commissioned, bringing us closer to customers in Northern India and together with our three plants at Chakan, it gives us room to execute more work. We have also recently completed a preferential issue which strengthens our balance sheet as we take on larger projects.

While this is in place, we are now using our capacity well, choosing projects more carefully on margin timelines and payment terms and gradually increasing the size of our projects that we undertake. Coming to our financial performance, on a standalone basis, total income for H1 FY27 grew by around 41% year-on-year to about INR104 crores.

EBITDA grew about 39% year-on-year to about INR18 crores with EBITDA margin at about 17%, broadly in line with H1 FY26. Net profit grew by around 38% year-on-year to about INR10.4 crores with net profit margin at about 10%, also broadly in line with H1 FY26. On a consolidated basis, total income grew by around 36% year-on-year to about INR100 crores.

EBITDA margin improved by around 180 basis points year-on-year to about 19.4% and the net profit margin improved by about 90 basis points year-on-year to about 11.1%, with our group companies adding to the overall profitability of the group. Taking together, the first half reflects a business that is growing steadily while becoming broader and more balanced.

Manufacturers in India continue to modernize their plants and invest in defense, railways and clean energy is creating new demand for automation. As we move into the second half, our focus will be on converting our pipeline into orders, improving the utilization of our facilities, scaling our group companies and building our presence in defense, energy storage and renewables. Before I close, I would like to thank our employees, customers and partners for their continued support and all of you for your trust in Patil Automation. With that, we would be happy to take your questions. Thank you.

Moderator: Thank you very much ma'am. We will now begin the question and answer session. The first question is from Kaustubh Saha from Walford PMS. Please go ahead.

Kaustubh Saha: Hello. Hi sir. Good afternoon and congratulations on the good set of numbers. My first question was on the order book. So we have a closing order book of INR130 crores and we have guided around about INR250 crores of total top line for the full year. So, another INR150 odd crores is what we will be delivering in terms of top line. So, how do you see the order book building up because we have an order pipeline of INR800 crores. So, we will require a closing and what would be the closing order book for March 27? That is my first question?

Manoj Patil: Thank you. Thank you very much Kaustubh. We already said that INR130 crores is the order book and with this we are very close because our target which we are committed of INR250 to INR260 crores of the end of financial year and we are very near this month end of November month and we will be closing additional around INR50 crores business.

So, our cycle of project execution is around 3 to 4 months approximately. So, we are very confident that we will be definitely doing the target which we have planned and the order book is very good in hand which is already in process and some up in the final stage. So, I think for this year target we are almost on the target.

Kaustubh Saha: Okay. Great. And in terms of for the March ending, what is it as a comfortable order book that you are looking at from the current pipeline that you have INR800 odd crores?

Manoj Patil: Yeah. I think by end of March we have planned that around INR200 crores we will be planning which proposal is already given and we will be in discussion. So, it is the plan that we will be in hand INR200 crores business for the next financial year for the first quarter.

Kaustubh Saha: Okay. Great. Next is that in this quarter we had a strong EBITDA margin of over 19%. So, is this one off due to some inventory impact or how should we look at? So, we assume it will be 16%, 17% in that range?

Manoj Patil: Yeah. I think it will be maintained because the revenue as you see in the compared to the last year is increased and we will be maintaining the similar EBITDA margin and the PAT margin even in the financial end of the financial year.

Kaustubh Saha: So, 19% is what we should assume for EBITDA margin?

Manoj Patil: 17 years to 19, years.

Kaustubh Saha: 17 to 19 that should be the range that we should assume?

Manoj Patil: Yes.

Kaustubh Saha: Okay. And next question was on the capacity. So, we are saying that we will double our capacity. So if I understand so currently we have 2 lakh square feet of total capacity which is fully operational right now. Is that correct?

Management: Actually, the capacity at this moment is around INR280 crores and we are doubling the capacity with the additional funds that we have raised in the recent preferential round. This facility will be ready by end of May, approximately from the next financial year. So, that facility will be ready full-fledged to utilize and make the revenue for the next year.

Kaustubh Saha: Okay. So, that will be another additional INR280 crores?

Manoj Patil: Yes approximately INR300 crores.

Kaustubh Saha: Okay. And sir, last question if I can squeeze in. So, in terms of BIS, because you mentioned, Piyusha mentioned about the recent exhibition where you were there. So, in terms of BIS, what

is the order pipeline and how confident you are that in the BIS category you will have, you are seeing order inflow?

Manoj Patil: Actually, for BIS we have already executed and installed, commissioned the one line. The second line is in design. But yes, with this exhibition we really got very good inquiries and we are very sure that some of the business will be concluded which will be done and executed by maybe April that will go in the next year financial, but yes we will definitely make the good business for the next financial year for BIS and even EV battery.

Moderator: Thank you, sir. Next question is from Rohit Gupta from Crescero Capital. Please go ahead.

Rohit Gupta: Good afternoon, everyone.

Manoj Patil: Good afternoon.

Rohit Gupta: So, sir, my first question is that your HR admin salary is approximately equal to your Managing Director's salary. So, how do you justify HR director pay and is this linked to some performance incentives?

Management: The HR director is a promoter and shareholder of the company, which is why her compensation is close to mine. She heads the complete HR & Admin activity. It is not linked to performance incentives.

Rohit Gupta: Sorry.

Moderator: I am so sorry, sir. We are not able to hear you. Your voice is muffling, sir. Can you try again, please?

Rohit Gupta: Yes. So, my first question is your HR admin salary is approximately equal to your Managing Director's salary. So, is it linked to some performance incentives or how is it structured?

Manoj Patil: No, actually the HR is handling by Mrs. Aarti Patil my wife and she is the complete responsible for HR admin activity and we have a very good team in HR admin for the next three years financial which we have planned for the growth. So, definitely for that the salary what you are saying is there.

Moderator: I am so sorry to interrupt, Manoj sir. We are not able to hear you.

Manoj Patil: Yeah. Actually, HR admin is headed by Mrs. Aarti Patil. So, she is one of the Promoter Director so that is the reason maybe he is seeing that the salary of HR admin is more.

Rohit Gupta: Sir, my next question is that you have guided a working capital cycle of 90 to 110 days. But as of now, it is approximately 150 to 200 days. So, how do you plan to reduce this working capital cycle?

Manoj Patil: Actually, it is all depend on the small and big size projects. So, it depends. Some project is 90 to 110 and then if the project size is bigger, maybe it goes to 150. But now the line, for example, we have made and developed the baseline. Once it is developed, the next line will be

lesser. So, initial development first line takes a little bit bigger time, but if you see in the future, this cycle will be reduced slowly.

Rohit Gupta: Sir, my last question is that in your financial statement, you have earned a rental income of INR3.9 crores and whereas your rental expenses are INR4.64 crores. So, what is the difference in these properties and these locations and as we can see, the entire rent is paid to the promoters, that is you and your wife. So, can you please put some light on that?

Manoj Patil: Yes. Actually, the property which is on Patil Automation name, that property before IPO only, that property of one shed was given on the rent on long lease. So, the P&L is getting the rent from that. And where the Patil Automation at this moment, we are currently working, that property is the promoter property where the company is paying to the promoter.

Rohit Gupta: So, why can't we shift our operations to the Patil Automation owned property only?

Manoj Patil: That is given on the long lease around 3 years, 4 years back, which the agreement of long lease, we cannot change. So, that is the reason it is not possible.

Rohit Gupta: So, how long is that agreement? When is this agreement expiring?

Manoj Patil: I think it is a 25-year agreement.

Rohit Gupta: 25-year agreement.

Manoj Patil: Yes. It is a long lease.

Piyusha Patil: Besides, it is given to one of our customers, one of our major customers whose lines also we are building. So, every automation line inside the plant, we have built, we have delivered to them. So, it is kind of a mutual advantage.

Rohit Gupta: Okay. That is all from my side. Thank you.

Manoj Patil: Thank you.

Moderator: Thank you. Next question is from the line of Manish Goyal from ThinQwise Wealth Management. Please go ahead.

Manish Goyal: Thank you, sir and congratulations on good set of numbers. Sir, would like to get perspective on your defense business and what you -- what Piyusha earlier alluded in terms of getting five new clients? Can you please explain as to what is the addressable market or which are the segments which we are addressing? No doubt, it is mentioned that we are addressing shell manufacturing line?

So, maybe if you can give us like more perspective, what is the current order book, how many projects we are handling and how do we see this opportunity in terms of market size, both in defense and renewable And later, if you can give us what is the -- when you expect to INR250 crores to INR260 crores of revenue, what would be the breakup between auto and non-auto and within non-auto from defense and renewable energy and other segments?

Manoj Patil: Yeah. Thank you. Thank you very much. Actually, in defense, we majorly do this business in our subsidiary, Mii Robotics. And we are doing majorly for artificial complete turnkey line start to end for complete artificial manufacturing. Now, it is 155 because it is the major demand.

For that, we make the complete assembly line, machining line and nub welding line, where we have already got the order from five customers, around INR30 plus crores business from this area. And additional five, we will be closing very soon, which is in the final stage. So, it is a good business in artillery shell, but yes with this we are doing some of the project for bullet manufacturing automated lines, which will be a fully automated line.

Piyusha Patil: We are also doing projects for MPI (Magnetic Particle Inspection) in our defense subsidiary.

Manish Goyal: Sorry your voice is breaking. So maybe Piyusha if you can repeat what was it?

Piyusha Patil: Yes. In addition to what sir said, we are also executing lines for automated inspection of cracks and defects in defense equipment.

Manish Goyal: Okay. So, sir, how do we expect that my question was that -- so the second part of this question was also like within renewables what is the like you did mention that you are executing the best line. And so, what is the kind of order book you have and if you can just give us the breakup of your order book and revenue breakup between these two, three segments?

Manoj Patil: Yeah, actually, with the plan strategy we have decided to book the orders around 60% from the auto and EV and 40% from defense and data centers and the heavy fabrication. So, basically in auto, EV, we will be doing the 60% business, 20% business from the defense and 20% business from the data centers and the heavy equipment automation lines.

Manish Goyal: Okay. And sir about your expansion plan, what is the status in terms of acquisition of new land, building like what you were planning earlier? So and you expected to start in May. So, maybe if you can give us more clarity on that?

Manoj Patil: Yeah, the new facility for that we already done. So, that land of around 10 acres of land, which we have finalized and the agreement is planned, that is on lease only. So the complete land will be long lease of 30 years. And we will be constructing the INR2 lakh square feet of shed in that land and construction will start from the next month, from December only. And tentatively, it will be complete by end of April. So, that May we can start the actual working from that plant.

Moderator: Thank you, sir. We will take the next question from the line of Ashish Kumar, an Individual Investor. Please go ahead. Mr. Ashish your line is unmuted please proceed.

Ashish Kumar: Hello, am I audible?

Moderator: You are audible, sir.

Ashish Kumar: Thank you for the opportunity. Sir, I have a question regarding the Patil Automation Green Energy. So, what is your plan for this company and how much investment will you do in this? And when can we expect it to contribute in the revenue?

Manoj Patil: In Green Energy, basically the renewable is the major scope where the tracking is the major part which India has started recently, the tracking of the solar as per sun. So, we will be doing the major activity in PAL Green for that and the related to all renewable business we will be doing in this. And tentatively, by end of this financial year, we will be doing around INR20 crores business in PAL Green Energy.

Ashish Kumar: So, like can we expect anything to contribute in our revenue in coming time period?

Manoj Patil: Yes in the revenue we expect some contribution.

Moderator: Sorry sir your voice is breaking.

Manoj Patil: This year is the approx INR20 crores is the plan which will be revenue of this year.

Ashish Kumar: Okay. And, sir any further M&A like merger and acquisition that can we expect?

Manoj Patil: Yes, we are discussing with the two, three companies, but still it is not concluded. It will be finalized, but definitely not in this financial year. It will be started in the next financial year only, but discussion is going on.

Moderator: Thank you. Next question is from the line of Khush Banthia from Stocks Brokers. Please go ahead.

Khush Banthia: Hi, very good evening, sir. So, my first question is on the growth guidance side. So, in the last call, it was mentioned that our FY27 target is around INR260-INR270 crores and in the first half, we have done around INR100 crores. So, we have to grow at almost 100% in the H2 year on year. So, do we still hold to our guidance?

Manoj Patil: Yes. Actually, the target is INR250-260 crores, which we have already committed and it will be done 100% because the order book is good. So, because order book is already in hand and we have still another 5 months ahead to close that and the second quarter is always bigger. So, target which we have committed, it will be 100% done.

Khush Banthia: Okay. So, sir, can you please break down the order book? What is the order size of some different segments like the auto, non-auto in defence and battery, bus, all those?

Manoj Patil: Yes, normally, all order books, as a strategy, we decided that the auto, EV, we will be doing the 60%, defence 20% and the data centres and heavy 20%. So, all order booking is based on this percentage only. So, now whatever is the 130 plus order booking is almost in the 60% of auto and EV, 20% on the defence and 20% on the data centres.

Khush Banthia: Okay. And what is the total order size?

Manoj Patil: One order size differs from INR1 crore to INR13 crores. It is different. So, it will depend on the order value.

Moderator: Thank you. Next question is from the line of Paras Chheda from Purple One Vertex Ventures. Please go ahead.

Paras Chheda: Yes, sir. So, thank you and congratulations for a strong set of business. Sir, having understood, we will probably meet our FY27 about INR250 crores of revenue. And do you expect PAT margin to sustain at about 10%? And for FY28, what would be your revised guidance, sir?

Manoj Patil: Definitely, the target is INR250 crores plus, INR250 crores to INR260 crores for sure. And PAT margin, we will be maintaining about 10.5% only. So, it will be, yes.

Paras Chheda: Right. And sir, for FY28, what kind of guidance do you expect?

Manoj Patil: For revenue, we have planned around INR380 plus crores business of the next year. And the similar PAT margin will be maintained for the next year as well.

Paras Chheda: Right, sir. And sir, from our current facilities, would that be the peak revenue that will be next year?

Manoj Patil: Yes. Okay.

Paras Chheda: Is there any plan, therefore, for expansion under consideration of acquisition?

Manoj Patil: Expansion is already planned because the new facility, which we are building for INR2 lakh square feet, that will start and it will be ready by May next year. So, that will be available. And I think there is no new facility additionally required because it is already planned.

Paras Chheda: Right. And how much...

Moderator: Thank you. Next question is from the line of Aman Soni from Seven Alpha Investors. Please go ahead.

Aman Soni: Yes, sir. Sir, I just want to understand the margin profile in our both of the businesses. So, what kind of EBITDA margin we are currently generating in automotive and non-automotive segments separately and as we generally increasing our focus on non-automotive business. So, should we expect an improvement in our blended EBITDA margin going forward?

Manoj Patil: Yes. Actually, EBITDA margin of automotive and the defense sector, it is almost similar. But yes, it is a plus of 1% to 2% additional in the defense. But yes, if you see the overall, it is around 17% to 19% of EBITDA margin.

Aman Soni: Okay. Understood, sir. That means our EBITDA margin should be the same in the next few years. Is my understanding correct?

Manoj Patil: Yes.

Aman Soni: Okay. Thank you.

Moderator: Next question is from Parash Shukla, an Individual Investor. Please go ahead. As there is no response from the current participant, we will take the next one. I now request Mr. Paras Chheda from Purple One Vertex Ventures to please ask a question.

Paras Chheda: Yes. Thank you, sir. Sir, once this new capacity expansion which will start from May of next year, you said, right? I mean, when will that complete and what kind of capacity will be added in terms of peak revenue thereafter?

Manoj Patil: Actually, this facility, a new facility, will be ready by May of next year. And the capacity of the old and new altogether, it will be around INR580 crores total capacity. So that, I think for next year revenue, we will be using that new facility, existing INR280 crores facility and the additional facility.

Paras Chheda: Right. So totally put all together will be about INR580 crores potentially available. Next year, we could be executing about INR380 odd crores. We will still have a decent room to for FY29 as well

Manoj Patil: Absolutely.

Paras Chheda: Right, sir. And sir, in terms of demand growth and outlook, how do you see the medium term panning out? I mean, in general, alongside the new supply capacity of automation coming up, what is your assessment of the demand side, sir?

Manoj Patil: Actually, every OEM and every customer, they want a fully automated line. Now, the demand on -- every customer, not only the application for machines, but they want the man-based line. So now, whatever the line which we are giving is fully automated. So definitely demand in all sectors is increasing. And we are now almost ready, even for the next year, revenue of a new facility. And that is also good.

Moderator: Next question is from the line of Nikhil Chandak from Shanghvi Family Office. Please go ahead.

Nikhil Chandak: Yes. Hi, thanks. You know, my question was that I just wanted to understand the nature of your customers. Are these primarily small and medium enterprises? Because I would imagine the larger customers who are going on any expansion, plant expansion, and so on, so forth. They would have all the internal capabilities to set up the line and do it internally itself or is that understanding wrong?

I wanted to understand who exactly are your customers? That is one. And the second question is that once you've set up the line and kind of help them in automating the process, on a recurring basis, is there any revenue which you get and how large that number is or would you need to constantly look for new orders or new contracts to kind of grow?

Moderator: I'm so sorry, sir. We are not able to hear you.

Manoj Patil: Yes. Now it is okay?

Moderator: Yes, it is better, sir.

Manoj Patil: Yes. So, the first question is the who is the customer? Our all customers are main OEM customer. For example, in automotive, you can say all four-wheeler, three-wheeler, two-wheeler manufacturer are our customers like Honda, Hero, Mahindra, Tata, and every OEM is customer and we supply to them. OEM is having the capability to make the product, for example, car. So that is their product.

They focus to make that but all automated lines are supplied by the different automation supplier, not by in house team. So, our supplier is all the OEMs. The second question, what you said that the recurring, normally every line when they install in two, three years, the model change, the facelifts comes and then they want the additional volume.

So, with new line, some modification and additional one more line. So, it is always the multiple line at a time for multiple customers. So business is continuously from same OEM, but for different models. And sometime it is only a facelift. So, some modification in existing line.

Moderator: Thank you. Next question is from Sanjay Shah from Pranishta family office. Please go ahead.

Sanjay Shah: Thank you for the opportunity and congratulations on the numbers. As we have very ambitious targets that you mentioned about this year and next, could you talk a little bit more about the unit sizes that you are taking? Is that accelerating for us to be able to kind of get more confidence on our ability to reach those revenue numbers?

And the second question along with that is that beyond fiscal 28, which you have quantified, how do you see the future of the company, the fortunes of the company and how the numbers probably look beyond that in terms of your planning? If you could just shed some light on both of these.

Manoj Patil: First question for the size of the project, since we are expanding and every year growing, our project size earlier was start from INR10 lakh and then maybe up to INR10 lakhs - INR11 lakh crores. But now we as a strategy, we decided that yes, we will be taking the minimum order value of INR2 crores.

But major our project size is bigger, maybe about INR10 crores. So that to reach on the INR400 crores for next year target, we will be doing the minimal projects, but yes, maximum revenue. So, we have decided as a strategy that we will be taking the bigger order. That is the reason the bigger capacity facilities is in building right now.

The order value is bigger in the size from here. We already started giving the proposal as per that only. For future, definitely the business as a PL group, we have the group companies' expertise in the different sectors of defense and powertrain and the renewable and the complete welding technology.

Definitely all sectors in business growing, we are seeing that every year the business growth is good. And for that, the customer is also supporting the new facility. Once ready, I think we will be doing good in the next year and '28 also.

Moderator: Thank you. Next question is from the line of Manish Goyal from Thinqwise Wealth Managers. Please go ahead.

Manish Goyal: Yes, a couple of questions. Just to clarify this result show that there is a stock adjustment of INR30 crores, which looks to be some orders which were ready and not dispatched. And what is this? Can you please explain these INR30 crores of stock adjustment? Number one.

Number two, just to clarify, when someone asked you on the PAT margin and your voice was breaking, so was it you mentioned that for FY27, we'll probably maintain the 11.5% PAT margin what we have seen in first half of FY27.

And third question is in terms of supply chain. Now for us, are we seeing any challenges in terms of availability of electronic parts, components or in terms of casting? Any challenges you see and how are we addressing that? Thank you so much.

Manoj Patil: I'll just give the answer for the first question. Basically, the revenue is increasing as you have seen at last year in this first quarter. The next quarter of in six months, we have to do around INR160 crores. So definitely the shop floor, stock and inventory is available for dispatch of the next quarter. So that is the WRP and stock, which you have seen. That is the first.

But yes, the project is ready. And once we get the final payment from that, and we will dispatch that, which is some of the defense project, which is ready. And we will be -- I think out of that, some project is already dispatched and some is in the dispatch stage. So that is the first question.

Second question of the margin, what you're saying that we will be definitely maintaining the margin, but it will be a little bit increased because the revenue is increasing. At the same time, the all resources and all is not increasing that level. So definitely the PAT margin, we will try to increase. And third, what you said that business, right? What is the third question? Can you please repeat?

Manish Goyal: Supply chain?

Manoj Patil: Supply chain management, right? Yes. So, for supply chain management, we have already added the additional suppliers. They are supplying the small child parts and the, so that activity is primarily doing by our quality team and supplier vendor development team.

We are fully equipped for the further business development. There is no issue for any supplier management because the vendor development is already done. I think we are done for that activity parallelly. And we are adding the additional also for future.

Moderator: Next question is from Parash Shukla, an Individual Investor. Please go ahead.

Parash Shukla: Sir, I have just two questions. So, the first question is, I wanted to understand the plans for Mii Robotics. How much investment you are planning in Mii Robotics? And second question is, also why standalone total income is higher than consolidated? If you can explain that.

Manoj Patil: Yes, because it is a Group company, all Group companies working in under one roof of the facility. So, there is no really additional investment required in Mii. Because Mii is majorly focusing on the defense projects for all defense requirements and defense related and finishing product related machines. What is the next question?

Parash Shukla: Sir, I asked that why standalone need or total income is higher than the consolidated?

Manoj Patil: Yes, so the line which is ready and awaited for the final payment for dispatch. So that is the reason in consolidated that you are seeing the difference.

Moderator: Thank you. Next question is from the line of Koustubh Shaha from Wallfort PMS. Please go ahead.

Koustubh Shaha: Hello, thanks for the opportunity. I just wanted to ask one thing. For this new additional facility, what is the total capex that we are planning?

Manoj Patil: For new facility, around INR60 crores is planned for the complete construction and machinery for the new facility.

Koustubh Shaha: INR60 crores.

Manoj Patil: INR60 crores. Yes.

Koustubh Shaha: And any plan to add that because we are very, very strong now with the preferential on the equity network side. So, any plan to add that for this?

Manoj Patil: At this moment, yes, at this moment, there is no plan because this facility will be enough. But just in coming maybe six months with the overbooking and all, we can decide. At this moment, there is no plan for additional anything.

Moderator: Thank you. Next question is from the line of Paras Chheda from Purple One Vertex Ventures. Please go ahead.

Paras Chheda: Yes, sir. So, my question was on this working capital, sorry, on this cash flow from operations. So, for the first half, it has been negative, I guess, largely due to the inventory. On a full year basis, what do you expect? And when do you expect this cash flow from operations to turn positive, sir?

Manoj Agarwal: Actually, we have taken up some large project of defense. Some of the projects are ready to move, but we have not been able to dispatch to customers because of the pending payments from the customer side. So, once all these big projects are basically start realizing the cash, our cash flow as well as inventory will show improving trend.

And when -- now you are looking into the only half year of consolidation with respect to our revenue side. So, once the full year of revenue will basically concern, full year basically day will be calculated based on the full year of revenue and purchases. So definitely our working capital as well as cash flow will show the improving trends.

Paras Chheda: And sir, just last question on that debt thing. We raised the equity and there is a INR60 crores capex. I just missed that. Now we have a short working capital debt of INR25 crores. So, what peak debt do you expect for this capex by the end of the year? Something, I mean, are you planning to take that or will it be some equity itself? I mean, cash itself? How will it work, sir?

Manoj Patil: Yes, there is no plan for any debt at this moment. At this moment, there is no need and requirement and we will be doing with the internal funds only.

Moderator: Thank you, sir. Next question is from the line of Khush Bhantia from Nikunj Stockbrokers. Please go ahead. Khush, your line is unmuted. Please proceed.

Khush Banthia: Yes, thank you. So, I wanted to understand about the about three visited party transactions, the payments made to SAP enterprise, AV enterprises and three submerged engineering solutions. So, are these companies owned by the promoters only and what kind of services they are providing to the party commission?

Manoj Patil: Yes. All these three firms are promoter family only and they are giving the supply, the manpower services. It is the manpower, working manpower. It is in contract working manpower only. Since the manpower at this moment is more than 800 people, so it is distributed in different firms for the contract manpower.

Khush Banthia: Sir, these 800 people are contractual workers, right?

Manoj Patil: It is a contractual, yes.

Khush Banthia: Okay. And sir, second thing about on the factory rent, so it is INR2.3 crores is paid to each promoter, Manoj Patil and Arti Patil, right?

Manoj Patil: Yes.

Khush Banthia: So total, the total rent paid is INR4.6 crores.

Manoj Patil: Yes, I think it is right. So, it is a rent going from the...

Moderator: I am so sorry, sir. Can you please repeat that? We were not able to hear you, sir.

Manoj Patil: So, we are getting one rent from the one of the shades which you are given to one of the customers and the party automation where we are working, we are getting the payment from PL to promoter.

Moderator: Thank you very much, sir. Ladies and gentlemen, we will take that as the last question for today. I would now like to hand the conference over to Ms. Sakhi Panjiyara for closing comments. Over to you.

Sakhi Panjiyara: Thank you everyone for joining the conference call of Patil Automation Limited. If you have any queries, you can write to us at research@kirinadvisors.com. Once again, thank you everyone for joining the conference call.

Manoj Patil: Thank you very much, everyone.

Moderator: Thank you, ma'am. On behalf of Kirin Advisors Private Limited, that concludes this conference. Thank you all for joining us today and you may now disconnect your lines.