November 12, 2026

The Manager (Listing),
National Stock Exchange of India Limited,
Exchange Plaza, Plot No. C/1, G Block,
Bandra-Kurla Complex, Bandra (East),
Mumbai – 400 051
Symbol: **PATILAUTOM**

Sub: Intimation under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations") – Investors / Earnings Presentation

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI Listing Regulations, please find attached herewith Investors/ Earnings Presentation in connection with Earnings Conference Call for investors scheduled today i.e. November 12, 2026 at 04:30 p.m (IST) to discuss the un-audited Standalone and Consolidated Financial Results of the Company for the half year ended September 30, 2026.

The above information is also available on the website of the Company i.e., www.patilautomation.com

Kindly take the same on records.

Thanking You,

Yours faithfully,

For Patil Automation Limited
(Formerly known as Patil Automation Private Limited)

VISHAKHA ANKIT PATHAK
Digitally signed by VISHAKHA ANKIT PATHAK
Date: 2026.11.12 14:54:03 +05'30'

Vishakha Pathak
Company Secretary & Compliance officer
Membership No.: A59436

Encl: As above



Investor Presentation | H1 FY27

Patil Automation Limited

Delivering Intelligent Assembly & Welding Line Automation Solutions

Company & Group

Overview · At a Glance · PAL Journey · Group Structure · PAL Green Energy

Safe Harbour & Forward-Looking Statements

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These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company’s ability to successfully implement its strategy, the Company’s future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company’s market preferences and its exposure to market risks, as well as other risks.

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A Turnkey Industrial Automation Partner for Manufacturers

Complete production lines, designed, built and commissioned under one roof

PAL manufacturing facility, MIDC Chakan, Pune



What PAL does

A Pune-based engineering company that designs, builds and commissions complete automation systems for manufacturers: robotic welding lines, assembly lines, special purpose machines (SPMs) and material handling systems that improve productivity, quality and consistency.

How it delivers

Handles the complete project: system design, in-house manufacture of equipment, robotics and controls integration, installation and commissioning, and after-sales support: a complete production line rather than individual machines.

Who it serves

Originally focused on automotive welding and assembly, it now serves automotive and EV, defence, railways, heavy engineering, renewables, data-centre energy storage, consumer goods and pharmaceutical customers.

2015	NSE Emerge	4	ISO
Founded, Pune	Listed June 2025	Group companies	9001 | 14001 | 45001

Scale, Capability and Reach in Numbers

Legacy & Reach

10+
Years of automation execution (since 2015)

10
Countries where lines have been delivered

7
India service and sales locations

8
End-markets served from one platform

Scale & Capability

~2 Lakh
Sq. ft. manufacturing area across 3 Chakan plants

56%:41%
Group auto / non-auto split; rest other income

~85%
Capacity utilisation in FY26

800+
Employees; ~23% in design & engineering

Customers & Orders

60
Marquee OEM and Tier-1 customers

>60%
Business from repeat customers

₹130+ Cr
Order book (as of October 2026)

₹800 Cr+
Proposals submitted to customers

FY26 CONSOLIDATED

₹172.79 Cr
Total Income

₹30.65 Cr
EBITDA

17.74%
EBITDA Margin

₹17.78 Cr
Net Profit*

₹8.65
EPS

**Attributable to owners*

From a Single Pune Workshop to a Listed Automation Group

Foundation — 2015 – 2023

2015
Incorporated as Patil Automation Private Limited; operations begin in Pune

2018
Executes first international project in assembly automation

2021
Delivers export projects incl. a chassis welding line in Bangladesh

2023
Crosses ₹100 Crore revenue milestone

Listing & acquisitions — 2024 – Oct 2025

2024
Converted to a public limited company: Patil Automation Limited

Jun 2025
Lists on NSE Emerge

Sep 2025
Acquires 60% each in Mii Robotics and Pentaco Automation

Oct 2025
Wins ₹10.82 Crore onsite assembly-line order; order book crosses ₹140 Crore

Group platform — Feb – Oct 2026

Feb 2026
Inaugurates 13,000 sq. ft. Advanced Design Hub, Pune

Apr 2026
Commissions 15,000 sq. ft. Faridabad facility; PAL Green Energy incorporated

Aug 2026
Raises stake in Mii Robotics to 70%

Oct 2026
Allots ₹95.95 Crore preferential issue*

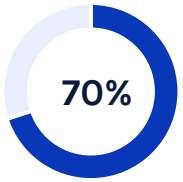
**20,76,600 equity shares and 18,24,000 convertible warrants allotted on 23 October 2026 at ₹246 each to investors incl. Motilal Oswal Financial Services Limited, Calliope Capital Advisors LLP, Subhkam Ventures I Private Limited and the Managing Director; warrants convertible within 18 months.*

One Engineering Platform, Four Companies

Patil Automation Limited

Welding, assembly, SPM & material handling automation

Mii Robotics and Pentaco Automation were acquired on 19 September 2025, making FY26 the group's first consolidated year. Together they add defence, machine vision and inspection capability to PAL's automotive-led base; management's stated ambition is for each subsidiary to scale towards ₹100 Crore of revenue over time.



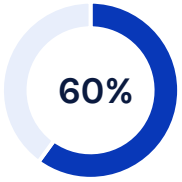
Mii Robotics Private Limited

70% stake

Robotics, defence automation and machine-vision systems; servo presses, ammunition assembly lines, hazardous-material handling

FY26 CONTRIBUTION

~1.1% of FY26 group revenue



Pentaco Automation Private Limited

60% stake

Assembly-line automation and vision inspection; servo press and turnkey industrial assembly solutions

FY26 CONTRIBUTION

~9% of FY26 group revenue



PAL Green Energy Private Limited

90% stake

Automated solar tracker systems, indexers, structural components, BESS and solar-module assembly lines

FY26 CONTRIBUTION

Incorporated in Apr 2026

PAL Green Energy: Extending the Platform into Renewables

Same engineering

Trackers, indexers and module lines are precision fabrication and automated assembly, the core of PAL's automotive work

Existing demand

Solar-panel and water-heater assembly automation plus BESS and container-cabin welding lines for data-centre customers are already in the book

PAL GREEN ENERGY PRIVATE LIMITED

Board approved 13 March 2026 · Incorporated April 2026 · A renewable-energy manufacturing arm of the PAL group, planned as a highly automated unit.

Solar tracker systems

Automated tracker systems, indexers and structural components

BESS automation lines

Assembly and laser welding lines for Battery Energy Storage Systems

Solar module assembly lines

Highly automated module manufacturing lines

Leadership & Business

Board of Directors · Leadership Team · Business Model · Solutions · End-Markets · Revenue Mix

Automation, Engineering and Financial Expertise at the Helm



Manoj Pandurang Patil

Managing Director

With over 25 years of experience in automation and a Diploma in Mechanical Engineering, he began his career in 1998 at Finearc and later worked with PARI (now Wipro-PARI), leading automation projects in welding, defence, and assembly systems. In 2015, he founded Patil Automation, supported by a skilled team and strong industry partnerships.



Aarti Manoj Patil

Executive Director

With over 9 years of experience and a B.Sc. degree, she oversees human resources and administration, ensuring smooth operations and effective people management.



Prafulla Pandurang Patil

Executive Director & CFO

With over 28 years of experience in finance and operations and a Diploma in Mechanical Engineering, he leads the company's financial strategy and operational efficiency.



Santoshkumar Vasantrao Patil

Independent Director

With 26 years of experience in hospitality and tourism, and holding an M.A. (1994) and LLB (2000) from Shivaji University, he offers insights into administration and service management.



Ketan Padmakar Chaphekar

Independent Director

With 24 years of experience in sheet metal fabrication and a Bachelor's degree in Mechanical Engineering (1997), he brings valuable technical and managerial expertise to the Board.



Kshama Ronak Dharnidharka

Additional Independent Director

With 8 years of experience in audit and taxation, she is a Chartered Accountant (ICAI) and contributes to strengthening financial oversight and governance.

A Professional Operating Team Behind the Platform



Vijay Pandurang Patil

Director (Operations)

With 17 years of experience in automation and a Diploma in Production Technology, he manages operational planning and oversees the execution of key automation projects.



Piyusha Patil

Director (Growth)

With over 4 years of experience in product development, business development, and marketing, she holds a B.Tech in Mechatronics, Robotics and Automation Engineering and MBA in Business Administration and Operations.



Sandeep Chaudhari

Chief Operating Officer

With 19 years of experience in production and project execution and a Diploma in Mechanical Engineering, he oversees manufacturing operations and ensures timely project delivery.



Vishakha Ankit Pathak

Company Secretary & Compliance Officer

With over 7 years of experience in corporate governance and secretarial compliance, and as an Associate Member of the Institute of Company Secretaries of India (ICSI), she oversees secretarial functions, regulatory compliance, and stakeholder communication.

From Enquiry to a Commissioned Line: One Point of Accountability

WIN

01 Enquiry & Feasibility

Requirement, cycle time, layout and throughput assessment

02 Concept Design & Simulation

3D design, simulation and virtual commissioning

03 Proposal & Order

Technical-commercial proposal and order finalisation

BUILD

04 In-house Build

Fixtures, robotic cells, conveyors and SPMs built at PAL plants

05 Trial & Validation

Complete line assembled, tested and witnessed before dispatch

DELIVER

06 Install & Commission

Site installation, ramp-up and after-sales service



How PAL earns

Project-based revenue on turnkey lines, recognised as lines are built, delivered and commissioned; projects are executed against customer advances that part-fund working capital.

Why it wins orders

A turnkey line is delivered in ~4–4.5 months versus ~6 months for the wider market, with local commissioning and service.

Quality & standardisation

Zero-defect delivery standard; in-house CMM and weld inspection; Romer and Faro 3D measurement; IoT-enabled traceability; ISO 9001, 14001 and 45001 certified systems.

Integrated Automation Solutions Across Five Core Verticals

Welding Automation

Robotic MIG, TIG and spot-welding lines; body-in-white and chassis automation cells

Assembly Automation

Vehicle, seat, door and powertrain assembly with robotic handling and SCADA traceability

Special Purpose Machines

Leak testing, pressing, torqueing, laser marking and customised machines

Material Handling

Conveyors, gantry systems and robotic pick-and-place systems

EV Automation

Battery pack and motor assembly, prismatic cell compression, Industry 4.0-enabled systems

INTEGRATED TECHNOLOGY STACK

Design & Simulation

3D design, layout simulation, virtual commissioning

Robotics & Motion

Robotic welding, gantries, servo presses

Controls & IoT

PLC, SCADA and IoT traceability

Vision & Inspection

Machine vision, leak testing, end-of-line validation

One Engineering Platform, Eight End-Markets



Share of FY26 revenue

Two-Wheelers

Complete scooter and motorcycle assembly lines; frame and chassis welding; robotic handling and testing

Four-Wheelers

Body-in-white, chassis and powertrain lines; door, dashboard and seat assembly; leak testing and end-of-line inspection

Bus, Tractor & Cargo

MIG welding for suspension parts and chassis; spot welding for body-in-white structures

EV Automation

Battery pack and motor assembly; prismatic cell compression; Industry 4.0-enabled lines

Defence & Railways

Component assembly, precision machining and testing systems for defence and rail

Construction & Heavy Engineering

Robotic welding for arms, cabins and structures; heavy-duty conveyors

Solar, Renewables & Data Centres

Solar panel and water-heater assembly; BESS and laser welding lines for data centres

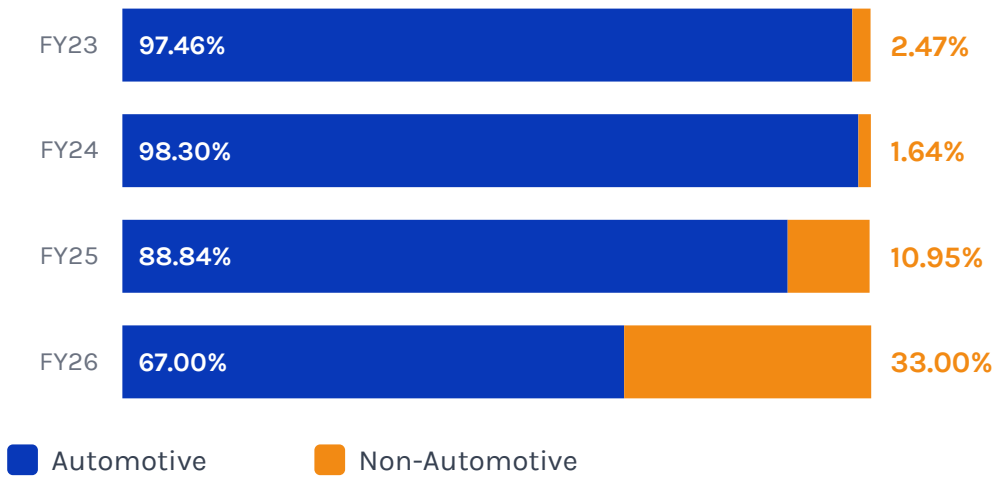
Consumer, Food & Pharma

Assembly, testing and clean-environment packaging automation; SPMs

Deliberate Diversification Away from a Single Sector

Industry share of revenue

(%)



Revenue by industry

(₹Crore)

Industry (₹Crore)	FY23	FY24	FY25	FY26
Automotive	75.83	113.32	104.88	100.53
Non-Automotive	1.92	1.89	12.93	49.52
Others	0.05	0.07	0.25	0.00
Revenue from Operations	**77.81**	**115.28**	**118.05**	**150.05**

Note: ₹split derived by applying the reported industry-wise % to standalone revenue from operations.

3×

Non-automotive share, FY25 → FY26 (10.95% → 33%)

Defence, data-centre BESS, construction equipment and renewables are now live revenue lines

Order book at May 2026 is ~60–62% automotive, with the balance in defence, data centres and heavy welding

Diversification reduces dependence on the automotive capex cycle

Proof Points & Footprint

Case Studies · Customers · Manufacturing · Human Capital · Presence

Case Study: EV, Energy Storage and Multi-Model Automotive Lines



Electric Vehicles

Scope

Welding and assembly lines for 2W / 3W / 4W EVs and EV buses

Clients

Mahindra & Mahindra, Tata Motors, OLA Electric, EKA Mobility, Ampere, Okaya, Ashok Leyland

Highlight

Turnkey robotic welding and assembly enabling scalable EV manufacturing



Data Centres (BESS)

Scope

Turnkey BESS assembly and laser welding lines; container cabins for data centres

Clients

DCNT, Tata Gotion

Highlight

BESS Assembly & Welding Line: precision assembly and welding of energy-storage modules



Automotive

Scope

Welding and assembly lines for 2W / 3W / 4W and CV components and body-in-white

Clients

2W: Honda, TVS, OLA, Ather · 3W: Bajaj, EKA · 4W: Tata Motors, Mahindra, Renault Nissan, Maruti Suzuki, Hero Motors

Highlight

Truck body welding & handling line (Mahindra – Mungi Engineering): multi-model robotic welding with IoT traceability

Case Studies: Heavy Equipment, Construction and Defence



Construction Equipment

Scope

Welding and assembly lines for construction equipment

Clients

JCB, Satrac, CNH, New Holland

Highlight

JCB Cabin Welding Line: fully automated robotic welding for heavy-equipment cabins



Construction (Scaffolding)

Scope

Aluminium welding line for construction scaffolding

Clients

SB Scaffolding, Nayyka Steel, British Scaffolding Company

Highlight

Aluminium Scaffolding Welding Line: high-precision automated welding with consistent quality



Defence: Robotic 155 mm Artillery Shell Nub Welding

Scope

Fully robotic MIG welding line joining the nub to the shell body

Clients

Blue Stampings, Goodluck Defence, Glove Forge

Highlight

Shell Nub Welding Line: five lines delivered; client feedback rates PAL's welding ahead of competition

A Marquee, Repeat-Order Customer Base

REPEAT BUSINESS

>60%

of business from repeat customers

6–7 years

Typical life of a delivered line; the next line is a natural follow-on

Single point

Turnkey accountability from design to commissioning

Near clusters

Service hubs close to customer manufacturing clusters

60 MARQUEE OEM AND TIER-1 CUSTOMERS



Capacity Built Ahead of Demand: Chakan, Faridabad and Pune



Plants 1–3 · MIDC Chakan, Pune

~2 lakh sq. ft. combined, incl. new 59,000 sq. ft. unit



Shop floor · Chakan

End-to-end build, trial and validation of complete lines



Advanced Design Hub · Pune

13,000 sq. ft.; inaugurated Feb 2026; 160+ seats



Faridabad, Haryana

15,000 sq. ft.; commissioned Apr 2026 for North India

OPERATIONAL KEY FACTS

Project-based
Capacity varies with project scope; not measured in units

2×
Capacity expected to double post preferential issue

~85%
Capacity utilisation in FY26

~2 Lakh
Sq. ft. at Chakan (3 plants)

4–4.5 months
Typical turnkey line delivery

An Engineering-Led Workforce of 800+ People

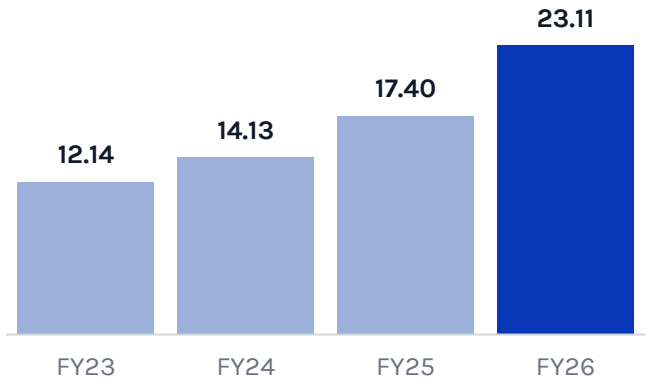
Workforce Composition (FY26)



- Shopfloor **55.45%**
- Design **23.02%**
- Others **12.75%**
- HR & Admin **3.71%**
- Marketing **3.59%**
- Management **1.49%**

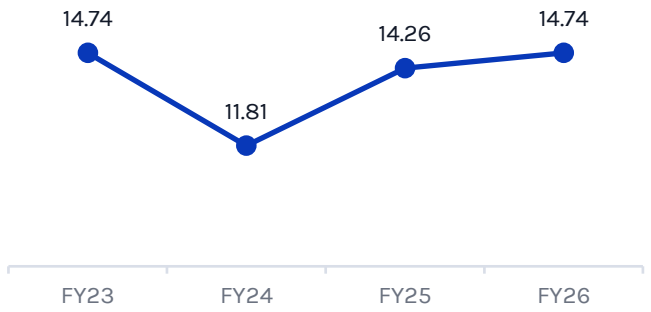
Employee Expenses

(₹Crore)



Employee Cost to Total Income

(In %)



800+
Employees across the group

~1 in 4
Employees in design & engineering

160+
Seats at the Advanced Design Hub

Design depth lets PAL win engineered-to-order turnkey lines rather than compete on fabrication price.

A Domestic Service Network with Lines Delivered in 10 Countries

INDIA · 7 SALES & SERVICE LOCATIONS

Pune
Headquarters, 3 plants, Design Hub

Faridabad
Manufacturing facility (Apr 2026)

Gurgaon
North India OEM cluster

Gujarat
Western industrial belt

Aurangabad
Auto and auto-component cluster

Bangalore
South India OEM cluster

Chennai
South India OEM cluster

10 COUNTRIES WHERE PAL LINES ARE DELIVERED

Asia
3 countries

- India
- Bangladesh
- Thailand

Africa
1 country

- South Africa

Americas
2 countries

- Mexico
- Colombia

Europe
4 countries

- Poland
- Russia / CZ
- Germany
- France

International lines are largely supplied to the overseas plants of Indian OEMs, an extension of existing domestic relationships.

Showcasing PAL Capabilities at Industry Exhibitions







The Battery Show India 2026

22–24 October 2026
India Expo Mart & Centre, Greater Noida

Solutions Showcased

PAL participated in The Battery Show India 2026, presenting its turnkey battery pack assembly lines, from cell to container, for India's growing battery and energy storage manufacturing sector.

Industry Engagement

The exhibition strengthened PAL's presence in battery energy storage system (BESS) automation and battery manufacturing, a segment the Company has recently entered. Discussions with prospective customers provided insight into their requirements and generated several leads, which are currently being pursued.

Outlook

PAL aims to convert these discussions into pilot projects and orders, and to apply the market insights gained to its expansion in BESS and battery automation.

Orders, Strategy & Industry

Order Book · Competitive Strengths · Business Strategies · Industry Overview

Order Book and Pipeline That Underwrite the Next Phase

₹800 Cr+ — Proposals submitted and under negotiation

₹130+ Cr — Order book as of October 2026

2× — Capacity expected to double post preferential issue

H1 FY27 Order Wins

- Secured a strategic Spot-Welding Line project from a Tier-1 customer.
- Added 5+ new clients in the defence sector and executed projects automating high-demand artillery shell production.
- Onboarded 10+ new clients across the EV, automotive and defence sectors.

Not to scale. Management is selecting bids on margin, delivery timeline and payment terms rather than volume. Order book is a point-in-time figure disclosed on the FY26 earnings call.

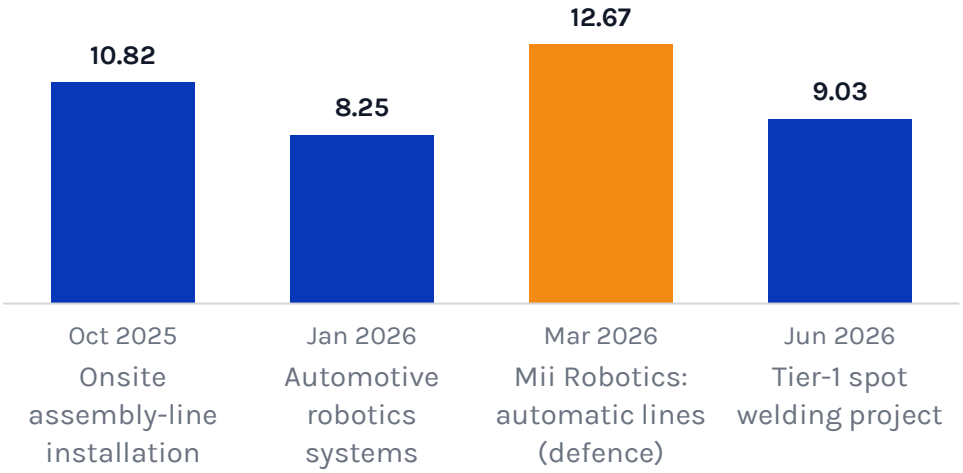
Order Book Mix (May 2026)



Non-auto: defence, data centres and heavy welding

Selected Order Wins Announced

(₹Crore)



Competitive Strengths

~2 Lakh sq. ft.

in-house build & trial

The facility is the sales pitch

Complete lines are assembled and trialled in PAL's own plant and witnessed by the customer before dispatch, requiring floor space and capital a small integrator lacks.

~4–4.5 months

vs ~6 months for the market

Speed of delivery

Turnkey lines in ~4–4.5 months versus ~6 months for the wider market; for an OEM, waiting time is lost output.

Local support

service edge over Chinese lines

Service support and trust advantage

Local commissioning, responsive after-sales service and proximity to customers give PAL a service and trust advantage over lines sourced from China.

8

end-markets, one platform

Breadth across sectors

Automotive, EV, defence, heavy fabrication, data centres and renewables served from one engineering platform; most competitors are segment-specific.

~23%

of workforce in design

Engineering depth

~23% of the workforce in design; 13,000 sq. ft. Design Hub; in-house CMM, weld validation and IoT traceability supporting zero-defect delivery.

>60%

business from repeat customers

Repeat OEM relationships

60 marquee OEM and Tier-1 customers; >60% of business from repeat customers; lines with a 6–7 year life drive follow-on orders.

Business Strategies

01

Utilise capacity already built

Fill the Chakan and Faridabad footprint funded in FY26; growth is an execution question, not a capex one

02

Deepen sector diversification

Grow defence, railways, data-centre energy storage, construction equipment and renewables

03

Scale the subsidiaries

Mii Robotics (defence, machine vision) and Pentaco (assembly, inspection) to scale independently

04

Commercialise PAL Green Energy

Solar trackers, indexers, structural components and BESS lines

05

Convert the bid pipeline

Select bids on margin, timeline and payment terms rather than volume

06

Increase project ticket size

Working to increase the ticket size of projects to optimise the use of resources

07

Strengthen pre-sales

Dedicated pre-sales and consultant teams for larger, more complex turnkey projects

08

Selective acquisitions

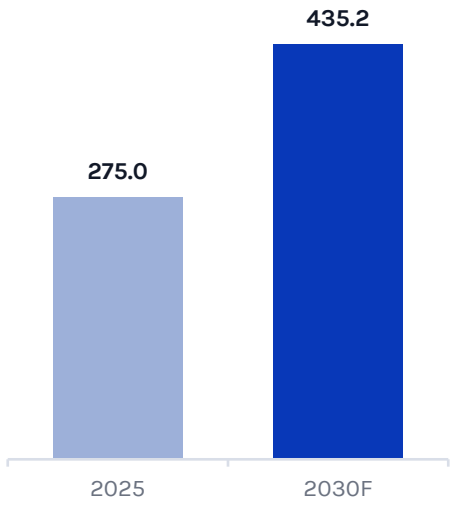
Acquire niche players that add technology or sector access

The Automation Opportunity: India Is Scaling Faster

Factory Automation Market

(US$ Billion) · charts on separate scales

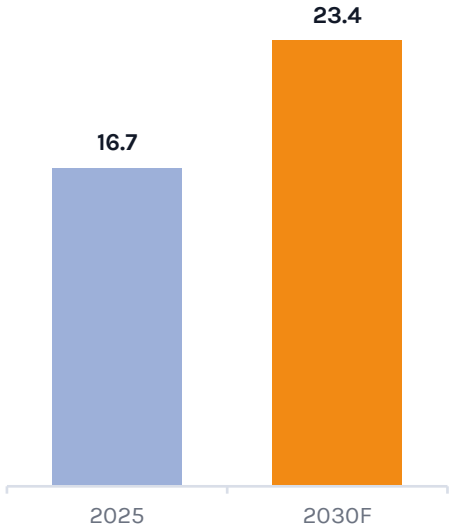
Global



9.6% CAGR

Global, 2025–2030F

India



6.9% CAGR

India, 2025–2030F (computed)

INDIA'S ROBOTICS ADOPTION IS ACCELERATING

9,120

Industrial robots installed in India in 2024, a record, up 7% YoY

6th

India's global rank by annual robot installations

52,570

Operational robot stock in India (10th globally)

45%

Of India's 2024 installations went into automotive; auto-component installations grew 40%

WHAT THIS MEANS FOR PAL

- PAL integrates robots rather than making them; it monetises adoption through the complete line
- Low robot density in India leaves long headroom as manufacturers move from manual to automated welding and assembly

Source: Industry estimates (IFR World Robotics 2025; market research reports)

The Demand Pools PAL Sells Into

Welding Automation

US$ 0.71 Bn → 1.09 Bn

4.7% CAGR to 2034

PAL ANGLE
42.5% of India's welding market was still manual in 2025, the conversion opportunity

Automated Assembly Lines

US$ 1.1 Bn → 2.3 Bn

8.3% CAGR to 2034

PAL ANGLE
Automotive, electronics and pharma output needing defect-free assembly

Industrial Robotics (India)

US$ 4.9 Bn → 13.5 Bn

13.3% CAGR to 2033

PAL ANGLE
PAL captures this growth through the integrated line, not the robot

Electric Vehicles

2.66 Mn units sold FY26

+29.7% YoY; 8.62% penetration

PAL ANGLE
Every new EV platform needs new battery-pack, motor and body lines

Data Centres & BESS

2.2 GW → 7–12 GW by 2030

208 GWh BESS projected by 2030

PAL ANGLE
~798 MWh of BESS installed today, a build-out PAL already has orders in

Defence

₹1.78 Lakh Crore FY26 production

+15.6% YoY; ~24% private share

PAL ANGLE
~65% indigenous sourcing; ₹50,000 Crore export target by 2029, accessed via Mii Robotics

Source: IFR World Robotics 2025; IMARC; Grand View Research; IBEF; Wood Mackenzie via Indian Infrastructure; PIB (Ministry of Power, MNRE, Ministry of Defence)

Financial Performance

H1 FY27 Results · Management Commentary · FY26 Key Facts · H2 FY26 · Financial Highlights

H1 FY27 Consolidated Performance

(In ₹ Crore & Margins In %)

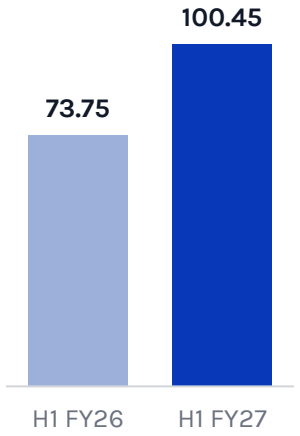
Total Income

₹100.45 Cr

H1 FY27

▲ 36.2% YoY

H1 FY26: ₹73.75 Cr



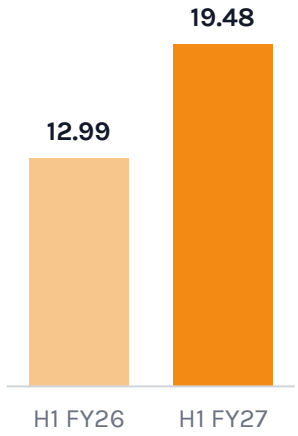
EBITDA

₹19.48 Cr

H1 FY27

▲ 49.9% YoY

H1 FY26: ₹12.99 Cr



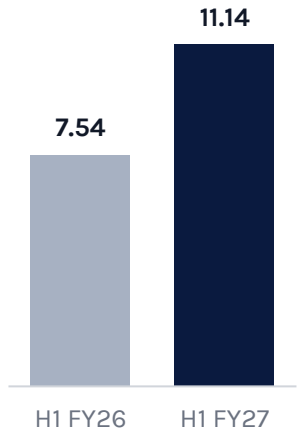
Net Profit

₹11.14 Cr

H1 FY27

▲ 47.8% YoY

H1 FY26: ₹7.54 Cr



EBITDA Margin

19.39%

▲ 177 bps YoY

H1 FY26: 17.62%

Net Profit Margin

11.09%

▲ 87 bps YoY

H1 FY26: 10.22%

EPS

₹4.99

▲ 16.6% YoY

H1 FY26: ₹4.28

H1 FY27 Standalone Performance

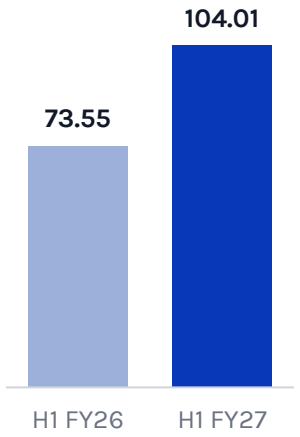
Total Income

₹104.01 Cr

H1 FY27

▲ 41.4% YoY

H1 FY26: ₹73.55 Cr



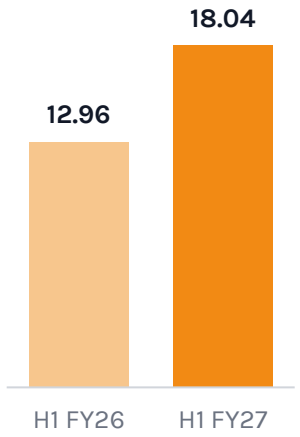
EBITDA

₹18.04 Cr

H1 FY27

▲ 39.2% YoY

H1 FY26: ₹12.96 Cr



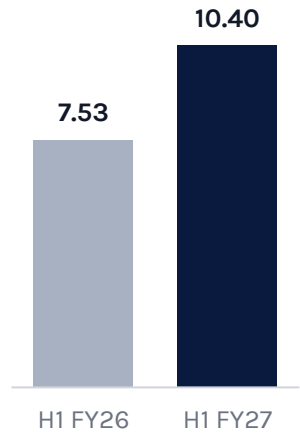
Net Profit

₹10.40 Cr

H1 FY27

▲ 38.2% YoY

H1 FY26: ₹7.53 Cr



EBITDA Margin

17.34%

▼ 28 bps YoY

H1 FY26: 17.62%

Net Profit Margin

10.00%

▼ 23 bps YoY

H1 FY26: 10.23%

EPS

₹4.77

▲ 11.7% YoY

H1 FY26: ₹4.27

H1 FY27 Management Commentary



Mr. Manoj Patil

Promoter & Managing Director

“

Our business is gaining momentum, and H1 FY27 is a clear reflection of that. Growth has been broad-based across the group. At the consolidated level, net profit grew by 48% and EBITDA by 50% on the back of a 36% rise in total income, while our standalone business recorded growth of 41% in total income, 39% in EBITDA and 38% in net profit.

What gives me the most satisfaction is the way Patil Automation is transforming as an organisation. Step by step, we are building an integrated automation group: our Faridabad facility brings us closer to customers in North India, a larger stake in Mii Robotics adds depth to our robotics capabilities, and fresh capital from the preferential issue gives us the strength to pursue bigger and more complex projects.

The opportunity in front of us is large and expanding. As Indian manufacturers modernise their plants and the country invests in defence, railways and clean energy, demand for dependable automation partners continues to rise. We are preparing for this by widening our presence well beyond automotive. PAL Green Energy takes us into solar trackers, module assembly lines and BESS automation, while our engineering teams are actively pursuing opportunities in defence, railways and data-centre energy storage.

Every new sector we enter makes Patil Automation more balanced and more resilient. I am excited about this next phase of our journey and confident that our expanded platform will translate into lasting, profitable growth for the Company and its shareholders.”

H1 FY27 Profit & Loss Statement

Consolidated			₹ Crores
Particulars	**H1 FY27**	**H1 FY26**	**YoY**
Net Sales	97.95	71.26	
Other Income	2.50	2.49	
Total Income	**100.45**	**73.75**	**36.20%**
Raw Material	44.21	38.75	
Employee Benefit Expenses	17.16	10.54	
Other Expenses	19.59	11.47	
Total Expenditure	80.97	60.76	
EBITDA	**19.48**	**12.99**	**49.90%**
EBITDA Margin (%)	19.39%	17.62%	177 bps
Interest	0.97	1.19	
Depreciation	3.48	1.40	
PBT	**15.02**	**10.40**	**44.45%**
Tax Expense (incl. Deferred Tax)	3.88	2.86	
Net Profit	**11.14**	**7.54**	**47.84%**
Less: Minority Interests	0.26	0.00	
Reported Net Profit	**10.88**	**7.53**	**44.48%**
Other Comprehensive Income	0.00	0.00	
Total Comprehensive Income	**11.14**	**7.54**	**47.84%**
Net Profit Margin (%)	11.09%	10.22%	87 bps
EPS (₹)	4.99	4.28	16.59%

Standalone			₹ Crores
Particulars	**H1 FY27**	**H1 FY26**	**YoY**
Net Sales	101.22	71.06	
Other Income	2.79	2.49	
Total Income	**104.01**	**73.55**	**41.42%**
Raw Material	53.57	38.75	
Employee Benefit Expenses	14.40	10.42	
Other Expenses	18.01	11.42	
Total Expenditure	85.98	60.59	
EBITDA	**18.04**	**12.96**	**39.18%**
EBITDA Margin (%)	17.34%	17.62%	(28) bps
Interest	0.73	1.18	
Depreciation	3.32	1.39	
PBT	**13.99**	**10.39**	**34.63%**
Tax Expense (incl. Deferred Tax)	3.58	2.86	
Net Profit	**10.40**	**7.53**	**38.23%**
Less: Minority Interests	–	–	
Reported Net Profit	**10.40**	**7.53**	**38.23%**
Other Comprehensive Income	0.00	0.00	
Total Comprehensive Income	**10.40**	**7.53**	**38.23%**
Net Profit Margin (%)	10.00%	10.23%	(23) bps
EPS (₹)	4.77	4.27	11.71%

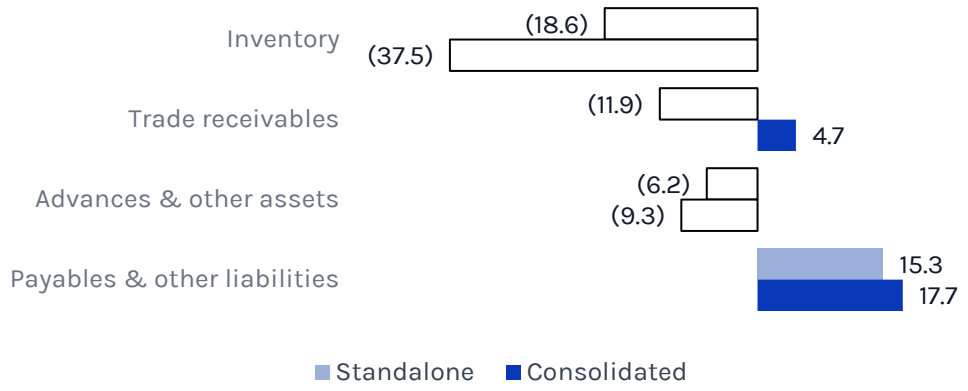
H1 FY27 Cash Flow Analysis

Particulars (₹ Crore)	Standalone	Consolidated
Operating profit before working capital	**15.51**	**16.95**
Investment in working capital	(21.40)	(24.34)
Income tax paid	(2.94)	(3.21)
Cash from operating activities	**(8.82)**	**(10.60)**
Capex (net of asset sales)	(12.78)	(13.09)
Fixed deposits and capex advances realised	14.16	13.99
Interest, rent and investments	2.68	2.68
Cash from investing activities	**4.06**	**3.58**
Net borrowings	4.33	4.64
Interest paid	(0.73)	(0.97)
Cash from financing activities	**3.60**	**3.67**
Net movement in cash	**(1.17)**	**(3.35)**
Closing cash and cash equivalents	**11.49**	**11.72**

Unaudited results for the half year ended 30 September 2026. Figures in brackets denote cash outflow. Preferential issue proceeds (₹62.30 Crore, allotment on 23 October 2026) are subsequent to the period.

Working Capital Deployment

₹ Crore



Operating Cash Generation

Operating profit before working capital changes of ₹15.51 Crore (standalone) and ₹16.95 Crore (consolidated), in line with EBITDA for the period.

Investment in Execution

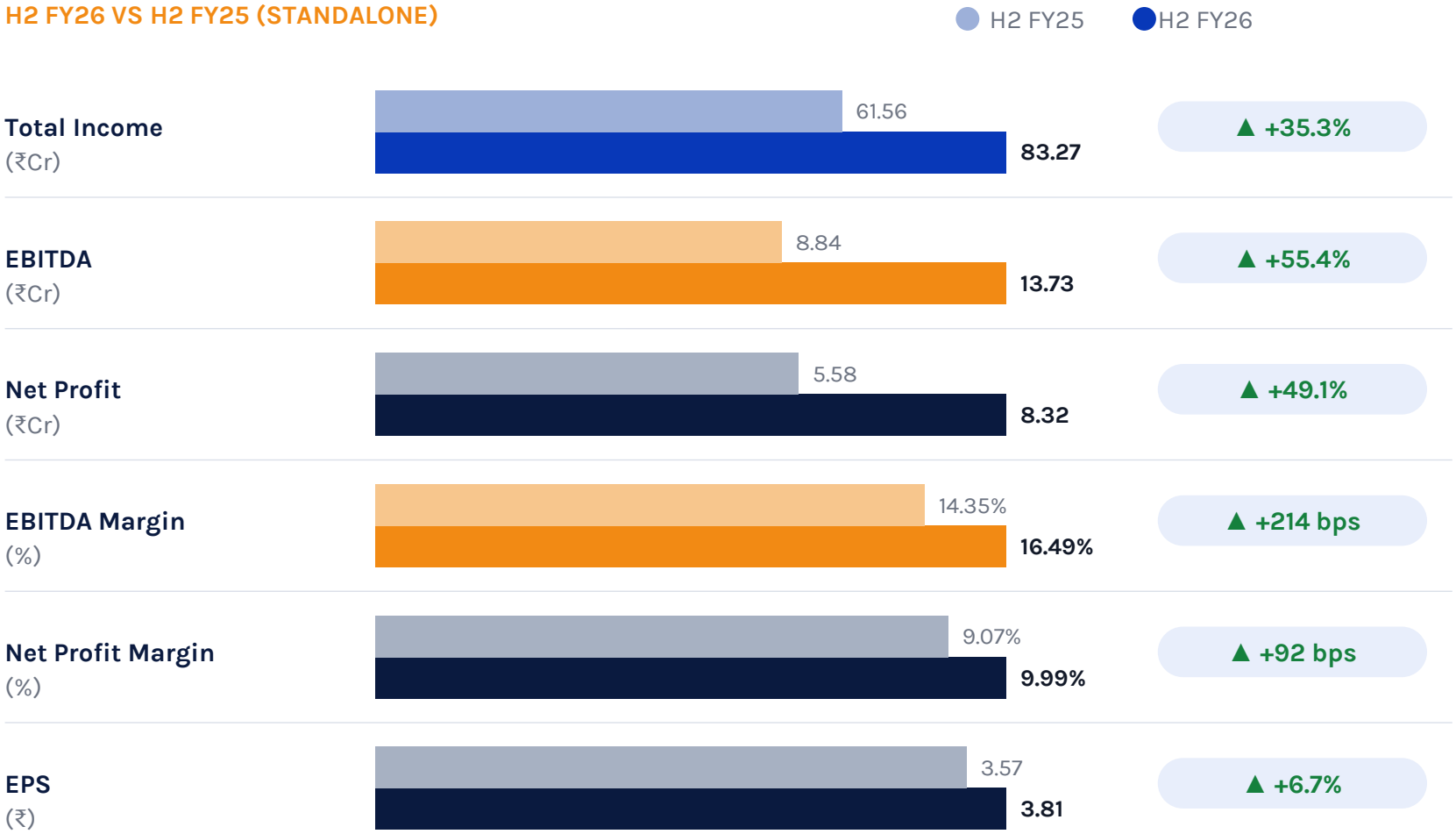
Working capital deployed towards order execution, primarily inventory for lines under build, supported by higher supplier credit of ₹15–18 Crore.

Funding Position

Capex funded largely through realisation of fixed deposits and capex advances. Preferential issue proceeds of ₹62.30 Crore received in October 2026.

H2 FY26: Growth With Margin Expansion

H2 FY26 VS H2 FY25 (STANDALONE)



H2 FY26 CONSOLIDATED

₹99.04 Cr
Total Income

₹17.66 Cr
EBITDA (17.83% margin)

₹10.25 Cr
Net profit attributable to owners

₹4.70
EPS

FY26 Financial Key Facts

FY26 CONSOLIDATED

₹172.79 Cr

Consolidated Total Income, FY26

17.74%

Consolidated EBITDA margin

₹17.78 Cr

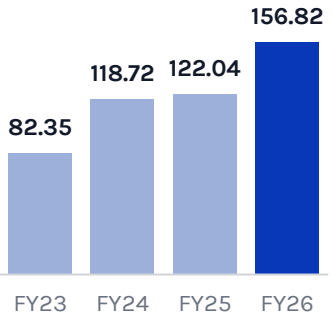
Consolidated net profit attributable to owners

FY26 is the group's first consolidated year (subsidiaries consolidated from 19 September 2025). Multi-year trends are therefore shown on a standalone basis so that like is compared with like.

23.95%

Total Income CAGR, FY23–FY26

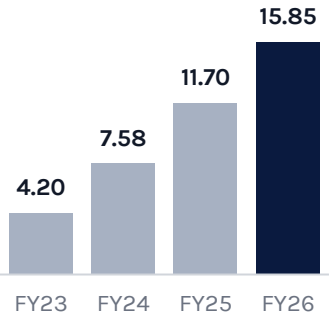
Standalone



55.69%

PAT CAGR, FY23–FY26

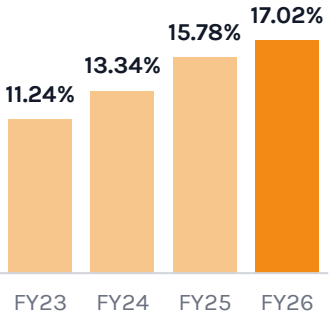
Standalone



11.24% → 17.02%

EBITDA margin, FY23 → FY26

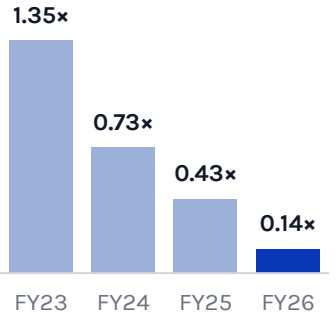
Standalone



0.14×

Debt-to-equity (1.35× in FY23)

Standalone



+28.5% Standalone Total Income growth, FY26

+35.4% Standalone net profit growth, FY26

₹136.60 Cr Standalone net worth, FY26

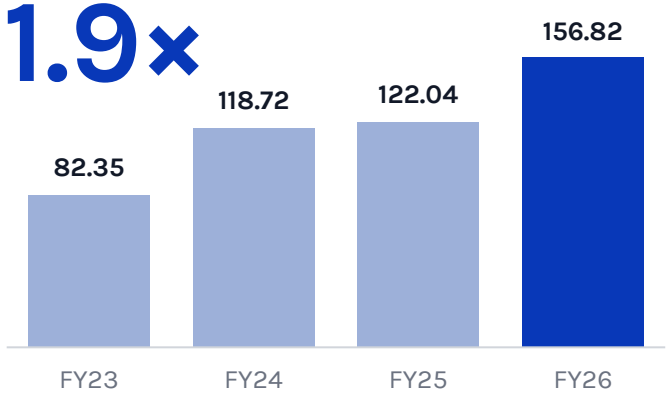
Four Years of Compounding With Expanding Margins

Total Income

(₹Crore)

CAGR FY23–FY26: 23.95%

1.9×

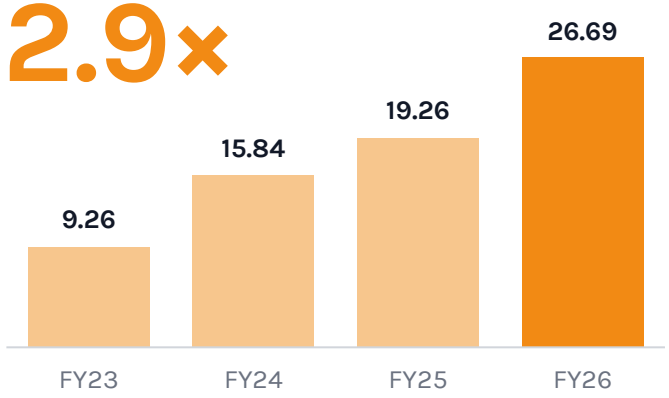


EBITDA

(₹Crore)

CAGR FY23–FY26: 42.31%

2.9×

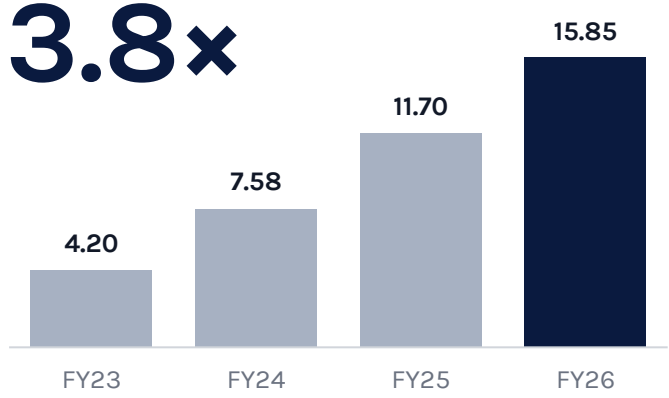


Net Profit

(₹Crore)

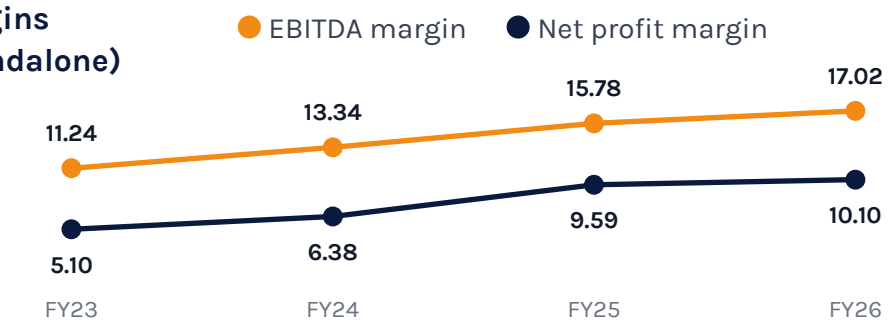
CAGR FY23–FY26: 55.69%

3.8×



Margins (standalone)

(In %)



FY26 CONSOLIDATED (FIRST GROUP YEAR)

₹172.79 Cr	₹30.65 Cr	17.74%	₹17.78 Cr
Total Income	EBITDA	EBITDA margin	Net profit (owners)

Profit & Loss Statement

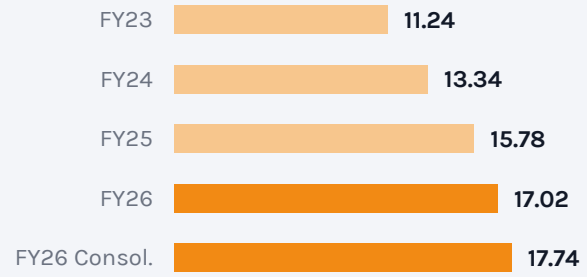
Standalone FY23–FY26 · Consolidated FY26 · ₹Crore

Particulars	FY23	FY24	FY25	FY26	FY26 Consol.
Revenue from Operations	77.81	115.28	118.05	150.05	166.57
Other Income	4.55	3.44	3.99	6.77	6.22
Total Income	**82.35**	**118.72**	**122.04**	**156.82**	**172.79**
Total Expenditure	**73.10**	**102.88**	**102.78**	**130.13**	**142.14**
EBITDA	**9.26**	**15.84**	**19.26**	**26.69**	**30.65**
Finance Costs	1.83	2.38	1.44	2.17	2.44
Depreciation	1.96	2.34	2.64	3.87	4.03
Profit Before Tax	**5.46**	**11.11**	**15.18**	**20.65**	**24.19**
Tax Expense	1.26	3.54	3.47	4.80	5.11
Profit After Tax	**4.20**	**7.58**	**11.70**	**15.85**	**19.07**
Less: Non-Controlling Interests	–	–	–	–	1.29
Net Profit (Owners)	**4.20**	**7.58**	**11.70**	**15.85**	**17.78**
EPS (₹)	2.78	5.01	7.62	7.71	8.65

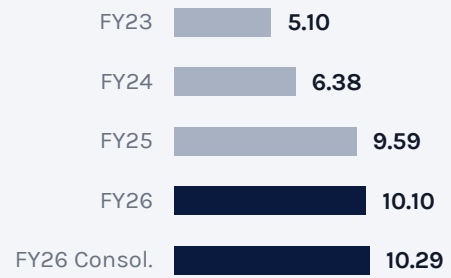
Margin ladder

(In %)

EBITDA margin



Net profit margin

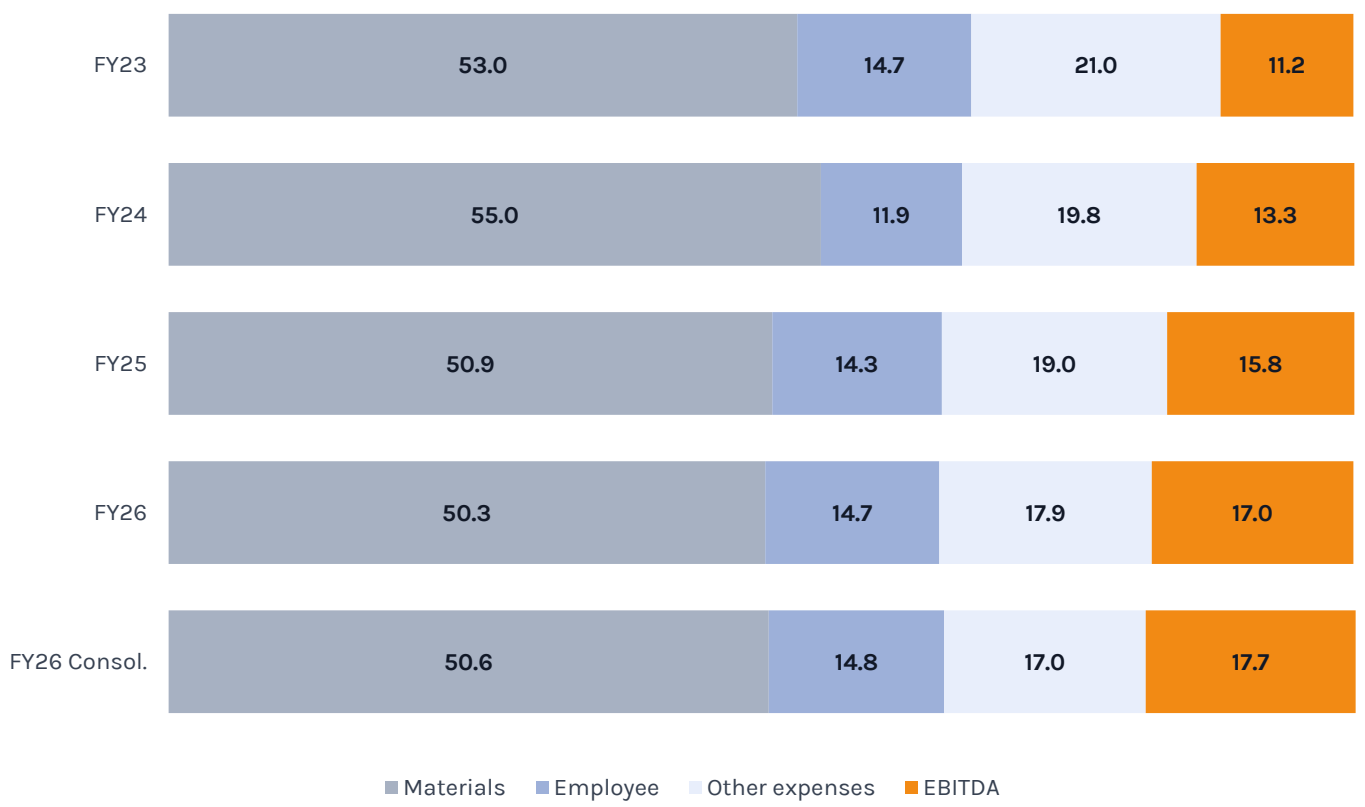


Bars scaled to 20%. Margins on Total Income.

Profit & Loss Statement

Where each ₹100 of Total Income goes

(% of Total Income, derived)



Key lines (₹Crore)

Particulars	FY25	FY26	FY26 Consol.
Total Income	**122.04**	**156.82**	**172.79**
Total Expenditure	102.78	130.13	142.14
EBITDA	**19.26**	**26.69**	**30.65**
EBITDA Margin (%)	15.78	17.02	17.74
Profit Before Tax	**15.18**	**20.65**	**24.19**
Profit After Tax	**11.70**	**15.85**	**19.07**
Less: NCI	–	–	1.29
Net Profit (Owners)	**11.70**	**15.85**	**17.78**
Net Profit Margin (%)	9.59	10.10	10.29
EPS (₹)	7.62	7.71	8.65

Standalone FY25–FY26; FY26 consolidated framed. FY23–FY24 shown in the chart.

Balance Sheet, Capital & Market

Balance Sheet · Cash Flow · Key Ratios · Capital Allocation · Investment Rationale · Market Data

Balance Sheet

All amounts in ₹Crore (Standalone)

Equity & Liabilities	FY23	FY24	FY25	FY26
Equity Share Capital	5.04	5.04	16.02	21.82
Reserves & Surplus	19.23	26.66	37.67	114.77
Total Equity	**24.27**	**31.70**	**53.69**	**136.60**
Long-Term Borrowings	0.08	0.45	0.00	0.00
Other Non-Current Liabilities	0.00	1.51	0.90	0.90
Long-Term Provisions	0.24	0.45	0.45	1.30
Total Non-Current Liabilities	**0.32**	**2.42**	**1.35**	**2.21**
Short-Term Borrowings	32.57	22.67	22.93	18.64
Trade Payables	15.57	7.99	17.80	26.81
Other Current Liabilities	21.13	25.26	18.53	18.63
Short-Term Provisions	0.04	1.69	1.05	1.04
Total Current Liabilities	**69.31**	**57.61**	**60.31**	**65.12**
Total Equity & Liabilities	**93.89**	**91.72**	**115.35**	**203.92**

Assets	FY23	FY24	FY25	FY26
Fixed Assets	14.09	16.92	13.34	54.65
Non-Current Investments	0.10	0.11	0.05	3.65
Other Non-Current Financial Assets	0.35	0.35	10.85	0.35
Deferred Tax Assets (Net)	0.51	0.47	0.68	1.36
Other Non-Current Assets	11.16	1.38	1.06	27.27
Total Non-Current Assets	**26.21**	**19.23**	**25.97**	**87.28**
Inventories	9.13	21.94	17.94	47.79
Trade Receivables	18.54	17.95	49.93	43.96
Cash & Bank Balance	24.68	17.29	20.63	12.66
Other Current Financial Assets	12.88	15.06	0.74	8.39
Other Current Assets	2.60	0.26	0.13	3.84
Total Current Assets	**67.83**	**72.50**	**89.38**	**116.65**
Total Assets	**93.89**	**91.72**	**115.35**	**203.92**

FY23 total liabilities and total assets differ by ₹0.15 Crore in the source statements.

FY26: An Investment Year Funded by Equity

Cash Flow (₹Crore)	FY23	FY24	FY25	FY26
Operating Activities	0.01	7.47	0.63	(4.38)
Investing Activities	2.50	(2.95)	(5.53)	(64.19)
Financing Activities	15.57	(11.91)	8.24	60.60
Net Change in Cash	**18.09**	**(7.39)**	**3.34**	**(7.97)**
Closing Cash & Bank	24.68	17.29	20.63	12.66

READING FY26 CASH FLOW

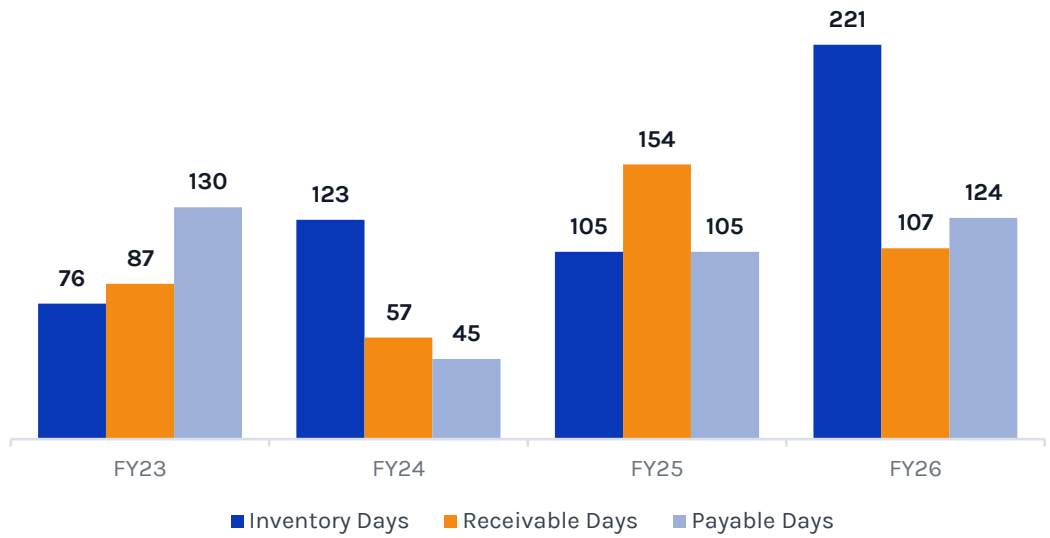
₹64.19 Cr of investing outflow funded new Chakan capacity, the Faridabad facility, the Design Hub and the two acquisitions

₹60.60 Cr of financing inflow principally reflects the June 2025 NSE Emerge listing proceeds; borrowings fell from ₹22.93 Cr to ₹18.64 Cr

Operating cash was negative as inventory rose to ₹47.79 Cr; work in progress against orders scheduled for execution in Q1 FY27

Working Capital Cycle

(Days)



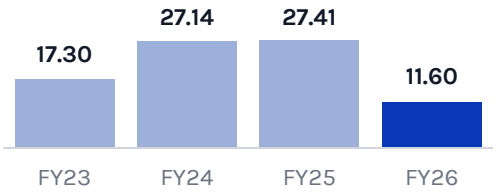
Projects are executed against customer advances, so receivable days fell by 47 days in FY26 even as revenue grew. Management expects receivables to hold at roughly 110 days as revenue scales.

Return and Balance-Sheet Ratios

ROE

11.60%

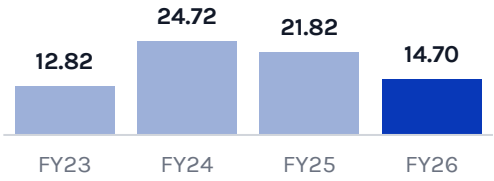
FY26 · FY25: 21.80%



ROCE

14.70%

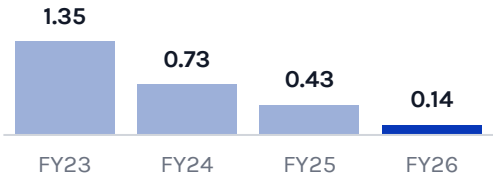
FY26 · FY25: 21.69%



Debt to Equity

0.14×

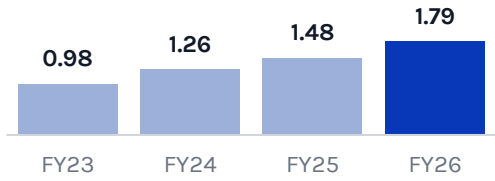
FY26 · FY25: 0.43×



Current Ratio

1.79×

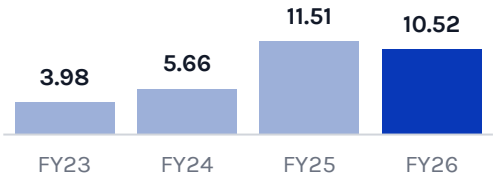
FY26 · FY25: 1.48×



Interest Coverage

10.52×

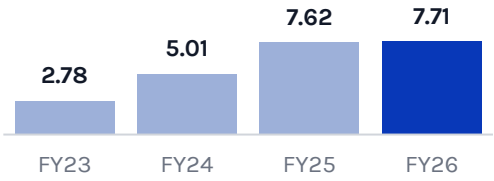
FY26 · FY25: 11.51×



EPS

₹7.71

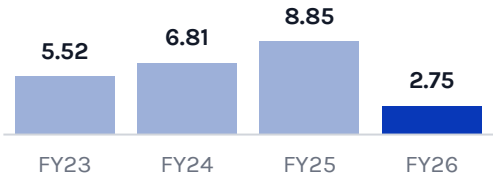
FY26 · FY25: ₹7.62



Fixed Asset Turnover

2.75×

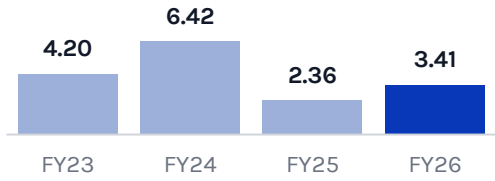
FY26 · FY25: 8.85×



Receivable Turnover

3.41×

FY26 · FY25: 2.36×

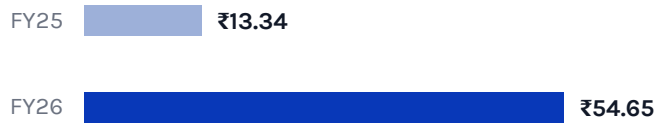


Where the Listing Money Went and What Comes Next

WHERE THE FY26 MONEY WENT

Fixed assets

New Chakan capacity, Faridabad and the Design Hub



Borrowings

Expansion funded from equity, debt reduced



₹9.16 Cr listing proceeds unutilised at Sep 2026; Board approved reallocating it from plant capex to working capital (by Dec 2026)

PREFERENTIAL ISSUE COMPLETED

₹95.95 Crore

Allotted 23 October 2026

20,76,600 equity shares (₹51.08 Crore) and 18,24,000 convertible warrants (₹44.87 Crore) allotted at ₹246 each; ₹62.30 Crore received at allotment, with 75% of the warrant price due on conversion within 18 months. Allottees include Motilal Oswal Financial Services Limited, Calliope Capital Advisors LLP, Subhkam Ventures I Private Limited and the Managing Director. Paid-up equity capital rises to ₹23.90 Crore.

STATED PRIORITY ORDER

1 Finish the current build-out

Complete the remaining planned plant spend

2 Fill the capacity already paid for

Convert the bid pipeline into utilisation

3 Add capacity when needed

Incremental, possibly leased, space only as demand requires

Why Patil Automation

23.95%
Total Income CAGR

Compounding with expanding margins

Standalone Total Income CAGR 23.95%, EBITDA 42.31%, PAT 55.69% (FY23–FY26); EBITDA margin up every year, 11.24% → 17.02%

33%
Non-auto share, FY26

Diversification already visible

Non-automotive share 33% in FY26 vs 10.95% in FY25; defence, data-centre BESS, construction and renewables live

2×
Capacity post preferential issue

Capacity set to double

Capacity expected to double post preferential issue; capacity is project-based and varies with project scope

~23%
Workforce in design

Engineering, not fabrication

~23% of 800+ employees in design; Design Hub; in-house CMM and weld validation

0.14×
Debt to equity, FY26

A balance sheet that can take growth

Net worth ₹136.60 Cr; D/E 0.14× (1.35× in FY23); interest coverage 10.52×

>60%
Repeat business

A customer franchise that repeats

60 marquee OEM and Tier-1 customers; >60% repeat business; ₹130+ Cr order book and ₹800 Cr+ proposals

The Roadmap to 2030

FY26 → 2030 ASPIRATION

4×

₹172.79 Cr → ₹700 Cr+

Management's 2030 aspiration is roughly four times FY26 consolidated income. The first two steps are underwritten by capacity that is already built and paid for; the step beyond FY28 requires additional facilities that have not yet been committed.

FY26

₹172.79 Cr

Delivered

- Audited consolidated actual
- Capacity tripled; listing completed
- Non-automotive reaches 33% of mix

FY27

₹260–270 Cr

Guidance

- Executable within the existing facility
- ₹130+ Cr already in the order book
- PAL Green Energy's first full year

FY28

₹380–385 Cr

Guidance

- Expansion beyond ₹300 Cr and up to ₹600 Cr to be funded through the freshly secured preferential issue proceeds

2030

₹700 Cr+

Group aspiration

- "More than ₹700 crore business as a PAL group"
- Each subsidiary targeted above ₹100 Cr
- Dedicated data-centre facility under consideration

Key Risks and How the Company Is Positioned Against Them

Risk area	The risk	Mitigation
Automotive concentration	67% of FY26 revenue is automotive, exposing the order book to the auto capex cycle.	Non-automotive has risen from 10.95% to 33% in one year, with defence, data centres, construction and renewables now live.
Lumpy, project-based revenue	Turnkey orders are large and discrete, so revenue and margin can move sharply between halves.	₹130+ Cr order book plus ₹800 Cr+ of live bids gives forward cover; the business has grown in every half.
Working capital intensity	Inventory days rose to 221 in FY26 and operating cash flow was negative ₹4.38 Cr.	The build is work in progress against Q1 FY27 orders; advances part-fund it, and receivable days fell 47 days.
Execution and utilisation	Capacity has tripled. Under-utilisation would compress returns on the enlarged equity base.	Legacy plants run near full; new capacity at ~50% and filling. FY27 guidance sits inside existing capacity.
Competition and pricing	Segment specialists compete in each vertical, and larger integrators such as Wipro PARI operate at scale.	Breadth across six end-markets and 4–4.5-month delivery.
Key-person and promoter dependence	The business was founded on the Managing Director's 25+ years of domain relationships.	Professional functional team across Sales, Marketing, Finance, Operations and Business Development, supported by experienced leadership.

Stock Data, Shareholding and Share Price Performance

NSE: PATILAUTOM

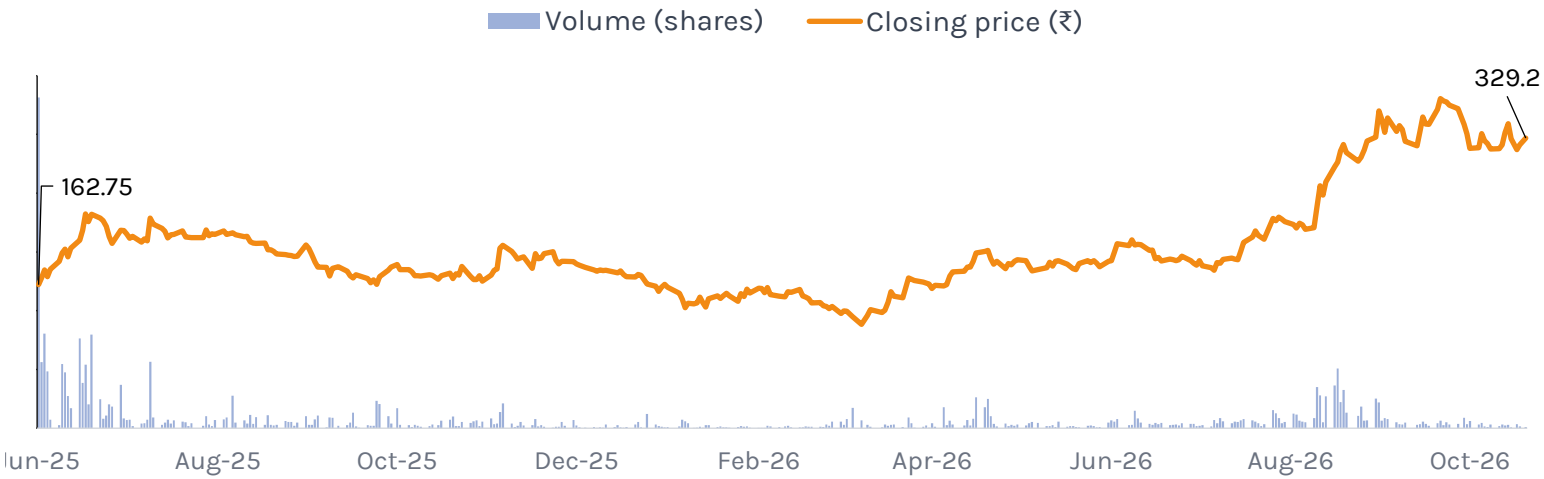
₹329.20

Share price as on 11 November 2026

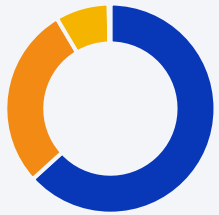
ISIN	**INE17GV01016**
Market Capitalisation	**₹786.70 Cr**
Shares Outstanding	**2,38,97,400***
Face Value	**₹10**
52-Week High / Low	**₹389.80 / ₹112.05**
Listing	**NSE Emerge, June 2025**

Share Price and Volume Since Listing

23 Jun 2025 to 11 Nov 2026



Shareholding Pattern (30 Sep 2026)



63.27%	**28.22%**	**8.25%**	**0.27%**
Promoter & Promoter Group	Public	DIIs	FIIs

**Includes 20,76,600 equity shares allotted on 23 October 2026 (preferential issue); market capitalisation on this share count.*

Thank You



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