



September 3, 2020

The Secretary  
Corporate Relationship Dept.  
The Bombay Stock Exchange  
1<sup>st</sup> Floor, New Trading Ring  
Rotunda Building  
Phiroze Jeejeebhoy Towers  
Dalal Street, Mumbai – 400 001

The Secretary  
National Stock Exchange of India  
Limited  
Exchange Plaza  
Bandra Kurla Complex  
Mumbai – 400 051

Dear Sir,

**Sub: Press Release & Investor Presentation - Reg**

We herewith enclosed the Press Release and Investor Presentation for the Quarter ended 30<sup>th</sup> June, 2020.

This is for your information and records.

Thanking you,

Yours truly,  
For Page Industries Limited

Murugesh C  
Company Secretary

Encl: as above



**PAGE INDUSTRIES LIMITED**

**Head Office :** 3rd Floor, Umiya Business Bay-Tower-1, Cessna Business Park, Varthur Hobli, Outer Ring Road, Bengaluru - 560 103. Ph: 91-80-4946 4646.

**Corporate & Registered Office :** 7th Floor, Umiya Business Bay-Tower-1, Cessna Business Park, Varthur Hobli, Outer Ring Road, Bengaluru - 560 103.

Ph: 91-80-4945 4545 | [www.jockeyindia.com](http://www.jockeyindia.com) | [info@jockeyindia.com](mailto:info@jockeyindia.com) | CIN # L18101KA1994PLC016554



# PAGE INDUSTRIES LIMITED

## For Immediate Release

### **Efficient cost and cash management in an unprecedented Quarter**

**Bengaluru, India –3<sup>rd</sup> September 2020:** Page Industries, India's leading apparel manufacturer announced its financial results for the quarter ended 30<sup>th</sup> June 2020 today.

#### **Financial Highlights for Q1FY21**

- Revenue down 47% QoQ and 66% YoY to Rs. 2,848 million. This quarter witnessed the full impact of Covid-19 lockdowns. As of now, more than 80% of our Multi Brand Outlets, 96% of our EBOs and 90% of our Large Format Stores are fully functional.
- The total operating cost was controlled effectively and reduced by 34% QoQ and 37% YoY to Rs. 1,717 million. This was achieved without any employee/worker lay-offs and salary cuts.
- Profit after Tax for the year stood at Rs. (396) million, as compared to Rs. 1,107 million in Q1FY20. This is primarily on account of lower revenues resulting in lower absorption of wages and fixed cost.
- The cash & cash equivalent has increased by 56% during the quarter to Rs. 1,734 million, due to efficient working capital management. We continue to have a strong balance sheet and not borrowed any additional funds during this period.

***Commenting on the results, Managing Director, Mr. Sunder Genomal said, "While this quarter saw a significant impact of the Covid-19 lockdowns, the operations partially resumed from May. We are witnessing an increasing trend of sales with greater demand in e-commerce and athleisure product category. We have seen our amazing teams put in tremendous efforts across sales and operations and are confident of getting back on track to previous year's level of sales and operations as soon as the pandemic is behind us. We continue to remain confident of the medium term given our strong business model, product portfolio and healthy balance sheet***

*We are witnessing increasing propensity for online shopping, therefore, our e-commerce business has shown significant growth and is expected to remain strong. We have launched new stores that allow us to continue to serve our customers with the best shopping experience while minimising their risk of contracting COVID-19. We are confident that we will efficiently manage our business during this situation and emerge stronger due to our strong brand, loyal customers and efficient financial management.*

*There is a huge potential market for all our product categories. We have always continued to invest in our brands, both online and offline, as well as at point-of-sale. In addition to our strong business presence and robust balance sheet, we continue to strengthen the business across all facets. We will continue our unrelenting endeavour to satisfy consumers with the finest products in terms of style, design, comfort, fit and quality in both Jockey and Speedo.*

*Overall, we remain very optimistic for the future and continue to strive to generate and deliver financial and non-financial value for all our stakeholders".*



# PAGE INDUSTRIES LIMITED

## **About Page Industries Limited**

Page Industries is the exclusive licensee of JOCKEY International Inc. (USA) for manufacture, distribution and marketing of the JOCKEY® brand in India, Sri Lanka, Bangladesh, Nepal, Oman, Qatar Maldives, Bhutan and the UAE. Page Industries is also the exclusive licensee of Speedo International Ltd. for the manufacture, marketing and distribution of the Speedo brand in India.

Jockey is the company's flagship brand and a market leader in the premium innerwear and leisure wear category. The brand is distributed in 2850+ cities & towns and available in 67,000+ Multi Brand Outlets, 770+ Exclusive Brand Outlets (EBO) with extensive presence in Large Format Stores, as also online. The company also has 6 EBO's outside India. Speedo brand is available in 1300+ stores including 40+ EBO's and 40+ Large Format Stores, spread across 150+ cities.

For further information, please visit [www.jockeyindia.com](http://www.jockeyindia.com)

Investor Contact – [investors@jockeyindia.com](mailto:investors@jockeyindia.com)

**Disclaimer:** *Certain statements that may be made or discussed in this release may be forward-looking statements and/or based on management's current expectations and beliefs concerning future developments and their potential effects upon Page Industries and its associates. The forward-looking statements are not a guarantee of future performance and involve risks and uncertainties and there are important factors that could cause actual results to differ, possibly materially, from expectations reflected in such forward-looking statements. Page Industries does not intend, and is under no obligation, to update any forward-looking statement made in this release.*



# PERFORMANCE HIGHLIGHTS Q1FY21

 PAGE INDUSTRIES LIMITED

SEPTEMBER 3, 2020

# SAFE HARBOUR STATEMENT

This presentation, by Page Industries Limited (the “Company”), has been prepared solely for information purposes and does not constitute any offer, recommendation or invitation to purchase or subscribe for any securities.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider relevant. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

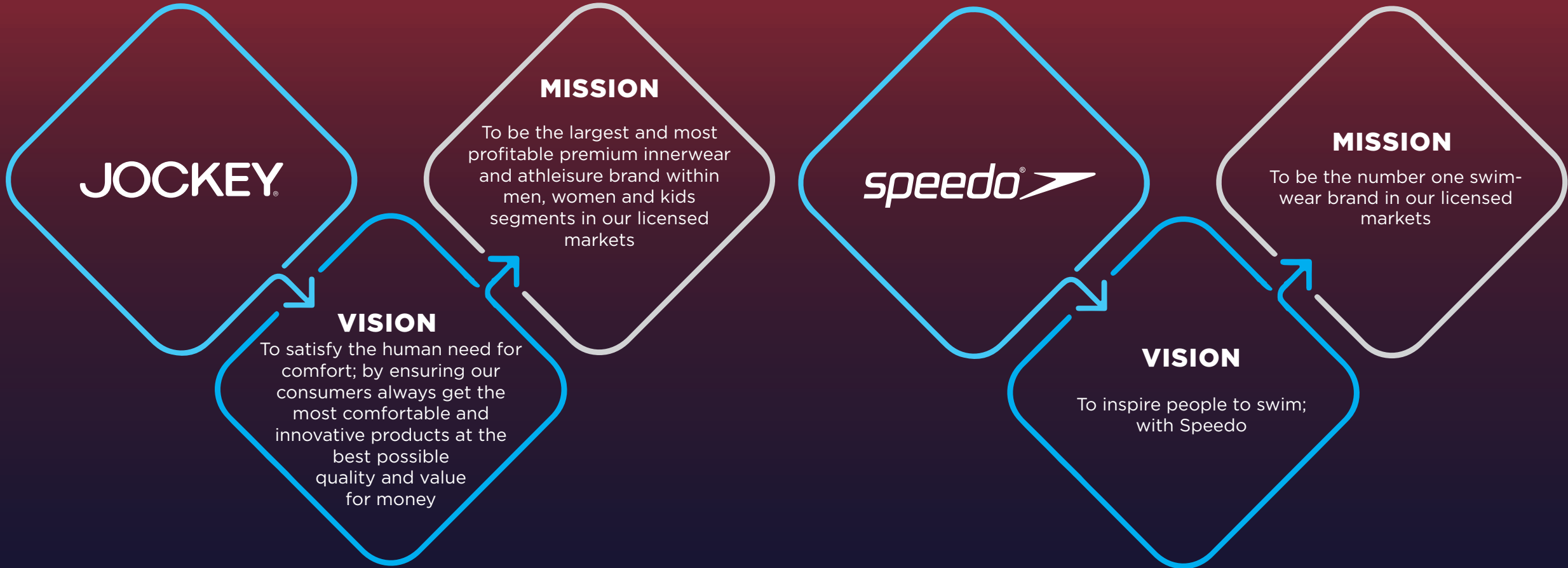
This presentation updated as on September 3, 2020 may contain certain forward-looking statements concerning the Company’s future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, competition, economic growth in our markets, ability to attract and retain highly skilled professionals, our ability to manage our operations, government policies and actions, interest and other fiscal costs generally prevailing in the economy. The Company does not undertake to make any announcement in case any of these forward-looking statements become materially incorrect in future or update any forward-looking statements made from time to time by or on behalf of the Company.

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# PAGE INDUSTRIES: VISION & MISSION STATEMENT



# PAGE INDUSTRIES: AT A GLANCE



**Leading player in Premium Innerwear and Athleisure market**



**Highly Experienced Professional Management** supported by  
18,600+ Employees  
82% Women Employees



**Production Capacity**  
260 mn pieces across 15 manufacturing units  
Strong backward integration



**PAN India Presence**  
67,000+ Retail Network  
770+ Exclusive Business Outlets (EBO's)  
Increasing presence in Large Format Stores (LFS) & E-Commerce



**Strong Financial Performance**  
Healthy ROCE 58%  
Net Debt Free

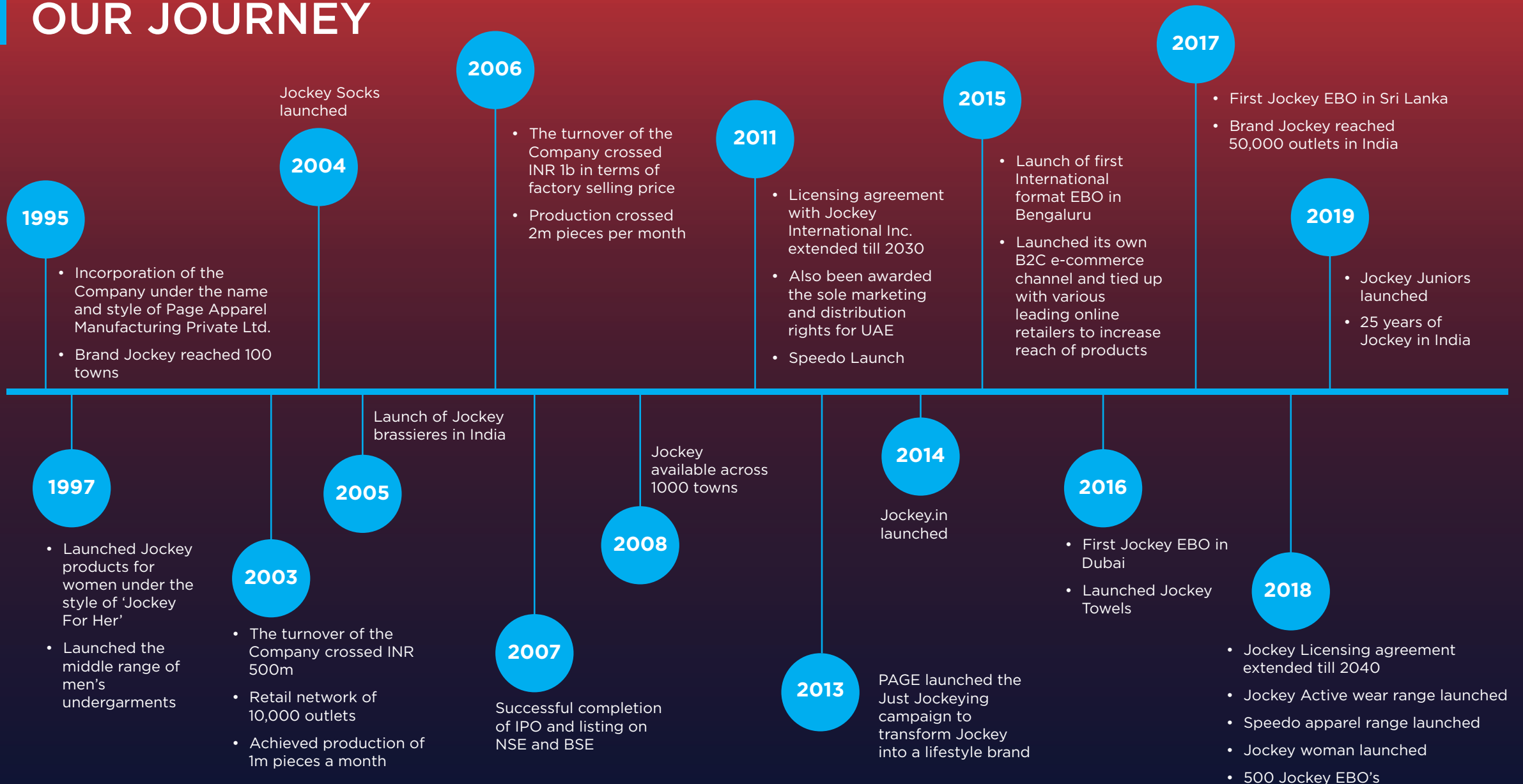
## JOCKEY®

- Jockey is world's best-loved and most recognisable brand. Active in more than 120 countries
- Exclusive licensee of **JOCKEY International Inc. (USA)** for manufacture, distribution and marketing in India, Sri Lanka, Bangladesh, Nepal, Oman, Qatar, Maldives, Bhutan and UAE
- Products include **Innerwear, Athleisure, Socks for Men and Women, Thermal, Towels and Face Mask**

## speedo®

- Speedo International Ltd. is a manufacturer and distributor of swimwear and swimming accessories based in Nottingham, UK
- Exclusive licensee of **Speedo International Ltd.** for manufacture, distribution and marketing in India
- Products include **Swimwear, Equipment, Water shorts, Apparel and Footwear**

# OUR JOURNEY



# MANAGEMENT GROWTH INITIATIVES

Capacity Ramp-up in both Manufacturing and Sales

Expanding Channel presence in distribution, Exclusive Brand outlets, Large Format Stores & E-Commerce

Expanding investments and spends in Sales and Marketing at Point of Sale

Enhance investments in R&D, Product Development and Innovation, Automation and Digital Transformation



AT Jockey  
**THERE'S ONLY ONE**  
A timeline  
of greatness.

# ATTRACTIVE MACRO OPPORTUNITY

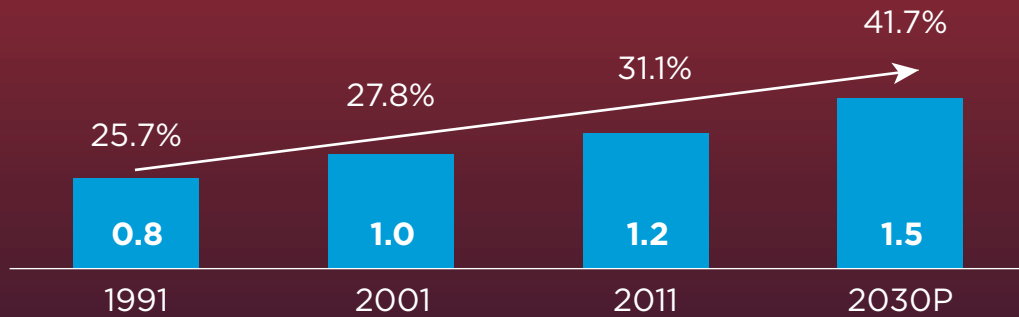
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# ATTRACTIVE MACRO: MULTIPLE DRIVERS FOR GROWTH

## Favourable Demographics



■ TOTAL POPULATION (IN BN) ■ URBANISATION (%)



Increase in Propensity to spend, leading to increase in demand for improved products



Per Capita Income CAGR of ~10% over last 5 years



Metropolitan cities in India to rise from **46 in 2011 to 68 in 2020**



Increasing urban women population and corporate workforce



Increase in trend towards swimming for various reasons such as, Healthy Living & Weight Management, Fitness, Relaxation and Hobby

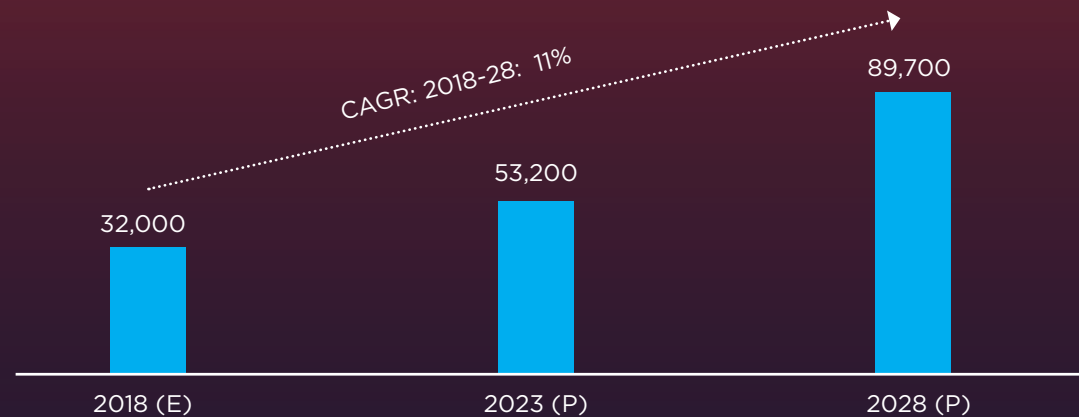
## Industry Growth Drivers



# ATTRACTIVE MACRO: LARGE MARKET

## Indian Innerwear Market

- Among all the fashion categories, innerwear is one of the fastest growing categories over the last few decades
- Domestic demand of innerwear has changed with consumer buying behavior, transforming from need based to aspiration based, coupled with increased fashion consciousness among millennials



The men's innerwear market is currently valued at ₹ 11,000 crore and is expected to grow at a CAGR of 7% over the next decade to reach ₹ 21,800 crore by 2028



Women's innerwear segment is poised to grow at an impressive growth rate of 12.5% over the next decade to reach ₹ 68,000 crore by 2028 from current market size of ₹ 21,000 crore

## Indian Outerwear Market



### Athleisure Market

- Athleisure, a phenomenon in world fashion has in the last few years become the most dynamic and fast-growing segments in the India apparel market
- India's athleisure market is growing at 18-20% currently and is expected to touch ₹ 54,000 crore by 2020



### Kidswear Market

- With a booming kids population in India and owing to distinct factors like the growing trend of nuclear family system, increased spending on children, greater brand awareness among kids, and better focus on this segment by organized players
- The kids wear market in India is estimated at ₹ 81,900 crores and expected to grow at a CAGR of 8.5% in the next five years



# COVID-19 IMPACT

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# COVID-19 SITUATION AND IMPACT

## **Retail stores of channel partners' open as of end-Aug**

- MBO: More than 80% of our outlets are fully functional; 54,000+ outlets
- EBO: 96% of our outlets have re-opened; 742 outlets
- LFS: 90% of our stores have re-opened; 1928 stores

## **Benefiting from increasing propensity for online shopping; E-commerce business has shown significant growth**

## **Manufacturing & warehousing slowly returning to pre-covid levels**

- Attendance at manufacturing units has improved from 64% in May (resumption post lockdown) to 87% in end-August
- Attendance at warehousing facilities has increased from 70% in May (resumption post lockdown) to 90% in end-August

## **Impact on business**

- No additional borrowing to meet working capital requirements. Our manufacturing and supply chain capabilities remain intact
- Liquidity remains strong with cash and cash equivalents increasing 56% QoQ and 18% YoY to ₹ 1,734 million
- Working capital has reduced 10% QoQ and 22% YoY to ₹ 4,103 million
- No impact in our ability to service the debts

A photograph of a retail store interior, likely a lingerie or underwear store. The shelves are filled with various products, including boxes of underwear and bras. A large banner at the top of the store displays a woman's torso wearing a striped bikini top. The lighting is bright, and the store appears well-stocked.

# MULTIPLE PRODUCTS OFFERING

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# JOCKEY PRODUCT PORTFOLIO

## JUNIORS BOYS

VESTS  
BRIEFS  
TRUNKS  
BOXER SHORTS  
T-SHIRTS  
POLO T-SHIRTS  
TRACK PANTS  
SHORTS  
SWEAT SHIRTS  
JACKETS



## MEN UNDERWEAR

VESTS  
BRIEFS  
BOXER BRIEFS  
TRUNKS  
BOXER SHORTS  
INNER TEES  
MIDWAYS

## JUNIORS GIRLS

PANTIES  
BLOOMERS  
SHORTIES  
CAMISOLE  
TANK TOPS  
T-SHIRTS  
SHORTS  
CAPRIS  
TRACK PANTS  
PYJAMAS  
SWEAT SHIRTS  
JACKETS



## OUTERWEAR

BERMUDAS  
TRACK PANTS  
LOUNGE PANTS  
SPORTS SHORTS  
T-SHIRTS  
POLO T-SHIRTS  
GYM VESTS  
YOGA PANTS  
SLEEPWEAR  
JACKETS  
TANK TOP  
MUSCLE VEST  
CAPRIS  
LEGGINGS



## TOWELS

FACE  
HAND  
BATH



## WOMEN UNDERWEAR

BRASSIERES  
SPORTS BRA  
PANTIES  
CAMISOLE  
CROP TOP  
TANK TOPS  
SHAPEWEAR  
SHORTIES



## THERMAL MEN, WOMEN & KIDS

TANK TOP  
CAMISOLE  
VEST  
LEGGINGS  
T-SHIRT  
LONG JOHN



## SOCKS

CALF  
ANKLE  
LOW SHOW  
NO SHOW



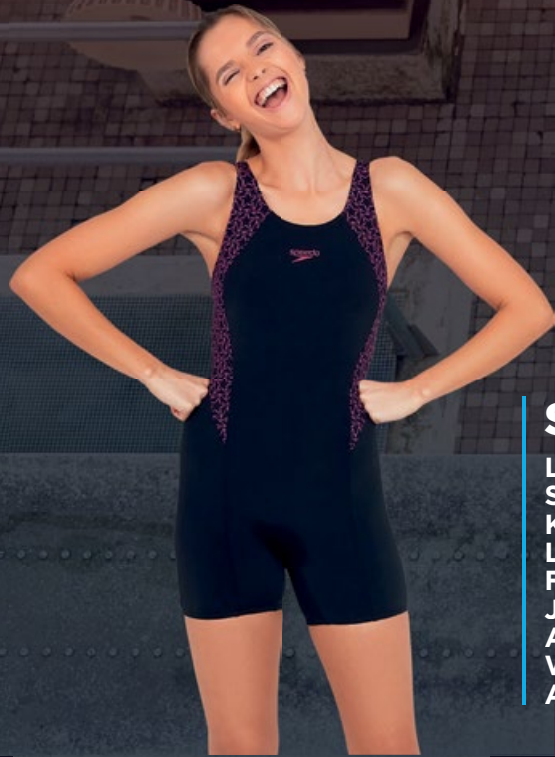
## FACE MASK



## CAPS



# SPEEDO PRODUCT PORTFOLIO



## SWIMWEAR

- LEISURE
- SWIMDRESS
- KNEESUIT
- LEGSUIT
- FULL BODY SUIT
- JAMMER
- AQUASHORTS
- WATERSHORTS
- ALL-IN-ONE SUIT



## SWIMACTIVE

- H2O ACTIVE
- SUN TOP
- CAPRI
- LEGGING
- WATERSHORT



## EQUIPMENT

- GOGGLES
- CAPS
- TRAINING AID
- SWIM CONFIDENCE



## FOOTWEAR

- SLIDE
- THONG





# NEW LAUNCHES

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# NEW LAUNCHES

New launches well accepted by consumers

**UNISEX**  
**FACE MASK**  
 STYLE NO. FM02

99% BACTERIAL FILTRATION EFFICIENCY  
 99% PARTICULATE FILTRATION EFFICIENCY  
 7 LAYER FILTRATION  
 ENHANCED BREATHABILITY  
 ADJUSTABLE & SOFT EAR LOOPS  
 ERGONOMIC FACE FIT  
 ADJUSTABLE NOSE-CLIP

AVAILABLE COLOURS  
 BLACK GRANITE PERFORMANCE GREY MINERAL BLUE POSEIDON

**JOCKEY**  
 OR NOTHING

2  
 FIBRE MULTITRACK

**BOYS & GIRLS**  
**FACE MASK**  
 STYLE NO. FM03

99% BACTERIAL FILTRATION EFFICIENCY  
 99% PARTICULATE FILTRATION EFFICIENCY  
 7 LAYER FILTRATION  
 ENHANCED BREATHABILITY  
 ADJUSTABLE & SOFT EAR LOOPS  
 ERGONOMIC FACE FIT  
 ADJUSTABLE NOSE-CLIP

AVAILABLE COLOURS  
 BLACK GRANITE PERFORMANCE GREY MINERAL BLUE POSEIDON

**JOCKEY**  
 JUNIORS

2  
 FIBRE MULTITRACK

HealthGuard®

- ANTI-VIRAL
- ANTI- BACTERIAL
- INHIBITS ODOURS CAUSED BY BACTERIA
- SAFE AND EFFECTIVE\*
- LONG LASTING EFFECT EFFECTIVE UP TO 30 WASHES

*\*All Government regulations and recommendations must still be complied with whilst using this product.*



# UNMATCHED MARKET COVERAGE

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# MULTI BRAND OUTLETS: PAN INDIA DISTRIBUTION NETWORK

## CHANNEL SALES

**3,600+** Distributor Accounts

**2,850+** Cities / Towns

**67,000+** Retail Network

**530+** Channel Sales Strength



# EXCLUSIVE BRAND OUTLETS: FIRST TO OFFER

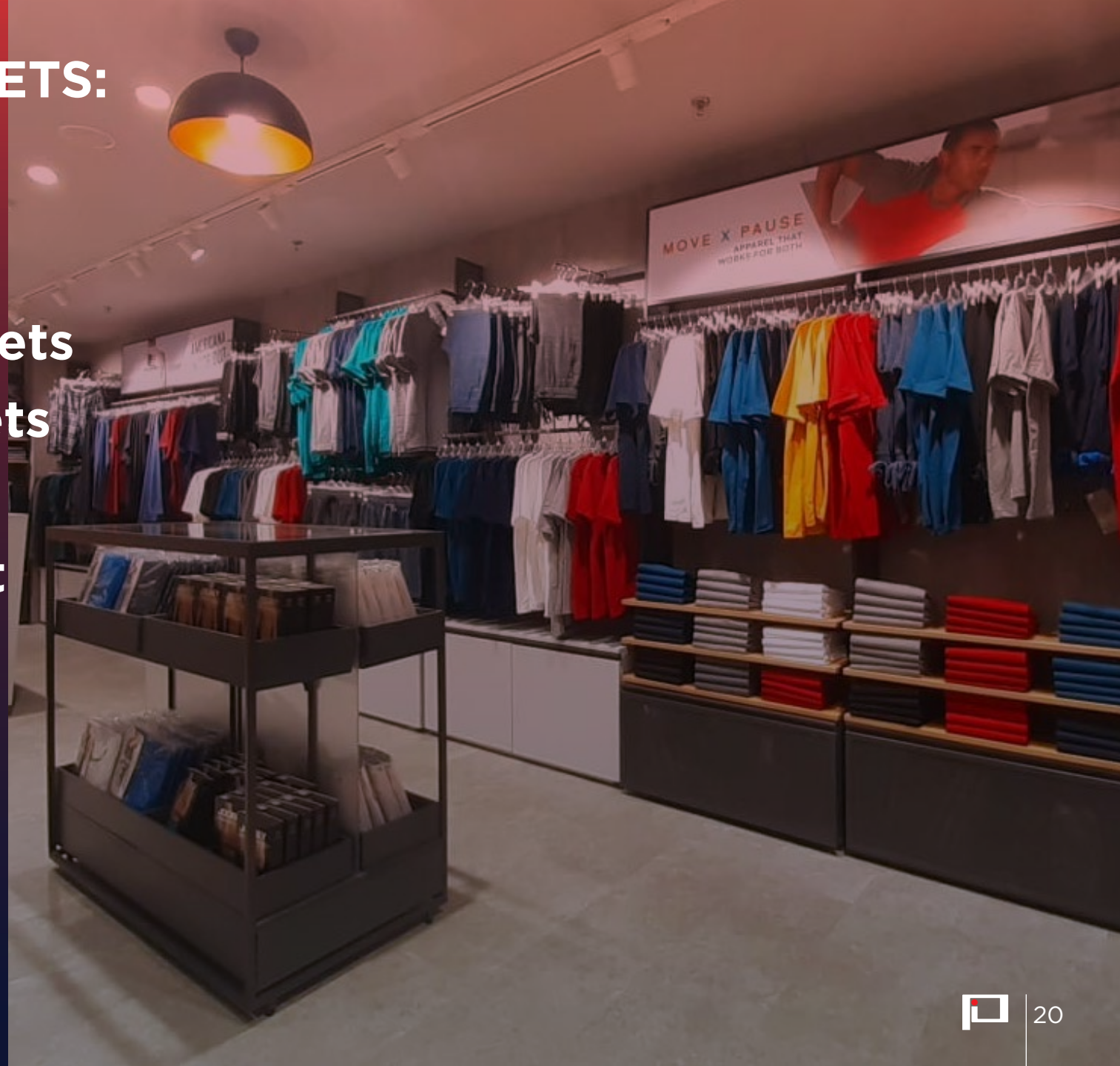
**770+** Exclusive Brand Outlets

**38** Exclusive Woman Outlets

**180+** Outlets in malls

**570+** Outlets in high street

Present in **270+** cities



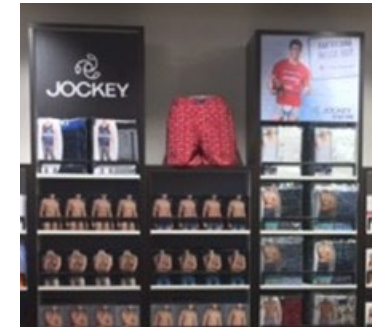
# LARGE FORMAT STORES: ENHANCING CUSTOMER REACH



**23 Large Format  
partners**



**~ 2,100+  
Stores**



**~ 3,200  
Point of sale across  
the country**

**ONLINE & E-COMMERCE:  
RIDING THE DIGITAL WAVE**

**EXCLUSIVE ONLINE STORE  
jockey.in | speedo.in**

**SELLING THROUGH ONLINE KEY PARTNERS**



**Myntra**



**...and other Partners**

A photograph of a retail store interior, likely a clothing boutique, with various garments hanging on racks and displayed on shelves. The lighting is warm and focused on the merchandise. A semi-transparent red and white graphic overlay is positioned on the left side of the image, containing the text 'MANUFACTURING CAPABILITIES'.

# MANUFACTURING CAPABILITIES

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# MANUFACTURING CAPABILITIES

## STRONG IN-HOUSE MANUFACTURING CAPABILITIES

- Facilities spread over 2.4 million sq ft across 15 manufacturing units
- Present in 14 locations in Karnataka and 1 in Tamil Nadu
- >70% in-house manufacturing



Hassan Warehouse



Sewing Unit



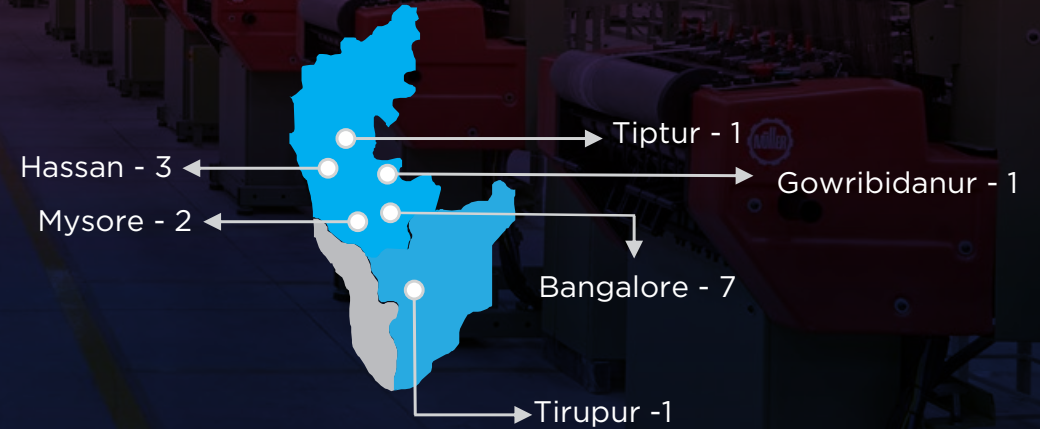
Packing Unit



Quality Control Unit

## COMMITTED TO QUALITY

- Our own manufacturing helps set high quality standards for both in-house and outsourced manufacturing
- Monitor every stage of manufacturing process: Designing, Raw Materials, Production Process, Packaging and Final Products





# EXTENSIVE BRAND REACH

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# REASSURING CUSTOMERS



## SAFETY

- Safety is a key concern in consumers minds that they want their trusted brands to address
- Use of social channels to showcase measures taken by the brand to assure customers of their safety when they shop for their favorite brand - Jockey

## Instore Customer Communication

**FOR YOUR COMFORT AND SAFETY**

- All staff have been advised to monitor their temperature regularly
- Staff members are encouraged to use sanitizers and masks inside the store
- Limited number of customers are allowed inside the store at one time to encourage social distancing
- Store staff has been advised to facilitate easy access to sanitizers for our customers
- We encourage our store staff to regularly disinfect common spaces in the store

**JOCKEY.**

**FOR YOUR COMFORT AND SAFETY**

**No trial / No exchange of garments for safety and hygiene reasons**

- Encourage usage of hand sanitizers by customers within the store
- Customers to be encouraged to maintain social distancing within the store
- Usage of mask recommended to cover mouth and nose
- We encourage digital payment options

**JOCKEY.**

**ATTENTION STORE STAFF**

**BILLING**

- Cashiers advised to reduce billing time.
- Encourage digital payment options.
- It is suggested that cashiers extend a tray to receive or return currency / EDC Machine for payments.
- Recommend that cashiers wear gloves while dispensing Cash/Card.

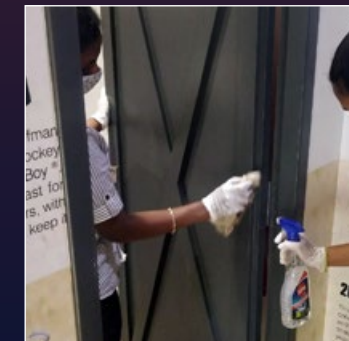
**DISPLAY MERCHANDISE HANDLING**

- No exchange/ Return. Till further notice.
- Customers to be encouraged to try out only those garments that they intend to purchase for their own safety.
- It is recommended that store staff showcase merchandise themselves while attending to customers
- We suggest that hangers are retrieved and kept in a separate carton marked "To Be Sanitized" for further processing

**ACCEPTANCE OF MERCHANDISE AT STORE**

- Recommend that all deliveries be taken at a designated place near the entrance.
- Store Staff / Delivery Boys encouraged to wear gloves and mask before taking any delivery. Should sanitize hands Post/Pre taking deliveries.
- It is recommended that cartons should be immediately disinfected with spray disinfectant at the time of receiving.

**JOCKEY.**



# DIGITAL/SOCIAL MEDIA REACH

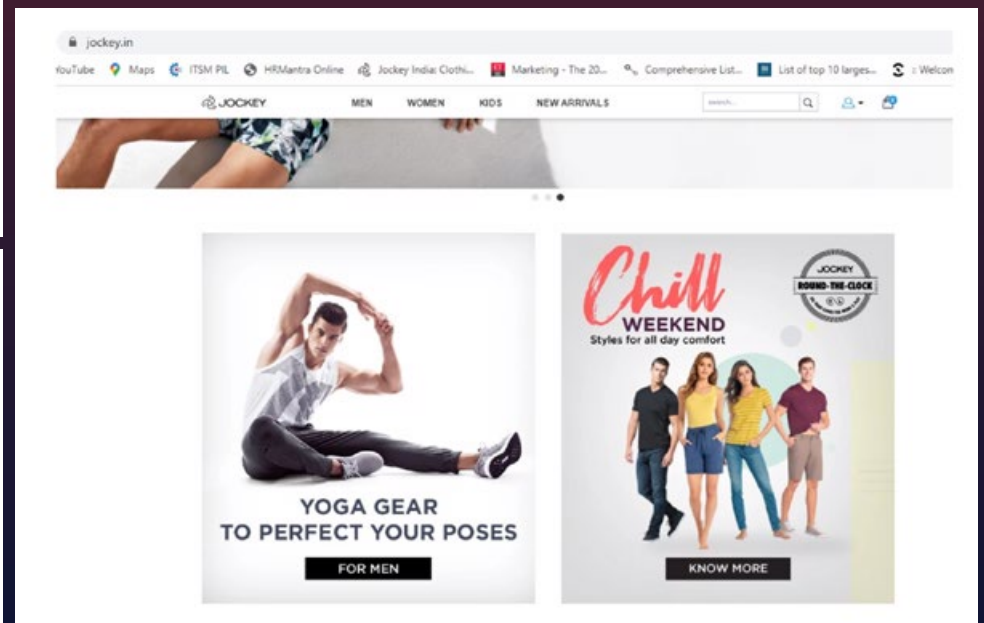
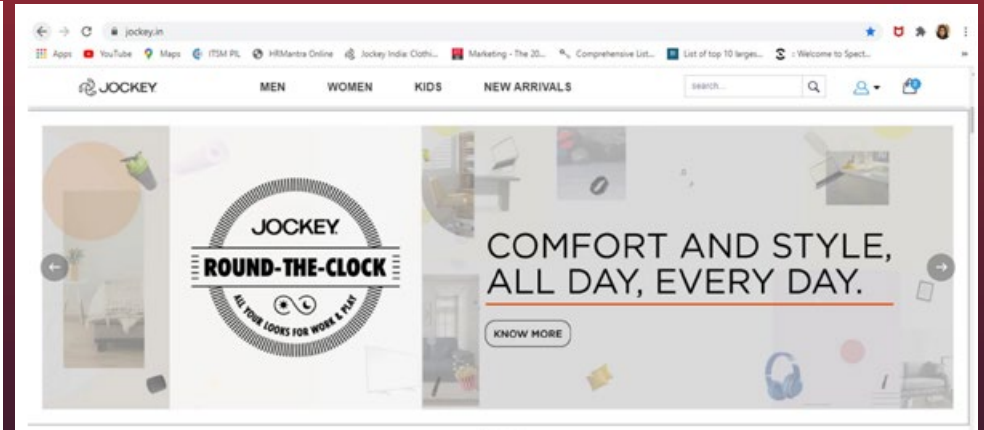
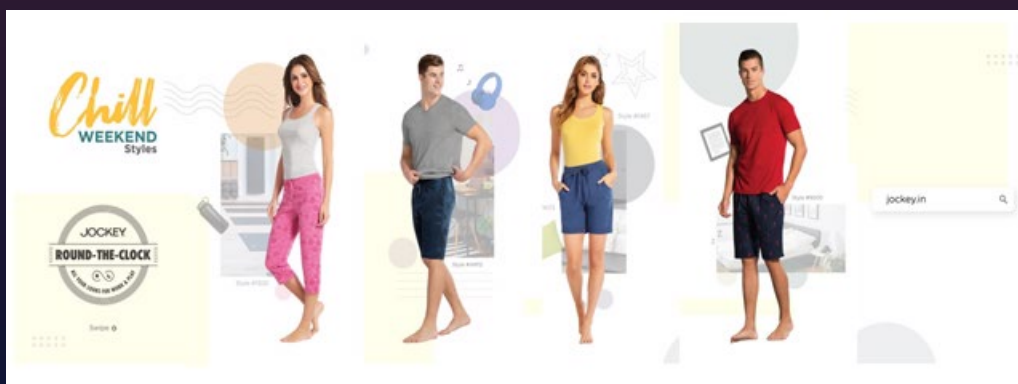
## ROUND THE CLOCK

Followers

 9,08,697

 1,04,000

 21,305



Website Creatives





# FINANCIAL HIGHLIGHTS

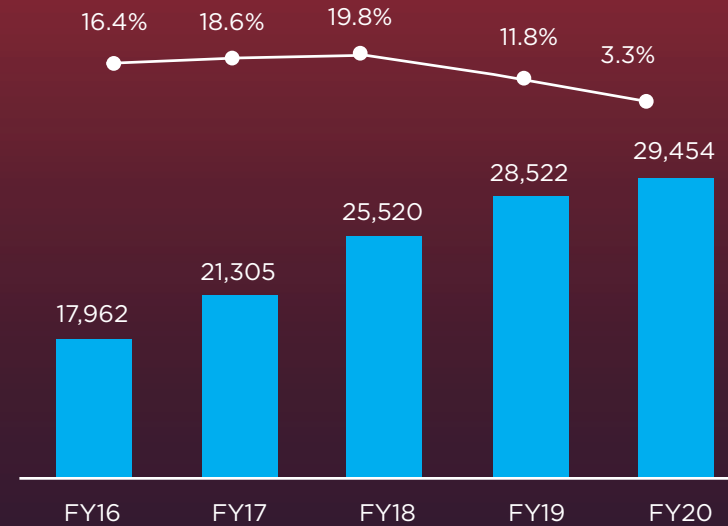
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# PROVEN TRACK RECORD OF FINANCIAL PERFORMANCE

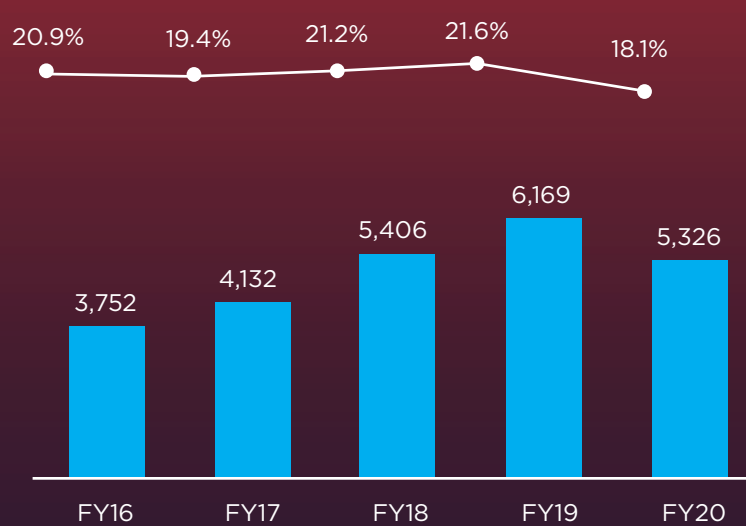
## Revenue

Rs Million



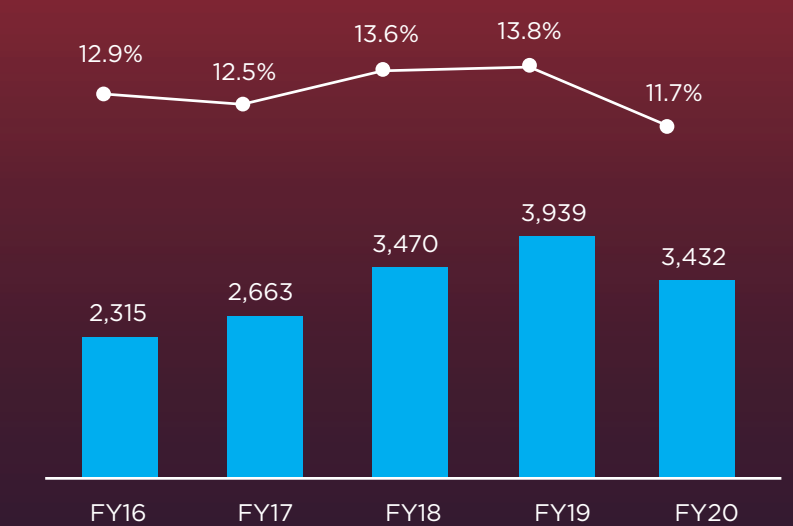
## EBITDA

Rs Million

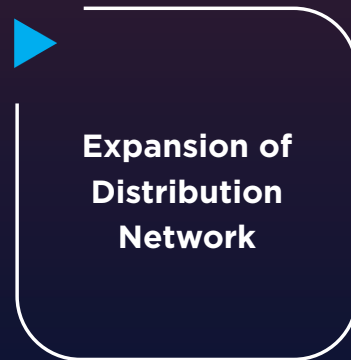


## PAT

Rs Million

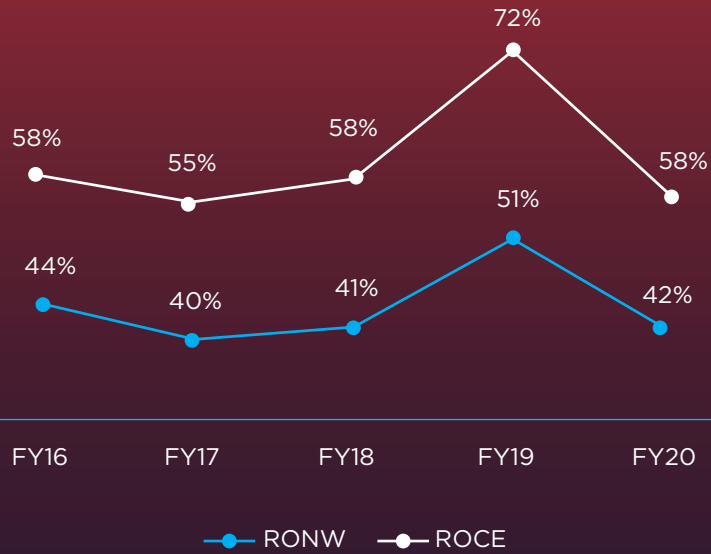


Delivered Growth and continuous margin expansion

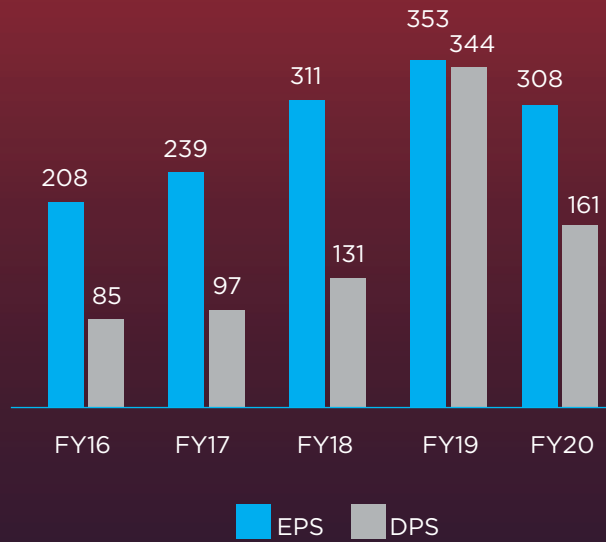


# PROVEN BALANCE SHEET STRENGTH

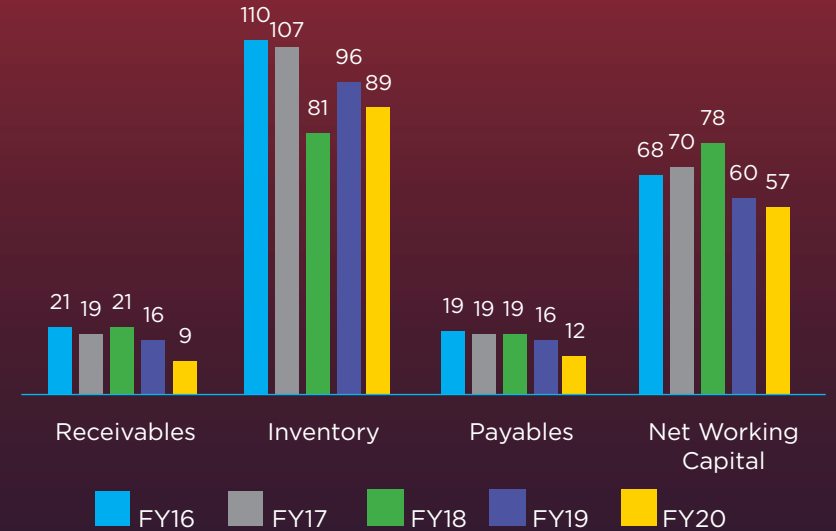
RONW/ROCE



EPS and DPS



Working Capital Days



Investing in future, through strong internal accruals, while maintaining debt-free status and generating high ROCE.

Net Debt Free

High returns for shareholders

Best in class Return on Capital Employed

# PROFIT AND LOSS STATEMENT: QUARTERLY

Particulars (INR mn)	Q1 FY21	%	Q4 FY20	%	Q1 FY20	%	QoQ growth	YoY growth
Revenue	2,848	100.0%	5,413	100.0%	8,350	100.0%	-47.4%	-65.9%
COGS	1,478	51.9%	2,228	41.2%	3,752	44.9%	-33.7%	-60.6%
<b>Contribution</b>	<b>1,370</b>	<b>48.1%</b>	<b>3,185</b>	<b>58.8%</b>	<b>4,598</b>	<b>55.1%</b>	<b>-57.0%</b>	<b>-70.2%</b>
Employee Cost	1,229	43.2%	1,344	24.8%	1,285	15.4%	-8.5%	-4.3%
Other operating cost	488	17.1%	1,260	23.3%	1,447	17.3%	-61.2%	-66.3%
<b>Total Operating cost</b>	<b>1,717</b>	<b>60.3%</b>	<b>2,603</b>	<b>48.1%</b>	<b>2,731</b>	<b>32.7%</b>	<b>-34.0%</b>	<b>-37.1%</b>
<b>EBITDA</b>	<b>-347</b>	<b>-12.2%</b>	<b>581</b>	<b>10.7%</b>	<b>1,866</b>	<b>22.4%</b>	<b>-159.7%</b>	<b>-118.6%</b>
Other Income	61	2.1%	99	1.8%	55	0.7%	-38.9%	10.0%
Depreciation	160	5.6%	163	3.0%	140	1.7%	-1.6%	14.8%
Finance Cost	77	2.7%	85	1.6%	83	1.0%	-10.3%	-7.2%
<b>PBT</b>	<b>-524</b>	<b>-18.4%</b>	<b>432</b>	<b>8.0%</b>	<b>1,699</b>	<b>20.3%</b>	<b>-221.3%</b>	<b>-130.8%</b>
Tax	-128	-4.5%	122	2.2%	592	7.1%	-205.5%	-121.7%
<b>PAT</b>	<b>-396</b>	<b>-13.9%</b>	<b>310</b>	<b>5.7%</b>	<b>1,107</b>	<b>13.3%</b>	<b>-227.5%</b>	<b>-135.7%</b>

# KEY INVESTMENT HIGHLIGHTS



# SUSTAINABILITY

# CONTENTS

- COMPANY OVERVIEW
- ATTRACTIVE MACRO OPPORTUNITY
- COVID-19 IMPACT
- MULTIPLE PRODUCTS OFFERING
- NEW LAUNCHES
- UNMATCHED MARKET COVERAGE
- MANUFACTURING CAPABILITIES
- EXTENSIVE BRAND REACH
- FINANCIAL HIGHLIGHTS
- SUSTAINABILITY
- SHAREHOLDING PATTERN

# SUSTAINABILITY CULTURE

## VISION

To be a leading apparel company through balanced growth with a focus on quality, innovation and sustainable design, thereby, creating lasting value for all our stakeholders

### Commitment to Sustainability

- Public disclosure through sustainability report, corporate presentations and annual publications
- Communicate through product development and retail services
- Commitment to WASH and contribution to Sustainability Development Goals

### Building Capacity

- Comparing processes and business practices to industry-bests
- Modifying existing systems and processes to achieve improved efficiency
- Invest in R&D and technology for process improvements
- Increasing focus on sustainability initiatives and projects

### Fostering Commitment

- Integrating sustainability into vision, mission, value and governance practices
- Developing policies, framework and guidelines
- Setting annual sustainability targets and goals
- Allocation of resources

### Raising Awareness

- Motivate employees to participate through awareness programs and workshops
- Internal competitions as a means to generate and identify new ideas
- Posters and fliers promoting sustainability practices and behaviour

### Assigning Responsibility

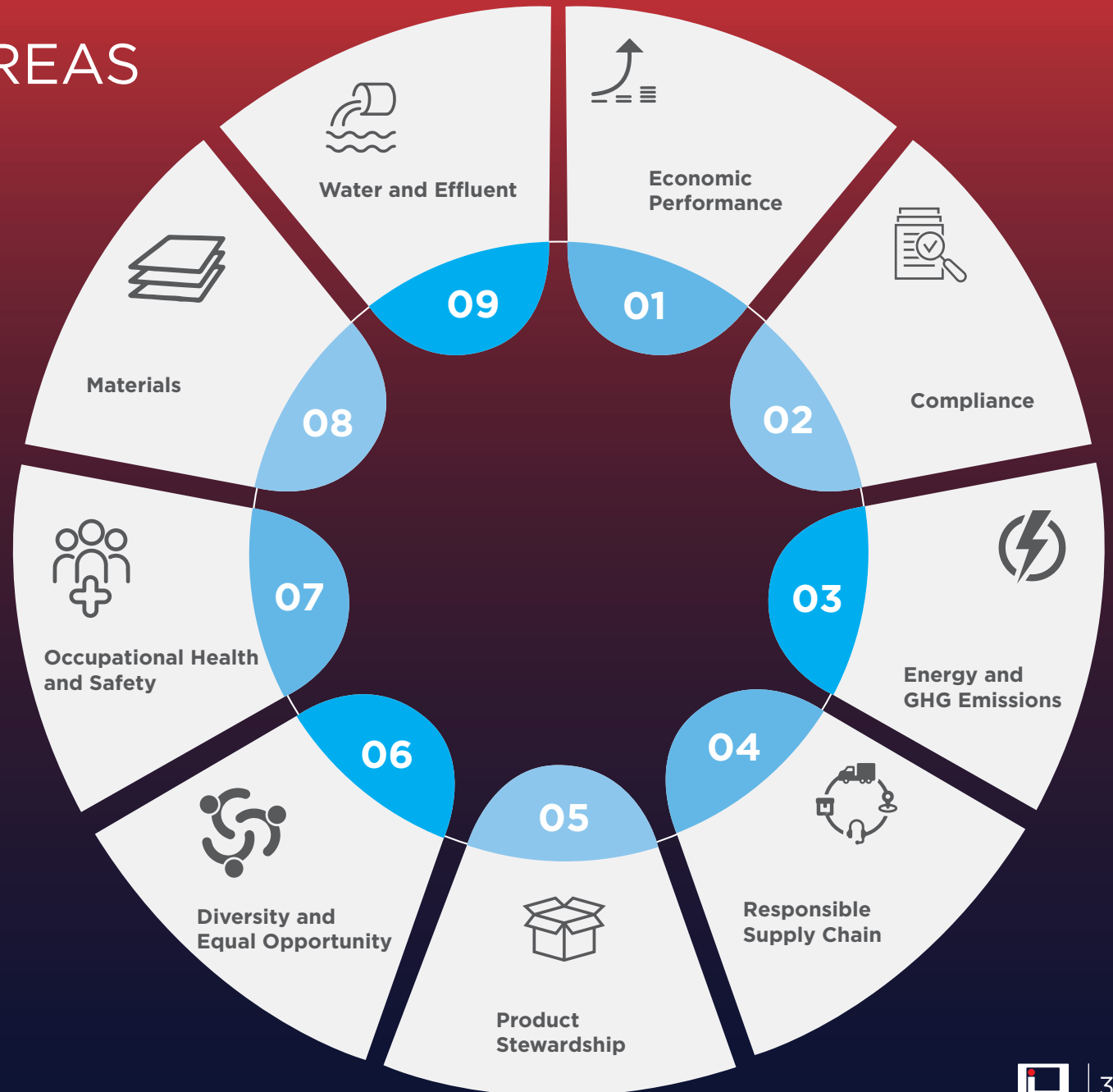
- Engaging the board and senior management by establishing sustainability committees
- Identifying, training and assigning responsibility to sustainability champions

### Monitoring and Evaluation

- Continuous monitoring and evaluation of performance against set goals
- Effective feedback
- Monitoring effectiveness of employee awareness

# SUSTAINABILITY FOCUS AREAS

Page sustainability focus areas cover all aspects of value chain viz., product development, supply chain & logistics, manufacturing, sales & marketing and economic performance. 9 focus areas identified based on our material assessment and industry best practices.



# SUSTAINABILITY FOCUS AREAS



## Economic Performance

Sustain strong financial performance by tracking economic value generated and distributed, assess and address the financial implications of sustainability risks and investing in sustainability projects



## Compliance

Ensuring Compliance to all legal and statutory requirements by maintaining compliance score cards and creating awareness among third-party/outsourcing factories



## Energy and GHG Emissions

Reduce our energy intensity by investing in energy efficiency initiatives, adopting renewable energy and consequently reduce direct and indirect emissions



## Responsible Supply Chain

Align sustainability across supply chain and drive responsible business operation by enhancing supplier sustainability assessments, vendor and supplier code of conduct and a responsible chemical management policy



## Product Stewardship

Enhancing the share of sustainable packaging and product sustainability attributes such as renewable and recycled materials, vendor certifications and Life Cycle Assessment



## Diversity and Equal Opportunity

To ensure a diverse and inclusive workplace through policies, pay parity, infrastructural support and motivation



## Occupational Health and Safety

Promote a zero harm workplace



## Materials

Ensuring raw materials used in our products are sustainable in terms of impact on the environment, safety of our customers and highest quality and packaging materials are recycled 100%



## Water and Effluents

Reduce fresh water consumption by adopting innovative water efficient technologies and increasing the percentage of water recycled and reused

Sustainability Report 2019-2020: [View here](#)



# SHAREHOLDING PATTERN

## CONTENTS

- COMPANY OVERVIEW
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- SUSTAINABILITY
- **SHAREHOLDING PATTERN**

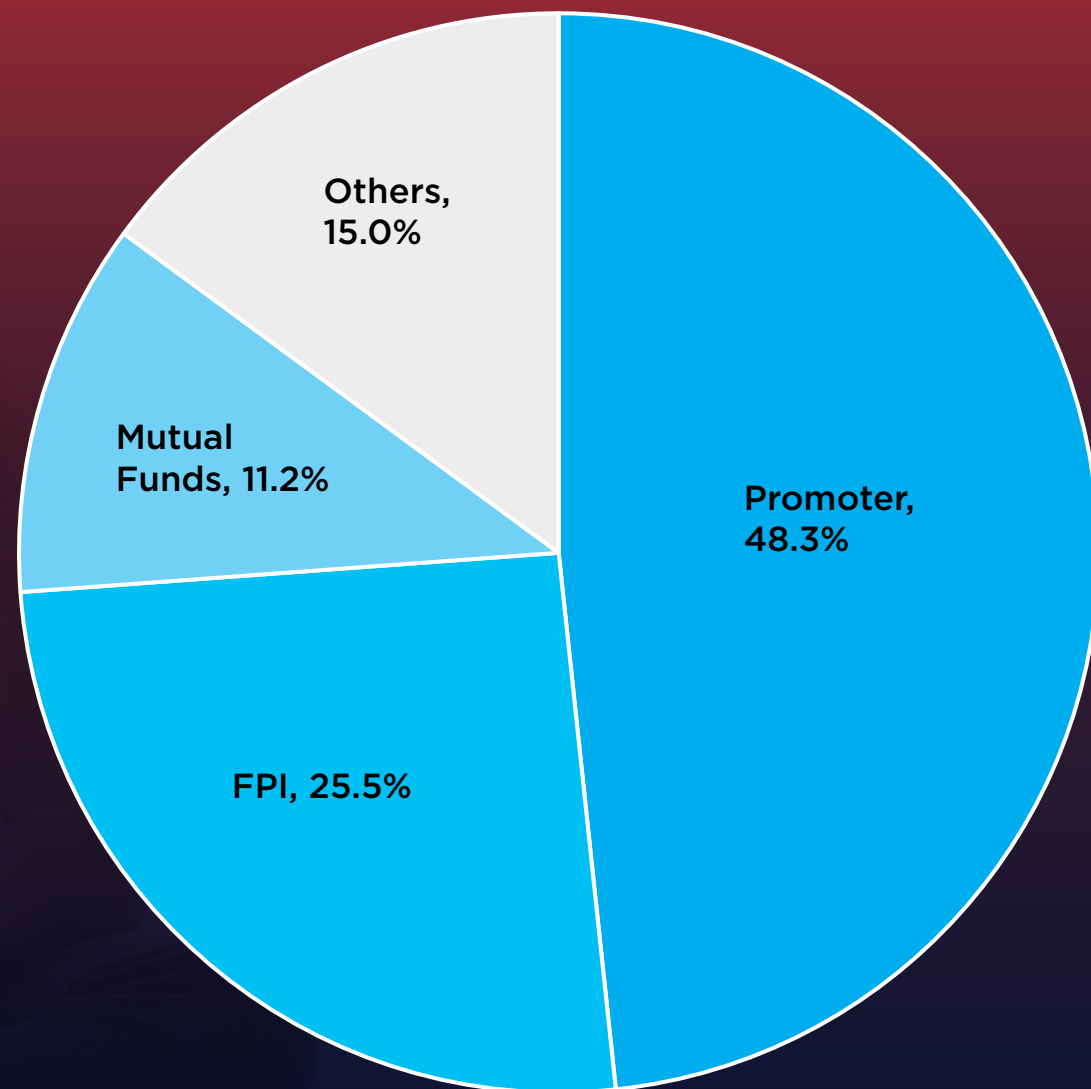
# SHAREHOLDING PATTERN

As of 30th June 2020



**Market Cap: ~ INR 212 bn**

(as on 30th August, 2020)





# THANK YOU

## **PAGE INDUSTRIES LIMITED**

CIN: L18101KA1994PLC016554

Contact Us:

For Investor Relations: [investors@jockeyindia.com](mailto:investors@jockeyindia.com)

Website: [www.jockey.in](http://www.jockey.in)

