

**Pace Digitek Limited**

(Formerly Known as Pace Digitek Private Limited
and Pace Digitek Infra Private Limited)

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CIN-U31909KA2007PLC041949

Date: 28.10.2025

BSE Limited Phiroze Jeejeebhoy Towers Dalal Street, Fort Mumbai – 400001 Scrip Code – 544550	National Stock Exchange of India Ltd Exchange Plaza, C-1, Block G Bandra Kurla Complex, Bandra (E) Mumbai – 400051 Symbol – PACEDIGITK
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Dear Sir/Madam,

Sub: Investors' Presentation on the Financial Results for the quarter ended June 30, 2025 pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir/Ma'am,

Further to our intimation regarding the Consolidated and Standalone Unaudited Financial Results for the quarter ended June 30, 2025 and pursuant to Regulation 30 of the of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations"), we enclose herewith a copy of the Investor Presentation in connection with the aforesaid Financial Results.

The same has also been uploaded on the Company's website which may be viewed at <https://www.pacedigitek.com>

You are requested to take the above information on records.

For PACE DIGITEK LIMITED

*[Formerly known as Pace Digitek Private Limited
and Pace Digitek Infra Private Limited]*

Meghana M P

Company Secretary and Compliance Officer

Membership No: A42534

Encl.: as above



INVESTOR PRESENTATION

Q1 FY 26



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The information contained in this presentation is only current as of its date. Certain statements made in this presentation may not be based on historical information or facts and may be “forward-looking statements,” including those relating to the general business plans and strategy of Pace Digitek Limited, its future financial condition and growth prospects, future developments in its industry and its competitive and regulatory environment, and statements which contain words or phrases such as ‘will’, ‘expected to’, ‘horizons of growth’, ‘strong growth prospects’, etc., or similar expressions or variations of such expressions. These forward-looking statements involve several risks, uncertainties, and other factors that could cause actual results, opportunities, and growth potential to differ materially from those suggested by the forward-looking statements.

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EXECUTIVE SUMMARY

ABOUT PACE DIGITEK

Pace Digitek Limited, headquartered in Bengaluru, is a technology and engineering enterprise driving India's digital and energy transition. Established in 2007, the company has evolved into a diversified infrastructure solutions provider with integrated capabilities across manufacturing, EPC, and O&M in Telecom Infrastructure and Renewable Energy Storage

EVOLUTION AND BUSINESS MODEL

Pace Digitek began its journey as a manufacturer of passive telecom equipment and has since transformed into an integrated infrastructure and energy solutions provider.

Through its subsidiary Lineage Power Pvt. Ltd., the company designs and manufactures DC power systems, lithium-ion battery packs, and telecom power products, ensuring complete lifecycle delivery – from design and engineering to deployment and long-term maintenance. This vertically integrated model enables operational efficiency, quality assurance, and cost competitiveness while supporting India's Make in India and Atmanirbhar Bharat initiatives.



CORE BUSINESS VERTICALS

- **Telecom Infrastructure**: Tower erection, optical fiber cable (OFC) laying, power system manufacturing, and comprehensive O&M services for telecom networks.
- **Energy Solutions**: Design and implementation of solar and hybrid systems, Battery Energy Storage Systems (BESS), and rural electrification projects supporting India's renewable energy ambitions.
- **ICT Solutions**: Development of smart classrooms, e-governance systems, IoT applications, and smart-city solutions that enable digital transformation.

MANUFACTURING & CAPABILITIES

Pace Digitek operates three world-class manufacturing facilities in Karnataka – two at Kumbalgodu and a flagship BESS facility at Bidadi. The Kumbalgodu units produce telecom power systems, lithium-ion battery packs, and passive telecom equipment, while the Bidadi plant, inaugurated in 2025, focuses on large-scale Battery Energy Storage System (BESS) manufacturing under the Make in India initiative. Together, these facilities enable end-to-end control over design, manufacturing, and quality, strengthening Pace Digitek's leadership in telecom and energy storage solutions.

GEOGRAPHIC PRESENCE & DIFFERENTIATORS

With a pan-India presence and international operations across Myanmar, Africa, Bangladesh, and Sri Lanka, Pace Digitek has demonstrated strong execution capability in varied environments.

Key Differentiators:

- Fully integrated Manufacturing-EPC-O&M delivery model
- Unique Telecom-Energy synergy with focus on BESS and renewables
- Proven track record in executing large-scale, multi-regional projects
- Strategic alignment with India's Digital India, National Infrastructure Pipeline, and Renewable Energy Mission initiatives

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 - *Our vision for sustainable progress, innovation, and self-reliance.*

CORPORATE OVERVIEW

Pace Digitek Limited (PDL) is a Bengaluru-based telecom and energy infrastructure solutions provider specializing in telecom towers, optical fibre networks (OFC), and Battery Energy Storage Systems (BESS). With integrated capabilities in manufacturing, EPC, and O&M, PDL delivers turnkey solutions that drive connectivity and clean energy growth across India and beyond.



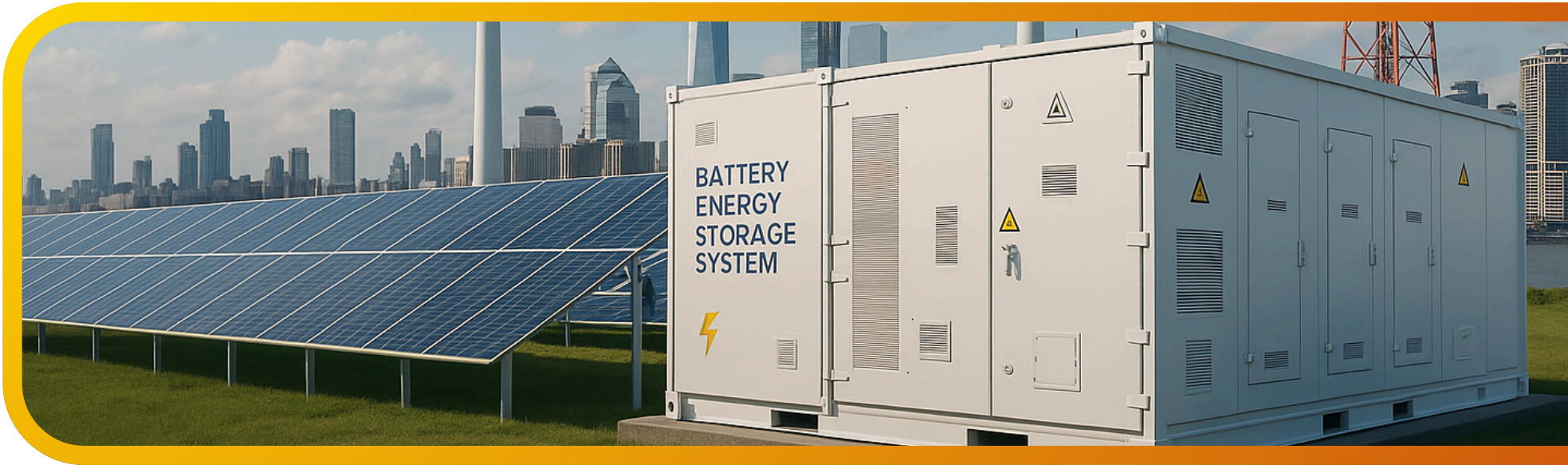
STRATEGIC OBJECTIVES

- **BESS Growth:** Scaling up manufacturing and project execution in containerized, liquid-cooled BESS, Power Conversion Systems (PCS), and Energy Management Systems (EMS).
- **Capital Investment:** Deploying ₹6,300 million into subsidiary Pace Renewable Energies Pvt. Ltd. (PREPL) to support the MSEDCL BESS project.
- **Service Expansion:** Strengthening O&M capabilities for telecom and energy assets across Maharashtra, Gujarat, Karnataka, North East India, and J&K.
- **Market Expansion:** Entering Kenya and other African markets for telecom and BESS solutions.
- **Corporate Growth:** Enhancing brand visibility, market credibility, and investor confidence by leveraging the benefits of its public listing.



CORE BUSINESS OPERATIONS

PDL operates through a fully integrated model, offering end-to-end infrastructure solutions that cover manufacturing, EPC execution, and lifecycle management. Its manufacturing and service portfolio spans the production, installation, and commissioning of telecom power systems, solar energy equipment, and BESS infrastructure – ensuring reliability from design to deployment.



BUSINESS VERTICALS

- **Telecommunications:** Manufacturing, turnkey execution, and O&M for telecom towers and OFC networks.
- **Energy:** Design, manufacture, installation, commissioning, and maintenance of solar and BESS projects.
- **ICT:** Deployment of smart infrastructure including surveillance systems, smart classrooms, and agri-kiosk solutions supporting digital inclusion.

PRODUCT PORTFOLIO

> TELECOM BUSINESS



**HYBRID DC POWER
SYSTEM**



DC POWER SYSTEM



**CHARGE CONTROL UNIT
(CCU)**



LITHIUM BATTERY



AMF



**LT PANEL / METER
PANEL**



DIESEL GENERATOR

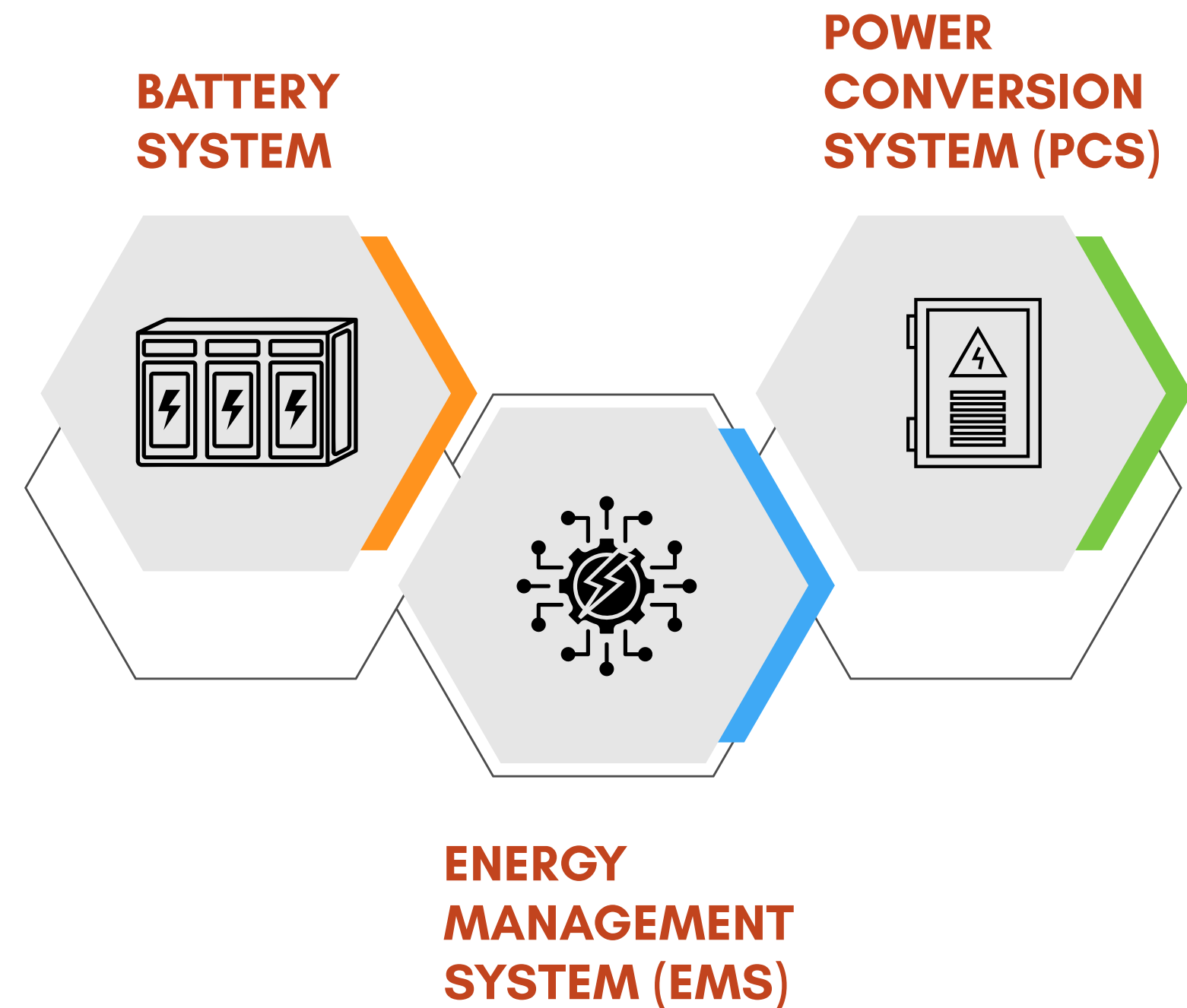


OUTDOOR IP-55 CABINET

PRODUCT PORTFOLIO

> ENERGY BUSINESS

- Lineage provides core components of any BESS system – **containerized batteries and Power Conversion Systems (PCS)**, integrated with **advanced Battery Management Systems (BMS)** and **Energy Management Systems (EMS)**
- Mission-critical to the grid, our BESS solutions also extend to diverse applications – from **large-scale commercial & industrial** installations to **residential energy storage** systems
- Positioned as a comprehensive solutions provider, delivering the **technology backbone** that powers **energy transition** and **grid modernization**



PRODUCT PORTFOLIO

> BATTERY ENERGY STORAGE SYSTEM

- **Containerized batteries with advanced liquid cooling** for optimal storage efficiency
- **Modular rack design** enabling easy installation, maintenance, and replacements
- **Extended lifecycle with up to 9,000 charging cycles** at recommended settings, ensuring long-term reliability
- **High round-trip efficiency (~93.5%)**, minimizing energy losses during charge-discharge cycles
- **Wide operating temperature range (-20°C to 55°C)**, adaptable to diverse environments
- **Low noise levels (<80 dB at 1m)**, reducing environmental footprint
- **Independent auxiliary power distribution** system for uninterrupted operations
- **Comprehensive safety systems** including protective alarms, fire suppression, thermal management, and dehumidification



RATING: 5.016 MWH | LITHIUM IRON PHOSPHATE (LFP) | 0.5C | 1164-1476 V DC | 1884 A RATED FOR CHARGING/ DISCHARGING

MANAGEMENT COMMENTARY

REFLECTING ON THE COMPANY'S FIRST QUARTER, MR. VENUGOPAL RAO M, MANAGING DIRECTOR OF PACE DIGITEK LIMITED, REMARKED:

We are pleased to report another quarter of resilient growth and strategic advances at Pace Digitek. In **Q1 FY26, our consolidated revenue from operations stood at ₹3,670.79 million**, driven by robust activity across both telecom and energy segments. Profit after tax rose to ₹546.98 million, maintaining strong momentum despite sectoral challenges. This performance was supported by disciplined cost management and effective execution of our engineering, procurement and construction projects.

During the quarter, we successfully closed several large-scale telecom infrastructure projects, further strengthening our leadership in this segment. Notably, our telecom vertical contributed ₹3,421.19 million to overall revenues, while our energy division delivered ₹249.61 million. Historically our revenues are concentrated in Q4 of the financial year. The group's PAT margin remained healthy and our gearing remains low, positioning us well for future growth. While we had one time higher EBIDTA margin last year due to better product margin on reduced commodity price.

Our inaugural public offering, completed after the quarter end and raising ₹8,191.48 million, has significantly strengthened our balance sheet and will fuel future investments in sunrise sectors. We also announced the incorporation of a new wholly-owned subsidiary to accelerate innovation and expand our footprint in emerging domains.

With a strong order pipeline, prudent financial discipline, and ongoing investments in next-gen infrastructure, Pace Digitek is well poised to capture new opportunities and deliver lasting shareholder value. We thank our stakeholders for their continued trust and look forward to an exciting journey ahead.



FINANCIAL HIGHLIGHTS

Q1 FY 2025 -26 HIGHLIGHTS:

PAT INCREASED BY 10%



3727.15 Mn

Total Income

GROWTH BY 4%

Q1 - YOY

3.03

EPS

GROWTH BY 1%

Q1 - YOY

738.79 Mn

PBT

GROWTH BY 11%

Q1 - YOY

546.98 Mn

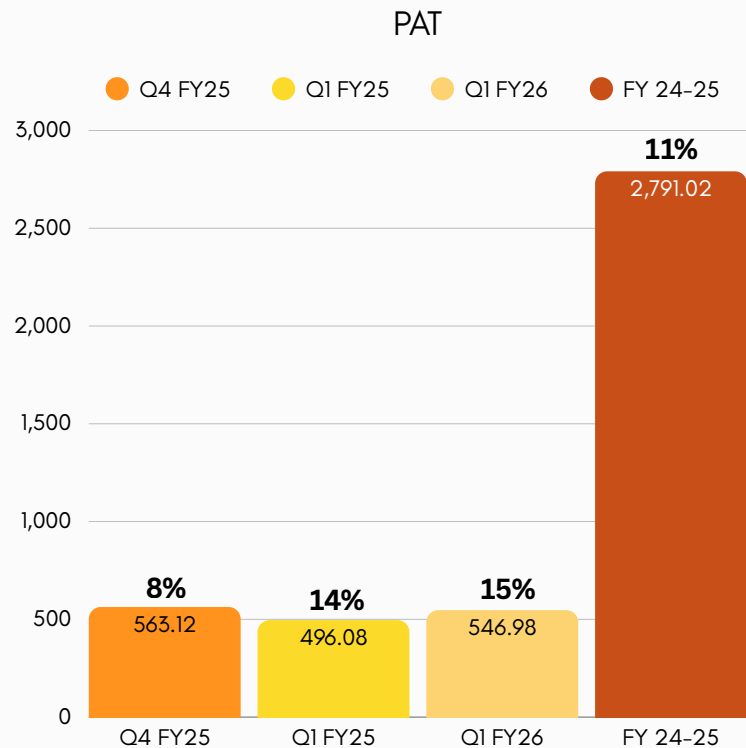
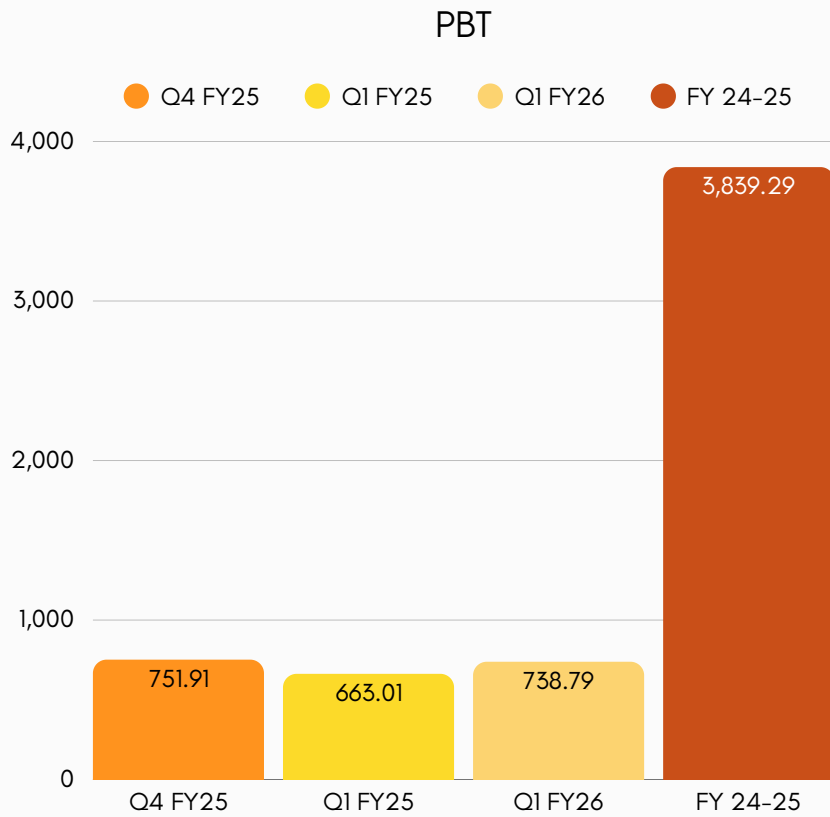
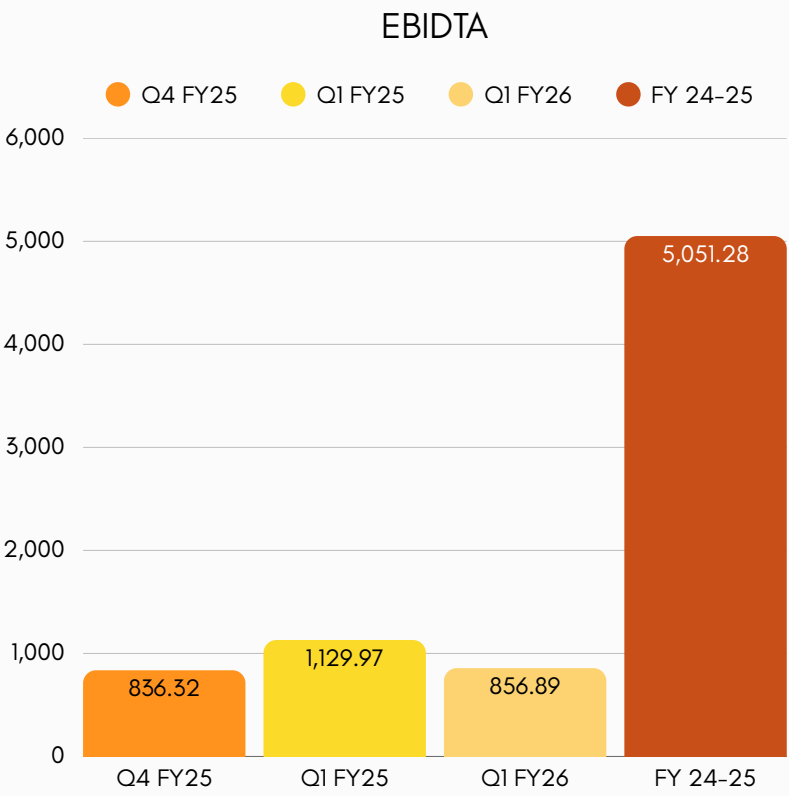
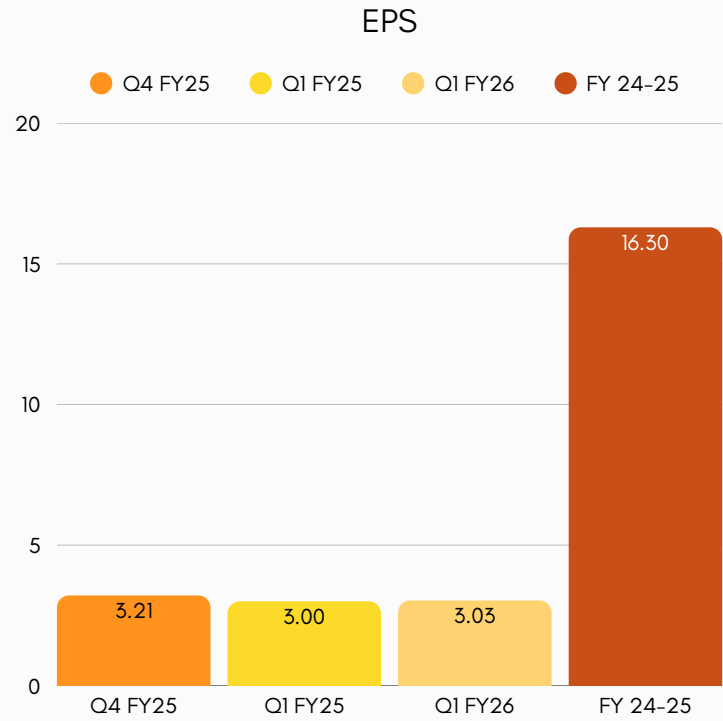
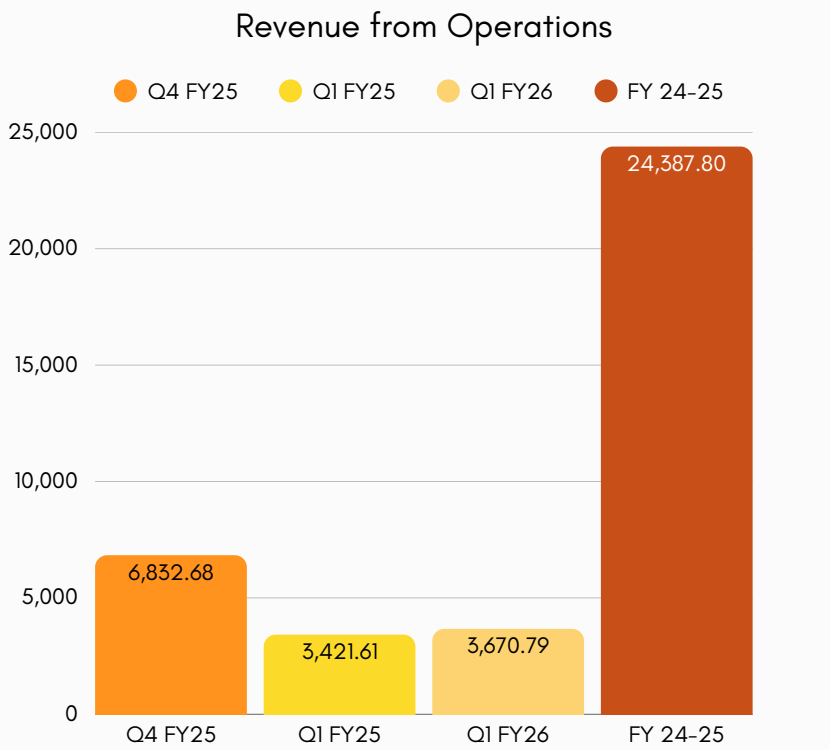
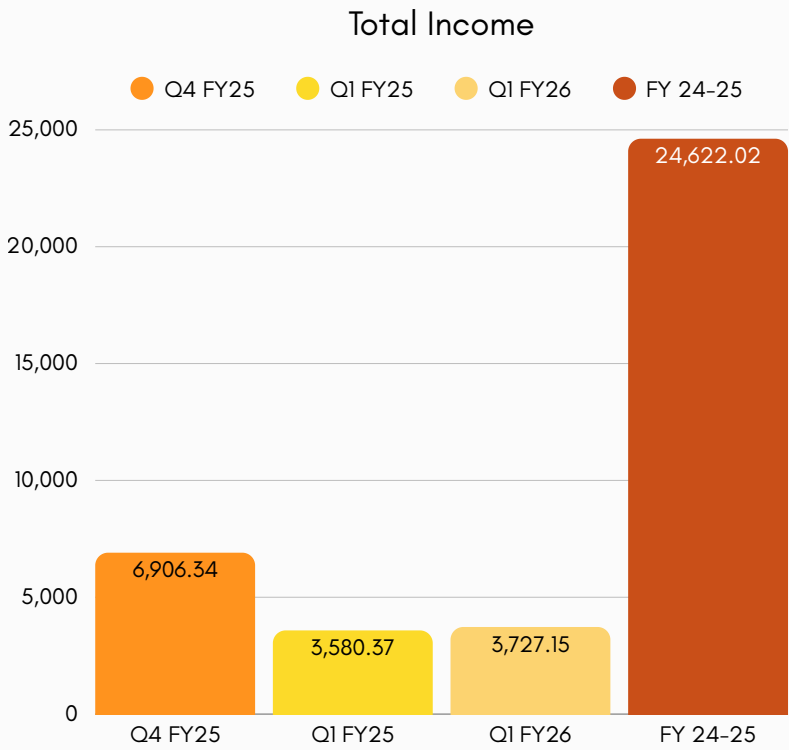
PAT

GROWTH BY 10%

Q1 - YOY

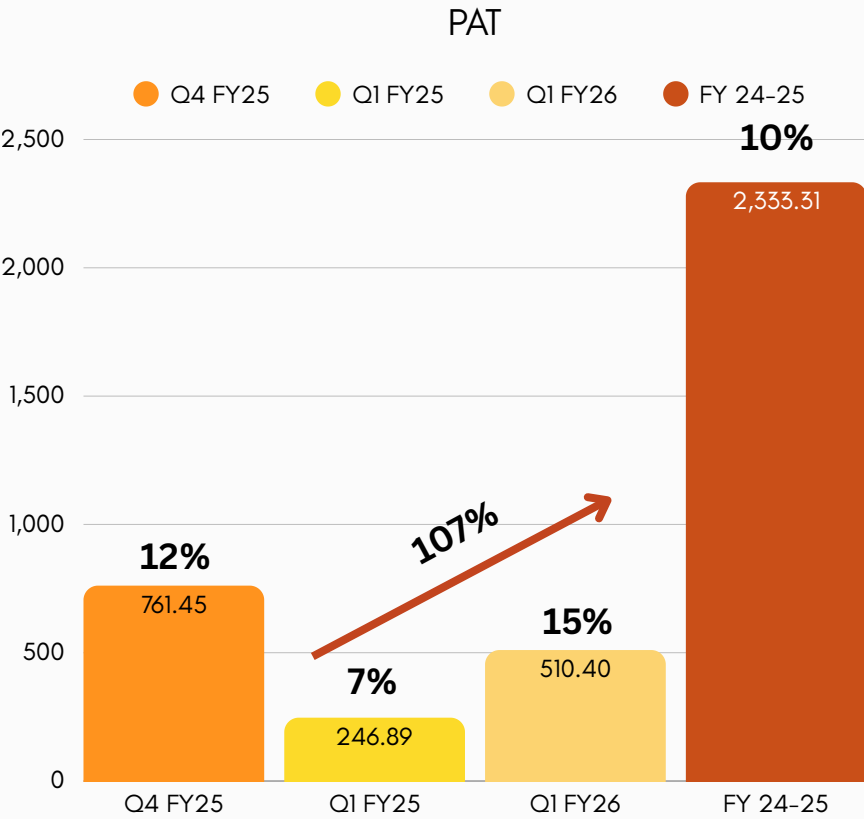
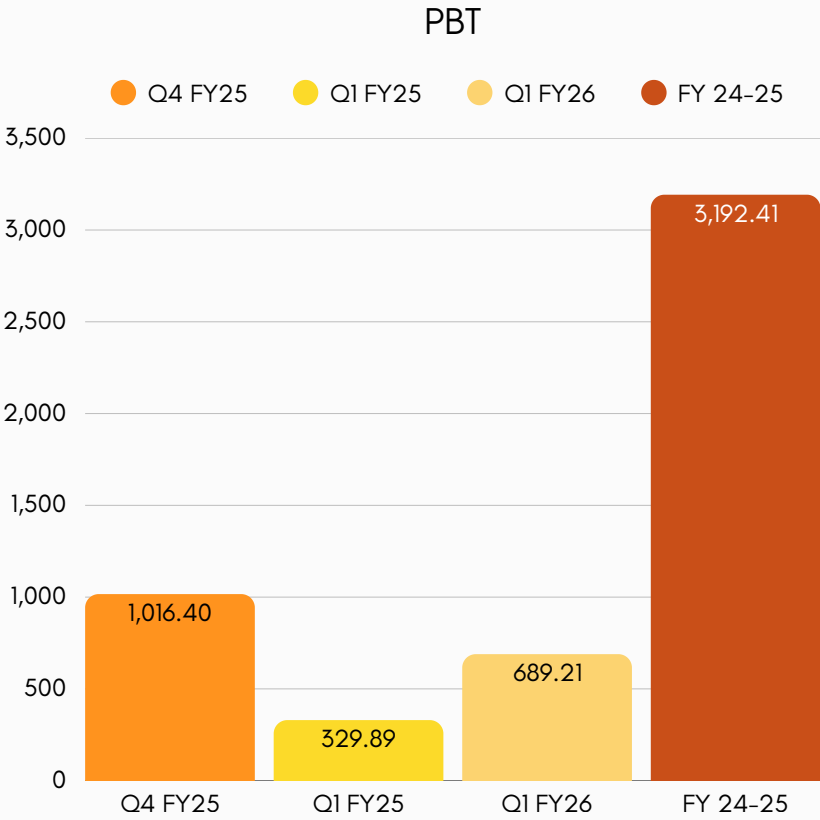
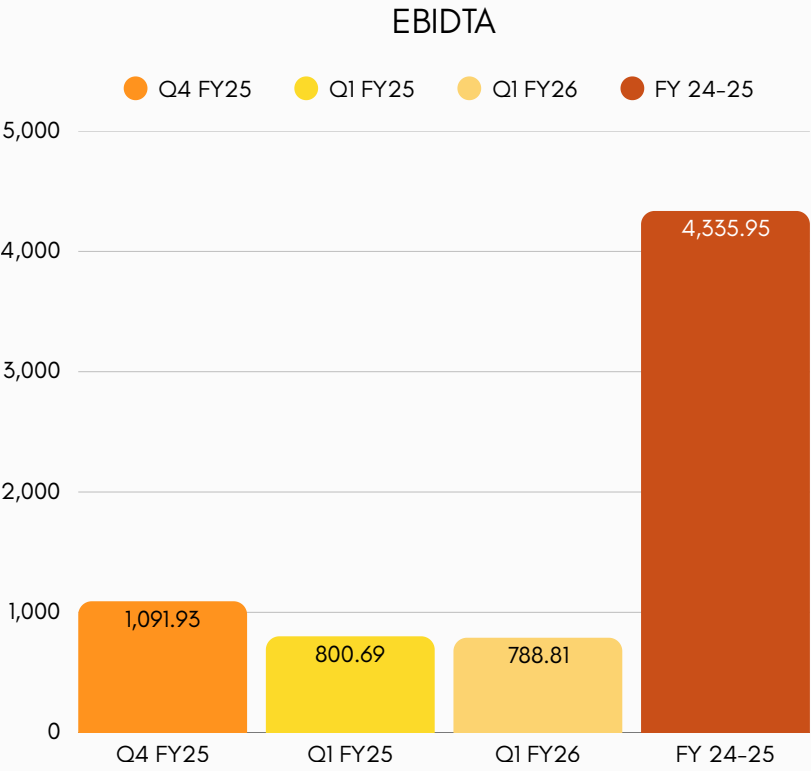
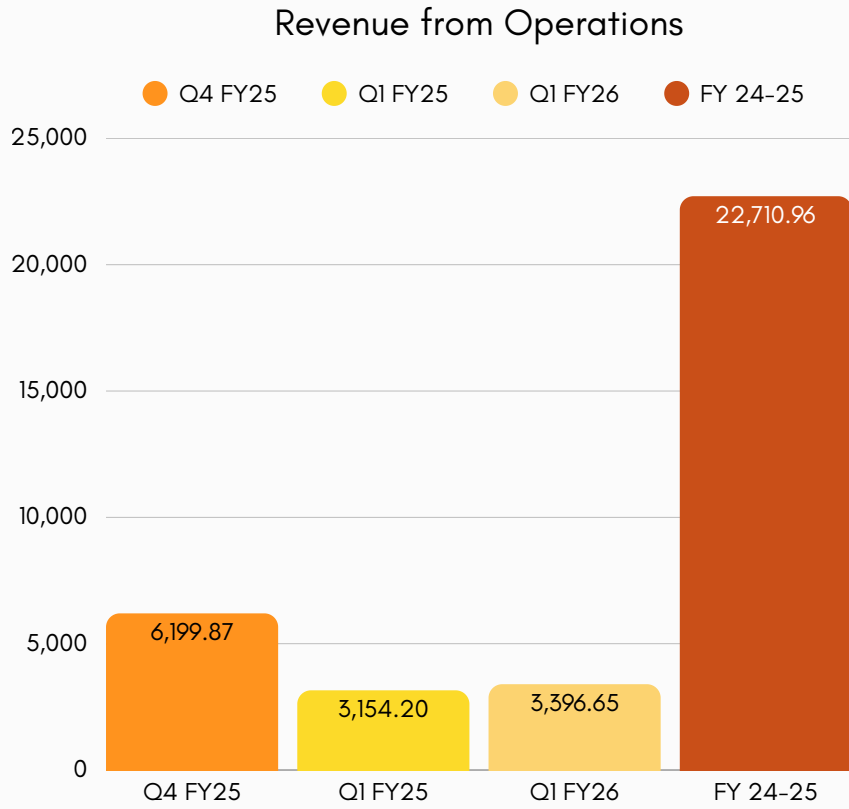
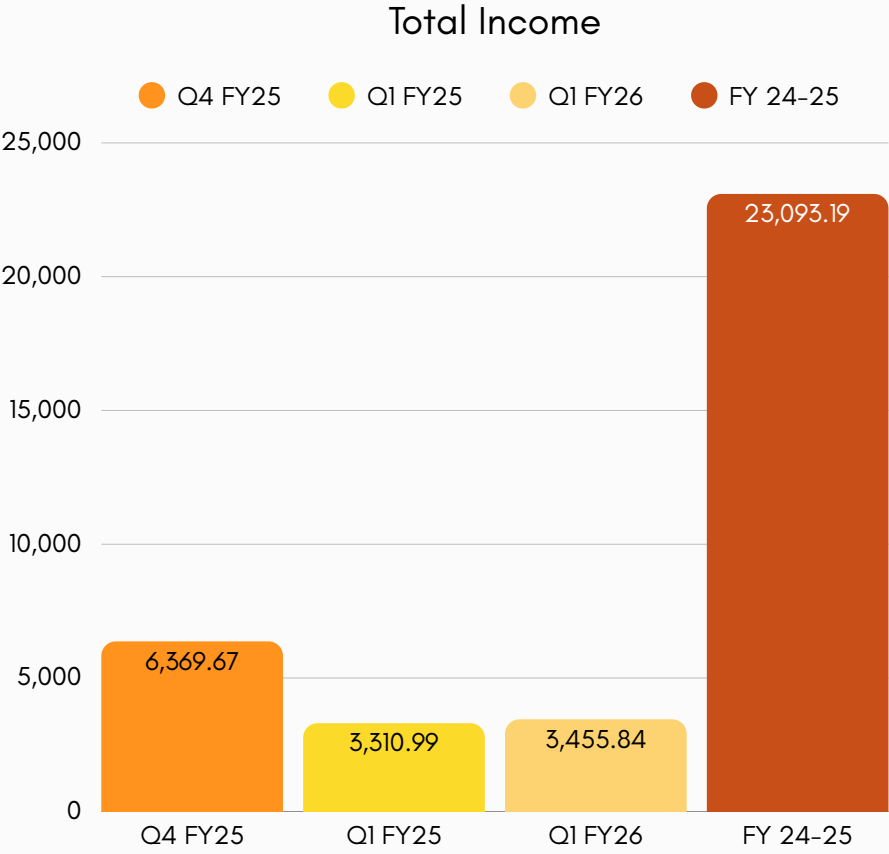
CONSOLIDATED FINANCIAL PERFORMANCE

(All amounts are in millions, unless otherwise stated)



STANDALONE FINANCIAL PERFORMANCE

(All amounts are in millions, unless otherwise stated)



(All amounts are in millions, unless otherwise stated)

FINANCIAL HIGHLIGHTS CONSOLIDATED

Sr. No	Particulars	Quarter ended		Year ended	
		June 30, 2025 (Unaudited)	March 31, 2025 (Unaudited)	June 30, 2024 (Unaudited)	March 31, 2025 (Audited)
I.	Income :				
	(a) Revenue from operations	3,670.79	6,832.68	3,421.61	24,387.80
	(b) Other income	56.36	73.66	158.76	234.22
	Total income (I)	3,727.15	6,906.34	3,580.37	24,622.02
II.	Expenses:				
	(a) Cost of materials consumed	396.55	1,938.39	1,266.66	7,180.57
	(b) Engineering, procurement and construction project expenses	2,248.67	3,461.05	57.75	9,156.38
	(c) Purchases of stock-in-trade	60.58	47.15	-	47.15
	(d) Changes in inventories	(205.76)	86.84	626.97	850.97
	(e) Employee benefits expense	197.58	173.49	156.55	667.13
	(f) Finance costs	97.23	68.96	451.87	1,151.50
	(g) Depreciation and amortisation expense	20.87	15.46	15.08	60.49
	(h) Other expenses	172.64	363.09	342.48	1,668.54
	Total expenses (II)	2,988.36	6,154.43	2,917.36	20,782.73
III.	Profit before tax (I-II)=III	738.79	751.91	663.01	3,839.29
IV.	Tax expense:				
	(a) Current tax	192.14	263.58	193.76	1,146.33
	(b) Deferred tax charge/ (credit)	(0.33)	(74.79)	(26.83)	(171.54)
	(c) Taxes relating to earlier years	-	-	-	73.48
	Total tax expense(IV)	191.81	188.79	166.93	1,048.27
V.	Profit after tax (III-IV)= V	546.98	563.12	496.08	2,791.02

FINANCIAL HIGHLIGHTS - CONSOLIDATED

(CONTD.)

(All amounts are in millions, unless otherwise stated)

VI.	Other comprehensive income/(loss):				
	Items that will not be reclassified to profit or loss				
	(i) Remeasurement of defined benefit plan gain/(loss)	0.05	0.05	0.05	0.19
	(ii) Income tax relating to these items	(0.01)	(0.01)	(0.01)	(0.05)
	Items that will be reclassified to profit or loss				
	(i) Exchange differences on translation of foreign operations	0.14	0.13	0.14	0.53
	Total other comprehensive income/(loss) for the period/year (net of tax) (VI)	0.18	0.17	0.17	0.67
VII	Total comprehensive income for the period/year (V+VI)=VII	547.17	563.29	496.26	2,791.69
VIII.	Profit for the year attributable to :				
	Owners of the Company	541.5	572.31	449.72	2,676.08
	Non-controlling interest	5.48	(9.19)	46.36	114.94
	Profit after tax	546.98	563.12	496.08	2,791.02

FINANCIAL HIGHLIGHTS - CONSOLIDATED

(CONTD.)

(All amounts are in millions, unless otherwise stated)

IX.	Other comprehensive income attributable to :				
	Owners of the Company	0.2	0.19	0.19	0.74
	Non-controlling interest	(0.02)	(0.02)	(0.02)	(0.07)
	Other comprehensive income for the year	0.18	0.17	0.17	0.67
X.	Total comprehensive income attributable to :				
	Owners of the Company	541.71	572.5	449.91	2,676.81
	Non-controlling interest	5.46	(9.21)	46.34	114.87
	Total comprehensive income for the year (VIII+IX)	547.17	563.29	496.26	2,791.69
	Paid-up equity share capital (Face value of Rs. 2 each)	356.88	356.88	50	356.88
	Other equity	-	-	-	11,342.07
XI	Earnings per share (Rs.) (face value of Rs. 2 per share): (Quarterly not annualised)				
	Basic (Rupee)	3.03	3.21	3.00	16.30
	Diluted (Rupee)	3.03	3.21	3.00	16.30

FINANCIAL HIGHLIGHTS - STANDALONE

(All amounts are in millions, unless otherwise stated)

	PARTICULARS	Quarter ended			Year ended
		June 30, 2025 (Unaudited)	March 31, 2025 (Unaudited)	June 30, 2024 (Unaudited)	March 31, 2025 (Audited)
I.	Income :				
	(a) Revenue from operations	3,396.65	6,199.87	3,154.20	22,710.96
	(b) Other income	59.19	169.8	156.79	382.23
	Total income (I)	3,455.84	6,369.67	3,310.99	23,093.19
II.	Expenses:				
	(a) Cost of materials consumed	174.6	2,216.95	2,216.58	8,959.37
	(b) Engineering, procurement and construction project expenses	2,208.76	2,812.12	5.07	8,411.45
	(c) Purchases of stock-in-trade	6.78	-	-	-
	(d) Changes in inventories	-	-	-	-
	(e) Employee benefits expense	155.84	148.23	125.26	543.2
	(f) Finance costs	88.72	65.28	463.82	1,109.79
	(g) Depreciation and amortisation expense	10.87	10.25	6.98	33.76
	(h) Other expenses	121.06	100.44	163.39	843.21
	Total expenses (II)	2,766.63	5,353.27	2,981.10	19,900.78
III.	Profit before tax (I-II)=III	689.21	1,016.40	329.89	3,192.41

FINANCIAL HIGHLIGHTS - STANDALONE (CONTD.)

(All amounts are in millions, unless otherwise stated)

IV.	Tax expense:				
	(a) Current tax	177.29	255.88	90.4	953.65
	(b) Deferred tax charge/ (credit)	1.52	(0.93)	(7.40)	(126.16)
	(c) Taxes relating to earlier years	-	-	-	31.61
	Total tax expense(IV)	178.81	254.95	83	859.1
V.	Profit after tax (III-IV)= V	510.4	761.45	246.89	2,333.31
VI.	Other comprehensive income/(loss):				
	Items that will not be reclassified to profit or loss				
	(i) Remeasurement of defined benefit plan gain/(loss)	0.17	0.16	0.16	0.62
	(ii) Income tax relating to these items	(0.04)	(0.04)	(0.04)	(0.16)
	Total other comprehensive income/(loss) for the period/year (net of tax) (VI)	0.13	0.12	0.12	0.46
VII	Total comprehensive income for the period/year (V+VI)=VII	510.53	761.57	247.01	2,333.77
VIII.	Earnings per share (Rs.) (face value of Rs. 2 per share): (Quarterly not annualised)				
	Basic (Rupee)	2.86	4.27	1.65	14.21
	Diluted (Rupee)	2.86	4.27	1.65	14.21

SUCCESSFUL MARKET DEBUT

Pace Digitek Limited achieved a major milestone in its corporate journey with its successful listing on both BSE Limited and NSE Limited on October 6, 2025.

The company's ₹819.15 crore IPO witnessed strong participation from institutional, retail, and high-net-worth investors, underscoring the market's confidence in Pace Digitek's business fundamentals and long-term growth strategy. The shares debuted at a premium of approximately 4%, reflecting a positive investor sentiment and reinforcing the company's position as a trusted and future-ready player in India's telecom and energy infrastructure sector.



PACE DIGITEK: POST-IPO GROWTH & VALUE CREATION

Following our successful IPO raising ₹819 crore, Pace Digitek is embarking on a transformative journey that positions us as a leader in India's renewable energy infrastructure. The IPO proceeds are catalysts for our next wave of growth, structured around two key pillars:

ACCELERATING RENEWABLE ENERGY PROJECTS:

- Our flagship MSEDCL project will deploy 750 MW of advanced storage across 75 substations, supporting grid stability and green energy adoption for Maharashtra State Electricity Distribution Company.
- We have further strengthened our portfolio by securing the country's largest single-location BESS DC package order from SECI just this week, valued at ₹1,159 crore. This project involves the supply and commissioning of a 600 MW/1,200 MWh BESS system with a 10-year service contract, bolstering our leadership in energy storage and supporting India's renewable energy goals.

ENHANCING FINANCIAL HEALTH FOR SUSTAINABLE GROWTH: Allocation toward general corporate purposes—including debt optimization and working capital—fortifies our balance sheet and ensures agility to pursue new opportunities and scale strategically.

STRATEGIC OUTLOOK

By harnessing IPO resources:

- We are pivoting from telecom-centric operations to a balanced portfolio with close to 50% renewable energy share.
- We are building nationwide capabilities in battery storage, affirming our commitment to sustainability and energy security.
- We empower growth for our partners, government stakeholders, and investors through innovation-driven transformation.

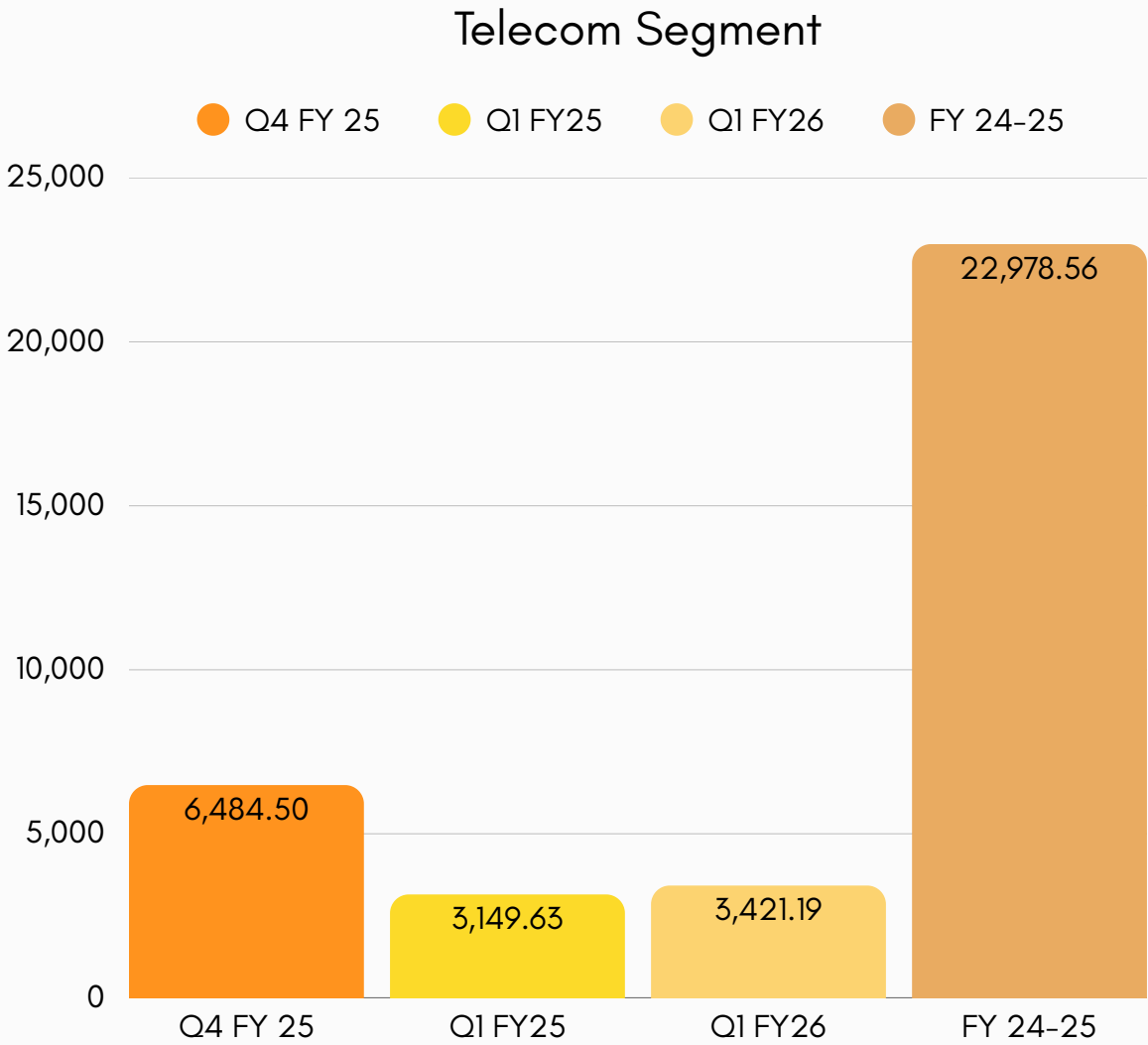
IPO DETAILS	Issue Size	Price Band	Listing Price
	₹ 819.15 Cr	₹208 - 219	₹226.85

ISSUE DETAILS	Category	Applied Value (In cr)	Subscription Multiple
	Qualified Institutional Buyers	261.5	1.60X
	Non Institutional Investors	355.5	2.90X
	Retail Individual Investors	294.6	1.03X
	TOTAL	911.60	1.59X

TELECOM SEGMENT REVENUE

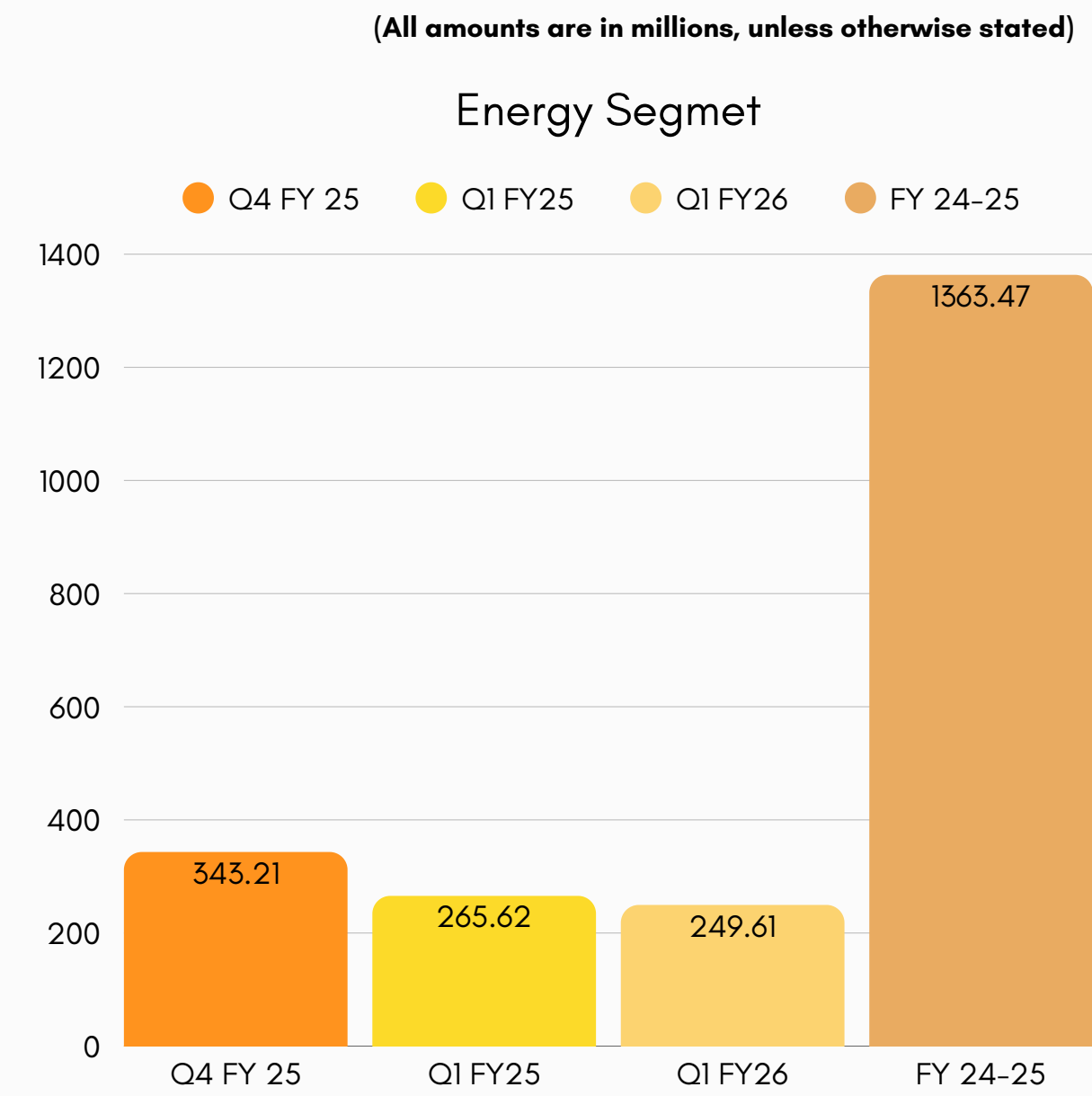
(All amounts are in millions, unless otherwise stated)

Period	Telecom
Q4 FY 25	6,484.50
Q1 FY25	3,149.63
Q1 FY26	3,421.19
FY 24-25	22,978.56



ENERGY SEGMENT REVENUE

Period	Energy
Q4 FY 25	343.21
Q1 FY25	265.62
Q1 FY26	249.61
FY 24-25	1,363.47





GET IN TOUCH



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Chief Financial Officer

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THANK YOU

