



Pace Digitek Limited

(Formerly Known as Pace Digitek Private Limited
and Pace Digitek Infra Private Limited)

Regd. Office: Plot No. V-12, Industrial Estate,
Kumbalgodu, Mysore Highway, Bangalore - 560 074.
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w : www.pacedigitek.com
CIN-U31909KA2007PLC041949

Date: November 17, 2025

BSE Limited

Phiroze Jeejeebhoy Towers
Dalal Street, Fort
Mumbai – 400001

National Stock Exchange of India Ltd

Exchange Plaza, C-1, Block G
Bandra Kurla Complex, Bandra (E)
Mumbai – 400051

Scrip Code – 544550

Symbol – PACEDIGITK

Dear Sir/Madam,

Sub: Intimation of Investor Call and Investors' Presentation on the Financial Results for the quarter and half year ended September 30, 2025 pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Pursuant to Regulation 30 read with Clause 15 of Para A of Part A of Schedule III of the SEBI Listing Regulations, this is to inform you that the Company will host an Investors Call on **Thursday, November 20, 2025**, at 10:30 AM (IST) to discuss the Financial Results for the quarter and half year ended on September 30, 2025.

The details of the aforesaid Investors Call are enclosed herewith in **Annexure A**.

The Investor Presentation is enclosed herewith in **Annexure B** and the same has also been uploaded on the Company's website which may be viewed at <https://www.pacedigitek.com/pdf/Stock-Exchange-Compliance/Others/Q2.pdf>

We hereby request you to take note of the same.

Thanking You,

For PACE DIGITEK LIMITED

*[Formerly known as Pace Digitek Private Limited
and Pace Digitek Infra Private Limited]*

Meghana M P

Company Secretary and Compliance Officer
Membership No: A42534

Encl.: as above



ANNEXURE- A

Pace Digitek Limited
Q2 & H1 FY26 Earnings Conference Call

Hosted by Go India Advisors

On Thursday, 20th November, 2025
10:30 AM

Company Participants

Mr. Rajiv Maddisetty
Whole Time Director

Mr. Rajavendhan P
Chief Financial Officer

Call in Details:

Pre-register to avoid wait time, join with **Diamond Pass**.

Registration link: [CLICK HERE](#)

Dial in Numbers: Please dial-in at least 5-10 minutes prior to the conference call schedule to ensure that you are connected to the call on time

Universal Dial-In Number
+91 22 6280 1557/ +91 22 7115 8383

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For further information, kindly contact:

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INVESTOR PRESENTATION

Q2 FY 26

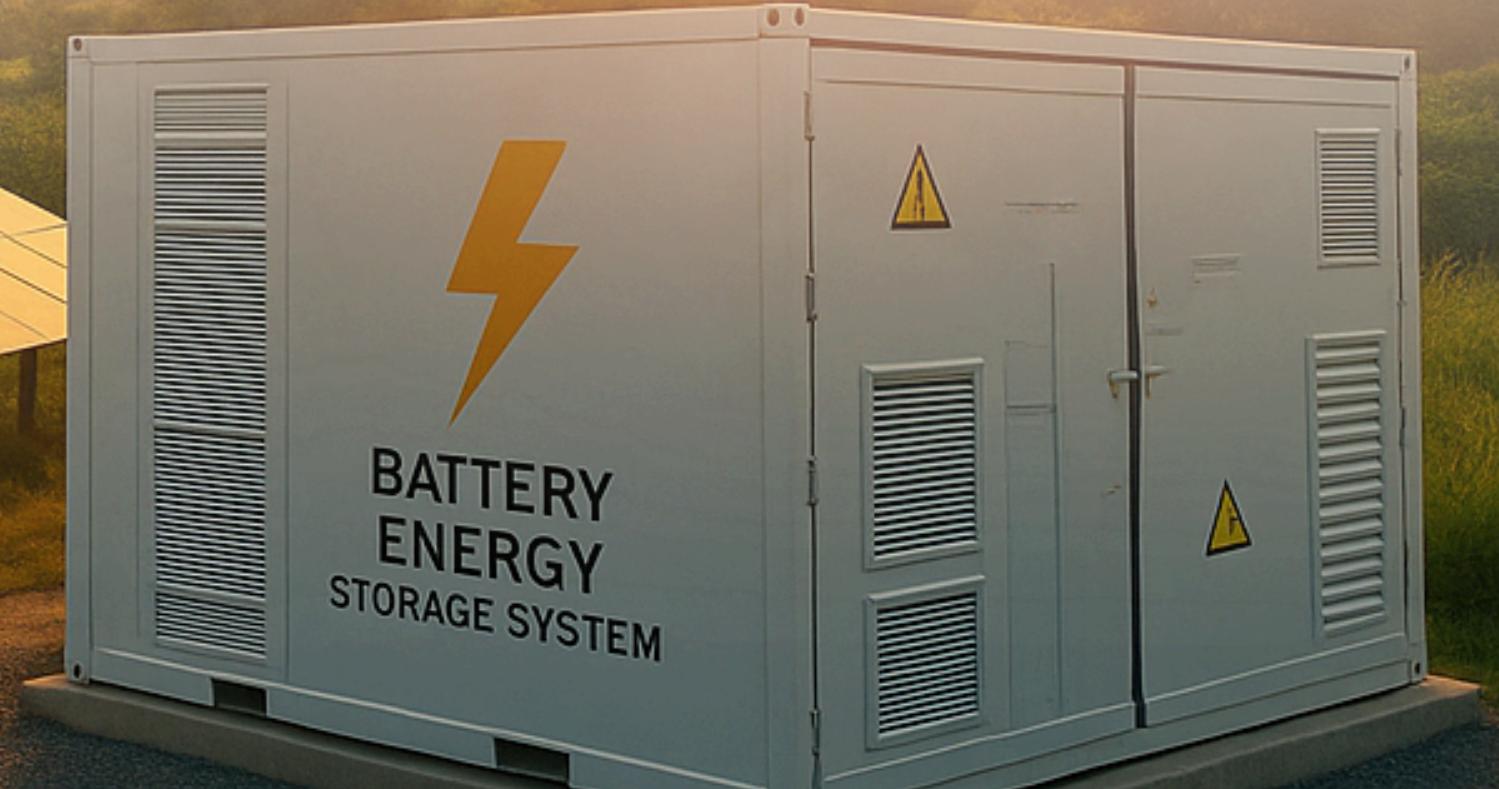


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The information contained in this presentation is only current as of its date. Certain statements made in this presentation may not be based on historical information or facts and may be “forward-looking statements,” including those relating to the general business plans and strategy of Pace Digitek Limited, its future financial condition and growth prospects, future developments in its industry and its competitive and regulatory environment, and statements which contain words or phrases such as ‘will’, ‘expected to’, ‘horizons of growth’, ‘strong growth prospects’, etc., or similar expressions or variations of such expressions. These forward-looking statements involve several risks, uncertainties, and other factors that could cause actual results, opportunities, and growth potential to differ materially from those suggested by the forward-looking statements.

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EXECUTIVE SUMMARY

ABOUT PACE DIGITEK

Pace Digitek Limited, headquartered in Bengaluru, is a technology and engineering enterprise driving India’s digital and energy transition. Established in 2007, the company has evolved into a diversified infrastructure solutions provider with integrated capabilities across manufacturing, EPC, and O&M in Telecom Infrastructure and Renewable Energy Storage

EVOLUTION AND BUSINESS MODEL

Pace Digitek began its journey as a manufacturer of passive telecom equipment and has since transformed into an integrated infrastructure and energy solutions provider.

Through its subsidiary Lineage Power Pvt. Ltd., the company designs and manufactures DC power systems, lithium-ion battery packs, and telecom power products, ensuring complete lifecycle delivery – from design and engineering to deployment and long-term maintenance. This vertically integrated model enables operational efficiency, quality assurance, and cost competitiveness while supporting India’s Make in India and Atmanirbhar Bharat initiatives.



CORE BUSINESS VERTICALS

- **Telecom Infrastructure:** Tower erection, optical fiber cable (OFC) laying, power system manufacturing, and comprehensive O&M services for telecom networks.
- **Energy Solutions:** Design and implementation of solar and hybrid systems, Battery Energy Storage Systems (BESS), and rural electrification projects supporting India’s renewable energy ambitions.
- **ICT Solutions:** Development of smart classrooms, e-governance systems, IoT applications, and smart-city solutions that enable digital transformation.

MANUFACTURING & CAPABILITIES

Pace Digitek operates three world-class manufacturing facilities in Karnataka – two at Kumbalgodu and a flagship BESS facility at Bidadi. The Kumbalgodu units produce telecom power systems, lithium-ion battery packs, and passive telecom equipment, while the Bidadi plant, inaugurated in 2025, focuses on large-scale Battery Energy Storage System (BESS) manufacturing under the Make in India initiative. Together, these facilities enable end-to-end control over design, manufacturing, and quality, strengthening Pace Digitek’s leadership in telecom and energy storage solutions.

GEOGRAPHIC PRESENCE & DIFFERENTIATORS

With a pan-India presence and international operations across Myanmar, Africa, Bangladesh, and Sri Lanka, Pace Digitek has demonstrated strong execution capability in varied environments.

Key Differentiators:

- Fully integrated Manufacturing-EPC-O&M delivery model
- Unique Telecom-Energy synergy with focus on BESS and renewables
- Proven track record in executing large-scale, multi-regional projects
- Strategic alignment with India’s Digital India, National Infrastructure Pipeline, and Renewable Energy Mission initiatives

CORPORATE OVERVIEW

Pace Digitek Limited (PDL) is a Bengaluru-based telecom and energy infrastructure solutions provider specializing in telecom towers, optical fibre networks (OFC), and Battery Energy Storage Systems (BESS). With integrated capabilities in manufacturing, EPC, and O&M, PDL delivers turnkey solutions that drive connectivity and clean energy growth across India and beyond.

> STRATEGIC OBJECTIVES

- **BESS Growth:** Scaling up manufacturing and project execution in containerized, liquid-cooled BESS, Power Conversion Systems (PCS), and Energy Management Systems (EMS).
- **Capital Investment:** Deploying ₹6,300 million into subsidiary Pace Renewable Energies Pvt. Ltd. (PREPL) to support the MSEDCL BESS project.
- **Service Expansion:** Strengthening O&M capabilities for telecom and energy assets across Maharashtra, Gujarat, Karnataka, North East India, and J&K.
- **Market Expansion:** Entering Kenya and other African markets for telecom and BESS solutions.
- **Corporate Growth:** Enhancing brand visibility, market credibility, and investor confidence by leveraging the benefits of its public listing.

> CORE BUSINESS OPERATIONS

PDL operates through a fully integrated model, offering end-to-end infrastructure solutions that cover manufacturing, EPC execution, and lifecycle management. Its manufacturing and service portfolio spans the production, installation, and commissioning of telecom power systems, solar energy equipment, and BESS infrastructure – ensuring reliability from design to deployment.



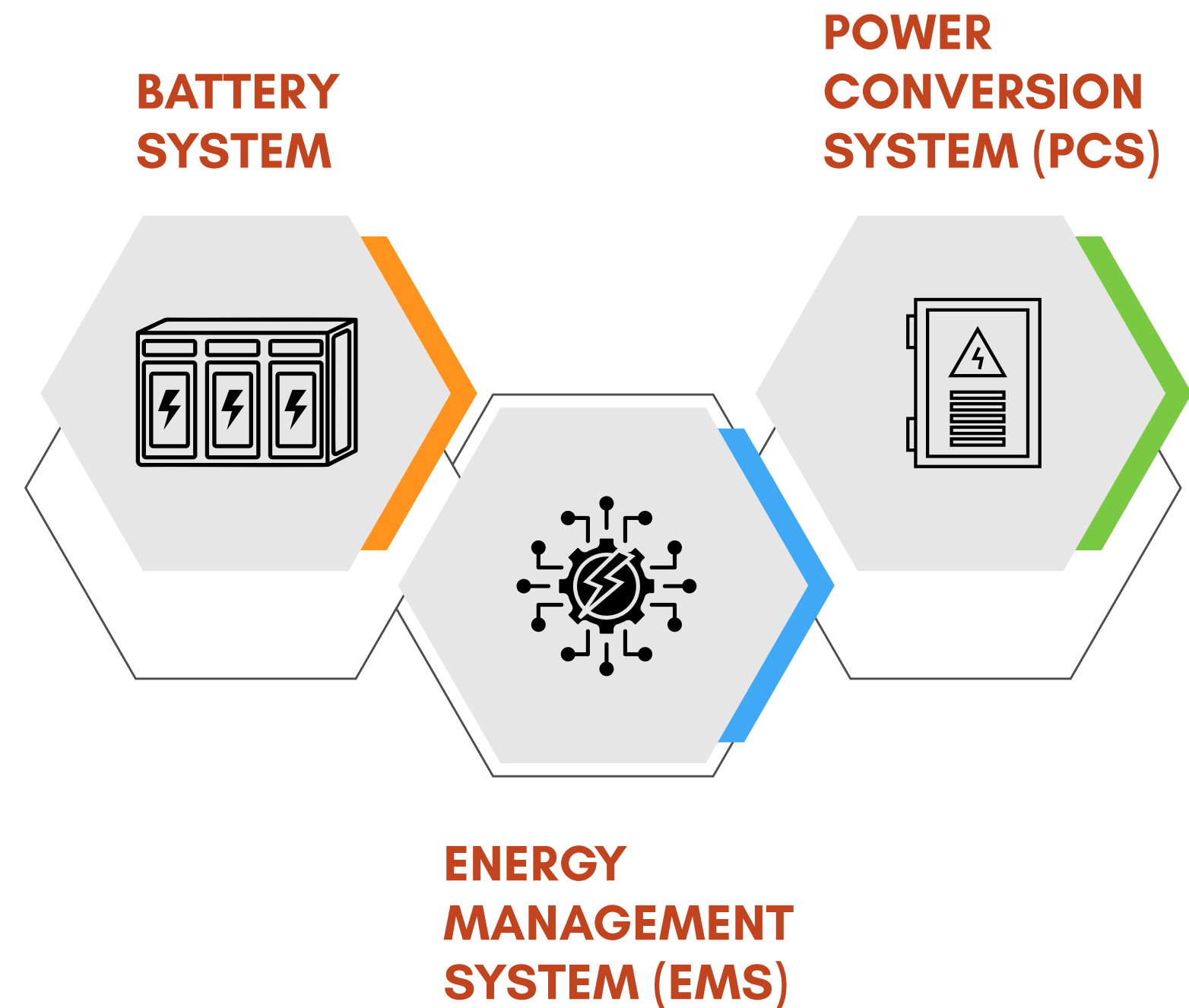
> BUSINESS VERTICALS

- **Telecommunications:** Manufacturing, turnkey execution, and O&M for telecom towers and OFC networks.
- **Energy:** Design, manufacture, installation, commissioning, and maintenance of solar and BESS projects.
- **ICT:** Deployment of smart infrastructure including surveillance systems, smart classrooms, and agri-kiosk solutions supporting digital inclusion.

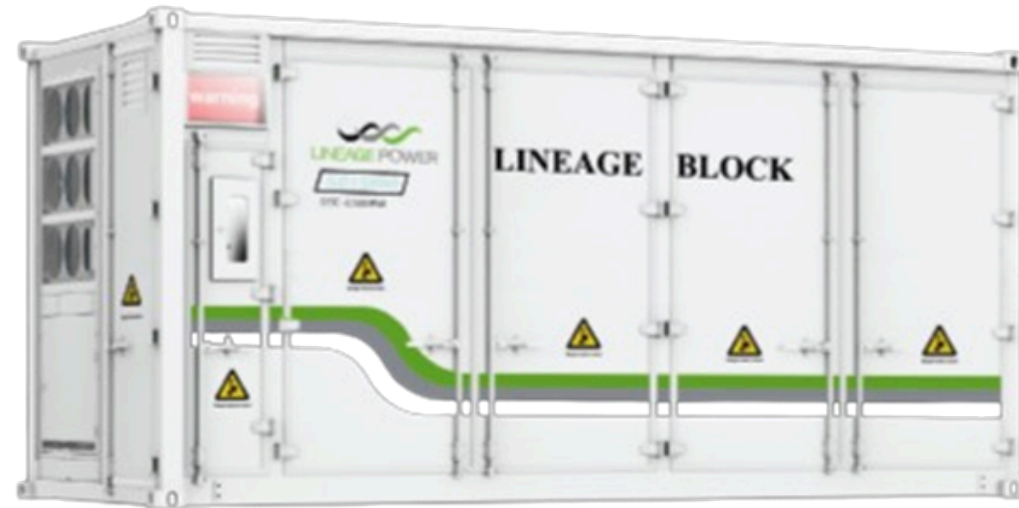
BESS PRODUCT PORTFOLIO

> ENERGY BUSINESS

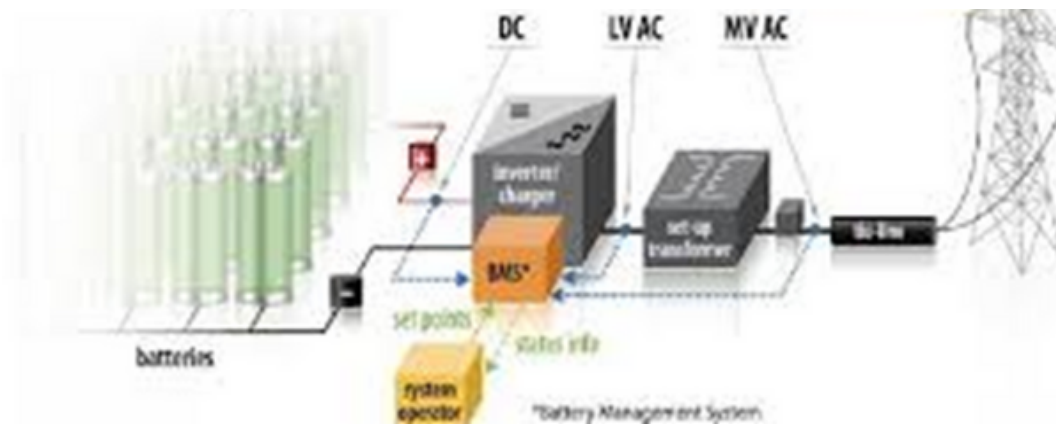
- Lineage provides core components of any BESS system – **containerized batteries and Power Conversion Systems (PCS)**, integrated with **advanced Battery Management Systems (BMS)** and **Energy Management Systems (EMS)**
- Mission-critical to the grid, our BESS solutions also extend to diverse applications – from **large-scale commercial & industrial** installations to **residential energy storage** systems
- Positioned as a comprehensive solutions provider, delivering the **technology backbone** that powers **energy transition** and **grid modernization**



ENERGY SEGMENT – BUSINESS MODELS



> **PRODUCT MANUFACTURING**



> **EPC PROJECTS WITH BACKWARD INTEGRATION TO PRODUCTS**



> **ASSET OWNED MODEL WITH BACKWARD INTEGRATION TO EPC AND PRODUCTS**

STRENGTHENING THE ORDER BOOK: POST-Q1 WINS

> PACE DIGITEK WINS ₹1,159 CRORE SECI CONTRACT FOR LANDMARK 600MW BATTERY ENERGY STORAGE PROJECT

Pace Digitek has secured a **₹1,159.31 crore contract from Solar Energy Corporation of India (SECI)** for the deployment of a 600 MW / 1200 MWh Battery Energy Storage System (BESS), one of **India's largest single-location BESS projects.**

The contract includes comprehensive end-to-end delivery—covering system design, supply, integration, testing, and commissioning—along with a **10-year service and maintenance agreement.**

This milestone order reinforces Pace Digitek's position as a **key partner in India's renewable energy transition**, backed by its advanced **BESS manufacturing capabilities** and proven technical expertise in large-scale energy storage infrastructure.

> PACE DIGITEK WINS ₹185.87 CRORE OPERATIONS & MAINTENANCE CONTRACT FROM TATA TELESERVICES

Pace Digitek has secured a **₹185.87 crore Operations & Maintenance (O&M) contract from Tata Teleservices**, covering telecom infrastructure services across five South Indian states.

Under this 3.5-year extendable agreement, Pace Digitek will oversee **comprehensive field operations, including fiber optic cable (OFC) network maintenance and inside plant (ISP) activities.**

This contract underscores Tata Teleservices' confidence in Pace Digitek's operational capability and further strengthens the company's position as a **trusted partner in India's telecom infrastructure ecosystem.**

Pace Digitek secured **₹1,345.18 crore** in new orders this quarter, driven by major wins in **BESS and telecom O&M**—significantly strengthening the company's order book and growth outlook.

ORDER BOOK AS ON DATE

S No.	Order Book -Energy	Type	Value Rs Cr
1	SECI Solar 100 MW with 50 MW/ 100 MWh BESS	BOO	650
2	MSEDCL Standalone BESS 750 MW/ 1500 MWh	BOO	1850
3	TGGENCO Standalone BESS 125 MW/ 250 MWh	BOO	300
4	KPTCL Standalone BESS 250 MW/ 500 MWh	BOO	600
5	SECI 600 MW/1200 MWh (BESS)	EPC	1159
6	MAHAGENCO 200 MW(ac)	EPC	920
7	Supply of BESS DC Blocks for Bihar project	Supply	170
8	Supply of BESS DC Blocks for TN project	Supply	220
TOTAL			5869
S No.	Order Book -Telecom		Rs Cr
1	BSNL- Tower - 4G Saturation	EPC	2,573
2	RNS - Power Infra for Telcom Tower	EPC	208
3	TANFINET-OFC	EPC	155
4	O&M and Product Services	Services	300
5	Others Projects	EPC	30
ORDER BOOK			3,266

- BUILDING STRONG ORDER BOOK IN ENERGY SEGMENT - ORDER BOOKED FOR **RS 5869 CR** IN LAST ONE YEAR. EXPECTED TO GROW THIS TO **RS 8000 CR BY MAR'26**
- STRONG ORDER BOOK - MORE THAN THE MARKET CAPITALISATION
- RECENTLY ADDED **EPC PROJECT FROM MAHAGENCO FOR RS 920 CR**
- ORDER BOOK MIX OF SUPPLY, EPC AND DEVELOPER MODEL ORDERS

FINANCIAL GUIDELINE - FY 26 AND FY 27

FY 26

- We estimate operational revenue at **Rs 2600- Rs2700 Cr for FY 26** with improved **PAT margins at 12%**
- Estimate reduction in working capital specific to Receivables

FY 27

- We estimate topline at **Rs 3100 Cr - Rs 3200 Cr for FY 27** maintaining the **PAT margins at 11-12%**
- With Strong Order book built in **Energy sector** we estimate growth in revenue
- Contribution to revenue from Energy Segment expected to increase **multi-fold in FY 27**
- The developer model of energy segment is expected to provide **EBIDTA of Rs 120 Cr**

MANAGEMENT COMMENTARY

Enhanced growth in Energy Segment driven by strong Order Book

Pace Digitek delivered outstanding H1 FY 2025-26 results with revenue of **₹9,005 Mn** and **PAT of ₹1,226 Mn** (13.61% margins). Q2 momentum was particularly strong—₹5,334 Mn revenue (+45% Q-o-Q) with PAT of ₹679 Mn (12.72% margins)—reflecting **robust demand for our integrated BESS and telecom infrastructure** solutions. Due to the seasonal nature of the business, H1 accounts for 1/3 of FY revenue & H2 for 2/3 of the FY revenue.

Strategic Order Wins and Order Book Strength

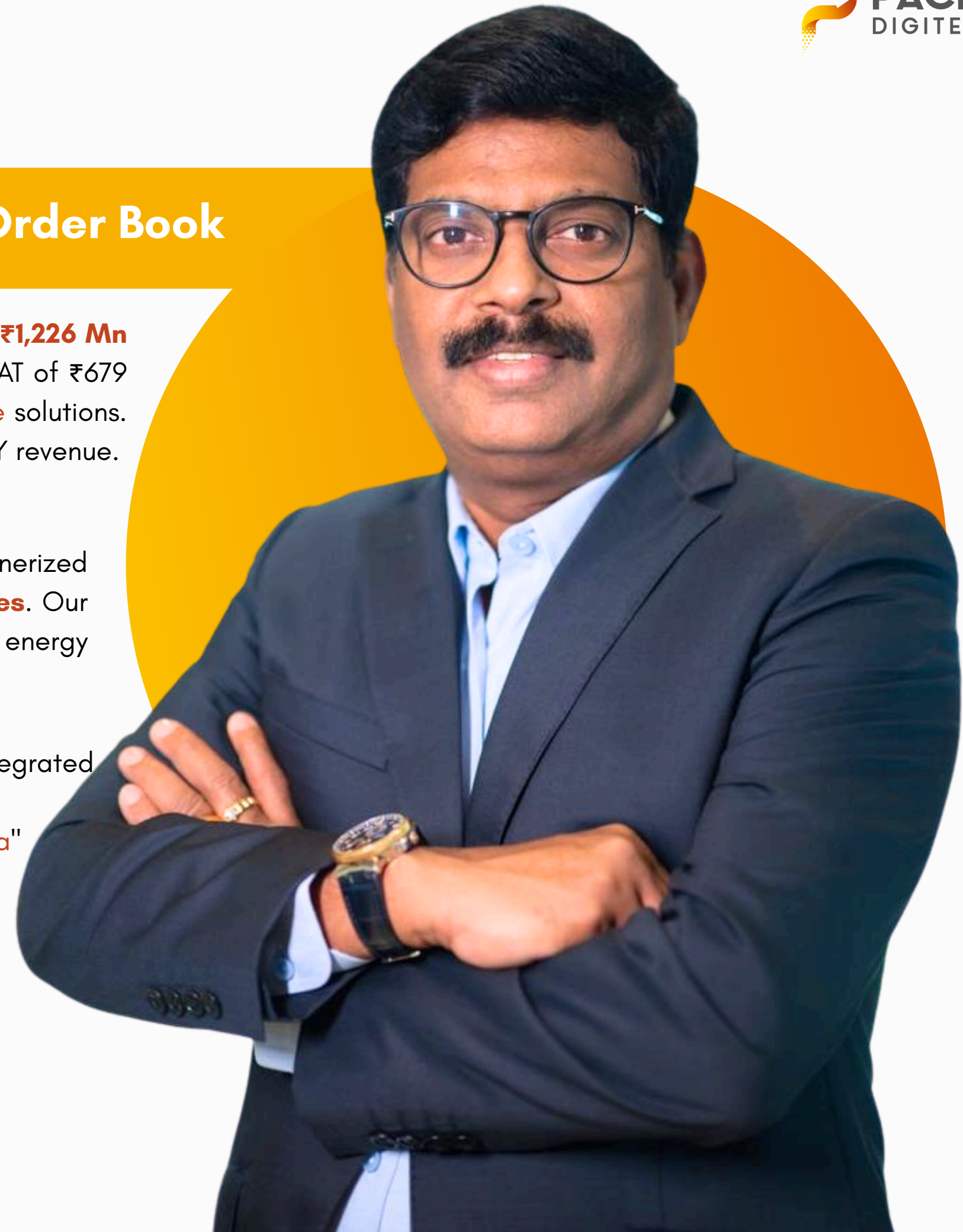
We secured landmark contracts validating our market position: **₹1159 Cr SECI contract** for containerized BESS (India's largest single-location project) and **₹186 Cr O&M agreement with Tata Teleservices**. Our order book of ₹9,135 Cr provides multi-year visibility and demonstrates consistent demand across energy and telecom segments.

Capacity Expansion Positioning for Next-Decade Growth

We are **doubling BESS containerized capacity from 5 GWh to 10 GWh** with an integrated manufacturing facility underway. This backward integration delivers cost optimization, improved margins through local value addition, and strong competitive positioning under India's "Make in India" initiative—aligning perfectly with the country's renewable energy ambitions.

Confident Growth Trajectory and Investor Opportunity

We project FY 2025-26 **revenue of ₹2,600-₹2700 Cr at 12% PAT** margins, scaling to **₹3,100 Cr - ₹3,200 in FY 2027 at 11% margins**. This confidence is grounded in strong order visibility, energy transition tailwinds, telecom infrastructure consolidation, and our proven execution capabilities—positioning Pace Digitek as a preferred partner in India's infrastructure transformation.



FINANCIAL HIGHLIGHTS

Q2 FY 2025 -26 HIGHLIGHTS:

REVENUE FROM OPERATIONS INCREASED BY 45%

STRONG PAT MARGINS - 12.72%

5,334.46 Mn
Total Revenue
GROWTH BY 45%
Q-Q

955.84 Mn
PBT
GROWTH BY 29%
Q-Q

678.63 Mn
PAT
GROWTH BY 24%
Q-Q

H1 FINANCIAL HIGHLIGHTS:

STRONG PAT MARGINS - 13.61%

9,005.25 MN
Total Revenue

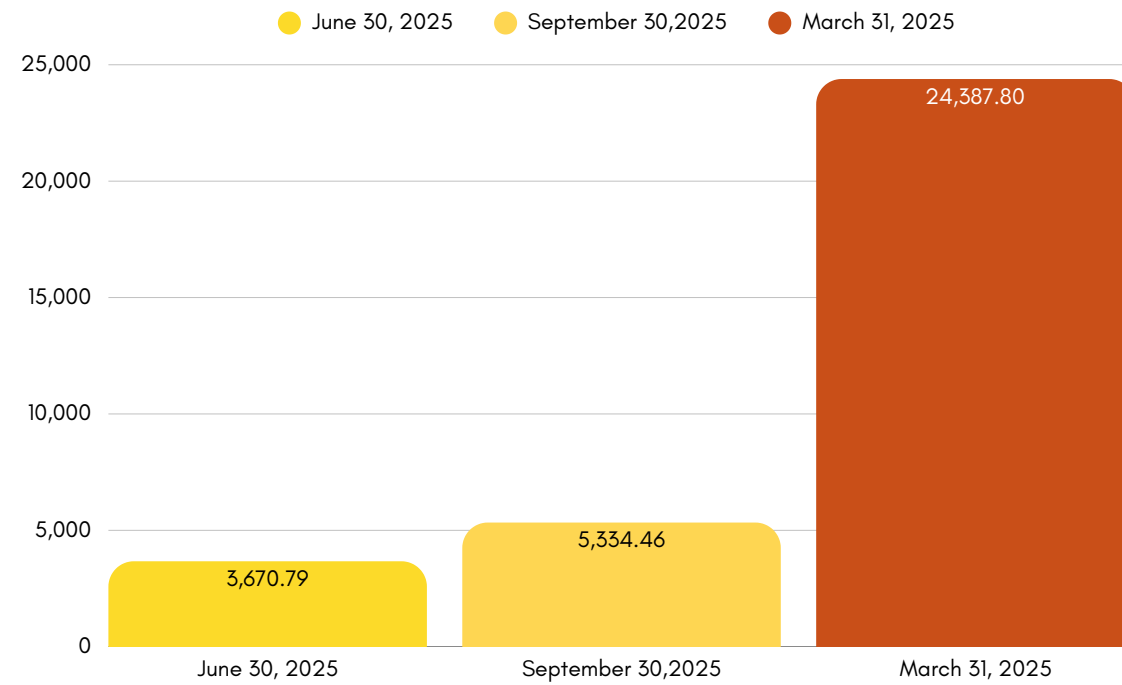
1,225.62 MN
PAT

FINANCIAL SUMMARY

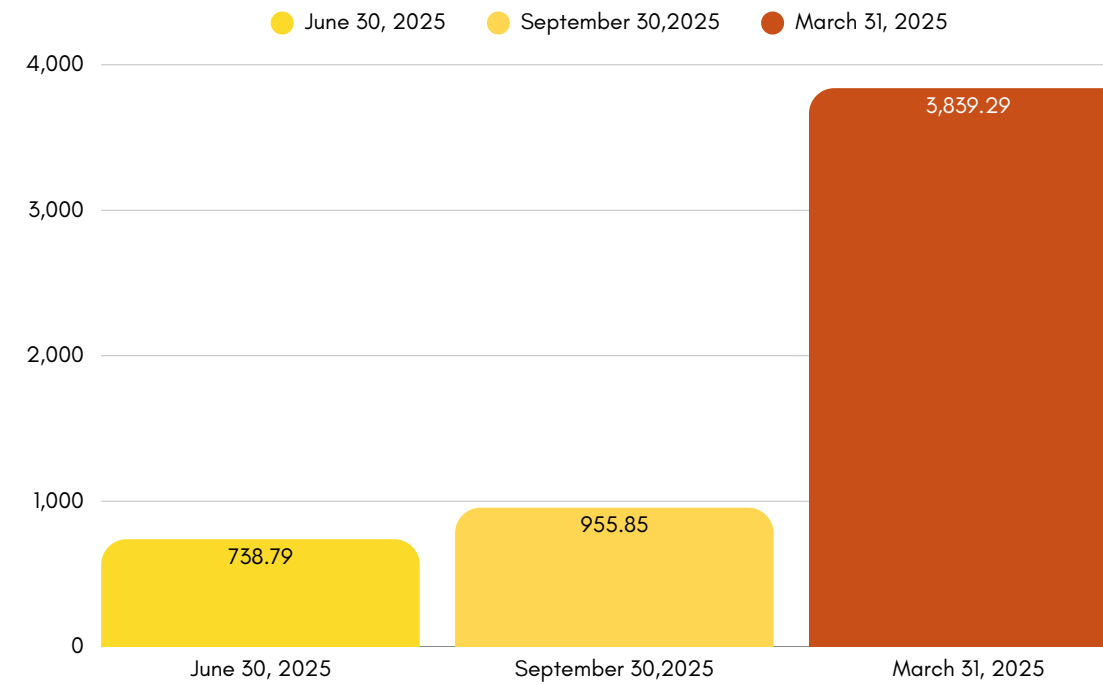
Particulars	STANDALONE			YEAR ENDED 31.03.2025 (Unaudited)	CONSOLIDATED			YEAR ENDED 31.03.2025 (Unaudited)
	QUARTER ENDED 30.09.2025 (Unaudited)	HALF YEAR ENDED 30.09.2025 (Unaudited)	QUARTER ENDED 30.09.2024 (Unaudited)		QUARTER ENDED 30.09.2025 (Unaudited)	HALF YEAR ENDED 30.09.2025 (Unaudited)	QUARTER ENDED 30.09.2024 (Unaudited)	
Total Income from Operation	3421.11	6817.76	8306.42	22710.96	5334.46	9005.25	8463.06	24387.8
Profit before tax (PBT)	824.26	1,513.47	950.2	3,192.41	955.86	1,694.63	1446.38	3839.29
Profit after tax (PAT)	615.24	1125.65	654.4	2333.31	955.86	1225.61	1024.27	2791.02
Total Comprehensive Income	614.95	1125.36	654.39	2333.77	955.86	1224.29	1024.55	2791.69
Equity Share Capital	356.88	356.88	356.88	356.88	955.86	356.88	356.88	356.88
Other Equity	-	10,603.88	-	9,477.77	955.86	12,529.06	-	11,342.07
Earnings Per Share (of Rs. 2/- each)								
Basic	3.45	6.31	4.29	14.21	955.86	6.63	6.24	16.30
Diluted	3.45	6.31	4.29	14.21		6.63	6.24	16.30

SUMMARY CONSOLIDATED

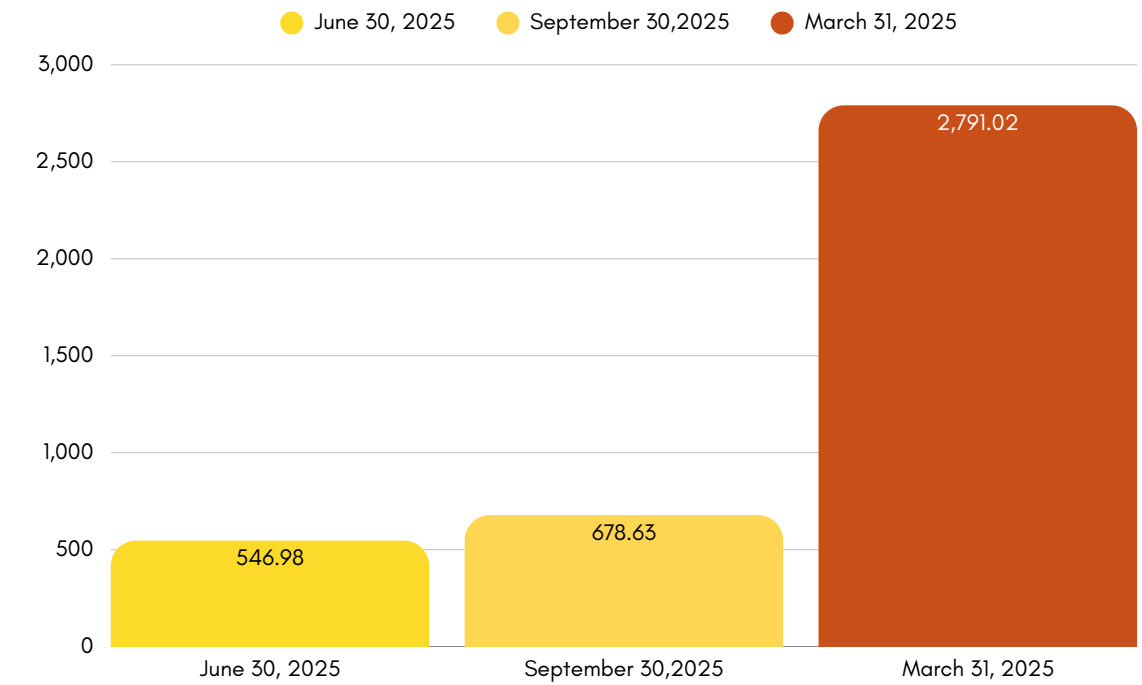
Revenue from Operations



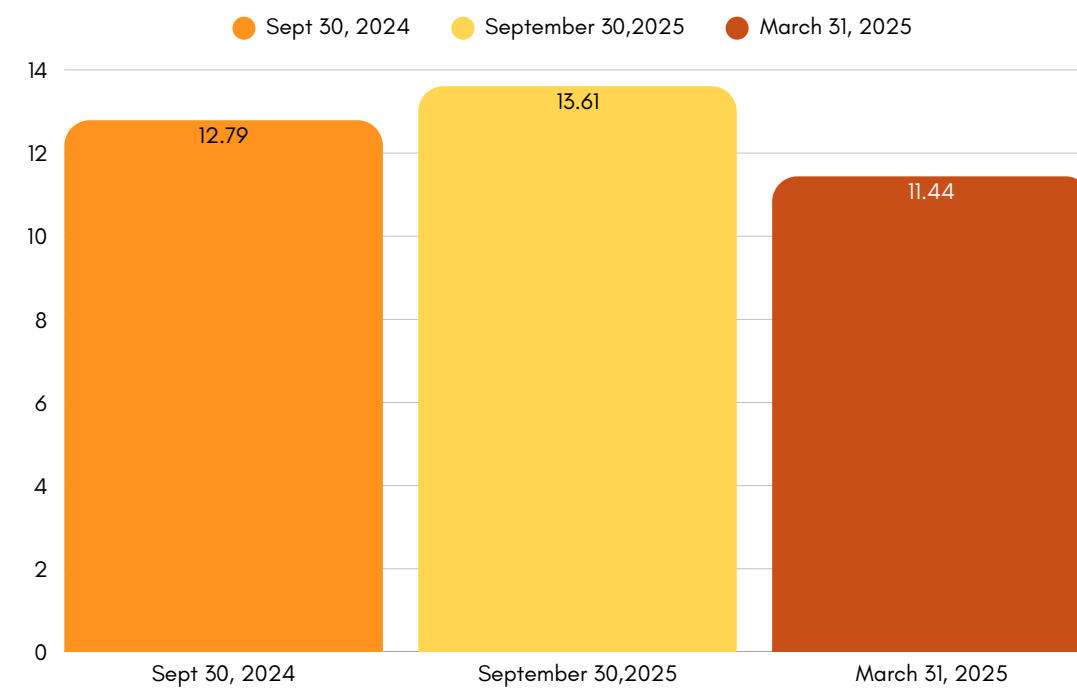
Profit Before Tax



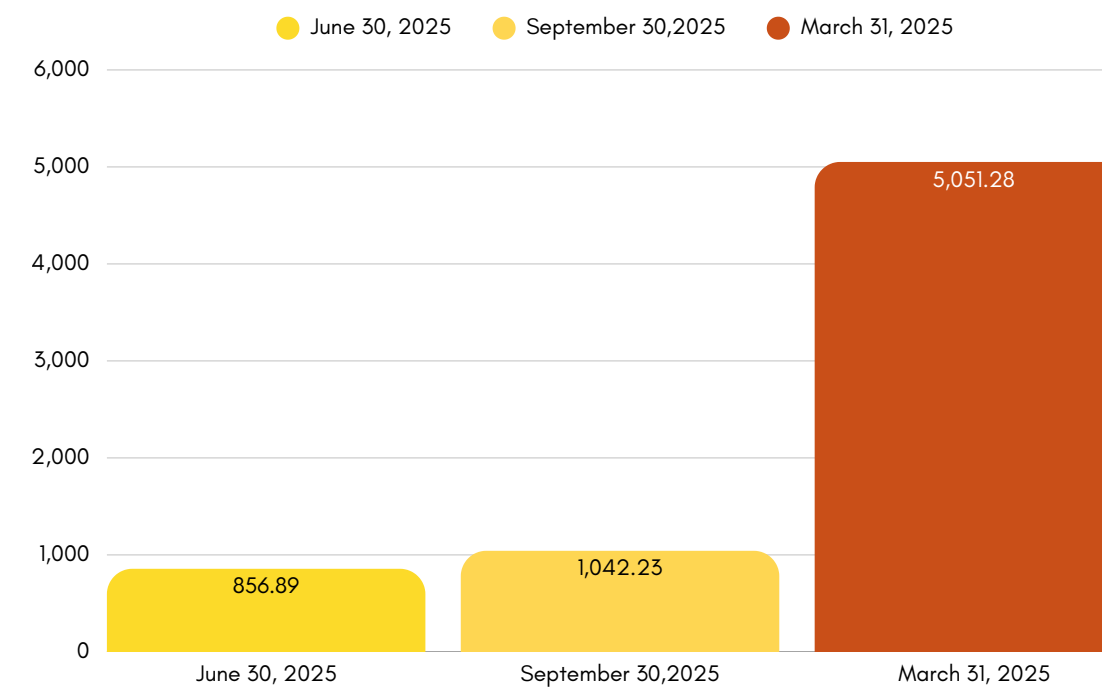
Profit After Tax



Stong PAT Margin

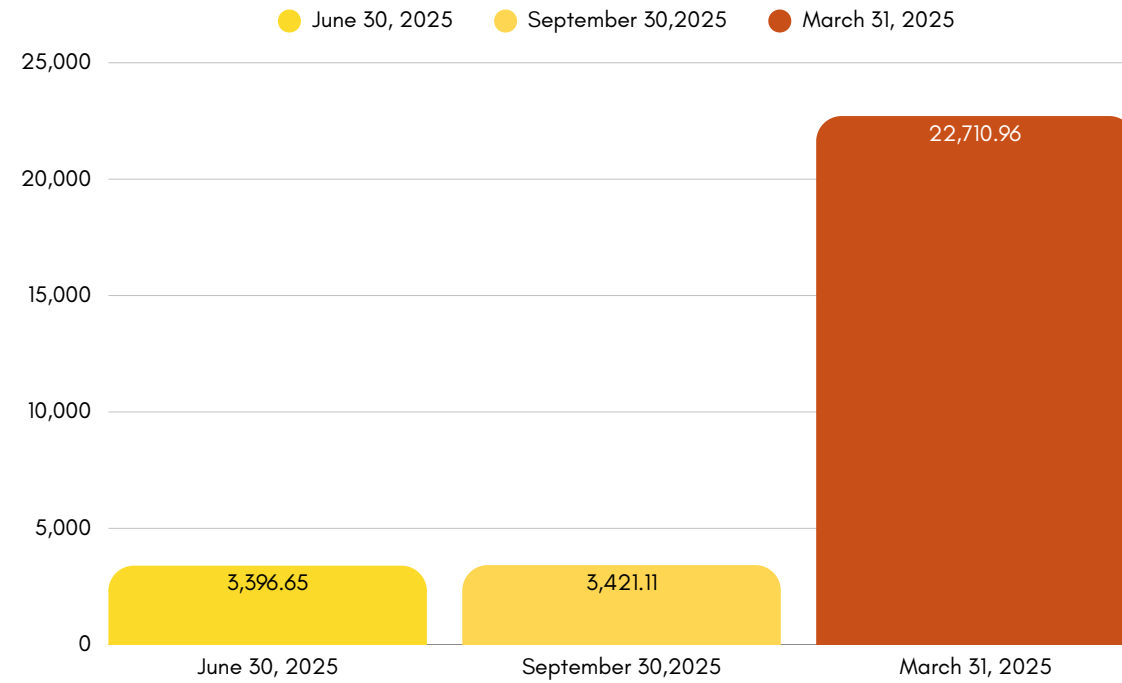


EBITDA

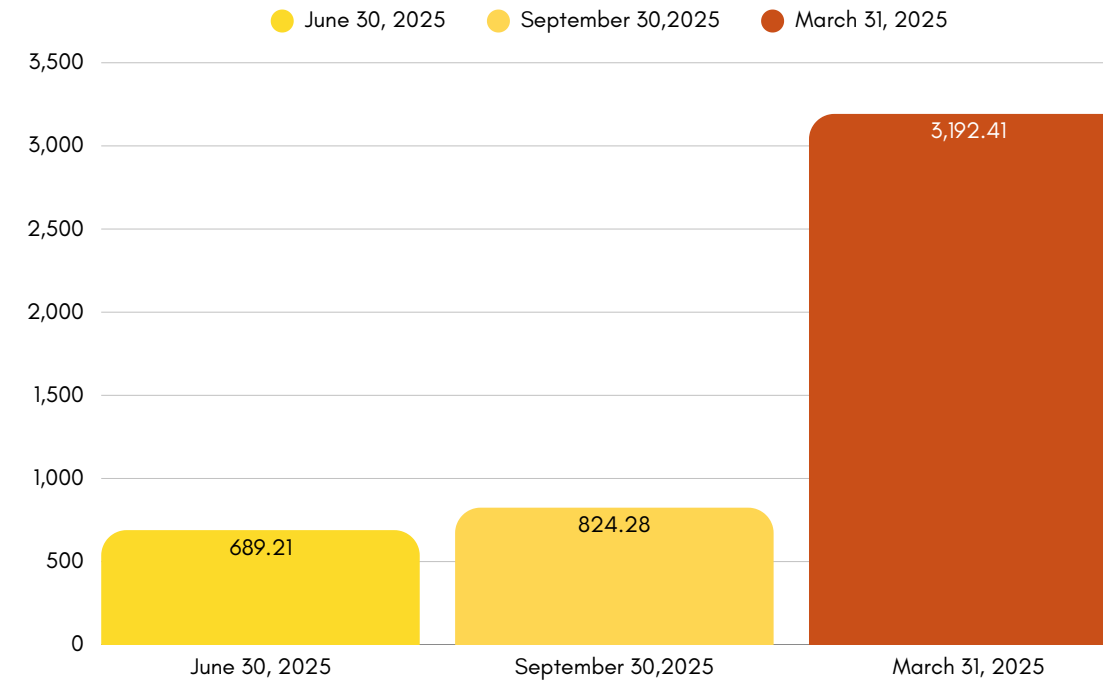


SUMMARY - STANDALONE

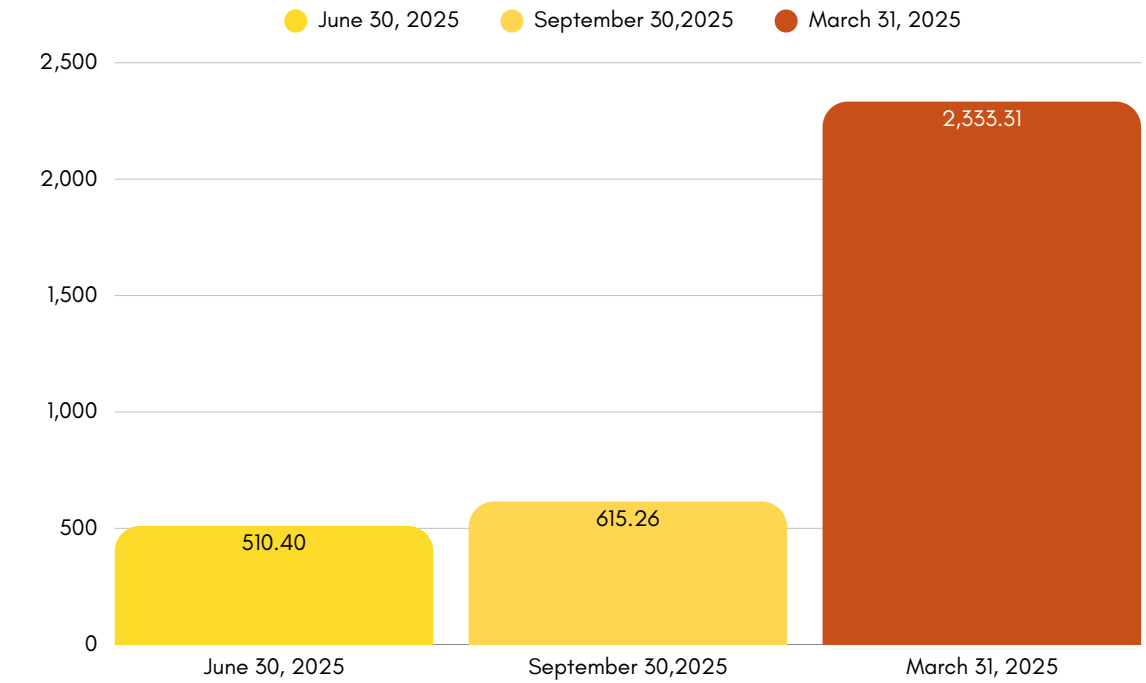
Revenue from Operations



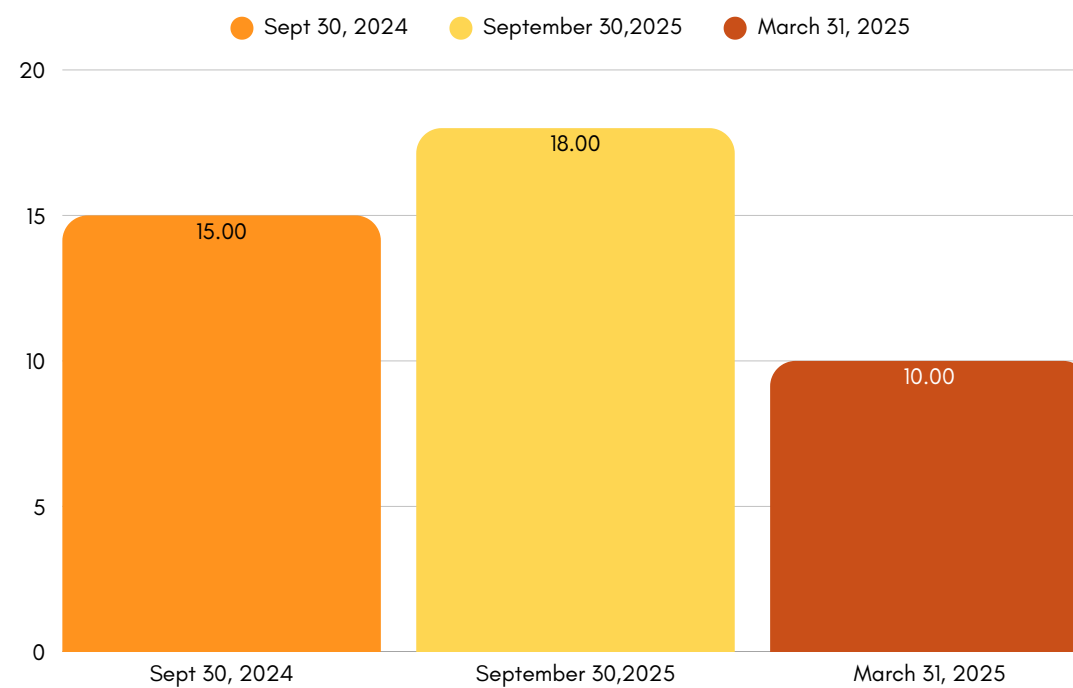
Profit Before Tax



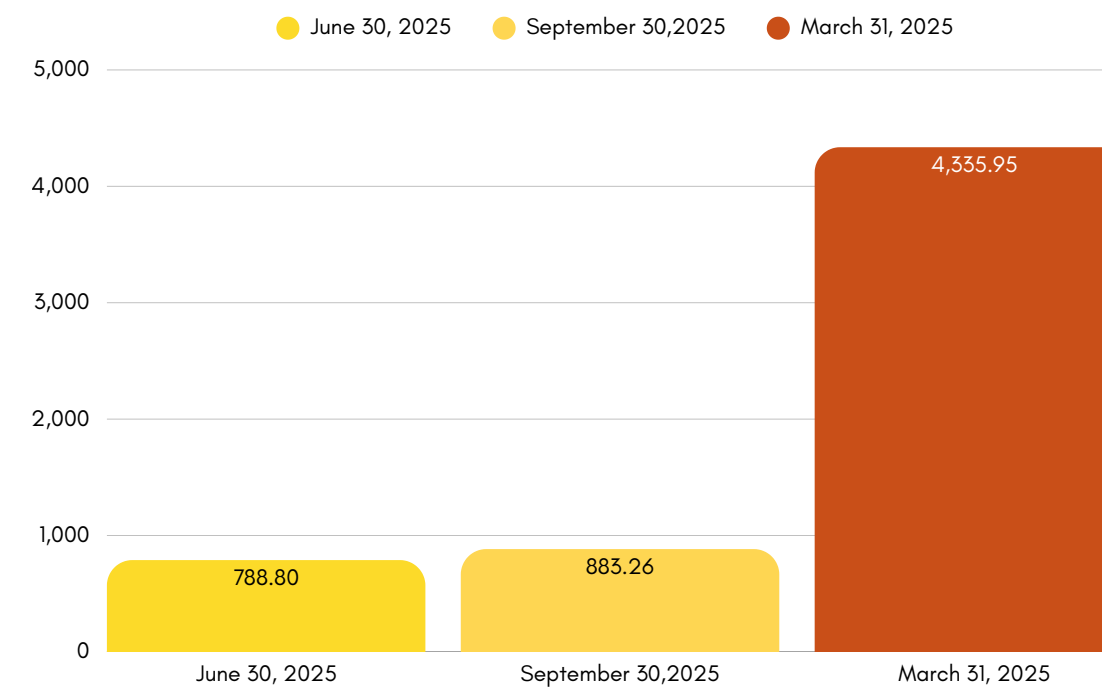
Profit After Tax



Stong PAT Margin



EBITDA





DOUBLING

CAPACITY FROM 5 GWH TO 10 GWH

- BESS capacity now expanding to 10 GWh, supported by an integrated manufacturing setup that improves cost structure and strengthens Make in India competitiveness.

SETTING UP OF CONTAINER FABRICATION UNIT



Advantages

- Backward integration for **BESS** and strengthening control over product design
- **Reducing reliance** of foreign imports, cost volatility, duty uncertainty
- **Cost Optimizations**- reduction in overall cost of DC block
- **Local value addition** | Make in India policy| Preference in Govt tenders for projects
- **Domestic investment** | **Job creation**

COMMISSIONING – FIRST BESS PROJECT

Pace Commissioned its first **BESS Site at Maharashtra**, a 20 MWh project for MSEDCL.
COD Received on 26 Sep 2025

OTHER SITE IMAGES





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For further information contact:

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THANK YOU

