



VARUN BEVERAGES LIMITED



Corporate Off : Plot No.31, Institutional Area, Sec.-44, Gurgaon, Haryana-122002 (India)
Ph.: +91-124-4643100-500 • Fax: +91-124-4643303/04 E-mail : info@rjcorp.in • Visit us at : www.rjcorp.in
CIN No. : L74899DL1995PLC069839

February 16, 2018

To,

BSE Limited Corporate Relationship Department, 1 st Floor, New Trading Ring, Rotunda Building, P J Towers, Dalal Street, Fort, Mumbai – 400 001 022-2272 3121, 2037, 2061 corp.relations@bseindia.com Security Code No. 540180	National Stock Exchange of India Ltd. Exchange Plaza, 5 th floor, Plot No. C/1, G Block, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051 # 022-2659 8237, 8238, 8347, 8348 cmllist@nse.co.in Symbol : VBL Series : EQ
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- Subject :**
- 1. Regulation 30 : Outcome of the Board Meeting and disclosure of material events under SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015;**
 - 2. Regulations 33: Audited Financial Results of the Company, both on Standalone and Consolidated basis, for the Financial Year ended December 31, 2017.**
- =====

Dear Sir/Madam,

The Board of Directors at their meeting held today (started at 11.30 a.m. and concluded at 12.15 p.m.) considered and approved:

1. Audited, Standalone and Consolidated, Financial Results of the Company for the Financial Year ended December 31, 2017 (Copy of the same along-with Audit Report issued by M/s. Walker Chandiok & Associates, Chartered Accountants and M/s. APAS & Co., Chartered Accountants, Joint Statutory Auditors of the Company, with unmodified opinion are attached and the same are being uploaded on the website of the Company at www.varunpepsi.com);

In view of Regulation 33 of the SEBI (LODR) Regulations, 2015, it may be noted that the Company shall submit the Consolidated Financial Results during Financial Year 2018 and shall comply with the requirement given under Regulation 33 of the SEBI (LODR) Regulations, 2015.

2. Appointment of M/s Walker Chandiok & Co. LLP, Chartered Accountants, (Firm Registration Number 001076N/N500013) as Joint Statutory Auditors of the Company to hold office for a period of up to 5 (five) consecutive years from the conclusion of the ensuing Annual General Meeting (AGM) of the Company, subject to the approval of shareholders and ratification in every Annual General Meeting of the Company;
3. Re-appointment of M/s Sanjay Grover & Associates, Company Secretaries as Secretarial Auditors of the Company for the Financial Year 2018;





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4. Re-appointment of M/s. O.P. Bagla & Co., Chartered Accountants as an Internal Auditors of the Company for the Financial Year 2018;
5. Alteration of Memorandum and Article of Association of the Company (subject to the approval of shareholders of the Company) to align it with the provisions of the Companies Act, 2013;
6. Re-appointment of Mr. Pradeep Sardana (DIN: 00682961) as an Independent Director on the Board of the Company for a second term of up to 5 (Five) Years with effect from March 28, 2018, subject to approval of the shareholders of the Company. Brief profile of Mr. Pradeep Sardana is enclosed as Annexure - 1; and
7. Appointment of Ms. Sita Khosla (DIN: 01001803) as an Independent Director on the Board of Directors of the Company for a period of up to 5 (Five) Years with effect from February 16, 2018, subject to approval of the shareholders of the Company. Brief profile of Ms. Sita Khosla is enclosed as Annexure - 2.

It may further be noted that Varun Beverages (Zimbabwe) (Private) Limited, a subsidiary of the Company has established a greenfield production facility in Zimbabwe for selling Pepsico's products. Commercial production / operation will commence soon.

You are requested to take the above on record.

Yours faithfully,
For Varun Beverages Limited

Ravi Batra
Chief Risk Officer & Group Company Secretary



Encl: as above



VARUN BEVERAGES LIMITED

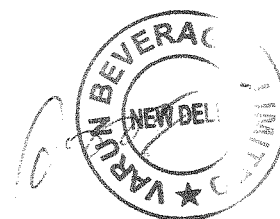


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Annexure – 1

Brief Profile of Mr. Pradeep Sardana

1. **CEO of PM consulting:**
 - a. Working as an independent consultant in areas of operations, supply chain and related areas in foods, chemicals, Engineering, Beverages, FMCG and other industries.
 - b. Participated in several projects with an international consulting company focussed on power & fuel and plant operations
2. **Polyplex Hydro group 2009 to 2010:** COO for setting up micro and mini hydro electric plants.
3. **Pepsi India 1990 to 2009**
 - a. VP and Executive director operations from 2001 to 2009. During his stint:
 - i. Doubled glass bottling capacity in 10 months year by addition of 19 lines.
 - ii. Developed models for Low cost lines for Bottled water, Bulk water, single serve PET and hot fill PET: Allowed company to expand aggressively at a time when capex was severely restricted.
 - iii. Built high speed integrated PET bottling lines for bottled water, carbonated beverages and Hot filled juice drinks.
 - b. Worked on sustainability in 2007 to reduce water consumption, harvest rain water, reduce use of process chemicals and improve quantity and quality of effluents. In 3 years, the plants saved nearly 3 billion Lt of water and reduced nearly a million Kg of chemicals to help clean the waste water.
 - c. Focus on Energy sustainability done by use of renewable energy and reuse/recycle energy. A wind turbine of 1.65MW in south, retrofit boilers to use biomass & reduce carbon footprint and reducing costs substantially.
4. **Hindustan Lever Limited** from 1979 to 1990: worked in several positions in Projects, machine building and maintenance.
5. **Union Carbide 1970-79.**
 - a. Various assignments: special purpose machine building for battery packing equipment.
 - b. Project engineering in Electrolytic Manganese plant.
6. **B. Tech IIT Delhi mechanical engineering 1970.**





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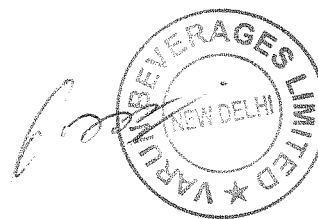
Annexure – 2

Brief Profile of Ms. Sita Khosla

Ms. Sita Khosla (DIN: 01001803) holds a Bachelor degree from St. Stephen College and LLB from the Faculty of Law, University of Delhi and is enrolled with the Bar Council of Delhi. She practices in the areas of corporate, contract and commercial laws since 1992. Ms. Sita Khosla has been involved in providing advice on a wide range of issues from company formation, corporate governance and regulatory compliance to mergers and acquisitions, corporate restructuring, joint ventures, foreign investments, exchange control regulations and securities laws.

She has acted as India legal advisor to major players in the civil aviation sector including international commercial airlines, MRO organizations and ground handling operators in respect of their operations in India.

Ms. Sita Khosla's transactional experience has included work in a variety of business sectors such as aviation, publishing, retail, e commerce, ITES, manufacturing, heavy machinery, tele- com, real estate, financial services, food and beverages and oil and gas, where she has acted both for the buy side as well as the sell side. She has acted for international private equity funds as well as strategic investors in relation to their investments in India, and has also advised investee companies on a spectrum of issues including transaction structuring, exchange control laws, and a variety of sector specific laws. She has also advised banks and NBFCs in relation to their operations including acquisition of debt portfolios. Ms. Sita Khosla is not related to any director of the Company.





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Statement of consolidated assets and liabilities

	₹ in million, except as stated otherwise	
	As at 31 December 2017 (Audited)	As at 31 December 2016 (Audited)
Assets		
Non-current assets		
(a) Property, plant and equipment	35,411.66	33,558.49
(b) Capital work-in-progress	1,454.38	955.78
(c) Goodwill	19.40	-
(d) Other intangible assets	4,374.15	3,596.46
(e) Investment in associates	82.23	68.73
(f) Financial assets		
(i) Investments	0.04	0.01
(ii) Loans	192.19	163.19
(iii) Others	8.96	8.47
(g) Deferred tax assets (Net)	80.04	68.35
(h) Other non-current assets	1,525.85	1,367.45
Total non-current assets (A)	43,148.90	39,786.93
Current assets		
(a) Inventories	4,388.94	4,899.26
(b) Financial assets		
(i) Trade receivables	1,502.45	1,313.45
(ii) Cash and cash equivalents	649.46	325.00
(iii) Bank balances other than (ii) above	295.14	332.02
(iv) Others	933.63	204.45
(c) Current tax assets (Net)	0.13	0.07
(d) Other current assets	1,532.48	1,451.39
Total current assets (B)	9,302.23	8,525.64
Assets classified as held for sale (C)	384.95	-
Total assets (A+B+C)	52,836.08	48,312.57
Equity and liabilities		
Equity		
(a) Equity share capital	1,825.87	1,823.13
(b) Other equity	15,868.41	15,112.82
(c) Non-controlling interest	(14.32)	(129.06)
Total equity (A)	17,679.96	16,806.89
Liabilities		
Non-current liabilities		
(a) Financial liabilities		
(i) Borrowings	16,869.95	12,183.61
(ii) Other financial liabilities	45.98	12.24
(b) Provisions	732.64	605.88
(c) Deferred tax liabilities (Net)	1,501.51	1,286.39
(d) Other non-current liabilities	73.83	142.23
Total non-current liabilities (B)	19,223.91	14,230.35
Current liabilities		
(a) Financial liabilities		
(i) Borrowings	3,533.65	4,111.29
(ii) Trade payables	1,909.46	2,745.90
(iii) Other financial liabilities	8,781.33	8,344.68
(b) Other current liabilities	1,471.92	1,848.32
(c) Provisions	167.50	135.20
(d) Current tax liabilities (net)	68.35	89.94
Total current liabilities (C)	15,932.21	17,275.33
Total liabilities (B+C)	35,156.12	31,505.68
Total Equity and Liabilities(A+B+C)	52,836.08	48,312.57

See accompanying notes

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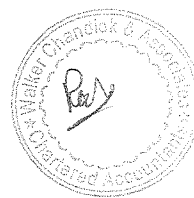
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Statement of standalone assets and liabilities

	₹ in million, except as stated otherwise	
	As at 31 December 2017 (Audited)	As at 31 December 2016 (Audited)
Assets		
Non-current assets		
(a) Property, plant and equipment	28,404.80	26,351.55
(b) Capital work-in-progress	119.69	689.37
(c) Goodwill	19.40	-
(d) Other intangible assets	4,355.84	3,563.77
(e) Investment in subsidiaries and associates	6,271.89	5,005.32
(f) Financial assets		
(i) Investments	0.04	0.01
(ii) Loans	6,024.90	4,307.67
(iii) Others	8.96	8.47
(g) Other non-current assets	559.34	508.41
Total non-current assets (A)	45,764.86	40,434.57
Current assets		
(a) Inventories	3,156.70	3,599.71
(b) Financial assets		
(i) Trade receivables	946.90	471.44
(ii) Cash and cash equivalents	312.64	148.65
(iii) Bank balances other than (ii) above	0.06	0.74
(iv) Others	1,373.56	357.99
(c) Other current assets	959.74	983.29
Total current assets (B)	6,749.60	5,561.82
Assets classified as held for sale (C)	471.01	-
Total assets (A+B+C)	52,985.47	45,996.39
Equity and liabilities		
Equity		
(a) Equity share capital	1,825.87	1,823.13
(b) Other equity	21,142.14	19,544.24
Total equity (A)	22,968.01	21,367.37
Liabilities		
Non-current liabilities		
(a) Financial liabilities		
(i) Borrowings	16,017.84	11,231.27
(ii) Other financial liabilities	45.98	12.24
(b) Provisions	658.54	539.46
(c) Deferred tax liabilities (Net)	1,551.51	1,314.64
Total non-current liabilities (B)	18,273.87	13,097.61
Current liabilities		
(a) Financial liabilities		
(i) Borrowings	1,925.88	1,482.55
(ii) Trade payables	838.32	1,444.11
(iii) Other financial liabilities	7,531.81	6,763.67
(b) Other current liabilities	1,240.98	1,627.15
(c) Provisions	155.45	128.04
(d) Current tax liabilities (net)	51.15	85.89
Total current liabilities (C)	11,743.59	11,531.41
Total liabilities (B+C)	30,017.46	24,629.02
Total Equity and Liabilities(A+B+C)	52,985.47	45,996.39

See accompanying notes

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Statement of consolidated financial results for the quarter and year ended on 31 December 2017

₹ in million, except as stated otherwise

Particulars	Three months ended on 31 December 2017 (See note 4)	Three months ended on 30 September 2017 (Unaudited)	Three months ended on 31 December 2016 (See note 4)	Year ended on 31 December 2017 (Audited)	Year ended on 31 December 2016 (Audited)
1. Income					
(a) Revenue from operations	5,433.22	9,880.20	4,878.43	45,162.36	45,314.61
(b) Other income	16.84	28.92	16.86	126.53	357.33
Total income	5,450.06	9,909.12	4,895.29	45,288.89	45,671.94
2. Expenses					
(a) Cost of materials consumed	2,485.05	4,003.81	1,880.93	18,555.09	16,768.99
(b) Excise duty	159.63	245.72	535.99	5,128.37	6,702.78
(c) Purchases of stock-in-trade	62.18	34.64	144.88	277.69	928.39
(d) Changes in inventories of finished goods, stock-in-trade and work-in-progress	(629.50)	313.79	(270.94)	(732.22)	(318.55)
(e) Employee benefits expense	1,157.68	1,199.60	1,034.97	4,628.44	4,210.30
(f) Finance costs	526.16	516.11	1,008.67	2,121.75	4,325.35
(g) Depreciation and amortisation expense	880.05	878.51	800.37	3,466.41	3,222.08
(h) Other expenses	1,973.44	2,228.33	1,290.66	8,947.32	9,063.03
Total expenses	6,614.69	9,420.51	6,425.53	42,392.85	44,902.37
3. (Loss)/profit before tax and share of profit in associate (1-2)	(1,164.63)	488.61	(1,530.24)	2,896.04	769.57
4. Share of profit in associate	4.60	0.97	5.83	13.50	23.78
5. (Loss)/profit before tax (3+4)	(1,160.03)	489.58	(1,524.41)	2,909.54	793.35
6. Tax expense:					
(a) Current tax	(525.27)	234.03	(407.45)	547.85	442.30
(b) Adjustment of tax relating to earlier periods	1.60	-	(2.80)	1.60	(2.80)
(c) Deferred tax	84.93	(81.55)	2.41	219.50	(126.54)
Total tax expense	(438.74)	152.48	(407.84)	768.95	312.96
7. Net (loss)/profit for the period (5-6)	(721.29)	337.10	(1,116.57)	2,140.59	480.39
8. Other comprehensive income					
A Items that will not be reclassified to profit or loss	(5.19)	47.41	16.94	10.83	(52.31)
B Income tax relating to items that will not be reclassified to profit or loss	2.75	(17.80)	(6.79)	(3.39)	17.96
C Items that will be reclassified to profit or loss	37.26	(41.53)	(24.03)	(94.27)	(122.43)
D Income tax relating to items that will be reclassified to profit or loss	(8.60)	9.58	5.55	21.75	28.25
Total other comprehensive income	26.22	(2.34)	(8.33)	(65.08)	(128.53)
9. Total comprehensive income for the period (including non-controlling interest) (7+8)	(695.07)	334.76	(1,124.90)	2,075.51	351.86
10. Net profit attributable to:					
A Owners	(728.44)	328.81	(1,192.20)	2,101.54	423.76
B Non-controlling interest	7.15	8.29	75.63	39.05	56.63
11. Other comprehensive income attributable to:					
A Owners	26.22	(2.34)	(8.33)	(65.08)	(128.53)
B Non-controlling interest	-	-	-	-	-
12. Total comprehensive income attributable to:					
A Owners	(702.22)	326.47	(1,200.53)	2,036.46	295.23
B Non-controlling interest	7.15	8.29	75.63	39.05	56.63
13. Paid-up equity share capital (face value of ₹ 10 each)	1,825.87	1,825.84	1,823.13	1,825.87	1,823.13
14. Reserves excluding revaluation reserves	-	-	-	15,868.41	15,112.82
15. Earnings per share (of ₹ 10/- each) (not annualised):					
(a) Basic	(3.99)	1.80	(6.81)	11.52	2.92
(b) Diluted	(3.99)	1.80	(6.75)	11.51	2.51

See accompanying notes

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Statement of standalone financial results for the quarter and year ended on 31 December 2017

₹ in million, except as stated otherwise

Particulars	Three months ended on 31 December 2017 (See note 4)	Three months ended on 30 September 2017 (Unaudited)	Three months ended on 31 December 2016 (See note 4)	Year ended on 31 December 2017 (Audited)	Year ended on 31 December 2016 (Audited)
1. Income					
(a) Revenue from operations	3,299.22	6,686.60	2,911.74	34,905.58	35,753.12
(b) Other income	2.72	314.99	296.59	475.32	509.21
Total income	3,301.94	7,001.59	3,208.33	35,380.90	36,262.33
2. Expenses					
(a) Cost of materials consumed	1,760.13	2,749.09	1,084.45	14,546.23	13,023.62
(b) Excise duty	-	-	361.44	4,281.07	5,957.10
(c) Purchase of stock-in-trade	12.78	8.60	39.44	158.91	803.47
(d) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(561.68)	209.76	(151.37)	(662.04)	(168.44)
(e) Employee benefits expense	781.16	827.04	702.35	3,191.26	2,800.65
(f) Finance costs	531.37	470.00	920.67	1,917.14	3,886.54
(g) Depreciation and amortisation expense	697.63	691.91	650.83	2,736.42	2,494.56
(h) Other expenses	1,236.72	1,385.62	945.23	6,169.98	6,322.73
Total expenses	4,458.11	6,342.02	4,553.04	32,338.97	35,120.23
3. (Loss)/profit before tax (1-2)	(1,156.17)	659.57	(1,344.71)	3,041.93	1,142.10
4. Tax expense					
(a) Current tax	(543.96)	206.94	(427.22)	451.10	359.86
(b) Adjustment of tax relating to earlier periods	1.37	-	(2.14)	1.37	(2.14)
(c) Deferred tax	77.21	(48.80)	5.42	233.48	(110.59)
Total tax expense	(465.38)	158.14	(423.94)	685.95	247.13
5. Net (loss)/profit after tax (3 - 4)	(690.79)	501.43	(920.77)	2,355.98	894.97
6. Other comprehensive income					
A. Items that will not be reclassified to profit or loss	(7.96)	51.43	21.93	9.78	(51.88)
B. Income tax relating to items that will not be reclassified to profit or loss	2.75	(17.80)	(7.59)	(3.39)	17.96
Total other comprehensive income	(5.21)	33.63	14.34	6.39	(33.92)
7. Total comprehensive income for the period (5+6)	(696.00)	535.06	(906.43)	2,362.37	861.05
8. Paid-up equity share capital (face value of ₹ 10 each)	1,825.87	1,825.84	1,823.13	1,825.87	1,823.13
9 Reserves excluding Revaluation Reserves	-	-	-	21,142.14	19,544.24
10 Earnings per share(of ₹ 10/- each) (not annualised):					
(a) Basic	(3.78)	2.75	(5.26)	12.91	6.16
(b) Diluted	(3.78)	2.75	(5.21)	12.91	5.29
See accompanying notes					

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(₹ in million, except otherwise stated)

Notes:

1. These standalone and consolidated audited financial results for the quarter and year ended on 31 December 2017 and 31 December 2016, have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on 16 February 2018.

2. Varun Beverages Limited ("VBL" or the "Company") follows calendar year as its financial year as approved by the Company Law Board, New Delhi.

3. This statement of audited standalone and consolidated financial results for the quarter and year ended on 31 December 2017 is in compliance with Indian Accounting Standards ("Ind AS") as notified under the Companies (Indian Accounting Standards) Rules, 2015 and specified in Section 133 of the Companies Act, 2013. The Company has transitioned to Ind AS from erstwhile Indian GAAP ("Previous GAAP") with effect from 01 January 2017 with transition date being 01 January 2016. The figures for the previous quarters/year have been restated accordingly.

4. The Statutory Auditors have audited the financial results for the year ended 31 December 2017. The figures for the last quarter are the balancing figures between audited figures in respect of full financial year ended on 31 December 2017 and published year to date figures upto the third quarter of said financial year which were subjected to limited review. The equity shares were listed on Bombay Stock Exchange and National Stock Exchange with effect from 08 November 2016. Accordingly, the Consolidated and Standalone financial results of the three months period ended 31 December 2016 presented have not been subjected to limited review or audit. However, the management has exercised necessary due diligence to ensure that these standalone and consolidated financial results provide a true and fair view of its affairs.

5. The reconciliation of net profit and reserves as per previous GAAP and the total comprehensive income as per Ind AS is as per the table below:

Particulars	Profit reconciliation			
	Consolidated		Standalone	
	Year to date	Three months ended on	Year to date	Three months ended on
	31 December 2016	31 December 2016	31 December 2016	31 December 2016
		(See note 4)		(See note 4)
Net profit as per Previous GAAP (after share of profit in associate)	1,623.32	(885.74)	1,667.34	(688.42)
Effects of transition to Ind AS:				
Effects of measuring financial liabilities at fair value through profit and loss/amortised cost	(2,170.20)	(525.20)	(2,132.36)	(539.04)
Effects of benefits recorded on government grants	74.46	62.47	74.46	62.47
Effects of measurement of financial assets at fair value through profit and loss/amortised cost	(0.03)	-	28.64	10.07
Actuarial gain on employee defined benefit plan recognised in other comprehensive income	52.31	(16.96)	51.88	(21.95)
Fair valuation of employee stock options	0.91	0.96	0.91	0.96
Effect of accounting of transaction costs on borrowings as per effective interest rate	(7.05)	(2.97)	(3.21)	(2.15)
Effect of intangible assets with indefinite life	435.00	108.75	435.00	108.75
Expected credit loss on financial assets	(32.76)	5.16	(15.25)	7.83
Other impacts	(10.72)	18.74	72.41	17.48
Deferred tax impact	515.15	118.22	515.15	123.23
Net profit under Ind AS	480.39	(1,116.57)	894.97	(920.77)
Other comprehensive income (net of taxes)	(128.53)	(8.33)	(33.92)	14.34
Total Comprehensive Income under Ind AS as reported	351.86	(1,124.90)	861.05	(906.43)

Particulars	Other equity reconciliation	
	Consolidated	Standalone
	As at	As at
	31 December 2016	31 December 2016
Reserves as per Previous GAAP	17,115.54	19,595.59
Effects of transition to Ind AS:		
Effect of measuring financial instruments at fair value through profit and loss/amortised cost	(5,754.86)	(5,687.43)
Effect of accounting of transaction costs on borrowings as per effective interest rate	32.10	(0.39)
Expected credit losses on a financial asset	(45.54)	(31.70)
Effects of benefits recorded on government grants	146.11	146.11
Effect of intangible assets with indefinite life	435.00	435.00
Impact of business combinations	(1,932.60)	-
Securities premium reserve on conversion of financial instruments into equity	3,355.80	3,355.80
Others	75.16	73.40
Applicable tax impact on the above	1,686.11	1,657.86
	(2,002.72)	(51.35)
Other equity under Ind AS	15,112.82	19,544.24

6. During the quarter and year ended on 31 December 2017, the paid up capital of the Company has increased by ₹ 0.30 and ₹ 2.74 (30,000 and 274,415 equity shares of ₹ 10 each) respectively, pursuant to exercise of stock options by employees.

7. The business activities of the Company, its subsidiaries and associates (together referred to as the "Group") predominantly fall within a single primary business segment viz manufacturing and sale of beverages. There is no separate reportable business segment. As part of secondary reporting for geographical segments, the Group operates in two principal geographical areas, i.e., in India, its home country, and other countries. The aforesaid is in line with review of operating results by the chief operating decision maker. The sale of products of the Group is seasonal.

SIGNED FOR
IDENTIFICATION
PURPOSE ONLY



**VARUN BEVERAGES LIMITED**

Corporate identification number: L74899DL1995PLC069839

Registered office: F-2/7, Okhla Industrial Area, Phase-I, New Delhi-110020

Corporate office: RJ Corp House, Plot No-31, Institutional Area, Sector-44, Gurugram-122002 (Haryana)

Tel: +91-124-4643100, Fax: +91-124-4643303, E-mail: complianceofficer@rjcorp.in, Website: www.varunpepsi.com

(₹ in million, except otherwise stated)

Notes [Cont'd]**8. Acquisitions of businesses and manufacturing units:**

a) During the year ended on 31 December 2017, the Company concluded the acquisition of PepsiCo India Holdings Private Limited's ("hereinafter PepsiCo India") previously franchised territories in the State of Odisha and parts of Madhya Pradesh along with two manufacturing units at Bargarh and Bhopal from other franchisees, on a slump sale basis, for a derived enterprise value of ₹ 1,302.00 based upon independent valuation reports.

b) Subsequent to the year ended 31 December 2017, the Company has completed the acquisition of Chattisgarh territory for a consideration of ₹ 150.00, primarily to obtain franchise rights and other assets in the territory.

c) Subsequent to the year ended 31 December 2017, the Company has concluded acquisition of a manufacturing facility situated in Cuttack, Odisha along with certain specific assets for a total consideration of ₹ 437.50.

d) During December 2017, the Company executed agreements with a PepsiCo India franchisee to acquire franchisee rights for the State of Jharkhand, certain manufacturing facilities and other assets on slump sale basis for a total consideration of ₹ 653.62. The closing conditions for the acquisition have not been completed yet.

e) On 17 January 2018, the Board of Directors of the Company have approved acquisition of franchisee rights for the State of Bihar from PepsiCo India and subsequently, the Company has started trading operations.

9. Consequent to the introduction of the Goods and Service Tax Act ("GST") in India with effect from 01 July 2017, Central Excise, Value Added Tax (VAT), and some other indirect taxes have been subsumed into GST. In accordance with Ind AS 18 on Revenue and Schedule III of the Companies Act, 2013, unlike excise duty, levies such as GST are collected on behalf of Government authorities and do not form part of revenue. Accordingly, the figures for the quarter and year ended 31 December 2017 are not strictly comparable. The following additional information is being provided to facilitate such understanding:

A. Group:

	Three months ended 31 December 2017 (See note 4)	Three months ended 31 December 2016 (See note 4)	Change	Three months ended 30 September 2017	Year ended 31 December 2017	Year ended 31 December 2016	Change
Gross revenue from operations (A)	5,433.22	4,678.43	11.37%	9,880.20	45,162.36	45,314.61	-0.34%
Excise duty (B)	159.63*	535.99	-70.22%	245.72*	5,128.37	6,702.78	-23.49%
Net revenue from operations (A-B)	5,273.59	4,342.44	21.44%	9,634.48	40,033.99	38,611.83	3.68%

*Excise duty and other similar taxes in jurisdiction other than India.

B. Company:

	Three months ended 31 December 2017 (See note 4)	Three months ended 31 December 2016 (See note 4)	Change	Three months ended 30 September 2017	Year ended 31 December 2017	Year ended 31 December 2016	Change
Gross revenue from operations (A)	3,299.22	2,911.74	13.31%	6,686.60	34,905.58	35,753.12	-2.37%
Excise duty (B)	-	361.44	-100.00%	-	4,281.07	5,957.10	-28.13%
Net revenue from operations (A-B)	3,299.22	2,550.30	29.37%	6,686.60	30,624.51	29,796.02	2.78%

10. During the year ended 31 December 2017, the Company sold forty-one percent quota capital of Varun Beverages Mozambique Limitada ("VBML") for a consideration of ₹ 0.11 million thereby decreasing the stake to 10%. The above consolidated financial results include revenue from operations- ₹ 25.60 million (corresponding year ended 31 December 2016 ₹ 237.40 million) and net loss of ₹ 40.73 million (corresponding year ended 31 December 2016 ₹ loss of 135.07 million) of VBML upto the date of reduction in controlling interest, i.e., 02 March 2017.

Place : Gurugram
Dated : 16 February 2018



For and on behalf of Board of Directors of
Varun Beverages Limited

Raj P. Gandhi
Whole Time Director

SIGNED FOR
IDENTIFICATION
PURPOSE ONLY



VARUN BEVERAGES LIMITED

Corporate identification number: L74899DL1995PLC069839

Registered office: F-2/7, Okhla Industrial Area, Phase-I, New Delhi-110020

Corporate office: RJ Corp House, Plot No-31, Institutional Area, Sector-44, Gurugram-122022 (Haryana)

Tel: +91-124-4643100, Fax: +91-124-4643303, E-mail: complianceofficer@rjcorp.in, Website: www.varunpepsi.com

Information pursuant to requirement of Regulation 52(4) and Regulation 54(2) of the Securities exchange Board of India (Listing Obligations and Disclosure Requirements Regulation 2015) for year ended 31 December 2017:

₹ in million, except as stated otherwise

Particulars	3,000 Secured Rated, Listed, Redeemable NCDs of ₹ 1,000,000 each
a) Credit rating	Crisil AA-/Stable
b) Assets cover	Not less than 1.30 times
c) Debt-equity ratio	1.05
d) Previous due date for the payment of interest/ repayment of principal of non-convertible debt securities and whether the same has been paid or not;	No repayment of principal is not yet due. The interest was repayable on 31 January 2018 and is duly paid.
e) Next due date for the payment of interest/ principal along with the amount of interest payable and the redemption amount;	Interest is payable monthly and next due date is 28 February 2018. The amount of interest payable is ₹ 17.72 million. First redemption/repayment of principal (10%) i.e. ₹ 300 million is due on 30 June 2019.
f) Debt service coverage ratio (DSCR) (No of times)	1.46
g) Interest service coverage ratio (ISCR) (No of times)	4.01
h) Debenture redemption reserve	159.17
i) Net worth	22,968.01
j) Net profit after tax	2,355.98
k) Earnings per share (EPS) (annualized) ₹	
Basic	12.91
Diluted	12.91
l) Security on outstanding debenture of ₹ 3,000 million (face value of NCDs)	Pari passu charge on the fixed asset providing a security cover of 1.3 x

Note: Debt service coverage ratio has been calculated as (Profit after tax but before interest and depreciation) / (Interest + current maturities of long-term debts), Interest service coverage ratio has been calculated as (Profit before interest, depreciation and tax) / (interest) and Debt equity ratio has been calculated as (Total borrowings) / (Equity). The ratios have been calculated on the basis of Ind AS standalone financials of the Company.

For and on behalf of Board of Directors of
Varun Beverages Limited

Raj P. Gandhi
Whole Time Director

Place : Gurugram
Dated : 16 February 2018



ATSL/DEL/2017-18/1427
February 16, 2018

Varun Beverages Limited
Plot No. 31, Institutional Area,
Sector-44, Gurgaon- 122002

Sub: Letter of Debenture Trustee pursuant to Regulation 52 (5) of the SEBI (Listing Obligations and Disclosure Requirements) 2015)

Dear Sir/Madam,

This has reference to the Privately Placed, Secured, Redeemable, Non- Convertible Debentures issued by Varun Beverages Limited ("Company") and listed on the National Stock Exchange of India Limited ("Listed Debt Securities").

Pursuant to Regulation 52(4) read with Regulation 52 (5) of the SEBI (Listing Obligations and Disclosure Requirements) 2015, the Company is required to submit its half yearly/annual financial results to the Stock Exchange, with a letter of the Debenture Trustee (Axis Trustee Services Limited) that the Debenture Trustee has noted the contents furnished by the Company as per Regulation 52(4).

In pursuance thereof, we hereby confirm that we have received the said aforesaid information vide your letter dated February 16, 2018 (enclosed herewith), along with the relevant/necessary supporting and we have noted the contents in respect of the Listed Debt Securities issued by the Company.

Further please note that we have not independently verified the contents submitted vide your above letter and the aforesaid noting is subject to the following:

1. The Debenture Trustee is relying on the information/ status as submitted by the Company for the purpose of submission to the Stock Exchange; without reconfirming; &
2. Any commitment pertaining to the Interest/ Principal payable on the future due dates are sole commitment on the Company's part and Trustee is not liable in any manner if Company fails to fulfil/ does not fulfil its commitment.

Thanking You,

Yours Faithfully

For **Axis Trustee Services Limited**
(Debenture Trustee)


Naveen Kumar
Assistant General Manager

Encl: As Stated



AXIS TRUSTEE SERVICES LTD.

(A wholly owned subsidiary of Axis Bank)

Corporate Identity Number (CIN): U74999MH2008PLC182264

CORPORATE & REGISTERED OFFICE : Axis House, Bombay Dyeing Mills Compound, Pandurang Budhkar Marg, Worli, Mumbai - 400 025.

TEL : 022-6226 0054 / 6226 0050 Website: www.axistrustee.com



VARUN BEVERAGES LIMITED



Corporate Off : Plot No.31, Institutional Area, Sec.-44, Gurgaon, Haryana-122002 (India)
Ph.: +91-124-4643100-500 • Fax: +91-124-4643303/04 E-mail : info@rjcorp.in • Visit us at : www.rjcorp.in
CIN No. : L74899DL1995PLC069839

To,

February 16, 2018

Axis Trusteeship Services Limited/
National Stock Exchange of India Ltd.

Subject: Furnishing of Information for the Half Year and Year ended December 31, 2017 in terms of Regulation 52 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir/ Madam,

Pursuant to the applicable Regulations of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we do hereby furnish the information for the half year and year ended December 31, 2017, in the below format:-

in Millions, except as stated otherwise

Particulars	3000 Secured, Rated, Listed, Redeemable NCD's of Rs. 1000,000/- each having ISIN INE200M07044
(a) Credit rating and change in credit rating (if any);	CRISIL AA-/Stable
(b) Asset cover available, in case of non-convertible debt securities;	Not less than 1.30 times
(c) Debt-equity ratio (No. of times);	0.76
(d) Previous due date for the payment of interest/repayment of principal of non-convertible debt securities and whether the same has been paid or not;	31 st January 2018, no repayment of principal due and the interest is duly paid
(e) Next due date for the payment of interest/principal along with the amount of interest payable and the redemption amount;	Interest is payable monthly and next due date on 28 February 2018. The amount of interest payable is `17.72 million. First redemption/repayment of principal (10%) i.e. `300 million on 30 June 2019.
(f) Debt service coverage ratio (DSCR) (No of times)	1.46
(g) Interest service coverage ratio (ISCR) (No of times);	4.01
(h) Capital redemption reserve/Debenture redemption reserve;	159.17
(i) Net worth;	22,968.01
(j) Net profit after tax;	2355.98
(k) Earnings per share (EPS) (annualized)	Basic: 12.91 Diluted: 12.91

Please take the same on your records and acknowledge the receipt.

Yours faithfully,

For Varun Beverages Ltd.

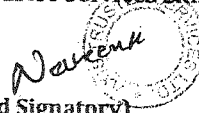
Ravi Batra
Chief Risk Officer &
Group Company Secretary



Countersigned by

For Axis Trustee Services Limited

(Authorized Signatory)



Regd. Office : F-2/7, Okhla Industrial Area Phase-I, New Delhi - 110 020
Tel. : 011-41706720-25 Fax. 26813665



VARUN BEVERAGES LIMITED



Corporate Off : Plot No.31, Institutional Area, Sec.-44, Gurgaon, Haryana-122002 (India)
Ph.: +91-124-4643100-500 • Fax: +91-124-4643303/04 E-mail : info@rjcorp.in • Visit us at : www.rjcorp.in
CIN No. : L74899DL1995PLC069839

February 16, 2018

To,

BSE Limited Corporate Relationship Department, 1 st Floor, New Trading Ring, Rotunda Building, P J Towers, Dalal Street, Fort, Mumbai – 400 001 022-2272 3121, 2037, 2061 corp.relations@bseindia.com Security Code No. 540180	National Stock Exchange of India Ltd. Exchange Plaza, 5 th floor, Plot No. C/1, G Block, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051 # 022-2659 8237, 8238, 8347, 8348 cm1ist@nse.co.in Symbol : VBL Series : EQ
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Sub: Declaration under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

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Dear Sir/Madam,

Pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and SEBI Circular no. CIR/CFD/CMD/56/2016 dated May 27, 2016, we hereby declare that Audit Report on the Audited Financial Results for the Financial Year ended December 31, 2017 issued by M/s. Walker Chandiok & Associates, Chartered Accountants and M/s. APAS & Co., Chartered Accountants, Joint Statutory Auditors of the Company, is WITH UNMODIFIED OPINION.

You are requested to take the above on record.

Yours faithfully,
For Varun Beverages Limited


Ravi Batra
Chief Risk Officer & Group Company Secretary

