

BAJAJ FINANCE LIMITED

SEC/BM/2017/403

19 July 2017

The Manager, BSE Limited DCS - CRD Phiroze Jeejeebhoy Towers Dalal Street, Mumbai - 400 001	The Manager, Listing Department National Stock Exchange of India Ltd. Exchange Plaza, C-1. Block G, Bandra - Kurla Complex, Bandra (East) Mumbai - 400 051
Scrip Code:500034	Scrip Code: BAJFINANCE - EQ

Dear Sir/ Madam,

Sub: Outcome of Meeting of Board of Directors

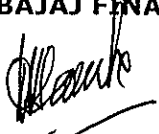
In terms of the provisions of Regulation 30 (read with Part A of Schedule III) and Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, this is to inform you that the board of directors of the Company, at its meeting held today:

1. approved unaudited standalone financial results of the Company for the quarter ended 30 June 2017. Copy of the financial results (annexure 1), limited review report of auditors (annexure 2), and press release (annexure 3) in this respect are enclosed.
2. approved, subject to approval of the shareholders, an issue of securities for an aggregate amount of upto ₹4,500 crore through a qualified institutions placement to qualified institutional buyers in accordance with the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009, as amended, and related matters thereto.

The Meeting commenced at 11.00 a.m. and concluded at 12.10 p.m.

Thanking you,

Yours faithfully,
For **BAJAJ FINANCE LIMITED**


ANANT DAMLE
COMPANY SECRETARY

Encl.: As above

BAJAJ FINANCE LIMITED

Bajaj Finance Limited Statement of Standalone Unaudited Financial Results for the Quarter ended 30 June 2017				
(₹ In Crore)				
Particulars	Quarter ended 30.06.2017 (Unaudited)	Quarter ended 31.03.2017 (Unaudited)	Quarter ended 30.06.2016 (Unaudited)	Year ended 31.03.2017 (Audited)
1 Revenue				
(a) Revenue from operations	3,150.47	2,664.28	2,280.17	9,977.36
(b) Other income	14.04	8.01	1.61	25.95
Total Revenue	3,164.51	2,672.29	2,281.78	10,003.31
2 Expenses				
(a) Employee benefits expense	308.19	264.37	201.79	931.67
(b) Loan losses and provisions	285.60	289.68	179.71	818.19
(c) Sourcing and other cost	165.29	117.41	108.82	441.61
(d) Recovery costs	104.93	91.43	71.13	317.96
(e) Depreciation and amortisation expenses	21.88	19.71	15.98	71.16
(f) Finance costs	1,077.95	983.70	883.31	3,803.37
(g) Other expenses	275.24	216.29	169.51	801.83
Total expenses	2,239.08	1,982.59	1,630.25	7,185.79
3 Profit before tax (1 - 2)	925.43	689.70	651.53	2,817.52
4 Tax expense				
(a) Current	331.50	289.00	253.50	1,070.00
(b) Deferred	(8.11)	(48.45)	(25.96)	(89.03)
Total tax expense	323.39	240.55	227.54	980.97
5 Net Profit after tax (3 - 4)	602.04	449.15	423.99	1,836.55
6 Paid-up equity share capital (Face Value : ₹2/- per share)	109.98	109.98	53.87	109.98
7 Reserves excluding revaluation reserves as per balance sheet of previous accounting year				9,553.17
8 Earnings per share (not annualised)				
Basic (₹)	11.00	8.22	7.91	34.01
Diluted (₹)	10.97	8.13	7.78	33.67

Notes:

- The above results have been reviewed by the Audit Committee and approved by the Board of Directors in its meeting held on 19 July 2017 and have been subjected to limited review by the Statutory Auditors.
- Figures for the previous periods have been regrouped, wherever necessary, to make them comparable with the current period.
- The secured non-convertible debentures issued by the Company are fully secured by first pari passu charge by mortgage of the Company's immovable property at Pune / Chennai and by hypothecation of book debts / loan receivables to the extent as stated in the respective information memorandum.
- The Company is engaged primarily in the business of financing and accordingly there are no separate reportable segments as per Accounting Standard 17 dealing with Segment Reporting.
- Pursuant to the option give by Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company has opted to publish standalone financial results during financial year 2017-18.
- The Company has designated an exclusive email ID viz. investor.service@bajajfinserv.in for investor grievance redressal.

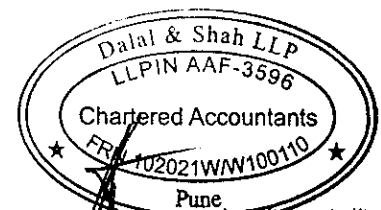
By order of the Board of Directors
For Bajaj Finance Limited

Rahul Bajaj
Chairman

Pune
19 July 2017

CIN : L65910MH1987PLC042961

Registered Office : Akurdi, Pune - 411 035 | Corporate Office : 4th Floor, Bajaj Finserv Corporate Office,
Off. Pune - Ahmednagar Road, Viman Nagar, Pune - 411 014 | Tel. : 020-30405060 Fax : 020-30405030
Email ID : investor.service@bajajfinserv.in | Website : www.bajajfinserv.in/finance



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Corporate ID No.:
L65910MH1987PLC042961



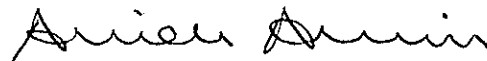
Dalal & Shah LLP

Chartered Accountants

The Board of Directors
 Bajaj Finance Limited
 Mumbai – Pune Road
 Akurdi
 Pune - 411035

1. We have reviewed the unaudited financial results of Bajaj Finance Limited (the “Company”) for the quarter ended June 30, 2017 which are included in the accompanying ‘Statement of Standalone Unaudited Financial Results for the Quarter ended 30 June 2017’ (the “Statement”). The Statement has been prepared by the Company pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the “Listing Regulations, 2015”), which has been initialled by us for identification purposes. The Statement is the responsibility of the Company’s management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
2. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, “Review of Interim Financial Information Performed by the Independent Auditor of the Entity” issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement.
3. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the Statement has not been prepared in all material respects in accordance with the applicable Accounting Standards prescribed under Section 133 of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014 and other recognised accounting practices and policies, and has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

For Dalal & Shah LLP
 Firm Registration Number: 102021W/W100110
 Chartered Accountants



Anish Amin
 Partner
 Membership Number 040451

Place: Pune
 Date: July 19, 2017

*Dalal & Shah LLP, 7th Floor, Tower A - Wing 1, Business Bay, Airport Road, Yerwada, Pune – 411 006
 T: +91 (20) 41004444, F: +91 (20) 41006161*

Registered office and Head office : 252 Veer Savarkar Marg, Shivaji Park, Dadar (West), Mumbai 400028

Dalal & Shah (a Partnership Firm) converted into Dalal & Shah LLP (a Limited Liability Partnership with LLP identity no: LLPIN AAF-3596) with effect from December 21, 2015. Post its conversion to Dalal & Shah LLP, its ICAI registration number is 102021W/W100110 (ICAI registration number before conversion was 102021W)

BAJAJ FINANCE LIMITED

PRESS RELEASE

Bajaj Finance Limited Results – 1st Quarter FY18

Bajaj Finance reports Assets under Management (AUM) of ₹ 68,883 crore and its highest ever quarterly profit after tax of ₹ 602 crore - A growth of 42% over corresponding quarter of previous year.

The Board of Directors of Bajaj Finance Limited in their meeting held today took on record the Unaudited Financial Results of the Company for the quarter ended 30 June 2017.

Performance Highlights

- **New loans booked** during Q1 FY18 ↑ 48% to 37,71,392 from 25,40,540 in Q1 FY17.
- **Assets under Management (AUM)** as of 30 June 2017 ↑ 39% to ₹ 68,883 crore from ₹ 49,608 crore as of 30 June 2016.
- **Customer franchise** as of 30 June 2017 ↑ 26% to 21.69 million from 17.18 million as of 30 June 2016.
- **Total income** for Q1 FY18 ↑ 39% to ₹ 3,165 crore from ₹ 2,282 crore in Q1 FY17.
- **Profit after tax** for Q1 FY18 ↑ 42 % to ₹ 602 crore from ₹ 424 crore in Q1 FY17.
- **Loan losses and provisions** for Q1 FY18 were ₹ 286 crore as against ₹ 180 crore in Q1 FY17. During the quarter, the Company took additional charge of ₹ 42 crore across its consumer and infrastructure finance businesses. Adjusted for this additional charge, loan losses and provisions were ₹ 244 crore.
- **Gross NPA and Net NPA** as of 30 June 2017 stood at 1.70% and 0.53% respectively. The provisioning coverage ratio stood at 69% as of 30 June 2017. The Company continues to provide for loan losses in excess of RBI requirements.

During the quarter ended 30 June 2017, as required by RBI guidelines, the Company has moved its NPA recognition policy from 120 days overdue to 90 days overdue. The comparable Gross and Net NPA at 120 days stood at 1.44% and 0.42% respectively.

- **Capital adequacy ratio** (including Tier-II capital) as of 30 June 2017 stood at 20.15%. The Tier-I capital stood at 14.20%. During the quarter, the Company has raised ₹ 600 crore by way of Tier-II bonds to augment its capital base.

BAJAJ FINANCE LIMITED

Key financial figures

	(₹ crore)			
Particulars	Q1'18	Q1'17	QoQ	FY17
New loans booked (nos. in '000)	3,771	2,541	48%	10,093
Assets under management	68,883	49,608	39%	60,194
Receivables under financing activity	65,121	47,923	36%	56,832
Total income	3,165	2,282	39%	10,003
Interest expenses	1,078	883	22%	3,803
Net interest income	2,087	1,399	49%	6,200
Operating expenses	876	567	54%	2,564
Loan losses & provisions	286	180	59%	818
Profit before tax	925	652	42%	2,818
Profit after tax	602	424	42%	1,837

	(₹ crore)			
Assets Under Management (AUM)	Q1'18	Q1'17	QoQ	FY17
Consumer	31,468	21,933	43%	27,159
SME	23,410	19,986	17%	22,082
Commercial *	10,089	6,001	68%	7,881
Rural	3,916	1,688	132%	3,072
Total AUM #	68,883	49,608	39%	60,194

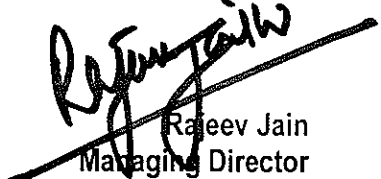
* Includes short term IPO financing book of ₹ 2,021 crore - adjusted for this the AUM growth of commercial business is 34%

Adjusted for short term IPO financing book of ₹ 2,021 crore, total AUM growth is 35%.

- Deposit book crossed a milestone of ₹ 5,000 crore and stood at ₹ 5,095 crore as of 30 June 2017 – at 10% of BFL's overall borrowings book.
- During the quarter, the Company received AAA rating from ICRA. The Company has now AAA rating from CRISIL, ICRA, CARE and India Rating.
- During the quarter, the Company's operations have been certified with CMMi SVC Level 3 (CMMi for Services). Capability Maturity Model Integration (CMMi) is best practice model for operations which has been developed by Carnegie Mellon University (USA) and administered by CMMi institute (USA).
- The Company has been ranked as one of the "Best Company to Work for" in India, for the fifth year in a row by Great Places to Work Institute.
- The Board of Directors has approved, subject to the approval of shareholders, issue of securities for an aggregate amount up to ₹ 4,500 crore through Qualified Institutions Placement to Qualified Institutional Buyers in accordance with SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2009.

For Bajaj Finance Limited

Pune
19 July 2017


Rameev Jain
Managing Director

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