

Greenlam/2017-18

August 09, 2017



The Manager,

BSE Limited

Department of Corporate Services

Floor 25, P.J. Towers, Dalal Street

Mumbai - 400 001

Fax No. 022-2272-3121/1278/1557/3354

Email: corp.relations@bseindia.com

The Manager,

National Stock Exchange of India Ltd.

Exchange Plaza, Bandra Kurla Complex,

Bandra (E)

Mumbai - 400 051

Fax No. 022-2659-8237/8238/8347/8348

Email: cmist@nse.co.in

BSE Scrip Code: **538979**

NSE Symbol: **GREENLAM**

SUB: Un-audited Financial Results for the quarter ended June 30, 2017

Dear Sir/ Madam,

Pursuant to the Regulation 33 and 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are forwarding herewith a copy of Un-audited Standalone and Consolidated Financial Results along with Segment wise Revenue, Results, Assets, Liabilities and Capital Employed of the Company for the quarter ended June 30, 2017, duly approved by the Board of Directors at its meeting held on August 09, 2017.

Further, the Statutory Auditors of the Company have carried out "Limited Review" of the above results and the "Limited Review Report" is attached for your records.

The Board Meeting commenced at 11.30 A.M. and concluded at 1:40 P.M.

The above Un-audited Financial Results along with the Limited Review Report thereon are being made available on the website of the Company 'www.greenlamindustries.com'.

Kindly acknowledge receipt.

Thanking You,

Yours faithfully,

For **GREENLAM INDUSTRIES LIMITED**

A handwritten signature in blue ink, appearing to read 'Prakash', is written over the printed name of the Company Secretary.

PRAKASH KUMAR BISWAL

COMPANY SECRETARY &

ASST. VICE PRESIDENT – LEGAL



Encl: As Above

LIMITED REVIEW REPORT**TO THE BOARD OF DIRECTORS OF
GREENLAM INDUSTRIES LIMITED****REPORT ON THE STATEMENT OF STANDALONE FINANCIAL RESULTS**

1. We have reviewed the accompanying statement of standalone unaudited financial results of **Greenlam Industries Limited** ('the Company'), for the quarter ended June 30, 2017 ('the statement'), being submitted by the Company pursuant to the requirement of Regulation 33 of the Securities and Exchange Board of India (Listing Obligation and Disclosure Requirements) Regulation, 2015, as modified by circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016. As stated in Note 4 to the statement, the figures for the corresponding quarter ended June 30, 2016 including the reconciliation of net profit for the said period between the previous GAAP and Indian Accounting Standard ("IND AS"), as reported in this statement, have not been subject to review.
2. This Statement, which is the responsibility of the Company's Management and approved by the Board of Directors in their meeting held on 9th August, 2017. Our responsibility is to issue a report on the statement based on our review.
3. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410. "Review of Interim Financial Information Performed by the Independent Auditor or the Entity", issued by the institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement.
4. A review is limited primarily to inquiry of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
5. Based on our review conducted as stated above, nothing has come to our attention that causes us to believe that the accompanying Statement prepared in accordance with the Accounting Standards i.e. Indian Accounting Standard (Ind AS) prescribed under Companies Act, 2013 read with the relevant Rule thereunder and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.

Place: New Delhi
Date: 9th August, 2017



For D. DHANDARIA & COMPANY
Chartered Accountants
ICAI Firm Reg. No. 306147E


(Dindayal Dhandaria)
Partner
Membership No. 010928

LIMITED REVIEW REPORT**TO THE BOARD OF DIRECTORS OF
GREENLAM INDUSTRIES LIMITED****REPORT ON THE STATEMENT OF CONSOLIDATED FINANCIAL RESULTS**

1. We have reviewed the accompanying statement of unaudited consolidated financial results of **Greenlam Industries Limited** ("the Parent"), and its subsidiaries (the Company and its subsidiaries together referred to as 'the Group'), for the quarter ended 30th June 2017 ("the statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the Securities and Exchange Board of India (Listing Obligation and Disclosure Requirements) Regulation, 2015 ("SEBI Regulation 2015"), as modified circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016. As stated in Note No 4 to the Statement, the figures relating to the corresponding quarter ended 30th June, 2016, including the reconciliation or net profit for the quarter ended 30th June, 2016 between the previous GAAP and Indian Accounting Standard ("IND AS"), as reported in this statement, have not been subjected to review.

This Statement is the responsibility of the parent's management and is approved by the Board of Directors in their meeting held on 9th August, 2017. Our responsibility is to issue a report on the statement based on our review.

2. We conducted our review of the statement in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Parent's personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
3. This Statement includes the results of its two wholly owned subsidiaries, viz., Greenlam Asia Pacific Pte. Ltd. and Greenlam America, Inc.
4. We did not review the interim financial statements of above-mentioned subsidiaries included in the consolidated unaudited financial results, whose interim financial statements reflect total assets of ₹ 7390.51 lakhs and ₹ 2495.00 lakhs, respectively, as at 30th June 2017. These financial statements have been taken on record by the Board of Directors of the Company and our opinion on the statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries is based solely thereon.



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5. Based on our review conducted as stated above and referred to in paragraph 4 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the Accounting Standards (IND AS) prescribed under Companies Act, 2013 read with the relevant Rules issued thereunder and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulation, 2015 ("SEBI Regulation 2015"), as modified circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, including the manner in which it is to be disclosed or that it contains any material misstatement.

Place: New Delhi
Date: 9th August, 2017.



For D. DHANDARIA & COMPANY
Chartered Accountants
ICAI Firm Reg. No. 306147E


(Dindayal Dhandaria)
Partner
Membership No. 010928

GREENLAM INDUSTRIES LIMITED

Statement of Unaudited Financial Results for the quarter ended June 30, 2017

(₹ in lacs)

Sl. No.	Particulars	Standalone		Consolidated	
		Quarter Ended		Quarter Ended	
		30.06.2017 (Unaudited)	30.06.2016 (Unaudited)	30.06.2017 (Unaudited)	30.06.2016 (Unaudited)
I.	Revenue From Operations	26,874.43	24,536.95	28,878.36	27,330.06
II.	Other Income	87.96	43.03	76.37	62.77
III.	Total Income	26,962.39	24,579.98	28,954.73	27,392.83
IV.	Expenses :				
	a) Cost of Materials Consumed	15,319.84	13,143.56	15,319.84	13,143.56
	b) Purchase of Stock-in-trade	314.30	299.48	433.87	536.72
	c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(1,398.27)	(840.63)	(1,332.33)	(118.41)
	d) Employee benefits expense	3,425.35	3,007.64	4,267.90	3,861.59
	e) Finance Costs	420.52	731.69	467.42	829.86
	f) Depreciation and amortisation expense	793.71	836.14	870.30	930.99
	g) Excise Duty	1,099.73	998.79	1,099.73	998.79
	h) Other Expenses	5,095.33	5,113.10	5,811.75	5,893.07
	Total Expenses	25,070.51	23,289.77	26,938.48	26,076.17
V.	Profit/(Loss) before exceptional items and tax	1,891.88	1,290.21	2,016.25	1,316.66
VI.	Exceptional items	-	-	-	-
VII.	Profit before tax	1,891.88	1,290.21	2,016.25	1,316.66
VIII.	Tax Expenses				
	for Current	901.16	335.44	924.24	333.85
	for Deferred	(247.38)	(160.95)	(247.38)	(160.95)
	for MAT Credit	-	292.82	-	292.82
IX.	Profit/(Loss) for the period	1,238.10	822.90	1,339.39	850.94
X.	Share of Profit/(Loss) of associates and joint ventures	-	-	-	-
XI.	Other Comprehensive Income				
	A (i) Items that will not be reclassified to profit or loss	(145.34)	(43.96)	(145.34)	(43.96)
	(ii) Income tax relating to items will not be reclassified to profit or loss	50.30	15.21	50.30	15.21
	B (i) Items that will be reclassified to profit or loss	-	-	(57.56)	(100.91)
	(ii) Income tax relating to items will be reclassified to profit or loss	-	-	-	-
XII.	Total Comprehensive Income	1,143.06	794.15	1,186.79	721.28
XIII.	Profit/(Loss) for the period				
	attributable to: (a) Owner of the Company	-	-	1,342.26	854.23
	(b) Non controlling interests	-	-	(2.87)	(3.29)
XIV.	Other Comprehensive Income				
	attributable to: (a) Owner of the Company	-	-	(152.60)	(129.66)
	(b) Non controlling interests	-	-	-	-
XV.	Total Comprehensive Income				
	attributable to: (a) Owner of the Company	-	-	1,189.66	724.57
	(b) Non controlling interests	-	-	(2.87)	(3.29)
XVI.	Earnings per equity share:				
	(1) Basic	5.13*	3.41*	5.56*	3.54*
	(2) Diluted	5.13*	3.41*	5.56*	3.54*

* Not annualised



Place: New Delhi
Date: August 09, 2017

By order of the Board
For Greenlam Industries Limited

Saurabh Mittal
Managing Director & CEO
[DIN: 00273917]

Corporate Office: 1501 - 05, Narain Manzil, 23, Barakhamba Road, New Delhi - 110001, Regd. Office : Makum Road, Tinsukia, Assam - 786125.
CIN : L21016AS2013PLC011624, Phone : +91 11 4279 1399, Fax : +91 11 4279 1330, E-mail : investor.relations@greenlam.com



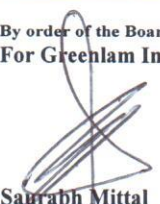
GREENLAM INDUSTRIES LIMITED

Segmentwise Revenue, Results, Assets and Liabilities

(₹ in lacs)

Sl. No.	Particulars	Standalone		Consolidated	
		Quarter Ended		Quarter Ended	
		30.06.2017 (Unaudited)	30.06.2016 (Unaudited)	30.06.2017 (Unaudited)	30.06.2016 (Unaudited)
1. Segment Revenue (Net)					
a) Laminates & Allied Products		22,995.50	20,958.46	24,999.43	23,751.57
b) Veneers & Allied Products		3,878.93	3,578.49	3,878.93	3,578.49
c) Unallocated		-	-	-	-
Total		26,874.43	24,536.95	28,878.36	27,330.06
Less: Inter Segment Revenue		-	-	-	-
Net Sales / Income from Operations		26,874.43	24,536.95	28,878.36	27,330.06
2. Segment Result [Profit / (Loss) before tax and interest]					
a) Laminates & Allied Products		3,113.74	3,040.85	3,302.95	3,165.47
b) Veneers & Allied Products		151.39	(287.60)	151.39	(287.60)
c) Unallocated		-	-	-	-
Total		3,265.13	2,753.25	3,454.34	2,877.87
Less: (i) Interest		420.52	731.69	467.42	829.86
(ii) Other Unallocable expenditure net of unallocable Income		952.73	731.35	970.67	731.35
Total Profit before Tax		1,891.88	1,290.21	2,016.25	1,316.66
3. Segment Assets					
a) Laminates & Allied Products		47,328.47	48,842.29	53,211.54	57,828.74
b) Veneers & Allied Products		22,455.63	22,803.70	22,455.63	22,803.70
c) Unallocated		4,047.96	5,821.30	4,047.96	5,821.30
Total		73,832.06	77,467.29	79,715.13	86,453.74
4. Segment Liabilities					
a) Laminates & Allied Products		14,001.10	13,864.26	14,695.47	14,507.61
b) Veneers & Allied Products		2,098.69	3,974.98	2,098.69	3,974.98
c) Unallocated		1,501.19	368.80	1,501.19	368.80
Total		17,600.98	18,208.04	18,295.35	18,851.39
5. Capital employed					
a) Laminates & Allied Products		33,327.37	34,978.03	38,516.07	43,321.13
b) Veneers & Allied Products		20,356.94	18,828.72	20,356.94	18,828.72
c) Unallocated		2,546.77	5,452.50	2,546.77	5,452.50
Total		56,231.08	59,259.25	61,419.78	67,602.35

By order of the Board
For Greenlam Industries Limited


Saurabh Mittal
Managing Director & CEO
[DIN: 00273917]



Place: New Delhi
Date: August 09, 2017

GREENLAM INDUSTRIES LIMITED

Notes

1. The above results have been reviewed by the Audit Committee and approved by the Board of Directors of the Company at their respective meeting held on August 09, 2017.
2. The above financial results do not include Ind-AS compliant results for the preceding quarter and previous year ended March 31, 2017 as the same are not mandatory as per SEBI's circular dated July 05, 2016.
3. The current quarter results have been subjected to limited review by the Statutory Auditors of the Company. Further, the Ind-AS compliant figures of the corresponding quarter of the previous year have not been subjected to limited review or audit. However, the Management has exercised necessary due diligence to ensure that such financial results provide a true and fair view.
4. The Financial results are in compliance with Ind-AS pursuant to Ministry of Company Affairs notification notifying the Companies (Indian Accounting Standard) Rules 2015. The Company has adopted Ind AS with effect from 1st April 2017. Accordingly, the impact of transition has been provided in the Opening Reserves as at 1st April 2016 and all the figures for the quarter ended June 30, 2016 have been restated accordingly. The reconciliation of net profit as per Ind-AS & I-GAAP has been annexed herewith in Annexure-I.
5. The previous periods figures have been regrouped, reclassified and recasted wherever necessary.
6. The Company has exercised the option available to it under Rule 46A of the Companies (Accounting Standards) (Second Amendment) Rules, 2011 in respect of accounting for fluctuations in foreign exchange relating to "Long Term Foreign Currency Monetary Items". Accordingly, it has adjusted a gain of ₹5.90 lacs (against a gain for the previous year of ₹17.07 lacs) to the cost of its fixed assets on account of such difference and has provided for depreciation thereon over the balance useful life of the respective assets. Consequently, the charge to the Profit and Loss Account is effected to that extent.
7. The consolidated financial results include the financial results of subsidiaries Greenlam Asia Pacific Pte. Ltd. and Greenlam America, Inc., and step-down subsidiaries Greenlam Europe (UK) Limited, Greenlam Asia Pacific (Thailand) Co., Ltd., Greenlam Holding Co., Ltd. and PT. Greenlam Asia Pacific.
8. The Company has not discontinued any of its operations during the period under review.
9. During the quarter under review, the expansion of manufacturing capacity of Laminates at the unit of the Company at Nalagarh, Himachal Pradesh, to manufacture additional 2 million laminates sheets per annum has become operational.
10. The Company has established a branch office in Dubai, UAE under the name of 'Greenlam Industries Limited (DMCC Branch)' with a view to strengthen its presence in the large Middle East markets.

Place: New Delhi
Date: August 09, 2017



By order of the Board
For Greenlam Industries Limited


Saurabh Mittal
Managing Director & CEO
[DIN: 00273917]

GREENLAM INDUSTRIES LIMITED

Annexure-I

Reconciliation of Net Profit as per Ind AS & I-GAAP

(₹ in lacs)

Particulars	Standalone	Consolidated
	30.06.2016	30.06.2016
Net Profit after tax for the period as per I-GAAP	899.08	927.12
Recognition of Amortisation of Processing Fee on Borrowing	(3.67)	(3.67)
Recognition of Foreign Exchange Fluctuation Gain/(Loss) as MTM of Forward & IRS Contracts	(2.72)	(2.72)
Derecognition of Provision for Expected Cash Discounts of Outstanding Debtors	19.54	19.54
Recognition of Provision for Expected Credit Losses of Outstanding Debtors	(193.18)	(193.18)
Derecognition of Unamortised Expenses pertaining to Scheme of Arrangement	5.48	5.48
Recognition of Prepaid Security Deposit	(2.51)	(2.51)
Derecognition of Interest Income on Lease	2.46	2.46
Actuarial loss on Defined Benefit plans reclassified to Other Comprehensive Income	43.96	43.96
Deferred Tax impact of Ind AS adjustments	54.46	54.46
Net Impact of Ind AS adjustments	(76.18)	(76.18)
Exchange differences in translating the financial statements of foreign Subsidiaries	-	(100.91)
Actuarial loss on Defined Benefit plans reclassified from Employee Benefit Expense	(43.96)	(43.96)
Deferred Tax impact of Ind AS adjustments	15.21	15.21
Net Impact of Ind AS adjustments in OCI	(28.75)	(129.66)
Net Impact of Ind AS adjustments in Total Comprehensive Income	(104.93)	(205.84)
Total Comprehensive Income for the period as per Ind AS	794.15	721.28



For Greenlam Industries Limited

Saurabh Mittal
Managing Director & CEO